

The Americas

GLOBAL HIGHLIGHTS 2018



Perry Lane, a Luxury Collection Hotel, Savannah (United States)





BRANDS



36

COUNTRIES & TERRITORIES



5,355

OPEN PROPERTIES



1,740

HOTELS IN DEVELOPMENT*

How WE SERVE OUR WORLD: Marriott International continued to support the resiliency of its communities recovering from disaster, including working with World Central Kitchen on their mission to feed the people of Puerto Rico through financial and in-kind support, as well as volunteerism. Beyond disaster recovery, Marriott is also working with World Central Kitchen to support the island's economic development by exploring increased sourcing opportunities with local farmers. In Brazil, the company celebrated the 10th anniversary of its partnership with the Amazonas Sustainable Foundation and its investment in the Amazon Rainforest through the Juma Sustainable Development Reserve. Across the CALA region, Marriott hotels supported the training of over 120 underserved youth, including survivors of human trafficking, in partnership with Youth Career Initiative. Empowerment efforts were a focus for Canada as well, where Marriott launched a pilot project with Prince's Trust Canada to provide hospitality training in Toronto, which will expand nationwide in 2019. The program focuses on empowering youth from underserved communities, with a commitment to hire 50% of participants. These efforts support Marriott's commitment to Nurture Our World, Sustain Responsible Operations, Empower Through Opportunity, and Welcome All and Advance Human Rights as part of its sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: Solaz, a Luxury Collection Hotel, Los Cabos (Mexico); Perry Lane, a Luxury Collection Hotel, Savannah (U.S.); The St. Regis Toronto (Canada); W Costa Rica – Reserva Conchal (Costa Rica); JW Marriott Nashville (U.S.); SpringHill Suites Palm Desert (U.S.); TownePlace Suites by Marriott Nashville Goodlettsville (U.S.); Aloft Dublin-Pleasanton (U.S.); Element Detroit at the Metropolitan (U.S.); AC Hotel New York Times Square (U.S.); The Westin Hapuna Beach Resort (U.S.); The Westin Carlsbad (U.S.); Renaissance Philadelphia Downtown Hotel (U.S.); Renaissance New York Chelsea Hotel (U.S.); Lido House, Autograph Collection (U.S.); Westdrift Manhattan Beach, Autograph Collection (U.S.); Cadillac Hotel & Beach Club, Autograph Collection (U.S.); The Douglas, Autograph Collection (Canada); The Wick, Hudson, A Tribute Portfolio Hotel (U.S.); La Posada de Santa Fe, A Tribute Portfolio Resort & Spa (U.S.); Hotel Zachary, Chicago, A Tribute Portfolio Hotel (U.S.); Noelle, Nashville, A Tribute Portfolio Hotel (U.S.); Le Méridien Denver Downtown (U.S.)



Asia Pacific

GLOBAL HIGHLIGHTS 2018



W Brisbane, Australia





BRANDS



COUNTRIES & TERRITORIES



OPEN PROPERTIES



HOTELS IN DEVELOPMENT*

HOW WE SERVE OUR WORLD: Marriott International's associates came together to participate in their annual "Run to Give" initiative, where associates in cities across the region organize charity runs to fundraise for local community partners, raising over \$400,000 for Operation Smile in Kerala (India) and disaster relief efforts in Lombok (Indonesia). In support of the region's commitment to develop and empower future women leaders, 100 Marriott associates volunteered to mentor students from the Asian University for Women. In addition, the region continued their work to support natural capital initiatives by planting 20,000 trees in Thailand in partnership with International Union for Conservation of Nature. These efforts support Marriott's commitment to Nurture Our World, Sustain Responsible Operations, and Empower Through Opportunity as part of the company's sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: W Brisbane (Australia); Bulgari Hotel Shanghai (China); The Shanghai EDITION (China); Courtyard by Marriott Seoul Botanic Park (South Korea); Four Points by Sheraton Auckland (New Zealand); Four Points by Sheraton Seoul, Gangnam (South Korea); Fairfield by Marriott Seoul (South Korea); The Westin Brisbane (Australia); The Westin Maldives Miriandhoo (Maldives); The Westin Desaru Coast Resort (Malaysia); RYSE, Autograph Collection (South Korea); Le Méridien Seoul (South Korea)

^{*}Hotels "in development" are included in the signed pipeline not total pipeline.



Europe

GLOBAL HIGHLIGHTS 2018



Aloft Dublin City Hotel, Ireland







COUNTRIES & TERRITORIES



OPEN PROPERTIES



HOTELS IN DEVELOPMENT*

HOW WE SERVE OUR WORLD: Marriott International's efforts in Europe to "do good in every direction" resulted in cash and in-kind donations of more than \$7.5 million to support local communities. The company's focus on changing young people's lives has resulted in more than 13,000 youth hired since 2015. An additional 25,000 training opportunities in the form of work experience placements and apprenticeships have been created since 2015, creating an invaluable step into employment. In addition, Marriott properties in the UK were the first market to fully implement the company's commitment to phasing out plastic straws from its hotels globally. These efforts support Marriott's commitment to Nurture Our World, Empower Through Opportunity, and Sustain Responsible Operations as part of its sustainability and social impact platform, Serve 360: Doing Good in Every **Direction**

MAJOR HOTEL OPENINGS: Hôtel de Berri, a Luxury Collection Hotel, Paris (France); The Barcelona EDITION (Spain); Courtyard by Marriott Paris Gare de Lyon (France); Courtyard by Marriott Vilnius (Lithuania); Residence Inn by Marriott Amsterdam Houthavens (Netherlands); Residence Inn by Marriott London Kensington (England); Four Points by Sheraton Siena (Italy); Moxy Frankfurt City Center (Germany); Renaissance Paris Vendome Hotel (France); Roomers Munich, Autograph Collection (Germany); Le Méridien Barcelona (Spain)

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Middle East & Africa

GLOBAL HIGHLIGHTS 2018



The Abu Dhabi EDITION, United Arab Emirates





BRANDS



30

COUNTRIES & TERRITORIES



252
OPEN PROPERTIES



184

HOTELS IN DEVELOPMENT*

How WE SERVE OUR WORLD: Marriott International supported the vitality of its communities' children through its 11th Road to Awareness campaign, which fundraises for local children's nonprofits, organizations, and hospitals across the Middle East and Africa. The campaign broke the previous year's results, raising over \$725,000 for partners, including Al Jalila Foundation (UAE), King Hussein Cancer Foundation (Jordan), Education Above All (Qatar), Disabled Children's Association (KSA), UNICEF (South Africa), and Rehabilitation Institute for Autism (Bahrain). To empower the next generation of hospitality leaders from the Kingdom of Saudi Arabia, Marriott graduated the first cohort of its hospitality skills training initiative, Tahseen, in partnership with Cornell University. These efforts support Marriott's efforts to Nurture Our World and Empower Through Opportunity as part of the company's sustainability and social impact platform, Serve 360: Doing Good in Every Direction.

MAJOR HOTEL OPENINGS: The Jaffa, a Luxury Collection Hotel, Tel Aviv (Israel); The Ritz-Carlton Ras al Khaimah, Al Hamra Beach (United Arab Emirates); The Abu Dhabi EDITION (United Arab Emirates); The Bodrum EDITION (Turkey); Courtyard by Marriott Al Barsha, Dubai – United Arab Emirates (United Arab Emirates); Four Points Makkah, Saudi Arabia (Saudi Arabia); Renaissance Downtown Hotel, Dubai (Dubai)

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