

Safe Harbor

Each of the presentations today will contain forward looking statements about strategies, products, future results, performance or achievements, financial and otherwise, including statements regarding our business model transformation, guidance for the third and fourth quarters of fiscal year 2014, our long term financial goals, and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain our revenue growth and profitability; failure to maintain cost reductions; failure to successfully manage transitions to new business models and markets, including the introduction of additional ratable revenue streams and our continuing efforts to attract customers to our cloud-based offerings; failure to successfully expand adoption of our products, slowing momentum in subscription billings or revenues; and difficulty in predicting revenue and billings from new businesses and the potential impact on our financial results from changes in our business models.

A discussion of factors that may affect future results is contained in our most recent SEC Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in this presentation are being made as of the time and date of its live presentation. The forward-looking statements made in these presentations are being made as of the time and date of the live presentations. If these presentations are reviewed after the time and date of the live presentations, even if subsequently made available by us, on our Web site or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the attached Appendix for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.

Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures (In millions, except per share data)

To supplement our consolidated financial statements presented on a GAAP basis, we provide investors with certain non-GAAP measures including non-GAAP net income per share and non-GAAP operating margin. For our internal budgeting and resource allocation process and as a means to evaluate period-to-period comparisons, we use non-GAAP measures to supplement our consolidated financial statements presented on a GAAP basis. These non-GAAP measures do not include certain items that may have a material impact upon our future reported financial results. We use non-GAAP measures in making operating decisions because we believe those measures provide meaningful supplemental information regarding our earning potential and performance for management by excluding certain expenses and charges that may not be indicative of our core business operating results. For the reasons set forth below, we believe these non-GAAP financial measures are useful to investors both because (1) they allow for greater transparency with respect to key metrics used by management in its financial and operational decision-making and (2) they are used by our institutional investors and the analyst community to help them analyze the health of our business. This allows investors and others to better understand and evaluate our operating results and future prospects in the same manner as management, compare financial results across accounting periods and to those of peer companies and to better understand the long-term performance of our core business. We also use some of these measures for purposes of determining company-wide incentive compensation.

There are limitations in using non-GAAP financial measures because non-GAAP financial measures are not prepared in accordance with GAAP and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. In addition, they are subject to inherent limitations as they reflect the exercise of judgments by management about which charges are excluded from the non-GAAP financial measures. We compensate for these limitations by analyzing current and future results on a GAAP basis as well as a non-GAAP basis and also by providing GAAP measures in our public disclosures. The presentation of non-GAAP financial information is meant to be considered in addition to, not as a substitute for or in isolation from, the directly comparable financial measures prepared in accordance with GAAP. We urge investors to review the reconciliation of our non-GAAP financial measures to the comparable GAAP financial measures included below, and not to rely on any single financial measure to evaluate our business.

The following slides shows Autodesk's non-GAAP results reconciled to GAAP results included in this presentation.

AEC Opportunity Overview

Amar Hanspal

Senior Vice President, IPG, Autodesk

Oct. 2, 2013

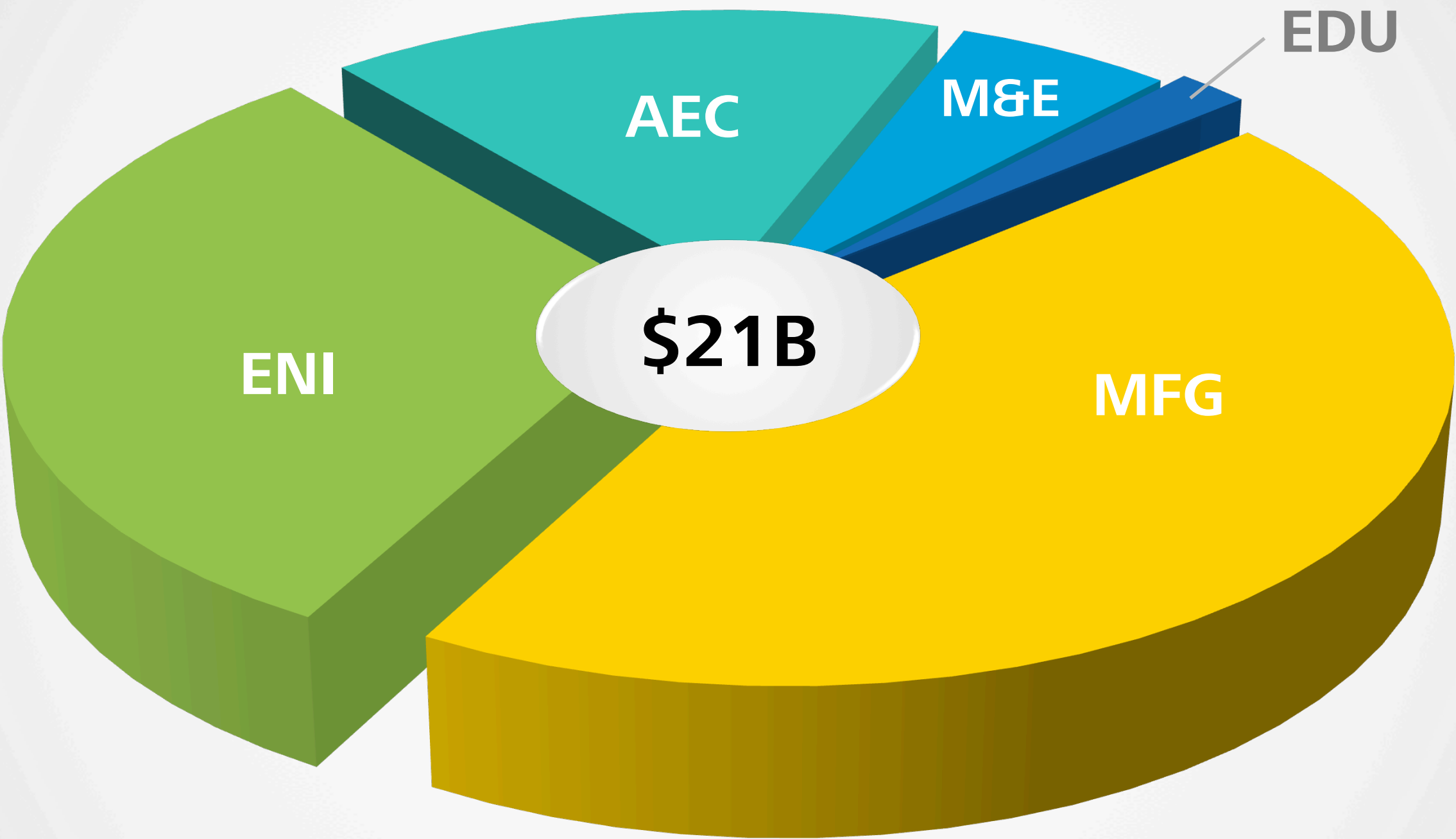


Topics

- **The AEC Market**
- **Industry Trends**
- **Building Information Modeling**
- **New Generation of Cloud Products**



Autodesk's Opportunity



Source: Cambashi, July 2013 release

NOTE: The TAM numbers presented are conservative estimates because they do not, for example, include the impact of un-surveyed competitors, internally developed software, free software, alternatively monetized software, and piracy.



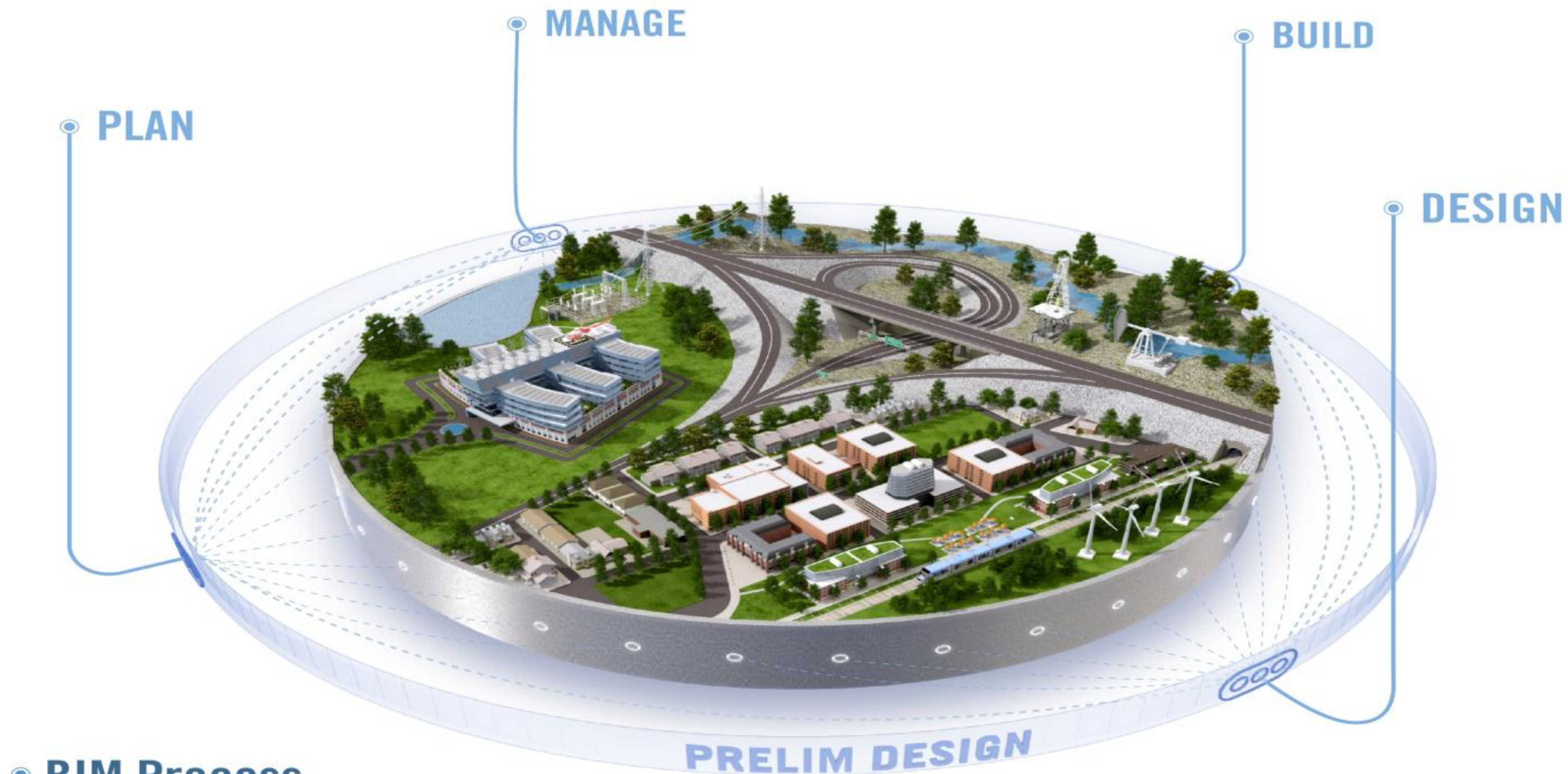
Lean Construction

Sustainable Design

Integrated Delivery Models

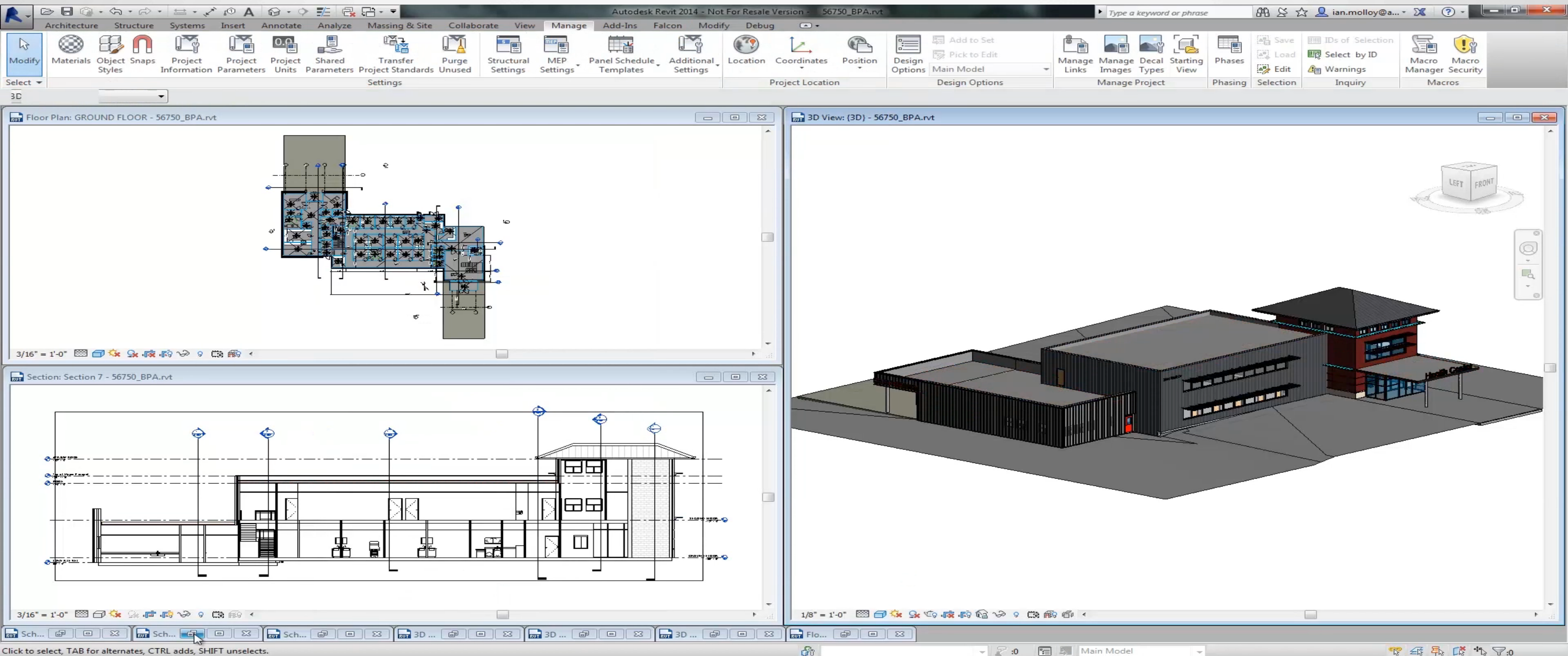
An aerial photograph of a multi-lane highway interchange with green grassy areas and trees. A blue semi-transparent rectangular box with rounded corners is centered over the image, containing the title text in white.

Building Information Modeling

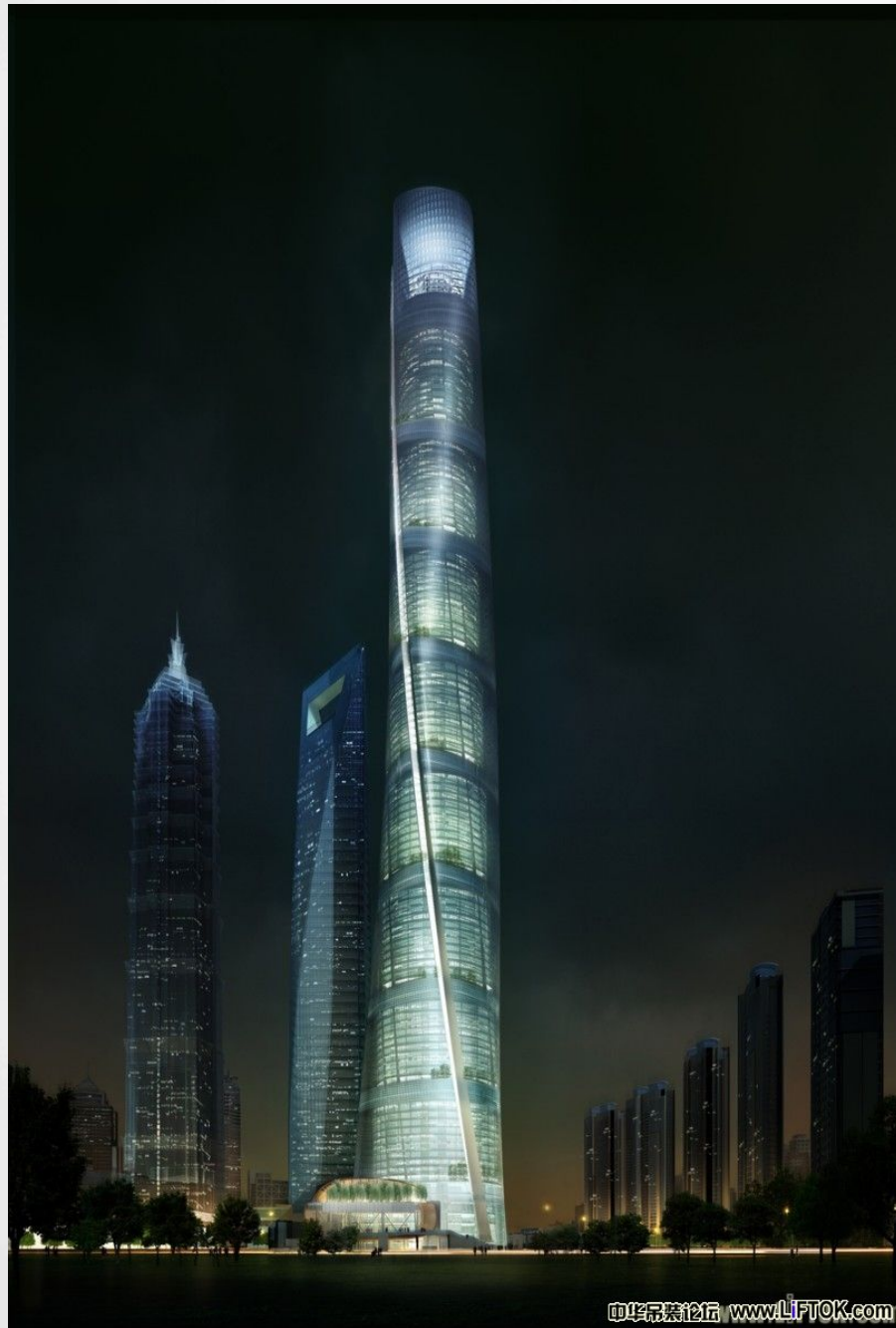


• BIM Process

Autodesk Revit



The 632-meter Shanghai Tower will be the largest skyscraper in China as well as one of the most sustainable

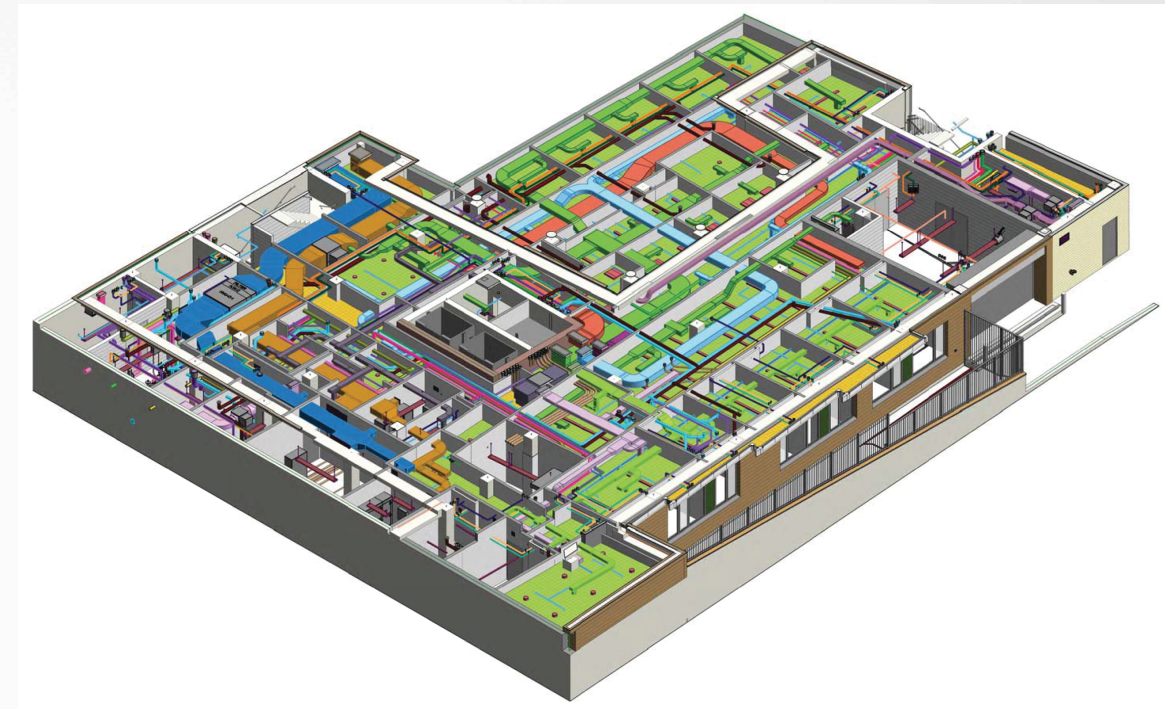


Companies: Gensler, The Architectural Design & Research Institute of Tongji University, Thornton Tomasetti, Shanghai Tower Construction and Development Co., Ltd.

"Autodesk BIM solutions enable the different design disciplines to work together in a seamless fashion on a single information platform—improving efficiency, reducing errors, and improving both project and building performance."

Jianping Gu, Director and General Manager, Shanghai Tower Construction & Development Co., Ltd.

Bronx-Lebanon Hospital Center's Life Recovery Center in New York City exceeded energy standards by 40%



Company: WASA/Studio A

"With help from the 3D modeling environment and clash detection capabilities of Revit, we resolved all of the coordination issues before construction."

Harry Spring, WASA/Studio A senior managing partner and partner in charge of engineering

4th Annual CEDA China BIM Awards

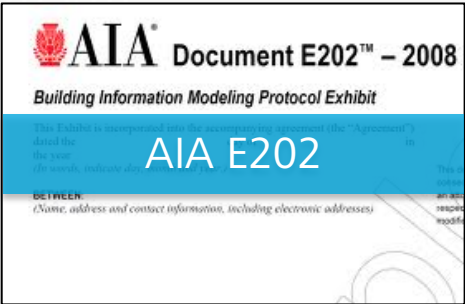
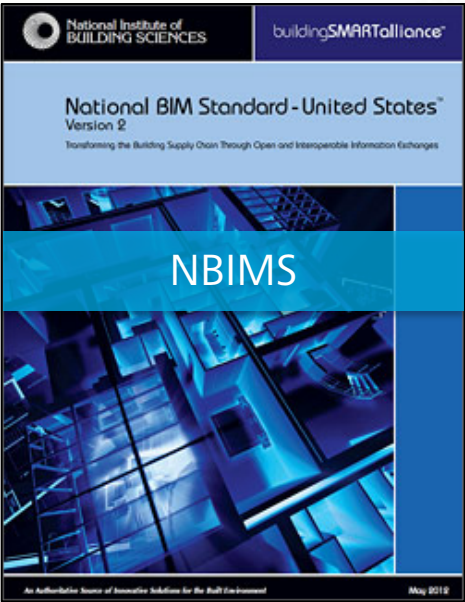
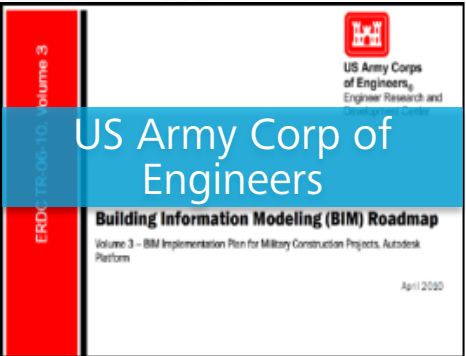


“Best BIM application extension award”

to Shanghai Yufo Temple Renovation and Restructuring Project.

Great example of innovation and technology coming together to refurbish a time-honored, ancient landmark with the use of laser scanning and BIM.

Global BIM Mandates/Standards



constructionpoints		Powered by Ingenium		Autodesk	
Main Project summary Company summary Search projects Search companies Tasks Appointments					
Stephen Rines February 21, 2013					
Lead management		Project summary		Total	Updated today
View project tracking lists		All Projects In my Profile			4975
View projects bidding		Version # 1 reports		445932	25502
today View		Auto lead summary		Total	Last run
View monthly calendar		Tekla in Specs		9	02/21/2013
View bid results		Graphisoft in Specs		0	02/21/2013
Create new project		Archicad in Specs		6	02/21/2013
Relationship management		Project tracking list summary		Total	Updated today
View company tracking lists		My Active Projects		0	0
View key lists		My Key Projects		0	0
Create new company		My Completed Projects		0	0
Administrative tools		My Notify Projects		0	0
View activity report		Archicad Spec		20	2
Manage products		Autodesk in Spec		1614	38
Manage searches		Bentley in Spec		549	8
Manage field templates		BIM in Spec		3091	80
View download list		Civil 3D in Spec		152	6
Edit my profile & password		Genivar		0	0
		Graphisoft Spec		0	0
		LEED		5743	72
		Microstatn Spec		780	26
		Revit in Spec		5089	138
		Tekla in Specs		23	3
		Vela in Spec		7	1



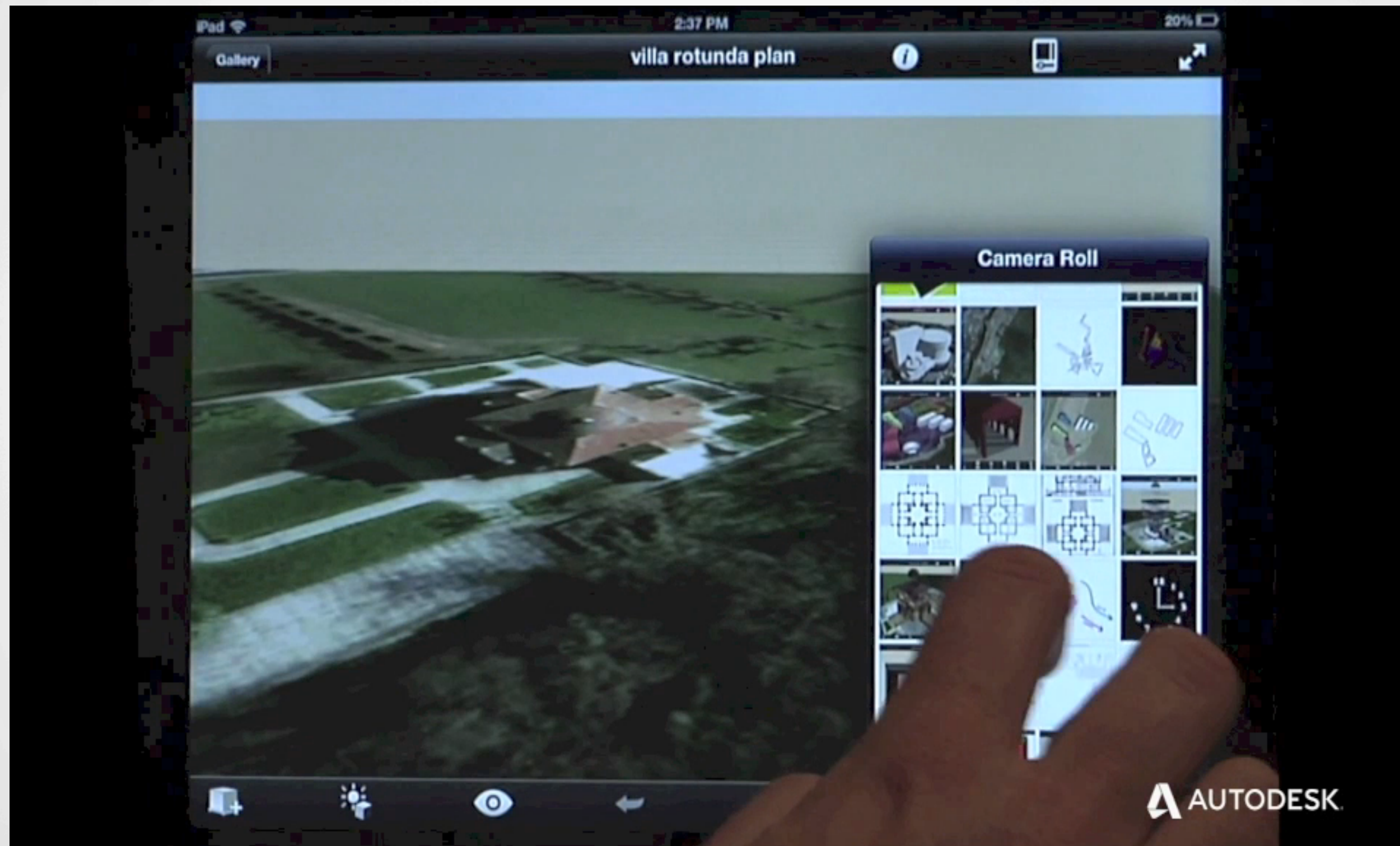


Architecture

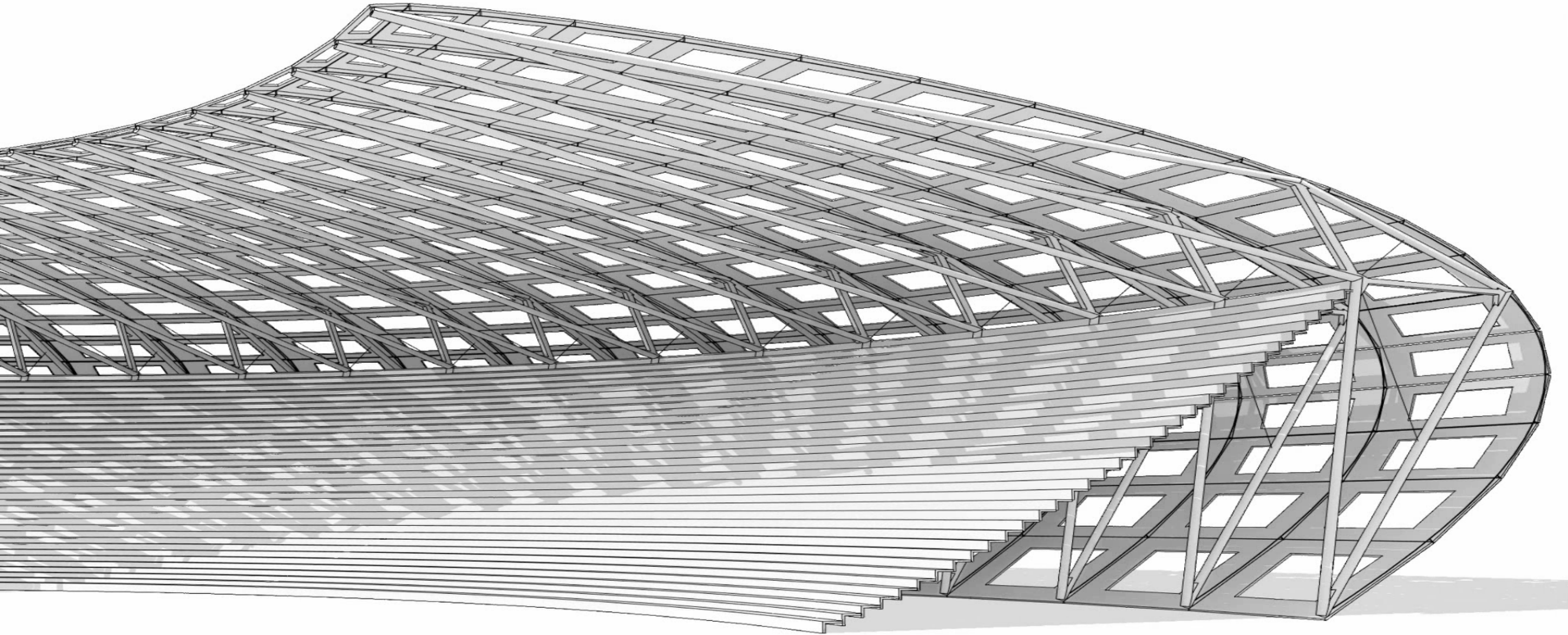
BIM



Autodesk FormIt 360



Autodesk Dynamo



Autodesk 360 Rendering



DANJEACOCK@GMAIL.COM

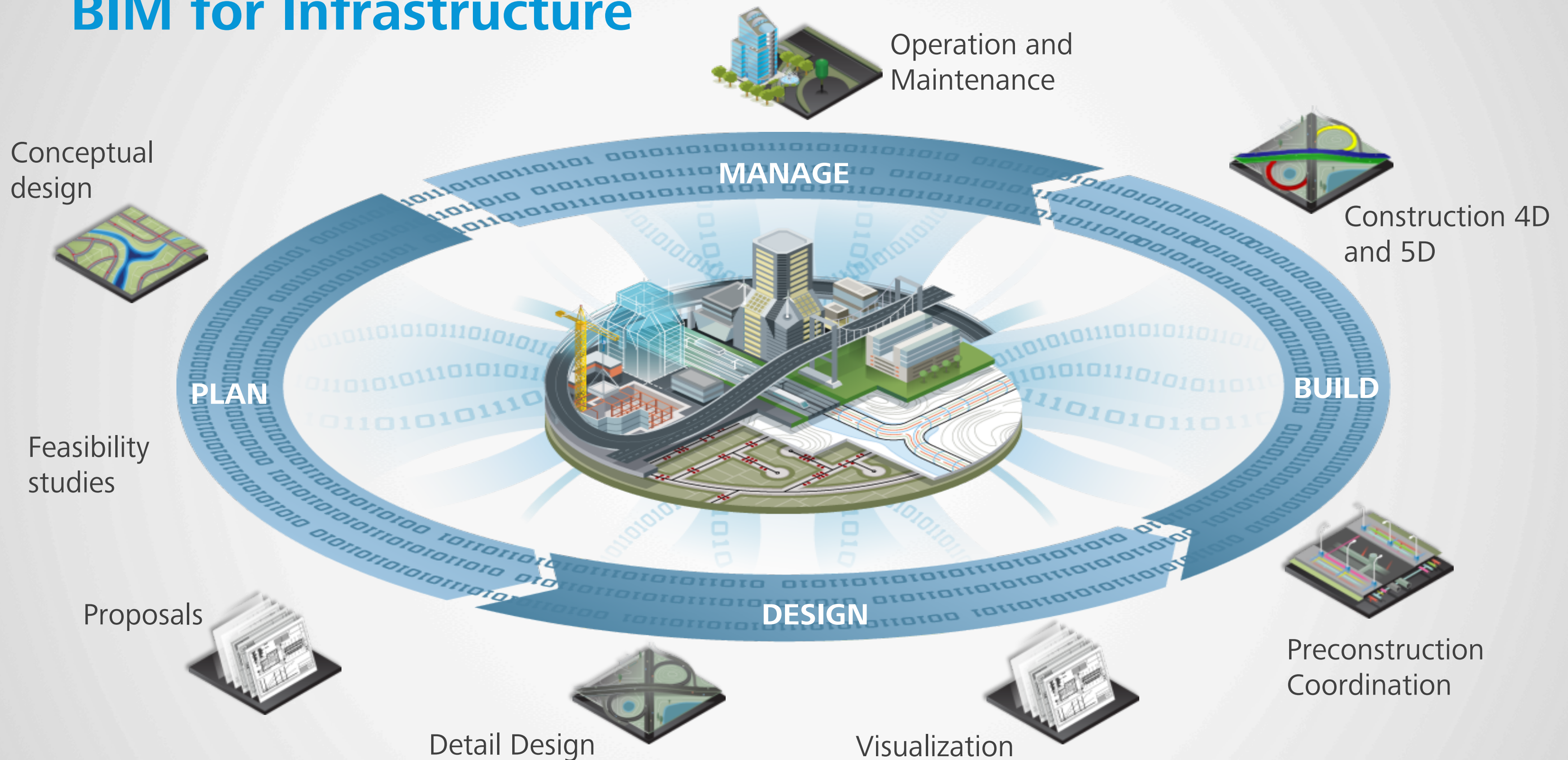


Engineering

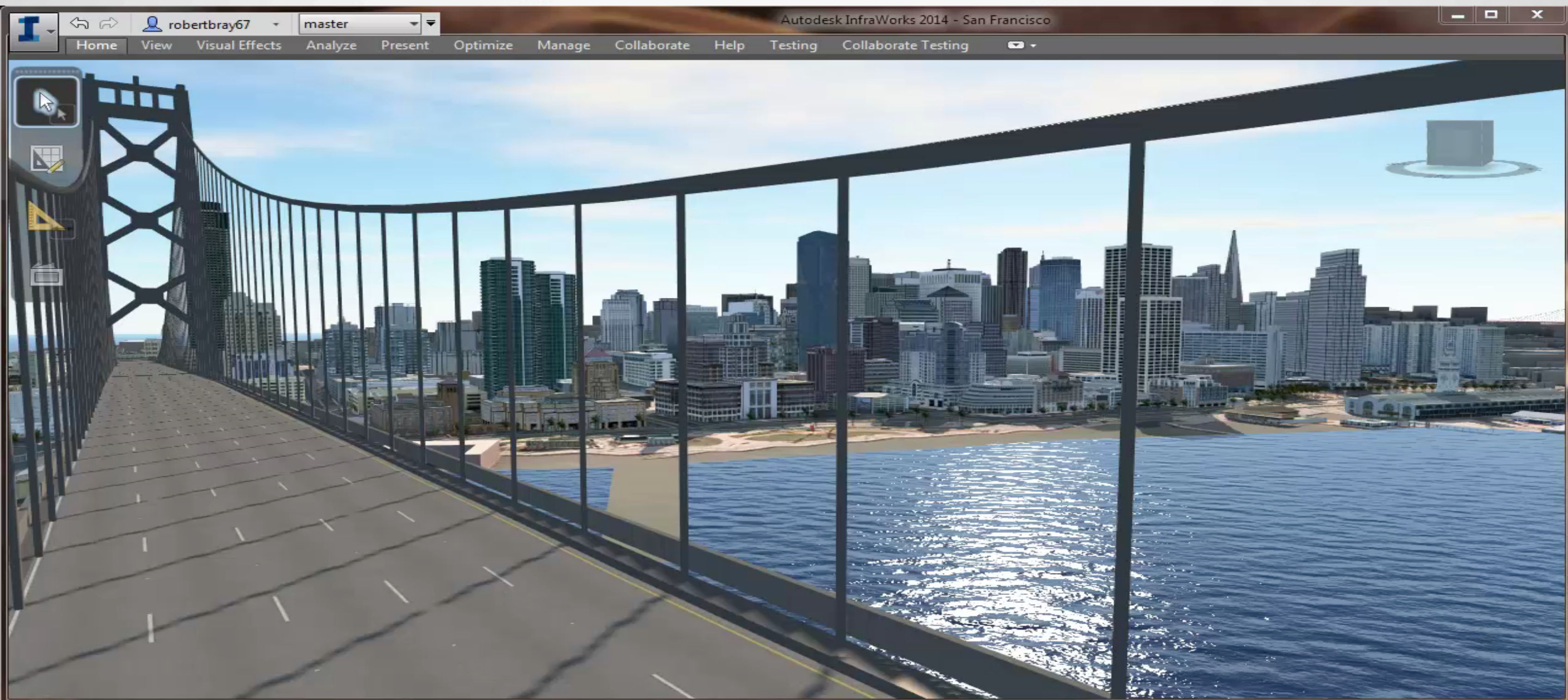
BIM



BIM for Infrastructure



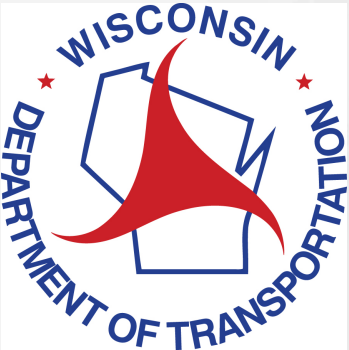
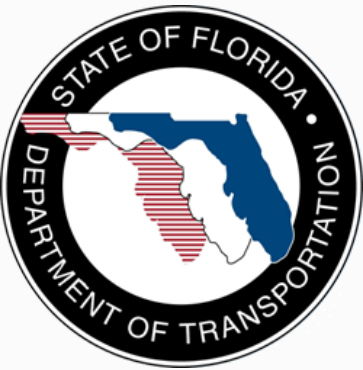
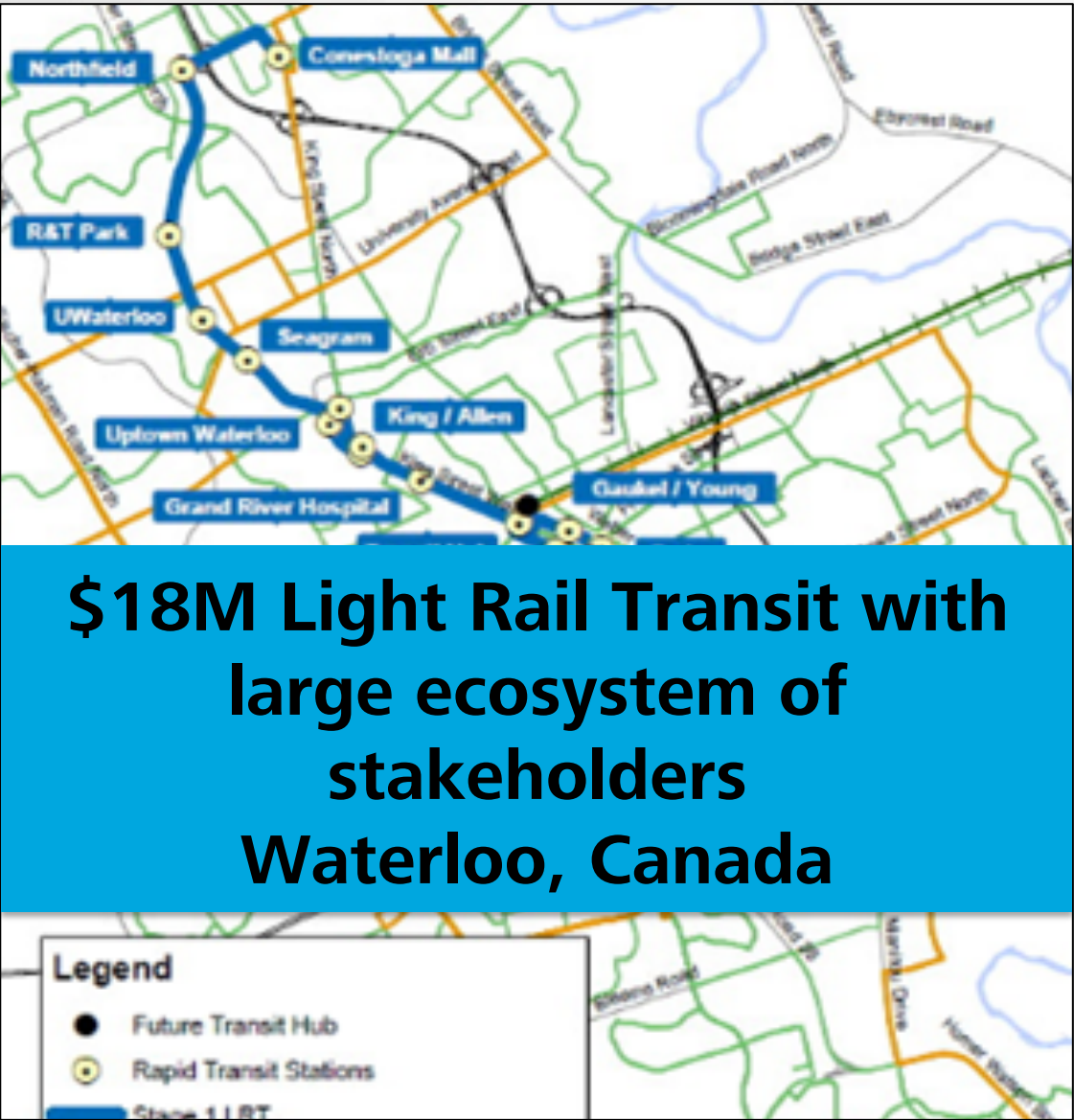
Autodesk InfraWorks



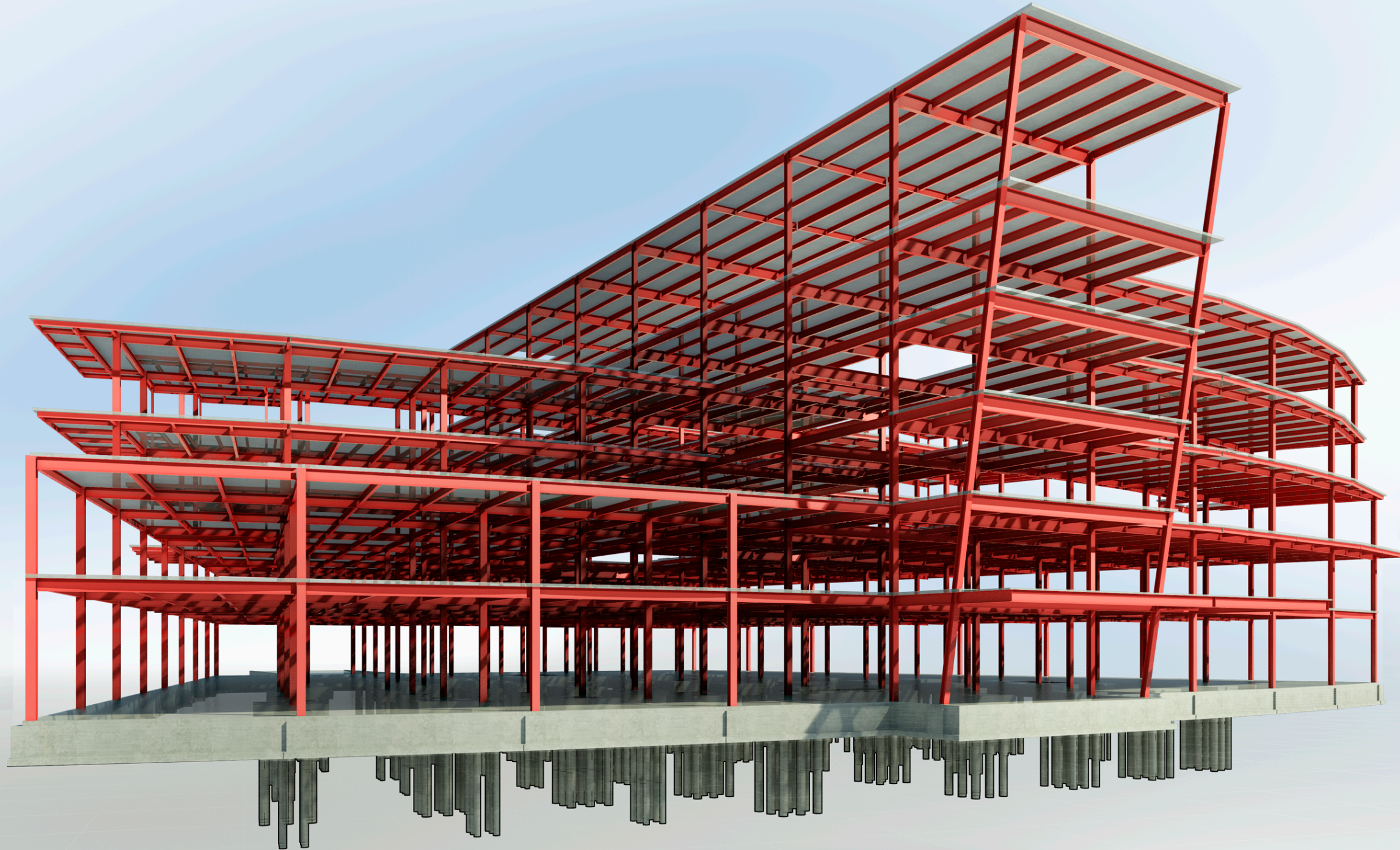
Planning to Engineering

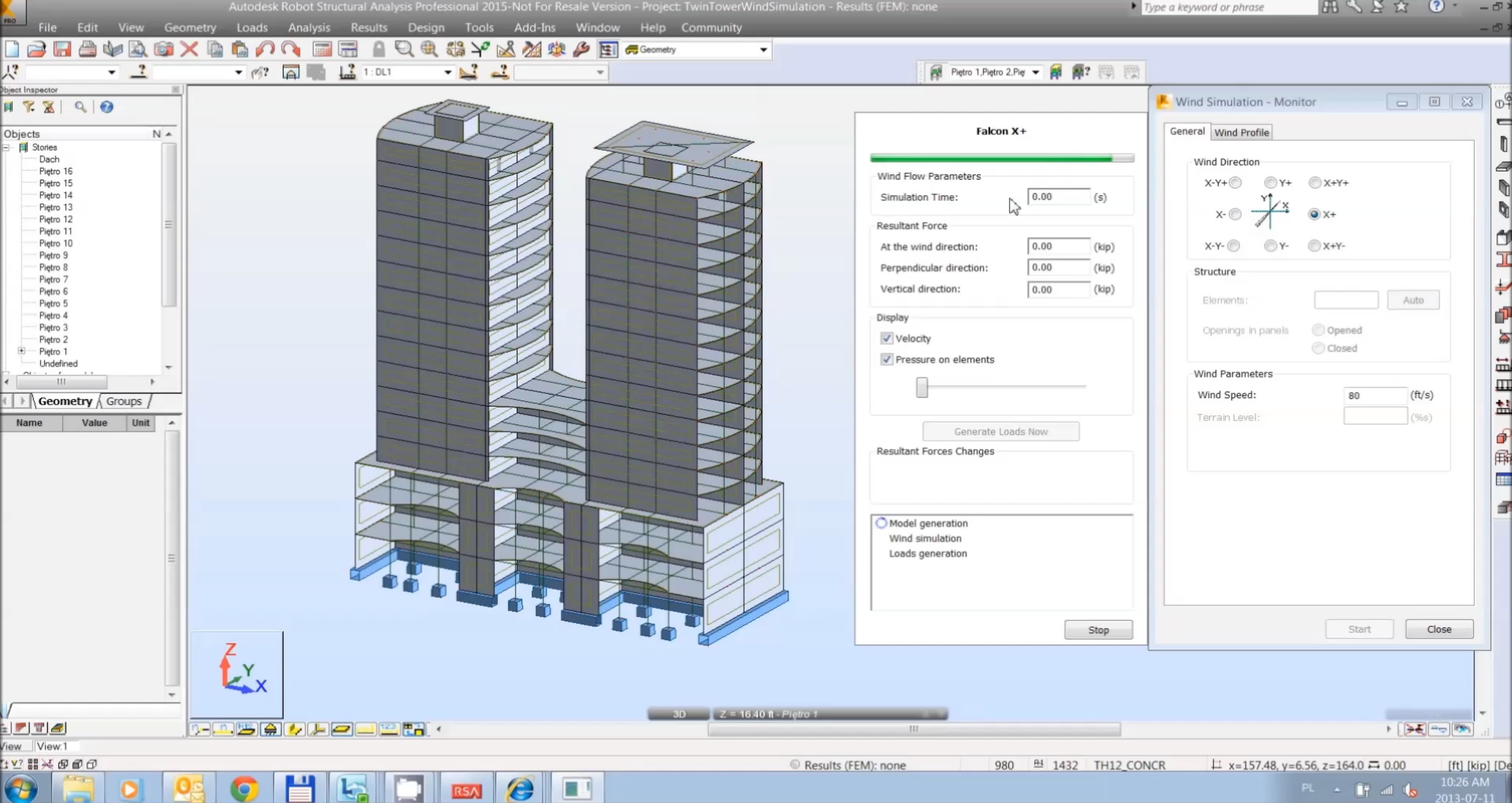


Significant Momentum



Structural Modeling and Analysis





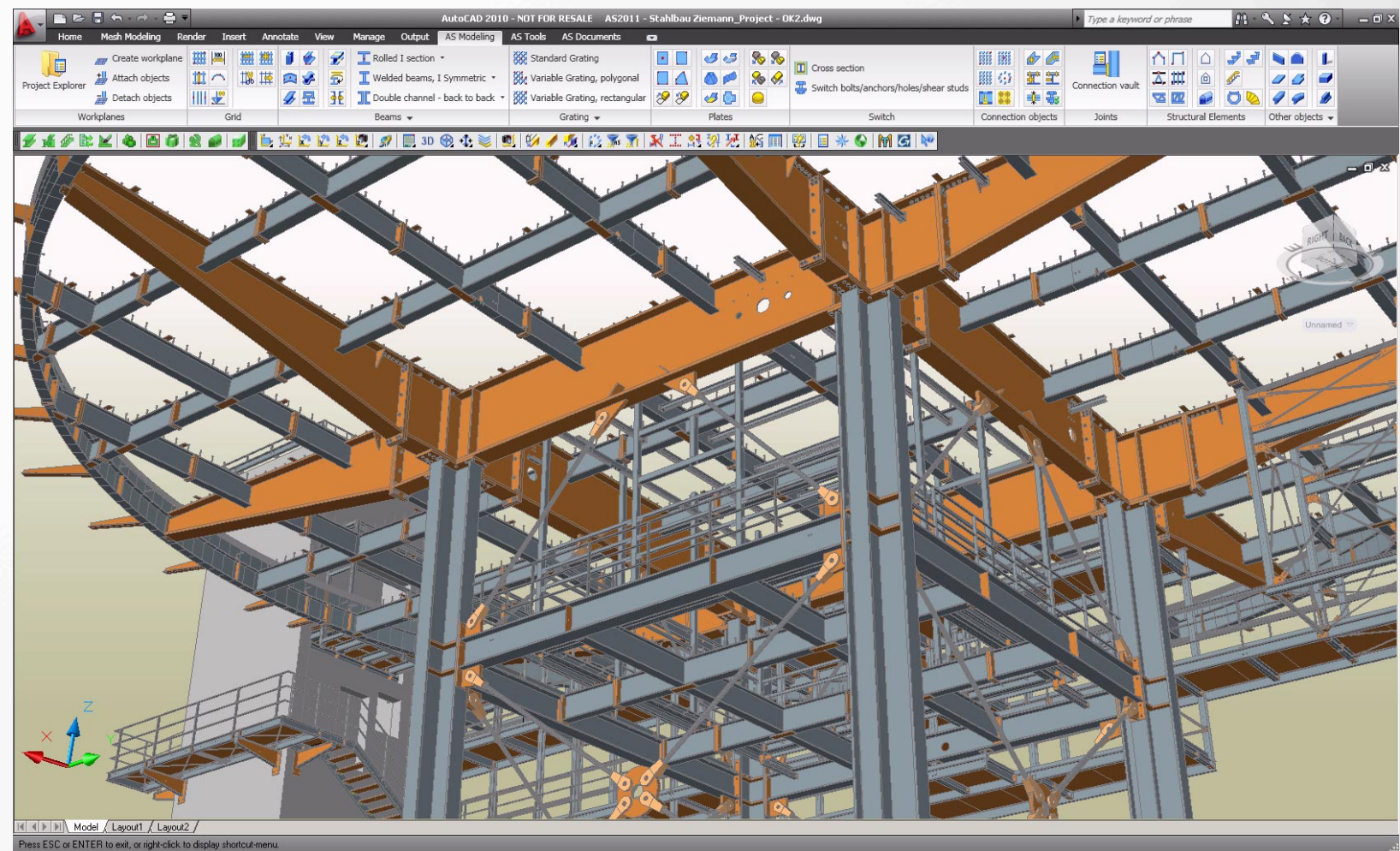
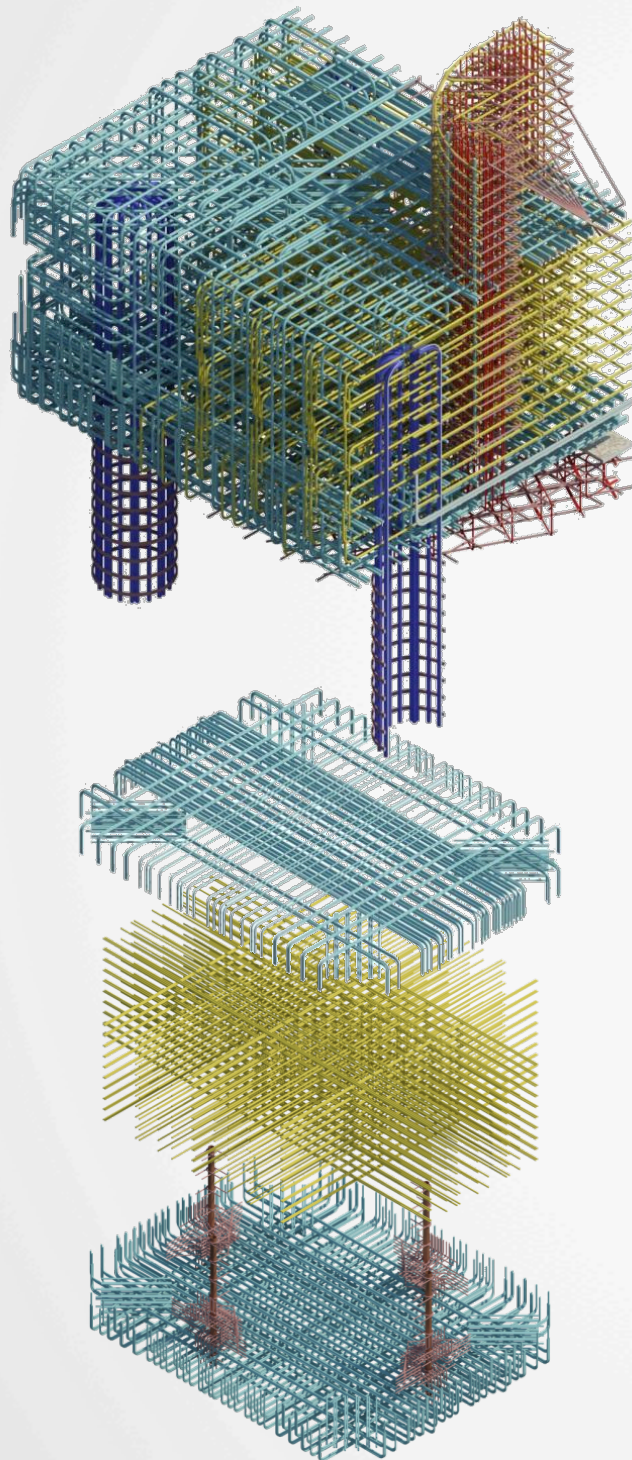


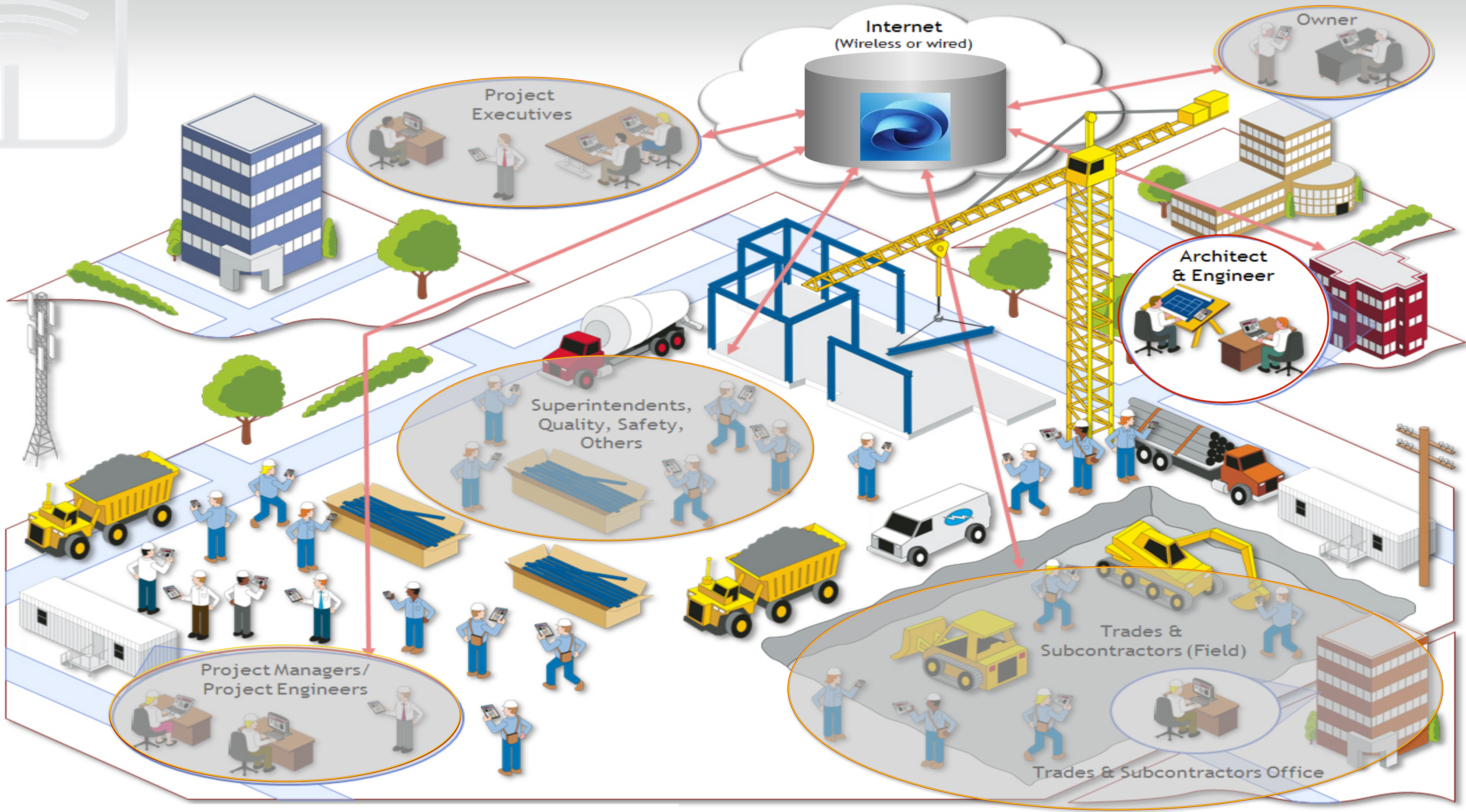
BIM

Construction



Construction Modeling and Fabrication





Internet
(Wireless or wired)

Project
Executives

Owner

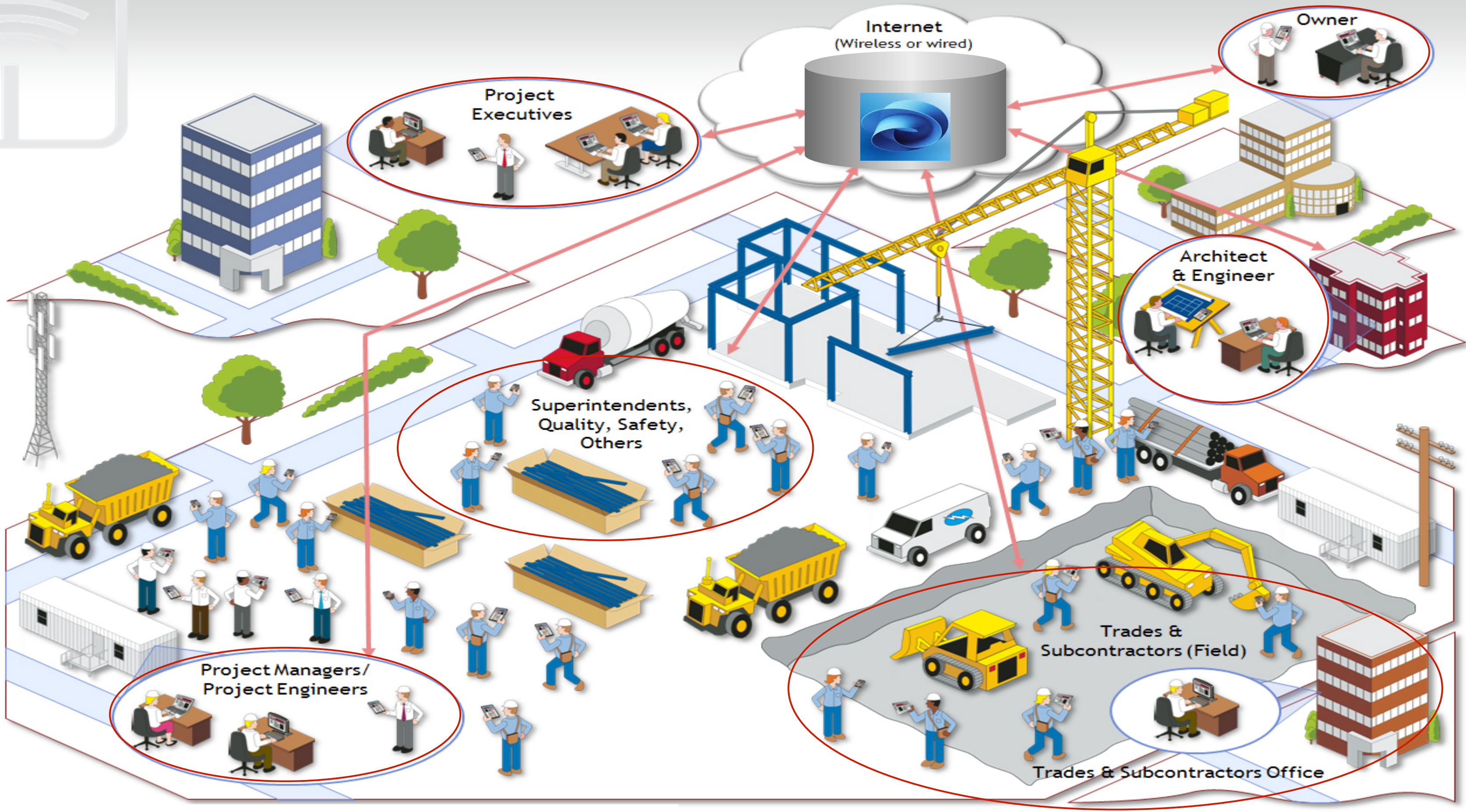
Architect
& Engineer

Superintendents,
Quality, Safety,
Others

Project Managers/
Project Engineers

Trades &
Subcontractors (Field)

Trades & Subcontractors Office



Internet
(Wireless or wired)

Project
Executives

Owner

Architect
& Engineer

Superintendents,
Quality, Safety,
Others

Trades &
Subcontractors (Field)

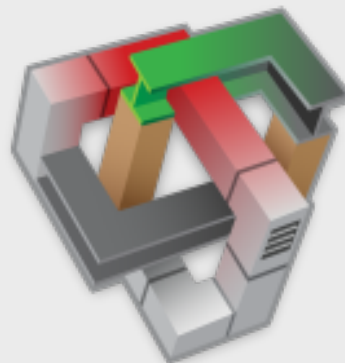
Project Managers/
Project Engineers

Trades & Subcontractors Office

BIM 360

Revolutionizing project delivery
from pre-construction through handover

Glue



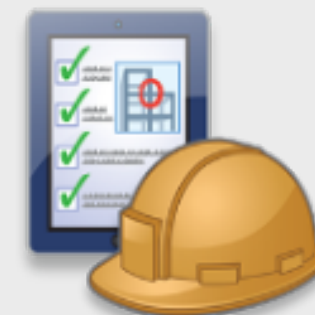
Schedule



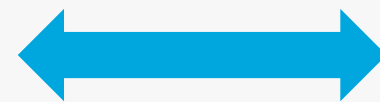
Layout



Field



Pre-construction



Field execution

Pre-Construction

Autodesk BIM 360 Glue

AUTODESK® BIM 360™ GLUE® |sm_training > BIMCity - Eastside Hospital (Imperial) > HVAC - Level 5

Clashes

Result Sets 09/04/13 12:37 PM

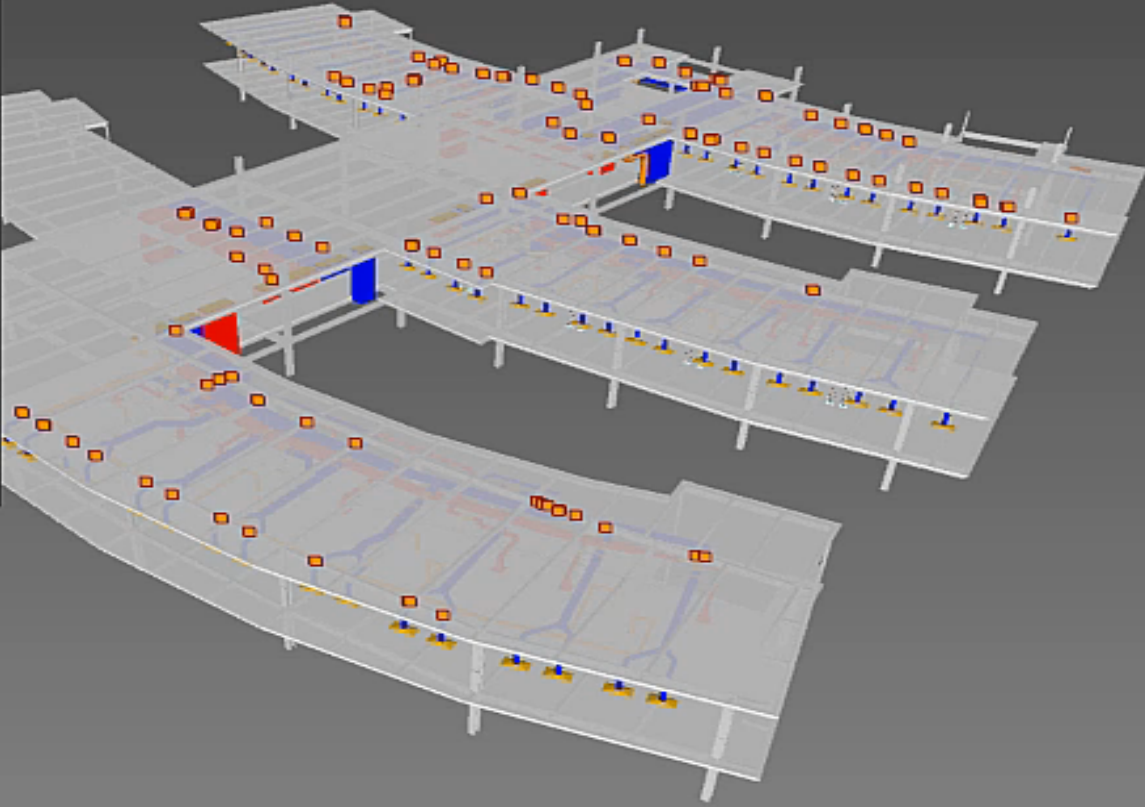
HVAC - Steel (117)

Group By: Ungrouped (117)

Notifications: All (117)

Notify Comment

Clash	Magnitude
<input type="checkbox"/> Clash1	1ft 11in 7/8
<input type="checkbox"/> Clash2	1ft 7in 7/16
<input type="checkbox"/> Clash3	1ft 2in 5/8
<input type="checkbox"/> Clash4	1ft 2in 1/2
<input type="checkbox"/> Clash5	1ft 1in 7/8



Scheduling and Sequencing



Layout and Installation



Field Management



Leading Construction Company at the Forefront of Change and Innovation



Significant Wins

SKANSKA



SIEMENS

Balfour Beatty



BOND







Project

Data

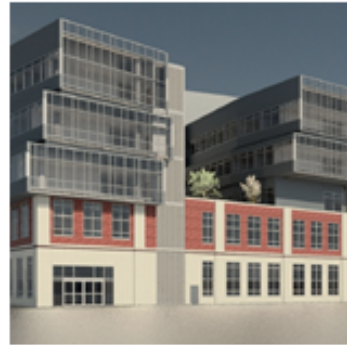
People

Discussions

Tasks

Pages

Events



Oakwood Medical

additive, mead bacterial tulip glass pilsner, " specific gravity?" Aau,
lagering mash dunkle terminal gravity hoppy; imperial. ester sparge beer
dry hopping; heat exchanger keg shelf life.

Invite

Upload

Create

PROJECT MEMBERS

ACTIVE | ALL | PINNED

46 More

Mike
ChungEarl
OakwoodGrace
YoungJake
SmithAnn
CloeArt
VandelayJan
LevinsonDwight
Schrute

PROJECT ACTIVITY

▼ TODAY



Michael Scam,
You, and **Jan Levinson** and 2 more joined Oakwood Medical.



4 Minutes Ago

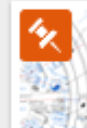


Jan Levinson
Any feedback to share on our rendering?

2 Hours Ago Like Comment Alert Me More...

RECENT

ALL | DATA | MESSAGES



Pump Station

18 101 5



Annex

18 101 5



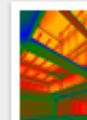
Exterior Rendering

18 101 5



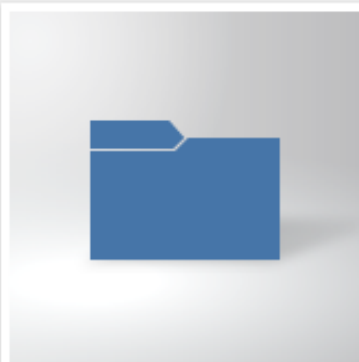
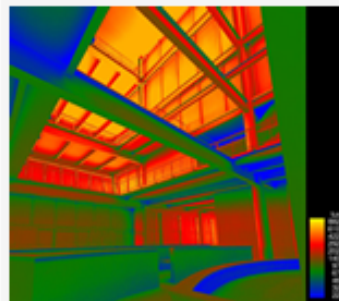
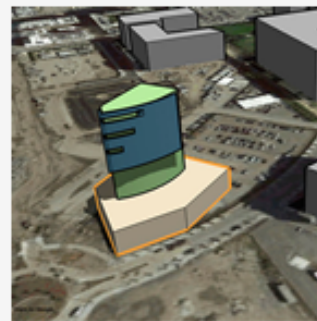
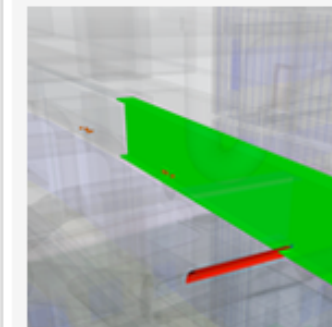
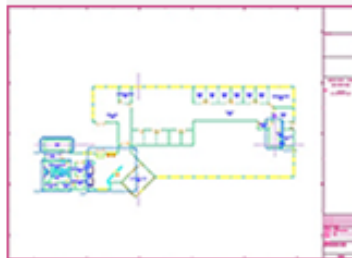
Surgery Wing

18 101 5



Lighting Study 4

18 101 5

[ALL DATA TYPES](#) | [3D MODELS](#) | [2D DRAWINGS](#) | [MEDIA](#) | [OTHER](#) ▾> [All Documents](#) > [Oakwood Medical](#) >☐ Select AllSort By [Posted Today](#) ▾☐ Construction Docs☐ Lighting Study☐ Lobby Chair☐ Pediatric Annex☐ Atrium Rendering☐ Clash Merged☐ Interior Dining☐ Thumbnail Name☐ Thumbnail Name☐ Thumbnail Name☐ Thumbnail Name☐ Thumbnail Name



Project

Data

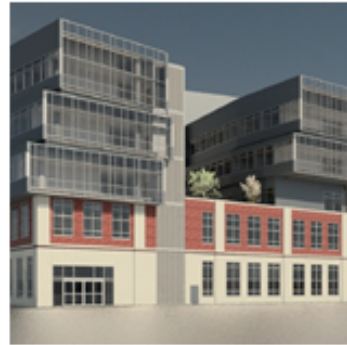
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dry hopping; heat exchanger keg shelf life.

Invite

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PROJECT MEMBERS

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46 More

Mike
ChungEarl
OakwoodGrace
YoungJake
SmithAnn
Cloe

Actions

Open in Revit

Share

Like

Comment

PROJECT ACTIVITY

▼ TODAY

**Jake Smith**

I just completed a massing study for the Pediatric



1 Minute Ago

Jan Levinson

Any feedback to share on our operations?

RECENT

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**Pump Station**

18 101 5

**Annex**

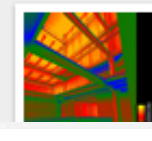
18 101 5

**Exterior Rendering**

18 101 5

**Surgery Wing**

18 101 5

**Lighting Study 4**


18 101 5

Autodesk 360

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https://360.autodesk.com/


🔑

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🔍 Search

↺

 12

 Ann Cloe

?

🔗 Projects

🗄 Data

👤 People

Discussions

Tasks

Pages


Events


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ACTIVITY

▼ TODAY

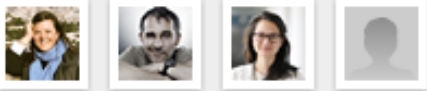


Mike Chung assigned a **Task**
Updated the **Atrium Design** and elevator orientation, new structural analysis is needed.


Like Comment Alert Me More...




Michael Scam,
You, and **Jan Levinson** and **2 more** joined Oakwood Medical.




4 Minutes Ago

+



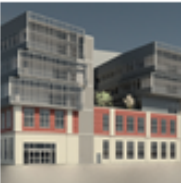
Jan Levinson
Any feedback to share on our operations?
2 Hours Ago Like Comment Alert Me More...



Dwight Schrute
Security in this office park is a joke. Last year I came to work with my spud-gun in a duffel bag.


Write a comment


RECENT



Oakwood Medical


18 101 5






Accel Dining Hall


18 101 5






Mission General

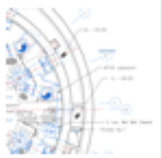
18 101 5

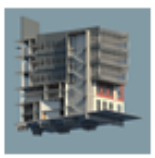





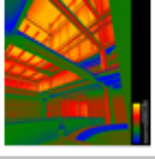
Wilson Plaza


PINNED







































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 AUTODESK

Autodesk 360

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 12

 Ann Cloe

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🔗 Projects

🗄️ Data

👤 People

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ACTIVITY


▼ TODAY

**Mike Chung** assigned a **Task**

Updated the **Atrium Design** and elevator orientation, new structural analysis is needed.




Like Comment Alert Me More...





**Ann Cloe**
No problem.

Write a comment

+


1 minute Ago

**Michael Scam,**
You, and **Jan Levinson** and 2 more joined Oakwood Medical.



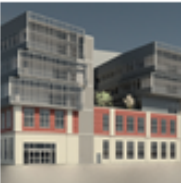
4 Minutes Ago

+

**Jan Levinson**

Any feedback to share on our operations?






RECENT


**Oakwood Medical**

18

101

5










**Accel Dining Hall**

18

101

5







**Mission General**

18








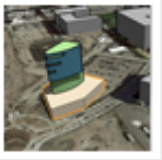

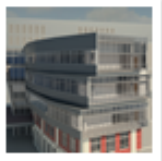
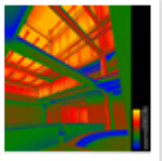


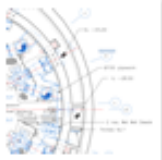
101


5



**Wilson Plaza**

PINNED



 AUTODESK



Project

Data

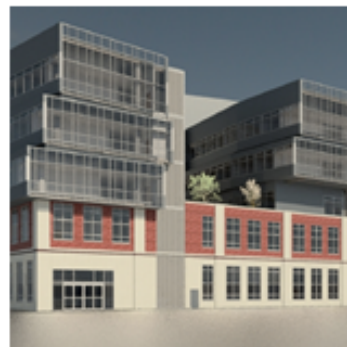
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dry hopping; heat exchanger keg shelf life.

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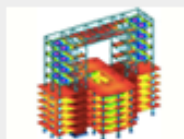
Mike
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OakwoodGrace
YoungJake
SmithAnn
CloeArt
VandelayJan
LevinsonDwight
Schrute

PROJECT ACTIVITY

▼ TODAY

**Ann Cloe** marked a task as completed.

The Structural Analysis is complete. The new elevator shaft design appears to overload the structure and exceeds acceptable tolerances.

See [report](#) for detailed recommendations.**Ann Cloe**

No problem.

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Pump Station

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Annex

18 101 5



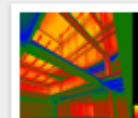
Exterior Rendering

18 101 5



Surgery Wing

18 101 5



Lighting Study 4

18 101 5



Project



Data



People



Discussions



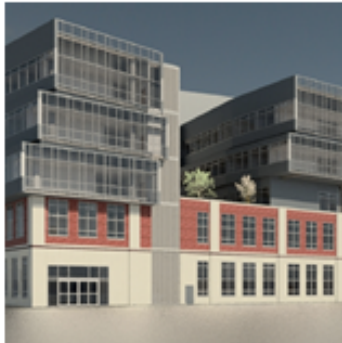
Tasks



Pages



Events



Oakwood Medical

additive, mead bacterial tulip glass pilsner, " specific gravity?" Aau,
lagering mash dunkle terminal gravity hoppy; imperial. ester sparge beer
dry hopping; heat exchanger keg shelf life.



Invite



Upload



Create

PROJECT MEMBERS

ACTIVE

ALL

PINNED

46 More

Mike
ChungEarl
OakwoodGrace
YoungJake
SmithAnn
CloeArt
VandelayJan
LevinsonDwight
Schrute

PROJECT ACTIVITY

▼ TODAY

**Mike Chung** tagged **Jan Levinson**

Hey @JanLevinson, We need to update the construction schedule to account for additional structural reinforcements for the new Atrium design.

**Mike Chung** assigned a **Task**

Updated the Atrium Design and elevator orientation, new structural

RECENT

ALL

DATA

MESSAGES



Pump Station

18 101 5



Annex

18 101 5



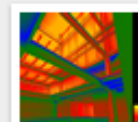
Exterior Rendering

18 101 5



Surgery Wing

18 101 5



Lighting Study 4

18 101 5

As the leading force behind the BIM revolution, Autodesk is uniquely positioned to leverage the cloud to add value in architecture and drive BIM adoption in engineering and construction to unlock a tremendous opportunity.