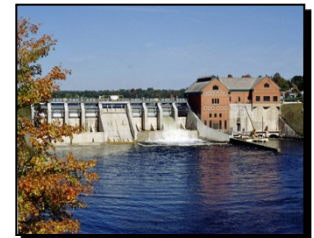
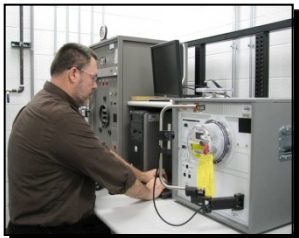


# CMS ENERGY

*Growing Forward*

**Bank of America Merrill Lynch  
2011 Power and Gas Leaders Conference**

September 20, 2011

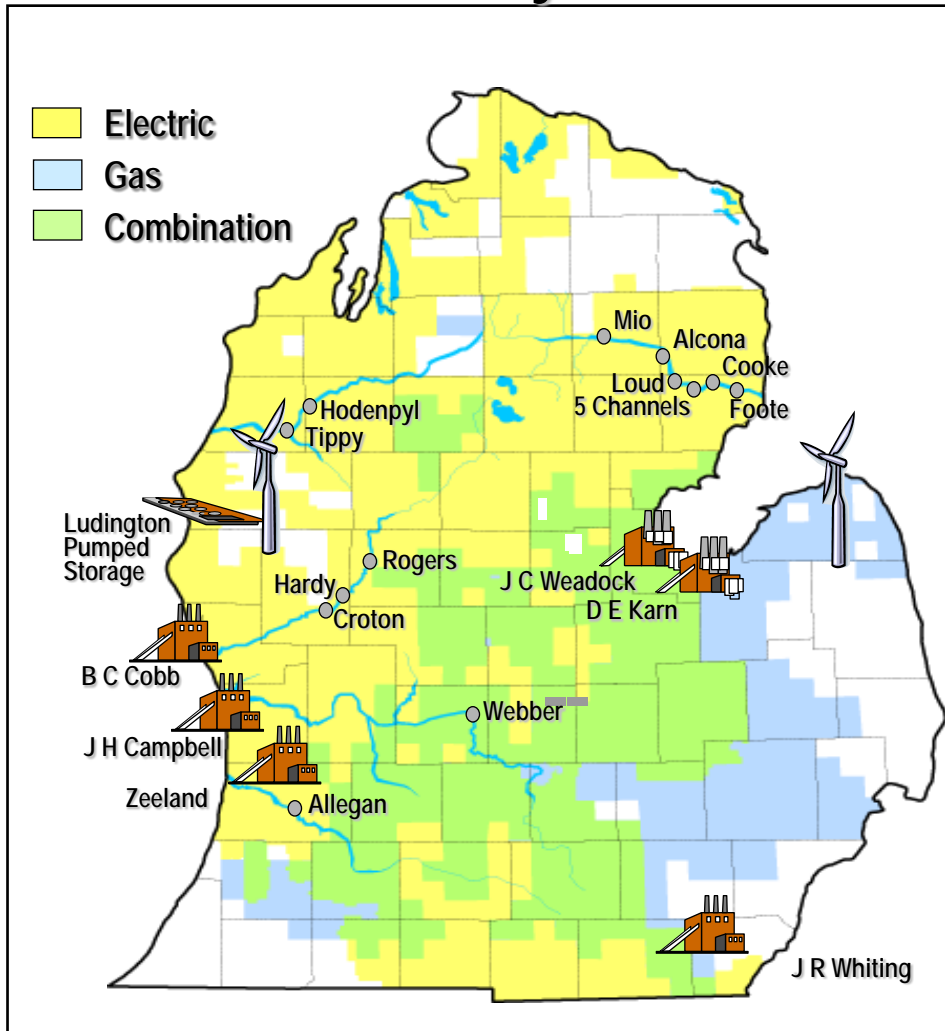


This presentation is made as of the date hereof and contains “forward-looking statements” as defined in Rule 3b-6 of the Securities Exchange Act of 1934, as amended, Rule 175 of the Securities Act of 1933, as amended, and relevant legal decisions. The forward-looking statements are subject to risks and uncertainties. They should be read in conjunction with “FORWARD-LOOKING STATEMENTS AND INFORMATION” and “RISK FACTORS” sections of CMS Energy’s and Consumers Energy’s Form 10-K for the year ended December 31 and as updated in subsequent 10-Qs. CMS Energy’s and Consumers Energy’s “FORWARD-LOOKING STATEMENTS AND INFORMATION” and “RISK FACTORS” sections are incorporated herein by reference and discuss important factors that could cause CMS Energy’s and Consumers Energy’s results to differ materially from those anticipated in such statements. CMS Energy and Consumers Energy undertake no obligation to update any of the information presented herein to reflect facts, events or circumstances after the date hereof.

The presentation also includes non-GAAP measures when describing CMS Energy’s results of operations and financial performance. A reconciliation of each of these measures to the most directly comparable GAAP measure is included in the appendix and posted on our website at [www.cmsenergy.com](http://www.cmsenergy.com).

Reported earnings could vary because of several factors, such as legacy issues associated with prior asset sales. Because of those uncertainties, the company is not providing reported earnings guidance.

## Territory



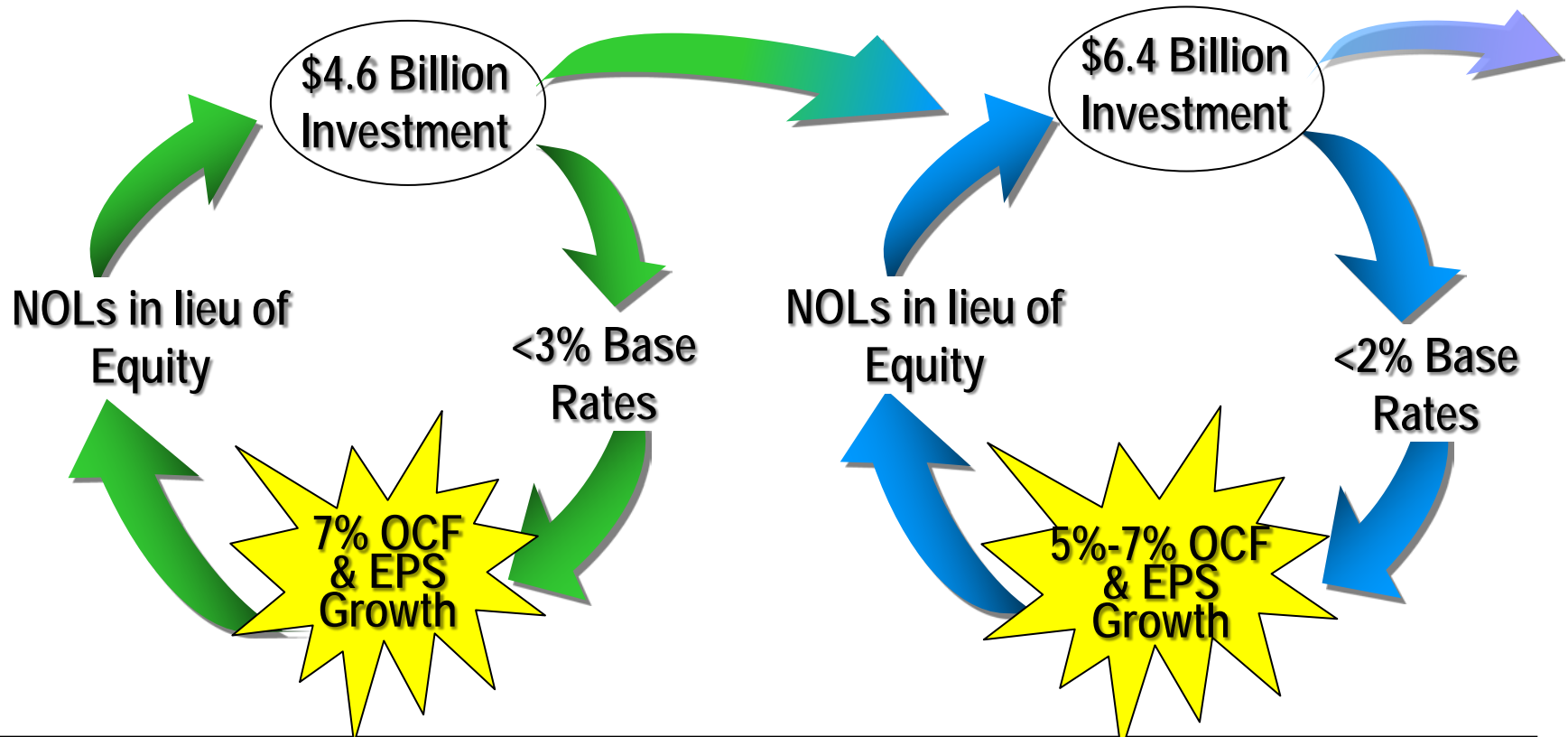
## Growth Overview

- Needed Utility investment = rate base growth
- Unique enablers
  - Good law
  - Good regulation
- Affordable and sustainable
- Funded internally

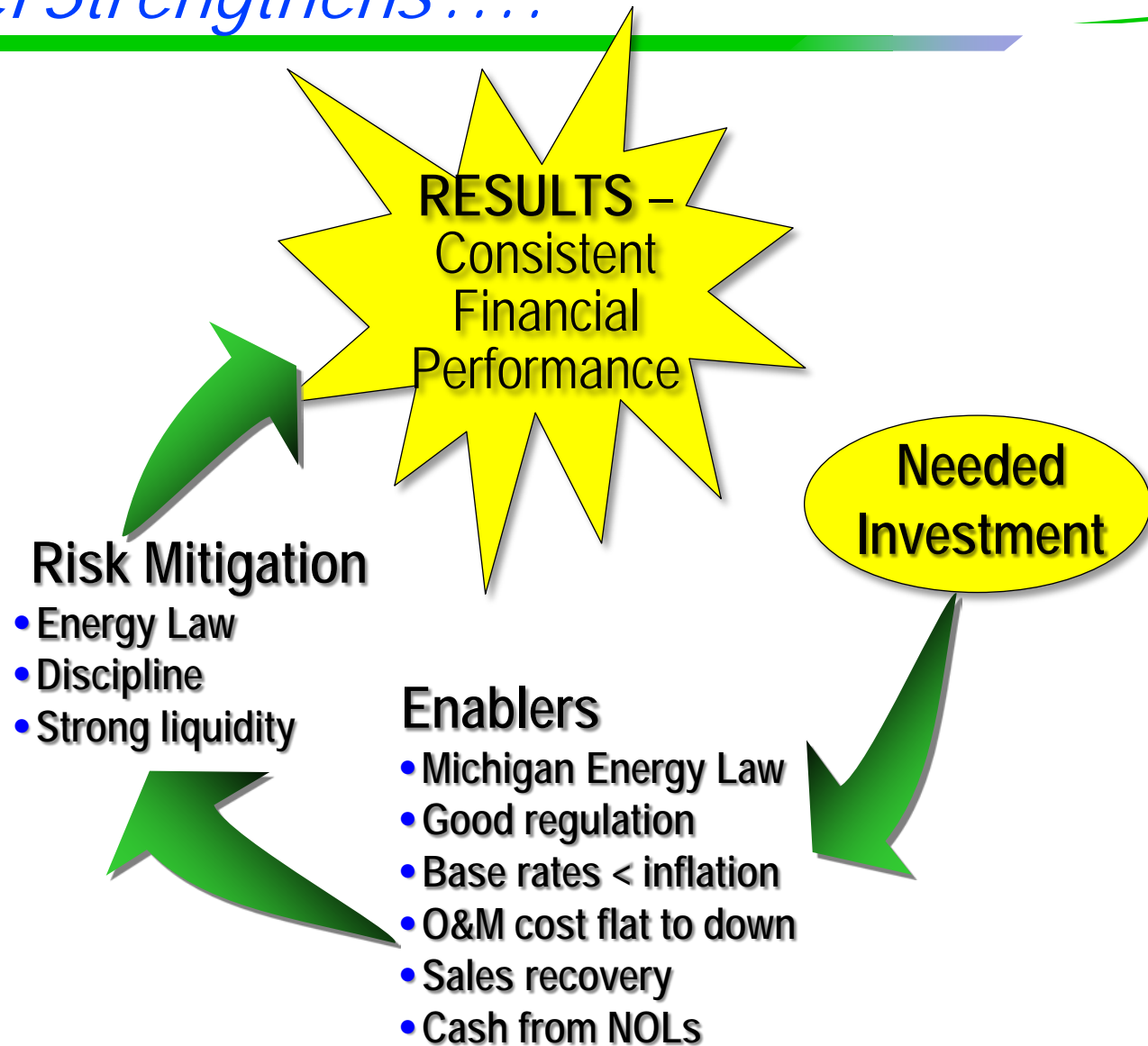
Investment growth balances responsible rate increases with attractive earnings growth.

## Actual Results (2006-2010)

## Future Outlook (2011-2015)

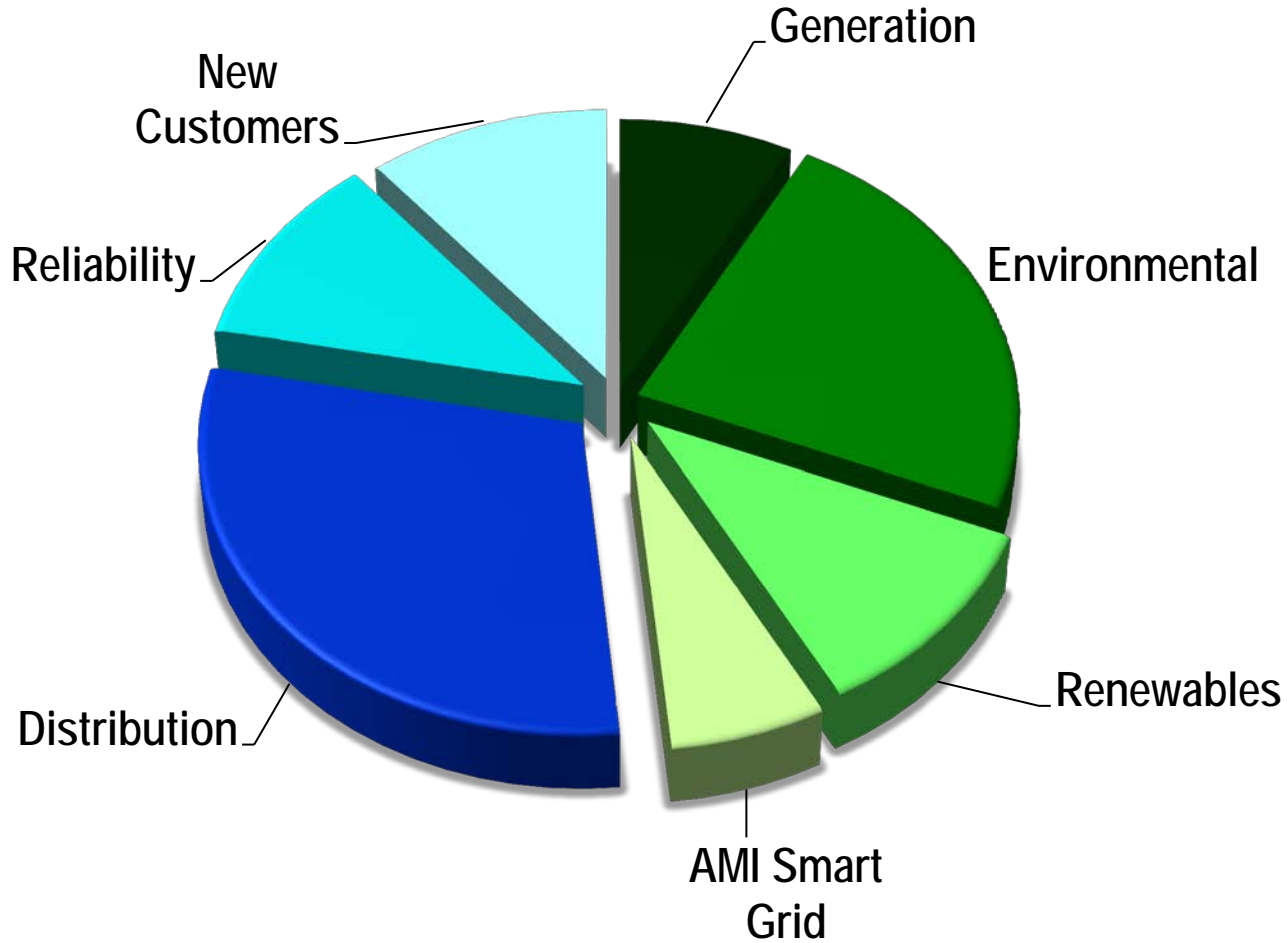


... predictable and repeatable.



. . . . with enablers and risk mitigation.

**\$6.4 Billion**

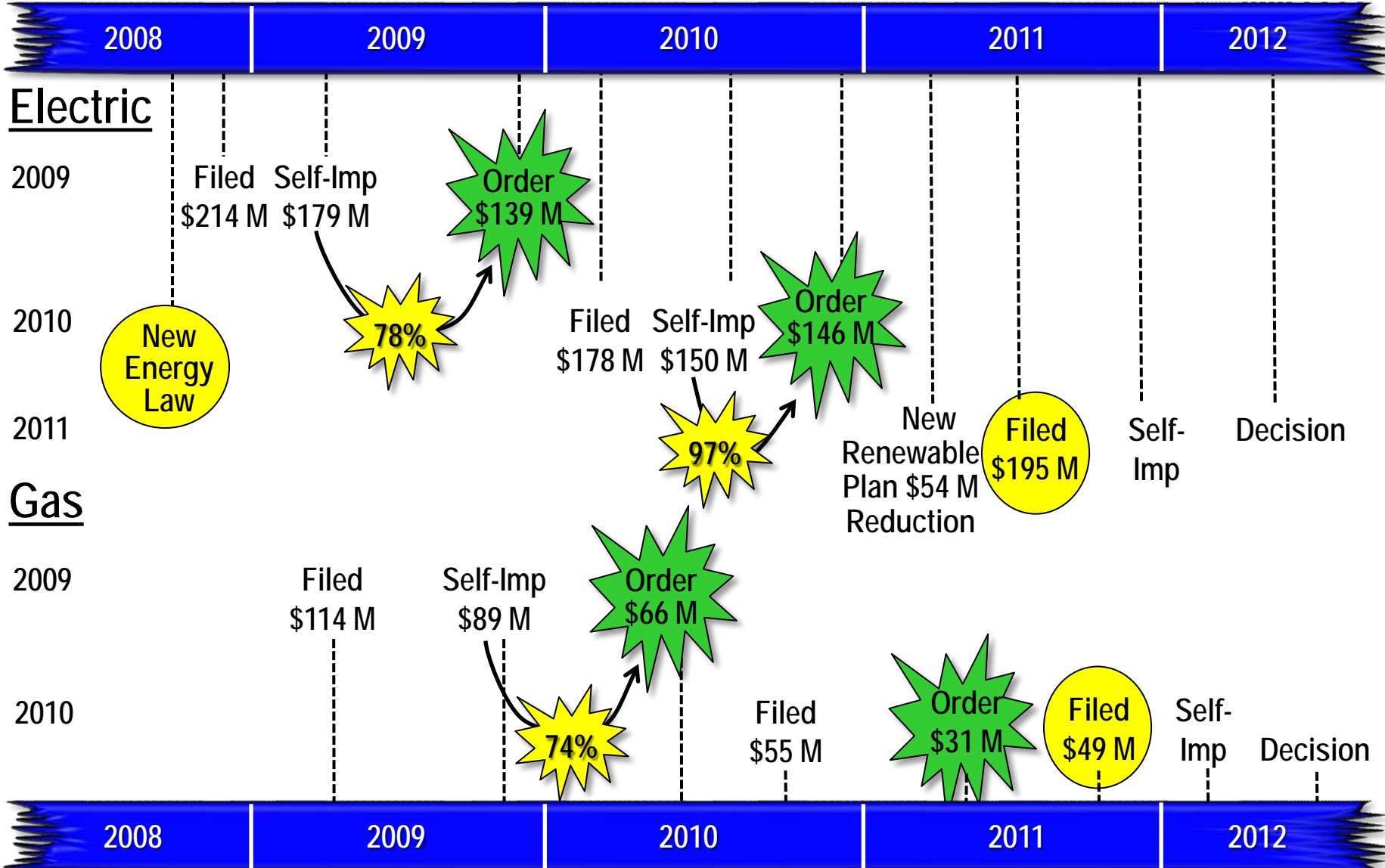


... "needed" (vs "wanted") -- grows rate base 5% to 7%.

	<u>Law</u>	<u>Implementation</u>
<b><u>Growth</u></b>		
• Renewable energy plan	✓	✓
• Energy optimization	✓	✓
<b><u>Speed</u></b>		
• File and implement ratemaking	✓	✓
• Forward test year	✓	✓
<b><u>Risk Mitigation</u></b>		
• Retail open access cap	✓	✓
• Decoupling	✓	✓

. . . . enables fast rate recovery and mitigates risks.

# Regulatory Progress ....



.... working well.

- Composed of three members appointed by the Governor with the advice and consent of the Senate
- Appointed to serve staggered six-year terms
- No more than two Commissioners may represent the same political party
- One Commissioner is designated as Chairman by the Governor

Photo not  
available

John D. Quackenbush, Chairman  
Appointed: 9/15/11  
Term Ends: 7/2/17  
Republican



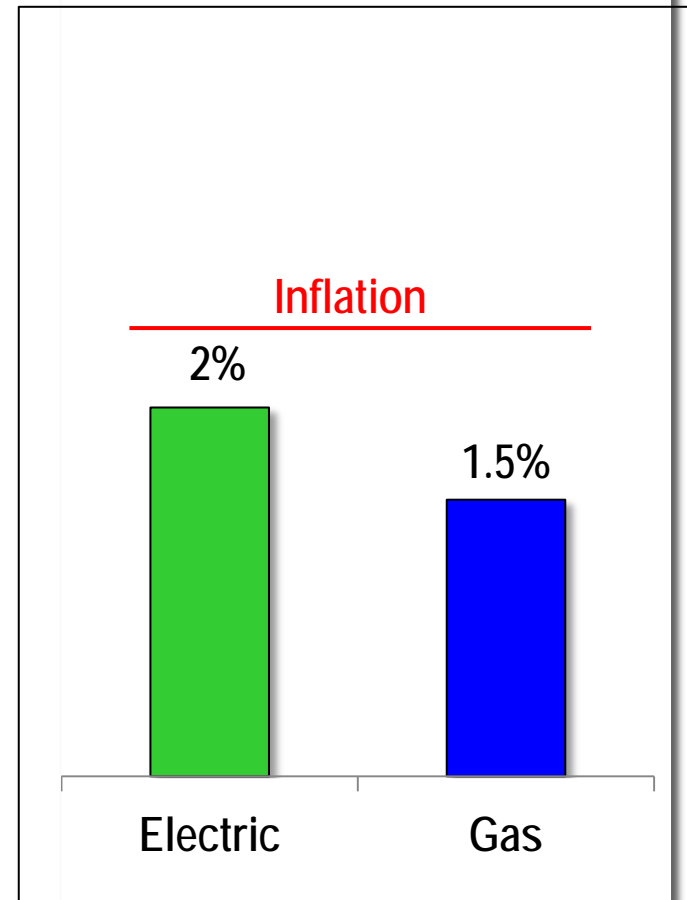
Orjiakor Isiogu, Commissioner  
Appointed: 9/9/07  
Term Ends: 7/2/13  
Democrat



Greg White, Commissioner  
Appointed: 12/4/09  
Term Ends: 7/2/15  
Independent

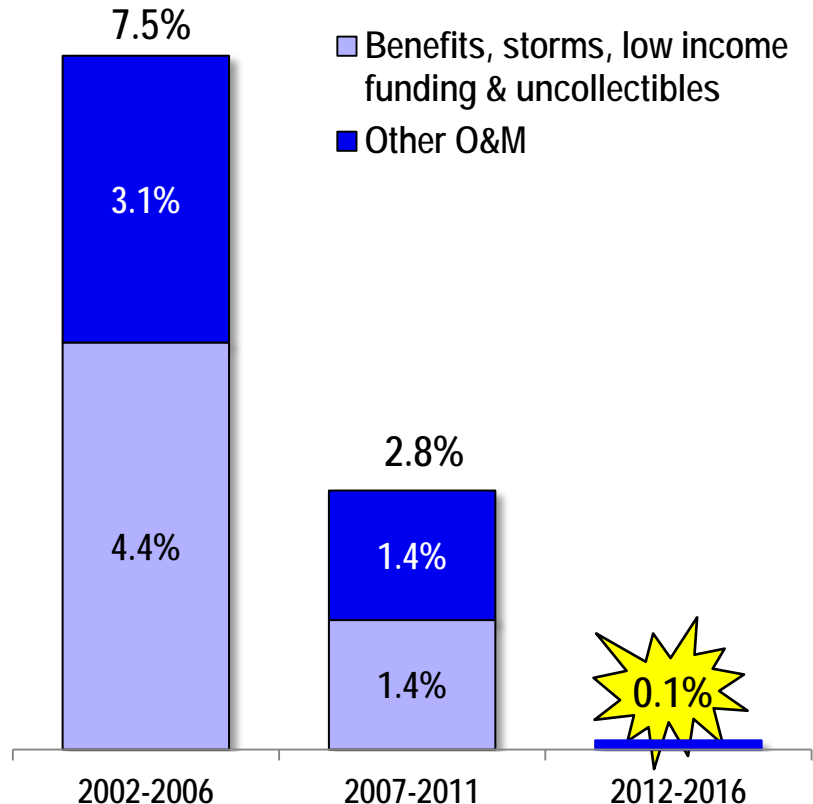
- Productivity Initiatives
- Customer Value Initiative
- Maximize Energy Optimization
- Improve system reliability
- Competitive rates

## 2011-2015 Estimated Annual Average Base Rate Increases



. . . to maintain affordable and sustainable rates.

## Average Annual Increase<sup>a</sup>



<sup>a</sup> Excluding Energy Optimization

## Recent Cost Reductions

### Fuel

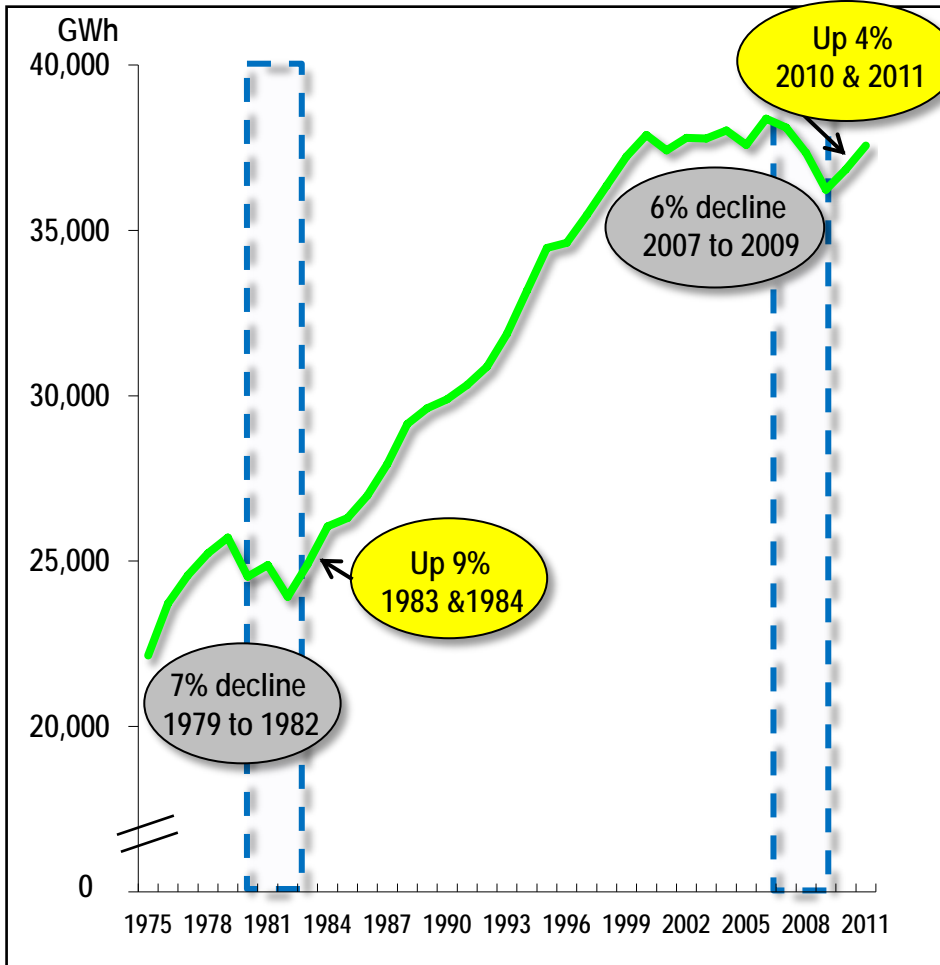
- Western coal – \$250 million

### Base Rates and Surcharges

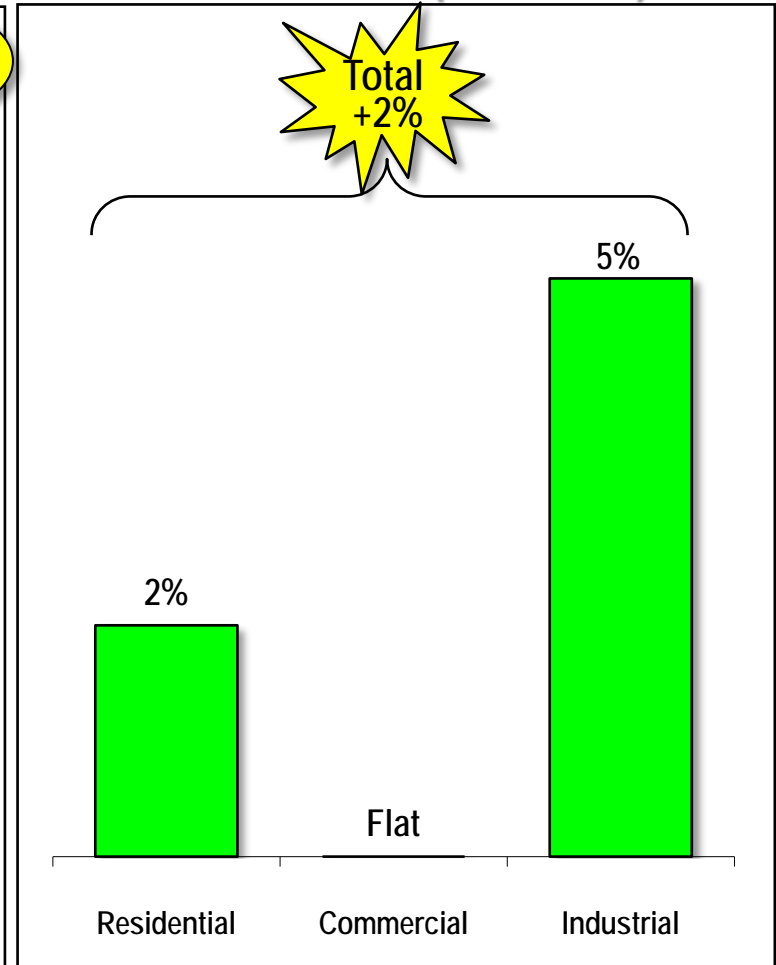
- Benefit plans – \$30 million
- SAP system efficiencies – \$40 million
- Reduced workforce – \$30 million
- Reduced customer renewable energy surcharge – about \$54 million

. . . . helps maintain “affordability” (creates headroom).

## Electric Sales

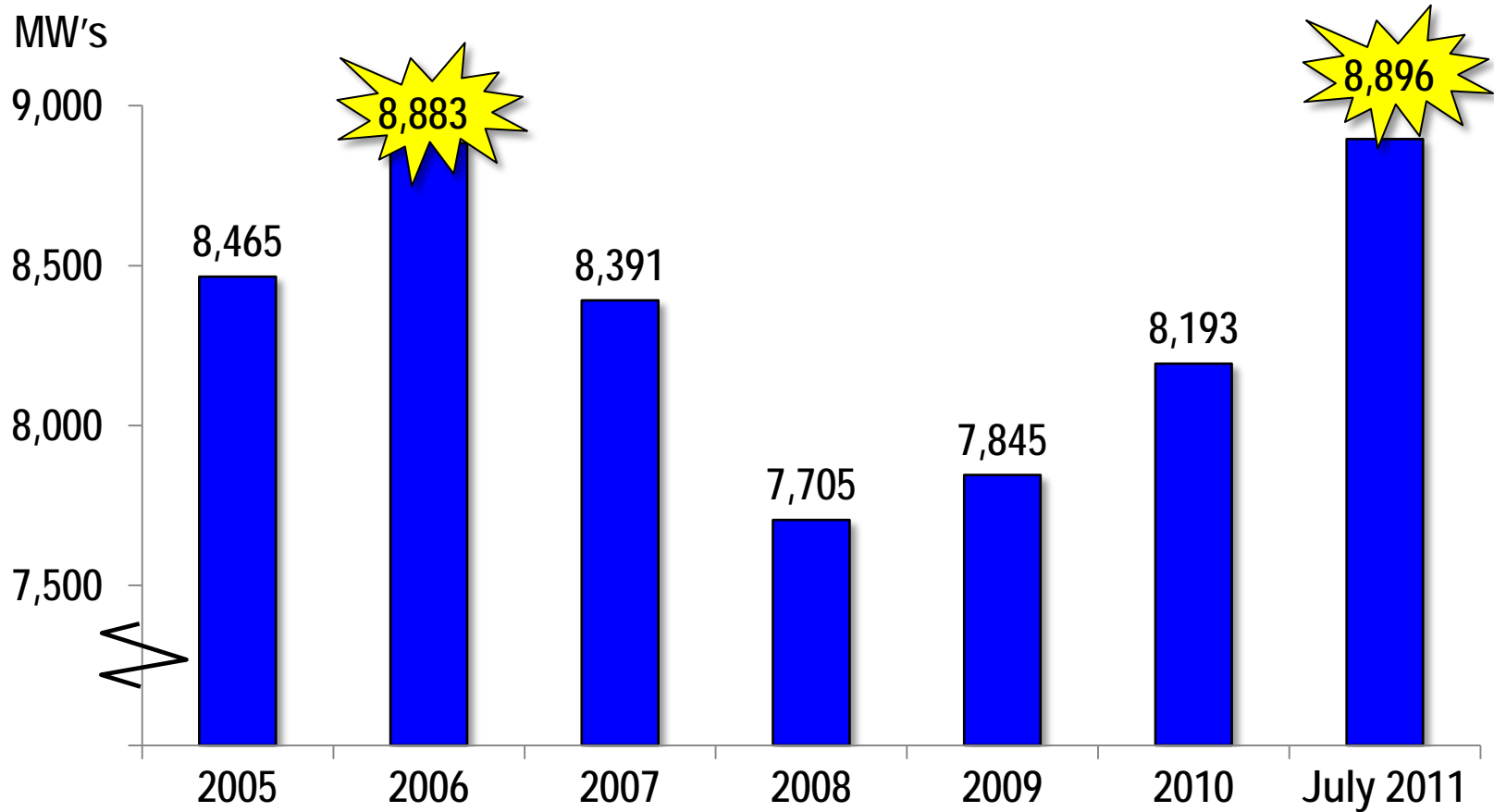


## 2011 Sales (vs 2010)



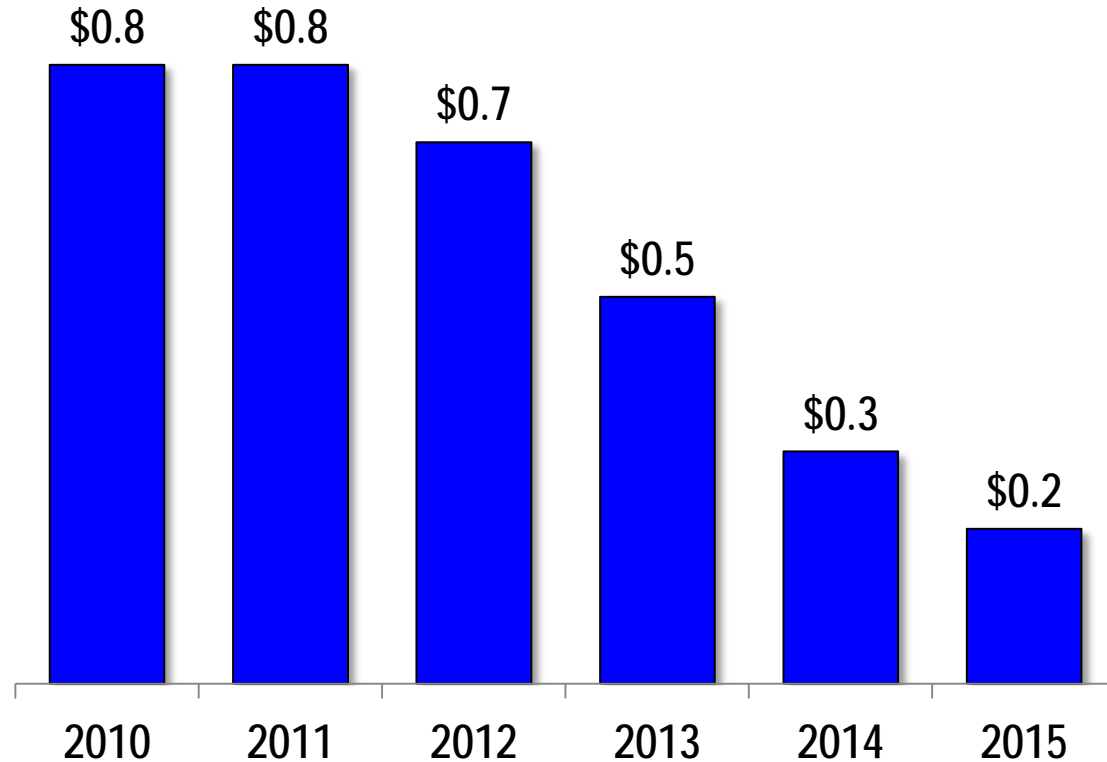
. . . . near pre-recession levels, conservative outlook.

# Annual Peak Load....



.... reached new sendout record.

## Net NOLs and Credits (bils)



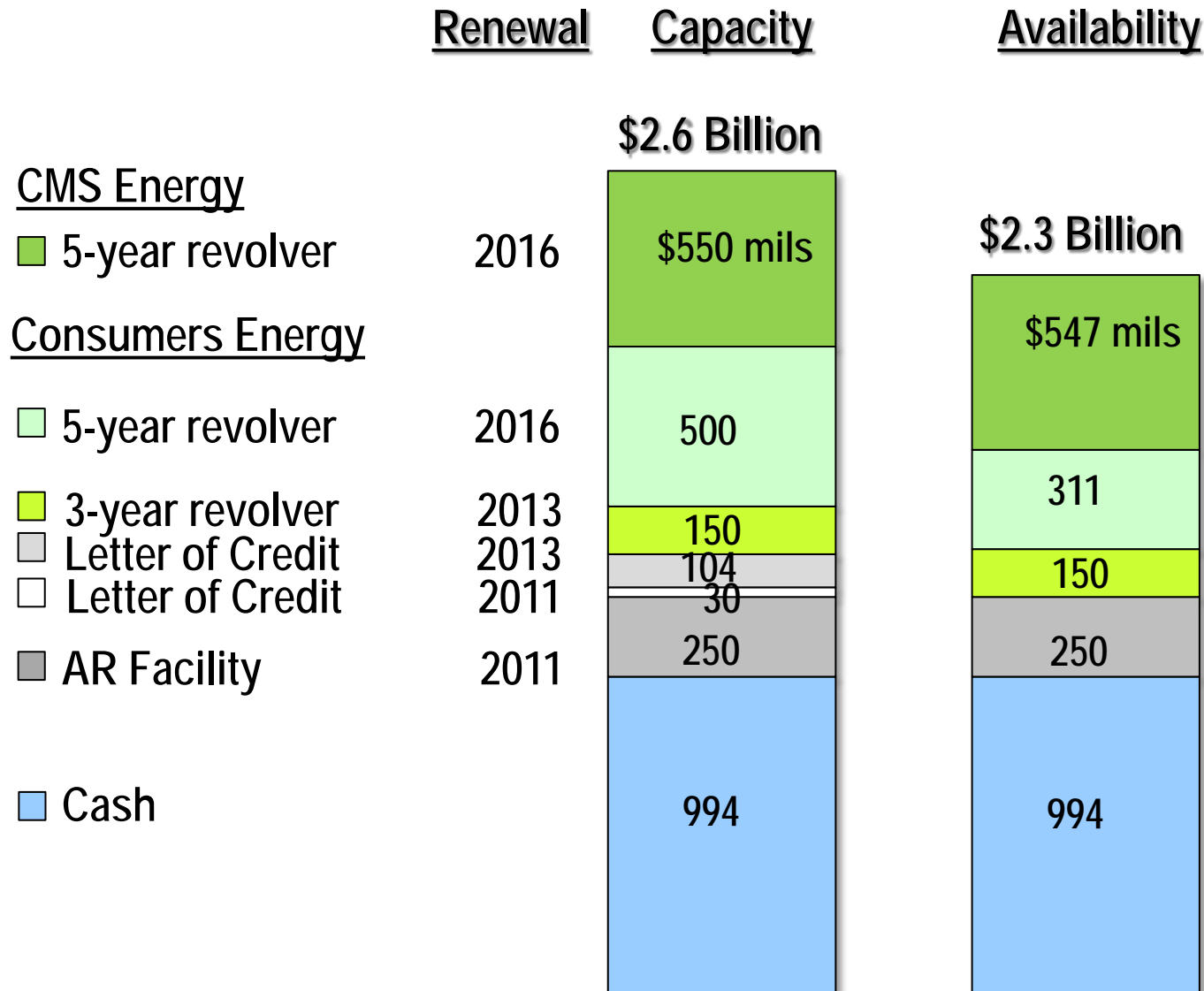
Year	Gross NOLs (bils)
2010	\$1.4
2011	\$1.3
2012	\$1.2
2013	\$0.5
2014	\$0
2015	\$0

. . . . offset need for equity (dilution) for five years!

	Risk	Mitigation
Economy	Sluggish recovery or downturn	<ul style="list-style-type: none"> <li>● Back-up liquidity</li> <li>● Customer focus</li> </ul>
Capital Investments	Regulatory recovery	<ul style="list-style-type: none"> <li>● Priority projects</li> <li>● Regulatory alignment</li> </ul>
Regulatory / Political	ROA and customer rate pressure	<ul style="list-style-type: none"> <li>● ROA "cap"</li> <li>● Rate increases &lt; "inflation"</li> </ul>
Commodities (prices)	Regulatory alignment	<ul style="list-style-type: none"> <li>● Follow MPSC-approved plan to ensure recovery</li> </ul>
Capital Structure	Interest rates	<ul style="list-style-type: none"> <li>● Maintain financial flex</li> <li>● Prefund obligations</li> </ul>
Shareowner Return	Sustainable returns; interest rates	<ul style="list-style-type: none"> <li>● Risk management</li> <li>● Consistent EPS performance</li> <li>● Attractive dividend policy</li> </ul>

. . . . CMS ranks among best at risk mitigation.

# Liquidity Strong With Recent Renewals . . .

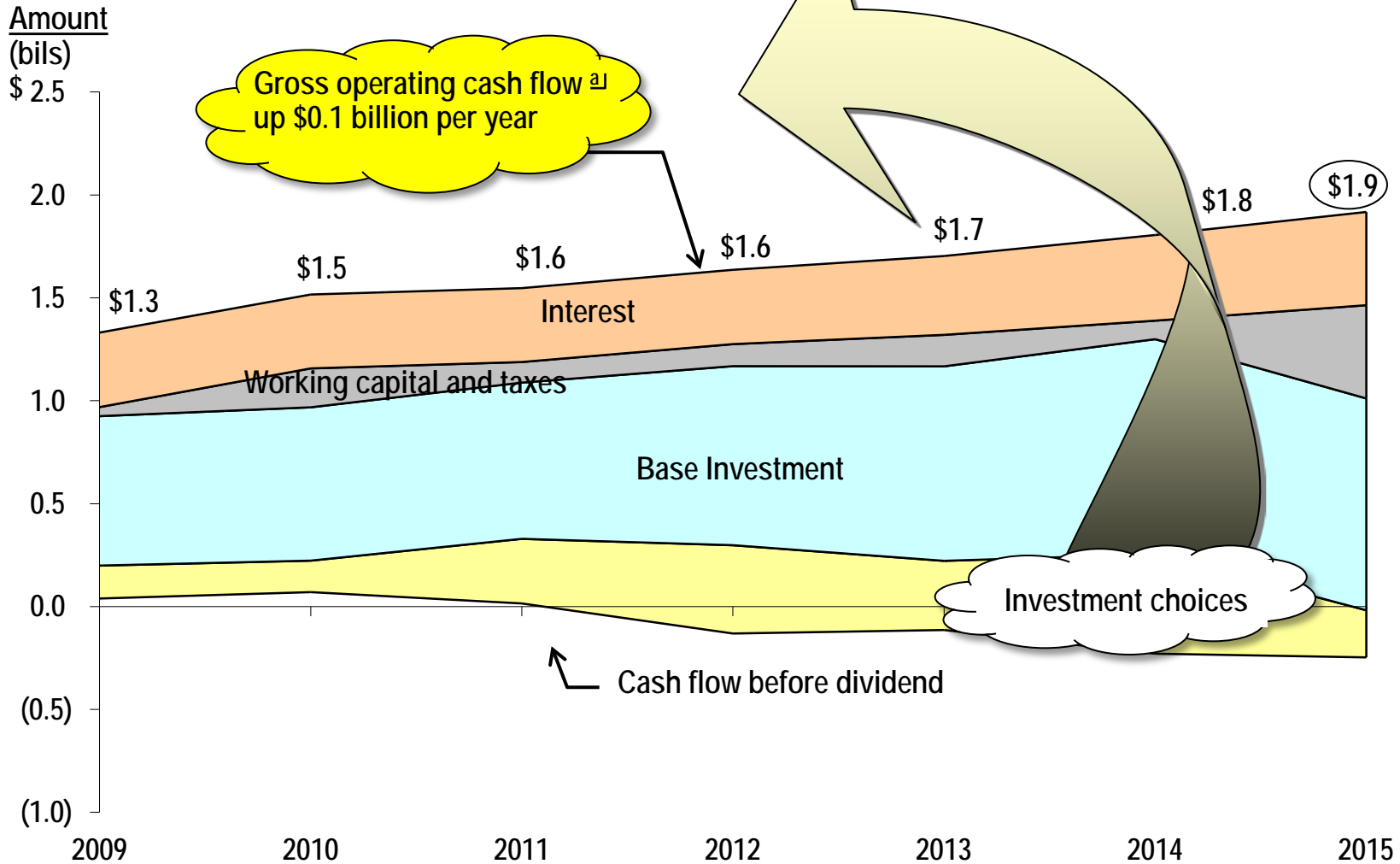


Among first 5-year term revolvers since 2007

46% of Mkt Cap

. . . and substantial cash as of June 30, 2011.

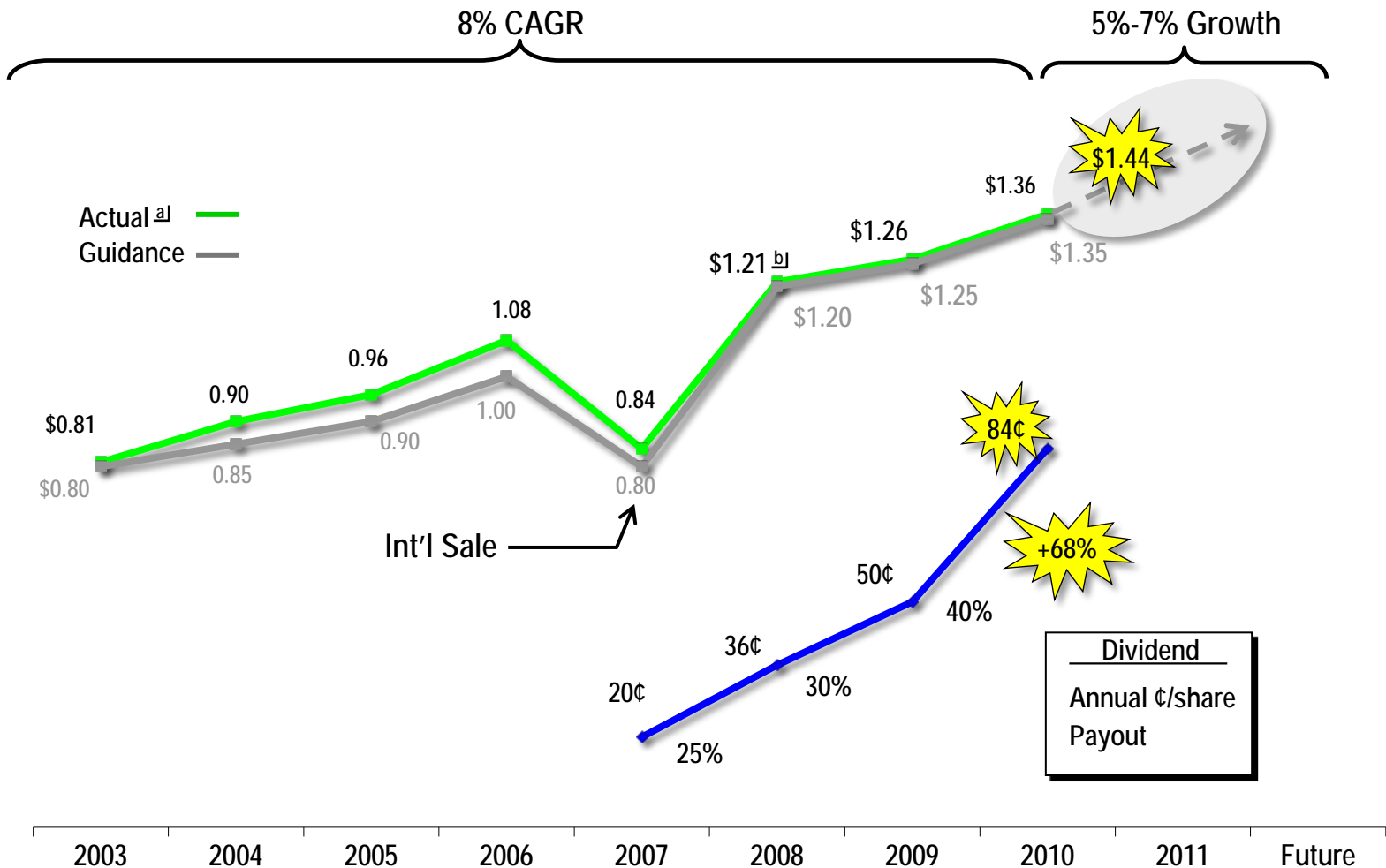
# RESULTS – Operating Cash Flow Growth . . .



aj Non-GAAP

. . . supported by “desirable” investments.

# RESULTS – EPS and Dividend Growth . . .



<sup>a</sup> Adjusted EPS (non-GAAP) excluding MTM in 2004-2006

<sup>b</sup> \$1.25 excluding discontinued Exeter operations and accounting changes related to Convertible debt and restricted stock

. . . supported by “desirable” investments.

- **Needed Utility investment**  
= rate base growth
- **Enablers**
  - **Good Energy Law**
  - **Good regulation**
- **Affordable and sustainable**
- **Funded internally**

# Appendix

RICK SNYDER  
GOVERNOR

STATE OF MICHIGAN  
EXECUTIVE OFFICE  
LANSING



BRIAN CALLEY  
LT. GOVERNOR

Contact: Sara Wurfel  
P: 517-335-6397 E: [wurfels@michigan.gov](mailto:wurfels@michigan.gov)

**FOR IMMEDIATE RELEASE**  
Thursday, Sept. 15, 2011

## Snyder appoints Quackenbush to the Michigan Public Service Commission

LANSING, Mich. – Gov. Rick Snyder today appointed John D. Quackenbush to serve as chair of the three-member Michigan Public Service Commission.

The commission provides regulatory oversight of Michigan’s utilities and works to ensure communities have safe and reliable energy, telecommunication and transportation services at reasonable prices.

“John Quackenbush’s extensive experience in the financial services industry will play an important role as the commission continues to work with energy providers and consumers to provide efficient and quality services to Michigan citizens,” Snyder said.

Quackenbush, of New Buffalo, has worked for UBS Global Asset Management for 10 years, most recently as a managing director and senior investment analyst responsible for equity research of the transportation, utilities and coal industries in the U.S. and Canada. He previously worked as manager of the Sprint Corporation Treasury Department and Sprint Corporation Local Telecom Division. Before that, he served in several senior financial analyst roles with the Illinois Commerce Commission.

Quackenbush was named a Top Gun U.S. Industrials Investment Mind in 2011 by Brendan Wood International. He obtained certification as a Chartered Financial Analyst (CFA) in 1993 and is a member of the CFA Institute and CFA Society of Chicago. He previously served as a board member of the Society of Utility and Regulatory Financial Analysts.

Quackenbush earned a bachelor’s degree in business economics from Calvin College and a master’s degree in finance from Michigan State University.

Quackenbush will serve a six-year term expiring July 2, 2017, and replaces Monica Martinez. Current chairman Orjiakor Isiogu will continue to serve on the commission as a member. Quackenbush is slated to join the commission on Oct. 17, 2011. He will represent Republicans; no more than two members of the commission may be from the same political party. The appointment is subject to the advice and consent of the Senate.

#####

On June 10, 2011, Consumers Energy filed an application with the Michigan Public Service Commission seeking an increase in its electric generation and distribution rates based on a September 2012 test year. The request seeks authority to recover new investment in system reliability, environmental compliance and technology enhancements. These investments are part of the Company's Growing Forward strategy which calls for investing more than \$6 billion in utility operations over the next five years. The proposed overall rate of return is based on a 10.70% authorized return on equity. The \$195 million request is detailed below:

Item	\$ Millions	Explanation
1. Rate Base	\$ 81	Net Plant (system reliability, environmental compliance, and technology): \$49 Working Capital: \$17 Taxes, AFUDC and Other: \$15
2. Depreciation/Property Taxes	70	New investment and new book depreciation rates from U-16054 Depreciation Case settlement: \$66 Property Taxes: \$4
3. O&M	(4)	Benefits, productivity, capital and other: \$(31) Uncollectible Accounts expense (reduced LIHEAP): \$14 Forestry: \$13
4. Rate of Return	<u>(2)</u>	Maintain current authorized return on equity 10.7%; Reduced debt cost: \$(2)
5. Sub-total	\$145	
6. Gross Margin	<u>50</u>	Higher retail open access sales: \$46 Miscellaneous revenues and other: \$4
7. Total	<u>\$195</u>	

Rate-making Capital Structure %	Existing (U-16191)	As Filed Percent of Total	Annual Cost	After-Tax Weighted Costs
Long Term Debt	40.63%	39.39%	5.79%	2.28%
Short Term Debt	1.51	1.75	4.46	0.08
Preferred Stock	0.44	0.42	4.46	0.02
Common Equity	41.59	42.07 <sup>(1)</sup>	10.70	4.50
Deferred FTT	15.30	15.89	0.00	0.00
JDITC/Other	0.53	0.48		0.04
	<u>100.00%</u>	<u>100.00%</u>		<u>6.92%<sup>(2)</sup></u>

Rate Base and Return Percentage	Existing (U-16191)	As Filed
Rate Base (billion)	\$6.87	\$7.54
Return on Rate Base	6.98%	6.92%
Return on Equity	10.70%	10.70%

<sup>(1)</sup>Equivalent to 51.38% on a financial basis.

<sup>(2)</sup>Equivalent to 9.81 % pre-tax basis.

**ELECTRIC RATE CASE SCHEDULE**

Staff & Intervenor's File Testimony	November 15, 2011
Rebuttal Testimony	December 2, 2011
Self-Implementation Date	December 8, 2011
Cross of all Witnesses	December 13-22, 2011
Initial Briefs	January 24, 2012
Reply Briefs	February 14, 2012
Proposal for Decision	March 30, 2012 (target)

\*Electric Rate Case U-16794 can be accessed at the Michigan Public Service Commission's website:

<http://efile.mpsc.ctb.state.mi.us/efile/electric.html>



**GAS RATE CASE U-16855\***

On September 2, 2011, Consumers Energy filed an application with the Michigan Public Service Commission seeking an increase in its gas delivery and transportation rates based on a 12 month ending December, 2012 test year. The request seeks authorization to implement an uncollectible accounts expense tracker as well as OPEB and Pension trackers. The proposed capital structure includes a 10.70% authorized return on equity. If approved, the request would add about \$1.80 per month, or about 2.2%, to the typical residential customer's average monthly bill. The \$49 million revenue deficiency is detailed below.

<b>Item</b>	<b>\$ Millions</b>	<b>Explanation</b>
1. Investment	\$22	Net plant (reliability & safety, regulatory compliance, deliverability): \$17 Working capital: \$11 Taxes and AFUDC: \$(6)
2. Gross Margin	2	Sales mix: \$(4) Reduced miscellaneous revenues: \$6
3. O&M	15	Uncollectible accounts expense (reduced LIHEAP funding): \$19 Reduced benefits/increased productivity: \$(14) Gas pipeline integrity and safety: \$10
4. Cost of Capital	10	Return on Equity (10.70% vs. 10.50%): \$4 Other capitalization costs: \$6
Total	<u>\$49</u>	

<b>Ratemaking Capital Structure</b>	<b>Existing (U-16418)</b>	<b>As Filed Percent of Total</b>	<b>Annual Cost</b>	<b>After-Tax Weighted Costs</b>
Long Term Debt	41.12%	39.58%	5.83%	2.31%
Short Term Debt	2.36	2.20	3.91	0.10
Preferred Stock	0.41	0.40	4.46	0.02
Common Equity	40.10	41.55 <sup>(1)</sup>	10.70	4.45
Deferred Taxes	15.50	15.80	0.00	0.00
JDITC/Other	0.51	0.47	8.27	0.02
	<u>100.00%</u>	<u>100.00%</u>		<u>6.90%<sup>(2)</sup></u>

<b>Rate Base and Return Percentage</b>	<b>Existing (U-16418)</b>	<b>As Filed</b>
Rate Base (\$ billions)	\$2.86	\$3.07
Return on Rate Base	6.69%	6.90%
Return on Equity	10.50%	10.70%

<sup>(1)</sup> Equivalent to 50.96% on financial basis.

<sup>(2)</sup> Equivalent to 9.76% pre-tax basis.

\*Gas Rate Case U-16855 can be accessed at the Michigan Public Service Commission's website.

<http://efile.mpasc.cis.state.mi.us/efile/gas.html>



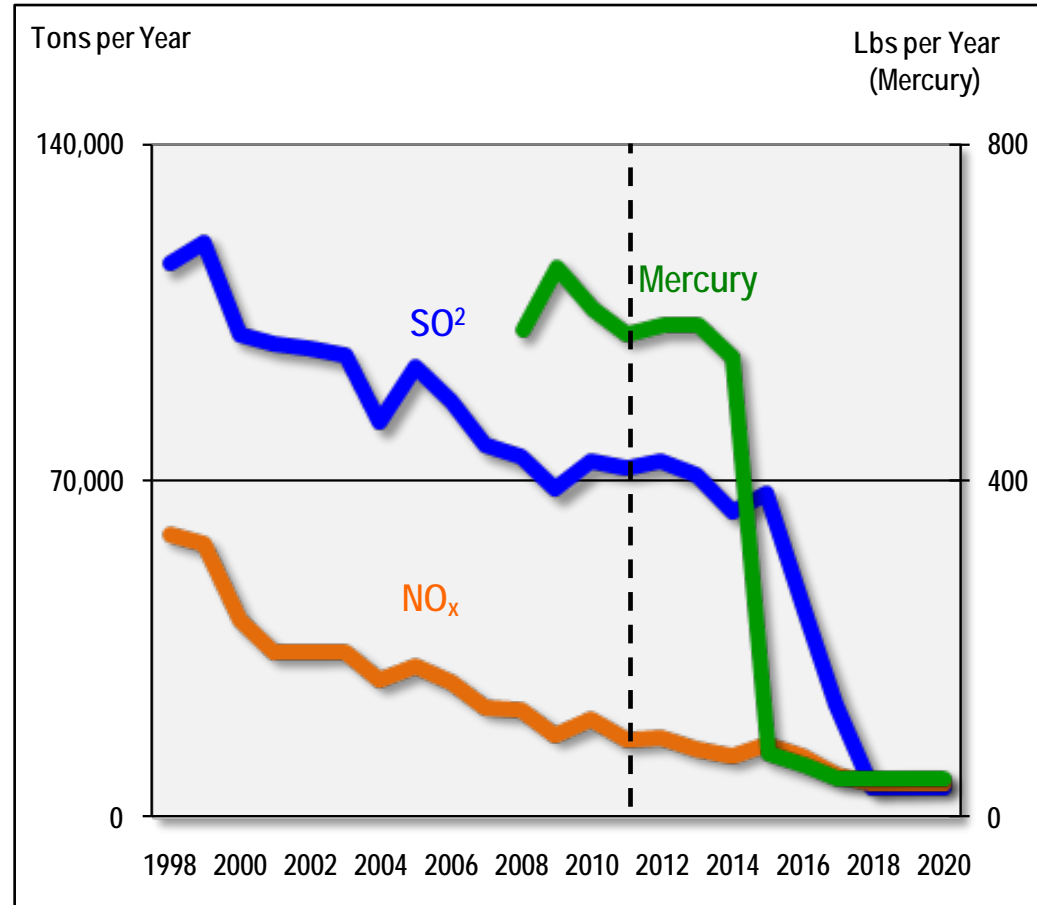
- Environmental emission reductions better than plan
- Regulatory outlook improved
- GHG Regulation – minimal impact anticipated

. . . . over next 5 years.

## Expenditures

2011 – 2015 (bils)	
<b>Air</b>	
● NO <sub>x</sub>	\$0.1
● SO <sub>2</sub>	0.6
● Mercury	0.5
<b>Water</b>	
	0.1
<b>Solid Waste</b>	
	0.2
<b>Total</b>	<b>\$1.5</b>

## Emissions Reductions



... significantly reduced air emissions.





- \$700 million next 5 years
- Reduce outage frequency
- Reduce repetitive outages
- Improves Customer Average Interruption Duration Index
- Increase customer satisfaction

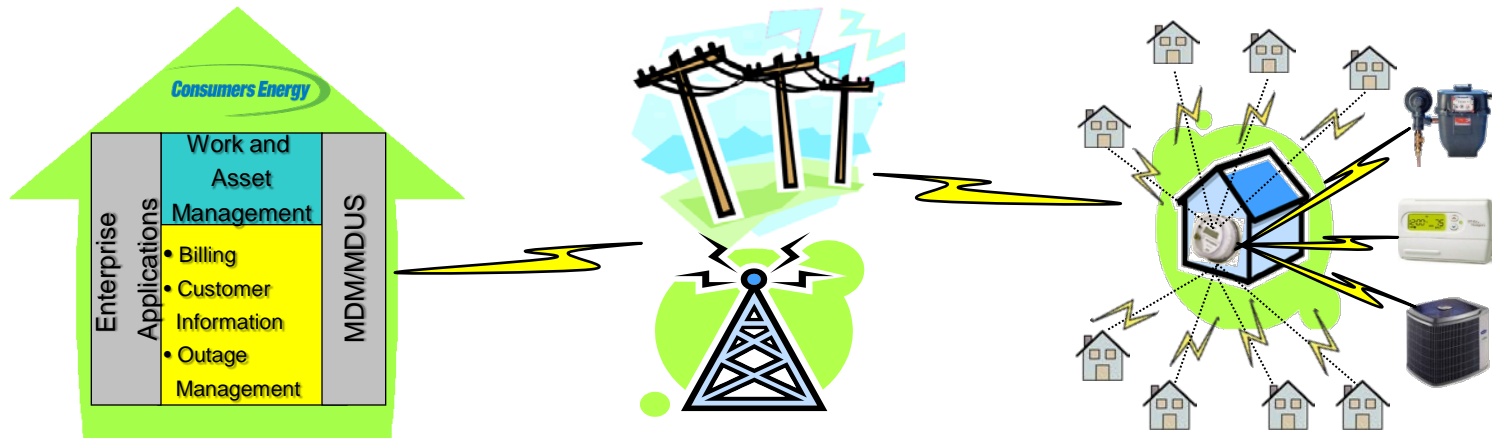
. . . . reduces outages and increases customer satisfaction.



- Increase capacity by 15%
- Increase efficiency by 5%
- Operate for 30 years before next major overhaul
- \$800 million total investment over 10 years
  - \$150 million upgrade
  - \$650 million maintenance
- Consumers Energy share \$400 million

. . . . underway.

- Total project cost \$750 million
- Meter deployment begins early 2012
- Removed deployment of gas only meters
- Minimize upfront IT system cost by installing only basic functionality
  - Expanded functions installed later
- Improved ability to scale plan



.... improves overall financial viability.

# Bonus Depreciation....

	Cash Flow		2011 EPS
	2010-2012	2013-2015	
	(mils)	(mils)	
<b>Utility</b>			
• New bonus depreciation benefit	\$ 400	\$(100)	-5¢
• Accelerate investment and pension funding	(200)	200	+5¢
• Reduce debt	<u>(200)</u>	<u>(100)</u>	-
Total Utility	<u>\$ 0</u>	<u>\$ 0</u>	<u>0¢</u> ✓
<b>Parent</b>			
• NOL use extended two years	\$(400) →	<b>\$400</b>	
• New debt; less equity to Utility	<u>400</u>	<u>(400)</u>	
Total Parent	<u>\$ 0</u>	<u>\$ 0</u>	0¢ ✓

.... supports investment and extends use of NOLs.

## Spent Nuclear Fuel (SNF) Settlement

	<u>Amount</u> (mils)	
Proceeds from DOE towards SNF costs	\$120	
Existing book value	<u>(85)</u>	
Excess over book value	<u>\$35</u>	
Proposed refund to customers	(23)	← Rate Mitigation
Remaining proceeds (subject to MPSC approval)	\$12	← Earnings Potential

... mitigates risk, reduces rate pressure, and creates earnings potential.

# New Michigan Corporate Income Tax....

	<u>Utility<sup>a1</sup></u> (mils)	<u>Enterprises &amp; Parent<sup>a1</sup></u> (mils)
Future State Tax (payment)/ benefit	\$(134)	\$32
Regulatory asset to be recovered through rates	<u>134</u>	<u>NA</u>
Gain recorded in Second Quarter	\$ <u><u>0</u></u>	\$ <u><u>32</u></u>

-----  
<sup>a1</sup> After tax

... similar to MBT, except recognition of existing tax/book expense difference.

# 2011 Cash Flow Forecast (non-GAAP)

## CMS Energy Parent

	<u>Amount</u> (mils)
Cash at year end 2010	\$ 163
<u>Sources</u>	
Consumers Energy dividend and tax sharing	\$ 325
Enterprises	30
Sources	\$ 355
<u>Uses</u>	
Interest and preferred dividend	\$ (130)
Overhead and Federal tax payments	(15)
Equity infusion (complete)	(125)
Uses <sup>a1</sup>	\$ (330)
Cash flow	\$ 25
<u>Financing and Dividend</u>	
New issues (complete)	\$ 250
Retirements (complete)	(200)
Equity programs (DRP, continuous equity)	29
Net short-term financing & other	(9)
Common dividend	(210)
Financing	\$ (140)
Cash at year end 2011	\$ 48
Bank Facility (\$550) available	\$ 545

## Consumers Energy

	<u>Amount</u> (mils)
Cash at year end 2010	\$ 71
<u>Sources</u>	
Operating (depreciation & amortization \$545)	\$ 1,525
Other working capital	(40)
Sources	\$ 1,485
<u>Uses</u>	
Interest and preferred dividend	\$ (235)
Capital expenditures <sup>b1</sup>	(1,040)
Dividend and tax sharing \$35 from CMS	(325)
Uses	\$ (1,600)
Cash flow	\$ (115)
<u>Financing</u>	
Equity (complete)	\$ 125
Net short-term financing & other	(46)
Financing	\$ 79
Cash at year end 2011	\$ 35
Bank Facility (\$650) available	\$ 626
AR Facility (\$250) available	\$ 250

<sup>a1</sup> Includes other

<sup>b1</sup> Includes cost of removal and capital leases

# 2011 Sensitivities . . . .

	Sensitivity	Annual Impact	
		EPS	OCF (mils)
Sales (weather adjusted)			
• Electric (37,558 Gwh)	± 1%	\$ 0	± \$20
• Gas (285 Bcf)	± 1	± 0.01	± 5
Gas prices (NYMEX)	± 1.00	± 0.01	± 60
Uncollectible accounts (mils)	± 5	± 0.01	*
ROE (authorized)			
• Electric (10.7%)	± 50 bps	± 0.06	± 25
• Gas (10.5%)	± 50	± 0.02	± 10
Stock price (dilution)	\$1 share	± 0.01	0

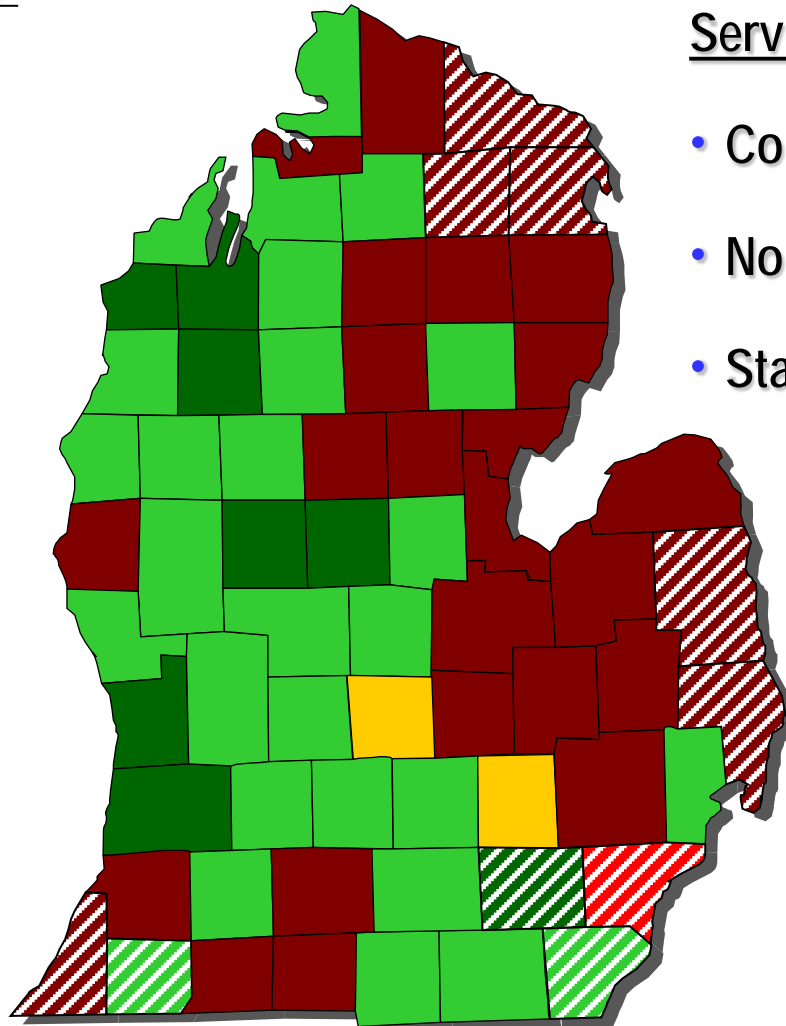
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\* Less than 0.5¢ or \$500,000

. . . . partly mitigated.

# Michigan 2010 Census Results

## Population Change by County: 2000-2010



## Service Territory      Change

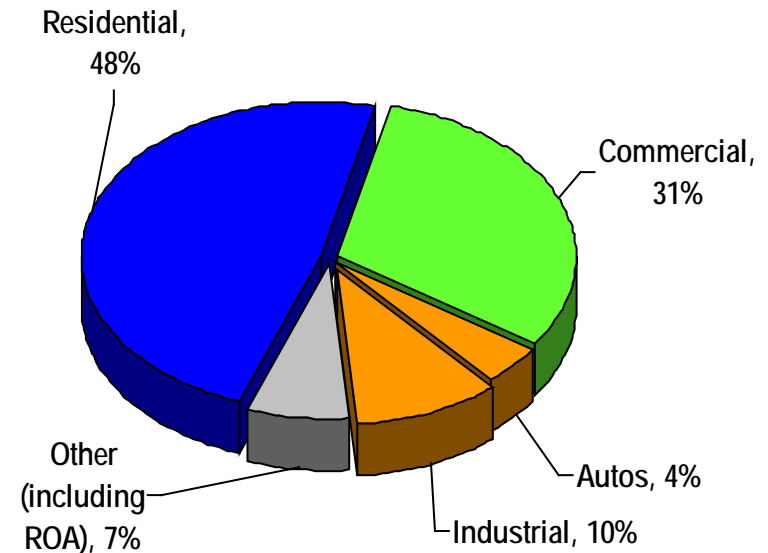
- Consumers      **+3%**
- Non-Consumers      - 7
- State of Michigan      - 1

## Top Ten Customers

- Hemlock Semiconductor
- General Motors
- State of Michigan
- Meijer Incorporated
- Nexteer Automotive Corporation
- Packaging Corporation of America
- Gerdau MacSteel
- Denso International
- Spectrum Health
- City of Grand Rapids

Percent of 2010 electric gross margin is 2%

## 2010 Electric Gross Margin



\$1.95 Billion

Note: "Autos" includes 180 Business Partners identified by customer account managers

. . . . "Autos" only 4% of gross margin.

MATURITY SCHEDULE OF CMS AND CECCO LONG-TERM DEBT & PREFERRED SECURITIES

AS OF 08/31/2011  
No changes since 07/31/11

FN	S/U	Maturity or Call Date	Amount (000's)	DEBT/CO
<b>SHORT-TERM DEBT:</b>				
F	U	SHORT-TERM	\$ 172,500	5.5% Convertible Sr Notes (Next Put Date 06/15/14) (CMS)
F	U	SHORT-TERM	287,499	2.875% Convertible Sr Unsec Notes (Next Put Date 12/01/11) (CMS)
F	U	02/01/12	50,000	6.3% Senior Notes (CMS)
F	S	02/15/12	<u>300,000</u>	5% Series L FMBs (CECCo)
			\$ 809,999	
<b>LONG-TERM DEBT:</b>				
V	U	01/15/13	\$ 150,000	Floating Rate Sr Notes (CMS)
F	S	04/15/13	<u>375,000</u>	5.375% Series B FMBs (CECCo)
			\$ 525,000	
F	S	02/15/14	\$ 200,000	6% FMBs (CECCo)
F	U	05/15/14	<u>250,000</u>	2.75% Sr Notes (CMS)
			\$ 450,000	
F	S	03/15/15	\$ 225,000	5% FMBs Series N (CECCo)
F	U	09/30/15	250,000	4.25% Sr Notes (CMS)
F	S	10/15/15	50,000	2.60% FMBs (CECCo)
F	U	12/15/15	<u>125,000</u>	6.875% Sr Notes (CMS)
			\$ 650,000	
F	S	08/15/16	\$ 350,000	5.5% Series M FMBs (CECCo)
F	S	02/15/17	250,000	5.15% FMBs (CECCo)
F	U	07/17/17	250,000	6.55% Sr Notes (CMS)
F	S	10/15/17	100,000	3.21% FMBs (CECCo)
F	U	02/15/18	250,000	5.05% Sr Notes (CMS)
F	S	03/01/18	180,000	6.875% Sr Notes (CECCo)
V	S	04/15/18	67,700	VRDBs to replace PCRBs (CECCo)
F	S	09/15/18	250,000	5.65% FMBs (CECCo)
F	S	03/15/19	350,000	6.125% FMBs (CECCo)
F	U	06/15/19	300,000	8.75% Sr Notes (CMS)
F	S	09/15/19	500,000	6.70% FMBs (CECCo)
F	U	02/01/20	300,000	6.25% Sr Notes (CMS)
F	S	04/15/20	300,000	5.65% FMBs (CECCo)
F	S	10/15/20	100,000	3.77% FMBs (CECCo)
F	S	09/01/22	250,000	5.30% FMBs (CECCo)
F	U	07/15/27	28,667	QUIPS 7.75%(CMS) Pref Sec
V	S	04/01/35	35,000	PCRBs (CECCo)
F	S	09/15/35	175,000	5.80% FMBs (CECCo)
F	S	09/01/40	50,000	6.17% FMBs (CECCo)
F	S	10/15/40	<u>50,000</u>	4.97% FMBs (CECCo)
			\$4,136,367	
			\$6,571,366	TOTAL
			\$6,542,699	TOTAL EXCLUDING PREFERRED SECURITIES

Various Maturity Dates/No Maturity Date Available:

\$ 181,628	CECCo Securitization Bonds after 07/20/11 payment
\$ 200,574	CECCo Capital lease rental commitments as of 06/30/11
\$ 384,627	EnerBank Discount Brokered CDs as of 06/30/11 (CMS)
\$ (21,830)	CMS Net unamortized discount as of 06/30/11
\$ (3,772)	CECCo Net unamortized discount as of 06/30/11

\$7,312,592 GRAND TOTAL INCLUDING CMS ENERGY, CONSUMERS & OTHER CMS  
ENTERPRISES SUBSIDIARIES, INCLUDING PREFERRED SECURITIES

Status Codes: F-Fixed rate; V-Variable rate; S-Secured; U-Unsecured

Years Ended December 31	2010	2009	2008	2007	2006
<b>ELECTRIC REVENUE AND POWER COSTS (Millions)</b>					
Residential	\$1,614	\$1,387	\$1,414	\$1,326	\$1,279
Commercial	1,166	1,099	1,129	1,111	1,062
Industrial	749	677	810	775	764
Other	40	36	32	30	29
Total revenue from customers	<b>\$3,569</b>	\$3,199	\$3,385	\$3,242	\$3,134
Wholesale	20	19	22	23	22
Intersystem	99	94	113	92	45
Retail open access/direct access	54	31	15	15	17
Miscellaneous	60	64	59	71	84
Total electric utility revenue	<b>\$3,802</b>	\$3,407	\$3,594	\$3,443	\$3,302
Fuel for electric generation	\$520	\$460	\$483	\$385	\$436
Purchased and interchange power	1,308	1,232	1,388	1,449	1,135
<b>DEPRECIATION AND AMORTIZATION</b>	<b>\$450</b>	\$441	\$438	\$397	\$380
<b>OPERATING INCOME (Millions)</b>	<b>\$672</b>	\$488	\$576	\$413	\$411
<b>NET INCOME (Millions)</b>	<b>\$303</b>	\$194	\$271	\$196	\$199
<b>DELIVERIES (Million kWhs)</b>					
Systems sales					
Residential	12,968	12,386	12,854	13,206	12,975
Commercial	11,026	11,211	11,969	12,384	12,199
Industrial	9,061	9,290	10,563	11,153	11,143
Other	235	230	225	231	227
Total sales to ultimate customers	<b>33,290</b>	33,117	35,611	36,974	36,544
Wholesale	325	328	333	496	498
Retail open access/direct access	4,079	2,326	1,541	1,364	1,455
Intersystem	1,394	1,277	1,176	1,329	814
Total electric system deliveries	<b>39,088</b>	37,048	38,661	40,163	39,311
<b>AVERAGE ELECTRIC REVENUE (¢/kWh)</b>					
Residential	12.45	11.20	11.00	10.04	9.86
Commercial	10.58	9.80	9.43	8.98	8.71
Industrial	8.27	7.29	7.67	6.95	6.86
Other	17.02	15.65	14.22	12.99	12.78
Total	<b>10.72</b>	9.66	9.51	8.77	8.58
<b>ELECTRIC CUSTOMERS BILLED (At December 31)</b>					
Residential	1,569,183	1,566,980	1,584,752	1,575,386	1,570,113
Commercial	210,380	210,223	208,931	211,365	211,718
Industrial	8,881	8,770	8,505	8,619	8,638
Retail Open Access/Direct Access	1,095	861	642	642	839
Other	1,287	1,282	2,045	2,025	2,009
Total	<b>1,790,826</b>	1,788,116	1,804,875	1,798,037	1,793,317
<b>AUTHORIZED RETURN ON EQUITY</b>					
<b>EARNED RETURN ON EQUITY-FINANCIAL RATEBASE (At December 31) (\$ Millions)</b>	<b>10.6%</b>	10.70%	10.70% <sup>1</sup>	11.15%	11.15%
<b>COOLING DEGREE DAYS<sup>2</sup></b>	<b>\$6,815</b>	\$6,459	\$6,175	\$5,407	\$5,088
Normal degree days in calendar year					
Actual degree days	558	558	558	558	558
Percent warmer (cooler) than normal	884	379	542	773	613
Increase (decrease) from normal in:	4.0	(1.6)	(2.9)	38.5	9.9
Electric deliveries (millions of kWh)	855	(461)	146	736	118

<sup>1</sup> 9.1% excluding Big Rock Decommissioning refund

<sup>2</sup> 2009 Weather updated to align with 2010 methodology



## Consumers Electric Utility Supplemental Operating Statistics

Years Ended December 31	2010	2009	2008	2007	2006
<b>FUEL COST (\$/MMBtu)</b>					
Coal	2.51	2.37	2.01	2.04	2.09
Oil	10.98	9.59	11.54	8.21	8.68
Gas	5.57	6.57	10.94	10.29	8.92
Nuclear	0.00	0.00	0.00	0.42	0.24
Weighted average for all fuels	2.71	2.56	2.47	2.07	1.72
<b>FUEL COST FOR GENERATION (%)</b>					
Coal	88.2	90.6	81.0	97.9	88.2
Oil and gas	3.3	2.5	4.1	9.1	6.7
Nuclear	0.0	0.0	0.0	2.2	3.7
Combustion turbine	8.4	6.8	14.6	0.9	0.8
Nox allowances	0.1	0.1	0.3	(10.2)	0.6
<b>POWER GENERATED (Millions of kWh)</b>					
Coal	17,879	17,255	17,701	17,903	17,744
Nuclear	0	0	0	1,781	5,904
Oil	21	14	41	112	48
Gas	1,043	565	804	129	161
Hydro	365	466	454	416	485
Net pumped storage <sup>(a)</sup>	(366)	(303)	(382)	(478)	(426)
Total net generation	18,942	17,997	18,618	19,863	23,916
Purchased and interchange:					
Non-utility generation	12,003	11,538	13,643	12,502	8,594
Net interchange power	6,045	6,925	6,653	8,009	7,244
Total net purchased and interchange power	18,048	18,463	20,296	20,511	15,838
Total net power supply	36,990	36,460	38,914	40,374	39,754
<b>NET DEMONSTRATED CAPABILITY (MW) AT PEAK POWER SOURCE (%)</b>					
Coal	2,828	2,850	2,850	2,841	2,841
Oil and gas	1,814	1,814	1,997	1,459	1,459
Nuclear	0	0	0	0	778
Combustion turbine	517	661	661	345	345
Hydro	74	74	73	73	74
Pumped storage	955	955	955	955	955
Total owned generation	6,188	6,354	6,536	5,673	6,452
Plus P&I power capability	3,058	2,600	3,050	3,627	2,756
Total owned and P&I	9,246	8,954	9,586	9,300	9,208
Peak load (MW) <sup>(b)</sup>	8,190	7,421	7,488	8,183	8,657
Reserve capacity (%)	11.0	17.0	22.0	12.0	6.0
Nameplate generating capacity (MW) at peak	6,784	6,784	6,784	6,784	6,784
Load factor <sup>(b)</sup>	55.3	55.9	59.2	56.3	52.4
Heat rate-average Btu of fuel per net kWh generated	10,132	10,072	10,201	10,198	10,123

<sup>(a)</sup> Consumers' portion of the Ludington pumped storage facility.

<sup>(b)</sup> Excluding Retail Open Access loads.



# Consumers Gas Utility Financial & Operating Statistics

	2010	2009	2008	2007	2006
<b>GAS REVENUE AND COST OF GAS (\$ Millions)</b>					
Residential	\$1,677	\$1,808	\$1,971	\$1,823	\$1,646
Commercial	449	511	598	552	498
Industrial	88	101	124	113	111
Other	3	3	5	6	4
Total sales revenue	\$2,217	\$2,423	\$2,698	\$2,494	\$2,259
Transportation fees	53	48	45	44	40
Miscellaneous	84	85	84	83	75
Total gas utility revenue	\$2,354	\$2,556	\$2,827	\$2,621	\$2,374
Cost of gas sold	1,516	1,778	2,079	1,918	1,770
Gas utility revenue net of cost of gas	\$838	\$778	\$748	\$703	\$604
<b>DEPRECIATION, DEPLETION AND AMORTIZATION</b>	<b>\$122</b>	<b>\$118</b>	<b>\$136</b>	<b>\$127</b>	<b>\$122</b>
<b>OPERATING INCOME</b>	<b>\$252</b>	<b>\$201</b>	<b>\$190</b>	<b>\$170</b>	<b>\$113</b>
<b>NET INCOME</b>	<b>\$127</b>	<b>\$96</b>	<b>\$89</b>	<b>\$87</b>	<b>\$37</b>
<b>SALES AND DELIVERIES (Bcf)</b>					
Residential	152	163	171	167	154
Commercial	47	52	57	55	50
Industrial	10	11	12	12	12
Other	-	-	-	-	-
Total gas sales (1)	209	226	240	234	216
Gas transportation deliveries	108	93	98	107	92
Total gas sales and transportation deliveries	317	319	338	341	308
<b>GAS CUSTOMERS BILLED (at December 31)</b>					
Residential	1,576,520	1,574,246	1,577,863	1,580,586	1,584,666
Commercial	117,860	118,199	118,870	119,703	119,936
Industrial	6,938	7,073	6,961	7,014	6,982
Transportation	3,005	2,725	2,507	2,495	2,483
Total customers	1,704,323	1,702,243	1,706,201	1,709,798	1,714,067
<b>AVERAGE GAS REVENUE (\$ per Mcf)</b>					
Residential	\$11.03	\$11.09	\$11.53	\$10.93	\$10.70
Commercial	9.59	9.83	10.49	10.09	9.87
Industrial	9.17	9.18	10.33	9.62	9.45
Transportation (2)	0.82	0.82	0.70	0.68	0.61
<b>GAS SUPPLY (MMcf)</b>					
Gas Cost Recovery	170,575	206,866	208,296	216,843	207,223
Gas Customer Choice	38,806	31,498	24,177	19,520	15,915
Total	209,381	238,364	232,473	236,363	223,138
<b>AVERAGE COST OF GAS SOLD (\$ per Mcf) (3)</b>					
Gas Cost Recovery	\$6.73	\$7.66	\$8.36	\$7.91	\$8.03
Gas Customer Choice	7.27	7.98	9.99	9.79	8.94
<b>AUTHORIZED RETURN ON EQUITY</b>					
Rate Base (at December 31) (\$ Millions)	10,559%	10,559%	10,559%	10,759%	11,010%
EARNED RETURN ON EQUITY-FINANCIAL	\$2,867	\$2,778	\$2,638	\$2,444	\$2,446
HEATING DEGREEDAYS (5)	10.99%	9.99%	9.2%	9.2%	4.4%
Normal degree days in calendar year	7,098	7,098	7,098	7,098	7,098
Actual degree days	6,314	6,815	6,917	6,561	6,119
Percent colder (warmer) than normal	4.0	(1.6)	(2.6)	(7.6)	(13.8)
Increase (decrease) from normal in:					
Gas deliveries (Bcf)	(6.4)	4.8	4.1	(6.3)	(30.2)

(1) Includes Gas Customer Choice sales.

(2) Average gas revenue for transportation excludes amounts related to MCV and off-system transportation.

(3) Includes pipeline transportation charges.

(4) Rate is reflective of exceptionally warm weather

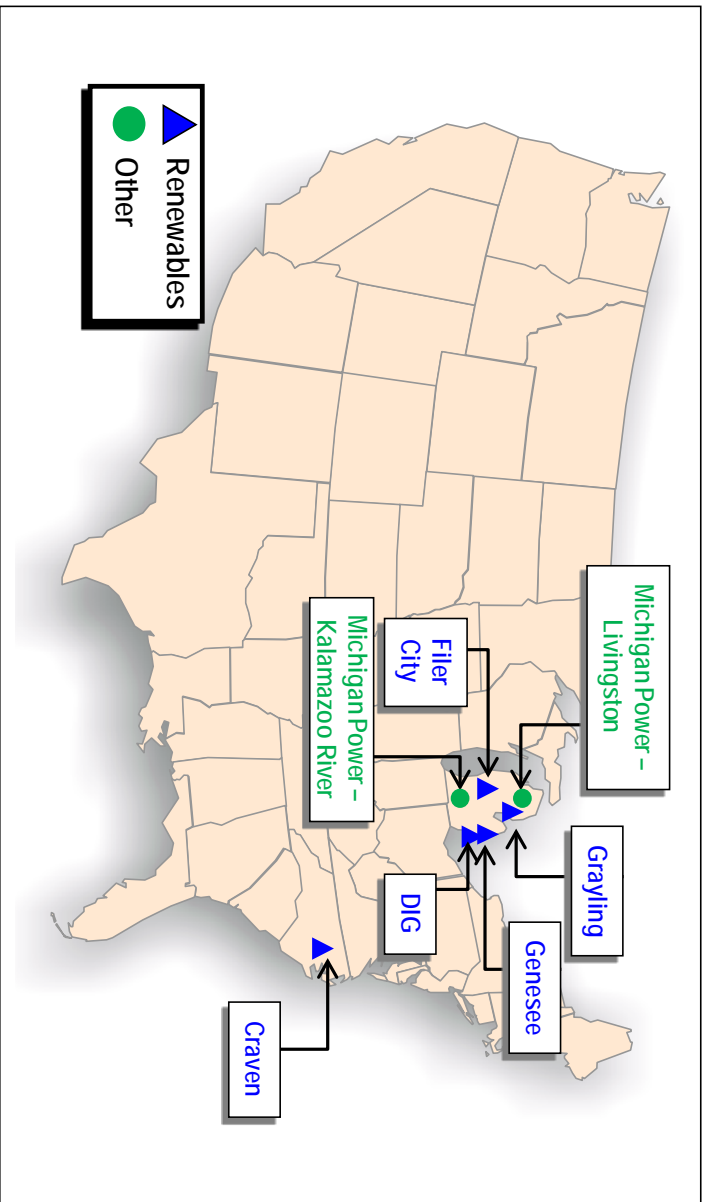
(5) 2009 Weather updated to align with 2010 methodology



# Independent Power Production Asset List

<u>No.</u>	<u>Project Name</u>	<u>Gross Capacity</u>		<u>CMS MW</u>	<u>Primary Fuel Type</u>	<u>Location</u>	<u>In-Service Date</u>	<u>Capacity</u>	
		<u>MW</u>	<u>MW</u>					<u>Under Long-Term Contract</u>	<u>(%)</u>
* 1	Craven	50	25	25	Biomass	N. Carolina	1990	100	
* 2	Dearborn Industrial Generation	710	710	710	Natural Gas	Michigan	2001	37	
3	Filer City	73	36	36	Coal	Michigan	1990	100	
* 4	Genesee	40	20	20	Biomass	Michigan	1996	100	
* 5	Grayling	38	19	19	Biomass	Michigan	1992	100	
* 6	Michigan Power	224	224	224	Natural Gas	Michigan	1999	49	
<b>Projects in Operation</b>		<b>1,135</b>	<b>1,034</b>						

\* Operated by CMS Energy  
As of May 2011



## **GAAP Reconciliation**

**CMS ENERGY CORPORATION**  
**Earnings Per Share By Year GAAP Reconciliation**  
**(Unaudited)**

	2003	2004	2005	2006	2007	2008	2009	2010
<b>Reported earnings (loss) per share - GAAP</b>	(\$0.30)	\$0.64	(\$0.44)	(\$0.41)	(\$1.02)	\$1.20	\$0.91	\$1.28
<b>After-tax items:</b>								
Electric and gas utility	0.21	(0.39)	-	-	(0.07)	0.05	0.33	0.03
Enterprises	0.74	0.62	0.04	(0.02)	1.25	(0.02)	0.09	(0.03)
Corporate interest and other	0.16	(0.03)	0.04	0.27	(0.32)	(0.02)	0.01	*
Discontinued operations (income) loss	(0.16)	0.02	(0.07)	(0.03)	0.40	(*)	(0.08)	0.08
Asset impairment charges, net	-	-	1.82	0.76	0.60	-	-	-
Cumulative accounting changes	0.16	0.01	-	-	-	-	-	-
<b>Adjusted earnings per share, including MTM - non-GAAP</b>	\$0.81	\$0.87	\$1.39	\$0.57	\$0.84	\$1.21 (a)	\$1.26	\$1.36
Mark-to-market impacts		0.03	(0.43)	0.51				
<b>Adjusted earnings per share, excluding MTM - non-GAAP</b>	NA	\$0.90	\$0.96	\$1.08	NA	NA	NA	NA

\* Less than \$500 thousand or \$0.01 per share.

(a) \$1.25 excluding discontinued Exeter operations and accounting changes related to convertible debt and restricted stock.

**CMS Energy**  
**Reconciliation of Gross Operating Cash Flow to GAAP Operating Activities**  
(unaudited)  
(mils)

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Consumers Operating Income + Depreciation & Amortization	\$ 1,248	\$ 1,498	\$ 1,525	\$ 1,601	\$ 1,657	\$ 1,757	\$ 1,872
Enterprises Project Cash Flows	16	39	30	35	47	47	46
<b>Gross Operating Cash Flow</b>	<u>\$ 1,264</u>	<u>\$ 1,537</u>	<u>\$ 1,555</u>	<u>\$ 1,636</u>	<u>\$ 1,704</u>	<u>\$ 1,804</u>	<u>\$ 1,918</u>
Other operating activities including taxes, interest payments and working capital	(416)	(578)	(385)	(406)	(472)	(439)	(835)
<b>Net cash provided by operating activities</b>	<u>\$ 848</u>	<u>\$ 959</u>	<u>\$ 1,170</u>	<u>\$ 1,230</u>	<u>\$ 1,232</u>	<u>\$ 1,365</u>	<u>\$ 1,083</u>

**CMS ENERGY CORPORATION**  
**Earnings By Quarter and Year GAAP Reconciliation**  
**(Unaudited)**

*(In millions, except per share amounts)*

	2010				
	1Q	2Q	3Q	4Q	YTD Dec
<b>Reported net income - GAAP</b>	\$85	\$80	\$134	\$25	\$324
<b>After-tax items:</b>					
Electric and gas utility	6	*	-	-	6
Enterprises	1	(31)	(2)	24	(8)
Corporate interest and other	*	*	-	*	*
Discontinued operations loss	1	16	*	6	23
<b>Adjusted income - non-GAAP</b>	\$93	\$65	\$132	\$55	\$345
<b>Average shares outstanding, basic</b>	228.0	228.2	229.0	240.7	231.5
<b>Average shares outstanding, diluted</b>	246.5	247.6	254.7	258.4	252.9
<b>Reported earnings per share - GAAP</b>	\$0.34	\$0.32	\$0.53	\$0.09	\$1.28
<b>After-tax items:</b>					
Electric and gas utility	0.03	*	-	-	0.03
Enterprises	*	(0.13)	(0.01)	0.10	(0.03)
Corporate interest and other	*	*	-	*	*
Discontinued operations loss	0.01	0.07	*	0.02	0.08
<b>Adjusted earnings per share - non-GAAP</b>	\$0.38	\$0.26	\$0.52	\$0.21	\$1.36

*(In millions, except per share amounts)*

	2011	
	1Q	2Q
<b>Reported net income - GAAP</b>	\$135	\$100
<b>After-tax items:</b>		
Electric and gas utility	-	-
Enterprises	*	(28)
Corporate interest and other	-	(4)
Discontinued operations (income) loss	(2)	*
<b>Adjusted income - non-GAAP</b>	\$133	\$68
<b>Average shares outstanding, basic</b>	250.0	250.3
<b>Average shares outstanding, diluted</b>	261.7	261.9
<b>Reported earnings per share - GAAP</b>	\$0.52	\$0.38
<b>After-tax items:</b>		
Electric and gas utility	-	-
Enterprises	*	(0.11)
Corporate interest and other	-	(0.01)
Discontinued operations (income) loss	(0.01)	*
<b>Adjusted earnings per share - non-GAAP</b>	\$0.51	\$0.26

Note: Year-to-date (YTD) EPS may not equal sum of quarters due to share count differences.

\* Less than \$500 thousand or \$0.01 per share.

**CMS Energy Corporation**  
**Earnings Segment Results GAAP Reconciliation**  
**(Unaudited)**

<b>June 30</b>	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b><u>Electric Utility</u></b>				
Reported	\$ 0.32	\$ 0.35	\$ 0.57	\$ 0.51
Downsizing Program	-	*	-	0.02
Adjusted	<u>\$ 0.32</u>	<u>\$ 0.35</u>	<u>\$ 0.57</u>	<u>\$ 0.53</u>
<b><u>Gas Utility</u></b>				
Reported	\$ 0.02	\$ *	\$ 0.36	\$ 0.27
Downsizing Program	-	*	-	0.01
Adjusted	<u>\$ 0.02</u>	<u>\$ *</u>	<u>\$ 0.36</u>	<u>\$ 0.28</u>
<b><u>Enterprises</u></b>				
Reported	\$ 0.11	\$ 0.13	\$ 0.12	\$ 0.17
Tax Changes	(0.11)	-	(0.11)	-
Asset Sales Gains and Other	*	(0.13)	*	(0.13)
Adjusted	<u>\$ *</u>	<u>\$ *</u>	<u>\$ 0.01</u>	<u>\$ 0.04</u>
<b><u>Corporate Interest and Other</u></b>				
Reported	\$ (0.07)	\$ (0.09)	\$ (0.16)	\$ (0.21)
Tax Changes	(0.01)	-	(0.01)	-
Asset Sales Gains and Other	-	*	-	*
Adjusted	<u>\$ (0.08)</u>	<u>\$ (0.09)</u>	<u>\$ (0.17)</u>	<u>\$ (0.21)</u>
<b><u>Discontinued Operations</u></b>				
Reported	\$ *	\$ (0.07)	\$ 0.01	\$ (0.07)
Discontinued Operations (Income) Loss	*	0.07	(0.01)	0.07
Adjusted	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b><u>Totals</u></b>				
Reported	\$ 0.38	\$ 0.32	\$ 0.90	\$ 0.67
Discontinued Operations (Income) Loss	*	0.07	(0.01)	0.07
Downsizing Program	-	*	-	0.03
Tax Changes	(0.12)	-	(0.12)	-
Asset Sales Gains and Other	*	(0.13)	*	(0.13)
Adjusted	<u>\$ 0.26</u>	<u>\$ 0.26</u>	<u>\$ 0.77</u>	<u>\$ 0.64</u>
<b><u>Average Common Shares Outstanding - Diluted (in millions)</u></b>	<u>261.9</u>	<u>247.6</u>	<u>261.5</u>	<u>247.7</u>

\* Less than \$0.01 per share.

**Consumers Energy**  
**2011 Forecasted Cash Flow GAAP Reconciliation (in millions) (unaudited)**

Presentation Sources and Uses		Reclassifications From Sources and Uses to Statement of Cash Flows							Consolidated Statements of Cash Flows	
Description	non-GAAP Amount	Tax Sharing Operating	Interest Payments as Operating	Other Working Capital as Investing	Capital Lease Pymts as Financing	Securitization Debt Pymts as Financing	Preferred Dividends as Financing	Common Dividends as Financing	GAAP Amount	Description
Cash at year end 2010	\$ 71	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 71	Cash at year end 2010
<b>Sources</b>										
Operating	\$ 1,525									
Other working capital	(40)									
Sources	<b>\$ 1,485</b>	\$ 35	\$ (233)	\$ 23	\$ 23	\$ 37	\$ -	\$ -	<b>\$ 1,370</b>	Net cash provided by operating activities
<b>Uses</b>										
Interest and preferred dividends	\$ (235)									
Capital expenditures	(1,040)									
Dividends/tax sharing to CMS	(325)									
Uses	<b>\$ (1,600)</b>	\$ (35)	\$ 233	\$ (23)	\$ -	\$ -	\$ 2	\$ 360	<b>\$ (1,063)</b>	Net cash provided by investing activities
<b>Cash flow</b>	<b>\$ (115)</b>	\$ -	\$ -	\$ -	\$ 23	\$ 37	\$ 2	\$ 360	<b>\$ 307</b>	Cash flow from operating and investing activities
<b>Financing</b>										
Equity	\$ 125									
New Issues	-									
Retirements	-									
Net short-term financing & other	(46)									
Financing	<b>\$ 79</b>	\$ -	\$ -	\$ -	\$ (23)	\$ (37)	\$ (2)	\$ (360)	<b>\$ (343)</b>	Net cash provided by financing activities
<b>Net change in cash</b>	<b>\$ (36)</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	<b>\$ (36)</b>	Net change in cash
<b>Cash at year end 2011</b>	<b>\$ 35</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	<b>\$ 35</b>	Cash at year end 2011

**CMS Energy Parent**  
**2011 Forecasted Cash Flow GAAP Reconciliation (in millions) (unaudited)**

<u>Presentation Sources and Uses</u>		<u>Reclassifications From Sources and Uses to Statement of Cash Flows</u>					<u>Consolidated Statements of Cash Flows</u>	
<u>Description</u>	<u>non-GAAP Amount</u>	<u>Interest Payments as Operating</u>	<u>Overheads &amp; Tax Payments as Operating</u>	<u>Other Uses (a) as Operating</u>	<u>Preferred Dividends as Financing</u>	<u>Cash From Consolidated Companies</u>	<u>GAAP Amount</u>	<u>Description</u>
Cash at year end 2010	\$ 163	\$ -	\$ -	\$ -	\$ -	\$ 13	\$ 176	Cash at year end 2010
<b>Sources</b>								
Consumers Energy dividends/tax sharing	\$ 325							
Enterprises	30							
Sources	<u>\$ 355</u>	<u>\$ (130)</u>	<u>\$ (15)</u>	<u>\$ (49)</u>	<u>\$ -</u>	<u>\$ 1</u>	<u>\$ 162</u>	Net cash provided by operating activities
<b>Uses</b>								
Interest and preferred dividends	\$ (130)							
Overhead and Federal tax payments	(15)							
Equity infusions	(125)							
Uses (a)	<u>\$ (330)</u>	<u>\$ 130</u>	<u>\$ 15</u>	<u>\$ 49</u>	<u>\$ -</u>	<u>\$ (82)</u>	<u>\$ (218)</u>	Net cash provided by investing activities
<b>Cash flow</b>	<u>\$ 25</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (81)</u>	<u>\$ (56)</u>	Cash flow from operating and investing activities
<b>Financing and dividends</b>								
New Issues	\$ 250							
Retirements	(200)							
Equity programs (DRP, continuous equity)	29							
Net short-term financing & other	(9)							
Common dividend	(210)							
Financing	<u>\$ (140)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 82</u>	<u>\$ (58)</u>	Net cash provided by financing activities
<b>Net change in cash</b>	<u>\$ (115)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1</u>	<u>\$ (114)</u>	Net change in cash
<b>Cash at year end 2011</b>	<u>\$ 48</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 14</u>	<u>\$ 62</u>	Cash at year end 2011

(a) Includes other and roundings

**Consolidated CMS Energy**  
**2011 Forecasted Consolidation of Consumers Energy and CMS Energy Parent Statements of Cash Flow (in millions) (unaudited)**

Statements of Cash Flows	Eliminations/Reclassifications to Arrive at the Consolidated					Consolidated Statements of Cash Flows	
	Consumers	CMS Parent	Statement of Cash Flows				
Description	Amount	Amount	Consumers Common Dividend as Financing	Consumers Preferred Dividend as Operating	Equity Infusions to Consumers	Amount	Description
Cash at year end 2010	\$ 71	\$ 176	\$ -	\$ -	\$ -	\$ 247	Cash at year end 2010
Net cash provided by operating activities	\$ 1,370	\$ 162	\$ (360)	\$ (2)	\$ -	\$ 1,170	Net cash provided by operating activities
Net cash provided by investing activities	(1,063)	(218)	-	-	125	(1,156)	Net cash provided by investing activities
Cash flow from operating and investing activities	\$ 307	\$ (56)	\$ (360)	\$ (2)	\$ 125	\$ 14	Cash flow from operating and investing activities
Net cash provided by financing activities	\$ (343)	\$ (58)	\$ 360	\$ 2	\$ (125)	\$ (164)	Net cash provided by financing activities
Net change in cash	\$ (36)	\$ (114)	\$ -	\$ -	\$ -	\$ (150)	Net change in cash
Cash at year end 2011	\$ 35	\$ 62	\$ -	\$ -	\$ -	\$ 97	Cash at year end 2011

**CMS Energy**  
**2011 Reconciliation of Gross Operating Cash Flow to GAAP Operating Activities**  
(unaudited)  
(mils)

	<u>2011</u>
Consumers Operating Income + Depreciation & Amortization	\$ 1,525
Enterprises Project Cash Flows	<u>30</u>
<b>Gross Operating Cash Flow</b>	<b>\$ 1,555</b>
Other operating activities including taxes, interest payments and working capital	<u>(385)</u>
<b>Net cash provided by operating activities</b>	<b><u><u>\$ 1,170</u></u></b>