

The Americas

15 Brands **3,339** Open Properties in **27** Countries
574 Hotels Under Development

Major Hotel Openings: JW Marriott Hotel Cusco—Peru • JW Marriott Essex House—New York, N.Y. • Gaylord Hotels—Grapevine, Texas; Kissimmee, Fla.; Nashville, Tenn.; National Harbor, Md.

The Americas continues to produce dynamic results across our brand portfolio. In North America, we added full-service hotels through conversions, new Autograph Collection hotels, and the addition of the Gaylord brand. New build development for our Modern Essentials

and Extended Stay brands is a major catalyst for growth. In the Caribbean and Latin America, we expect to nearly double our footprint by the end of 2017. South America, especially Brazil, is very strong with focus on the Fairfield and Courtyard brands.

HOW WE SERVE OUR WORLD

■ In the Americas, we provide a World of Opportunity to disadvantaged youth and adults through hospitality training and employment. Our partnerships include Back on My Feet, a nonprofit that uses running to help members of the homeless community get back on their feet and into jobs, including at our Marriott hotels. Through the Bridges From School to Work® program, we are training and employing young

people with disabilities. And our hotels in Brazil and Mexico are providing vulnerable youth with life and employment skills through the Youth Career Initiative (YCI).

■ Through the Children's Miracle Network Hospitals, our associates have raised nearly \$90 million over nearly 30 years, including more than \$5.4 million in 2012, to support healthcare for children and their families.



David J. Grissen
President, The Americas

A handwritten signature in black ink that reads "David J. Grissen". The signature is fluid and cursive, written in a professional style.

■ To preserve the environment, we have protected 1.4 million acres of rainforest in the Amazon. Our \$2 million contribution to the Amazonas Sustainable Foundation has supported sustainable livelihoods, schools, and medical support for the residents.



Located in the heart of Cusco's historic district, the JW Marriott Cusco in Peru stands at 11,154 feet above sea level, the company's highest-altitude hotel. Situated at the gateway of the Andes mountain sanctuary Machu Picchu, the hotel features a highly customized design built around a colonial church and ancient Inca artifacts found on the site.