

#### FOR IMMEDIATE RELEASE

# ITG REPORTS SECOND QUARTER 2006 EPS OF \$0.63

RECORD TRADING VOLUMES, REVENUES AND EARNINGS

**NEW YORK, NY, August 3, 2006** - Investment Technology Group, Inc. (NYSE: ITG), a leading provider of technology-based trading services and transaction research, today announced that for the second quarter ended June 30, 2006, net income was \$27.9 million, 60 percent higher than net income of \$17.4 million in the second quarter of 2005. Earnings were \$0.63 per diluted share, an increase of 54 percent versus earnings of \$0.41 per diluted share in the second quarter of last year. ITG's total revenues for the second quarter of 2006 were \$153.6 million, 50 percent higher than total revenue of \$102.2 million for the second quarter of 2005.

Excluding the impact of non-recurring items, operating revenues of \$148.1 million increased by 49 percent from second quarter 2005 operating revenues of \$99.5 million and includes \$16.8 million pertaining to our recent acquisitions of Macgregor and Plexus. In the second quarter of 2006, operating earnings per share of \$0.56 increased 47 percent versus \$0.38 per diluted share in the second quarter of last year. Pre-tax operating margins in the second quarter of 2006 were 28.2 percent, up from 24.9 percent in the second quarter of 2005.

Second quarter 2006 operating results exclude a one-time pre-tax gain of \$5.4 million (\$3.2 million after tax), or \$0.07 per diluted share from the sale of our 50 percent stake in a Canadian joint venture, KTG Technologies Corp., to IRESS Market Technology Limited for CAD \$9.5 million, or approximately US \$8.3 million, in April 2006. Excluding this one-time gain, ITG's operating net income grew 55 percent over second quarter 2005 and 14 percent versus first quarter 2006, while operating earnings per share increased 47 percent above second quarter 2005 and 14 percent over first quarter 2006.

"ITG's US volumes grew significantly in the second quarter as we increased our market share to record levels," said Ray Killian, ITG's Chairman, President and Chief Executive Officer. "Market conditions continue to support our strategy of providing integrated tools across the trading continuum. We are committed to advancing this strategy by managing our business efficiently and investing in our future growth."

ITG's International operating revenues were \$28.2 million in the second quarter of 2006, 23 percent higher than revenues of \$22.9 million in the second quarter of 2005. International pre-tax operating income increased from \$2.0 million in the second quarter of 2005 to \$2.3 million in the second quarter of 2006.

"ITG sees a growth opportunity in the international markets as we expand our existing market footprint into Asia," said Mr. Killian. "In addition, the focus on best execution in Europe is accelerating electronic trading, a trend that has positive implications for ITG."

#### **Year to date – US GAAP Results**

For the six months ended June 30, 2006, revenues increased 55 percent from the prior year period to \$299.8 million, net income increased 77 percent to \$54.3 million and diluted earnings per share increased 68 percent to \$1.23.

#### **Conference Call**

ITG has scheduled a conference call today at 11:00 a.m. ET to discuss second quarter results. Those wishing to listen to the call should dial 1-866-362-4820 and enter the pass code 62679103 at least 10 minutes prior to the start of the call to ensure connection. A listen-only webcast will also be available on ITG's website at <a href="http://www.itg.com/">http://www.itg.com/</a>. For those unable to listen to the live broadcast of the call, a replay will be available for one week by dialing 1-888-286-8010 and entering the pass code 24830881. A replay will be available for two weeks on ITG's website. Both methods of listening to the replay will be available starting approximately two hours after the completion of the conference call.

#### **About ITG**

Investment Technology Group, Inc. (NYSE:ITG), is a specialized agency brokerage and technology firm that partners with clients globally to provide innovative solutions spanning the entire investment process. A pioneer in electronic trading, ITG has a unique approach that combines pre-trade analysis, order management, trade execution, and post-trade evaluation to provide clients with continuous improvements in trading and cost efficiency. The firm is headquartered in New York with offices in North America, Europe and the Asia Pacific regions. For more information on ITG, please visit www.itg.com.

In addition to historical information, this press release may contain "forward-looking" statements, as defined in the Private Securities Litigation Reform Act of 1995, that reflect management's expectations for the future. A variety of important factors could cause results to differ materially from such statements. These factors include the company's ability to achieve expected future levels of sales; the actions of both current and potential new competitors; rapid changes in technology; financial market volatility; general economic conditions in the United States and elsewhere; evolving industry regulation; cash flows into or redemption from equity funds; effects of inflation; customer trading patterns; and new products and services. These and other risks are described in greater detail in the company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, and other documents filed with the Securities and Exchange Commission and available on the company's web site.

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Media Contact: Amy Rosenberg Financial Dynamics 212-850-5615

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## INVESTMENT TECHNOLOGY GROUP, INC. Consolidated Statements of Income (unaudited) (In thousands, except per share amounts)

Revenues:         2006         2005         2006         2005           Commissions         \$125,904         \$95,688         \$243,482         \$183,221           Recurring         18,206         2,260         35,870         4,773           Other         9,449         4,234         20,449         5,850           Total revenues         153,559         102,182         299,801         193,844           Expenses:         8         31,731         102,726         71,312           Transaction processing action and employee benefits         50,749         37,731         102,726         71,312           Transaction processing action and equipment         9,586         7,220         18,069         14,473           Decupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative interest expense         31,57         6,180         6         20,241           Interest expense         47,280         27,510         91,393         49,721           Recurring before income tax expense         19,428         10,079         37,134         19,045		Three Months Ended June 30,				Six Months Ended June 30,				
Commissions         \$ 125,904         \$ 95,688         \$ 243,482         \$ 183,221           Recurring         18,206         2,260         35,870         4,773           Other         9,449         4,234         20,449         5,850           Total revenues         153,559         102,182         299,801         193,844           Expenses:         Compensation and employee benefits         50,749         37,731         102,726         71,312           Transaction processing         19,738         14,013         37,581         28,297           Occupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045		2006		2005		2006		2005		
Recurring Other         18,206         2,260         35,870         4,773           Other         9,449         4,234         20,449         5,850           Total revenues         153,559         102,182         299,801         193,844           Expenses:           Compensation and employee benefits         50,749         37,731         102,726         71,312           Transaction processing         19,738         14,013         37,581         28,297           Occupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$27,852         17,440         \$4,259         30,676 <th>Revenues:</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Revenues:									
Recurring Other         18,206         2,260         35,870         4,773           Other         9,449         4,234         20,449         5,850           Total revenues         153,559         102,182         299,801         193,844           Expenses:           Compensation and employee benefits         50,749         37,731         102,726         71,312           Transaction processing         19,738         14,013         37,581         28,297           Occupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$27,852         17,440         \$4,259         30,676 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
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Total revenues         153,559         102,182         299,801         193,844           Expenses:         Compensation and employee benefits         50,749         37,731         102,726         71,312           Transaction processing         19,738         14,013         37,581         28,297           Occupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative literest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding	Recurring		18,206		2,260		35,870		4,773	
Expenses:         Compensation and employee benefits         50,749         37,731         102,726         71,312           Transaction processing         19,738         14,013         37,581         28,297           Occupancy and equipment         9,586         7,220         18,069         14,473           Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304	Other		9,449		4,234		20,449		5,850	
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Telecommunications and data processing services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025			19,738		14,013		37,581		28,297	
services         7,702         4,935         14,597         9,800           Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Occupancy and equipment		9,586		7,220		18,069		14,473	
Other general and administrative         15,347         10,773         29,255         20,241           Interest expense         3,157         —         6,180         —           Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Telecommunications and data processing									
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Total expenses         106,279         74,672         208,408         144,123           Income before income tax expense         47,280         27,510         91,393         49,721           Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Other general and administrative		15,347		10,773		29,255		20,241	
Income before income tax expense       47,280       27,510       91,393       49,721         Income tax expense       19,428       10,070       37,134       19,045         Net income       \$ 27,852       \$ 17,440       \$ 54,259       \$ 30,676         Earnings per share:         Basic       \$ 0.64       \$ 0.41       \$ 1.26       \$ 0.73         Diluted       \$ 0.63       \$ 0.41       \$ 1.23       \$ 0.73         Basic weighted average number of common shares outstanding       43,304       42,040       43,153       42,025	Interest expense		3,157				6,180			
Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Total expenses		106,279		74,672		208,408		144,123	
Income tax expense         19,428         10,070         37,134         19,045           Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025										
Net income         \$ 27,852         \$ 17,440         \$ 54,259         \$ 30,676           Earnings per share:           Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Income before income tax expense		47,280		27,510		91,393		49,721	
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Earnings per share:    Basic   \$ 0.64   \$ 0.41   \$ 1.26   \$ 0.73	Income tax expense		19,428		10,070		37,134		19,045	
Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Net income	\$	27,852	\$	17,440	\$	54,259	\$	30,676	
Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025		_			<u> </u>					
Basic         \$ 0.64         \$ 0.41         \$ 1.26         \$ 0.73           Diluted         \$ 0.63         \$ 0.41         \$ 1.23         \$ 0.73           Basic weighted average number of common shares outstanding         43,304         42,040         43,153         42,025	Earnings per share:									
Basic weighted average number of common shares outstanding 43,304 42,040 43,153 42,025										
Basic weighted average number of common shares outstanding 43,304 42,040 43,153 42,025	Basic	\$	0. 64	\$	0.41	\$	1.26	\$	0.73	
Basic weighted average number of common shares outstanding 43,304 42,040 43,153 42,025	Diluted	\$				\$		\$		
shares outstanding 43,304 42,040 43,153 42,025	Diffuted	<u> </u>	0.05	Ψ	0.11	Ψ	1.23	Ψ	0.75	
shares outstanding 43,304 42,040 43,153 42,025	Rasic weighted average number of common									
	2 2		43 304		42 040		//3 153		42 025	
Diaco weighted average number of			73,304		72,070		73,133		72,023	
common shares outstanding 44,265 42,204 44,034 42,183	č č		44 265		42.204		44 034		42.183	

## INVESTMENT TECHNOLOGY GROUP, INC. Consolidated Statements of Financial Condition (In thousands, except share amounts)

	June 30, 2006 (unaudited)	December 31, 2005	
Assets			
Cash and cash equivalents	\$ 270,506	\$ 261,044	
Cash restricted or segregated under regulations and other	14,289	7,007	
Securities owned, at fair value	6,628	6,017	
Receivables from brokers, dealers and other, net	1,019,165	485,012	
Investments	9,207	10,628	
Premises and equipment, net	27,865	22,292	
Capitalized software, net	21,801	12,780	
Goodwill	401,108	176,773	
Other intangibles	30,538	12,173	
Deferred taxes	12,717	7,972	
Other assets	11,951	14,636	
Total assets	\$1,825,775	\$1,016,334	
Liabilities and Stockholders' Equity			
Liabilities:			
Accounts payable and accrued expenses	\$ 159,970	\$ 109,442	
Payables to brokers, dealers and other	937,158	435,141	
Securities sold, not yet purchased, at fair value	680	91	
Income taxes payable	9,747	9,354	
Long term debt	175,100	_	
Total liabilities	1,282,655	554,028	
Commitments and contingencies			
Stockholders' Equity			
• •			
Preferred stock, par value \$0.01; 1,000,000 shares authorized; no shares issued or outstanding	_	_	
Common stock, par value \$0.01; 100,000,000 shares authorized; 51,419,727 and 51,390,027			
shares issued at June 30, 2006 and December 31, 2005, respectively and 43,349,110 and			
42,773,651 shares outstanding at June 30, 2006 and December 31, 2005, respectively	514	514	
Additional paid-in capital	186,980	175,600	
Retained earnings	496,906	442,647	
Common stock held in treasury, at cost; 8,070,617 and 8,616,376 shares at June 30, 2006 and		ĺ	
December 31, 2005, respectively	(152,427)	(162,735)	
Accumulated other comprehensive income (net of tax)	11,147	6,280	
Total stockholders' equity	543,120	462,306	
Total liabilities and stockholders' equity	\$1,825,775	\$1,016,334	

# INVESTMENT TECHNOLOGY GROUP, INC. Reconciliation of US GAAP Results to Pro Forma Operating Results (unaudited)

In evaluating the Company's financial performance, management reviews results from operations which excludes non-operating or one-time charges. Pro forma earnings per share is a non-GAAP (generally accepted accounting principles) performance measure, but the Company believes that it is useful to assist investors in gaining an understanding of the trends and operating results for the Company's core businesses. Pro forma earnings per share should be viewed in addition to, and not in lieu of, the Company's reported results under US GAAP.

The following is a reconciliation of US GAAP results to pro forma results for the periods presented (in thousands except per share amounts):

	Thr	Three Months Ended June 30,				Six Months Ended June 30,				
	2	2006		05	2006		2005			
Total revenues	\$	153,559	\$	102,182	\$	299,801	\$	193,844		
Less:										
Non-recurring revenue (1)(2)		(5,453)		(2,699)		(13,230)		(2,824)		
Pro forma operating revenues		148,106		99,483		286,571		191,020		
Total expenses		106,279		74,672		208,408		144,123		
Income before income tax expense		47,280		27,510		91,393		49,721		
Effect of pro forma adjustments		(5,453)		(2,699)		(13,230)		(2,824)		
Pro forma operating income before income tax expense		41,827		24,811		78,163		46,897		
Income tax expense		19,428		10,070		37,134		19,045		
Tax effect of pro forma adjustments		(2,219)		(1,106)		(5,111)		(1,158)		
Pro forma operating income tax expense		17,209		8,964		32,023		17,887		
Net income		27,852		17,440		54,259		30,676		
Net effect of pro forma adjustments		(3,234)		(1,593)		(8,119)		(1,666)		
Pro forma operating net income	\$	24,618	\$	15,847	\$	46,140	\$	29,010		
Diluted earnings per share	\$	0.63	\$	0.41	\$	1.23	\$	0.73		
Net effect of pro forma adjustments		(0.07)		(0.03)		(0.18)		(0.04)		
Pro forma diluted operating earnings per share	\$	0.56	\$	0.38	\$	1.05	\$	0.69		

#### Notes:

- (1) In 2006, non-recurring revenues relate to:
  - a) our ownership of two memberships on the New York Stock Exchange ("NYSE") that as part of their merger with Archipelago Holdings, Inc. ("Archipelago") were combined under a new holding company named NYSE Group, Inc. in which each NYSE member received compensation consisting of cash and restricted shares of NYSE Group, Inc. common stock. Accordingly, consideration received for our memberships in First Quarter 2006 consisted of 157,202 restricted shares of NYSE Group, Inc. common stock resulting in gains of approximately \$6.9 million and approximately \$1.0 million in cash and dividends, which was recorded as dividend income. In Second Quarter 2006, we were able to sell a portion of the shares received and recorded an additional gain of approximately \$80,000, and
  - b) our sale in Second Quarter 2006 of our remaining interests in a Canadian joint venture that we entered into in 2004 with IRESS Market Technology Limited ("IRESS"), to IRESS resulting in a gain of \$5.4 million.
- (2) In 2005, non-recurring revenue was comprised of gains from a) our shares of Archipelago Holdings common stock that we received as part of an equity entitlement program, of which \$2.7 million was recognized in Second Quarter of 2005, and b) a recovery against previous investment write-downs of \$0.4 million in First Quarter 2005.