# **NEWS RELEASE**

## COMERICA REPORTS THIRD QUARTER 2012 NET INCOME OF \$117 MILLION

Customer Relationship Focus Supports Loan and Deposit Growth

Average Total Loan Growth Continues - Driven by a \$717 Million,

3 Percent Increase in Commercial Loans

Average Deposits Increase to Record Level of \$50 Billion

Strong Capital Supports Shareholder Return of \$119 Million

**DALLAS/October 17, 2012** -- Comerica Incorporated (NYSE: CMA) today reported third quarter 2012 net income of \$117 million, compared to \$144 million for the second quarter 2012. Earnings per fully diluted share was 61 cents compared to 73 cents for the second quarter 2012. Third quarter 2012 earnings per fully diluted share included restructuring expenses of 8 cents associated with the acquisition of Sterling Bancshares, Inc. (Sterling) compared to 2 cents for the second quarter 2012.

(dollar amounts in millions, except per share data)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (a)	\$ 427	\$ 435	\$ 423
Provision for credit losses	22	19	35
Noninterest income	197	211	201
Noninterest expenses (b)	449	433	463
Provision for income taxes	36	50	28
Net income	117	144	98
Net income attributable to common shares	116	142	97
Diluted income per common share	0.61	0.73	0.51
Average diluted shares (in millions)	191	194	192
Tier 1 common capital ratio (d)	10.32% (c)	10.38%	10.57%
Tangible common equity ratio (d)	10.25	10.27	10.43

- (a) Included accretion of the purchase discount on the acquired Sterling loan portfolio of \$15 million (\$9 million, after tax), \$18 million (\$11 million, after tax) and \$27 million (\$17 million, after tax) in the third and second guarter 2012 and the third guarter 2011, respectively.
- (b) Included restructuring expenses of \$25 million (\$16 million, after tax), \$8 million (\$5 million, after tax) and \$33 million (\$21 million, after tax) in the third and second quarter 2012 and the third quarter 2011, respectively, associated with the acquisition of Sterling.
- (c) September 30, 2012 ratio is estimated.
- (d) See Reconciliation of Non-GAAP Financial Measures.

"Our customer relationship focus supported loan and deposit growth in the third quarter, despite a slow growing national economy," said Ralph W. Babb Jr., chairman and chief executive officer. "Average loans were up \$369 million, or 1 percent, compared to the second quarter, primarily reflecting an increase of \$717 million, or 3 percent, in commercial loans. This was the ninth consecutive quarter of average commercial loan growth, resulting in more than a 20 percent year-over-year increase, including our acquisition of Sterling in July 2011. The increase in average commercial loans in the third quarter was primarily driven by increases in Mortgage Banker Finance, Technology and Life Sciences, and Energy.

"Net interest income declined slightly, reflecting the expected continued shift in loan portfolio mix and decline in accretion, as well as a decline in nonaccrual interest received and a leasing residual value adjustment. Lower loan and securities portfolio yields were partially offset by increased loan volume."

"Strong noninterest-bearing deposit growth continued in the third quarter. We had record average deposits of \$50 billion in the third quarter 2012, with an increase of \$1 billion, primarily driven by the increase in noninterest-bearing deposits.

"Our capital position remained a source of strength. We repurchased 2.9 million shares in the third quarter under our share repurchase program. Combined with our dividend, we returned \$119 million to shareholders in the third quarter."

## Third Quarter 2012 Compared to Second Quarter 2012

- Average total loans increased \$369 million, or 1 percent, primarily reflecting an increase of \$717 million, or 3 percent, in commercial loans, partially offset by a decrease of \$344 million, or 3 percent, in commercial real estate loans (commercial mortgage and real estate construction loans). The increase in commercial loans was primarily driven by increases in Mortgage Banker Finance, Technology and Life Sciences and Energy.
- Average total deposits increased \$1.2 billion, to \$49.9 billion, primarily reflecting an increase of \$1.3 billion, or 7 percent, in noninterest-bearing deposits.
- Strong credit quality continued in the third quarter 2012. Nonaccrual loans decreased \$54 million, to \$665 million at September 30, 2012. Net credit-related charge-offs decreased \$2 million to \$43 million, or 0.39 percent of average loans, in the third quarter 2012. The provision for credit losses was \$22 million in the third quarter 2012 compared to \$19 million in the second quarter 2012.
- Net interest income was \$427 million in the third quarter 2012 compared to \$435 million in the second quarter 2012. The \$8 million decrease in net interest income was primarily due to a decline in nonaccrual interest received(\$4 million) and a leasing residual value adjustment (\$2 million), as well as the expected continued shift in the mix of the loan portfolio (\$6 million), a decrease in the accretion of the purchase discount on the acquired Sterling loan portfolio (\$3 million) and lower reinvestment yields on mortgage-backed investment securities (\$2 million), partially offset by lower funding costs (\$2 million), an increase in loan volumes (\$3 million) and one more day in the third quarter (\$4 million).
- Noninterest income was \$197 million in the third quarter 2012 compared to \$211 million for the second quarter 2012. The \$14 million decrease was primarily due to decreases in certain non-customer driven income categories. Net securities gains of \$6 million and a \$5 million annual incentive bonus received in the second quarter 2012 were not repeated in the third quarter, and net income from principal investing and warrants declined \$3 million.
- Noninterest expenses were \$449 million in the third quarter 2012, compared to \$433 million in the second quarter 2012. The \$16 million increase primarily reflected a \$17 million increase in restructuring expenses related to the Sterling acquisition.
- Comerica repurchased 2.9 million shares of common stock under the share repurchase program in the
  third quarter 2012. Combined with the dividend, and in accordance with the capital plan approved earlier
  this year, \$119 million, or 101 percent of net income, was returned to shareholders in the third quarter
  (89 percent, excluding the third quarter restructuring charge).

## **Net Interest Income**

(dollar amounts in millions)	3rd Qtr '12		2nd Qtr '12		3rd Qtr '11	
Net interest income	\$	427	\$	435	\$	423
Net interest margin		2.96%		3.10%		3.18%
Selected average balances (a):						
Total earning assets	\$	57,801	\$	56,653	\$	53,243
Total loans		43,597		43,228		40,098
Total investment securities		9,791		9,728		8,158
Federal Reserve Bank deposits (excess liquidity)		4,160		3,463		4,800
Total deposits		49,857		48,679		45,098
Total noninterest-bearing deposits		21,469		20,128		17,511

- Average balances in 3rd quarter 2011 included Sterling balances from July 28 through September 30, 2011.
- Net interest income of \$427 million in the third quarter 2012 decreased \$8 million compared to the second quarter 2012.
  - Second quarter 2012 included an unusually high amount of interest received on nonaccrual loans, which declined by \$4 million in the third quarter. In addition, third quarter 2012 included a \$2 million negative residual value adjustment to assets in the leasing portfolio.
  - The continued shift in the loan portfolio mix reduced net interest income \$6 million, primarily due to the decrease in higher-yielding commercial real estate loans, the increase in lower-yielding commercial loans, the maturity of higher-yielding fixed-rate loans and positive credit quality migration throughout the loan portfolio.
  - Accretion of the purchase discount on the acquired Sterling loan portfolio decreased \$3 million, to \$15 million in the third quarter 2012, compared to \$18 million in the second quarter 2012. For the fourth quarter of 2012, \$7 million to \$9 million of accretion is expected to be recognized.
  - Interest earned on investment securities available-for-sale decreased \$2 million, as a result of lower reinvestment yields on mortgage-backed investment securities.
  - An increase in loan volumes (\$3 million), one more day in the third quarter (\$4 million) and lower funding costs (\$2 million) partially offset the items noted above.
- Average earning assets increased \$1.1 billion in the third quarter 2012, compared to the second quarter 2012, primarily reflecting a \$697 million increase in excess liquidity and a \$369 million increase in average loans.
- Average deposits increased \$1.2 billion in the third quarter 2012, compared to the second quarter 2012, primarily due to a \$1.3 billion increase in average noninterest-bearing deposits, partially offset by a decrease in customer certificates of deposit. The rate paid on total average interest-bearing deposits decreased 1 basis point, to 24 basis points.
- Net interest margin of 2.96 percent decreased 14 basis points compared to the second quarter 2012. In addition to the decrease from the unusually high amount of nonaccrual interest received in the second quarter (3 basis points) and the negative leasing residual value adjustment in the third quarter (2 basis points), net interest margin was negatively impacted by lower accretion on the acquired Sterling loan portfolio (2 basis points), continued shift in mix in the loan portfolio (3 basis points), lower reinvestment yields on mortgage-backed securities (2 basis points) and the increase in excess liquidity (3 basis points). Lower funding costs partially offset the decline (1 basis point).

#### **Noninterest Income**

Noninterest income totaled \$197 million for the third quarter 2012 compared to \$211 million for the second quarter 2012. The \$14 million decrease was primarily due to decreases in certain non-customer driven income categories. Net securities gains of \$6 million and a \$5 million annual incentive bonus received from Comerica's third-party credit card provider in the second quarter 2012 were not repeated in the third quarter, and net income from principal investing and warrants declined \$3 million. Additionally, customer derivative

income decreased \$3 million in the third quarter 2012. These declines were partially offset by a \$5 million increase in deferred compensation asset returns. The increase in deferred compensation asset returns is offset by an increase in deferred compensation expense in noninterest expenses.

#### **Noninterest Expenses**

Noninterest expenses totaled \$449 million in the third quarter 2012 compared to \$433 million in the second quarter 2012. The \$16 million increase was primarily due to increases of \$17 million in restructuring expenses and \$3 million in salaries expense, partially offset by a decrease of \$5 million in legal expenses. Additionally, noninterest expenses were reduced by \$6 million in the third quarter 2012 and \$3 million in the second quarter due to gains on sales of assets. Restructuring charges related to the Sterling acquisition are substantially complete. The increase in salaries expense was primarily due to a \$5 million increase in deferred compensation expense, partially offset by a \$3 million decrease in executive incentive compensation.

#### **Credit Quality**

"Credit quality continued to be strong," said Babb. "With 39 basis points of net charge-offs and watch list loans at 8.3 percent of the total loan portfolio, we are well within our historical normal range."

(dollar amounts in millions)	3rd	Qtr '12	2nc	d Qtr '12	3r	d Qtr '11
Net credit-related charge-offs	\$	43	\$	45	\$	77
Net credit-related charge-offs/Average total loans		0.39%		0.42%		0.77%
Provision for credit losses	\$	22	\$	19	\$	35
Nonperforming loans (a)		692		747		958
Nonperforming assets (NPAs) (a)		755		814		1,045
NPAs/Total loans and foreclosed property		1.71%		1.85%		2.53%
Loans past due 90 days or more and still accruing	\$	36	\$	43	\$	81
Allowance for loan losses		647		667		767
Allowance for credit losses on lending-related commitments (b)		35		36		27
Total allowance for credit losses		682		703		794
Allowance for loan losses/Total loans		1.46%		1.52%		1.86%
Allowance for loan losses/Nonperforming loans		94		89		80

<sup>(</sup>a) Excludes loans acquired with credit impairment.

## **Balance Sheet and Capital Management**

Total assets and common shareholders' equity were \$63.3 billion and \$7.1 billion, respectively, at September 30, 2012, compared to \$62.7 billion and 7.0 billion, respectively, at June 30, 2012. There were approximately 191 million common shares outstanding at September 30, 2012. Comerica repurchased \$90 million of common stock (2.9 million shares) under the share repurchase program during the third quarter 2012. Combined with the dividend of \$0.15 per share in the third quarter 2012, and in accordance with the capital plan approved earlier this year, share repurchases and dividends returned 101 percent of third quarter 2012 net income to shareholders (89 percent, excluding the third quarter restructuring charge).

Comerica's tangible common equity ratio was 10.25% at September 30, 2012, a decrease of 2 basis points from June 30, 2012. The estimated Tier 1 common capital ratio decreased 6 basis points, to 10.32% at September 30, 2012, from June 30, 2012.

<sup>(</sup>b) Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.

<sup>•</sup> Internal watch list loans continued the downward trend, declining \$182 million in the third quarter 2012, to \$3.7 billion at September 30, 2012. Nonperforming assets decreased \$59 million to \$755 million at September 30, 2012.

<sup>•</sup> During the third quarter 2012, \$35 million of borrower relationships over \$2 million were transferred to nonaccrual status, a decrease of \$12 million from the second quarter 2012.

#### Full-Year 2012 Outlook Compared to Full-Year 2011

For 2012, management expects the following, assuming a continuation of the current economic environment:

- · Average loans increasing 7 percent to 8 percent.
- Net interest income increasing 4 percent to 5 percent.
- Net credit-related charge-offs and provision for credit losses declining.
- Noninterest income increasing 1 percent to 2 percent.
- · Noninterest expenses increasing or decreasing 1 percent.
- · Effective tax rate of approximately 26 percent.

## **Business Segments**

Comerica's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. The financial results below are based on the internal business unit structure of the Corporation and methodologies in effect at September 30, 2012 and are presented on a fully taxable equivalent (FTE) basis. The accompanying narrative addresses third quarter 2012 results compared to second quarter 2012.

The following table presents net income (loss) by business segment.

(dollar amounts in millions)	3rd Qtr '	12	2nd Qtr '	12	3rd Qtr '	11
Business Bank	\$ 211	88% \$	210	84% \$	179	86%
Retail Bank	10	4	19	8	19	9
Wealth Management	18	8	20	8	11	5
	239	100%	249	100%	209	100%
Finance	(103)		(95)		(91)	
Other (a)	(19)		(10)		(20)	
Total	\$ 117	\$	144	\$	98	

<sup>(</sup>a) Includes items not directly associated with the three major business segments or the Finance Division.

#### **Business Bank**

(dollar amounts in millions)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 386	\$ 385	\$ 363
Provision for credit losses	15	12	18
Noninterest income	76	83	77
Noninterest expenses	144	151	164
Net income	211	210	179
Net credit-related charge-offs	27	26	40
Selected average balances:			
Assets	34,863	34,376	30,608
Loans	33,856	33,449	29,957
Deposits	25,142	24,145	21,759

- Average loans increased \$407 million, primarily due to increases in Mortgage Banker Finance and Middle Market, partially offset by a decrease in Commercial Real Estate. The increase in Middle Market primarily reflected increases in Energy and Technology and Life Sciences.
- Average deposits increased \$997 million. The increase was broad-based, reflecting increases in Middle Market, Corporate, Commercial Real Estate and Mortgage Banker Finance.
- Net interest income increased \$1 million, primarily due to higher loan volumes, increased net funds transfer pricing (FTP) credits, as a result of higher deposit balances, and one more day in the third quarter, partially offset by decreases in loan yields and accretion on the acquired Sterling loan portfolio.
- The provision for credit losses increased \$3 million, primarily reflecting increases in Middle Market and Mortgage Banker Finance, partially offset by a decrease in Commercial Real Estate. The increase in

- Middle Market primarily reflected increases in Technology and Life Sciences, National Dealer Services and Energy, partially offset by a decrease in general Middle Market.
- Noninterest income decreased \$7 million, primarily due to decreases in commercial lending fees and warrant income.
- Noninterest expenses decreased \$7 million, primarily due to decreases in net allocated corporate overhead expense and processing charges, and a third quarter gain on sale of assets; partially offset by an increase in legal expenses.

#### Retail Bank

(dollar amounts in millions)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 161	\$ 161	\$ 173
Provision for credit losses	6	3	16
Noninterest income	41	47	47
Noninterest expenses	181	177	175
Net income (loss)	10	19	19
Net credit-related charge-offs	13	9	28
Selected average balances:			
Assets	5,964	5,946	5,985
Loans	5,265	5,250	5,483
Deposits	20,682	20,525	19,792

- Average deposits increased \$157 million, primarily due to an increase in Small Business.
- The provision for credit losses increased \$3 million, primarily due to an increase in Small Business.
- Noninterest income decreased \$6 million, primarily due to a \$5 million annual incentive bonus received in the second quarter 2012 from Comerica's third-party credit card provider.
- Noninterest expenses increased \$4 million, primarily due to small increases in several noninterest expense categories.

#### Wealth Management

(dollar amounts in millions)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 47	\$ 46	\$ 45
Provision for credit losses	3	2	7
Noninterest income	62	66	56
Noninterest expenses	78	79	77
Net income	18	20	11
Net credit-related charge-offs	3	10	9
Selected average balances:			
Assets	4,566	4,604	4,674
Loans	4,476	4,529	4,658
Deposits	3,667	3,640	3,198

- Average loans decreased \$53 million, primarily due to a decrease in Private Banking.
- Average deposits increased \$27 million, primarily due to an increase in Private Banking.
- Noninterest income decreased \$4 million, primarily due a decrease in gains on the sale of auction-rate securities.

## **Geographic Market Segments**

Comerica also provides market segment results for four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. The financial results below are based on methodologies in effect at September 30, 2012 and are presented on a fully taxable equivalent (FTE) basis. The accompanying narrative addresses third quarter 2012 results compared to second quarter 2012.

The following table presents net income (loss) by market segment.

(dollar amounts in millions)		3rd Qtr '12		3rd Qtr '12 2nd Qtr '12			r '12	2 3rd Qtr		
Midwest	\$	71	30% \$	75	31% \$	60	28%			
Western		70	29	69	27	50	23			
Texas		45	19	51	20	64	31			
Florida		(1)	_	(5)	(2)	1	1			
Other Markets		41	17	47	19	22	11			
International		13	5	12	5	12	6			
		239	100%	249	100%	209	100%			
Finance & Other (a)		(122)		(105)		(111)				
Total	\$	117	\$	144	\$	98				

<sup>(</sup>a) Includes items not directly associated with the geographic markets.

#### Midwest Market

(dollar amounts in millions)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 194	\$ 196	\$ 199
Provision for credit losses	2	1	20
Noninterest income	95	96	96
Noninterest expenses	175	177	183
Net income	71	75	60
Net credit-related charge-offs	12	10	33
Selected average balances:			
Assets	13,784	14,028	14,118
Loans	13,468	13,766	13,873
Deposits	19,628	19,227	18,510

- Average loans decreased \$298 million, primarily due to decreases in Middle Market, Commercial Real Estate, Corporate, and Private Banking.
- Average deposits increased \$401 million, primarily due to increases in Corporate, Middle Market and Small Business, partially offset by a decrease in Personal Banking.
- Net interest income decreased \$2 million, primarily due to decreases in loan volumes and yields, partially
  offset by one more day in the third quarter 2012 and an increase in net FTP credits, primarily as a result
  of higher deposit balances and lower loan balances.

#### Western Market

(dollar amounts in millions)	3rd Qtr '12	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 181	\$ 177	\$ 166
Provision for credit losses	_	1	13
Noninterest income	34	37	32
Noninterest expenses	105	104	106
Net income	70	69	50
Net credit-related charge-offs	10	12	32
Selected average balances:			
Assets	13,442	13,170	12,110
Loans	13,163	12,920	11,889
Deposits	15,192	14,371	12,975

- Average loans increased \$243 million, primarily due to increases in Middle Market and Corporate. The
  increase in Middle Market primarily reflected increases in Technology and Life Sciences and National
  Dealer Services.
- Average deposits increased \$821 million, primarily due to increases in Middle Market, Commercial Real Estate and Small Business. The increase in Middle Market was broad-based.
- Net interest income increased \$4 million, primarily due to an increase in loan volumes, one more day in the third guarter 2012, and an increase in net FTP credits as a result of higher deposit balances.
- Noninterest income decreased \$3 million, primarily due to a decrease in warrant income.

#### Texas Market

(dollar amounts in millions)	3r	d Qtr '12	2nd C	tr '12	3rd Qtr '11
Net interest income (FTE)	\$	139	\$	143	\$ 143
Provision for credit losses		10		7	(8)
Noninterest income		30		31	29
Noninterest expenses		89		88	81
Net income		45		51	64
Net credit-related charge-offs		7		4	2
Selected average balances:					
Assets		10,327	1	0,270	8,510
Loans		9,585		9,506	8,145
Deposits		9,941	1	0,185	8,865

- Average loans increased \$79 million, primarily due to an increase in Middle Market, partially offset by a
  decrease in Commercial Real Estate. The increase in Middle Market was primarily due to an increase
  in Energy.
- Average deposits decreased \$244 million, primarily reflecting decreases in Middle Market, Small Business and Private Banking. The decrease in Middle Market primarily reflected decreases in Technology and Life Sciences and Energy.
- Net interest income decreased \$4 million, primarily due to a decrease in accretion on the acquired Sterling loan portfolio and lower loan yields, partially offset by an increase in loan volumes and one more day in the third quarter 2012.
- The provision for credit losses increased \$3 million, primarily due to an increase in Private Banking.

#### Florida Market

(dollar amounts in millions)	3rd Qtr '12	- 1	2nd Qtr '12	3rd Qtr '11
Net interest income (FTE)	\$ 10	\$	11 3	11
Provision for credit losses	5		11	2
Noninterest income	3		4	4
Noninterest expenses	10		11	11
Net income	(1)		(5)	1
Net credit-related charge-offs	9		10	5
Selected average balances:				
Assets	1,309		1,407	1,450
Loans	1,328		1,429	1,477
Deposits	512		446	404

- Average loans decreased \$101 million, primarily due to decreases in Commercial Real Estate and Private Banking.
- Average deposits increased \$66 million, primarily due to an increase in Private Banking.
- The provision for credit losses decreased \$6 million, primarily due to decreases in Private Banking and Middle Market.

## **Conference Call and Webcast**

Comerica will host a conference call to review third quarter 2012 financial results at 7 a.m. CT Wednesday, October 17, 2012. Interested parties may access the conference call by calling (800) 309-2262 or (706) 679-5261 (event ID No. 31764718). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A telephone replay will be available approximately two hours following the conference call through October 31, 2012. The conference call replay can be accessed by calling (855) 859-2056 or (404) 537-3406 (event ID No. 31764718). A replay of the Webcast can also be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Business Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### **Forward-looking Statements**

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on course," "trend," "objective," "looks forward" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forwardlooking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions; changes in monetary and fiscal policies, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; changes in Comerica's credit rating; the interdependence of financial service companies; changes in regulation or oversight; unfavorable developments concerning credit quality; the acquisition of Sterling Bancshares, Inc., or any future acquisitions; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries of Comerica's customers; the implementation of Comerica's strategies and business models, including the implementation of revenue enhancements and efficiency improvements; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; operational difficulties, failure of technology infrastructure or information security incidents; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; competitive product and pricing pressures among financial institutions within Comerica's markets; changes in customer behavior; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings; the effectiveness of methods of reducing risk exposures; the effects of terrorist activities and other hostilities; the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods; changes in accounting standards and the critical nature of Comerica's accounting policies. Comerica cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2011. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents. Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

**Media Contact:** 

Wayne J. Mielke (214) 462-4463

**Investor Contacts:** 

Darlene P. Persons (214) 462-6831

Brittany L. Butler (214) 462-6834

# CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)

	Three Months Ended							Nine Months Ended				
6 40	Sep	tember 30,		June 30,	Se	September 30,		September :				
(in millions, except per share data) PER COMMON SHARE AND COMMON STOCK DATA		2012		2012		2011		2012	2011			
Diluted net income	\$	0.61	\$	0.73	\$	0.51	\$	2.00 \$	1.61			
Cash dividends declared	Э	0.01	Ф	0.75	Ф	0.10	Э	0.40	0.30			
Common shareholders' equity (at period end)		37.01		36.18		34.94		0.40	0.30			
Tangible common equity (at period end) (a)		33.56		32.76		31.57						
Average diluted shares (in thousands)		191,492		194,487		191,634		193,991	182,602			
KEY RATIOS		6.670	,	0.220/		5.010/		7.460/	6.4407			
Return on average common shareholders' equity		6.67%	0	8.22%		5.91%		7.46%	6.44%			
Return on average assets		0.74		0.93		0.67		0.84	0.71			
Tier 1 common capital ratio (a) (b)		10.32		10.38		10.57						
Tier 1 risk-based capital ratio (b)		10.32		10.38		10.65						
Total risk-based capital ratio (b)		13.63		13.90		14.84						
Leverage ratio (b)		10.71		10.92		11.41						
Tangible common equity ratio (a)  AVERAGE BALANCES		10.25		10.27		10.43		1				
Commercial loans	\$	26,700	\$	25,983	\$	22,127	\$	25,810 \$	21,769			
Real estate construction loans:	Э	20,700	Ф	23,983	Ф	22,127	Э	23,810 \$	21,/09			
Commercial Real Estate business line (c)		999		1,035		1,269		1,029	1,501			
Other business lines (d)		390		385		430		391	417			
Total real estate construction loans		1,389		1,420		1,699		1,420	1,918			
Commercial mortgage loans:		1,509		1,420		1,099		1,420	1,916			
Commercial Real Estate business line (c)		2,140		2,443		2,244		2,367	2,046			
Other business lines (d)		7,530		7,540		8,031		7,584	7,856			
Total commercial mortgage loans		9,670		9,983		10,275		9,951	9,902			
Lease financing		852		869		936		873	960			
International loans		1,302		1,265		1,163		1,257	1,212			
Residential mortgage loans		1,488		1,487		1,606		1,498	1,577			
Consumer loans		2,196		2,221		2,292		2,225	2,272			
Total loans		43,597		43,228	_	40,098		43,034	39,610			
		-				ŕ			-			
Earning assets		57,801		56,653		53,243		56,884	50,923			
Total assets		63,276		61,950		58,238		62,284	55,526			
Noninterest-bearing deposits		21,469		20,128		17,511		20,415	16,259			
Interest-bearing deposits		28,388		28,551		27,587	_	28,538	26,149			
Total deposits		49,857		48,679		45,098		48,953	42,408			
Common shareholders' equity		7,045		7,002		6,633		6,996	6,150			
NET INTEREST INCOME												
Net interest income (fully taxable equivalent basis)	\$	428	\$	435	\$	424	\$	1,306 \$	1,212			
Fully taxable equivalent adjustment		1		<del>_</del>		1		2	3			
Net interest margin (fully taxable equivalent basis)	_	2.96%	ò	3.10%		3.18%		3.08%	3.19%			
CREDIT QUALITY	e	((5	•	710	e	020						
Nonaccrual loans	\$	665	\$	719	\$	929						
Reduced-rate loans Total nonperforming loans (e)		692		28 747		958						
Foreclosed property		63		67		1,045	_					
Total nonperforming assets (e)		755		814		1,045						
Loans past due 90 days or more and still accruing		36		43		81						
Gross loan charge-offs		59		64		90	\$	185 \$	338			
Loan recoveries		16		19		13		52	70			
Net loan charge-offs		43		45		77		133	268			
Allowance for loan losses		647		667		767						
Allowance for credit losses on lending-related commitments		35		36		27						
Total allowance for credit losses		682		703		794						
Allowance for loan losses as a percentage of total loans		1.46%	<u></u>	1.52%		1.86%						
Net loan charge-offs as a percentage of average total loans (f)		0.39	J	0.42		0.77		0.41%	0.90%			
Nonperforming assets as a percentage of total loans and foreclosed property (e)		1.71		1.85		2.53		0.41/0	0.5070			
Allowance for loan losses as a percentage of total nonperforming loans		94		89		80						
See Reconciliation of Non-GAAP Financial Measures		24		0,9	_	00						

<sup>(</sup>a) See Reconciliation of Non-GAAP Financial Measures.
(b) September 30, 2012 ratios are estimated.
(c) Primarily loans to real estate investors and developers.

<sup>(</sup>d) Primarily loans secured by owner-occupied real estate.
(e) Excludes loans acquired with credit-impairment.

<sup>(</sup>f) Lending-related commitment charge-offs were zero in all periods presented.

# CONSOLIDATED BALANCE SHEETS

(in millions, except share data)	_	mber 30, 012	June 30, 2012	December 31, 2011	September 30, 2011
	(una	udited)	(unaudited)		(unaudited)
ASSETS Cash and due from banks	\$	933	\$ 1,076	\$ 982	\$ 981
	Ψ				
Interest-bearing deposits with banks		3,005	3,065	2,574	4,217
Other short-term investments		146	170	149	137
Investment securities available-for-sale		10,569	9,940	10,104	9,732
Commercial loans		27,460	27,016	24,996	23,113
Real estate construction loans		1,392	1,377	1,533	1,648
Commercial mortgage loans		9,559	9,830	10,264	10,539
Lease financing		837	858	905	927
International loans		1,277	1,224	1,170	1,046
Residential mortgage loans		1,495	1,469	1,526	1,643
Consumer loans		2,174	2,218	2,285	2,309
Total loans		44,194	43,992	42,679	41,225
Less allowance for loan losses		(647)	(667)	(726)	(767)
Net loans		43,547	43,325	41,953	40,458
Premises and equipment		625	667	675	685
Accrued income and other assets		4,489	4,407	4,571	4,678
Total assets	\$	63,314	\$ 62,650	\$ 61,008	\$ 60,888
LIABILITIES AND SHAREHOLDERS' EQUITY					,
Noninterest-bearing deposits	\$	21,753	\$ 21,330	\$ 19,764	\$ 19,116
Money market and interest-bearing checking deposits		20,407	20,008	20,311	20,237
Savings deposits		1,589	1,629	1,524	1,771
Customer certificates of deposit		5,742	6,045	5,808	5,980
Other time deposits		_	_	_	45
Foreign office time deposits		486	376	348	303
Total interest-bearing deposits		28,224	28,058	27,991	28,336
Total deposits		49,977	49,388	47,755	47,452
Short-term borrowings		63	83	70	164
Accrued expenses and other liabilities		1,450	1,409	1,371	1,312
Medium- and long-term debt		4,740	4,742	4,944	5,009
Total liabilities		56,230	55,622	54,140	53,937
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141	1,141	1,141
Capital surplus		2,153	2,144	2,170	2,162
Accumulated other comprehensive loss		(253)	(301)	*	<i>'</i>
Retained earnings		5,831	5,744	5,546	5,471
Less cost of common stock in treasury - 36,790,174 shares at 9/30/12, 33,889,392 shares at 6/30/12, 30,831,076 shares at 12/31/11 and 29,238,425 shares at 9/30/11		(1,788)	(1,700)	•	•
Total shareholders' equity		7,084	7,028	6,868	6,951
Total liabilities and shareholders' equity	\$	63,314			\$ 60,888

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	7	Three Months	Nine Months Ended				
		September			September		
(in millions, except per share data)		2012	2011		2012	2011	
INTEREST INCOME							
Interest and fees on loans	\$	400 \$	405	\$	1,219 \$	1,149	
Interest on investment securities		57	54		179	170	
Interest on short-term investments		3	4		9	9	
Total interest income		460	463		1,407	1,328	
INTEREST EXPENSE							
Interest on deposits		17	24		54	69	
Interest on medium- and long-term debt		16	16		49	50	
Total interest expense		33	40		103	119	
Net interest income		427	423		1,304	1,209	
Provision for credit losses		22	35		63	126	
Net interest income after provision for credit losses		405	388		1,241	1,083	
NONINTEREST INCOME							
Service charges on deposit accounts		53	53		162	156	
Fiduciary income		39	37		116	115	
Commercial lending fees		22	22		71	64	
Letter of credit fees		19	19		54	55	
Card fees		12	17		35	47	
Foreign exchange income		9	11		29	30	
Bank-owned life insurance		10	10		30	27	
Brokerage fees		5	5		14	17	
Net securities gains		3	12		11	18	
Other noninterest income		28	15		92	81	
Total noninterest income		197	201		614	610	
NONINTEREST EXPENSES		197	201		014	010	
		102	102		592	565	
Salaries  Final and State Stat		192	192		582	565	
Employee benefits		61	53		181	153	
Total salaries and employee benefits		253	245		763	718	
Net occupancy expense		40	44		121	122	
Equipment expense		17	17		50	49	
Outside processing fee expense		27	25		79	74	
Software expense		23	22		67	65	
Merger and restructuring charges		25	33		33	38	
FDIC insurance expense		9	8		29	35	
Advertising expense		7	7		21	21	
Other real estate expense		2	5		6	19	
Other noninterest expenses		46	57		161	151	
Total noninterest expenses		449	463		1,330	1,292	
Income before income taxes		153	126		525	401	
Provision for income taxes		36	28		134	104	
NET INCOME		117	98		391	297	
Less income allocated to participating securities		1	1		4	3	
Net income attributable to common shares	\$	116 \$	97	\$	387 \$	294	
Earnings per common share:							
Basic	\$	0.61 \$	0.51	\$	2.00 \$	1.63	
Diluted		0.61	0.51		2.00	1.61	
Comprehensive income		165	176		494	456	
-							
Cash dividends declared on common stock		29	20		78	55	
Cash dividends declared per common share		0.15	0.10		0.40	0.30	

# CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	T	hird	Se	cond	First	F	ourth	Th	hird		Third	Quarter 20			
	-	arter	-	arter	Quarte	· Q	uarter	-	arter	Se	cond Qua	rter 2012	Thi	ird Qua	rter 2011
(in millions, except per share data)	2	012	2	012	2012		2011	20	011	A	mount	Percent	An	nount	Percent
INTEREST INCOME															
Interest and fees on loans	\$	400	\$	408	\$ 41	\$	415	\$	405	\$	(8)	(2)%	\$	(5)	(1)%
Interest on investment securities		57		59	63	3	63		54		(2)	(4)		3	4
Interest on short-term investments		3		3			3		4			_		(1)	(5)
Total interest income		460		470	47	7	481		463		(10)	(2)		(3)	(1)
INTEREST EXPENSE															
Interest on deposits		17		18	19	)	21		24		(1)	(4)		(7)	(26)
Interest on medium- and long-term debt		16		17	10	6	16		16		(1)	(5)		_	_
Total interest expense		33		35	3:	5	37		40		(2)	(5)		(7)	(15)
Net interest income		427		435	442	2	444		423		(8)	(2)		4	1
Provision for credit losses		22		19	22	2	18		35		3	14		(13)	(38)
Net interest income after provision for credit losses		405		416	420	)	426		388		(11)	(2)		17	4
NONINTEREST INCOME															
Service charges on deposit accounts		53		53	50	6	52		53		_	_		_	_
Fiduciary income		39		39	38	3	36		37		_	_		2	7
Commercial lending fees		22		24	2:	5	23		22		(2)	(10)		_	_
Letter of credit fees		19		18	1′	7	18		19		1	8			_
Card fees		12		12	1	l	11		17		_	_		(5)	(30)
Foreign exchange income		9		10	10	)	10		11		(1)	(3)		(2)	(15)
Bank-owned life insurance		10		10	10	)	10		10		_	_		_	_
Brokerage fees		5		4	:	5	5		5		1	2		_	_
Net securities gains (losses)		_		6	:	5	(4)		12		(6)	N/M		(12)	N/M
Other noninterest income		28		35	29	)	21		15		(7)	(18)		13	89
Total noninterest income		197		211	200	6	182		201		(14)	(7)		(4)	(2)
NONINTEREST EXPENSES															
Salaries		192		189	20	l	205		192		3	1		_	_
Employee benefits		61		61	59	)	52		53		_	_		8	16
Total salaries and employee benefits		253		250	260	)	257		245		3	1		8	3
Net occupancy expense		40		40	4	l	47		44		_	_		(4)	(7)
Equipment expense		17		16	1′	7	17		17		1	2		_	_
Outside processing fee expense		27		26	20	6	27		25		1	_		2	4
Software expense		23		21	23	3	23		22		2	6		1	5
Merger and restructuring charges		25		8	_	-	37		33		17	N/M		(8)	(22)
FDIC insurance expense		9		10	10	)	8		8		(1)	_		1	28
Advertising expense		7		7	,		7		7		_	_		_	_
Other real estate expense		2		_	4		3		5		2	N/M		(3)	(65)
Other noninterest expenses		46		55	60		53		57		(9)	(15)		(11)	(21)
Total noninterest expenses		449		433	448		479		463		16	4		(14)	(3)
Income before income taxes		153		194	178		129		126		(41)	(21)		27	23
Provision for income taxes		36		50	48		33		28		(14)	(27)		8	33
NET INCOME		117		144	130	)	96		98		(27)	(18)		19	20
Less income allocated to participating securities		1		2			1		1		(1)	(12)		_	
Net income attributable to common shares	\$	116	\$	142	\$ 129	\$	95	\$	97	\$	(26)	(18)%	\$	19	20 %
Earnings per common share:															
Basic	\$	0.61	\$	0.73			0.48	\$	0.51	\$	(0.12)	(16)%	\$	0.10	20 %
Diluted		0.61		0.73	0.60	)	0.48		0.51		(0.12)	(16)		0.10	20
Comprehensive income (loss)		165		169	160	)	(30)		176		(4)	(2)		(11)	(6)
Cash dividends declared on common stock		29		29	20	)	20		20			_		9	45
Cash dividends declared per common share		0.15		0.15	0.10		0.10		0.10		_	_		0.05	50

N/M - Not Meaningful

# ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

					2011				
(in millions)	31	rd Qtr	21	nd Qtr	1st Qtr		4th Qtr	3rd Qtr	
Balance at beginning of period	\$	667	\$	704	\$ 726	\$	767 \$	806	
Loan charge-offs:									
Commercial		19		26	25		28	33	
Real estate construction:									
Commercial Real Estate business line (a)		2		2	2		4	11	
Other business lines (b)		_		1	_		1	_	
Total real estate construction		2		3	2		5	11	
Commercial mortgage:									
Commercial Real Estate business line (a)		12		16	13		17	12	
Other business lines (b)		13		11	13		24	21	
Total commercial mortgage		25		27	26		41	33	
International		1		_	2		2	_	
Residential mortgage		6		3	2		2	4	
Consumer		6		5	5		7	9	
Total loan charge-offs		59		64	62		85	90	
Recoveries on loans previously charged-off:									
Commercial		7		10	9		11	5	
Real estate construction		3		1	1		4	3	
Commercial mortgage		5		4	3		9	3	
International		_		_	1		_	_	
Residential mortgage		_		_	1		_	1	
Consumer		1		4	2		1	1	
Total recoveries		16		19	17		25	13	
Net loan charge-offs		43		45	45		60	77	
Provision for loan losses		23		8	23		19	38	
Balance at end of period	\$	647	\$	667	\$ 704	\$	726 \$	767	
Allowance for loan losses as a percentage of total loans		1.46%	6	1.52%	1.64	<b>%</b>	1.70%	1.86%	
Net loan charge-offs as a percentage of average total loans		0.39		0.42	0.43		0.57	0.77	

<sup>(</sup>a) Primarily charge-offs of loans to real estate investors and developers.

# ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES ON LENDING-RELATED COMMITMENTS (unaudited) Comerica Incorporated and Subsidiaries

			2012	2011			
(in millions)	31	rd Qtr	2nd Qtr	1st Qtr		4th Qtr	3rd Qtr
Balance at beginning of period	\$	36	\$ 25	\$ 26	\$	27 \$	30
Add: Provision for credit losses on lending-related commitments		(1)	11	(1)		(1)	(3)
Balance at end of period	\$	35	\$ 36	\$ 25	\$	26 \$	27
Unfunded lending-related commitments sold	\$	_	\$ _	\$ _	\$	<b>— \$</b>	_

<sup>(</sup>b) Primarily charge-offs of loans secured by owner-occupied real estate.

# **NONPERFORMING ASSETS (unaudited)**

				2012			2011			
(in millions)	3r	d Qtr	21	nd Qtr		1st Qtr		4th Qtr		3rd Qtr
SUMMARY OF NONPERFORMING ASSETS AND P	AST DUE	LOANS	8							
Nonaccrual loans:										
Business loans:										
Commercial	\$	154	\$	175	\$	205	\$	237	\$	258
Real estate construction:										
Commercial Real Estate business line (a)		45		60		77		93		109
Other business lines (b)		6		9		8		8		3
Total real estate construction		51		69		85		101		112
Commercial mortgage:		31		0)		03		101		112
Commercial Real Estate business line (a)		137		155		174		159		198
Other business lines (b)		219		220		275		268		275
Total commercial mortgage		356		375		449		427		473
Lease financing		3		4		4		5		5
International						4		8		7
Total nonaccrual business loans		564		623		747		778		855
Retail loans:										
Residential mortgage		69		76		69		71		65
Consumer:										
Home equity		28		16		9		5		4
Other consumer		4		4		5		6		5
Total consumer		32		20		14		11		9
Total nonaccrual retail loans		101		96		83		82		74
Total nonaccrual loans		665		719		830		860		929
Reduced-rate loans		27		28		26		27		29
Total nonperforming loans (c)		692		747		856		887		958
Foreclosed property		63		67		67		94		87
Total nonperforming assets (c)	\$	755	\$	814	\$	923	\$	981	\$	1,045
Nonperforming loans as a percentage of total loans		1.57%	<b>o</b>	1.70%	6	1.99%		2.08%	6	2.32%
Nonperforming assets as a percentage of total loans										
and foreclosed property		1.71		1.85		2.14		2.29		2.53
Allowance for loan losses as a percentage of total										
nonperforming loans		94		89		82		82		80
Loans past due 90 days or more and still accruing	\$	36	\$	43	\$	50	\$	58	\$	81
ANALYSIS OF NONACCRUAL LOANS										
Nonaccrual loans at beginning of period	\$	719	\$	830	\$	860	\$	929	\$	941
Loans transferred to nonaccrual (d)	Ф	35	Ф	47	Ф	69	Ф	929	Ф	130
Nonaccrual business loan gross charge-offs (e)		(46)								
		(40)		(56)		(55)		(76)		(76)
Loans transferred to accrual status (d)		(20)		(41)				(10)		(15)
Nonaccrual business loans sold (f)		(20)		(16)		(7)		(19)		(15)
Payments/Other (g)		(23)		(45)		(37)		(73)		(36)
Nonaccrual loans at end of period	\$	665	\$	719	\$	830	\$	860	\$	929
(a) Primarily loans to real estate investors and developers.										
(b) Primarily loans secured by owner-occupied real estate.										
(c) Excludes loans acquired with credit impairment.										
(d) Based on an analysis of nonaccrual loans with book bal	ances grea	ter than S	32 mil	lion.						
(e) Analysis of gross loan charge-offs:										
Nonaccrual business loans	\$	46	\$	56	\$	55	\$	76	\$	76
Performing watch list loans	•	1		_		_		_		1
Consumer and residential mortgage loans		12		8		7		9		13
Total gross loan charge-offs	\$	59	\$	64	\$	62	\$	85	\$	90
	ψ	33	ψ	04	ψ	02	Ψ	0.5	Ψ	70
(f) Analysis of loans sold:	ф	20	Ф	1.0	ø	7	ø	10	ø	1.5
Nonaccrual business loans	\$	20	\$	16	\$	7	\$	19	\$	15
Performing watch list loans		42		7		11		_		16
Total loans sold	\$	62	\$	23	\$	18	\$	19	\$	31

<sup>(</sup>g) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

# ANALYSIS OF NET INTEREST INCOME (FTE) (unaudited)

					Nine Mon	ths ]	Ended			
		Sep	temb	er 30, 20	)12		Sep	tember	30, 20	)11
	A	verage			Average	A	verage			Average
(dollar amounts in millions)	В	alance	Int	erest	Rate	E	Balance	Inter	est	Rate
Commercial loans	\$	25,810	\$	673	3.48%	\$	21,769	\$	604	3.70%
Real estate construction loans		1,420		47	4.48		1,918		59	4.12
Commercial mortgage loans		9,951		337	4.51		9,902		306	4.12
Lease financing		873		19	2.92		960		25	3.53
International loans		1,257		35	3.73		1,212		35	3.89
Residential mortgage loans		1,498		52	4.66		1,577		63	5.34
Consumer loans		2,225		57	3.44		2,272		59	3.47
Total loans (a)		43,034		1,220	3.79		39,610	1	,151	3.88
Auction-rate securities available-for-sale		294		2	0.78		497		3	0.75
Other investment securities available-for-sale		9,509		178	2.57		7,131		168	3.20
Total investment securities available-for-sale		9,803		180	2.51		7,628		171	3.03
Interest-bearing deposits with banks (b)		3,909		8	0.26		3,557		7	0.24
Other short-term investments		138		1	1.80		128		2	2.14
Total earning assets		56,884		1,409	3.32		50,923	1	,331	3.50
Cash and due from banks		967					908			
Allowance for loan losses		(707)	)				(860)	)		
Accrued income and other assets		5,140					4,555			
Total assets	\$	62,284	-			\$	55,526	_		
Money market and interest-bearing checking deposits	\$	20,583		26	0.18	\$	18,539		36	0.26
Savings deposits		1,589		1	0.06		1,516		1	0.11
Customer certificates of deposit		5,993		25	0.54		5,666		30	0.70
Foreign office and other time deposits		373		2	0.64		428		2	0.50
Total interest-bearing deposits		28,538		54	0.25		26,149		69	0.35
Short-term borrowings		78		_	0.12		137		_	0.15
Medium- and long-term debt		4,846		49	1.36		5,702		50	1.17
Total interest-bearing sources		33,462		103	0.41		31,988		119	0.50
Noninterest-bearing deposits		20,415					16,259			
Accrued expenses and other liabilities		1,411					1,129			
Total shareholders' equity		6,996					6,150			
Total liabilities and shareholders' equity	\$	62,284	-			\$	55,526	-		
Net interest income/rate spread (FTE)			\$	1,306	2.91			\$ 1	,212	3.00
FTE adjustment			\$	2				\$	3	
Impact of net noninterest-bearing sources of funds					0.17					0.19
Net interest margin (as a percentage of average earning assets) (FTE) (a)	(b)				3.08%					3.19%

<sup>(</sup>a) Accretion of the purchase discount on the acquired loan portfolio of \$58 million and \$27 million in the nine months ended September 30, 2012 and 2011, respectively, increased the net interest margin by 14 basis points and 7 basis points in the nine months ended September 30, 2012 and 2011, respectively.

<sup>(</sup>b) Excess liquidity, represented by average balances deposited with the Federal Reserve Bank, reduced the net interest margin by 20 basis points and 22 basis points in the nine months ended September 30, 2012 and 2011, respectively.

# ANALYSIS OF NET INTEREST INCOME (FTE) (unaudited)

				Thre	e Months E	nded			
	Sept	ember 30,	2012	J	une 30, 201	2	Sept	, 2011	
	Average		Average	Average		Average	Average		Average
(dollar amounts in millions)	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
Commercial loans	\$ 26,700	\$ 227	3.38%	\$ 25,983	\$ 227	3.52%	\$ 22,127	\$ 207	3.70%
Real estate construction loans	1,389	15	4.36	1,420	15	4.50	1,699	23	5.28
Commercial mortgage loans	9,670	106	4.34	9,983	112	4.46	10,275	115	4.42
Lease financing	852	4	2.04	869	7	3.28	936	8	3.46
International loans	1,302	12	3.77	1,265	12	3.66	1,163	11	4.01
Residential mortgage loans	1,488	17	4.67	1,487	17	4.53	1,606	21	5.30
Consumer loans	2,196	19	3.44	2,221	18	3.37	2,292	20	3.56
Total loans (a)	43,597	400	3.66	43,228	408	3.79	40,098	405	4.01
Auction-rate securities available-for-sale	234	1	0.97	296	_	0.82	437	1	0.63
Other investment securities available-for-sale	9,557	57	2.42	9,432	59	2.55	7,721	54	2.87
Total investment securities available-for-sale	9,791	58	2.38	9,728	59	2.49	8,158	55	2.74
Interest-bearing deposits with banks (b)	4,276	3	0.26	3,556	3	0.26	4,851	3	0.23
Other short-term investments	137	_	1.88	141	_	1.55	136	1	2.30
Total earning assets	57,801	461	3.19	56,653	470	3.35	53,243	464	3.47
Cash and due from banks	971			931			969		
Allowance for loan losses	(673)	)		(710)	)		(814)	)	
Accrued income and other assets	5,177			5,076			4,840		
Total assets	\$ 63,276	-		\$ 61,950	_		\$ 58,238		
Money market and interest-bearing checking deposits	\$ 20,495	8	0.17	\$ 20,458	8	0.18	\$ 19,595	13	0.25
Savings deposits	1,618	_	0.04	1,607	1	0.07	1,659	_	0.14
Customer certificates of deposit	5,894	8	0.52	6,107	9	0.53	5,878	10	0.66
Foreign office and other time deposits	381	1	0.71	379	_	0.64	455	1	0.49
Total interest-bearing deposits	28,388	17	0.24	28,551	18	0.25	27,587	24	0.33
Short-term borrowings	89	_	0.12	68	_	0.12	204	_	0.08
Medium- and long-term debt	4,745	16	1.35	4,854	17	1.40	5,168	16	1.23
Total interest-bearing sources	33,222	33	0.40	33,473	35	0.42	32,959	40	0.47
Noninterest-bearing deposits	21,469			20,128			17,511		
Accrued expenses and other liabilities	1,540			1,347			1,135		
Total shareholders' equity	7,045			7,002			6,633		
Total liabilities and shareholders' equity	\$ 63,276	-		\$ 61,950	-		\$ 58,238		
Net interest income/rate spread (FTE)		\$ 428	2.79		\$ 435	2.93		\$ 424	3.00
FTE adjustment		\$ 1	_		\$ —			\$ 1	
Impact of net noninterest-bearing sources of funds			0.17			0.17			0.18
Net interest margin (as a percentage of average earning assets) (FTE) (a) (b)			2.96%			3.10%			3.18%

<sup>(</sup>a) Accretion of the purchase discount on the acquired loan portfolio of \$15 million, \$18 million and \$27 million in the third and second quarters of 2012 and the third quarter of 2011, respectively, increased the net interest margin by 10 basis points, 13 basis points and 20 basis points in the third and second quarters of 2012 and the third quarter of 2011, respectively.

<sup>(</sup>b) Excess liquidity, represented by average balances deposited with the Federal Reserve Bank, reduced the net interest margin by 21 basis points and by 18 basis points in the third and second quarters of 2012, respectively, and by 29 basis points in the third quarter of 2011.

# CONSOLIDATED STATISTICAL DATA (unaudited)

(in millions, except per share data)	Sep	tember 30, 2012		June 30, 2012	N	Iarch 31, 2012	Do	ecember 31, 2011	Sep	tember 30, 2011
Commercial loans:										
Floor plan	\$	2,276	\$	2,406	\$	2,152	\$	1,822	\$	1,209
Other		25,184		24,610		23,488		23,174		21,904
Total commercial loans		27,460		27,016		25,640		24,996		23,113
Real estate construction loans:										
Commercial Real Estate business line (a)		1,003		991		1,055		1,103		1,226
Other business lines (b)		389		386		387		430		422
Total real estate construction loans		1,392		1,377		1,442		1,533		1,648
Commercial mortgage loans:										
Commercial Real Estate business line (a)		2,020		2,315		2,501		2,507		2,602
Other business lines (b)		7,539		7,515		7,578		7,757		7,937
Total commercial mortgage loans		9,559		9,830		10,079		10,264		10,539
Lease financing		837		858		872		905		927
International loans		1,277		1,224		1,256		1,170		1,046
Residential mortgage loans		1,495		1,469		1,485		1,526		1,643
Consumer loans:										
Home equity		1,570		1,584		1,612		1,655		1,683
Other consumer		604		634		626		630		626
Total consumer loans		2,174		2,218		2,238		2,285		2,309
Total loans	\$	44,194	\$	43,992	\$	43,012	\$	42,679	\$	41,225
Goodwill	\$	635	\$	635	\$	635	\$	635	\$	635
Core deposit intangible		23		25		27		29		32
Loan servicing rights		2		3		3		3		3
Tier 1 common capital ratio (c) (d)		10.32%		10.38%	6	10.27%	6	10.37%	ń	10.57%
Tier 1 risk-based capital ratio (d)		10.32		10.38		10.27	•	10.41	•	10.65
Total risk-based capital ratio (d)		13.63		13.90		13.99		14.25		14.84
Leverage ratio (d)		10.71		10.92		10.94		10.92		11.41
Tangible common equity ratio (c)		10.25		10.27		10.21		10.27		10.43
Common shareholders' equity per share of common stock	\$	37.01	\$	36.18	\$	35.44	\$	34.80	\$	34.94
Tangible common equity per share of common stock (c)	Ψ	33.56	Ψ	32.76	Ψ	32.06	Ψ	31.42	Ψ	31.57
Market value per share for the quarter:		23.00		32.70		52.00		312		51.67
High		33.38		32.88		34.00		27.37		35.79
Low		29.32		27.88		26.25		21.53		21.48
Close		31.05		30.71		32.36		25.80		22.97
Quarterly ratios:										
Return on average common shareholders' equity		6.67%		8.22%	6	7.50%	6	5.51%	ń	5.91%
Return on average assets		0.74	-	0.93	,	0.84	-	0.63	-	0.67
Efficiency ratio		71.68		67.53		69.70		75.97		75.59
Number of banking centers		490		493		495		494		502
$\boldsymbol{\varepsilon}$										

<sup>(</sup>a) Primarily loans to real estate investors and developers.

<sup>(</sup>b) Primarily loans secured by owner-occupied real estate.

<sup>(</sup>c) See Reconciliation of Non-GAAP Financial Measures.

<sup>(</sup>d) September 30, 2012 ratios are estimated.

# PARENT COMPANY ONLY BALANCE SHEETS (unaudited)

Comerica Incorporated

	Sept	ember 30,	December 31,	September 30,
(in millions, except share data)		2012	2011	2011
ASSETS				
Cash and due from subsidiary bank	\$	13	\$ 7	3
Short-term investments with subsidiary bank		418	411	440
Other short-term investments		88	90	86
Investment in subsidiaries, principally banks		7,200	7,011	7,098
Premises and equipment		4	4	3
Other assets		150	177	189
Total assets	\$	7,873	\$ 7,700	\$ 7,819
LIABILITIES AND SHAREHOLDERS' EQUITY				
Medium- and long-term debt	\$	632	\$ 666	\$ 722
Other liabilities		157	166	146
Total liabilities		789	832	868
Common stock - \$5 par value:				
Authorized - 325,000,000 shares				
Issued - 228,164,824 shares		1,141	1,141	1,141
Capital surplus		2,153	2,170	2,162
Accumulated other comprehensive loss		(253)	(356)	(230)
Retained earnings		5,831	5,546	5,471
Less cost of common stock in treasury - $36,790,174$ shares at $9/30/12$ , $30,831,076$ shares at $12/31/11$ , and $29,238,425$ shares at $9/30/11$		(1,788)	(1,633)	(1,593)
Total shareholders' equity		7,084	6,868	6,951
Total liabilities and shareholders' equity	\$	7,873	\$ 7,700	\$ 7,819

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

				Accumulated			
	Common	Stock		Other			Total
	Shares		Capital	Comprehensive	Retained	Treasury	Shareholders'
(in millions, except per share data)	Outstanding	Amount	Surplus	Loss	Earnings	Stock	Equity
BALANCE AT DECEMBER 31, 2010	176.5	\$ 1,019	\$ 1,481	\$ (389	9) \$ 5,247	\$ (1,565)	\$ 5,793
Net income	_	_	_	_	297	_	297
Other comprehensive income, net of tax	_	_	_	159	_	_	159
Cash dividends declared on common stock (\$0.30 per share)	_	_	_	_	- (55)	_	(55)
Purchase of common stock	(2.7)	_	_	_		(75)	(75)
Acquisition of Sterling Bancshares, Inc.	24.3	122	681	_		_	803
Net issuance of common stock under employee stock plans	0.8	_	(29)	) —	(18)	47	_
Share-based compensation	_	_	29	_		_	29
BALANCE AT SEPTEMBER 30, 2011	198.9	\$ 1,141	\$ 2,162	\$ (230	5,471	\$ (1,593)	\$ 6,951
BALANCE AT DECEMBER 31, 2011	197.3	\$ 1,141	\$ 2,170	\$ (356	5) \$ 5,546	\$ (1,633)	\$ 6,868
Net income	_	_	_	_	391	_	391
Other comprehensive income, net of tax	_	_	_	103	_	_	103
Cash dividends declared on common stock (\$0.40 per share)	_	_	_	_	(78)	_	(78)
Purchase of common stock	(7.1)	_	_	_	_	(215)	(215)
Net issuance of common stock under employee stock plans	1.2	_	(48)	) —	(28)	62	(14)
Share-based compensation	_	_	29	_		_	29
Other	_	_	2	_	_	(2)	_
BALANCE AT SEPTEMBER 30, 2012	191.4	\$ 1,141	\$ 2,153	\$ (253	5,831	\$ (1,788)	\$ 7,084

# **BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)**

(dollar amounts in millions)		Business	Retail	•	Vealth					
Three Months Ended September 30, 2012	Bank		Bank	Mai	nagement	Finance			Other	Total
Earnings summary:										
Net interest income (expense) (FTE)	\$	386	\$ 161	\$	47	\$	(176)	\$	10	\$ 428
Provision for credit losses		15	6		3		_		(2)	22
Noninterest income		76	41		62		14		4	197
Noninterest expenses		144	181		78		3		43	449
Provision (benefit) for income taxes (FTE)		92	5		10		(62)		(8)	37
Net income (loss)	\$	211	\$ 10	\$	18	\$	(103)	\$	(19)	\$ 117
Net credit-related charge-offs	\$	27	\$ 13	\$	3		_		_	\$ 43
Selected average balances:										
Assets	\$	34,863	\$ 5,964	\$	4,566	\$	12,166	\$	5,717	\$ 63,276
Loans		33,856	5,265		4,476		_		_	43,597
Deposits		25,142	20,682		3,667		193		173	49,857
Statistical data:										
Return on average assets (a)		2.42%	0.18%		1.61%		N/M		N/M	0.74%
Efficiency ratio		31.23	89.39		71.14		N/M		N/M	71.68

	Business			Retail	•	Wealth				
Three Months Ended June 30, 2012		Bank		Bank	Ma	nagement	I	inance	Other	Total
Earnings summary:										
Net interest income (expense) (FTE)	\$	385	\$	161	\$	46	\$	(166)	\$ 9	\$ 435
Provision for credit losses		12		3		2		_	2	19
Noninterest income		83		47		66		17	(2)	211
Noninterest expenses		151		177		79		2	24	433
Provision (benefit) for income taxes (FTE)		95		9		11		(56)	(9)	50
Net income (loss)	\$	210	\$	19	\$	20	\$	(95)	\$ (10)	\$ 144
Net credit-related charge-offs	\$	26	\$	9	\$	10		_	_	\$ 45
Selected average balances:										
Assets	\$	34,376	\$	5,946	\$	4,604	\$	11,953	\$ 5,071	\$ 61,950
Loans		33,449		5,250		4,529		_	_	43,228
Deposits		24,145		20,525		3,640		177	192	48,679
Statistical data:										
Return on average assets (a)		2.44%		0.35%		1.76%		N/M	N/M	0.93%
Efficiency ratio		32.30		85.17		73.98		N/M	N/M	67.53

Three Months Ended September 30, 2011	Business Bank		Retail Bank	Wealth nagement	Finance			Other	Total
Earnings summary:									
Net interest income (expense) (FTE)	\$	363	\$ 173	\$ 45	\$	(168)		11	\$ 424
Provision for credit losses		18	16	7		_		(6)	35
Noninterest income		77	47	56		26		(5)	201
Noninterest expenses		164	175	77		3		44	463
Provision (benefit) for income taxes (FTE)		79	10	6		(54)		(12)	29
Net income (loss)	\$	179	\$ 19	\$ 11	\$	(91)	\$	(20)	\$ 98
Net credit-related charge-offs	\$	40	\$ 28	\$ 9		_		_	\$ 77
Selected average balances:									
Assets	\$	30,608	\$ 5,985	\$ 4,674	\$	10,210	\$	6,761	\$ 58,238
Loans		29,957	5,483	4,658		_		_	40,098
Deposits		21,759	19,792	3,198		236		113	45,098
Statistical data:									
Return on average assets (a)		2.33%	0.38%	0.95%		N/M		N/M	0.67%
Efficiency ratio		37.38	79.17	78.06		N/M		N/M	75.59

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity. FTE - Fully Taxable Equivalent N/M - Not Meaningful

## MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)										Other			F	inance		
Three Months Ended September 30, 2012		<b>1idwest</b>	1	Western	Texas		_]	Florida	N	<b>Iarkets</b>	Inter	national	& Other			Total
Earnings summary:																
Net interest income (expense) (FTE)	\$	194	\$	181	\$	139	\$	10	\$	51	\$	19	\$	(166)	\$	428
Provision for credit losses		2		_		10		5		6		1		(2)		22
Noninterest income		95		34		30		3		7		10		18		197
Noninterest expenses		175		105		89		10		16		8		46		449
Provision (benefit) for income taxes (FTE)		41		40		25		(1)		(5)		7		(70)		37
Net income (loss)	\$	71	\$	70	\$	45	\$	(1)	\$	41	\$	13	\$	(122)	\$	117
Net credit-related charge-offs	\$	12	\$	10	\$	7	\$	9	\$	4		1		_	\$	43
Selected average balances:																
Assets	\$	13,784	\$	13,442	\$	10,327	\$	1,309	\$	4,621	\$	1,910	\$	17,883	\$	63,276
Loans		13,468		13,163		9,585		1,328		4,266		1,787		_		43,597
Deposits		19,628		15,192		9,941		512		2,823		1,395		366		49,857
Statistical data:																
Return on average assets (a)		1.38%		1.74%		1.61%		(0.29)%		3.54%		2.65%		N/M		0.74%
Efficiency ratio		60.40		48.63		52.50		76.90		27.38		28.28		N/M		71.68
							Other					Finance				
Three Months Ended June 30, 2012	N	<b>1idwest</b>	1	Western		Texas	]	Florida	N	<b>Aarkets</b>	Inter	national	&	Other		Total
Earnings summary:																
Net interest income (expense) (FTE)	\$	196	\$	177	\$	143	\$	11	\$	46	\$	19	\$	(157)	\$	435
Provision for credit losses		1		1		7		11		(4)		1		2		19
Noninterest income		96		37		31		4		19		9		15		211
Noninterest expenses		177		104		88		11		18		9		26		433
Provision (benefit) for income taxes (FTE)		39		40		28		(2)		4		6		(65)		50
Net income (loss)	\$	75	\$	69	\$	51	\$	(5)	\$	47	\$	12	\$	(105)	\$	144
Net credit-related charge-offs	\$	10	\$	12	\$	4	\$	10	\$	9	\$	_			\$	45
Not credit-related charge-ons	Ф	10	Φ	12	Ф	4	Ф	10	Ф	9	Φ	_		_	Φ	

								()						,	
Efficiency ratio		60.51		48.44		50.96		77.45		30.43		29.78		N/M	67.53
Three Months Ended September 30, 2011		Midwest		Western		Texas		Florida		Other Iarkets	Int	ernational	Finance & Other		Γotal
Earnings summary:		-						-							
Net interest income (expense) (FTE)	\$	199	\$	166	\$	143	\$	11	\$	41	\$	21	\$	(157)	\$ 424
Provision for credit losses		20		13		(8)		2		12		2		(6)	35
Noninterest income		96		32		29		4		10		9		21	201
Noninterest expenses		183		106		81		11		25		10		47	463
Provision (benefit) for income taxes (FTE)		32		29		35		1		(8)		6		(66)	29
Net income (loss)	\$	60	\$	50	\$	64	\$	1	\$	22	\$	12	\$	(111)	\$ 98
Net credit-related charge-offs	\$	33	\$	32	\$	2	\$	5	\$	5	\$	_		_	\$ 77
Selected average balances:															
Assets	\$	14,118	\$	12,110	\$	8,510	\$	1,450	\$	3,374	\$	1,705	\$	16,971	\$ 58,238
Loans		13,873		11,889		8,145		1,477		3,082		1,632		_	40,098
Deposits		18,510		12,975		8,865		404		2,392		1,603		349	45,098
Statistical data:															
Return on average assets (a)		1.22%		1.42%		2.66%		0.29 %		2.66%		2.76%		N/M	0.67%
Efficiency ratio		62.08		53.68		46.83		78.39		50.21		31.22		N/M	75.59

\$ 10,270

9,506

1.78%

10,185

\$ 1,407

1,429

446

(1.35)%

\$ 4,183

3,837

2,728

4.53%

1,868

1,770

1,353

2.54%

17,024 \$ 61,950

369

N/M

43,228

48,679

0.93%

\$ 14,028

13,766

19,227

1.48%

\$ 13,170

12,920

14,371

1.78%

Selected average balances:

Return on average assets (a)

Assets

Loans

Deposits

Statistical data:

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)		tember 30, 2012		June 30, 2012		Tarch 31, 2012	D	ecember 31, 2011	Se	ptember 30, 2011
Tier 1 Common Capital Ratio:										
Tier 1 capital (a) (b)	\$	6,685	\$	6,676	\$	6,647	\$	6,582	\$	6,560
Less:										
Trust preferred securities		_				_		25		49
Tier 1 common capital (b)	\$	6,685	\$	6,676	\$	6,647	\$	6,557	\$	6,511
Risk-weighted assets (a) (b)	\$	64,772	\$	64,312	\$	64,742	\$	63,244	\$	61,593
Tier 1 risk-based capital ratio (b)		10.32%	)	10.38%	ó	10.27%	ó	10.41%	Ó	10.65%
Tier 1 common capital ratio (b)		10.32		10.38		10.27		10.37		10.57
Tangible Common Equity Ratio:										
Common shareholders' equity	\$	7,084	\$	7,028	\$	6,985	\$	6,868	\$	6,951
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		25		28		30		32		35
Tangible common equity	\$	6,424	\$	6,365	\$	6,320	\$	6,201	\$	6,281
Total assets	\$	63,314	\$	62,650	\$	62,593	\$	61,008	\$	60,888
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		25		28		30		32		35
Tangible assets	\$	62,654	\$	61,987	\$	61,928	\$	60,341	\$	60,218
Common equity ratio		11.19%	)	11.22%	ó	11.16%	ó	11.26%	Ó	11.42%
Tangible common equity ratio		10.25		10.27		10.21		10.27		10.43
Tangible Common Equity per Share of Common Stock:										
Common shareholders' equity	\$	7,084	\$	7,028	\$	6,985	\$	6,868	\$	6,951
Tangible common equity		6,424		6,365		6,320		6,201		6,281
Shares of common stock outstanding (in millions)		191		194		197		197		199
Common shareholders' equity per share of common stock	\$	37.01	\$	36.18	\$	35.44	\$	34.80	\$	34.94
Tangible common equity per share of common stock		33.56		32.76		32.06		31.42		31.57

<sup>(</sup>a) Tier 1 capital and risk-weighted assets as defined by regulation.

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders equity per share of common stock. Comerica believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.

<sup>(</sup>b) September 30, 2012 Tier 1 capital and risk-weighted assets are estimated.