

### THE AMERICAS



W Punta De Mita, Mexico



**BRANDS** 

**COUNTRIES & TERRITORIES** 



**OPEN PROPERTIES** 



HOTELS IN DEVELOPMENT\*

HOW WE SERVE OUR WORLD: Marriott's family of associates and hotels showed resilience as the US and the Caribbean and Latin America region faced unprecedented natural disasters. In response to Hurricanes Harvey, Irma and Maria, the company, along with the J. Willard and Alice S. Marriott Foundation, donated \$1 million to the American Red Cross to support relief and recovery efforts in the US, USVI and VI. The company's Marriott Disaster Relief Fund also deployed more than \$1.8M in disaster relief for the regions and partnered with nonprofits like World Central Kitchen to distribute nearly 40,000 meals to our Puerto Rico associates and community. In addition to disaster relief efforts, Delta Hotels by Marriott helped hotel guests to plant more than 100,000 trees through their GreenSTAY program, in partnership with WEARTH. These efforts support Marriott's commitment to Nurture Our World and Sustain Responsible Operations as part of its sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: W Bellevue (U.S.); Las Alcobas, a Luxury Collection Hotel, Napa Valley (U.S.); JW Marriott Parq Vancouver (Canada); TownePlace Suites by Marriott Austin North/Tech Ridge (U.S.); Courtyard by Marriott Guatemala City (Guatemala); SpringHill Suites Jackson Hole (U.S.); AC Hotel by Marriott Panama City (Panama); Marriott Santa Cruz de la Sierra Hotel (Bolivia); Fairfield by Marriott Curitiba Afonso Pena Airport (Brazil); Aloft Montevideo Hotel (Uruguay)

<sup>\*</sup>Hotels "in development" are included in the signed pipeline not total pipeline.



#### **ASIA PACIFIC**



JW Marriott Phu Quoc Emerald Bay Resort & Spa, Vietnam



**23** 

BRANDS



22

**COUNTRIES & TERRITORIES** 



646

**OPEN PROPERTIES** 



**572** 

HOTELS IN DEVELOPMENT\*

How WE SERVE OUR WORLD: Through the J. Willard and Alice S. Marriott Foundation's China Hospitality Education Initiative (CHEI), Marriott International has helped impact more than 190,000 students since the project launched in 2013. More than 900 teachers from 93 vocational schools and universities have participated in CHEI programs, such as field trips and faculty internships at Marriott International hotels. And Marriott leaders have presented more than 500 guest lectures on CHEI partner school campuses. In addition, the Marriott Thailand Business Council won "Best CSR-Social Impact Partnership" at the 2017 Rockefeller Social Impact Awards for its partnership with the International Union for the Conservation of Nature for their work to preserve and reforest Thailand's mangroves. These initiatives support Marriott's efforts to Empower Through Opportunity and Nurture Our World as part of its sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: The St. Regis Shanghai Jingan (China); W Shanghai – The Bund (China); JW Marriott Phu Quoc Emerald Bay Resort & Spa (Vietnam); The Ritz-Carlton, Langkawi (Malaysia); Fairfield by Marriott Nanning Nanhu Park (China); Courtyard by Marriott Singapore Novena (Singapore); Four Points by Sheraton Melbourne Docklands (Australia); Fiji Marriott Resort Momi Bay (Fiji); Moxy Tokyo Kinshicho (Japan); Fairfield by Marriott Kathmandu (Nepal); Le Méridien Seoul (South Korea)

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#### **EUROPE**



Cristallo, A Luxury Collection Resort & Spa, Italy



**BRANDS** 



**COUNTRIES & TERRITORIES** 



**OPEN PROPERTIES** 



HOTELS IN DEVELOPMENT\*

HOW WE SERVE OUR WORLD: Our commitment to changing young people's lives has resulted in more than 8,000 youth employed into the company's European operations since 2015. A further 17,000 training opportunities in the form of work experience placements and apprenticeships have been created since 2015, giving young people an invaluable step into employment. These youth engagement efforts support Marriott's commitment to Empower Through Opportunity as part of its sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: Cristallo, a Luxury Collection Resort & Spa, Cortina D'Ampezzo (Italy); Four Points by Sheraton Kolasin (Montenegro); Hotel Telegraaf, Autograph Collection (Estonia); The Ritz-Carlton Hotel de la Paix, Geneva (Switzerland); St. Regis Astana (Kazakhstan); Le Méridien Visconti Rome (Italy); MOXY London Stratford (UK)

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#### MIDDLE EAST & AFRICA



Renaissance Downtown Hotel, Dubai, United Arab Emirates



BRANDS



29

**COUNTRIES & TERRITORIES** 



**248** 

**OPEN PROPERTIES** 



191

HOTELS IN DEVELOPMENT\*

HOW WE SERVE OUR WORLD: Marriott International launched Tahseen, a 12-18 month management training program for Saudi nationals in Saudi Arabia, in September with 32 participants, 7 of whom are women. Marriott International also implemented the 10th edition of Road to Awareness, an annual year-long campaign that fundraises for in-market children's charities, organizations and hospitals across the MEA. Fundraising through hotel activities and a 3-day cycle challenge raised over \$630,000 to benefit a number of organizations: Al Jalila Foundation (UAE), King Hussein Cancer Foundation (Jordan), Education Above All (Qatar), Disabled Children's Association (KSA), UNICEF (South Africa) and Rehabilitation Institute for Autism (Bahrain). These initiatives support Marriott's efforts to Empower Through Opportunity and Nurture Our World as part of its sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: Renaissance Downtown Hotel, Dubai (UAE); Marriott Hotel Al Forsan, Abu Dhabi (UAE); Aloft Al Ain (UAE); Bulgari Hotel & Resorts, Dubai (UAE); Four Points by Sheraton Nairobi Hurlingham (Kenya); The Ritz-Carlton Jeddah (KSA)

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