TEN-YEAR SUMMARY OF FINANCIAL DATA

Amerada Hess Corporation and Consolidated Subsidiaries

Millions of dollars, except per share data	2	2003		2002		2001
STATEMENT OF CONSOLIDATED INCOME						
Revenues and Non-operating Income						
Sales (excluding excise taxes) and other operating revenues						
Crude oil (including sales of purchased oil)	\$ 2	,032	\$	2,471	\$	2,099
Natural gas (including sales of purchased gas)	4	,522		3,078		4,503
Petroleum products		,513		4,865		5,303
Other operating revenues		,244		1,137		1,147
Total	14	,311	-	11,551	1	3,052
Non-operating income						
Gain on asset sales		39		143		
Equity in income (loss) of HOVENSA L.L.C.		117		(47)		58
Other		13		85		150
Total revenues and non-operating income	14	,480	-	11,732	13,260	
Costs and expenses						
Cost of products sold	9	,947		7,226		8,739
Production expenses		796		736 642		
Marketing expenses		709		703		663
Exploration expenses, including dry holes and				010		0.47
lease impairment		369		316		347
Other operating expenses		192		165		213
General and administrative expenses		340		253		311
Interest expense		293		256		194
Depreciation, depletion and amortization	1	,053		1,118		833
Impairment of assets and operating leases				1,024		
Total costs and expenses	13	,699	-	11,797		1,942
Income (loss) from continuing operations before income taxes		781		(65)		1,318
Provision (benefit) for income taxes		314		180		502
Income (loss) from continuing operations		467		(245) ^(b)		816 ^{(d}
Discontinued operations		169 ^(a)		27		98
Cumulative effect of change in accounting principle		7		_		_
NET INCOME (LOSS)	\$	643	\$	(218)	\$	914
Less preferred stock dividends		5		—		_
NET INCOME (LOSS) APPLICABLE				(- · -)		
TO COMMON SHAREHOLDERS	\$	638	\$	(218)	\$	914
Basic earnings (loss) per share				<i>/-</i>		
Continuing operations		5.21	\$	(2.78)	\$	9.26
Net income (loss)		7.19		(2.48)		10.38
Diluted earnings (loss) per share				<i>/-</i>		
Continuing operations		5.17	\$	(2.78)	\$	9.15
Net income (loss)		7.11		(2.48)		10.25
DIVIDENDS PER SHARE OF COMMON STOCK WEIGHTED AVERAGE DILUTED	\$	1.20	\$	1.20	\$	1.20
SHARES OUTSTANDING (THOUSANDS)	۵n	,342	s	38,187 ^(c)	Q	9,129
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	50,107.5	0	5,125

(a) Reflects net gains from asset sales of \$116 million and income from operations prior to sale of \$53 million.

(b) Includes net after-tax charges aggregating \$708 million (\$931 million before income taxes), principally resulting from asset impairments. See Note 2 to consolidated financial statements.

(c) Represents basic shares.

(d) Includes after-tax charges aggregating \$31 million (\$47 million before income taxes) for losses related to the bankruptcy of certain subsidiaries of (a) Includes an after-tax gain of \$60 million (\$97 million before income taxes) on termination of an acquisition, partially offset by a \$24 million (\$38 million)

before income taxes) charge for costs associated with a research and development venture.

(f) On January 1, 1999, the Corporation adopted the last-in, first-out (LIFO) inventory method for refining and marketing inventories.
(g) Includes after-tax gains on asset sales of \$176 million (\$273 million before income taxes) and tax benefits of \$54 million, partially offset by impairment of assets and operating leases of \$99 million (\$128 million before income taxes).
See accompanying notes to consolidated financial statements, including Note 5 on Acquisition of Triton Energy Limited in August of 2001.

1994		1995		1996		1997		1998		1999 ^(f)		2000	2
\$ 1,178	\$	1,480	\$ -	1,426	\$	1,338	\$	836	\$	1,322	\$ 1	2,022	\$ 2
901	+	1,005		1,241		1,306		1,645		1,800		3,239	
3,981		4,311		5,081		4,958		3,464		3,003		5,539	
328		303		296		413		509		770		947	
6,388		7,099	7	8,044	1	3,015		6,454		6,895	6	11,747	11
42		96		529		16		(26)		273		_	
—		—		—		—		(16)		7		121	
49		125		125		120		83		140		165	
6,479		7,320		8,698	1	3,151		6,495		7,315	7	12,033	_12
3,795		4,501	2	5,387	ł	5,577	;	4,373		4,239	4	7,885	7
550		561		573		513		478		453		522	
261		259		264		329		379		387		542	
331		382		382		422		350		260		282	
124		186		129		232		224		217		234	
230		263		237		235		271		232		222	
245		247		166		136		153		158		162	
741		693		644		595		598		610		676	
—		584		—		80		206		128		_	
6,277		7,676	7	7,782	-	3,119		7,032		6,684	6	10,525	10
202		(356)		916		32		(537)		631		1,508	1
138		37		319		85		(62)		240		591	
64		(393)		597		(53)		(475)		391 ^(g)		917 ^(e)	
10		(1)		63		61		16		47		106	
—		—		_		_		—		—		—	
\$ 74	\$	(394)	\$	660	\$	8	\$	(459)	\$	438	\$	1,023	\$1
		_		—		—		—		—		—	
\$ 74	\$	(394)	\$	660	\$	8	\$	(459)	\$	438	\$	1,023	\$1
\$.69	\$	(4.25)	\$	6.45	\$	(.58)	\$	(5.30)	\$	4.36	\$	10.29	\$ 1
φ .05 .80	Ψ	(4.26)		7.13	Ψ	.08	Ψ	(5.12)	Ψ	4.88	Ψ	11.48	
\$.69	\$	(4.25)	\$	6.41	\$	(.58)	\$	(5.30)	\$	4.33	\$	10.20	\$1
.79	+	(4.26)		7.09	Ŧ	.08	Ŧ	(5.12)	÷	4.85	*	11.38	
ф <u>с</u> с	•	<u> </u>	^	<u> </u>	ф	<u> </u>	¢	<u> </u>	٠	<u> </u>	¢	<u></u>	¢
\$.60	\$.60	\$.60	\$.60	\$.60	\$.60	\$.60	\$
92,968	ç	2,509 ^(c)	92	3,110	93	1,733	9	39,585 ^(c)	8	0,280	90	89,878	80

TEN-YEAR SUMMARY OF FINANCIAL DATA

Amerada Hess Corporation and Consolidated Subsidiaries

illions of dollars, except per share data	2003	2002	2001	
ELECTED BALANCE SHEET DATA AT YEAR-END				
Cash and cash equivalents	\$ 518	\$ 197	\$ 37	
Working capital	517	203	228	
Property, plant and equipment				
Exploration and production	\$14,614	\$14,699	\$15,194	
Refining and marketing	1,486	1,450	1,433	
Total—at cost	16,100	16,149	16,627	
Less reserves	8,122	9,117	8,462	
Property, plant and equipment-net	\$ 7,978	\$ 7,032	\$ 8,165	
Total assets	\$13,983	\$13,262	\$15,369	
Total debt	3,941	4,992	5,665	
Stockholders' equity	5,340	4,249	4,907	
Stockholders' equity per share, assuming conversion of preferred stock	\$ 51.50	\$ 47.45	\$ 55.11	
Cash flows from investing activities Capital expenditures		· · · ·		
Net cash provided by operating activities	\$ 1,581	\$ 1,965	\$ 1,960	
Exploration and production	(1,286)	(1,404)	(5,061	
Refining and marketing	(72)	(130)	(160	
Total capital expenditures	(1,358)	(1,534)	(5,221	
Proceeds from sales of property, plant and equipment and other	581	438	16	
Net cash provided by (used in) investing activities	(777)	(5,205)		
Cash flows from financing activities		(1,096)		
Debt with maturities of 90 days or less—increase (decrease)	(2)	(581)	56	
Debt with maturities of greater than 90 days		· · · · ·		
Borrowings	_	637	2,595	
Repayments	(1,026)	(686)	(54	
nepaymento		_	_	
Proceeds from issuance of preferred stock	653		(94	
	653 (108)	(107)	(94	
Proceeds from issuance of preferred stock		(107)		
Proceeds from issuance of preferred stock Cash dividends paid		(107) — 28	(100	
Proceeds from issuance of preferred stock Cash dividends paid Common stock acquired		_	(100	
Proceeds from issuance of preferred stock Cash dividends paid Common stock acquired Stock options exercised	(108) 	- 28	(100 59 2,970	
Proceeds from issuance of preferred stock Cash dividends paid Common stock acquired Stock options exercised Net cash provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents	(108) (483)		(100 59 2,970	
Proceeds from issuance of preferred stock Cash dividends paid Common stock acquired Stock options exercised Net cash provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents	(108) — — (483) \$ 321	28 (709) \$ 160	(100 59 2,970 \$ (275	
Proceeds from issuance of preferred stock Cash dividends paid Common stock acquired Stock options exercised Net cash provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents	(108) (483)		(100 59 2,970	

1994	1995	1996	1997	1998	1999	2000
.		• • • • •	•	•	•	• • • •
\$53 520	\$56 358	\$ 113 690	\$ 91	\$ 74	\$ 41 249	\$ 312 577
520	336	690	464	90	249	577
\$ 9,791	\$ 9,392	\$ 8,233	\$ 8,780	\$ 9,718	\$ 9,974	\$10,499
4,514	3,672	3,669	3,842	1,309	1,091	1,399
14,305	13,064	11,902	12,622	11,027	11,065	11,898
7,939	7,694	6,995	7,431	6,835	7,013	7,575
\$ 6,366	\$ 5,370	\$ 4,907	\$ 5,191	\$ 4,192	\$ 4,052	\$ 4,323
\$ 8,338	\$ 7,756	\$ 7,784	\$ 7,935	\$ 7,883	\$ 7,728	\$10,274
3,340	2,718	1,939	2,127	2,652	2,310	2,050
3,100	2,660	3,384	3,216	2,643	3,038	3,883
\$ 33.33	\$ 28.60	\$ 36.35	\$ 35.16	\$ 29.26	\$ 33.51	\$ 43.58
\$ 957	\$ 1,241	\$ 808	\$ 1,250	\$ 519	\$ 746	\$ 1,795
φ 507	Ψ 1,2 1	φ 000	ψ 1,200	φ 010	ψ / +0	<u> </u>
(532	(626)	(788)	(1,158)	(1,307)	(727)	(783)
(64	(66)	(73)	(188)	(132)	(70)	(155)
(596	(692)	(861)	(1,346)	(1,439)	(797)	(938)
74	148	1,040	61	500	397	36
(522	(544)	179	(1,285)	(939)	(400)	(902)
(575	(352)	(825)	398	213	(1,060)	(131)
290	25	_	2	441	990	20
(121	(311)	(42)	(209)	(137)	(273)	(296)
_	_	_	_	_	_	_
(56	(56)	(56)	(55)	(55)	(54)	(54)
	—	(8)	(122)	(59)	_	(220)
	_	_	_	—	18	59
(462	(694)	(931)	14	403	(379)	(622)
\$ (27	\$ 3	\$ 56	\$ (21)	\$ (17)	\$ (33)	\$ 271
92,996	93,011	93,073	91,451	90,357	90,676	88,744
11,506	11,294	10,153	9,591	8,959	7,416	7,709
\$ 45.63	\$ 53.00	\$ 57.88	\$ 54.88	\$ 49.75	\$ 56.75	\$ 73.06