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## THE AMERICAS

- In the U.S., we ended 2013 with more than 22,000 hotel rooms under construction, representing the largest hotel construction pipeline in the industry
- Marriott operates or franchises one of every five new hotel rooms that opened in the U.S. in 2013
- Announced the anticipated openings of AC Hotels by Marriott in The Americas
- Key Openings: Cali Marriott (Colombia); Courtyard<sup>®</sup> by Marriott Leon at the Poliforum (Mexico); SpringHill Suites<sup>®</sup> New York Midtown Manhattan/Fifth Avenue; Courtyard/Residence Inn<sup>®</sup> Manhattan/Central Park; The Ritz-Carlton<sup>®</sup>, Aruba; Epicurean Hotel, Autograph Collection<sup>®</sup> (Tampa, Fla.)
- Regional Awards: Marriott Hotels<sup>®</sup> of Canada – Canada's 50 Best Employers List; JW Marriott<sup>®</sup> (Cusco) – Honored as #1 by Great Place to Work Institute in Peru; Best Business Hotel Chain in North America: Marriott Hotels – Business Traveller



- We signed agreements to add 78 new hotels and more than 22,000 rooms in the region, an industry-leading pace among upper-upscale and luxury operators
- The first Fairfield by Marriott<sup>SM</sup> introduced in Asia is in Bengaluru, India; Twelve additional Fairfield by Marriott hotels are in development in India
- Key Openings: JW Marriott Hotel Hanoi; Tokyo Marriott Hotel; The Ritz-Carlton, Bangalore; The Prince Sakura Tower Tokyo, Autograph Collection; Courtyard by Marriott Hong Kong Sha Tin
- Regional Awards: CRF Institute

   China's Top Employers;
   Human Capital Management
   Magazine China Talent
   Management Award; The
   Economic Times (India) & The
   Great Places to Work Institute;
   Best Companies to Work for
   2013 Marriott International
   in India



## EUROPE

- Since 2010, 27,000 new rooms and five new brands announced in Europe including Moxy<sup>SM</sup>, the new affordable lifestyle brand
- The number of hotels signed annually in Europe has doubled since 2010
- Three iconic lifestyle hotel launches in London in 2013: the much acclaimed London EDITION<sup>®</sup> hotel and two Autograph Collection properties, Threadneedles and St Ermins
- Key Openings: Hotel am Steinplatz, Autograph Collection (Berlin); Renaissance<sup>®</sup> Izmir; Courtyard by Marriott European prototype in Aberdeen, Scotland
- Regional Awards: 25 Best Big Companies to Work For – The Sunday Times; 100 Best Companies to Work For in Portugal (The Ritz-Carlton Penha Longa Resort) – Accenture and EXAME magazine; Star Award 2013 "Sustainable Hotel of the Future" – Vienna Marriott



## MIDDLE EAST & AFRICA

- Announced plan to acquire Protea Hospitality Holdings, which we expect will nearly double our distribution in the Middle East and Africa to more than 23,000 rooms
- Expanded job partnership for young African Women through the Akilah Institute
- Key Openings: Courtyard by Marriott Jazan; Renaissance Cairo Mirage City Hotel
- Regional Award: World's Best Multinational Workplaces, Great Place to Work Institute, #1 for Women to Work, #1 Best Millennial Employer and 2nd, Best Employer (Middle East and Africa); 2013 Caterer Global Best Hotel Group Employer of the Year



The Ritz-Carlton®, Aruba

JW Marriott<sup>®</sup> Hotel Hanoi, Vietnam

The London EDITION®, United Kingdom

Renaissance® Cairo Mirage City Hotel, Egypt