

## **Zix Corporation Ranked Number 57 Fastest Growing Company in North America on Deloitte's 2006 Technology Fast 500**

**Attributes its 430 percent revenue growth to continued email encryption momentum and successful e-prescribing initiatives**

**DALLAS — October 23, 2006** — Zix Corporation (ZixCorp®), (Nasdaq: ZIXI), the leader in hosted services for email encryption and e-prescribing, today announced that it ranked Number 57 on Deloitte's 2006 Technology Fast 500, a ranking of the 500 fastest growing technology, media, telecommunications and life sciences companies in North America. Rankings are based on percentage revenue growth over five years, from 2001-2005. ZixCorp grew 430 percent during this period.

ZixCorp's CEO, Rick Spurr, credits leadership in both the email encryption and e-prescribing segments with the company's 430 percent revenue growth over the past five years. He said, "ZixCorp continues to achieve market leadership in two high-growth markets with our revolutionary technology solutions. We are also focused on delivering bottom-line financial results to go with the top-line achievement being recognized here. We have now achieved the targeted headcount reductions from our announced cash utilization improvement plan, which is slightly ahead of schedule, and we remain on track to show continued improvement in the cash burn for Q4 and see dramatic reductions in 2007 on the way to becoming cash flow positive no later than 2008."

"Sophisticated technology is becoming the norm and is in almost everything in the 21<sup>st</sup> century," said Tony Kern, deputy managing principal of Deloitte's Technology, Media & Telecommunications industry practice. "ZixCorp has developed technology solutions that deliver in today's highly competitive world, and we applaud their efforts, ingenuity and teamwork in becoming one of the fastest growing technology companies in North America."

In addition to ranking on Deloitte's Technology Fast 500, ZixCorp ranked fifth on the Texas Technology Fast 50, which is a ranking of the 50 fastest growing technology firms in Texas.

### **Fast 500 Selection and Qualifying Criteria**

The Fast 500 ranks the fastest growing technology, media, telecommunications and life sciences companies in North America. It is compiled from Deloitte's 12 regional North American Fast 50 programs, nominations submitted directly to the Fast 500, and public company database research. Companies are selected based on percentage revenue growth from 2001 to 2005.

Entrants must own proprietary intellectual property or proprietary technology that contributes to a significant portion of the company's operating revenues or devote a significant proportion of revenues to research and development of technology. Using other companies' technology or intellectual property in a unique way does not qualify. Base-year operating revenues must be at least \$50,000 USD or \$75,000 CAD, and current-year operating revenues must be at least \$5 million USD or CAD. Companies must be in business a minimum of five years, and they must be headquartered within North America.

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### **About Zix Corporation**

ZixCorp is the leading provider of hosted email encryption and e-prescribing services. ZixCorp's hosted Email Encryption Service provides an easy and cost-effective way to ensure customer privacy and regulatory compliance for corporate email. Its PocketScript® e-prescribing service reduces costs and improves patient care by automating the prescription process between payors, doctors, and pharmacies. For more information, visit [www.zixcorp.com](http://www.zixcorp.com).

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