

INVESTOR FINANCIAL SUPPLEMENT

DECEMBER 31, 2010

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As of January 28, 2011				
	A.M. Best	Fitch	Standard & Poor's	Moody's
Insurance Financial Strength Ratings:				
Hartford Fire Insurance Company	A	A+	A	A2
Hartford Life Insurance Company	A	A-	A	A3
Hartford Life and Accident Insurance Company	A	A-	A	A3
Hartford Life and Annuity Insurance Company	A	A-	A	A3
Other Ratings:				
The Hartford Financial Services Group, Inc.:				
Senior debt	bbb+	BBB-	BBB	Baa3
Commercial paper	AMB-2	F2	A-2	P-3

TRANSFER AGENT
The Bank of New York Mellon
BNY Mellon Shareowner Services
480 Washington Boulevard
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COMMON STOCK

Common stock of The Hartford Financial Services Group, Inc. is traded on the New York Stock Exchange under the symbol "HIG".

This report is for information purposes only. It should be read in conjunction with documents filed by The Hartford Financial Services Group, Inc. with the U.S. Securities and Exchange Commission, including the most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q.

INVESTOR FINANCIAL SUPPLEMENT

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THE HARTFORD FINANCIAL SERVICES GROUP, INC. BASIS OF PRESENTATION

DEFINITIONS AND PRESENTATION

- All amounts are in millions, except for per share and ratio information unless otherwise stated.
- The Company has changed its reporting segments effective for third quarter 2010 reporting. The segment changes reflect the manner in which the Company is currently organized for purposes of making operating decisions and assessing performance. Accordingly, segment data for prior reporting periods has been adjusted to reflect the new segment reporting. As a result, the Company created three customer focused divisions: Commercial Markets, Consumer Markets and Wealth Management.
- The Commercial Markets division consists of the reporting segments of Property & Casualty Commercial and Group Benefits. Property & Casualty Commercial provides workers' compensation, property automobile, liability and umbrella coverages, primarily throughout the United States ("U.S."), along with a variety of customized insurance products and risk management services including professiona liability, fidelity, surety, specialty casualty coverages and third-party administrator services
- Group Benefits provides employers, associations, affinity groups and financial institutions with group life, accident and disability coverage, along with other products and services, including voluntary benefits and group retiree health.
- Consumer Markets provides standard automobile, homeowners and home-based business coverages to individuals across the U.S., including a special program designed exclusively for members of AARP. Consumer Markets also operates a member contact center for health insurance products offered through the AARP Health program.
- The Wealth Management division includes the reporting segments of Global Annuity, Life Insurance, Retirement Plans and Mutual Funds. Global Annuity offers individual variable, fixed marker value adjusted, and single premium immediate annuities in the U.S. and administers investments, retirement savings and other insurance and savings products to individuals and groups outside of the U.S., primarily in Japan and Europe. Life insurance sells a variety of life insurance products, including variable universal life, universal life, and term life, as well as variable private placement life insurance owned by corporations and high net worth individuals. Retirement Plans provides products and services to corporations pursuant to Section 401(k) and products and services to municipalities and not-for-profit organizations under Section 457 and 403(b) of the IRS code. Mutual Funds offers retail, proprietary and investment-only mutual funds and 529 college savings plans.
- The Hartford includes in Corporate and Other the Company's debt financing and related interest expense, as well as other capital raising activities, certain property and casualty insurance operations of The Hartford that have discontinued writing new business and includes substantially all of the Company's asbestos and environmental exposures, banking operations and certain purchase accounting adjustments and other charges not allocated to the segments.
- The balance sheet and certain balance sheet measures incorporated herein are presented in the Statutory legal entity views for Life and Property & Casualty. Life consists of the Wealth Management division, Group Benefits and an Other category. Property & Casualty consists of the of Property & Casualty Commercial, Other Operations and the Consumer Markets Division. Corporate primarily includes the Company's debt financing and related interest expense, as well as other capital raising, banking operations and certain purchase accounting adjustment activities.
- Certain operating and statistical measures have been incorporated herein to provide supplemental data that indicate current trends in The Hartford's business. These measures include
 sales, deposits, net flows, account value, insurance in-force and premium retention. Premium retention is defined as renewal premium written in the current period divided by
 total premium written in the prior period.
- The Hartford, along with others in the property and casualty insurance industry, uses underwriting ratios as measures of performance. The loss and loss adjustment expense ratio is the ratio of losses and loss adjustment expenses to earned premiums. The expense ratio is the ratio of underwriting expenses (amortization of deferred policy acquisition costs, as well as other underwriting expenses) to earned premiums. The policyholder dividend ratio is the ratio of policyholder dividends to earned premiums. The combined ratio is the sum of the loss and loss adjustment expense ratio, the expense ratio and the policyholder dividend ratio. These ratios are relative measurements that describe the related cost of losses and expenses for every \$100 of earned premiums. A combined ratio below 100 demonstrates underwriting profit; a combined ratio above 100 demonstrates underwriting losses. The catastrophe ratio (a component of the loss ratio) represents the ratio of catastrophe losses to earned premiums.
- The Hartford, along with others in the life insurance industry, uses underwriting ratios as measures of the Group Benefits segment's performance. The loss ratio is the ratio of total benefits, losses and loss adjustment expenses, excluding buyouts, to total premiums and other considerations excluding buyout premiums. The expense ratio is the ratio of insurance operating costs and other expenses to total premiums and other considerations excluding buyout premiums.
- Accumulated other comprehensive income ("AOCI") represents net of tax unrealized gain (loss) on available-for-sale securities; other than temporary impairment losses recognized in AOCI net gain (loss) on cash-flow hedging instruments; foreign currency translation adjustments; and pension and other postretirement adjustments.
- Noncontrolling interest ("NCI") represents the minority interest portion of the equity of a subsidiary that is not attributable, directly or indirectly, to The Hartford
- Mutual fund assets are an internal measure of assets under management used by the Company because a portion of revenues are based upon asset levels. Mutual funds assets are not included on
 the balance sheet.
- Return on assets ("ROA") is calculated using annualized earnings divided by a two-point average of assets under management.
- Assets under management is a measure used by the Company because a significant portion of the Company's revenues are based upon asset values. These revenues increase or decrease with a rise or fall in the amount of assets under management whether caused by changes in capital markets or through net flow.
- Assets under administration represents the client asset base of the Company's recordkeeping business for which revenues are predominately based on the number of plan participants. Unlike assets under management, increases or decreases in assets under administration do not have a direct corresponding increase or decrease to the Company's revenues.
- Yields are calculated using annualized net investment income (excluding income related to equity securities, trading) divided by the monthly average invested assets at cost, amortized cost, or adjusted carrying value, as applicable, excluding equity securities, trading, securities lending collateral and consolidated variable interest entity non-controlling interests.
- NM Not meaningful means increases or decreases greater than or equal to 200%, or changes from a net gain to a net loss position, or vice versa,

THE HARTFORD FINANCIAL SERVICES GROUP, INC. BASIS OF PRESENTATION (CONTINUED)

DISCUSSION OF NON-GAAP AND OTHER FINANCIAL MEASURES

- The Hartford uses non-GAAP and other financial measures in this Investor Financial Supplement to assist investors in analyzing the Company's operating performance for the periods presented herein. Because The Hartford's calculation of these measures may differ from similar measures used by other companies, investors should be careful when comparing The Hartford's non-GAAP and other financial measures to those of other companies.
- The Hartford uses the non-GAAP financial measure core earnings as an important measure of the Company's operating performance. The Hartford believes that the measure core earnings provides investors with a valuable measure of the performance of the Company's ongoing businesses because it reveals trends in our insurance and financial services businesses that may be obscured by including the net effect of certain realized capital gains and losses. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to the insurance and underwriting aspects of our business. Accordingly, core earnings excludes the effect of all realized gains and losses (net of tax and the effects of deferred policy acquisition costs ("DAC")) that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so core earnings includes net realized gains and losses such as net periodic settlements on credit derivatives and net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the income statement such as net investment income. Core earnings is also used by management to assess our operating performance and is one of the measures considered in determining incentive compensation for our managers. Net income is the most directly comparable GAAP measure. Core earnings should not be considered as a substitute for net income and does not reflect the overall profitability of our business. Therefore, The Hartford believes that it is useful for investors to evaluate both net income and core earnings when reviewing the Company's performance. A reconciliation of net income to core earnings for the periods presented herein is set forth on page 2.
- Core earnings per share is calculated based on the non-GAAP financial measure core earnings. The Hartford believes that the measure core earnings per share provides investors with a valuable measure of the Company's operating performance for many of the same reasons applicable to its underlying measure, core earnings. Net income per share is the most directly comparable GAAP measure. Core earnings per share should not be considered as a substitute for net income per share and does not reflect the overall profitability of our business. Therefore, the Hartford believes that it is useful for investors to evaluate both net income per share and core earnings per share when reviewing our performance. A reconciliation of net income per share to core earnings per share for the periods presented herein is set forth on page 8.
- Written premiums is a statutory accounting financial measure used by The Hartford as an important indicator of the operating performance of the Company's Property & Casualty Commercial and Consumer Markets operations. Because written premiums represents the amount of premium charged for policies issued, net of reinsurance, during a fiscal period, The Hartford believes it is useful to investors because it reflects current trends in The Hartford's sale of property and casualty insurance products. Earned premiums, the most directly comparable GAAP measure, represents all premiums that are recognized as revenues during a fiscal period. The difference between written premiums and earned premiums is attributable to the change in unearned premium reserves. A reconciliation of written premiums to earned premiums for Property & Casualty Commercial and Consumer Markets is set forth at pages 16 and 21, respectively.
- The Hartford's management evaluates profitability of the Property & Casualty Commercial and Consumer Markets segments primarily on the basis of underwriting results. Underwriting results is a before-tax measure that represents earned premiums less incurred losses, loss adjustment expenses and underwriting expenses. Net income is the most directly comparable GAAP measure. Underwriting results are influenced significantly by earned premium growth and the adequacy of The Hartford's pricing. Underwriting profitability over time is also greatly influenced by The Hartford's underwriting discipline, which seeks to manage exposure to loss through favorable risk selection and diversification, its management of claims, its use of reinsurance and its ability to manage its expense ratio, which it accomplishes through economies of scale and its management of acquisition costs and other underwriting expenses. The Hartford believes that underwriting results provides investors with a valuable measure of before-tax profitability derived from underwriting activities, which are managed separately from the Company's investing activities. A reconciliation of underwriting results to net income for Property & Casualty Commercial and Consumer Markets is set forth at pages 16 and 21, respectively.
- A catastrophe is a severe loss, resulting from natural or manmade events, including risks such as fire, earthquake, windstorm, explosion, terrorist attack and similar events. Each catastrophe has unique characteristics. Catastrophes are not predictable as to timing or loss amount in advance, and therefore their effects are not included in earnings or losses and loss adjustment expense reserves prior to occurrence. The Hartford believes that a discussion of the effect of catastrophes is meaningful for investors to understand the variability of periodic earnings.
- ROA, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, is a non-GAAP financial measure that the Company uses to evaluate, and believes is an important measure of, segment operating performance. ROA is the most directly comparable U.S. GAAP measure. The Hartford believes that the measure ROA, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings provides investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of including net realized gains (losses), net of tax and DAC, excluded from core earnings. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so ROA, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, should include net realized gains and losses on net periodic settlements on credit derivatives and net realized gains and losses on net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. ROA, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings should not be considered as a substitute for ROA and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both ROA, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings and ROA when rev

THE HARTFORD FINANCIAL SERVICES GROUP, INC. BASIS OF PRESENTATION (CONTINUED)

DISCUSSION OF NON-GAAP AND OTHER FINANCIAL MEASURES

- After-tax margin, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, is a non-GAAP financial measure that the Company uses to evaluate, and believes are important measures of, segment operating performance. After-tax margin is the most directly comparable U.S. GAAP measure. The Hartford believes that the measure after-tax margin, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, provides investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of including certain realized gains (losses). Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so after-tax margin, excluding net realized gains and losses on net periodic settlements on credit derivatives. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. After-tax margin, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, should not be considered as a substitute for after-tax margin and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both after-tax margin, excluding net realized gains (losses), net of tax and DAC, excluded from core earnings, and after-tax margin when reviewing the Company's performance.
- Book value per common share excluding accumulated other comprehensive income ("AOCI") is calculated based upon a non-GAAP financial measure. It is calculated by dividing (a) common stockholders' equity, excluding AOCI, net of tax, by (b) common shares outstanding. The Hartford provides book value per common share excluding AOCI to enable investors to analyze the amount of the Company's net worth that is primarily attributable to the Company's business operations. The Hartford believes book value per common share, excluding AOCI, is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period, primarily based on changes in interest rates. Book value per common share is the most directly comparable GAAP measure. A reconciliation of book value per common share to book value per common share, excluding AOCI, for the periods presented herein is set forth at page 1.
- Book value per diluted share excluding accumulated other comprehensive income ("AOCI") is calculated based upon a non-GAAP financial measure. It is calculated by dividing (a) total stockholders' equity, excluding AOCI, net of tax, by (b) common shares outstanding and dilutive potential common shares. The Hartford provides book value per diluted share excluding AOCI to enable investors to analyze the amount of the Company's net worth that is primarily attributable to the Company's business operations. The Hartford believes book value per diluted share, excluding AOCI, is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period, primarily based on changes in interest rates. Book value per diluted share is the most directly comparable GAAP measure. A reconciliation of book value per diluted share to book value per diluted share, excluding AOCI, for the periods presented herein is set forth at page 1.
- The Hartford provides different measures of the return on common equity ("ROE") of the Company. ROE (core earnings last twelve months to common equity, excluding AOCI), is calculated based on non-GAAP financial measures. ROE (core earnings last twelve months to common equity, excluding AOCI) is calculated by dividing (a) core earnings for the prior four fiscal quarters by (b) average common stockholders' equity, excluding AOCI. When calculating ROE, the MCP preferred stock is included in average common stockholders' equity and MCP preferred dividends are added back to net income (loss) available to common shareholders and core earnings (losses) available to common shareholders. The Hartford provides to investors return-on-equity measures based on its non-GAAP core earnings financial measures for the reasons set forth in the related discussion above. The Hartford excludes AOCI in the calculation of these return-on-equity measures to provide investors with a measure of how effectively the Company is investing the portion of the Company's net worth that is primarily attributable to the Company's business operations.

 ROE (net income last twelve months to common equity, including AOCI) is the most directly comparable GAAP measure. A reconciliation of the non-GAAP return-on-equity measures for the periods presented herein to ROE (net income last twelve months to common equity, including AOCI) is set forth at page 10.

CONSOLIDATED FINANCIAL RESULTS

											Year Over						
						IONTHS E					Year	Sequential				R ENDED	
www.rawra	1	Dec. 31,	1	Mar. 31,	,	Jun. 30,	5	Sept. 30,]	Dec. 31,	3 Month	3 Month				MBER 31	/
HIGHLIGHTS		2009		2010		2010	_	2010		2010	Change	Change		2009		2010	Change
Net income (loss)	\$	557	\$	319	\$	76	\$	666	\$	619	11%	(7%)	\$	(887)	\$	1,680	NM
Core earnings	\$	689	\$	545	\$	92	\$	710	\$	526	(24%)	(26%)	\$	796	\$	1,873	135%
Total revenues [1]	\$	6,440	\$	6,319	\$	3,336	\$	6,673	\$	6,055	(6%)	(9%)	\$	24,701	\$	22,383	(9%)
Total assets	\$	307,717	\$	317,282	\$	314,150	\$	313,926	\$	318,346	3%	1%					
PER SHARE AND SHARES DATA [2]																	
Basic earnings (losses) per common share																	
Net income (loss) available to common shareholders	\$	1.29	\$	(0.42)	\$	0.15	\$	1.48	\$	1.37	6%	(7%)	\$	(2.93)	\$	2.70	NM
Core earnings available to common shareholders	\$	1.64	\$	0.16	\$	0.18	\$	1.58	\$	1.16	(29%)	(26%)	\$	1.93	\$	3.15	63%
Diluted earnings (losses) per common share																	
Net income (loss) available to common shareholders	\$	1.19	\$	(0.42)	\$	0.14	\$	1.34	\$	1.24	4%	(7%)	\$	(2.93)	\$	2.49	NM
Core earnings available to common shareholders	\$	1.51	\$	0.14	\$	0.17	\$	1.43	\$	1.06	(30%)	(26%)	\$	1.85	\$	2.89	56%
Weighted average common shares outstanding (basic)		382.7		393.7		443.9		444.1		444.3	61.6	sh 0.2	sh	346.3		431.5	85.2 sh
Weighted average common shares outstanding																	
and dilutive potential common shares (diluted)		416.2		428.5		480.2		495.3		497.8	81.6	sh 2.5	sh	361.8		481.5	119.7 sh
Common shares outstanding		383.0		443.9		444.1		444.4		444.5	61.5	sh 0.1	sh	383.0		444.5	61.5 sh
Book value per common share	\$	38.92	\$	38.94	\$	41.29	\$	45.80	\$	44.44	14%	(3%)					
Per common share impact of AOCI	\$	(8.64)	\$	(5.35)	\$	(3.10)	\$	0.44	\$	(2.26)	74%	NM					
Book value per common share (excluding AOCI)	\$	47.56	\$	44.29	\$	44.39	\$	45.36	\$	46.70	(2%)	3%					
Book value per diluted share	\$	35.96	\$	35.17	\$	38.16	\$	42.11	\$	40.40	12%	(4%)					
Per diluted share impact of AOCI	\$	(7.99)	\$	(4.68)	\$	(2.79)	\$	0.39	\$	(2.00)	75%	NM					
Book value per diluted share (excluding AOCI)	\$	43.95	\$	39.85	\$	40.95	\$	41.72	\$	42.40	(4%)	2%					
Common shares outstanding and dilutive potential common shares		414.5		507.3		495.0		496.5		502.7	88.2	sh 6.2	sh				
FINANCIAL RATIOS																	
ROE (net income last 12 months to common stockholder equity including AOCI) [3]		(8.4%)		0.2%		0.9%		6.1%		6.8%	15.2	0.7					
ROE (core earnings last 12 months to common stockholder equity excluding AOCI) [3]		3.8%		10.6%		7.4%		7.8%		7.0%	3.2	(0.8)					
Debt to capitalization, including AOCI		24.6%		27.8%		25.9%		24.0%		24.5%	(0.1)	0.5					
Annualized investment yield, after-tax		2.9%		3.0%		3.3%		3.1%		3.1%	0.2	-	8888	2.8%	ARAGERA	3.1%	0.3
									-								

^[1] Total revenues of The Hartford are impacted by net investment income and mark-to-market effects of equity securities, trading, supporting the international variable annuity business, which have corresponding amounts credited to policyholders within benefits, losses and loss adjustment expenses. See page 3 for the impact to total revenues along with the corresponding amounts in benefits, losses and loss adjustment expenses in the three months ended December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010, respectively, and the year ended December 31, 2009 and 2010, respectively.

1

^[2] See page 8 for computation of basic and diluted earnings (losses) per common share.

^[3] See page 10 for a computation of return-on-equity measures.

OPERATING RESULTS BY SEGMENT

(A reconciliation of core earnings (losses) to net income (loss) for each of the segments is set forth on the respective segment pages contained in this supplement.)

										Year Over					
			THR	EE MC	NTHS EN	NDED				Year	Sequential		YEA	R ENDED	
		ec. 31,	ar. 31,		ın. 30,		pt. 30,		c. 31,	3 Month	3 Month			MBER 31,	
	2	2009	 2010	2	2010		2010	20	010	Change	Change	 2009		2010	Change
Property & Casualty Commercial	\$	318	\$ 242	\$	258	\$	300	\$	202	(36%)	(33%)	\$ 1,036	\$	1,002	(3%)
Group Benefits		79	50		34		44		30	(62%)	(32%)	271		158	(42%)
Commercial Markets core earnings		397	292		292		344		232	(42%)	(33%)	 1,307		1,160	(11%)
Consumer Markets core earnings (losses)		62	63		(15)		69		28	(55%)	(59%)	174		145	(17%)
Global Annuity [1][2]		251	209		(9)		259		239	(5%)	(8%)	(337)		698	NM
Life Insurance		37	48		60		85		50	35%	(41%)	128		243	90%
Retirement Plans		(1)	11		10		35		14	NM	(60%)	(34)		70	NM
Mutual Funds		17	26		22		19		23	35%	21%	 34		90	165%
Wealth Management core earnings (losses) [1][2]		304	294		83		398		326	7%	(18%)	(209)		1,101	NM
Corporate and Other core losses [3][4]		(74)	(104)		(268)		(101)		(60)	19%	41%	 (476)		(533)	(12%)
CONSOLIDATED															
Core earnings		689	545		92		710		526	(24%)	(26%)	796		1,873	135%
Add: Net realized capital gains (losses), net of tax and DAC, excluded from core earnings [5][6]		(132)	(226)		(16)		(44)		93	NM	NM	 (1,683)		(193)	89%
Net income (loss)	\$	557	\$ 319	\$	76	\$	666	\$	619	11%	(7%)	\$ (887)	\$	1,680	NM
PER SHARE DATA [7]															
Diluted earnings (losses) per common share															
Core earnings available to common shareholders	\$	1.51	\$ 0.14	\$	0.17	\$	1.43	\$	1.06	(30%)	(26%)	\$ 1.85	\$	2.89	56%
Net income (loss) available to common shareholders	\$	1.19	\$ (0.42)	\$	0.14	\$	1.34	\$	1.24	4%	(8%)	\$ (2.93)	\$	2.49	NM

^[1] Includes the after-tax charges of \$40 recorded in the year ended December 31, 2009, for the effect of the triggering of the guaranteed minimum income benefit for the 3Win product on amortization of deferred policy acquisition costs and policyholder benefits.

^[2] Included in the three months ended, December 31, 2010 is a benefit of \$24, after-tax, related to a true-up of reserves associated with certain non-dollar denominated investor notes.

^[3] Includes an after-tax charge of \$32 for goodwill impairments in the year ended December 31, 2009 and an after-tax charge of \$47 for a litigation settlement in the three months ended March 31, 2010 and year ended December 31, 2010. Also, includes an after-tax charge of \$100 for Goodwill impairments in the three months ended June 30, 2010 and year ended December 31, 2010.

^[4] Includes the after-tax restructuring charges of \$97 and \$14 recorded in the year ended December 31, 2009 and 2010, respectively.

^[5] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax and DAC, for the periods presented herein.

^[6] Includes those net realized capital losses not included in core earnings (losses). See page 9 for further analysis.

^[7] See page 8 for the reconciliation of net income (loss) per common share to core earnings (losses) per common share.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

									Year Over					
			THR	EE MONT	HS EN	NDED			Year	Sequential		Y	EAR ENDE)
	Dec. 31,	Ma	ar. 31,	Jun. 30	١,	Sept. 30,	Dec.	. 31,	3 Month	3 Month		D	ECEMBER 3	1,
	2009		2010	2010		2010	201	10	Change	Change	_	2009	2010	Change
Earned premiums	\$ 3,504	\$	3,527	\$ 3,5	606	\$ 3,513	\$	3,509	-	-	\$	14,424	\$ 14,055	(3%)
Fee income	1,207		1,189	1,1	95	1,173		1,227	2%	5%		4,576	4,784	5%
Net investment income (loss):														
Securities available-for-sale and other	1,041		1,060	1,1	53	1,083		1,096	5%	1%		4,031	4,392	9%
Equity securities, trading [1]	751		701	(2,6	(49)	1,043		131	(83%)	(87%)		3,188	(774)	NM
Total net investment income (loss)	1,792		1,761	(1,4	96)	2,126		1,227	(32%)	(42%)		7,219	3,618	(50%)
Realized capital gains (losses):														
Total other-than-temporary impairment ("OTTI") losses	(645)		(340)	(2	(92)	(146)		(74)	89%	49%		(2,191)	(852)	61%
OTTI losses recognized in other comprehensive income	211		188	1	84	31		15	(93%)	(52%)		683	418	(39%)
Net OTTI losses recognized in earnings	(434)		(152)	(1	08)	(115)		(59)	86%	49%	-	(1,508)	(434)	71%
Net realized capital gains (losses), excluding OTTI losses recognized in earnings	240		(124)	1	19	(146)		31	(87%)	NM		(502)	(120)	76%
Total net realized capital gains (losses)	(194)		(276)		11	(261)		(28)	86%	89%	-	(2,010)	(554)	72%
Other revenues	131		118	1	20	122		120	(8%)	(2%)		492	480	(2%)
Total revenues	6,440		6,319	3,3	36	6,673		6,055	(6%)	(9%)		24,701	22,383	(9%)
Benefits, losses and loss adjustment expenses	3,032		3,133	3,5	92	3,037		3,263	8%	7%		13,831	13,025	(6%)
Benefits, losses and loss adjustment expenses - returns credited														
on International variable annuities [1]	751		701	(2,6	49)	1,043		131	(83%)	(87%)		3,188	(774)	NM
Amortization of deferred policy acquisition costs and														
present value of future profits	647		651		38	438		517	(20%)	18%		4,267	2,544	(40%)
Insurance operating costs and expenses	1,163		1,179	1,1		1,105		1,202	3%	9%		4,635	4,663	1%
Interest expense	119		120		32	128		128	8%	-		476	508	7%
Goodwill impairment	-		-		53	-		-	-	<u>-</u>		32	153	NM
Total benefits and expenses	5,712		5,784	3,3	143	5,751		5,241	(8%)	(9%)		26,429	20,119	(24%)
Income (loss) before income taxes	728		535		(7)	922		814	12%	(12%)		(1,728)	2,264	NM
Income tax expense (benefit)	171		216	((83)	256		195	14%	(24%)		(841)	584	NM
Net income (loss)	557		319		76	666		619	11%	(7%)		(887)	1,680	NM
Less: Net realized capital gains (losses), net of tax and DAC, excluded from core earnings [2]	(132)		(226)	((16)	(44)		93	NM	NM	_	(1,683)	(193)	89%
Core earnings	\$ 689	\$	545	\$	92	\$ 710	\$	526	(24%)	(26%)	\$	796	\$ 1,873	135%

^[1] Includes investment income and mark-to-market effects of equity securities, trading, supporting the international variable annuity business, which are classified in net investment income with corresponding amounts credited to policyholders within benefits, losses and loss adjustment expenses.

^[2] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax and DAC, for the periods presented herein.

CONSOLIDATING BALANCE SHEETS AS OF DECEMBER 31, 2009 AND 2010

		1	LIFE [1]		PROPERTY			& CASUAL	ГҮ [1]		(CORP	ORATE			CC	NSO	LIDATED	
	Dec. 31,		Dec. 31,		1	Dec. 31,		Dec. 31,		I	Dec. 31,	D	ec. 31,]	Dec. 31,	I	Dec. 31,	
	2009		2010	Change		2009		2010	Change		2009		2010	Change		2009		2010	Change
Investments																			
Fixed maturities, available-for-sale, at fair value	\$ 46,91	2 5	52,429	12%	\$	23,911	\$	25,114	5%	\$	330	\$	277	(16%)	\$	71,153	\$	77,820	9%
Fixed maturities, at fair value using the fair value option		-	639	NM		-		10	NM		-		-	-		-		649	NM
Equity securities, trading, at fair value	32,32	21	32,820	2%		-		-	-		-		-	-		32,321		32,820	2%
Equity securities, available-for-sale, at fair value	68	30	502	(26%)		453		374	(17%)		88		97	10%		1,221		973	(20%)
Mortgage loans	5,00)2	3,915	(22%)		671		372	(45%)		265		202	(24%)		5,938		4,489	(24%)
Policy loans, at outstanding balance	2,17	4	2,181	-		-		-	-		-		-	-		2,174		2,181	-
Limited partnerships and other alternative investments	84	15	957	13%		945		961	2%		-		-	-		1,790		1,918	7%
Other investments	45	57	1,486	NM		93		83	(11%)		52		48	(8%)		602		1,617	169%
Short-term investments	7,07	19	5,631	(20%)		1,283		1,117	(13%)		1,995		1,780	(11%)		10,357		8,528	(18%)
Total investments	95,47	0	100,560	5%		27,356		28,031	2%		2,730		2,404	(12%)		125,556		130,995	4%
Cash	1,89	8	1,809	(5%)		240		250	4%		4		3	(25%)		2,142		2,062	(4%)
Premiums receivable and agents' balances	39	96	362	(9%)		3,008		2,911	(3%)		-		-	-		3,404		3,273	(4%)
Reinsurance recoverables	2,19	00	1,991	(9%)		3,194		2,871	(10%)		-		-	-		5,384		4,862	(10%)
Deferred policy acquisition costs and present																			
value of future profits	9,42	23	8,594	(9%)		1,263		1,263	-		-		-	-		10,686		9,857	(8%)
Deferred income taxes	1,67	19	1,786	6%		1,468		966	(34%)		793		973	23%		3,940		3,725	(5%)
Goodwill	47	0	470	-		149		149	-		585		432	(26%)		1,204		1,051	(13%)
Property and equipment, net	32	22	398	24%		685		729	6%		19		23	21%		1,026		1,150	12%
Other assets	2,49)2	573	(77%)		1,039		952	(8%)		450		104	(77%)		3,981		1,629	(59%)
Separate account assets	150,39)4	159,742	6%		_		-	-		-		-	-		150,394		159,742	6%
Total assets	\$ 264,73	34 5	\$ 276,285	4%	\$	38,402	\$	38,122	(1%)	\$	4,581	\$	3,939	(14%)	\$	307,717	\$	318,346	3%
Future policy benefits, unpaid losses and																			
loss adjustment expenses	\$ 17,98			3%	\$	21,651	\$	21,025	(3%)	\$	-	\$	-	-	\$	39,631	\$	39,598	-
Other policyholder funds and benefits payable	45,85	52	44,550	(3%)		-		-	-		-		-	-		45,852		44,550	(3%)
Other policyholder funds and benefits payable -																			
International variable annuities	32,29		32,793	2%		-		-	-		-		-	-		32,296		32,793	2%
Unearned premiums	16		173	3%		5,055		5,005	(1%)		(2)		(2)	-		5,221		5,176	(1%)
Debt	(58	-	(100%)		-		-	-		5,771		6,607	14%		5,839		6,607	13%
Consumer notes	1,13		382	(66%)		-		-	-		-		-	-		1,136		382	(66%)
Other liabilities	5,28		5,604	6%		2,113		1,756	(17%)		2,057		1,827	(11%)		9,454		9,187	(3%)
Separate account liabilities	150,39		159,742	6%		-		-	-		-		-	-		150,394		159,742	6%
Total liabilities	253,17	8	261,817	3%		28,819		27,786	(4%)		7,826		8,432	8%		289,823		298,035	3%
Common equity, excluding AOCI	13,25	54	14,247	7%		10,103		10,379	3%		(5,140)		(3,870)	25%		18,217		20,756	14%
Preferred stock	13,20	-	14,247	-		10,103		10,577	-		2,960		556	(81%)		2,960		556	(81%)
AOCI, net of tax	(1,72	7)	221	NM		(520)		(43)	92%		(1,065)		(1,179)	(11%)		(3,312)		(1,001)	70%
Total stockholders' equity	11,52	_	14,468	26%		9,583		10,336	8%		(3,245)		(4,493)	(38%)	+	17,865		20,311	14%
Noncontrolling Interest		29	14,406	(100%)		7,363		10,550	670		(3,243)		(4,473)	(36%)		29		20,311	(100%)
Total equity	11,55		14,468	25%		9,583		10,336	8%		(3,245)		(4,493)	(38%)	1	17,894		20,311	14%
								· · · · · · · · · · · · · · · · · · ·			<u> </u>								
Total liabilities and equity	\$ 264,73	34 5	276,285	4%	\$	38,402	\$	38,122	(1%)	\$	4,581	\$	3,939	(14%)	\$	307,717	\$	318,346	3%

^[1] Please refer to the basis of presentation for a description of Life and Property and Casualty.

CAPITAL STRUCTURE

			THRE	IDED		Year Over Year	Sequential	
	Ī	Dec. 31, 2009	Mar. 31, 2010	Jun. 30, 2010	Sept. 30, 2010	Dec. 31, 2010	3 Month Change	3 Month Change
DEBT								
Short-term debt (includes current maturities of long-term debt and capital lease obligations)	\$	343	\$ 275	\$ -	\$ -	\$ 400	17%	NM
Senior notes		3,779	4,877	4,879	4,880	4,480	19%	(8%)
Junior subordinated debentures		1,717	1,720	1,721	1,723	1,727	1%	_
Total debt [1]	\$	5,839	\$ 6,872	\$ 6,600	\$ 6,603	\$ 6,607	13%	<u>-</u>
STOCKHOLDERS' EQUITY								
Common stockholders' equity, excluding AOCI, net of tax	\$	18,217	\$ 19,661	\$ 19,714	\$ 20,159	\$ 20,756	14%	3%
Preferred stock		2,960	556	556	556	556	(81%)	-
AOCI, net of tax		(3,312)	(2,377)	(1,379)	194	(1,001)	70%	NM
Total stockholders' equity	\$	17,865	\$ 17,840	\$ 18,891	\$ 20,909	\$ 20,311	14%	(3%)
CAPITALIZATION								
Total capitalization, including AOCI, net of tax	\$	23,704	\$ 24,712	\$ 25,491	\$ 27,512	\$ 26,918	14%	(2%)
Total capitalization, excluding AOCI, net of tax	\$	27,016	\$ 27,089	\$ 26,870	\$ 27,318	\$ 27,919	3%	2%
DEBT TO CAPITALIZATION RATIOS [1]								
Total debt to capitalization, including AOCI		24.6%	27.8%	25.9%	24.0%	24.5%	(0.1)	0.5
Total debt to capitalization, excluding AOCI		21.6%	25.4%	24.6%	24.2%	23.7%	2.1	(0.5)
Total rating agency adjusted debt to capitalization [2] [3] [4]		31.9%	26.0%	29.7%	27.6%	28.5%	(3.4)	0.9

^[1] The Hartford excludes consumer notes from total debt for capital structure analysis. Consumer notes were \$1,136, \$834, \$452, \$384 and \$382 as of December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010, respectively.

[4] Reflects 25% equity credit for the preferred stock of the CPP transaction and 100% equity credit for the mandatory convertible preferred stock.

^[2] Reflects a rating agency assignment in the leverage calculation of an estimate of the adjusted unfunded pension liability of the Company's defined benefit plans and six times the Company's rental expense on operating leases for total adjustments of \$1.5 billion, \$1.4 billion, \$1.4 billion, \$1.4 billion and \$1.5 billion for the three months ended December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010, respectively.

^[3] Effective June 30, 2010, due to a rating agency methodology change, total adjusted debt to capitalization reflects 25% equity credit for the junior subordinated debentures and the discount value of the Allianz transaction. In addition, this methodology change now includes total AOCI. All periods prior to June 30, 2010 reflect 75% equity credit for the junior subordinated debentures and the discount value of the Allianz transaction and reflect only the deferred pension losses component of AOCI. At December 31, 2010, the impact on total adjusted debt to capitalization of the change in equity credit from 75% to 25% is 4.0 percentage points and the impact of the AOCI change is (0.2) percentage points. At September 30, 2010, the impact on total adjusted debt to capitalization of the change in equity credit from 75% to 25% is 3.9 percentage points and the impact of the AOCI change is (1.0) percentage points. At June 30, 2010, the impact on total adjusted debt to capitalization of the change in equity credit from 75% to 25% is 4.2 percentage points and the impact of the AOCI change is 0.3 percentage points.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. STATUTORY SURPLUS TO GAAP STOCKHOLDERS' EQUITY RECONCILIATION

	Decem	ber 31, 2010	Decem	ber 31, 2009
P&C U.S. Statutory Capital and Surplus [1]	\$	7,721	\$	7,364
GAAP Adjustments				
Deferred policy acquisition costs		1,263		1,263
Benefit reserves		(70)		(80)
GAAP unrealized losses on investments, net of tax		(57)		(515)
Goodwill		149		149
Non-admitted assets		1,247		1,393
Other, net		83		9
P&C GAAP Stockholders' Equity	\$	10,336	\$	9,583
Life U.S. Statutory Capital and Surplus [1]	\$	7,731	\$	7,324
GAAP Adjustments				
Investment in subsidiaries		2,699		1,010
Deferred policy acquisition costs		8,594		9,423
Deferred taxes		(777)		827
Benefit reserves		(4,097)		(4,031)
Unrealized losses on investments, net of impairments		306		(2,757)
Asset valuation reserve and interest maintenance reserve		420		149
Goodwill		461		422
Other, net		(869)		(811)
Life GAAP Stockholders' Equity	\$	14,468	\$	11,556

^[1] Please refer to the basis of presentation for a description of Life and Property and Casualty.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

			THRI	EE M	ONTHS E	NDEI)		Year Over Year	Sequential
	Dec. 31, 2009		Mar. 31, 2010	J	un. 30, 2010		ept. 30, 2010	ec. 31, 2010	3 Month Change	3 Month Change
Fixed maturities net unrealized gain (loss)	\$ (2,416) \$	(1,601)	\$	(819)	\$	389	\$ (562)	77%	NM
Equities net unrealized loss	(73)	(29)		(92)		(42)	(26)	64%	38%
Other-than-temporary impairment losses recognized in AOCI	(224)	(192)		(171)		(127)	(108)	52%	15%
Net deferred gain on cash-flow hedging instruments	257		323		486		565	385	50%	(32%)
Total net unrealized gain (loss)	(2,456)	(1,499)		(596)		785	(311)	87%	NM
Foreign currency translation adjustments	199		163		240		404	488	145%	21%
Pension and other postretirement adjustment	(1,055)	(1,041)		(1,023)		(995)	(1,178)	(12%)	(18%)
Total accumulated other comprehensive income (loss)	\$ (3,312) \$	(2,377)	\$	(1,379)	\$	194	\$ (1,001)	70%	NM

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMPUTATION OF BASIC AND DILUTED EARNINGS (LOSSES) PER COMMON SHARE

				TH	REE M	ONTHS E	NDED					YEAR	ENDEI)
		c. 31,		Iar. 31,	Jı	ın. 30,	Se	pt. 30,	De	ec. 31,		DECEM		
	2	009		2010		2010		2010		2010		2009	2	2010
Numerator:														
Net income (loss)	\$	557	\$	319	\$	76	\$	666	\$	619	\$	(887)	\$	1,680
Less: MCP preferred dividends		-		1		11		10		11		-		33
Less: CPP preferred dividends and accretion of discount		62		482		-		-		-		127		482
Net income (loss) available to common shareholders		495		(164)		65		656		608		(1,014)		1,165
Add: Impact of assumed conversion of preferred shares to common [4]		-		-		-		10		11		-		33
Net income (loss) available to common shareholders and assumed conversion of preferred shares		495		(164)		65		666		619		(1,014)		1,198
Net income (loss) available to common shareholders		495		(164)		65		656		608		(1,014)		1,165
Less: Net realized capital gains (losses), net of tax and DAC, excluded from core earnings [1]		(132)		(226)		(16)		(44)		93		(1,683)		(193)
Core earnings available to common shareholders	\$	627	\$	62	\$	81	\$	700	\$	515	\$	669	\$	1,358
Add: Impact of assumed conversion of preferred shares to common [4]		-		-		-		10		11		-		33
Core earnings available to common shareholders and assumed conversion of preferred shares		627		62		81		710		526		669		1,391
Denominator:														
Weighted average common shares outstanding (basic)		382.7		393.7		443.9		444.1		444.3		346.3		431.5
Dilutive effect of stock compensation		1.3		1.2		1.1		1.4		1.3		0.9		1.3
Dilutive effect of CPP Warrants [2]		32.0		32.3		32.6		29.0		31.4		14.6		31.3
Dilutive effect of Allianz warrants [3]		0.2		1.3		2.6				-		-		1.0
Weighted average common shares outstanding and dilutive potential common shares (diluted), before assumed conversion of preferred shares		416.2		428.5		480.2		474.5		477.0		361.8		465.1
Dilutive effect of assumed conversion of MCP [4] Weighted average common shares outstanding and dilutive potential common shares (diluted) and assumed conversion of preferred shares		416.2		428.5		480.2		20.8 495.3		20.8 497.8	-	361.8		16.4 481.5
Basic earnings (losses) per common share														
Net income (loss) available to common shareholders	\$	1.29	\$	(0.42)	\$	0.15	\$	1.48	\$	1.37	\$	(2.93)	\$	2.70
Less: Net realized capital gains (losses), net of tax and DAC, excluded from core earnings, and MCP preferred dividends	Ψ	(0.35)	Ψ	(0.58)	Ψ	(0.03)	Ψ	(0.10)	Ψ	0.21	Ψ	(4.86)	Ψ	(0.45)
Core earnings available to common shareholders		1.64		0.16		0.18		1.58		1.16		1.93		3.15
Diluted earnings (losses) per common share [5]														
Net income (loss) available to common shareholders	\$	1.19	\$	(0.42)	\$	0.14	\$	1.38	\$	1.27	\$	(2.93)	\$	2.50
Add: Impact of assumed conversion of preferred shares to common [4]	*		*		-		-	(0.04)	1	(0.03)	-		1	(0.01)
Net income (loss) available to common shareholders and assumed conversion of preferred shares		1.19		(0.42)		0.14		1.34		1.24		(2.93)		2.49
Net income (loss) available to common shareholders	\$	1.19	\$	(0.42)	\$	0.14	s	1.38	\$	1.27	\$	(2.93)	\$	2.50
Add: Difference arising from shares used for the denominator between net loss and core earnings	Ψ	_	Ψ	0.03	Ψ.	_	Ψ	-	Ψ		Ψ	0.13	1	
Less: Net realized capital gains (losses), net of tax and DAC, excluded from core earnings		(0.32)		(0.53)		(0.03)		(0.10)	1	0.19		(4.65)		(0.42)
Less, iverteanized aprint gains (tosses), need that and DAC, excluded from total carriings Core earnings available to common shareholders		1.51		0.14		0.17		1.48	+	1.08		1.85		2.92
Add: Impact of assumed conversion of preferred shares to common [4]		1.01		0.17		0.17		(0.05)		(0.02)		1.00		(0.03)
Aud. impact or assumed conversion of precierce states to Common [47] Core earnings available to common shareholders and assumed conversion of preferred shares		1.51		0.14		0.17		1.43	+	1.06		1.85	+	2.89
Core earnings available to common suarenoiders and assumed conversion of prefetted suares		1.51		0.14		U.1 /		1.43	1-	1.00		1.05		4.09

^[1] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax and DAC, for the periods presented herein.

^[2] The Hartford issued 52.1 million warrants to purchase The Hartford Common Stock to the U.S. Department of the Treasury on June 26, 2009 at a strike price of \$9.79.

^[3] The Hartford issued 69.4 million warrants to purchase The Hartford Common Stock to Allianz on October 17, 2008 at a strike price of \$25.23.

^[4] The Hartford issued \$575 of mandatory convertible preferred stock which, at March 31, 2010 and June 30, 2010, would have been convertible into 3.4 million and 20.8 million weighted average shares of common stock, respectively. However, the impact of applying the "if-converted" method to these shares was anti-dilutive and, therefore, the shares were not included in core earnings available to common shareholders and assumed conversion of preferred shares.

^[5] As a result of anti-dilutive impact, in periods of a loss, weighted average common shares outstanding (basic) are used in the calculation of diluted earnings per share.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. ANALYSIS OF NET REALIZED CAPITAL GAINS (LOSSES) AFTER-TAX AND DAC

											Year Over					
				THRE	E MOI	NTHS EN	DED				Year	Sequential	Y	EAR	ENDED)
		ec. 31,	M	ar. 31,		m. 30,		ept. 30,		ec. 31,	3 Month	3 Month			IBER 3	
		2009		2010	2	2010		2010	2	2010	Change	Change	 2009		2010	Change
Net Realized Capital Gains (Losses), After-Tax and DAC																
Gains/losses on sales, net	\$	68	\$	(29)	\$	150	\$	88	\$	(29)	NM	NM	\$ (227)	\$	180	NM
Net impairment losses		(276)		(116)		(62)		(104)		(38)	86%	63%	(960)		(320)	67%
Japanese fixed annuity contract hedges, net [1]		12		(10)		17		7		4	(67%)	(43%)	30		18	(40%)
Results of variable annuity hedge program																
GMWB derivatives, net		297		84		(235)		132		126	(58%)	(5%)	722		107	(85%)
Macro hedge program		(142)		(75)		193		(187)		(79)	44%	58%	(673)		(148)	78%
Total results of variable annuity hedge program		155		9		(42)		(55)		47	(70%)	NM	49		(41)	NM
Other net gain (loss) [2]		(99)		(81)		(78)		20		118	NM	NM	 (612)		(21)	97%
Total net realized capital gains (losses), after-tax and DAC	\$	(140)	\$	(227)	\$	(15)	\$	(44)	\$	102	NM	NM	\$ (1,720)	\$	(184)	89%
Reconciliation of Net Realized Capital Gains (Losses), net of tax and DAC, excluded from Core Earn	ings (Loss	es)														
to Total Net Realized Capital Gains (Losses) - After-Tax and DAC																
Total net realized capital losses	\$	(140)	\$	(227)	\$	(15)	\$	(44)	\$	102	NM	NM	\$ (1,720)	\$	(184)	89%
Less: total net realized capital gains (losses) included in core earnings (losses)		(8)		(1)		1		-		9	NM	NM	(37)		9	NM
Total net realized capital losses, after tax and DAC, excluded from core earnings (losses)	\$	(132)	\$	(226)	\$	(16)	\$	(44)	\$	93	NM	NM	\$ (1,683)	\$	(193)	89%

^[1] Represents realized gains and losses related to currency remeasurement on yen denominated fixed annuity liabilities and changes in fair value of the associated foreign currency swaps. While economically hedged, volatility exists due to a difference in the basis of accounting between the yen liabilities (historical cost) and the currency swaps (fair value). The primary difference relates to changes in Japan interest rates which are included in the fair value of the currency swaps but not the yen liabilities. If the economic impact of the change in Japan interest rates was permitted to be reflected in the value of the yen denominated fixed annuity liabilities, an estimated realized gain (loss) of \$(8), \$3, \$(8), \$(12) and \$8 would have been recognized as an adjustment to this amount in the three months ended December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010, respectively, and an estimated realized loss of \$8 and \$12 would have been recognized as an adjustment to this amount in the year ended December 31, 2009 and 2010, respectively.

^[2] Other net gain (loss) includes approximately \$300 in losses related to a contingent obligation associated with the Allianz transaction, recorded in Corporate for the year ended December 31, 2009. Other net gain (loss) also includes losses on Japan 3 Win related foreign currency swaps, changes in fair value on non-qualifying derivatives and fixed maturities, at fair value using the fair value option, and other investment gains and losses.

COMPUTATION OF RETURN-ON-EQUITY MEASURES

				THRI	EE M	ONTHS E	NDEI	D		
	I	Dec. 31,	N	1ar. 31,	J	un. 30,	S	Sept. 30,	D	ec. 31,
		2009		2010		2010		2010		2010
Numerator [1]:										
Net income (loss) available to common shareholders - last 12 months	\$	(1,014)	\$	32	\$	126	\$	1,074	\$	1,198
Core earnings (losses) available to common shareholders - last 12 months	\$	669	\$	1,907	\$	1,380	\$	1,492	\$	1,391
Denominator [2]:										
Average common stockholders' equity, including AOCI		12,086.5		12,850.0		14,706.0		17,712.5		17,608.0
Less: Average AOCI		(5,416.0)		(5,089.0)		(3,994.5)		(1,511.5)		(2,156.5)
Average common stockholders' equity, excluding AOCI		17,502.5		17,939.0		18,700.5		19,224.0		19,764.5
ROE (net income (loss) last 12 months to common stockholders' equity, including AOCI) [3]		(8.4%)		0.2%		0.9%		6.1%		6.8%
ROE (core earnings (losses) last 12 months to common stockholders' equity, excluding AOCI) [3]		3.8%		10.6%		7.4%		7.8%		7.0%

^[1] For a reconciliation of net income (loss) to core earnings (losses), see page 8.

^[2] Average equity is calculated by taking the sum of common stockholders' equity at the beginning of the twelve month period and common stockholders' equity at the end of the twelve month period and dividing by 2.

^[3] When calculating return-on-equity, the MCP preferred stock is included in average common stockholders' equity and MCP preferred dividends are added back to net income (loss) available to common shareholders and core earnings (losses) available to common shareholders.

COMPONENTS OF NET REALIZED CAPITAL GAINS (LOSSES), AFTER-TAX AND DAC, EXCLUDED FROM CORE EARNINGS (LOSSES) [1]

	Pro	perty &			Total		Total											
Three months ended December 31, 2009	Ca	sualty mercial	Group Benefits		ommercial Markets	C	onsumer Markets	Glo	bal Annuity Life I		Retirement Plans	Mutual Funds		l Wealth agement		rate and ther	Cons	solidated
Total net realized capital gains (losses) and other, before-tax and DAC,																		
excluded from core earnings (losses)	\$	148	\$ (5:	3) \$	95	\$	35	\$	(134) \$	(30) 5	(103) 5	\$ -	\$	(267)	\$	(47)	\$	(184)
Less: Impacts of DAC		-	-		-		-		15	(4)	(13)	-		(2)		(1)		(3)
Less: Impacts of tax		51	(19	9)	32		12		(36)	(10)	(31)	-		(77)		(16)		(49)
Total net realized capital gains (losses), net of tax and DAC,																		
excluded from core earnings (losses)	\$	97	\$ (3-	4) \$	63	\$	23	\$	(113) \$	(16) \$	(59) 5	\$ -	\$	(188)	\$	(30)	\$	(132)
Three months ended March 31, 2010																		
Total net realized capital gains (losses) and other, before-tax and DAC,																		
excluded from core earnings (losses)	\$	(29)	\$ 10	0 \$	(19)	\$	(5)	\$	(198) \$	(27) \$	(14) 5	\$ 1	\$	(238)	\$	(10)	\$	(272)
Less: Impacts of DAC		-	-		-		-		(61)	-	(3)	-		(64)		1		(63)
Less: Impacts of tax		7	!	9	16		2		(8)	(3)	6	1		(4)		3		17
Total net realized capital gains (losses), net of tax and DAC,																		
excluded from core earnings (losses)	\$	(36)	\$	1 \$	(35)	\$	(7)	\$	(129) \$	(24) \$	(17)	\$ <u>-</u>	\$	(170)	\$	(14)	\$	(226)
Three months ended June 30, 2010																		
Total net realized capital gains (losses) and other, before-tax and DAC,																		
excluded from core earnings (losses)	\$	17	\$ 2.	3 \$	40	\$	3	\$	(110) \$	59 \$	7 5	\$ -	\$	(44)	\$	16	\$	15
Less: Impacts of DAC		-	-		-		-		53	(7)	-	-		46		1		47
Less: Impacts of tax		5		9	14		1		(58)	23	3	(1))	(33)		2		(16)
Total net realized capital gains (losses), net of tax and DAC,					•				(405) - 6	42.4				(==)		42		
excluded from core earnings (losses)	\$	12 5	\$ 1	4 \$	26	\$	2	\$	(105) \$	43 \$	3 4 5	\$ I	\$	(57)	\$	13	\$	(16)
Three months ended September 30, 2010																		
Total net realized capital gains (losses) and other, before-tax and DAC,																		
excluded from core earnings (losses)	\$	9 5	\$	- \$	9	\$	1	\$	(328) \$	11 5		\$ (1)) \$	(316)	\$	42	\$	(264)
Less: Impacts of DAC			-				-		(202)	(8)	10	-		(200)		2		(198)
Less: Impacts of tax		3	(.	2)	1		-		(42)	7	(3)	-		(38)		15		(22)
Total net realized capital gains (losses), net of tax and DAC, excluded from core earnings (losses)	\$	6 5	\$:	2 \$	8	\$	1	\$	(84) \$	12 5	5 (5) 5	\$ (1)) \$	(78)	\$	25	\$	(44)
Three months ended December 31, 2010	•														•			
Total net realized capital gains (losses) and other, before-tax and DAC,																		
excluded from core earnings (losses) and other, before-tax and DAC,	\$	17	\$ 1	6 \$	33	s	3	\$	(151) \$	(21) 5	5 (7) 5	\$ 69	\$	(110)	\$	36	\$	(38)
Less: Impacts of DAC	Ψ	-	φ 1' -	Ψ	-	Ψ	-	Ψ	(192)	(21)	, (7)		Ψ	(110)	Ψ	2	Ψ	(191)
Less: Impacts of tax		6		6	12		1		17	(7)	(3)	27		34		13		60
Total net realized capital gains (losses), net of tax and DAC,									· · · · · · · · · · · · · · · · · · ·	\./	57			-				
excluded from core earnings (losses)	\$	11 5	\$ 10	0 \$	21	\$	2	\$	24 \$	(12) \$	(5) 5	\$ 42	\$	49	\$	21	\$	93
	-								· · · · · · · · · · · · · · · · · · ·									

^[1] The above tables show the components of net realized capital gains (losses), net of tax and DAC, excluded from core earnings (losses). The impacts of DAC are calculated consistent with the Company's accounting policy on amortization of DAC. The impacts of tax are calculated at an effective tax rate of 35% as applicable. Impacts of tax also includes any increase in the deferred tax asset valuation allowance.

COMPONENTS OF NET REALIZED CAPITAL GAINS (LOSSES), AFTER-TAX AND DAC, EXCLUDED FROM CORE EARNINGS (LOSSES) [1]

Year ended December 31, 2009	Ca	oerty & sualty mercial	Group Benefits	Comn	otal mercial rkets	Cor	Total nsumer arkets	Glob	al Annuity Life I		Retirement Plans	Mutual Funds	al Wealth nagement	orate and Other	Con	nsolidated
Total net realized capital gains (losses) and other, before-tax and DAC,																
excluded from core earnings (losses)	\$	(203) \$	(121)	\$	(324)	\$	(50)	\$	(679) \$	(148) \$. ,	-	\$ (1,153)	\$ (425)	\$	(1,952)
Less: Impacts of DAC		-	-		-		-		585	(13)	(37)	-	535	(14)		521
Less: Impacts of tax		(66)	(43)		(109)		(16)		(435)	(46)	(101)	-	(582)	(83)		(790)
Total net realized capital gains (losses), net of tax and DAC,																
excluded from core earnings (losses)	\$	(137) \$	(78)	\$	(215)	\$	(34)	\$	(829) \$	(89) \$	(188)	-	\$ (1,106)	\$ (328)	\$	(1,683)
Year ended December 31, 2010																
Total net realized capital gains (losses) and other, before-tax and DAC,																
excluded from core earnings (losses)	\$	14 \$	49	\$	63	\$	2	\$	(787) \$	22 \$	(12)	69	\$ (708)	\$ 85	\$	(558)
Less: Impacts of DAC		-	-		-		-		(402)	(17)	8	-	(411)	6		(405)
Less: Impacts of tax		21	22		43		4		(91)	20	3	27	(41)	34		40
Total net realized capital gains (losses), net of tax and DAC,																
excluded from core earnings (losses)	\$	(7) \$	27	\$	20	\$	(2)	\$	(294) \$	19 \$	(23)	42	\$ (256)	\$ 45	\$	(193)

^[1] The above tables show the components of net realized capital gains (losses), net of tax and DAC, excluded from core earnings (losses). The impacts of DAC are calculated consistent with the Company's accounting policy on amortization of DAC. The impacts of tax are calculated at an effective tax rate of 35%, as applicable. Impacts of tax also includes any increase in the deferred tax asset valuation allowance.

Property and Casualty Insurance Product [1] UNPAID LOSS AND LOSS ADJUSTMENT EXPENSE RESERVE ROLLFORWARD

		For the	thr	ee months end	ed Decei	mber 31	, 2010	
	Pro	perty &					Total	Property
	\mathbf{C}	asualty		Consumer	Corp	orate	and	Casualty
	Cor	nmercial		Markets	and (Other	Ins	surance
Beginning liabilities for unpaid losses and loss adjustment expenses, gross	\$	14,780	\$	2,175	\$	4,262	\$	21,217
Reinsurance and other recoverables		2,438		11		701		3,150
Beginning liabilities for unpaid losses and loss adjustment expenses, net		12,342		2,164		3,561		18,067
Provision for unpaid losses and loss adjustment expenses								
Current accident year before catastrophes		945		703		-		1,648
Current accident year catastrophes		18		71		-		89
Prior accident years		(22)		(35)		15		(42)
Total provision for unpaid losses and loss adjustment expenses		941		739		15		1,695
Payments		(917)		(743)		(154)		(1,814)
Ending liabilities for unpaid losses and loss adjustment expenses, net		12,366		2,160		3,422		17,948
Reinsurance and other recoverables		2,361		17		699		3,077
Ending liabilities for unpaid losses and loss adjustment expenses, gross	\$	14,727	\$	2,177	\$	4,121	\$	21,025

^[1] Please refer to the basis of presentation for a description of Property and Casualty Insurance.

Property and Casualty Insurance Product [1] UNPAID LOSS AND LOSS ADJUSTMENT EXPENSE RESERVE ROLLFORWARD

		For	the year ended D	ecember 31, 20	10
	Pro	perty &			Total Property
	Ca	asualty	Consumer	Corporate	and Casualty
	Con	nmercial	Markets	and Other	Insurance
Beginning liabilities for unpaid losses and loss adjustment expenses, gross	\$	15,051	\$ 2,109	\$ 4,491	\$ 21,651
Reinsurance and other recoverables		2,570	11	860	3,441
Beginning liabilities for unpaid losses and loss adjustment expenses, net		12,481	2,098	3,631	18,210
Provision for unpaid losses and loss adjustment expenses					
Current accident year before catastrophes		3,579	2,737	-	6,316
Current accident year catastrophes		152	300	-	452
Prior accident years		(361)	(86)	251	(196)
Total provision for unpaid losses and loss adjustment expenses		3,370	2,951	251	6,572
Payments		(3,485)	(2,889)	(460)	(6,834)
Ending liabilities for unpaid losses and loss adjustment expenses, net [2]		12,366	2,160	3,422	17,948
Reinsurance and other recoverables		2,361	17	699	3,077
Ending liabilities for unpaid losses and loss adjustment expenses, gross	\$	14,727	\$ 2,177	\$ 4,121	\$ 21,025

^[1] Please refer to the basis of presentation for a description of Property and Casualty Insurance.

^[2] Total recorded net reserves, excluding asbestos and environmental reserves, were higher than the actuarial indication of the reserves by 3.2% as of December 31, 2010.

COMMERCIAL MARKETS

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMMERCIAL MARKETS INCOME STATEMENTS

										Year Over						
				THRE	E MONTHS	ENDE	D			Year	Sequential			YEAR EN	NDED	
	Г	ec. 31,	Ma	ar. 31,	Jun. 30,		Sept. 30,	Dec.	. 31,	3 Month	3 Month			DECEMB	ER 31,	
		2009	2	2010	2010		2010	20	010	Change	Change	:	2009	2010	1	Change
Earned premiums	\$	2,498	s	2,513	\$ 2,477	· \$	2,482	\$	2,496		1%	\$	10,212	S	9,968	(2%)
Fee income	Ψ	2,476	Φ	13	12		15	Ψ	14	27%	(7%)	φ	41	ý.	54	32%
Net investment income		318		330	356		334		348	9%	4%		1.162		1,368	18%
													, .			
Other revenues		88		75	80		82		71	(19%)	(13%)		334		308	(8%)
Net realized capital gains (losses)		92		(22)	38	3	5		30	(67%)	NM		(337)		51	NM
Total revenues		3,007		2,909	2,963	3	2,918		2,959	(2%)	1%		11,412	1	1,749	3%
Losses and loss adjustment expenses		1,478		1,690	1,645	i	1,599		1,767	20%	11%		6,462		6,701	4%
Amortization of deferred policy acquisition costs		358		356	355	i	353		350	(2%)	(1%)		1,454		1,414	(3%)
Insurance operating costs and other expenses		498		479	520)	475		503	1%	6%		1,986		1,977	-
Total benefits and expenses		2,334		2,525	2,520)	2,427		2,620	12%	8%		9,902	1	0,092	2%
Income before income taxes		673		384	443	3	491		339	(50%)	(31%)		1,510		1,657	10%
Income tax expense		213		127	125	;	139		86	(60%)	(38%)		418		477	14%
Net income		460		257	318	3	352		253	(45%)	(28%)		1,092		1,180	8%
Less: Net realized capital gains (losses), after-tax, excluded from core earnings [1]		63		(35)	26	5	8		21	(67%)	163%		(215)		20	NM
Core earnings	\$	397	\$	292	\$ 292	\$	344	\$	232	(42%)	(33%)	\$	1,307	\$	1,160	(11%)

^[1] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax, for the periods presented herein.

COMMERCIAL MARKETS PROPERTY & CASUALTY COMMERCIAL OPERATING RESULTS

			THR	EE M(ONTHS E	NDED			Year Over Year	Sequential		Y	EAR ENDED	ı
	ec. 31,		ar. 31,		ın. 30,		pt. 30,	ec. 31,	3 Month	3 Month			ECEMBER 31	,
	 2009	:	2010	2	2010		2010	 2010	Change	Change	200)	2010	Change
DERWRITING RESULTS								1						-
Written premiums	\$ 1,399	\$	1,512	\$	1,388	\$	1,447	\$ 1,449	4%	-	\$ 5.	,715	\$ 5,796	1%
Change in unearned premium reserve	(41)		88		(27)		8	(17)	59%	NM	((188)	52	NM
Earned premiums	1,440		1,424		1,415		1,439	1,466	2%	2%	5.	,903	5,744	(3%)
Losses and loss adjustment expenses													İ	
Current accident year before catastrophes [1]	856		891		855		888	945	10%	6%	3.	,582	3,579	-
Current accident year catastrophes	(2)		38		83		13	18	NM	38%		78	152	95%
Prior accident years [2]	(148)		(82)		(139)		(118)	(22)	85%	81%	((394)	(361)	8%
Total losses and loss adjustment expenses	706		847		799		783	941	33%	20%	3.	,266	3,370	3%
Underwriting expenses [3]	441		436		466		434	443	-	2%	1.	,792	1,779	(1%)
Dividends to policyholders [4]	(5)		(8)		4		4	5	NM	25%		10	5	(50%)
Underwriting results	298		149		146		218	77	(74%)	(65%)		835	590	(29%
Net investment income	213		223		246		227	243	14%	7%		759	939	24%
Periodic net coupon settlements on credit derivatives, before-tax	(2)		(2)		(2)		(3)	(2)	-	33%		(10)	(9)	10%
Other expenses [5]	(42)		(33)		(29)		(18)	(47)	(12%)	(161%)	((123)	(127)	(3%)
Income tax expense	(149)		(95)		(103)		(124)	(69)	54%	44%	((425)	(391)	8%
Core earnings	318		242		258		300	202	(36%)	(33%)	1.	,036	1,002	(3%)
Add: Net realized capital gains (losses), after-tax [6]	97		(36)		12		6	11	(89%)	83%	((137)	(7)	95%
Net income	\$ 415	\$	206	\$	270	\$	306	\$ 213	(49%)	(30%)	\$	899	\$ 995	11%

^[1] The three months ended December 31, 2009 included current accident year reserve releases of \$15, primarily related to professional liability and workers' compensation claims, offset by current accident year reserve strengthening of \$5, primarily related to general liability claim. The three months ended December 31, 2010 includes current accident year reserve strengthening of \$44, primarily related to workers' compensation claims, package business and programs, which principally reflects actual pricing increases that were less than planned.

[2] Included within prior accident years development were the following reserve strengthenings (releases):

			T	HRE	E MONTHS	ENDEI)				YEAR	ENDI	E
	D	ec. 31,	Mar. 31	,	Jun. 30,	S	ept. 30,	I	Dec. 31,		DECEM	IBER	. 3
		2009	2010		2010		2010		2010		2009		20
Auto liability	\$	(39)	\$	(9)	\$ (16)	\$	(26)	\$	(3)	\$	(47)	\$	
Workers' compensation		-		(9)	(10)		(34)		(17)		(92)		
Package business		-	((0)	1		(11)		1		38		
General liability, umbrella and high hazard liability		(27)	(:	24)	(18)		(19)		(5)		(112)		
General liability, excluding umbrella and high hazard liability		-		9	(14)		(28)		(9)		-		
rofessional liability		(53)	((8)	(61)		(8)		(1)		(127)		
idelity & Surety		-		(4)	(5)		-		4		28		
ommercial Property			(12)	(2)		1		(3)		0		
Incollectible reinsurance		-		-	(30)		-		-		(20)		
iscount accretion on workers' compensation		6		7	6		7		6		24		
atastrophes		(7)		(4)	4		1		-		(23)		
ther reserve re-estimates, net		(28)		(8)	6		(1)		5		(63)		
otal prior accident years development	\$	(148)	\$ (8	2)	\$ (139)	\$	(118)	\$	(22)	\$	(394)	\$	

In the three months ended December 31, 2010, released reserves for workers' compensation business, primarily related to accident years 2006 and 2007. Management updated reviews of state reforms affecting these accident years and determined impacts to be more favorable than previously estimated. Accordingly, management reduced reserve estimates for these years.

- [4] The three months ended December 31, 2009 included a decrease in prior year dividends of \$10. The three months ended March 31, 2010 included a decrease in prior year dividends of \$12.
- [5] The three months ended December 31, 2009 included a \$2 increase in litigation reserves and a \$9 increase in estimated non-income tax liabilities.
- [6] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax, for the periods presented herein.

^[3] The year ended December 31, 2009 included a \$7 reduction to an assessment from the Texas Windstorm Insurance Association ("TWIA"). The year ended December 31, 2009 included a \$6 increase in the assessment for second injury fund and reserve strengthening of \$9 for other state funds and taxes. The three months ended June 30, 2010 included taxes, licenses and fees reserve strengthening of \$20 due to an increase in the assessment for New York state funds and taxes.

COMMERCIAL MARKETS PROPERTY & CASUALTY COMMERCIAL UNDERWRITING RESULTS

						IONTHS I				Year Over Year	Sequential			ENDED	
		ec. 31, 2009		ar. 31, 2010		un. 30, 2010		pt. 30, 2010	Dec. 31, 2010	3 Month Change	3 Month Change	2009		MBER 31, 2010	Change
UNDERWRITING RESULTS									 2010		- Canada			2010	
Written premiums	\$	1,399	\$	1,512	\$	1,388	\$	1,447	\$ 1,449	4%	-	\$ 5,715	\$	5,796	1%
Change in unearned premium reserve		(41)		88		(27)		8	(17)	59%	NM	(188)		52	NM
Earned premiums		1,440		1,424		1,415		1,439	1,466	2%	2%	5,903		5,744	(3%)
Losses and loss adjustment expenses															
Current accident year before catastrophes [1]		856		891		855		888	945	10%	6%	3,582		3,579	-
Current accident year catastrophes		(2)		38		83		13	18	NM	38%	78		152	95%
Prior accident years [2]		(148)		(82)		(139)		(118)	(22)	85%	81%	(394)		(361)	8%
Total losses and loss adjustment expenses		706		847		799		783	941	33%	20%	3,266		3,370	3%
Underwriting expenses [3]		441		436		466		434	443	-	2%	1,792		1,779	(1%)
Dividends to policyholders [4]		(5)		(8)		4		4	5	NM	25%	10		5	(50%)
Underwriting results	\$	298	\$	149	\$	146	\$	218	\$ 77	(74%)	(65%)	\$ 835	\$	590	(29%)
UNDERWRITING RATIOS															
Losses and loss adjustment expenses															
Current accident year before catastrophes [1]		59.6		62.6		60.3		61.8	64.4	(4.8)	(2.6)	60.7		62.3	(1.6)
Current accident year catastrophes		(0.2)		2.7		5.9		0.9	1.2	(1.4)	(0.3)	1.3		2.7	(1.4)
Prior accident years [2] [5]		(10.3)		(5.8)		(9.9)		(8.2)	(1.5)	(8.8)	(6.7)	(6.7)		(6.3)	(0.4)
Total losses and loss adjustment expenses		49.1		59.5		56.4		54.5	64.2	(15.1)	(9.7)	55.3		58.7	(3.4)
Expenses		30.6		30.6		33.0		30.1	30.2	0.4	(0.1)	30.4		31.0	(0.6)
Policyholder dividends		(0.4)		(0.6)		0.3		0.3	0.3	(0.7)	_	0.2		0.1	0.1
Combined ratio		79.4		89.6		89.6		84.9	94.7	(15.3)	(9.8)	85.9		89.7	(3.8)
Catastrophes															
Current year		(0.2)		2.7		5.9		0.9	1.2	(1.4)	(0.3)	1.3		2.7	(1.4)
Prior year		(0.4)		(0.3)		0.3		-	-	(0.4)	_	(0.4)		-	(0.4)
Catastrophe ratio		(0.6)		2.4		6.2		0.9	1.3	(1.9)	(0.4)	0.9		2.7	(1.8)
Combined ratio before catastrophes		80.0		87.2		83.5		84.0	93.5	(13.5)	(9.5)	84.9		87.1	(2.2)
Combined ratio before catastrophes and prior year development		89.8		92.7		93.6		92.2	95.0	(5.2)	(2.8)	91.2		93.4	(2.2)
STATISTICAL PREMIUM INFORMATION (YEAR OVER YEAR)									 				,		
Standard Commercial Lines Renewal Written Price Increases/(Decreases) [5]		-		1%		1%		1%	1%	1%	-	(1%)		1%	2%
Standard Commercial Lines Policy Count Retention [6]		83%		85%		83%		83%	83%	-	-	81%		84%	3%
New Business Premium \$	\$	278	\$	297	\$	276	\$	279	\$ 270	(3%)	(3%)	\$ 1,101	\$	1,122	2%
Standard Commercial Lines Policies in Force [6]	1,	159,759	1,	174,369	1	,191,477	1	,201,862	1,211,047	4%	1%				

^[1] The three months ended December 31, 2009 included current accident year reserve releases of \$15, or 1.0 points, primarily related to professional liability and workers' compensation claims, offset by current accident year reserve strengthening of \$5, or 0.3 points, primarily related to general liability claim. The three months ended December 31, 2010 includes current accident year reserve strengthening of \$44, or 3.0 points, primarily related to workers' compensation claims, package business and programs, which principally reflects actual pricing increases that were less than planned.

^[2] Please refer to footnote 2 on page 16 to see what reserve strengthenings (releases) are included within prior accident years development.

^[3] The year ended December 31, 2009 included a \$7 reduction to an assessment from the Texas Windstorm Insurance Association ("TWIA"). The year ended December 31, 2009 included a \$6 increase in the assessment for second injury fund and reserve strengthening of \$9 for other state funds and taxes. The three months ended June 30, 2010 included taxes, licenses and fees reserve strengthening of \$20 due to an increase in the assessment for New York state funds and taxes.

^[4] The three months ended December 31, 2009 included a decrease in prior year dividends of \$10. The three months ended March 31, 2010 included a decrease in prior year dividends of \$12.

^[5] Included in the prior year losses and loss adjustment expenses ratio is prior accident year development on catastrophe losses.

^[6] Standard commercial lines consist of The Hartford's small commercial and middle market lines of business.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMMERCIAL MARKETS GROUP BENEFITS

INCOME STATEMENTS

						 			Year Over	a					
	 				ONTHS				Year	Sequential				ENDED	
	c 31,		rch 31,		ne 30,	ept. 30,	1	Dec 31,	3 Month	3 Month				BER 31,	
Revenues	 009	2	2010	2	010	 2010		2010	Change	Change	200	9	2	010	Change
Premiums and other considerations															
Direct premiums	\$ 1,047	\$	1,079	\$	1,060	\$ 1,036	\$	1,025	(2%)	(1%)	\$ 4	,249	\$	4,200	(1%)
Reinsurance premiums	11		10		2	7		5	(55%)	(29%)		60		24	(60%)
Net premiums	1,058		1,089		1,062	1,043		1,030	(3%)	(1%)	4	,309		4,224	(2%)
ASO fees	10		10		9	10		10	-	-		40		39	(3%)
Other fees	1		3		3	5		4	NM	(20%)		1		15	NM
Total fee income	11		13		12	15		14	27%	(7%)		41		54	32%
Total premiums and other considerations	1,069		1,102		1,074	1,058		1,044	(2%)	(1%)	4	,350		4,278	(2%)
Net investment income															
Net investment income on G/A assets	96		99		101	96		95	(1%)	(1%)		365		391	7%
Net investment income on assigned capital	9		8		9	11		10	11%	(9%)		38		38	-
Total net investment income	105		107		110	107		105	-	(2%)		403		429	6%
Net realized capital losses - core	(1)		(1)		-	(1)		(1)	-	-		(3)		(3)	-
Total core revenues	1,173		1,208		1,184	1,164		1,148	(2%)	(1%)	4	,750		4,704	(1%)
Net realized gains (losses), before tax and DAC, excluded from core revenues	(53)		10		23	_		16	NM	-		(121)		49	NM
Total revenues	1,120		1,218		1,207	1,164		1,164	4%	-	4	,629		4,753	3%
Benefits and Expenses															
Benefits and losses															
Death benefits	314		335		300	296		286	(9%)	(3%)	1	,285		1,217	(5%)
Other contract benefits	461		460		445	479		481	4%	-	1	,830		1,865	2%
Change in reserve	(3)		48		101	41		59	NM	44%		81		249	NM
Total benefits and losses	772		843		846	816		826	7%	1%	3	,196		3,331	4%
Other insurance expenses															
Commissions & wholesaling expenses	138		144		138	139		125	(9%)	(10%)		565		546	(3%)
Operating expenses	132		133		129	127		133	1%	5%		541		522	(4%)
Premium taxes and other expenses	17		22		24	22		25	47%	14%		72		93	29%
Subtotal - expenses before deferral	287		299		291	288		283	(1%)	(2%)	1	,178		1,161	(1%)
Deferred policy acquisition costs	(13)		(16)		(10)	(13)		(11)	15%	15%		(58)		(50)	14%
Total other insurance expense	274		283		281	275		272	(1%)	(1%)	1	,120		1,111	(1%)
Amortization of deferred policy acquisition costs	16		16		15	15		15	(6%)	-		61		61	
Total benefits and expenses	1,062		1,142		1,142	1,106		1,113	5%	1%	4	,377		4,503	3%
Core earnings before income taxes	111		66		42	58		35	(68%)	(40%)		373		201	(46%)
Income tax expense	32		16		8	14		5	(84%)	(64%)		102		43	(58%)
Core Earnings	79		50		34	44		30	(62%)	(32%)		271		158	(42%)
Net realized gains, net of tax and DAC, excluded from core earnings [1]	(34)		1		14	2		10	NM	NM		(78)		27	NM
Net income	\$ 45	\$	51	\$	48	\$ 46	\$	40	(11%)	(13%)	\$	193	\$	185	(4%)
After-Tax Profit as % of Revenues										•					
Core earnings	6.7%		4.3%		2.9%	3.8%		2.6%	(4.1)	(1.2)		5.7%		3.4%	(2.3)
Net income	4.0%		4.3%		4.0%	4.0%		3.4%	(0.6)	(0.6)		4.2%		3.9%	(0.3)
Tel monte					7.070	 -1.070		3.470	(0.0)	(0.0)		270		5.770	(0.5)

^[1] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMMERCIAL MARKETS

GROUP BENEFITS SUPPLEMENTAL DATA

							DEE MON	TELLE	EMBED			Year Over	6			37E A	D ENDED	
		Ι	Dec 31,	Ma	arch 31,		REE MON ine 30,		ept. 30,	D	ec 31,	Year 3 Month	Sequential 3 Month				R ENDED EMBER 31,	
			2009		2010		2010		2010		2010	Change	Change		2009		2010	Change
PREMIUMS F	Fully Insured - Ongoing Premiums																	
	Group disability	\$	471	\$	481	\$	469	\$	472	\$	470	-	-	\$	1,934	\$	1,892	(2%)
	Group life		526		512		514		513		513	(2%)	-		2,126		2,052	(3%)
	Other		61		59		58		58		47	(23%)	(19%)		249		222	(11%)
	Total fully insured - ongoing premiums	\$	1,058	\$	1,052	\$	1,041	\$	1,043	\$	1,030	(3%)	(1%)	\$	4,309	\$	4,166	(3%)
	Total buyouts [1]		-		37		21		-		-	-	-		-		58	-
	Total premiums		1,058		1,089		1,062		1,043		1,030	(3%)	(1%)		4,309		4,224	(2%)
	Group disability - premium equivalents [2]		100		96		98		101		99	(1%)	(2%)		398		394	(1%)
	Total premiums and premium equivalent	\$	1,158	\$	1,185	\$	1,160	\$	1,144	\$	1,129	(3%)	(1%)	\$	4,707	\$	4,618	(2%)
SALES (GROSS F	Fully Insured - Ongoing Sales																	
ANNUALIZED	Group disability	\$	50	\$	120	\$	43	\$	37	\$	37	(26%)	-	\$	347	\$	237	(32%)
NEW PREMIUMS)	Group life		76		172		55		58		47	(38%)	(19%)		374		332	(11%)
	Other		4		4		3		5		2	(50%)	(60%)		20		14	(30%)
	Total fully insured - ongoing sales		130		296		101		100		86	(34%)	(14%)		741		583	(21%)
	Total buyouts [1]		_		37		21		-		_	-	-		1		58	NM
	Total sales		130		333		122		100		86	(34%)	(14%)		742		641	(14%)
	Group disability premium equivalents [2]		13		54		12		18		8	(38%)	(56%)		107		92	(14%)
	Total sales and premium equivalents	\$	143	\$	387	\$	134	\$	118	\$	94	(34%)	(20%)	\$	849	\$	733	(14%)
RATIOS [3]	Loss Ratio		72.2%		75.7%		78.3%		77.1%		79.1%	6.9	2.0		73.5%		77.6%	4.1
101100 [0]	Expense Ratio		27.1%		28.1%		28.1%		27.4%		27.5%	0.4	0.1		27.1%		27.8%	0.7
CAAD DECEDVES (4)	Court disability	\$	4,821	\$	4,897	\$	4.006	•	5.000	•	5 127	CO /	1%					
GAAP RESERVES [4]	Group life	Þ		Э	4,897 1,277	Э	4,996	\$	5,069	Þ	5,127 1,250	6%	1%					
	Group life Other		1,305 88		,		1,269		1,244		79	(4%)	(40/)					
_		\$		ø	85	ø	83	Φ.	82	φ.		(10%) 4%	(4%)	-				
	Total GAAP reserves	Þ	6,214	Þ	6,259	3	6,348	Þ	6,395	Þ	6,456	4%	1%					

^[1] Takeover of open claim liabilities and other non-recurring premium amounts.

^[2] Administrative services only (ASO) fees and claims under claim management agreements.

^[3] Ratios calculated excluding the effects of buyout premiums.

^[4] Reserve balances for the three months ended December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010 are net of reinsurance recoverables of \$213, \$216, \$199, \$200 and \$209, respectively.

CONSUMER MARKETS

CONSUMER MARKETS INCOME STATEMENTS

										Year Over						
				THRE	E MO	NTHS EN	DE	D			Year	Sequential		Y	EAR ENDED	
	De	ec. 31,		Mar. 31,	J	un. 30,		Sept. 30,		Dec. 31,	3 Month	3 Month		D	ECEMBER 31,	
	2	2009		2010		2010		2010		2010	Change	Change	2009		2010	Change
														_		
Earned premiums	\$	1,002	\$	996	\$	995	\$	985	\$	971	(3%)	(1%)	\$ 3,95	9 \$	3,947	-
Net investment income		50		44		49		46		48	(4%)	4%	17	8	187	5%
Other revenues		44		43		40		40		49	11%	23%	15	4	172	12%
Net realized capital gains (losses)		35		(5)		2		1		2	(94%)	100%	(5	2)	-	100%
Total revenues		1,131		1,078		1,086		1,072		1,070	(5%)	-	4,23	9	4,306	2%
Losses and loss adjustment expenses		701		701		822		689		739	5%	7%	2,90	2	2,951	2%
Amortization of deferred policy acquisition costs		169		168		168		167		164	(3%)	(2%)	67	4	667	(1%)
Insurance operating costs and other expenses		133		124		123		118		128	(4%)	8%	47	5	493	4%
Total benefits and expenses		1,003		993		1,113		974		1,031	3%	6%	4,05	1	4,111	1%
Income (loss) before income taxes		128		85		(27)		98		39	(70%)	(60%)	18	8	195	4%
Income tax expense (benefit)		43		29		(14)		28		9	(79%)	(68%)	4	8	52	8%
Net income (loss)		85		56		(13)		70		30	(65%)	(57%)	14	0	143	2%
Less: Net realized capital gains (losses), after-tax, excluded from core earnings (losses) [1]		23		(7)		2		1		2	(91%)	100%	(3	4)	(2)	94%
Core earnings (losses)	\$	62	\$	63	\$	(15)	\$	69	\$	28	(55%)	(59%)	\$ 17	4 \$	145	(17%)

^[1] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax, for the periods presented herein.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. CONSUMER MARKETS OPERATING RESULTS

									Year Over				
			THRE	EE MONTHS					Year	Sequential		YEAR ENDE	
	ec. 31,		r. 31,	Jun. 30,	5	Sept. 30,		c. 31,	3 Month	3 Month		DECEMBER 3	
	 2009	2	010	2010		2010	2	010	Change	Change	2009	2010	Change
UNDERWRITING RESULTS													
Written premiums	\$ 953	\$	943	\$ 1,033	\$	1,014	\$	896	(6%)	(12%)	\$ 3,995	\$ 3,886	(3%)
Change in unearned premium reserve	(49)		(53)	38		29		(75)	(53%)	NM	36	(61)	NM
Earned premiums	1,002		996	995		985		971	(3%)	(1%)	3,959	3,947	-
Losses and loss adjustment expenses													
Current accident year before catastrophes [1]	733		667	686		681		703	(4%)	3%	2,707	2,737	1%
Current accident year catastrophes	(14)		41	146		42		71	NM	69%	228	300	32%
Prior accident years [2]	(18)		(7)	(10)	(34)		(35)	(94%)	(3%)	(33)	(86)	(161%)
Total losses and loss adjustment expenses	701		701	822		689		739	5%	7%	2,902	2,951	2%
Underwriting expenses [3]	237		241	241		238		237	-	-	947	957	1%
Underwriting results	64		54	(68))	58		(5)	NM	NM	110	39	(65%)
Net investment income	50		44	49		46		48	(4%)	4%	178	187	5%
Periodic net coupon settlements on credit derivatives, before-tax	-		-	(1))	-		(1)	-	-	(2)	(2)	-
Other expenses [4]	(21)		(8)	(10)	(7)		(6)	71%	14%	(48)	(31)	35%
Income tax benefit (expense)	(31)		(27)	15		(28)		(8)	74%	71%	(64)	(48)	25%
Core earnings (losses)	62		63	(15)	69		28	(55%)	(59%)	174	145	(17%)
Add: Net realized capital gains (losses), after-tax [5]	23		(7)	2		1		2	(91%)	100%	(34)	(2)	94%
Net income (loss)	\$ 85	\$	56	\$ (13)	\$	70	\$	30	(65%)	(57%)	\$ 140	\$ 143	2%

^[1] The three months ended December 31, 2009 included current accident year reserve strengthening of \$14, or 1.4 points, primarily related to auto liability claims. The three months ended December 31, 2010 included current accident year reserve releases of \$6, or 0.6 points, primarily related to auto liability claims.

^[2] Included within prior accident years development were the following reserve strengthenings (releases):

				THRE	Е МО	NTHS E		YEAR ENDED								
	De	Dec. 31,		Mar. 31,		Jun. 30,		Sept. 30,		ec. 31,				DECEM 2009		31,
	2	2009	2	2010 2010		2010		2010				2	2010			
Auto liability	\$	(24)	\$	(17)	\$	(24)	\$	(41)	\$	(33)			\$	(77)	\$	(115)
Homeowners		-		15		9		3		(4)				18		23
Catastrophes		(3)		(1)		4		8		(1)				6		10
Other reserve re-estimates, net		9		(4)		1		(4)		3				20		(4)
Total prior accident years development	\$	(18)	\$	(7)	\$	(10)	\$	(34)	\$	(35)			\$	(33)	\$	(86)

In the three months ended December 31, 2010, released reserves for personal auto liability claims. Favorable trends in reported severity have persisted, most notably for accident years 2008 and 2009. As these accident years develop, the uncertainty around the ultimate losses is reduced and management places more weight on the emerged experience. The reserve releases impact accident years 2004 through 2009, as some of the older years are also showing improvements in reported severity.

- [3] The year ended December 31, 2009 included a \$7 reduction to an assessment from the Texas Windstorm Insurance Association ("TWIA") and reserve strengthening of \$8 for other state funds and taxes.
- $\begin{tabular}{ll} [4] The three months ended December 31, 2009 included a $13 increase in litigation reserves. \end{tabular}$
- [5] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax, for the periods presented herein.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. CONSUMER MARKETS UNDERWRITING RESULTS

			THE	ee Mc	ONTHS E	MDEI			Year Over Year	C	YEAR ENDED						
	 ec. 31,	M	ar. 31,)N 1 H S E m. 30,		ept. 30,	D	Dec. 31,	3 Month	Sequential 3 Month	DECEMBER 31,					
	2009		2010		2010		2010		2010	Change	Change	2009		2010	Change		
UNDERWRITING RESULTS		-															
Written premiums	\$ 953	\$	943	\$	1,033	\$	1,014	\$	896	(6%)	(12%)	\$ 3,995	\$	3,886	(3%)		
Change in unearned premium reserve	(49)		(53)		38		29		(75)	(53%)	NM	36		(61)	NM		
Earned premiums	1,002		996		995		985		971	(3%)	(1%)	3,959		3,947	-		
Losses and loss adjustment expenses																	
Current accident year before catastrophes [1]	733		667		686		681		703	(4%)	3%	2,707		2,737	1%		
Current accident year catastrophes	(14)		41		146		42		71	NM	69%	228		300	32%		
Prior accident years [2]	(18)		(7)		(10)		(34)		(35)	(94%)	(3%)	(33)		(86)	(161%)		
Total losses and loss adjustment expenses	701		701		822		689		739	5%	7%	2,902		2,951	2%		
Underwriting expenses [3]	237		241		241		238		237	-	-	947		957	1%		
Underwriting results	\$ 64	\$	54	\$	(68)	\$	58	\$	(5)	NM	NM	\$ 110	\$	39	(65%)		
UNDERWRITING RATIOS Losses and loss adjustment expenses Current accident year before catastrophes Current accident year catastrophes Prior accident years [2] [4] Total losses and loss adjustment expenses	73.1 (1.4) (1.8)		66.9 4.2 (0.8)		69.0 14.6 (0.9) 82.6		69.2 4.3 (3.5)		72.4 7.3 (3.6)	0.7 (8.7) 1.8 (6.1)	(3.2) (3.0) 0.1 (6.0)	68.4 5.8 (0.8)		69.4 7.6 (2.2) 74.8	(1.0) (1.8) 1.4 (1.5)		
										` ′	` ′				` ′		
Expenses	23.6		24.2		24.3		24.1		24.4	(0.8)	(0.3)	23.9	-	24.2	(0.3)		
Combined ratio	93.5		94.6		106.9		94.1		100.4	(6.9)	(6.3)	97.2		99.0	(1.8)		
Catastrophes Current year Prior year Catastrophe ratio	(1.4) (0.3) (1.7)		4.2 (0.1) 4.0		14.6 0.5 15.0		4.3 0.7 5.1		7.3	(8.7) (0.3) (8.9)	(3.0) 0.7 (2.1)	5.8 0.1 5.9		7.6 0.3 7.8	(1.8) (0.2) (1.9)		
Combined ratio before catastrophes	95.2		90.5		91.8		89.1		93.2	2.0	(4.1)	91.3		91.2	0.1		
Combined ratio before catastrophes and prior year development	96.7		91.1		93.2		93.3		96.8	(0.1)	(3.5)	92.3		93.6	(1.3)		
PRODUCT													+				
Automobile	103.4		93.7		98.7		93.3		103.1	0.3	(9.8)	96.9		97.1	(0.2)		
Homeowners	68.3		96.8		128.8		96.3		94.1	(25.8)	2.2	98.2		104.0	(5.8)		
Total	93.5		94.6		106.9		94.1		100.4	(6.9)	(6.3)	97.2		99.0	(1.8)		

^[1] The three months ended December 31, 2009 included current accident year reserve strengthening of \$14, or 1.4 points, primarily related to auto liability claims. The three months ended December 31, 2010 included current accident year reserve releases of \$6, or 0.6 points, primarily related to auto liability claims.

^[2] Please refer to footnote 2 on page 21 to see what reserve strengthenings (releases) are included within prior accident years development.

^[3] The year ended December 31, 2009 included a \$7 reduction to an assessment from the Texas Windstorm Insurance Association ("TWIA") and reserve strengthening of \$8 for other state funds and taxes.

^[4] Included in the prior year losses and loss adjustment expenses ratio is prior accident year development on catastrophe losses.

CONSUMER MARKETS WRITTEN AND EARNED PREMIUMS

	THREE MONTHS ENDED									Year Over Year		YEAR ENDED					
		Dec. 31, Mar. 31, Jun. 30, 2009 2010 2010				Sept. 30,		Dec. 31,	3 Month	3 Month				MBER 31,			
BUSINESS UNIT WRITTEN PREMIUMS [1]		2009		2010	_	2010		2010		2010	Change	Change	_	2009		2010	Change
AARP	\$	672	\$	671	\$	752	\$	743	\$	653	(3%)	(12%)	\$	2,871	\$	2,819	(2%)
Agency		264		258		267		258		231	(13%)	(10%)		1,061		1,014	(4%)
Other		17		14		14		13		12	(29%)	(8%)		63		53	(16%)
Total	\$	953	\$	943	\$	1,033	\$	1,014	\$	896	(6%)	(12%)	\$	3,995	\$	3,886	(3%)
EARNED PREMIUMS [1]																	
AARP	\$	720	\$	715	\$	716	\$	712	\$	707	(2%)	(1%)	\$	2,844	\$	2,850	-
Agency		266		266		264		259		251	(6%)	(3%)		1,049		1,040	(1%)
Other		16		15		15		14		13	(19%)	(7%)		66		57	(14%)
Total	\$	1,002	\$	996	\$	995	\$	985	\$	971	(3%)	(1%)	\$	3,959	\$	3,947	
PRODUCT LINE WRITTEN PREMIUMS [1]																	
Automobile	\$	682	\$	696	\$	719	\$	700	\$	630	(8%)	(10%)	\$	2,877	\$	2,745	(5%)
Homeowners		271		247		314		314		266	(2%)	(15%)		1,118	'	1,141	2%
Total	\$	953	\$	943	\$	1,033	\$	1,014	\$	896	(6%)	(12%)	\$	3,995	\$	3,886	(3%)
EARNED PREMIUMS [1]																	
Automobile	\$	721	\$	713	\$	711	\$	698	\$	684	(5%)	(2%)	\$	2,857	\$	2,806	(2%)
Homeowners		281		283		284		287		287	2%	-		1,102		1,141	4%
Total	\$	1,002	\$	996	\$	995	\$	985	\$	971	(3%)	(1%)	\$	3,959	\$	3,947	-
STATISTICAL PREMIUM INFORMATI	ON (YEAR (OVER YE	AR)														
Renewal Written Price Increases																	
Automobile		4%		5%		6%		8%		7%	3%	(1%)		3%		6%	3%
Homeowners		7%		9%		9%		11%		10%	3%	(1%)		5%		10%	5%
Policy Count Retention																	
Automobile		86%		84%		84%		82%		81%	(5%)	(1%)		86%		83%	(3%)
Homeowners		86%		85%		85%		84%		84%	(2%)	-		86%		85%	(1%)
New Business Premium \$																	
Automobile	\$	99	\$	93	\$	82	\$	74	\$	62	(37%)	(16%)	\$	455	\$	311	(32%)
Homeowners	\$	36	\$	30	\$	30	\$	26	\$	20	(44%)	(23%)	\$	149	\$	106	(29%)
Policies in force											_				_		
Automobile		,395,421	,	376,660		2,341,594		2,287,845		2,226,351	(7%)	(3%)					
Homeowners	1	,488,408	1,	487,782		1,479,749		1,455,921		1,426,107	(4%)	(2%)					

^[1] The difference between written premiums and earned premiums is attributable to the change in unearned premium reserve.

WEALTH MANAGEMENT

THE HARTFORD FINANCIAL SERVICES GROUP, INC. WEALTH MANAGEMENT

OPERATING RESULTS

						Year Over				
		THR	EE MONTHS	ENDED		Year	Sequential		EAR ENDED	
	Dec. 31,	March 31,	June 30,	Sept. 30,	Dec. 31,	3 Month	3 Month	D	ECEMBER 31,	
	2009	2010	2010	2010	2010	Change	Change	2009	2010	Change
REVENUES										
Earned premiums [1]	\$ 4	\$ 17	\$ 36	\$ 45	\$ 39	NM	(13%)	\$ 254	\$ 137	(46%)
Fee income [1]	1,139	1,129	1,126	1,117	1,173	3%	5%	4,298	4,545	6%
Net investment income (loss)										
Securities available-for-sale and other	583	607	673	649	640	10%	(1%)	2,347	2,569	9%
Equity securities held for trading [2]	751	701	(2,649)	1,043	131	(83%)	(87%)	3,188	(774)	NM
Total net investment income (loss)	1,334	1,308	(1,976)	1,692	771	(42%)	(54%)	5,535	1,795	(68%)
Net realized capital gains losses - core	(3)	-	7	3	8	NM	167%	(18)	18	NM
Total core revenues	2,474	2,454	(807)	2,857	1,991	(20%)	(30%)	10,069	6,495	(35%)
Net realized losses and other, before tax and DAC, excluded from core revenues	(267)	(238)	(44)	(316)	(110)	59%	65%	(1,153)	(708)	39%
Total revenues	2,207	2,216	(851)	2,541	1,881	(15%)	(26%)	8,916	5,787	(35%)
BENEFITS AND EXPENSES										
Benefits, losses and loss adjustment expenses [1]	777	745	949	706	761	(2%)	8%	4,013	3,161	(21%)
Benefits, losses and loss adjustment expenses - Returns credited on International variable annuities [2]	751	701	(2,649)	1,043	131	(83%)	(87%)	3,188	(774)	NM
Amortization of deferred policy acquisition costs and present value of future profits [1]	124	186	375	97	179	44%	85%	1,665	837	(50%)
Insurance operating costs and other expenses	478	441	446	448	476	-	6%	1,808	1,811	
Total benefits and expenses	2,130	2,073	(879)	2,294	1,547	(27%)	(33%)	10,674	5,035	(53%)
CORE EARNINGS										
Core earnings before income taxes	344	381	72	563	444	29%	(21%)	(605)	1,460	NM
Income tax expense (benefit) [1]	40	87	(11)	165	118	195%	(28%)	(396)	359	NM
Core earnings	304	294	83	398	326	7%	(18%)	(209)	1,101	NM
Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings [1] [3]	(188)	(170)	(57)	(78)	49	NM	NM	(1,106)	(256)	77%
Net income (loss)	116	124	26	320	375	NM	17%	(1,315)	845	NM
					1				1	

[1] The DAC unlock recorded in the periods presented below affected each income statement line item as follows:

		TH	REE MONTHS	ENDED	YE	AR ENDED	
	Dec. 31,	March 31,	June 30,	Sept. 30,	Dec. 31,	DEC	CEMBER 31,
	2009	2010	2010	2010	2010	2009	2010
Earned Premiums	\$ (6) \$ -	\$ (1)	\$ (5)	s -	\$	(6) \$ (6)
Fee Income	9	4	8	5	-	1	03 17
Benefits, losses and loss adjustment expense	8	(51)	135	(124)	3	6	17 (37)
Amortization of deferred policy acquisition costs	(129	(66)	122	(133)	(84)	7	13 (161)
Income tax expense (benefit)	46	42	(82)	91	33	(4	07) 84
Core earnings (loss)	78	79	(168)	166	48	(8	26) 125
Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings	(41) 6	(62)	27	15	(2	05) (14)
Net income (loss)	37	85	(230)	193	63	(1,0	31) 111

^[2] Includes dividend income and mark-to-market effects of trading securities supporting the international variable annuity business, which are classified in net investment income with corresponding amounts credited to policyholders within interest credited.

^[3] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

WEALTH MANAGEMENT

FINANCIAL HIGHLIGHTS EXCLUDING IMPACTS OF DAC UNLOCKS

				THR	ЕЕ МО	NTHS ENI	DED		Year Over Year	Sequential	YEAR ENDED					
	Dec	e. 31,	Ma	ar. 31,		n. 30,		ot. 30,	De	c. 31,	3 Month	3 Month			DECEMBER :	
CORE EARNINGS BY SEGMENT	20	009	2	2010	2	010	2	010	2	010	Change	Change		2009	2010	Change
Global Annuity	\$	171	\$	130	\$	153	\$	146	\$	193	13%	32%	\$	394	\$ 622	58%
Life Insurance		40		49		63		57		51	28%	(11%)		177	220	24%
Retirement Plans		(2)		10		13		10		11	NM	10%		12	44	NM
Mutual Funds		17		26		22		19		23	35%	21%		34	90	165%
Wealth Management core earnings, excluding DAC Unlock		226		215		251		232		278	23%	20%		617	976	58%
DAC unlock impacts on net income		37		85		(230)		193		63	70%	(67%)		(1,031)	111	NM
Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings		(147)		(176)		5		(105)		34	NM	NM		(901)	(242	73%
Wealth Management net income (loss)		116		124		26		320		375	NM	17%		(1,315)	845	NM
DAC UNLOCK IMPACT ON REVENUES																
Global Annuity	\$	(8)	\$	(1)	\$	1	\$	3	\$	(2)	75%	NM	\$	17	\$ 1	(94%)
Life Insurance		11		5		6		(3)		2	(82%)	NM		80	10	(88%)
Total DAC unlock impact on core revenues		3		4		7		-		-	(100%)	-		97	11	(89%)
DAC unlock impact on net realized gains (losses), before tax and DAC, excluded from core earnings		1		(3)		5		(1)		(1)	NM			11	-	(100%)
Total DAC unlock impact on revenues		4		1		12		(1)		(1)	NM	-		108	11	(90%)
DAC UNLOCK IMPACT ON CORE EARNINGS BY SEGMENT																
Global Annuity		80		79		(162)		113		46	(43%)	(59%)		(731)	76	NM
Life Insurance		(3)		(1)		(3)		28		(1)	67%	NM		(49)	23	NM
Retirement Plans		1		1		(3)		25		3	NM	(88%)		(46)	26	NM
DAC unlock impact on core earnings (losses) [1]		78		79		(168)		166		48	(38%)	(71%)		(826)	125	NM
DAC unlock impact on net realized gains (losses), net of tax and DAC, excluded from core earnings [2] [3]	3]	(41)		6		(62)		27		15	NM	(44%)		(205)	(14	93%
DAC unlock impact on net income (loss)	\$	37	\$	85	\$	(230)	\$	193	\$	63	70%	(67%)	\$	(1,031)	\$ 111	NM

^[1] Included in the three months ended September 30, 2010 are the impacts of assumption updates of \$(31), \$28 and \$18 for Global Annuity, Life Insurance and Retirement Plans, respectively.

^[2] Included in the three months ended December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010 are income tax expense (benefits) of \$(12), \$5, \$(40), \$13, and \$11 respectively. Included in the year ended December 31, 2009 and 2010 are income tax benefits of \$(100) and \$(11), respectively.

^[3] Included in the three months ended September 30, 2010 are the impacts of assumption updates of \$24, \$1 and \$(5) for Global Annuity, Life Insurance and Retirement Plans, respectively.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. WEALTH MANAGEMENT

DEFERRED POLICY ACQUISITION COSTS and PRESENT VALUE OF FUTURE PROFITS ("DAC")

	U.S. muity	:	International Annuity	Other Annuity		Life Insurance	Retirement Plans	Mutual Funds	Total Wealth Management	
YEAR-TO-DATE										
Balance, December 31, 2009	\$ 3,764	\$	1,775	\$	111	\$ 2,658	\$ 980	\$ 57	\$ 9,345	
Adjustments to unrealized gains and losses on										
securities available - for - sale and other	(467)		(51)		-	(73)	(281)	-	(872)	
Balance excluding adjustments to unrealized gains and losses on										
securities available - for - sale and other	3,297		1,724		111	2,585	699	57	8,473	
Cumulative effect of accounting changes (Pre-tax) [1]	3		-		-	-	8	-	11	
Adjustments for business transfers	4		(34)		(4)	-	-	34	-	
Disposition of Canada mutual fund business	-		-		-	-	-	(34)	(34)	
Capitalization	96		-		-	296	137	49	578	
Amortization - Deferred Policy Acquisition Costs	(441)		(251)		(19)	(142)	(58)	(62)	(973)	
Amortization - Present Value of Future Profits	(3)		-		(1)	(21)	-	-	(25)	
Amortization - Realized Capital Gains / Losses	341		48		(2)	6	4	-	397	
Amortization - Unlock - Core	172		(74)		(2)	26	39	-	161	
Amortization - Unlock - Non-core	(13)		(11)		3	10	(12)	-	(23)	
Effect of Currency Translation Adjustment	-		215		-	-	-	-	215	
Balance, December 31, 2010	3,456		1,617		86	2,760	817	44	8,780	
Adjustments to unrealized gains and losses on										
securities available - for - sale and other [1]	 (240)		63		(1)	(99)	25	(1)	(253)	
Balance, December 31, 2010 including adjustments to unrealized			·			·	·	·		
gains and losses on securities available-for-sale and other	\$ 3,216	\$	1,680	\$	85	\$ 2,661	\$ 842	\$ 43	\$ 8,527	

^[1] Includes the cumulative effect adjustments as a result of the adoption of new accounting guidance for embedded credit derivatives. The effect is offset within adjustments to unrealized gains and losses on securities available for sale and other.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. WEALTH MANAGEMENT

SUPPLEMENTAL DATA - ANNUITY DEATH AND LIVING BENEFITS

	As of December 31, 2009		N	As of Iarch 31, 2010	As of June 30, 2010	Sep	As of otember 30, 2010	 As of December 31, 2010
U.S. VARIABLE ANNUITY BUSINESS								
S&P 500 Index Value at end of period		1,115.10		1,169.43	1,030.71		1,141.20	1,257.64
Total Account Value with GMDB	\$	91,820	\$	92,694	\$ 82,857	\$	87,742	\$ 90,831
GMDB Gross net amount of risk	\$	18,362	\$	15,645	\$ 20,883	\$	15,148	\$ 10,746
% of GMDB NAR reinsured		53%		55%	52%		55%	60%
GMDB Retained net amount of risk		8,545		7,047	10,040		6,756	4,331
GMDB net GAAP liability [1]		446		412	480		407	367
Total Account Value with GMWB		45,506		46,001	41,085		43,504	44,803
GMWB Gross net amount of risk		3,057		2,382	4,090		2,321	1,296
% of GMWB NAR reinsured		16%		16%	17%		16%	17%
GMWB Retained net amount of risk		2,555		1,997	3,392		1,941	1,080
GMWB Net GAAP Liability [2]		1,610		1,359	2,597		2,083	1,330
JAPAN VARIABLE ANNUITY BUSINESS								
Yen /\$		93.1		93.4	88.5		83.5	81.1
Total Account Value with GMDB	\$	30,521	\$	30,379	\$ 28,888	\$	30,912	\$ 31,249
GMDB Gross net amount of risk	\$	6,335	\$	5,852	\$ 8,870	\$	8,569	\$ 8,847
% of GMDB NAR reinsured		17%		17%	14%		16%	14%
GMDB Retained net amount of risk		5,238		4,856	7,597		7,233	7,593
Total Account Value with GMIB		28,198		28,002	26,731		28,655	28,835
GMIB Retained net amount of risk [2]		3,588		3,282	5,846		5,410	5,777
GMDB/GMIB net GAAP liability [1]		543		523	616		592	652

respectively. For the three months ended March 31, 2010 the amounts were \$(28) and \$(19), respectively. For the three months ended June 30, 2010 the amounts were \$71 and \$58, respectively. For the three months ended December 31, 2010 the amounts were \$(51) and \$46 respectively.

^[2] Policies with a guaranteed living benefit (a GMWB in the US or a GMIB in Japan) also have a guaranteed death benefit. The NAR for each benefit is shown, however these benefits are not additive. When a policy terminates due to death, any NAR related to GMWB or GMIB is released. Similarly, when a policy goes into benefit status on a GMWB or, by contract, the GMDB NAR is reduced to \$0. When a policy goes into benefit status on a GMIB, its GMDB NAR is released.

GLOBAL ANNUITY [1] INCOME STATEMENTS

Year Over THREE MONTHS ENDED YEAR ENDED Dec. 31, DECEMBER 31, March 31. June 30. Dec. 31. 3 Month 3 Month Sept. 30, 2009 2010 2010 2010 2010 Change Change 2009 2010 Change Premiums and other considerations Variable annuity fees 537 555 (2%) \$ 2,085 2,171 Other fees [2] 58 44 (3%) (3%) 231 204 (12%) 2.375 Total fee income 626 590 581 593 611 (2%) 3% 2,316 3% (27%) Direct premiums 62 60 82 97 39% (11%)444 325 Reinsurance premiums [2] (32) (23) (25) (28) (23) 28% 18% (106) 7% Net premiums 30 37 57 69 63 110% 338 226 (33%) (9%) Total premiums and other considerations 656 627 638 662 674 3% 2% 2,654 2,601 (2%) Net investment income Net investment income on G/A assets 412 420 377 369 (10%) (2%) 1,634 1,561 (4%) Net investment income on equity securities held for trading 751 701 (2,649) 1,043 131 (83%) 3,188 (774) NM (87%) 12 NM 130 Other net investment income 27 49 45 (8%) 72 81% Total net investment income 1,175 1,105 (2,202)1,469 545 (54%) (63%) 4,894 917 (81%)Net realized capital gains (losses) - core (1) NM NM Total core revenues 1,830 1,735 (1,556)2,136 1,229 (33%) (42%)7,540 3,544 (53%) Net realized losses and other, before tax and DAC, excluded from core revenues (134) (198) (110) (328) (151) (13%) (679) (787) (16%) 54% Total revenues 1 696 1.537 (1.666)1.808 1.078 (36%) (40%)6.861 2,757 (60%) Benefits and Expenses Benefits and losses Death benefits [2] 79 22 207 (56) NM 872 (71%) Other contract benefits 149 135 142 146 148 (1%) 1% 585 571 (2%) 230 Change in reserve 36 41 64 64 61 69% (5%) 380 (39%) Sales inducements [2] 18 11 (50%) (73%) 104 40 (62%) Interest credited on G/A assets [3] 262 259 246 243 192 (27%) 1,087 940 (14%) (21%) Interest credited on International variable annuities 751 701 (2,649) 1,043 131 (83%) (87%) 3,188 (774) NM Total benefits and losses 1.283 1.166 (1.972)1.451 614 (52%) (58%) 6.216 1.259 (80%) Other insurance expenses Commissions & wholesaling expenses 149 133 115 117 109 (27%) (7%) 648 474 (27%) Operating expenses 109 80 85 84 (10%) 462 347 (25%) 13 12 (25%) (50%) 43 Premium taxes and other expenses 12 10% 266 226 213 213 1,149 (25%) Subtotal - expenses before deferral 212 (20%)864 Deferred policy acquisition costs (53) 66% (29%) (290) (96) 67% 213 187 199 195 768 (11%) Total other insurance expense (8%) (2%) 100 1.193 (48%) Amortization of deferred policy acquisition costs [2] 48 115 288 116 108% (14%) 619 Total benefits and expenses 1,544 1,468 (1,497)1,766 909 (41%) (49%) 8,268 2,646 (68%)

[1] The SPIA business was transferred to Global Annuity from the former Institutional segment, effective January 1, 2010 on a prospective basis.

[2] The DAC unlock recorded in the periods presented below affected each income statement line item as follows:

Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings[1] [5]

Core earnings (loss) before income taxes

Income tax expense (benefit) [2] [4]

Net income (loss) [2]

RETURN ON ASSETS (After-tax bps) Core earnings

Net income (loss)

Core earnings (loss) [2]

Revenues

			THE	REE	MONTH EN	DED)			YEAR I	ENDED	
	Dec. 31,		March 31,		June 30,		Sept. 30,	Dec. 31,		DECEM	BER 31	,
	2009		2010		2010		2010	 2010	2	2009	20	010
Other Fees	\$ (2	2) 5	\$ (1)	\$	2	\$	8	\$ (2)	\$	23	\$	7
Reinsurance Premiums	(6	5)	-		(1)		(5)	-		(6)		(6)
Death Benefits	16	5	(48)		129		(123)	9		560		(33)
Sales Inducements	(7	7)	(3)		6		-	(6)		49		(3)
Amortization of deferred policy acquisition costs	(144	(1	(70)		107		(50)	(83)		495		(96)
Income tax expense (benefit)	47	7	41		(79)		63	32		(356)		57
Core earnings (loss)	80)	79		(162)		113	46		(731)		76
Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings	(40))	2		(60)		32	15		(193)		(11)
Net income (loss)	40)	81		(222)	,	145	61		(924)		65

267

58

209

(129)

53.4

20.4

80 \$

(59)

(50)

(9)

(114) \$

(105)

(2.4)

(30.3)

370

111

259

(84)

70.1

47.4

175

320

81

239

24

263

62.9

69.2

12%

131%

(5%)

91%

2%

104%

NM

(14%)

(27%)

(8%)

NM

50%

(10%)

46%

(728)

(391)

(337)

(829)

(1,166)

(21.7)

(75.0)

898

200

698

(294

404

45.1

26.1

NM

NM

NM

NM

NM

NM

65%

286

35

251

(113)

138

61.6

33.9

[3] Included in the three months ended, December 31, 2010 is a benefit of \$36, before-tax, related to a true-up of reserves associated with certain non-dollar denominated investor notes.

[4] Included in the three months ended, December 31, 2009, is a DRD tax benefit of \$30 related to the conclusion of the 2004 through 2006 IRS examination.

[5] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

GLOBAL ANNUITY

SUPPLEMENTAL DATA - U.S. ANNUITY - ACCOUNT VALUE ROLL FORWARD

					TH	REE N	MONTHS ENI	DED		
			Dec. 31, 2009	M	Iarch 31, 2010		June 30, 2010		ept. 30, 2010	Dec. 31, 2010
VARIABLE ANNUITIES		Beginning balance	\$ 83,315	\$	84,679	\$	85,320	\$	75,961	\$ 80,357
	Deposits		631		454		386		297	286
	Surrenders		(2,161)		(2,361)		(2,430)		(2,275)	(2,723)
	Death benefits/annuity payouts		(336)		(399)		(393)		(361)	(398)
	Transfers [1]		(13)		(13)		(17)		(16)	(3)
	Net Flows		(1,879)		(2,319)		(2,454)		(2,355)	(2,838)
	Change in market value/change in reserve/i	nterest credited	3,246		2,965		(6,900)		6,757	5,498
	Other [2]		(3)		(5)		(5)		(6)	(4)
		Ending balance	\$ 84,679	\$	85,320	\$	75,961	\$	80,357	\$ 83,013
FIXED MVA AND OTHER		Beginning balance	\$ 12,084	\$	12,110	\$	12,823	\$	12,579	\$ 12,397
	Transfer in of SPIA [3]		-		683		-		-	-
	Deposits		171		182		36		16	19
	Surrenders		(223)		(220)		(318)		(256)	(241)
	Death benefits/annuity payouts		(116)		(135)		(142)		(136)	(150)
	Transfers [1]		45		54		51		39	51
	Net Flows		(123)		(119)		(373)		(337)	(321)
	Change in market value/change in reserve/i	nterest credited	149		149		129		155	147
		Ending balance	\$ 12,110	\$	12,823	\$	12,579	\$	12,397	\$ 12,223
TOTAL U.S. ANNUITY		Beginning balance	\$ 95,399	\$	96,789	\$	98,143	\$	88,540	\$ 92,754
	Transfer in of SPIA [3]		-		683		-		-	-
	Deposits		802		636		422		313	305
	Surrenders		(2,384)		(2,581)		(2,748)		(2,531)	(2,964)
	Death benefits/annuity payouts		(452)		(534)		(535)		(497)	(548)
	Transfers [1]		32		41		34		23	48
	Net Flows		(2,002)		(2,438)		(2,827)		(2,692)	(3,159)
	Change in market value/change in reserve/i	nterest credited	3,395		3,114		(6,771)		6,912	5,645
	Other [2]		(3)		(5)		(5)		(6)	(4)
		Ending balance	\$ 96,789	\$	98,143	\$	88,540	\$	92,754	\$ 95,236

^[1] Includes internal product exchanges, policyholder balance transfers from the accumulation phase to the annuitization phase, and death benefit remaining on deposit.

^[2] Includes a bonus on certain products, front end loads on A share products and annual maintenance fees.

^[3] The Single Premium Immediate Annuity ("SPIA") business was transferred to U.S. Annuity from Other Annuity, effective January 1, 2010 on a prospective basis.

GLOBAL ANNUITY

SUPPLEMENTAL DATA - INTERNATIONAL ANNUITY- ACCOUNT VALUE ROLL FORWARD

					Т	HREE	MONTHS EN	NDED			
		_	Dec. 31, 2009	N	farch 31, 2010		June 30, 2010		Sept. 30, 2010		Dec. 31, 2010
VARIABLE ANNUITIES		Beginning balance \$	35,764	\$	34,708	\$	33,085	\$	31,334	\$	33,555
	Transfer out of Canadian business [1]		-		(1,355)		-		-		-
	Deposits/Premiums/other		134		6		1		2		1
	Surrenders		(274)		(361)		(295)		(337)		(363)
	Death benefits/annuitizations/other [2]		(165)		(170)		(157)		(158)		(183)
	Net Flows		(305)		(525)		(451)		(493)		(545)
	Change in market value/currency/change in reserve/interest credited		401		519		(2,856)		880		(43)
	Disposition of offshore business [3]		-		-		-		-		(368)
	Effect of currency translation		(1,152)		(262)		1,556		1,834		908
		Ending balance \$	34,708	\$	33,085	\$	31,334	\$	33,555	\$	33,507
FIXED MVA AND OTHER [4]		Beginning balance \$	4,732	\$	4,365	\$	4,294	\$	4,488	\$	4,703
PIAED MVA AND OTHER [4]	Surrenders	Deginning balance \$	(24)	Ψ	(54)	Ψ	(27)	Ψ	(35)	Ψ	(58)
	Death benefits/annuitizations/other [2]		(205)		(33)		(32)		(28)		(209)
	Net Flows		(229)		(87)		(59)		(63)		(267)
	Change in market value/currency/change in reserve/interest credited		34		30		15		13		23
	Effect of currency translation		(172)		(14)		238		265		137
		Ending balance \$	4,365	\$	4,294	\$	4,488	\$	4,703	\$	4,596
TOTAL INTERNATIONAL ANNUITY		Beginning balance \$	40,496	\$	39,073	\$	37,379	\$	35,822	\$	38,258
	Transfer out of Canadian business [1]		-		(1,355)		-		-		-
	Deposits/Premiums/other		134		6		1		2		1
	Surrenders		(298)		(415)		(322)		(372)		(421)
	Death benefits/annuitizations/other [2]		(370)		(203)		(189)		(186)		(392)
	Net Flows		(534)		(612)		(510)		(556)		(812)
	Change in market value/change in reserve/interest credited		435		549		(2,841)		893		(20)
	Disposition of offshore business [3]		-		-		-		-		(368)
	Effect of currency translation		(1,324)		(276)		1,794		2,099		1,045
		Ending balance \$	39,073	\$	37,379	\$	35,822	\$	38,258	\$	38,103

^[1] The Canadian business was transferred to Mutual Funds from International Annuity, effective January 1, 2010 on a prospective basis.

^[2] Included in the three months ended December 31, 2010 are current period payments of \$195.6 and interest credited of \$14.9 related to 3 Win "GMIB" policies that triggered in fourth quarter 2008 and first quarter 2009 for option (2), which are included in the fixed MVA and other - death benefits/annuitizations/other and change in market value/change in reserve/interest credited. The 3 Win guaranteed minimum benefit "GMIB" requires the policyholder to elect one of the two options; either (1) receive 80% of their initial deposit without surrender penalty or (2) receive 100% of the initial deposit via a 15 year pay out annuity.

^[3] The three months ended December 31, 2010 includes the sale of the offshore business.

^[4] Of the total ending fixed MVA and other balance as of December 31, 2010 of \$4.6 billion, approximately \$1.9 billion is related to the triggering of the guaranteed minimum income benefit for the 3 Win product. This account value is not expected to generate material future profit or loss to the Company.

GLOBAL ANNUITY

SUPPLEMENTAL DATA - OTHER - ACCOUNT VALUE AND ASSET ROLL FORWARD

					THI	REE N	IONTHS END	ED			
		I	Dec. 31,	M	larch 31,		June 30,	S	ept. 30,	1	Dec. 31,
			2009		2010		2010		2010		2010
INSTITUTIONAL INVESTMENT PRODUCTS											
ACCOUNT VALUE [1]	Beginning balance	\$	23,128	\$	22,373	\$	21,060	\$	19,950	\$	20,086
	Transfer out of SPIA, Lifetime Income and Maturity										
	Funding [2]		-		(877)		-		-		-
	D :		146		22		10		122		07
	Deposits		146		33		12		132		87
	Surrenders		(934)		(352)		(895)		(250)		(478)
	Death benefits/annuity payouts Net Flows		(232)		(474)		(527)		(260)		(169)
			(1,020)		(793)		(1,410)		(378)		(560)
	Change in market value/change in reserve/interest credited		265		357		300		514		148
	Ending balance	\$	22,373	\$	21,060	\$	19,950	\$	20,086	\$	19,674
INVESTMENT ONLY											
MUTUAL FUND ASSETS	Beginning balance	\$	4,453	\$	4,262	\$	-	\$	-	\$	-
	Transfer out of Investment Only Mutual Funds [3]		-		(4,262)		-		-		-
	Deposits		466		-		_		_		_
	Surrenders		(912)		_		_		_		_
	Net Flows		(446)		-		-		-		
	Change in market value/change in reserve/interest credited		255		_		_		_		_
	Ending balance	\$	4,262	\$	-	\$	-	\$	-	\$	-
TOTAL OTHER ANNUITY	Beginning balance	\$	27,581	\$	26,635	\$	21,060	\$	19,950	\$	20,086
	Transfer out of Investment Only Mutual Funds, SPIA, and				(7.120)						
	Lifetime Income & Maturity Funding [2,3]		-		(5,139)		-		-		-
	Deposits		612		33		12		132		87
	Surrenders		(1,846)		(352)		(895)		(250)		(478)
	Death benefits/annuity payouts		(232)		(474)		(527)		(260)		(169)
	Net Flows		(1,466)		(793)		(1,410)		(378)		(560)
	Change in market value/change in reserve/interest credited		520		357		300		514		148
	Ending balance	\$	26,635	\$	21,060	\$	19,950	\$	20,086	\$	19,674

^[1] Included in the balance, beginning with the three months ended March 31, 2009, is approximately \$1.5 billion related to an intrasegment funding agreement which is eliminated in consolidation.

^[2] SPIA and Lifetime Income & Maturity Funding were transferred to U.S. Annuity and Retirement Plans, respectively, from Global Annuity - Other, effective January 1, 2010, on a prospective basis.

^[3] The Investment Only Mutual Funds business was transferred to Mutual Funds from Global Annuity - Other, effective January 1, 2010, on a prospective basis.

LIFE INSURANCE INCOME STATEMENTS

Year Over

		Dec. 31,	March 31,	June 30,	Sept. 30,	Dec. 31,	Year Over Year 3 Month	Sequential 3 Month		YEAR ENDED ECEMBER 31	ı,
Revenues		2009	2010	 2010	2010	2010	Change	Change	2009	2010	Change
Premiums and other considerations											
Variable life fees	\$	24	\$ 23	\$ 25	\$ 22	\$ 25	4%	14%	\$ 93	\$ 95	2%
Cost of insurance charges		173	185	186	194	194	12%	-	679	759	12%
Other fees [1]		81	73	73	54	74	(9%)	37%	371	274	(26%)
Total fee income		278	281	284	270	293	5%	9%	1,143	1,128	(1%)
Direct premiums		35	33	35	35	37	6%	6%	132	140	6%
Reinsurance premiums		(61)	(55)	(58)	(60)	(63)	(3%)	(5%)	(219)	(236)	(8%)
Net premiums		(26)	(22)	(23)	(25)	(26)	-	(4%)	(87)	(96)	(10%)
Total premiums and other considerations		252	259	261	245	267	6%	9%	1,056	1,032	(2%)
Net investment income											
Net investment income on G/A assets		91	128	136	131	128	41%	(2%)	364	523	44%
Other net investment income (loss)		(4)	(4)	(1)	1	3	NM	NM	(17)	(1)	94%
Total net investment income		87	124	135	132	131	51%	(1%)	347	522	50%
Net realized capital losses - core		- 07	(1)	133	132	(1)	31/0	(1/0)	(3)	(2)	33%
Total core revenues		339	382	396	377	397	17%	5%	1,400	1,552	11%
Net realized gains (losses) and other, before tax and DAC, excluded from core revenues		(30)	(27)	59	11	(21)	30%	NM	(148)	22	NM
Total revenues		309	355	455	388	376	22%	(3%)	1,252	1,574	26%
Benefits and Expenses											
Benefits and losses											
Death benefits		103	114	100	134	113	10%	(16%)	407	461	13%
Other contract benefits		8	7	14	8	6	(25%)	(25%)	33	35	6%
Change in reserve [1]		1	7	(3)	(1)	(4)	NM	NM	16	(1)	NM
Sales inducements		_	1	-	2	1	-	(50%)	1	4	NM
Interest credited on G/A assets		68	88	91	85	87	28%	2%	258	351	36%
Total benefits and losses		180	217	202	228	203	13%	(11%)	715	850	19%
Other insurance expenses											
Commissions & wholesaling expenses		51	40	40	48	51	-	6%	175	179	2%
Operating expenses		67	62	69	65	77	15%	18%	261	273	5%
Premium taxes and other expenses		16	15	16	10	26	63%	160%	49	67	37%
Subtotal - expenses before deferral		134	117	125	123	154	15%	25%	485	519	7%
Deferred policy acquisition costs		(79)	(64)	(68)	(79)	(85)	(8%)	(8%)	(277)	(296)	(7%)
Total other insurance expense		55	53	57	44	69	25%	57%	208	223	7%
Amortization of deferred policy acquisition costs and present value of future profits [1]		58	48	50	(13)	52	(10%)	NM	330	137	(58%)
Total benefits and expenses		293	318	309	259	324	11%	25%	1,253	1,210	(3%)
Core earnings before income taxes		46	64	87	118	73	59%	(38%)	147	342	133%
Income tax expense (benefit) [1]		9	16	27	33	23	156%	(30%)	19	99	NM
Core earnings [1]		37	48	60	85	50	35%	(41%)	128	243	90%
Net realized gains (losses), net of tax and DAC, excluded from core earnings [2]		(16)	(24)	43	12	(12)	25%	NM	(89)	19	NM
Net income [1]	\$	21	\$ 24	\$ 103	\$ 97	\$ 38	81%	(61%)	\$ 39	\$ 262	NM
Earnings Margin (After-tax)											
Core earnings		10.9%	12.6%	15.2%	22.5%	12.6%	1.7	(9.9)	9.1%	15.7%	6.6
Net income		6.8%	6.8%	22.6%	25.0%	10.1%	3.3	(14.9)	3.1%	16.6%	13.5
Net income [1] The DAC unlock recorded in the periods presented below affected each income statement line item as fol	lows:	6.8%	6.8%	22.6%	25.0%	10.1%	3.3	(14.9)	3.1%	16.6%	

amount recorded in the periods presented below affected each meome statement line term as follows:													
			THRE	EE M	ONTH ENDE	D					YEAR	ENDE	D
	Dec. 31,	1	March 31,		June 30,	Se	ept. 30,	De	ec. 31,	I	DECEM	BER 3	31,
	 2009		2010		2010		2010	2	2010	20	09	20	010
Other Fees	\$ 11	\$	5	\$	6	\$	(3)	\$	2	\$	80	\$	10
Change in reserve	-		-		-		(2)		-		6		(2)
Amortization of deferred policy acquisition costs	15		6		11		(46)		3		149		(26)
Income tax expense (benefit)	(1)		-		(2)		15		-		(26)		13
Core earnings (loss)	(3)		(1)		(3)		28		(1)		(49)		23
Net realized gains (losses) and other, net of tax and DAC, excluded from core earnings	 <u>-</u>		4		<u> </u>		1		-		(2)		5
Net income (loss)	(3)		3		(3)		29		(1)		(51)		28

^[2] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

LIFE INSURANCE SUPPLEMENTAL DATA - INDIVIDUAL LIFE

											Year Over						
				THE	REE I	MONTHS E	NDEI	0			Year	Sequential			YEAI	R ENDED	
		Dec. 31,	N	March 31,		June 30,		Sept. 30,		Dec. 31,	3 Month	3 Month			DECE	MBER 31,	
		2009		2010		2010		2010		2010	Change	Change		2009		2010	Change
SALES BY DISTRIBUTION [1]																	
National Accounts	\$	30	\$	21	\$	25	\$	25	\$	28	(7%)	12%	\$	99	\$	99	-
Independent		26		22		23		29		32	23%	10%		88		106	20%
Other		3		3		4		2		3	-	50%		13		12	(8%)
Total sales by distribution	\$	59	\$	46	\$	52	\$	56	\$	63	7%	13%	\$	200	\$	217	9%
SALES BY PRODUCT																	
Variable Life	\$	13	\$	8	\$	8	\$	8	\$	7	(46%)	(13%)	\$	47	\$	31	(34%)
Universal life		41		33		40		44		52	27%	18%		132		169	28%
Term/other life		5	_	5		4		4		4	(20%)	-	_	21		17	(19%)
Total sales by product	\$	59	\$	46	\$	52	\$	56	\$	63	7%	13%	\$	200	\$	217	9%
PREMIUMS & DEPOSITS																	
Variable life	\$	176	\$	137	\$	136	\$	136	\$	148	(16%)	9%	\$	637	\$	557	(13%)
Universal life/other life		288		255		265		294		329	14%	12%		1,003		1,143	14%
Term/other		38		36		37		37		42	11%	14%		146		152	4%
Total Premiums & Deposits	\$	502	\$	428	\$	438	\$	467	\$	519	3%	11%	\$	1,786	\$	1,852	4%
ACCOUNT VALUE																	
	Φ	6.245	Ф	c 220	Ф	c 120	Ф	6.551	Φ.	6.600	70/	20/					
General account	\$	6,245	\$	6,339	\$	6,429	\$	6,551	\$	6,690	7%	2%					
Separate account		5,214	_	5,342	_	4,951	_	5,201		5,553	7%	7%	_				
Total account value	\$	11,459	\$	11,681	\$	11,380	\$	11,752	\$	12,243	7%	4%	_				
ACCOUNT VALUE BY PRODUCT																	
Variable life	\$	5,766	\$	5,900	\$	5,507	\$	5,757	\$	6,115	6%	6%					
Universal life/other life		5,693		5,781		5,873		5,995		6,128	8%	2%					
Total account value by product	\$	11,459	\$	11,681	\$	11,380	\$	11,752	\$	12,243	7%	4%					
LIFE INSURANCE IN-FORCE																	
Variable life [2]	\$	78,671	\$	77,592	\$	76,445	\$	75,399	\$	74,044	(6%)	(2%)					
Universal life	Ф	56,030	φ	55,806	φ	56,571	φ	57,734	Φ	58,789	5%	2%					
Term		69,968									3% 8%	2% 2%					
	Φ.	,	Φ.	71,078	Φ	72,625	Φ	73,959	ø	75,797			-				
Total life insurance in-force	\$	204,669	\$	204,476	\$	205,641	\$	207,092	\$	208,630	2%	1%					

^[1] Sales are reported using Commissionable Weighted Premium.

^[2] Included in the three months ended December 31, 2009, is an adjustment of \$4.5 billion for VUL riders not previously reported.

LIFE INSURANCE

SUPPLEMENTAL DATA - INDIVIDUAL LIFE - ACCOUNT VALUE ROLL FORWARD

	_				TH	REE N	IONTHS EN	DED			
	- -	Dec. 3 2009		N	March 31, 2010		June 30, 2010		Sept. 30, 2010	I	Dec. 31, 2010
VARIABLE LIFE	Beginning balance	\$	5,552	\$	5,766	\$	5,900	\$	5,507	\$	5,757
	First year & single premiums		32		18		17		18		15
	Renewal premiums		144		119		119		118		133
	Premiums and deposits		176		137		136		136		148
	Surrenders		(116)		(88)		(89)		(93)		(106)
	Death benefits		(16)		(15)		(24)		(18)		(14)
	Net Flows		44		34		23		25		28
	Policy fees		(132)		(114)		(118)		(118)		(123)
	Change in market value/interest credited		302		214		(298)		343		453
	Ending balance	\$	5,766	\$	5,900	\$	5,507	\$	5,757	\$	6,115
UNIVERSAL LIFE [1]	Beginning balance	\$	5,591	\$	5,693	\$	5,781	\$	5,873	\$	5,995
	First year & single premiums		141		123		127		154		165
	Renewal premiums		147		132		138		140		164
	Premiums and deposits		288		255		265		294		329
	Surrenders		(59)		(49)		(40)		(43)		(49)
	Death benefits		(26)		(27)		(36)		(25)		(30)
	Net Flows		203		179		189		226		250
	Policy fees		(162)		(146)		(154)		(161)		(177)
	Change in market value/interest credited		61		55		57		57		60
	Ending balance	\$	5,693	\$	5,781	\$	5,873	\$	5,995	\$	6,128
INDIVIDUAL LIFE	Beginning balance	\$ 1	1,143	\$	11,459	\$	11,681	\$	11,380	\$	11,752
	First year & single premiums		173		141		144		172		180
	Renewal premiums		291		251		257		258		297
	Premiums and deposits		464		392		401		430		477
	Surrenders		(175)		(137)		(129)		(136)		(155)
	Death benefits		(42)		(42)		(60)		(43)		(44)
	Net Flows		247		213		212		251		278
	Policy fees		(294)		(260)		(272)		(279)		(300)
	Change in market value/interest credited		363		269		(241)		400		513
	Ending balance	\$ 1	1,459	\$	11,681	\$	11,380	\$	11,752	\$	12,243

^[1] Includes Universal Life, Interest Sensitive Whole Life, Modified Guaranteed Life Insurance and other.

LIFE INSURANCE

SUPPLEMENTAL DATA - PRIVATE PLACEMENT LIFE INSURANCE - ACCOUNT VALUE AND ACCOUNT VALUE ROLL FORWARD

					THI	REE N	MONTHS ENI	DED				Year Over Year	Sequential
		I	Dec. 31,		March 31,		June 30,		Sept. 30,	D	ec. 31,	3 Month	3 Month
			2009		2010		2010		2010		2010	Change	Change
PRIVATE PLACEMENT LIFE INSURANCE													
ACCOUNT VALUE													
	General account [1]	\$	4	\$	1,729	\$	1,732	\$	1,743	\$	1,756	NM	1%
	Non-guaranteed separate account		33,352		33,512		33,317		33,815		34,286	3%	1%
	Total Private Placement Life Insurance account value	\$	33,356	\$	35,241	\$	35,049	\$	35,558	\$	36,042	8%	1%
													•
PRIVATE PLACEMENT LIFE INSURANCE													
ACCOUNT VALUE ROLL FORWARD	Beginning balance	\$	33,197	\$	33,356	\$	35,241	\$	35,049	\$	35,558		
	Transfer in of Leveraged COLI [1]		-		1,794		-		-		-		
	Deposits		41		21		68		29		66		
	Surrenders		(225)		(251)		(272)		(11)		1		
	Death benefits/annuity payouts		(24)		(28)		(38)		(35)		(37)		
	Net Flows		(208)		(258)		(242)		(17)		30		
	Change in market value/change in reserve/interest credited		390		415		112		575		477		
	Other [2]		(23)		(66)		(62)		(49)		(23)		
	Ending balance	¢	33,356	¢	35,241	¢	35,049	¢	35,558	¢	36,042		
	Ending balance	Ф	33,330	Ф	35,241	Φ.	33,049	Ф	33,336	Ψ	30,042		

^[1] The Leveraged COLI business was transferred in from Corporate and Other to Private Placement Life Insurance, effective January 1, 2010, on a prospective basis.

^[2] Primarily consists of cost of insurance and Mortality & Expense charges.

RETIREMENT PLANS[1]

INCOME STATEMENTS

				7 1 EMIETA 1	_							
	Dec. 31,		THI March 31,	REE MONTHS	S EN	DED Sept. 30,	Dec. 31,	Year Over Year 3 Month	Sequential 3 Month		YEAR ENDED ECEMBER 31,	
Revenues	2009	N	2010	2010		Sept. 30, 2010	2010	Change		2009	2010	Change
Premiums and other considerations	2009		2010	2010		2010	2010	Cnange	Change	2009	2010	Change
Variable annuity and life fees	s 5	1 \$	54	s	56	\$ 57	\$ 63	24%	11%	\$ 185	\$ 230	24%
Mutual fund and other fees		11 3 16	31	-	31	31	3 03	(19%)	(6%)	136	122	
Total fee income		7	85		87	88	92	6%	5%	321	352	(10%) 10%
Direct premiums			2		2	1	2		100%	3	7	133%
Total premiums and other considerations		7	87		89	89	94	8%	6%	324	359	11%
Net investment income												
Net investment income on G/A assets	-	6	79		91	92	94	24%	2%	309	356	15%
Other net investment income		2	2		2	1	3	50%	NM	6	8	33%
Total net investment income		78	81		93	93	97	24%	4%	315	364	16%
Net realized losses - core		(2)	(2)		(1)	(2)	(1)	50%	50%	(7)		
Total core revenues	16		166	1	81	180	190	17%	6%	632	717	13%
Net realized gains (losses), before tax and DAC, excluded from core revenues	(10	13)	(14)		7	2	(7)	93%	NM	(326)	(12)	96%
Total revenues	(60	152	1	88	182	183	NM	1%	306	705	130%
Benefits and Expenses												
Benefits and losses												
Death benefits [2]		(2)	-		1	(1)	-	100%	100%	-	-	-
Other contract benefits	1	1	15		15	15	15	36%	-	43	60	40%
Change in reserve		(4)	(11)		(6)	(6)	(5)	(25%)	17%	(19)	(28)	(47%)
Sales inducements [2]		-	-		-	-	-	-	-	2	-	(100%)
Interest credited on G/A assets	(0	59		60	63	64	7%	2%	244	246	1%
Total benefits and losses	(5	63		70	71	74	14%	4%	270	278	3%
Other insurance expenses												
Commissions & wholesaling expenses	3	6	45		40	44	48	33%	9%	139	177	27%
Operating expenses [3]		66	70		69	67	72	(16%)	7%	298	278	(7%)
Premium taxes and other expenses		8	6		4	6	6	(25%)	-	27	22	(19%)
Subtotal - expenses before deferral	13		121		13	117	126	(3%)	8%	464	477	3%
Deferred policy acquisition costs	(2	25)	(36)	- 1	(32)	(33)	(36)	(44%)	(9%)	(118)	(137)	(16%)
Total other insurance expense	10		85 8		81	84	90	(14%)	7%	346	340	(2%)
Amortization of deferred policy acquisition costs [2] Total benefits and expenses	17	6	156		21	(22) 133	12 176	100%	NM 32%	92 708	637	(79%) (10%)
Core earnings (loss) before income taxes			10		9	47	14	NM		(76)		NM
		3)	(1)		-		14	100%	(70%) (100%)	(42)		
Income tax expense (benefit) [2] Core earnings (loss) [2]		(1)	11		(1) 10	12 35	14	100% NM	(60%)	(34)		NM NM
Net realized gains (losses), net of tax and DAC, excluded from core earnings [2] [4]		(1) (9)	(17)		4	(5)	(5)	92%	(0070)	(188)		
Net income (loss) [2]		io) \$		\$	14		\$ 9	92% NM	(70%)	\$ (222)		NM
	Ψ ((/ Ψ	(0)	7		- 30		. 1111	(7070)	- (222)	7 7	
RETURN ON ASSETS (After-tax bps)	(0)	0)	0.7		8.9	20.7	11.0	ND.	(620()	(9.4)	14.5	NTN/
Core earnings	(0		9.7			29.7	11.0	NM	(63%)	(8.4)		NM
Net income (loss)	(55	.4)	(5.3)	1:	2.4	25.4	7.1	NM	(72%)	(54.8)	9.7	NM

^[1] The lifetime income and maturity funding business was transferred from Global Annuity to Retirement Plans effective January 1, 2010 on a prospective basis.

^[2] The DAC unlock recorded in the periods presented below affected each income statement line item as follows

inlock recorded in the periods presented below affected each income statement line item as follows:	ws:													
				THR	REE MO	NTH END	ED					YEAR E	NDEI)
	Dec.	31,	March 3	1,	June	30,		Sept. 30,	Dec.	31,		DECEMI	3ER 3	1,
	200	19	2010		20	10		2010	201	0		2009		201
Death Benefits	\$	(1)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	
Sales Inducements		-		-		-		(1)		-		2		
Amortization of deferred policy acquisition costs		-		(2)		4		(37)		(4)		69		
Income tax expense (benefit)		-		1		(1)		13		1		(25)		
Core earnings (loss)		1		1		(3)		25		3		(46)		
Less: Net realized gains (losses), net of tax and DAC, excluded from core earnings		(1)		-		(2)		(6)		-		(10)		
Net income (loss)		-		1		(5)		19		3		(56)		

^[3] The three months ended December 31, 2009, includes a litigation accrual of \$14, before tax.

^[4] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

RETIREMENT PLANS

SUPPLEMENTAL DATA - ASSETS UNDER MANAGEMENT AND ADMINISTRATION

	Dec. 31, 2009	arch 31, 2010	J	une 30, 2010	s	ept. 30, 2010	 Dec. 31, 2010	Year Over Year 3 Month Change	Sequential 3 Month Change
RETIREMENT PLANS									
General account	\$ 6,456	\$ 6,781	\$	6,929	\$	7,171	\$ 7,280	13%	2%
Guaranteed separate account	-	-		2		3	6	-	100%
Non-guaranteed separate account	20,802	22,497		21,012		23,464	25,654	23%	9%
Total Retirement Plans account value	\$ 27,258	\$ 29,278	\$	27,943	\$	30,638	\$ 32,940	21%	8%
401(k)/403(b)/457 mutual funds	16,704	17,186		15,848		18,602	19,578	17%	5%
Total Retirement Plans Assets Under Management	\$ 43,962	\$ 46,464	\$	43,791	\$	49,240	\$ 52,518	19%	7%
Assets Under Administration [1]	\$ 5,588	\$ 5,755	\$	5,348	\$	4,266	\$ 4,448	(20%)	4%

^[1] Assets under administration are not included when calculating return on assets measures for the Retirement Plans segment and are not included in Retirement Plans Assets Under Management.

RETIREMENT PLANS

SUPPLEMENTAL DATA - ACCOUNT VALUE AND ASSET ROLL FORWARD [1]

					THR	EE M	ONTHS ENDE	D,			
	-	Ι	Dec. 31,	M	arch 31,		June 30,		Sept. 30,	D	ec. 31,
			2009		2010		2010		2010		2010
401(k) GROUP ANNUITY	Protector below	ø	15 220	ø	16 142	Ф	15.557	ø	16.026	Φ.	10.774
ACCOUNT VALUE	Beginning balance Transfer in of Lifetime Income & Maturity Funding [2]	\$	15,339	\$	16,142 194	\$	17,776 -	\$	16,926 -	\$	18,764
	Deposits		1,038		1,668		1,155		1,108		1,211
	Surrenders		(782)		(770)		(706)		(688)		(874)
	Death benefits/annuity payouts		(7)		(16)		(17)		(15)		(18)
	Net Flows		249		882		432		405		319
	Change in market value/change in reserve/interest credited Other		554		558		(1,283)		1,415 18		1,209
	Other Ending balance	\$	16,142	\$	17,776	\$	16,926	\$	18,764	\$	20,291
403(b)/457 GROUP ANNUITY											
ACCOUNT VALUE	Beginning balance	\$	10,760	\$	11,116	\$	11,502	\$	11,017	\$	11,874
	Deposits		340		322		314		395		369
	Surrenders		(319)		(264)		(195)		(210)		(239)
	Death benefits/annuity payouts		(12)		(10)		(12)		(11)		(12)
	Net Flows		9		48		107		174		118
	Change in market value/change in reserve/interest credited		347		338		(592)		680		658
	Other		-		-		-		3		(1)
	Ending balance	\$	11,116	\$	11,502	\$	11,017	\$	11,874	\$	12,649
401(k)/403(b)/457 MUTUAL FUNDS A											
	Beginning balance	\$	16,648	\$	16,704	\$	17,186	\$	15,848	\$	18,602
	Reclassificiation of Assets Under Administration to Assets Under Management [3]		-		-		-		1,294		-
	Deposits		462		571		504		525		491
	Surrenders		(779)		(806)		(804)		(596)		(825)
	Net Flows		(317)		(235)		(300)		(71)		(334)
	Change in market value/change in reserve/interest credited		373		717		(1,037)		1,552		1,308
	Other		-		-		(1)		(21)		2
	Ending balance	\$	16,704	\$	17,186	\$	15,848	\$	18,602	\$	19,578
TOTAL RETIREMENT					42.042				42.504		40.240
	Beginning balance Transfer in of Lifetime Income & Maturity Funding and Reclassification of Assets Under Administration to Assets Under	\$	42,747	\$	43,962	\$	46,464	\$	43,791	\$	49,240
	Management [2][3]		-		194		-		1,294		-
	Deposits		1,840		2,561		1,973		2,028		2,071
	Surrenders		(1,880)		(1,840)		(1,705)		(1,494)		(1,938)
	Death benefits/annuity payouts		(19)		(26)		(29)		(26)		(30)
	Net Flows		(59)		695		239		508		103
	Change in market value/change in reserve/interest credited		1,274		1,613		(2,912)		3,647		3,175
	Ending balance	\$	43,962	\$	46,464	\$	43,791	\$	49,240	\$	52,518

^[1] Excludes Assets Under Administration

^[2] The Lifetime Income & Maturity Funding business was transferred from Global Annuity to Retirement Plans, effective January 1, 2010, on a prospective basis.

^[3] Specific plans were identified that required reclassification from assets under administration (AUA) to assets under management (AUM).

THE HARTFORD FINANCIAL SERVICES GROUP, INC.

WEALTH MANAGEMENT MUTUAL FUNDS [1]

INCOME STATEMENTS

				тиры	E MOI	NTHS EN	NDED				Year Over Year	Sequential		70	ÆAR E	NDED	
		Dec. 31.	Ma	rch 31.		11113 E1	Sept.	. 30.	Dec. 3	31.	3 Month	3 Month			ECEMI		
Revenues	•	2009		2010		010	201		201	_	Change	Change	_	2009		010	Change
Fee income	\$	148	\$	173	\$	174	\$	166	\$	177	20%	7%	\$	518	\$	690	33%
Net investment loss																	
Net investment income (loss) on G/A assets		(4)		-		1		-		-	100%	-		(14)		1	NM
Net investment loss on assigned capital		(2)		(2)		(3)		(2)		(2)	-	-		(7)		(9)	(29%)
Total net investment loss		(6)		(2)		(2)		(2)		(2)	67%	-		(21)		(8)	62%
Total core revenues		142		171		172		164		175	23%	7%		497		682	37%
Net realized capital gains (losses), before tax and DAC, excluded from core revenues [2]		-		1		-		(1)		69	-	NM		-		69	
Total revenues		142		172		172		163		244	72%	50%		497		751	51%
Benefits and Expenses																	
Benefits and claims																	
Interest credited on G/A assets		-		-		-		(1)		1	-	NM		-		-	
Total benefits and claims		-		-		-		(1)		1	-	NM		-		-	-
Other insurance expenses																	
Commissions & wholesaling expenses		85		96		94		86		98	15%	14%		319		374	17%
Operating expenses		26		32		33		32		36	38%	13%		100		133	33%
Premium taxes and other expenses		4		3		6		13		-	(100%)	(100%)		17		22	29%
Subtotal - expenses before deferral		115		131		133		131		134	17%	2%		436		529	21%
Deferred policy acquisition costs		(10)		(15)		(12)		(10)		(12)	(20%)	(20%)		(41)		(49)	(20%)
Total other insurance expense		105		116		121		121		122	16%	1%		395		480	22%
Amortization of deferred policy acquisition costs		12		15		16		16		15	25%	(6%)		50		62	24%
Total benefits and expenses		117		131		137		136		138	18%	1%		445		542	22%
Core earnings before income taxes		25		40		35		28		37	48%	32%		52		140	169%
Income tax expense		8		14		13		9		14	75%	56%		18		50	178%
Core earnings		17		26		22		19		23	35%	21%		34		90	165%
Net realized gains (losses), net of tax and DAC, excluded from core earnings [3]		-		-		1		(1)		42	-	NM		-		42	
Net income	\$	17	\$	26	\$	23	\$	18	\$	65	NM	NM	\$	34	\$	132	NM
RETURN ON ASSETS (After-tax bps)									<u> </u>								
Core earnings		15.9		10.9		9.5		8.3		9.4	(41%)	13%		8.8		9.3	6%
Net income		15.9		10.9		9.9		7.9		26.6	67%	NM		8.8		13.6	55%

^[1] The Canadian business and Investment-Only Mutual Funds business were transferred from Global Annuity to Mutual Funds, effective January 1, 2010, on a prospective basis. Additionally, the Proprietary Mutual Funds business was transferred from Global Annuity, Retirement Plans, and Life Insurance to Mutual Funds, effective January 1, 2010, on a prospective basis.

^[2] Included in the three months ended December 31, 2010 is a gain of \$41, after-tax, from the sale of the Canadian mutual funds business.

^[3] See pages 11 and 12 for disclosure of the components of net realized gains (losses), net of tax and DAC, for the periods presented herein.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. WEALTH MANAGEMENT MUTUAL FUNDS SUPPLEMENTAL DATA

Total Non-Proprietary & Canadian Mutual Funds Deposits 3,183 4,409 4,294 3,066 4,108 29% 34% 11,761 15,877 35%					THR	EE M	IONTHS I	ENDE	ED			Year Over Year	Sequential		YEA	R ENDED	
NON-PROPRIETARY & CANADIAN MUTUAL FUNDS DEPOSITS [1] [2] Retail Mutual Funds \$ 3,131 \$ 3,428 \$ 3,444 \$ 2,505 \$ 3,355 7% 34% \$ 11,567 \$ 12,732 10% Investment Only Mutual Funds [1] - 785 693 424 604 - 42% - 2,506 - 2,506 - 2,506 529 College Savings Plan/Canada [2] 52 196 157 137 149 187% 9% 194 639 NM Total Non-Proprietary & Canadian Mutual Funds Deposits \$ 3,183 \$ 4,409 \$ 4,294 \$ 3,066 \$ 4,108 29% 34% \$ 11,761 \$ 15,877 35% ASSETS UNDER MANAGEMENT Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%		D	ec. 31,	M	arch 31,	Jı	une 30,	Se	ept. 30,	Ι	ec. 31,	3 Month	3 Month]	DECI	EMBER 31,	
Retail Mutual Funds \$ 3,131 \$ 3,428 \$ 3,444 \$ 2,505 \$ 3,355 7% 34% \$ 11,567 \$ 12,732 10% Investment Only Mutual Funds [1] - 785 693 424 604 - 42% - 2,506 - 529 College Savings Plan/Canada [2] 52 196 157 137 149 187% 9% 194 639 NM Total Non-Proprietary & Canadian Mutual Funds Deposits \$ 3,183 \$ 4,409 \$ 4,294 \$ 3,066 \$ 4,108 29% 34% \$ 11,761 \$ 15,877 35% ASSETS UNDER MANAGEMENT Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%			2009		2010		2010		2010		2010	Change	Change	2009		2010	Change
Retail Mutual Funds \$ 3,131 \$ 3,428 \$ 3,444 \$ 2,505 \$ 3,355 7% 34% \$ 11,567 \$ 12,732 10% Investment Only Mutual Funds [1] - 785 693 424 604 - 42% - 2,506 - 529 College Savings Plan/Canada [2] 52 196 157 137 149 187% 9% 194 639 NM Total Non-Proprietary & Canadian Mutual Funds Deposits \$ 3,183 \$ 4,409 \$ 4,294 \$ 3,066 \$ 4,108 29% 34% \$ 11,761 \$ 15,877 35% ASSETS UNDER MANAGEMENT Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%																	
Retail Mutual Funds \$ 3,131 \$ 3,428 \$ 3,444 \$ 2,505 \$ 3,355 7% 34% \$ 11,567 \$ 12,732 10% Investment Only Mutual Funds [1] - 785 693 424 604 - 42% - 2,506 - 529 College Savings Plan/Canada [2] 52 196 157 137 149 187% 9% 194 639 NM Total Non-Proprietary & Canadian Mutual Funds Deposits \$ 3,183 \$ 4,409 \$ 4,294 \$ 3,066 \$ 4,108 29% 34% \$ 11,761 \$ 15,877 35% ASSETS UNDER MANAGEMENT Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%																	
Investment Only Mutual Funds [1]	NON-PROPRIETARY & CANADIAN MUTUAL FUNDS DEPOSIT	rs [1]	[2]														
529 College Savings Plan/Canada [2] 52 196 157 137 149 187% 9% 194 639 NM Total Non-Proprietary & Canadian Mutual Funds Deposits \$ 3,183 \$ 4,409 \$ 4,294 \$ 3,066 \$ 4,108 29% 34% \$ 11,761 \$ 15,877 35% ASSETS UNDER MANAGEMENT Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%	Retail Mutual Funds	\$	3,131	\$	3,428	\$	3,444	\$	2,505	\$	3,355	7%	34%	\$ 11,567	\$	12,732	10%
Total Non-Proprietary & Canadian Mutual Funds Deposits 3,183 4,409 4,294 3,066 4,108 29% 34% 11,761 15,877 35%	Investment Only Mutual Funds [1]		-		785		693		424		604	-	42%	-		2,506	-
ASSETS UNDER MANAGEMENT Retail mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%	529 College Savings Plan/Canada [2]		52		196		157		137		149	187%	9%	194		639	NM
Retail mutual fund assets \$ 42,829 \$ 45,227 \$ 41,162 \$ 44,788 \$ 48,753 14% 9% Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%	Total Non-Proprietary & Canadian Mutual Funds Deposits	\$	3,183	\$	4,409	\$	4,294	\$	3,066	\$	4,108	29%	34%	\$ 11,761	\$	15,877	35%
Investment Only mutual fund assets [1] - 5,245 4,919 5,570 6,659 - 20% Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%	ASSETS UNDER MANAGEMENT																
Proprietary mutual fund assets [4] - 44,403 39,402 41,778 43,602 - 4%	Retail mutual fund assets	\$	42,829	\$	45,227	\$	41,162	\$	44,788	\$	48,753	14%	9%				
	Investment Only mutual fund assets [1]		-		5,245		4,919		5,570		6,659	-	20%				
500 C H	Proprietary mutual fund assets [4]		-		44,403		39,402		41,778		43,602	-	4%				
529 College Savings Plan/Canada assets [2] [5] 1,202 2,821 2,678 3,026 1,472 22% (51%)	529 College Savings Plan/Canada assets [2] [3]		1,202		2,827		2,678		3,026		1,472	22%	(51%)				
Total Mutual Fund Assets \$ 44,031 \$ 97,702 \$ 88,161 \$ 95,162 \$ 100,486 128% 6%	Total Mutual Fund Assets	\$	44,031	\$	97,702	\$	88,161	\$	95,162	\$	100,486	128%	6%				

^[1] The Investment Only Mutual Funds business was transferred to Mutual Funds from Global Annuity, effective January 1, 2010, on a prospective basis.

^[2] The Canadian business was transferred to Mutual Funds from Global Annuity, effective January 1, 2010, on a prospective basis.

^[3] The three months ended December 31, 2010 includes the sale of the Canadian business. Approximately \$1.8 billion of assets were transferred out as a result of the sale.

^[4] Includes Company sponsored mutual fund assets that are held in separate accounts supporting variable insurance and investment products.

SUPPLEMENTAL DATA - ASSET ROLL FORWARD

				TH	REE	MONTHS END	ED			
	I	Dec. 31, 2009	M	arch 31, 2010		June 30, 2010		Sept. 30, 2010]	Dec. 31, 2010
NON-PROPRIETARY & CANADIAN MUTUAL FUNDS										
Beginning balance	\$	41,250	\$	44,031	\$	53,299	\$	48,759	\$	53,384
Transfers in of Investment Only Mutual Funds and		,		,	·			-,		/
Canadian Business [1]		-		5,617		-		-		-
Deposits		3,183		4,409		4,294		3,066		4,108
Redemptions		(2,554)		(2,943)		(3,398)		(3,229)		(3,557)
Net Flows		629		1,466		896		(163)		551
Change in market value		2,180		2,165		(5,336)		4,753		4,853
Effect of currency translation		-		49		(72)		56		29
Other [2][3]		(28)		(29)		(28)		(21)		(1,933)
Ending balance	\$	44,031	\$	53,299	\$	48,759	\$	53,384	\$	56,884
PROPRIETARY MUTUAL FUNDS [4]										
Beginning balance	\$	-	\$	-	\$	44,403	\$	39,402	\$	41,778
Transfers in of Insurance Proprietary Mutual Funds		-		43,890		-		-		-
Net Flows		-		(1,324)		(1,140)		(1,299)		(1,571)
Change in market value		-		1,837		(3,861)		3,675		3,395
Ending balance	\$	-	\$	44,403	\$	39,402	\$	41,778	\$	43,602

^[1] The Investment Only Mutual Funds business was transferred to Mutual Funds from Global Annuity, effective January 1, 2010, on a prospective basis. Additionally, the Canadian business was transferred from Global Annuity to Mutual Funds, effective January 1, 2010 on a prospective basis.

^[2] Includes front end loads on A share products.

^[3] The three months ended December 31, 2010 includes the sale of the Canadian business. Approximately \$1.8 billion of assets were transferred out as a result of the sale.

^[4] Includes Company sponsored mutual fund assets that are held in separate accounts supporting variable insurance and investment products.

CORPORATE AND OTHER

THE HARTFORD FINANCIAL SERVICES GROUP, INC.

CORPORATE AND OTHER INCOME STATEMENTS

				THR	ЕЕ МО	NTHS E	NDED			Year Over Year	Sequential	,	YEAR ENDE	C D
	De	c. 31,	Ma	r. 31,	Jui	1. 30,	Sep	ot. 30,	Dec. 31,	3 Month	3 Month	 D	DECEMBER 3	31,
	2	009	2	010	2	010	2	010	2010	Change	Change	 2009	2010	Change
Earned premiums	\$	-	\$	1	\$	(2)	\$	1	\$ 3	NM	NM	\$ (1)	\$ 3	NM
Fee income		55		45		52		46	44	(20%)	(4%)	220	187	(15%)
Net investment income		90		79		75		54	60	(33%)	11%	344	268	(22%)
Net realized capital gains (losses)		(49)		(9)		13		41	38	NM	(7%)	(433)	83	NM
Other revenues		(1)		-		-		-	-	100%		 4	-	(100%)
Total revenues		95		116		138		142	145	53%	2%	134	541	NM
Benefits, losses and loss adjustment expenses		75		2		170		64	13	(83%)	(80%)	394	249	(37%)
Insurance operating costs and other expenses [1]		53		135		88		64	95	79%	48%	365	382	5%
Interest expense		119		120		132		128	128	8%	-	476	508	7%
Goodwill impairment		-		-		153		-	-	-	<u> </u>	 32	153	NM
Total benefits and expenses		247		257		543		256	236	(4%)	(8%)	1,267	1,292	2%
Loss before income taxes		(152)		(141)		(405)		(114)	(91)	40%	20%	(1,133)	(751)	34%
Income tax benefit [2][3]		(48)		(23)		(150)		(38)	(52)	(8%)	(37%)	 (329)	(263)	20%
Net Loss		(104)		(118)		(255)		(76)	(39)	63%	49%	(804)	(488)	39%
Less: Net realized capital gains (losses), net of tax and DAC, excluded from core losses [4]		(30)		(14)		13		25	21	NM	(16%)	 (328)	45	NM
Core losses	\$	(74)	\$	(104)	\$	(268)	\$	(101)	\$ (60)	19%	41%	\$ (476)	\$ (533)	(12%)

^[1] Includes the after-tax restructuring charges of \$97 and \$14 recorded in the year ended December 31, 2009 and 2010, respectively.

^[2] The three months ended March 31, 2010 included a tax charge of \$19 related to a decrease in deferred tax assets as a result of recent federal legislation that will reduce the tax deduction available to the Company related to retiree health care costs beginning in 2013.

^[3] The three months ended December 31, 2010 includes an income tax benefit of \$18 related to tax adjustments for prior years.

^[3] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax and DAC, for the periods presented herein.

THE HARTFORD FINANCIAL SERVICES GROUP, INC.

CORPORATE AND OTHER

OTHER OPERATIONS INCOME STATEMENTS

											Year Over				
				THRI	ЕЕ МО	NTHS EN	NDE				Year	Sequential		YEAR ENDED	
	Dec	. 31,	1	Mar. 31,	Jı	un. 30,		Sept. 30,		Dec. 31,	3 Month	3 Month		DECEMBER 31,	
	2	009		2010		2010	_	2010		2010	Change	Change	2009	2010	Change
Earned premiums	\$	(1)	\$	-	\$	1	9	\$	- \$	\$ -	NM	-	\$ -	\$ 1	NM
Net investment income		41		41		42		4	0	40	(2%)	-	161	163	1%
Net realized capital gains (losses)		15		(4)		20			7	1	(93%)	(86%)	(26)	24	NM
Total revenues		55		37		63		4	7	41	(25%)	(13%)	135	188	39%
Losses and loss adjustment expenses [1]		37		1		172		ϵ	3	15	(59%)	(76%)	240	251	5%
Insurance operating costs and expenses		7		8		6			5	11	57%	120%	23	30	30%
Total benefits and expenses		44		9		178		6	8	26	(41%)	(62%)	263	281	7%
Income (loss) before income taxes		11		28		(115)		(2	1)	15	36%	NM	(128)	(93)	27%
Income tax expense (benefit)		1		10		(42)		(9)	1	-	NM	(51)	(40)	22%
Net income (loss)		10		18		(73)		(1	2)	14	40%	NM	(77)	(53)	31%
Less: Net realized capital gains (losses), after-tax, excluded from core earnings (losses) [2]		11		(4)		13			6	1	(91%)	(83%)	(16)	16	NM
Core earnings (losses)	\$	(1)	\$	22	\$	(86)	9	\$ (1	8) \$	3 13	NM	NM	\$ (61)	\$ (69)	(13%)

^[1] The three months ended September 30, 2009 included environmental reserve strengthening of \$75. The three months ended December 31, 2009 included unallocated loss adjustment expense reserve strengthening of \$25. The three months ended September 30, 2010 included net environmental reserve strengthening of \$62.

^[2] See pages 11 and 12 for disclosure of the components of net realized capital gains (losses), net of tax, for the periods presented herein.

CONSOLIDATED INVESTMENTS

THE HARTFORD FINANCIAL SERVICES GROUP, INC. INVESTMENT EARNINGS BEFORE-TAX

										Year Over				
				Tl	hree M	onths End	led			Year	Sequential	•	Year Ended	
	D	ec. 31,	Mar	:. 31,	Jı	un. 30,	Sept. 30.		Dec. 31,	3 Month	3 Month	D	ecember 31,	
		2009	20	10		2010	2010		2010	Change	Change	2009	2010	Change
Net Investment Income (Loss)														
Fixed maturities [1]								_						
Taxable	\$	725	\$	743	\$	754	\$ 740		\$ 736	2%	(1%)	\$ 3,111	\$ 2,973	(4%)
Tax-exempt		128		131		133	128		125	(2%)	(2%)	507	517	2%
Total fixed maturities		853		874		887	868		861	1%	(1%)	3,618	3,490	(4%)
Equity securities, trading		751		701		(2,649)	1,043		131	(83%)	(87%)	3,188	(774)	NM
Equity securities, available-for-sale		17		14		13	12		14	(18%)	17%	93	53	(43%)
Mortgage loans		76		71		67	72		73	(4%)	1%	316	283	(10%)
Policy loans		31		33		35	33		31	-	(6%)	139	132	(5%)
Limited partnerships and other alternative investments [2]		(7)		6		86	49		75	NM	53%	(341)	216	NM
Other [3]		101		85		91	78		79	(22%)	1%	318	333	5%
Subtotal		1,822	1	1,784		(1,470)	2,155		1,264	(31%)	(41%)	7,331	3,733	(49%)
Less: Investment expense		30		23		26	29		37	23%	28%	112	115	3%
Total net investment income	\$	1,792	\$ 1	1,761	\$	(1,496)	\$ 2,126		\$ 1,227	(32%)	(42%)	\$ 7,219	\$ 3,618	(50%)
Less: Equity securities, trading		751		701		(2,649)	1,043		131	(83%)	(87%)	3,188	(774)	NM
Total net investment income excluding trading securities	\$	1,041	\$ 1	1,060	\$	1,153	\$ 1,083		\$ 1,096	5%	1%	\$ 4,031	\$ 4,392	9%
Annualized investment yield, before-tax [4]		4.2%		4.3%		4.8%	4.4%	,	4.5%	0.3	0.1	4.1%	4.5%	0.4
Annualized investment yield, after-tax [4]		2.9%		3.0%		3.3%	3.1%	,	3.1%	0.2	-	2.8%	3.1%	0.3
Net Realized Capital Gains (Losses)														
Gross gains on sales	\$	486	\$	132	\$	343	\$ 179		\$ 182	(63%)	2%	\$ 1,056	\$ 836	(21%)
Gross losses on sales		(384)		(111)		(94)	(88)	(229)	40%	(160%)	(1,397)	(522)	63%
Net impairment losses		(434)		(152)		(108)	(115)	(59)	86%	49%	(1,508)	(434)	71%
Valuation allowances on mortgage loans		(210)		(112)		(40)	(7)	2	NM	NM	(403)	(157)	61%
Japanese fixed annuity contract hedges, net [5]		19		(16)		27	11		5	(74%)	(55%)	47	27	(43%)
Periodic net coupon settlements on credit derivatives/Japan [6]		(10)		(7)		(4)	(4)	(2)	80%	50%	(49)	(17)	65%
Results of variable annuity hedge program														
GMWB derivatives, net		456		129		(426)	170		238	(48%)	40%	1,526	111	(93%)
Macro hedge		(203)		(164)		397	(443)	(352)	(73%)	21%	(895)	(562)	37%
Total results of variable annuity hedge program		253		(35)		(29)	(273)	(114)	NM	58%	631	(451)	NM
Other net gain (loss) [7]		86		25		(84)	36		187	117%	NM	(387)	164	NM
Total net realized capital gains (losses)	\$	(194)	\$	(276)	\$	11	\$ (261)	\$ (28)	86%	89%	\$ (2,010)	\$ (554)	72%

^[1] Includes income on short-term bonds.

^[2] Includes income on real estate joint ventures and hedge fund investments outside of limited partnerships.

^[3] Primarily represents income from derivatives that qualify for hedge accounting and hedge fixed maturities.

^[4] Yields calculated using annualized net investment income (excluding income related to equity securities, trading) divided by the monthly average invested assets at cost, amortized cost, or adjusted carrying value, as applicable, excluding equity securities, trading, securities lending collateral and consolidated variable interest entity non-controlling interests.

^[5] Relates to the Japanese fixed annuity product (product and related derivative hedging instruments excluding periodic net coupon settlements).

^[6] Included in core earnings.

^[7] Primarily consists of losses on Japan 3Win related foreign currency swaps, changes in fair value on non-qualifying derivatives and fixed maturities, at fair value using the fair value option, and other investment gains and losses.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMPOSITION OF INVESTED ASSETS

		December 2009			March 201	,		June 201	,		Septemb 201			December 2010	,
		mount	Percent		Amount	Percent		Amount	Percent		Amount	Percent		Amount	Percent
Fixed maturities, available-for-sale, at fair value [1]	\$	71,153	56.7%	\$	75,584	59.3%	\$	77,132	60.2%	\$	79,736	59.7%	\$	77,820	59.4%
Fixed maturities, at fair value using fair value option		-	-		-	-		-	-		564	0.4%		649	0.5%
Equity securities, trading, at fair value [2]		32,321	25.7%		32,053	25.2%		30,183	23.6%		32,495	24.3%		32,820	25.1%
Equity securities, available-for-sale, at fair value [3]		1,221	1.0%		1,153	0.9%		1,103	0.9%		1,168	0.9%		973	0.7%
Mortgage loans [4]		5,938	4.7%		5,162	4.1%		4,673	3.6%		4,684	3.5%		4,489	3.4%
Policy loans, at outstanding balance		2,174	1.7%		2,177	1.7%		2,182	1.7%		2,180	1.6%		2,181	1.7%
Limited partnerships and other alternative investments [5]		1,790	1.4%		1,736	1.4%		1,774	1.4%		1,819	1.4%		1,918	1.5%
Other investments [6]		602	0.5%		941	0.7%		2,293	1.8%		1,427	1.1%		1,617	1.2%
Short-term investments [7]		10,357	8.3%		8,545	6.7%		8,731	6.8%		9,517	7.1%		8,528	6.5%
Total investments	\$	125,556	100.0%	\$	127,351	100.0%	\$	128,071	100.0%	\$	133,590	100.0%	\$	130,995	100.0%
Less: Equity securities, trading		32,321	25.7%		32,053	25.2%		30,183	23.6%		32,495	24.3%		32,820	25.1%
Total investments excluding trading securities	\$	93,235	74.3%	\$	95,298	74.8%	\$	97,888	76.4%	\$	101,095	75.7%	\$	98,175	74.9%
Asset-backed securities ("ABS")	\$	2,523	3.5%	\$	2 005	3.8%	\$	3,012	3.9%	\$	3,009	3.8%	s	2,889	3.7%
Collateralized debt obligations ("CDOs")	Ф	2,323	3.3% 4.1%	Ф	2,885 2,790	3.8%	ф	2,824	3.9%	Ф	2,563	3.8%	ф	2,889	3.4%
Commercial mortgage-backed securities ("CMBS")		2,892 8,544	12.0%		2,790 8,716			2,824 8,719	11.3%		2,363 8,160	3.2% 10.2%		7,917	10.2%
		,			,	11.5%					,			,	
Corporate		35,243 1,408	49.5% 2.0%		38,593 1,483	51.1% 2.0%		38,834	50.4% 2.2%		40,851 1,924	51.3% 2.4%		39,884 1,683	51.2% 2.2%
Foreign government/government agencies		975	1.4%		1,483	1.4%		1,716 1,101	1.4%		1,924	1.4%		1,083	1.5%
Municipal - taxable		11,090	1.4%		1,083	1.4%		1,101	1.4%		1,123	1.4%		1,199	1.5%
Municipal - tax-exempt			6.8%											,	
Residential mortgage-backed securities ("RMBS")		4,847			4,389	5.8%		4,772	6.2%		5,551	7.0%		5,683	7.3%
U.S. Treasuries		3,631	5.1%		4,379	5.8%		4,739	6.1%		4,955	6.2%	-	5,029	6.5%
Total fixed maturities, AFS [8]	\$	71,153	100.0%	\$	75,584	100.0%	\$	77,132	100.0%	\$	79,736	100.0%	\$	77,820	100.0%
U.S. government/government agencies	\$	7,172	10.1%	\$	7,517	9.9%	\$	8,428	10.9%	\$	9,556	12.0%	s	9,918	12.7%
AAA	Ψ	11,188	15.7%	Ψ	11,047	14.6%	Ψ	11,406	14.8%	Ψ	11,158	14.0%	Ψ	10,174	13.1%
AA		13,932	19.6%		14,766	19.6%		15,357	19.9%		15,591	19.6%		15,554	20.0%
AA A		18,664	26.2%		19,598	25.9%		19,150	24.8%		19,922	25.0%	1	19,460	25.0%
BBB		17,071	24.0%		19,092	25.3%		19,130	24.7%		20,022	25.0%		19,153	24.6%
BB & below		3,126	4.4%		3,564	4.7%		3,773	4.9%		3,487	4.4%		3,561	4.6%
Total fixed maturities, AFS [8]	\$	71,153	100.0%	\$	75,584	100.0%	\$	77,132	100.0%	\$	79,736	100.0%	\$	77,820	100.0%

^[1] Includes \$330, \$316, \$284, \$271 and \$277 in Corporate at December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010, respectively.

^[2] These assets support the International variable annuity business. Changes in these balances are also reflected in the respective liabilities.

^[3] Includes \$88, \$92, \$88, \$93 and \$97 in Corporate at December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010, respectively.

^[4] Includes \$265, \$256, \$243, \$225 and \$202 in Corporate at December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010, respectively.

^[5] Includes real estate joint ventures and hedge fund investments outside of limited partnerships.

^[6] Primarily relates to derivative instruments. Additionally, includes \$52, \$51, \$47 and \$48 in Corporate at December 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010, respectively.

^[7] Includes \$1,995, \$2,020, \$1,827, \$1,890 and \$1,780 in Corporate at December 31, 2009, March 31, 2010, June 30, 2010, September 30, 2010, and December 31, 2010, respectively.

^[8] Available-for-sale ("AFS").

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMPOSITION OF INVESTED ASSETS LIFE [1]

		Decemb 200	,		March 201	,		June 201	,		Septemb 201			December 2010	,
	A	mount	Percent		Mount	Percent	A	Amount	Percent	_	Amount	Percent		Amount	Percent
Fixed maturities, available-for-sale, at fair value	\$	46,912	49.1%	\$	50,743	52.2%	\$	52,652	53.8%	\$	54,253	53.0%	\$	52,429	52.1%
Fixed maturities, at fair value using fair value option		-	-		-	-		-	-		554	0.5%		639	0.6%
Equity securities, trading, at fair value [2]		32,321	33.9%		32,053	33.0%		30,183	30.8%		32,495	31.8%		32,820	32.6%
Equity securities, available-for-sale, at fair value		680	0.7%		585	0.6%		589	0.6%		608	0.6%		502	0.5%
Mortgage loans		5,002	5.2%		4,409	4.5%		3,956	4.0%		4,066	4.0%		3,915	3.9%
Policy loans, at outstanding balance		2,174	2.3%		2,177	2.2%		2,182	2.2%		2,180	2.1%		2,181	2.2%
Limited partnerships and other alternative investments [3]		845	0.9%		841	0.9%		878	0.9%		910	0.9%		957	1.0%
Other investments [4]		457	0.5%		780	0.8%		2,147	2.2%		1,258	1.2%		1,486	1.5%
Short-term investments		7,079	7.4%		5,608	5.8%		5,356	5.5%		6,061	5.9%		5,631	5.6%
Total investments	\$	95,470	100.0%	\$	97,196	100.0%	\$	97,943	100.0%	\$	102,385	100.0%	\$	100,560	100.0%
Less: Equity securities, trading		32,321	33.9%		32,053	33.0%		30,183	30.8%		32,495	31.8%		32,820	32.6%
Total investments excluding trading securities	\$	63,149	66.1%	\$	65,143	67.0%	\$	67,760	69.2%	\$	69,890	68.2%	\$	67,740	67.4%
ABS	¢.	2 122	4.50/	¢.	2.427	4.8%	¢.	2.506	4.00/	\$	2.505	4.60/	\$	2 442	4.70/
ABS CDOs	\$	2,122 2,355	4.5% 5.0%	\$	2,427	4.8% 4.4%	\$	2,506	4.8% 4.3%	Þ	2,505	4.6% 3.8%	Э	2,442	4.7% 4.0%
CMBS		2,333 5,838	12.4%		2,241 5,962	11.8%		2,271 6,046	4.5% 11.5%		2,043 5,696	3.8% 10.5%		2,087 5,495	10.5%
		26,218	55.9%		28,791	56.7%		29,290	55.6%		30,861	10.3% 56.9%		30,204	57.6%
Corporate Foreign government/government agencies		978	2.1%		1,010	2.0%		1,280	2.4%		1,431	2.6%		1,160	2.2%
Municipal - taxable		832	1.8%		927	1.8%		970	1.8%		999	1.8%		1,160	2.2%
Municipal - tax-exempt		2.416	5.2%		2,448	4.8%		2,511	4.8%		2,526	4.7%		2,267	4.3%
RMBS		3,602	7.7%		3,413	6.7%		3,732	7.1%		4,284	7.9%		4,302	8.2%
U.S. Treasuries		2,551	5.4%		3,524	7.0%		4,046	7.1%		3,908	7.2%		3,404	6.5%
Total fixed maturities, AFS	\$	46,912	100.0%	\$	50,743	100.0%	\$	52,652	100.0%	\$	54,253	100.0%	\$	52,429	100.0%
U.S. government/government agencies	\$	4,944	10.5%	\$	5,722	11.3%	\$	6,661	12.7%	\$	7,174	13.2%	\$	6,809	13.0%
AAA		7,062	15.1%		7,056	13.9%		7,343	13.9%		7,123	13.1%		6,288	12.0%
AA		7,467	15.9%		8,074	15.9%		8,255	15.7%		8,225	15.2%		8,304	15.8%
A		12,605	26.9%		13,272	26.2%		13,444	25.5%		14,217	26.2%		14,177	27.1%
BBB		12,324	26.3%		13,716	27.0%		13,870	26.4%		14,609	26.9%		13,915	26.5%
BB & below		2,510	5.3%		2,903	5.7%		3,079	5.8%		2,905	5.4%		2,936	5.6%
Total fixed maturities, AFS	\$	46,912	100.0%	\$	50,743	100.0%	\$	52,652	100.0%	\$	54,253	100.0%	\$	52,429	100.0%

^[1] Please refer to the basis of presentation for a description of the statutory legal entity view for Life.

^[2] These assets support the International variable annuity business. Changes in these balances are also reflected in the respective liabilities.

^[3] Includes a real estate joint venture.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. COMPOSITION OF INVESTED ASSETS PROPERTY & CASUALTY [1]

		Decemb 200	,		Marcl 201	,		June 201	,		Septemb 201	,	Decemb 201	′
	A	mount	Percent	A	mount	Percent	A	Amount	Percent	A	mount	Percent	 Amount	Percent
Fixed maturities, available-for-sale, at fair value	\$	23,911	87.4%	\$	24,525	89.5%	\$	24,196	87.6%	\$	25,212	87.9%	\$ 25,114	89.7%
Fixed maturities, at fair value using fair value option		-	-		-	-		-	-		10	-	10	-
Equity securities, available-for-sale, at fair value		453	1.7%		476	1.7%		426	1.5%		467	1.6%	374	1.3%
Mortgage loans		671	2.4%		497	1.8%		474	1.7%		393	1.4%	372	1.3%
Limited partnerships and other alternative investments [2]		945	3.5%		895	3.3%		896	3.3%		909	3.2%	961	3.4%
Other investments [3]		93	0.3%		110	0.4%		95	0.3%		122	0.4%	83	0.3%
Short-term investments		1,283	4.7%		917	3.3%		1,548	5.6%		1,566	5.5%	1,117	4.0%
Total investments	\$	27,356	100.0%	\$	27,420	100.0%	\$	27,635	100.0%	\$	28,679	100.0%	\$ 28,031	100.0%
ABS	\$	401	1.7%	\$	458	1.9%	\$	506	2.1%	\$	504	2.0%	\$ 447	1.8%
CDOs		537	2.2%		549	2.2%		553	2.3%		520	2.1%	524	2.1%
CMBS		2,706	11.3%		2,754	11.2%		2,673	11.0%		2,464	9.8%	2,422	9.6%
Corporate		8,971	37.5%		9,765	39.8%		9,539	39.5%		9,990	39.5%	9,680	38.5%
Foreign government/government agencies		423	1.8%		463	1.9%		429	1.8%		493	2.0%	523	2.1%
Municipal - taxable		143	0.6%		158	0.7%		131	0.5%		126	0.5%	131	0.5%
Municipal - tax-exempt		8,667	36.2%		8,809	35.9%		8,897	36.8%		9,068	36.0%	8,654	34.5%
RMBS		1,234	5.2%		966	3.9%		1,028	4.2%		1,253	5.0%	1,360	5.4%
U.S. Treasuries		829	3.5%		603	2.5%		440	1.8%		794	3.1%	1,373	5.5%
Total fixed maturities, AFS	\$	23,911	100.0%	\$	24,525	100.0%	\$	24,196	100.0%	\$	25,212	100.0%	\$ 25,114	100.0%
U.S. government/government agencies	\$	1,967	8.2%	\$	1,534	6.3%	\$	1,503	6.2%	\$	2,116	8.4%	\$ 2,837	11.3%
AAA		4,112	17.2%		3,979	16.2%		4,055	16.8%		4,035	16.0%	3,886	15.5%
AA		6,436	26.9%		6,671	27.2%		7,096	29.2%		7,364	29.2%	7,248	28.8%
A		6,036	25.2%		6,305	25.7%		5,700	23.6%		5,702	22.6%	5,280	21.0%
BBB		4,744	19.9%		5,375	21.9%		5,148	21.3%		5,413	21.5%	5,238	20.9%
BB & below		616	2.6%		661	2.7%		694	2.9%		582	2.3%	625	2.5%
Total fixed maturities, AFS	\$	23,911	100.0%	\$	24,525	100.0%	\$	24,196	100.0%	\$	25,212	100.0%	\$ 25,114	100.0%

^[1] Please refer to the basis of presentation for a description of the statutory legal entity view for Property & Casualty.

^[2] Includes a real estate joint venture and hedge fund investments outside of limited partnerships.

THE HARTFORD FINANCIAL SERVICES GROUP, INC. GROSS UNREALIZED LOSS AGING AVAILABLE-FOR-SALE SECURITIES

	l	December 31, 20	10	D	ecember 31, 20	09
	Amortized	Fair	Unrealized	Amortized	Fair	Unrealized
	Cost	Value	Loss [1] [2]	Cost	Value	Loss
Total AFS Securities						
Three months or less	\$ 17,431	\$ 16,783	\$ (643)	\$ 11,197	\$ 10,838	\$ (359)
Greater than three months to six months	732	690	(42)	317	289	(28)
Greater than six months to nine months	438	397	(41)	2,940	2,429	(511)
Greater than nine months to twelve months	185	169	(16)	2,054	1,674	(380)
Greater than twelve months	15,599	12,811	(2,754)	22,445	16,636	(5,809)
Total	\$ 34,385	\$ 30,850	\$ (3,496)	\$ 38,953	\$ 31,866	\$ (7,087)

^[1] As of December 31, 2010, fixed maturities, AFS, represented \$3,364, or 96%, of the Company's total unrealized loss on AFS securities. The Company held no securities of a single issuer that were in an unrealized loss position in excess of 5% of the total unrealized loss amount as of December 31, 2010 and 2009.

^[2] Unrealized losses exclude the fair value of bifurcated embedded derivative features of certain securities. Subsequent changes in value will be recorded in net realized capital gains (losses).

THE HARTFORD FINANCIAL SERVICES GROUP, INC.

INVESTED ASSET EXPOSURES AS OF DECEMBER 31, 2010

Top Ten Corporate and Equity, AFS, Exposures by Sector		Cost or rtized Cost	Fa	ir Value	Percent of Total Invested Assets [1]
Financial services	\$	8,114	\$	7,774	7.9%
Utilities	•	7,235		7,562	7.7%
Consumer non-cyclical		6,127		6,543	6.7%
Technology and communications		4,268		4,469	4.6%
Energy		3,382		3,572	3.6%
Basic industry		3,267		3,505	3.6%
Capital goods		3,182		3,383	3.4%
Consumer cyclical		1,896		2,000	2.0%
Transportation		1,141		1,197	1.2%
Other		897		852	0.9%
Total	\$	39,509	\$	40,857	41.6%
Top Ten Exposures by Issuer [2]					
JPMorgan Chase & Co.	\$	420	\$	402	0.4%
Wells Fargo & Co.	*	337	Ť	306	0.3%
AT&T Inc.		275		291	0.3%
Bank of America Corp.		357		286	0.3%
General Electric Co.		337		283	0.3%
Barclays PLC		289		278	0.3%
Pfizer Inc.		244		275	0.3%
Citigroup Inc.		299		273	0.3%
Verizon Communications Inc.		256		273	0.3%
State of Califorina		278		271	0.2%
Total	\$	3,092	\$	2,938	3.0%

^[1] Excludes equity securities, trading.

^[2] Excludes U.S. government and government agency securities, mortgage obligations issued by government sponsored agencies, cash equivalent securities, exposures resulting from derivative transactions and equity securities, trading.