

THIRD QUARTER 2018 RESULTS

"We are pleased with our third quarter results that were better than our guidance, and especially with our growth initiatives comprising 58% of revenues and increasing 18% year-over-year, thereby driving GAAP and non-GAAP gross margin expansion to 50.0% and 50.3%, respectively. We are also confident that we are well positioned for 2019 as a result of solid momentum and recent design wins in our growth initiatives. For instance, in our SmartVoice segment, we recently secured wins with six of the world's leading brands in consumer electronics, including a tier 1 Chinese smartphone OEM."

Ofer Elyakim, Chief Executive Officer

FINANCIAL HIGHLIGHTS

REVENUES

REVENUES



GROSS MARGINS **NON-GAAP**

NEW PRODUCT HIGHLIGHTS

• SmartHome revenues of \$3.8M, a year over year decrease of 17% Deutsche Telekom selected our DECT ULE SoC solution for its new smart

SmartHome

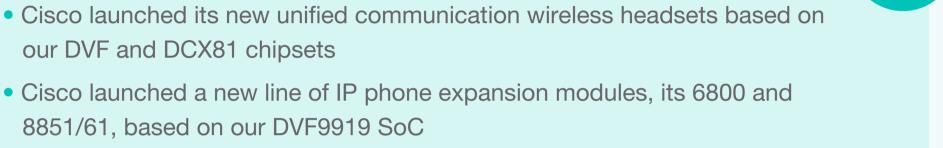
- speaker with two-way HD voice to support hands-free calling from the speaker
- Zipato, a leading European provider in home automation, incorporated our DECT ULE SoC solution into their new home automation controller - Zipatile2 AwoX, a leading European smart lighting provider, incorporated our DECT ULE SoC solution into their new connected LED bulb products
- **OFFICE** Office/VoIP segment revenues of \$12.1M, a year over year increase of 20%

our DVF and DCX81 chipsets

8851/61, based on our DVF9919 SoC

Cisco launched a new line of IP phone expansion modules, its 6800 and





18.2M

13.7M

• SmartVoice segment revenues of \$3.0M, a year over year increase of 123% A leading Korean OEM launched a series of tablet models based on our

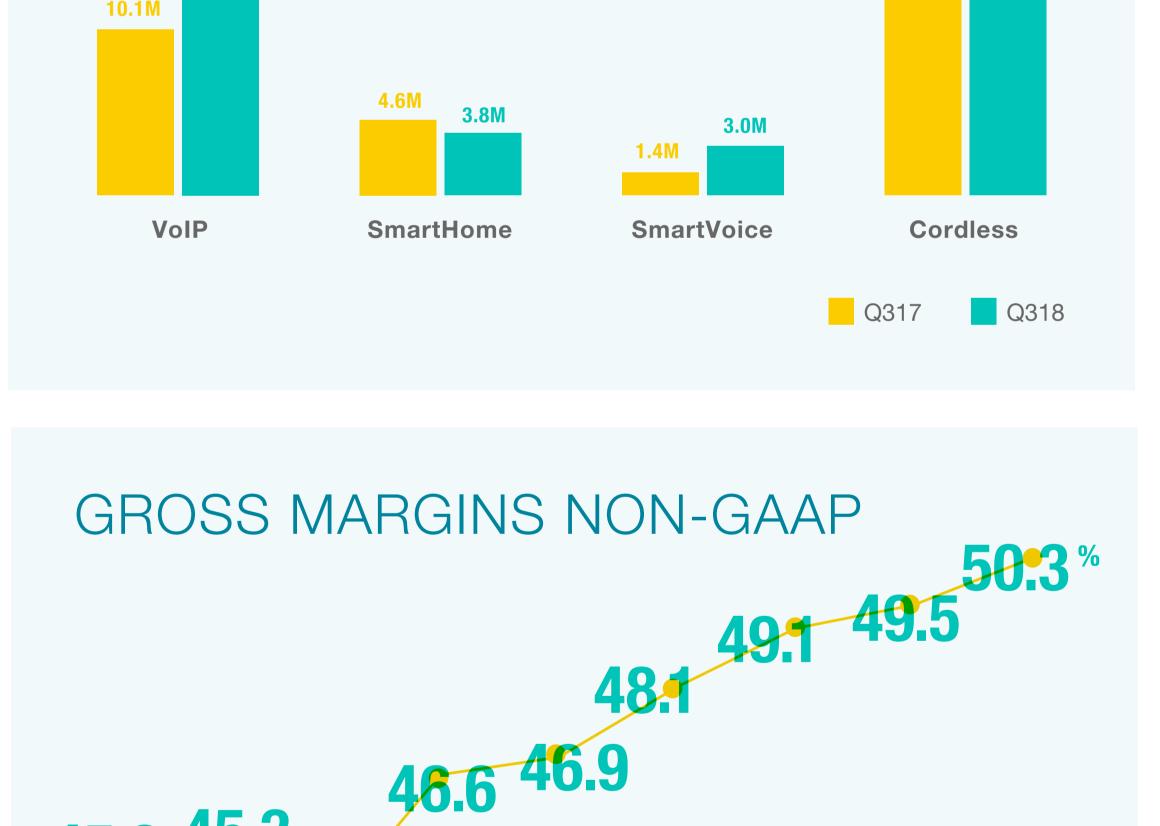
new WiFi security camera

REVENUES (\$)

12.1M

SmartVoice

- SmartVoice SoC A tier 1 Chinese smartphone OEM selected our SmartVoice SoC for a high
- volume smartphone model launching in the first quarter of 2019 A leading camera OEM selected our SmartVoice technology for its new line of action cameras
- Jabra selected our SmartVoice technology for its new BlueParrott B550 Bluetooth headset Tier 1 home networking OEM selected our SmartVoice technology for its
- A leading Turkish smartphone OEM selected our Smartvoice technology for
- its new smartphone model



Q316 Q117 Q217 Q118 Q416 Q317 Q417 Q218 Q318 REVENUE FROM NEW PRODUCTS (%) 60.1 60.0 53.0 42.0 53.0 51.0 50.0 48.0 57.0

47.0

Q317

49.0

Q417

Cordless Telephony (%)

50.0

Q118



40.0

Q117

39.9

Q416

FAST FACTS

47.0

Q217

43.0

Q316



52.0

Q218

New Products (%)

58.0

Q318

