



Fiscal Year 2005	QTR 1	QTR 2	QTR 3	QTR 4	YTD2005
<b>Financial Statistics (in millions):</b>					
Total net revenues	\$ 297.9	\$ 279.6	\$ 300.2	\$ 356.2	\$ 1,233.8
License and other revenues	\$ 260.5	\$ 238.5	\$ 254.5	\$ 303.7	\$ 1,057.1
Maintenance revenues	\$ 37.4	\$ 41.1	\$ 45.7	\$ 52.5	\$ 176.7
Gross Margin	86%	86%	86%	88%	86%
GAAP Operating Expenses	\$ 202.5	\$ 190.0	\$ 202.9	\$ 234.0	\$ 829.5
GAAP Operating Margin	18%	18%	18%	22%	19%
GAAP Net Income	\$ 42.5	\$ 39.2	\$ 74.1	\$ 65.8	\$ 221.5
GAAP Net Income Per Share (diluted) (6)	\$ 0.18	\$ 0.16	\$ 0.30	\$ 0.26	\$ 0.90
Pro Forma Operating Expenses (1) (2)	\$ 194.2	\$ 186.3	\$ 200.0	\$ 222.2	\$ 802.7
Pro Forma Operating Margin (1) (3)	21%	19%	19%	25%	21%
Pro Forma Net Income (1) (4)	\$ 51.3	\$ 44.2	\$ 47.7	\$ 75.2	\$ 218.4
Pro Forma Net Income Per Share (diluted) (1) (5) (6)	\$ 0.22	\$ 0.18	\$ 0.19	\$ 0.30	\$ 0.88
Total Cash and Marketable Securities	\$ 519.4	\$ 571.7	\$ 518.0	\$ 532.7	\$ 532.7
Days Sales Outstanding	43	51	50	50	50
Capital Expenditures	\$ 5.9	\$ 9.9	\$ 13.5	\$ 11.5	\$ 40.8
Cash from Operations	\$ 55.2	\$ 83.5	\$ 90.8	\$ 143.7	\$ 373.1
GAAP Depreciation and Amortization	\$ 12.5	\$ 12.9	\$ 13.2	\$ 13.4	\$ 52.0
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 121.5	\$ 115.1	\$ 137.0	\$ 137.3	\$ 510.9
Europe	\$ 108.8	\$ 98.9	\$ 95.8	\$ 140.2	\$ 443.7
Asia/Pacific	\$ 67.6	\$ 65.6	\$ 67.4	\$ 78.7	\$ 279.2
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 261.6	\$ 243.8	\$ 257.9	\$ 314.0	\$ 1,077.3
Manufacturing Solutions Division	\$ 44.8	\$ 44.2	\$ 50.4	\$ 60.1	\$ 199.5
Infrastructure Solutions Division	\$ 33.5	\$ 31.4	\$ 33.0	\$ 40.3	\$ 138.3
Building Solutions Group	\$ 27.2	\$ 28.8	\$ 29.1	\$ 39.3	\$ 124.3
Platform Technology Group and other	\$ 156.1	\$ 139.4	\$ 145.4	\$ 174.3	\$ 615.2
Discreet Segment	\$ 36.1	\$ 35.3	\$ 41.6	\$ 41.0	\$ 154.1
<b>Upgrade Revenue (in millions):</b>					
Upgrade Revenue	\$ 66.2	\$ 46.4	\$ 55.8	\$ 92.9	\$ 261.3
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 96.7	\$ 107.1	\$ 113.0	\$ 140.8	\$ 140.8
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 124.2	\$ 106.5	\$ 115.8	\$ 148.6	\$ 495.2
Discreet	\$ 1.8	\$ 5.2	\$ 5.4	\$ 9.0	\$ 21.4
Unallocated amounts	\$ (72.5)	\$ (62.3)	\$ (67.4)	\$ (79.5)	\$ (281.7)
<b>Headcount:</b>					
Headcount	3,409	3,443	3,437	3,477	3,477
<b>Common Stock Statistics (6):</b>					
Stock Outstanding					
Pro Forma EPS Calculation - diluted	238,565,000	250,607,000	248,045,000	252,674,000	246,977,000
Stock Repurchased	10,365,200	3,319,600	8,032,200	4,199,800	25,916,800
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base*	3,469,400	3,514,600	3,571,800	3,618,000	3,618,000
Stand-alone AutoCAD					2,490,000
AutoCAD Mechanical					149,400
AutoCAD Map					203,700
Architectural Desktop					383,900
Land Desktop					109,900
* Includes prior period adjustment of approximately 28,000 seats					
AutoCAD LT Installed Base					2,677,900
Total Inventor Installed Base	306,600	349,500	388,800	422,900	422,900

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results.

In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(2) GAAP Operating Expenses	\$	202.5	\$	190.0	\$	202.9	\$	234.0	\$	829.5
Restructuring	\$	(8.3)	\$	(3.7)	\$	(2.9)	\$	(11.8)	\$	(26.7)
Pro Forma Operating Expenses	\$	194.2	\$	186.3	\$	200.0	\$	222.2	\$	802.7
(3) GAAP Operating Margin		18%		18%		18%		22%		19%
Restructuring		3%		1%		1%		3%		2%
Pro Forma Operating Margin		21%		19%		19%		25%		21%
(4) GAAP Net Income	\$	42,505	\$	39,165	\$	74,070	\$	65,768	\$	221,508
Restructuring	\$	8,250	\$	3,717	\$	2,922	\$	11,811	\$	26,700
Income tax effect on restructuring (7)	\$	(1,650)	\$	(0,744)	\$	(0,584)	\$	(2,363)	\$	(5,341)
Dividends Received Deduction benefit for current fiscal year (7)	\$	2,244	\$	2,054	\$	(4,298)	\$	-	\$	-
Dividends Received Deduction benefit for prior fiscal years (7)	\$	-	\$	-	\$	(15,540)	\$	-	\$	(15,540)
Non-recurring tax benefit	\$	-	\$	-	\$	(8,905)	\$	-	\$	(8,905)
Pro Forma Net Income	\$	51,349	\$	44,192	\$	47,665	\$	75,216	\$	218,422
(5) GAAP Net Income Per Share (diluted) (6)	\$	0.178	\$	0.156	\$	0.299	\$	0.260	\$	0.897
Restructuring	\$	0.035	\$	0.015	\$	0.012	\$	0.047	\$	0.108
Income tax effect on restructuring (7)	\$	(0.007)	\$	(0.003)	\$	(0.002)	\$	(0.009)	\$	(0.022)
Dividends Received Deduction benefit for current fiscal year (7)	\$	0.009	\$	0.008	\$	(0.017)	\$	-	\$	-
Dividends Received Deduction benefit for prior fiscal years (7)	\$	-	\$	-	\$	(0.064)	\$	-	\$	(0.063)
Non-recurring tax benefit	\$	-	\$	-	\$	(0.036)	\$	-	\$	(0.036)
Pro Forma Net Income Per Share (diluted) (6)	\$	0.215	\$	0.176	\$	0.192	\$	0.298	\$	0.884

(6) On November 16, 2004 the Board of Directors authorized a two-for-one stock split in the form of a stock dividend to stockholders of record as of December 6, 2004. Historical common stock statistics and per share amounts have been restated to reflect the effect of the stock split.

(7) In the third quarter of fiscal 2005, Autodesk determined that its consolidated fiscal year effective income tax rate declined from 24% to 20%. For purposes of comparison, we have assumed the new estimated effective income tax rate of 20% in calculating our pro forma net income and pro forma earnings per share for each individual quarter of fiscal 2005.

<b>Fiscal Year 2004</b>	<b>QTR 1</b>	<b>QTR 2</b>	<b>QTR 3</b>	<b>QTR 4</b>	<b>YTD2004</b>
<b>Financial Statistics (in millions):</b>					
Total net revenues	\$ 210.8	\$ 211.7	\$ 233.9	\$ 295.3	\$ 951.6
License and other revenues	\$ 186.9	\$ 183.4	\$ 204.3	\$ 262.1	\$ 836.7
Maintenance revenues	\$ 23.9	\$ 28.3	\$ 29.6	\$ 33.2	\$ 114.9
Gross Margin	82%	83%	84%	87%	84%
GAAP Operating Expenses	\$ 165.9	\$ 161.7	\$ 169.3	\$ 200.3	\$ 697.3
GAAP Operating Margin	3%	7%	12%	20%	11%
GAAP Net Income	\$ 7.5	\$ 32.6	\$ 22.6	\$ 57.6	\$ 120.3
GAAP Net Income Per Share (diluted) (6)	\$ 0.03	\$ 0.14	\$ 0.10	\$ 0.24	\$ 0.52
Pro Forma Operating Expenses (1) (2)	\$ 165.9	\$ 161.7	\$ 169.3	\$ 197.1	\$ 694.1
Pro Forma Operating Margin (1) (3)	3%	7%	12%	21%	11%
Pro Forma Net Income (1) (4)	\$ 7.5	\$ 12.9	\$ 22.6	\$ 53.0	\$ 96.0
Pro Forma Net Income Per Share (diluted) (1) (5) (6)	\$ 0.03	\$ 0.06	\$ 0.10	\$ 0.22	\$ 0.42
Total Cash and Marketable Securities	\$ 401.8	\$ 411.9	\$ 453.2	\$ 529.5	\$ 529.5
Days Sales Outstanding	58	59	51	51	51
Capital Expenditures	\$ 4.1	\$ 9.8	\$ 4.9	\$ 7.1	\$ 25.9
Cash from Operations	\$ 17.4	\$ 30.2	\$ 53.4	\$ 119.1	\$ 220.1
GAAP Depreciation and Amortization	\$ 12.3	\$ 11.8	\$ 11.8	\$ 14.4	\$ 50.3
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 92.1	\$ 84.8	\$ 104.9	\$ 127.8	\$ 409.6
Europe	\$ 68.1	\$ 79.1	\$ 77.6	\$ 112.4	\$ 337.2
Asia/Pacific	\$ 50.6	\$ 47.8	\$ 51.3	\$ 55.1	\$ 204.8
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 174.2	\$ 182.4	\$ 201.8	\$ 259.7	\$ 818.1
Manufacturing Solutions Division	\$ 30.1	\$ 29.1	\$ 33.3	\$ 47.0	\$ 139.5
Infrastructure Solutions Division	\$ 22.7	\$ 25.3	\$ 28.6	\$ 38.2	\$ 114.8
Building Solutions Group	\$ 15.9	\$ 16.3	\$ 20.8	\$ 27.3	\$ 80.3
Platform Technology Group and other	\$ 105.5	\$ 111.7	\$ 119.1	\$ 147.2	\$ 483.5
Discreet Segment	\$ 36.6	\$ 29.1	\$ 31.8	\$ 35.6	\$ 133.1
<b>Upgrade revenue (in millions):</b>					
Upgrade revenue	\$ 30.6	\$ 46.0	\$ 57.6	\$ 99.8	\$ 234.0
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 60.5	\$ 65.5	\$ 66.5	\$ 83.5	\$ 83.5
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 62.3	\$ 69.7	\$ 87.6	\$ 129.3	\$ 348.9
Discreet	\$ 0.7	\$ (2.4)	\$ (2.6)	\$ 4.3	\$ -
Unallocated amounts	\$ (56.4)	\$ (53.3)	\$ (57.0)	\$ (75.9)	\$ (242.6)
<b>Headcount:</b>					
Headcount	3,551	3,564	3,537	3,493	3,493
<b>Common Stock Statistics (6):</b>					
Stock Outstanding					
Pro Forma EPS Calculation - diluted	226,892,000	226,919,000	228,333,000	239,674,000	231,304,000
Stock Repurchased	4,002,000	2,000,200	3,998,600	8,122,000	18,122,800
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base*	3,299,900	3,333,200	3,381,800	3,423,300	3,423,300
Stand-alone AutoCAD					2,368,000
AutoCAD Mechanical					139,000
AutoCAD Map					190,100
Architectural Desktop					336,300
Land Desktop					109,900
*Includes prior period adjustment of approximately 28,000 seats					
AutoCAD LT Installed Base					2,430,400
Total Inventor Installed Base	215,329	243,901	261,006	284,755	284,755

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results.

In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(2) GAAP Operating Expenses	\$	165.9	\$	161.7	\$	169.3	\$	200.3	\$	697.3
Restructuring	\$	-	\$	-	\$	-	\$	(3.2)	\$	(3.2)
Pro Forma Operating Expenses	\$	165.9	\$	161.7	\$	169.3	\$	197.1	\$	694.1
(3) GAAP Operating Margin		3%		7%		12%		20%		11%
Restructuring		0%		0%		0%		1%		0%
Pro Forma Operating Margin		3%		7%		12%		21%		11%
(4) GAAP Net Income	\$	7.5	\$	32.6	\$	22.6	\$	57.6	\$	120.3
Restructuring	\$	-	\$	-	\$	-	\$	3.2	\$	3.2
Non-recurring tax benefit	\$	-	\$	(19.7)	\$	-	\$	(7.0)	\$	(26.7)
Income tax effect	\$	-	\$	-	\$	-	\$	(0.8)	\$	(0.8)
Pro Forma Net Income	\$	7.5	\$	12.9	\$	22.6	\$	53.0	\$	96.0
(5) GAAP Net Income Per Share (diluted) (6)	\$	0.03	\$	0.14	\$	0.10	\$	0.24	\$	0.52
Restructuring	\$	-	\$	-	\$	-	\$	0.01	\$	0.02
Non-recurring tax benefit	\$	-	\$	(0.08)	\$	-	\$	(0.03)	\$	(0.12)
Income tax effect	\$	-	\$	-	\$	-	\$	-	\$	-
Pro Forma Net Income Per Share (diluted) (6)	\$	0.03	\$	0.06	\$	0.10	\$	0.22	\$	0.42

(6) On November 16, 2004 the Board of Directors authorized a two-for-one stock split in the form of a stock dividend to stockholders of record as of December 6, 2004. Historical common stock statistics and per share amounts have been restated to reflect the effect of the stock split.

<b>Fiscal Year 2003</b>	<b>QTR 1</b>	<b>QTR 2</b>	<b>QTR 3</b>	<b>QTR 4</b>	<b>YTD2003</b>
<b>Financial Statistics (in millions):</b>					
Total net revenues	\$ 229.3	\$ 211.4	\$ 188.7	\$ 195.5	\$ 824.9
License and other revenues	\$ 213.7	\$ 193.3	\$ 168.3	\$ 173.7	\$ 749.0
Maintenance revenues	\$ 15.6	\$ 18.1	\$ 20.4	\$ 21.8	\$ 75.9
Gross Margin	82%	83%	82%	82%	82%
GAAP Operating Expenses	\$ 165.9	\$ 165.4	\$ 163.4	\$ 159.5	\$ 654.2
GAAP Operating Margin	9%	5%	-4%	1%	3%
GAAP Net Income (Loss)	\$ 17.6	\$ 11.8	\$ (3.9)	\$ 6.4	\$ 31.9
GAAP Net Income Per Share (diluted) (6)	\$ 0.07	\$ 0.05	\$ (0.02)	\$ 0.03	\$ 0.14
Pro Forma Operating Expenses (1) (2)	\$ 164.4	\$ 161.7	\$ 150.1	\$ 152.1	\$ 628.3
Pro Forma Operating Margin (1) (3)	10%	7%	3%	4%	6%
Pro Forma Net Income (1) (4)	\$ 18.7	\$ 14.4	\$ 5.8	\$ 8.0	\$ 46.9
Pro Forma Net Income Per Share (diluted) (1) (5) (6)	\$ 0.08	\$ 0.06	\$ 0.03	\$ 0.03	\$ 0.20
Total Cash and Marketable Securities	\$ 423.0	\$ 406.7	\$ 395.2	\$ 411.0	\$ 411.0
Days Sales Outstanding	50	56	62	62	62
Capital Expenditures	\$ 9.9	\$ 12.7	\$ 6.4	\$ 7.3	\$ 36.3
Cash from Operations	\$ 15.2	\$ 22.0	\$ 5.9	\$ 43.1	\$ 86.2
GAAP Depreciation and Amortization	\$ 12.6	\$ 12.1	\$ 12.0	\$ 12.1	\$ 48.8
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 106.8	\$ 92.7	\$ 87.4	\$ 87.3	\$ 374.2
Europe	\$ 71.8	\$ 66.2	\$ 58.2	\$ 67.2	\$ 263.4
Asia/Pacific	\$ 50.7	\$ 52.5	\$ 43.1	\$ 41.0	\$ 187.3
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 195.7	\$ 180.3	\$ 159.8	\$ 167.7	\$ 703.5
Manufacturing Solutions Division	\$ 33.7	\$ 33.3	\$ 24.6	\$ 27.2	\$ 118.8
Infrastructure Solutions Division	\$ 26.2	\$ 25.1	\$ 23.7	\$ 26.4	\$ 101.4
Building Solutions Group	\$ 21.8	\$ 16.2	\$ 16.9	\$ 18.6	\$ 73.5
Platform Technology Group and other	\$ 114.0	\$ 105.7	\$ 94.6	\$ 95.5	\$ 409.8
Discreet Segment	\$ 32.7	\$ 30.2	\$ 28.7	\$ 27.8	\$ 119.4
<b>Upgrade revenue (in millions):</b>					
Upgrade revenue	\$ 38.9	\$ 26.5	\$ 21.3	\$ 38.1	\$ 124.8
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 36.1	\$ 43.8	\$ 44.7	\$ 56.7	\$ 56.7
<b>Operating Income (Loss) by Segment:</b>					
Design Solutions	\$ 88.5	\$ 73.8	\$ 55.8	\$ 50.0	\$ 268.1
Discreet	\$ (6.6)	\$ (3.6)	\$ (3.4)	\$ (7.9)	\$ (21.5)
Unallocated amounts	\$ (60.7)	\$ (59.9)	\$ (60.2)	\$ (40.9)	\$ (221.7)
<b>Headcount:</b>					
Headcount	3,706	3,715	3,622	3,498	3,498
<b>Common Stock Statistics (6):</b>					
Stock Outstanding					
Pro Forma EPS Calculation - diluted	236,804,000	228,549,000	227,116,000	228,323,000	229,550,000
Stock Repurchased	892,000	4,006,000	1,282,000	2,600,000	8,780,000
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base*	3,117,400	3,155,000	3,201,100	3,251,400	3,251,400
Stand-alone AutoCAD					2,291,300
AutoCAD Mechanical					125,000
AutoCAD Map					175,000
Architectural Desktop					289,400
Land Desktop					92,200
*Includes prior period adjustment of approximately 28,000 seats					
AutoCAD LT Installed Base					2,221,200

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results.

In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(2) GAAP Operating Expenses	\$	165.9	\$	165.4	\$	163.4	\$	159.5	\$	654.2
Restructuring	\$	(1.5)	\$	(3.7)	\$	(13.3)	\$	(7.4)	\$	(25.9)
Pro Forma Operating Expenses	\$	164.4	\$	161.7	\$	150.1	\$	152.1	\$	628.3
(3) GAAP Operating Margin		9%		5%		-4%		1%		3%
Restructuring		1%		2%		7%		3%		3%
Pro Forma Operating Margin		10%		7%		3%		4%		6%
(4) GAAP Net Income	\$	17.6	\$	11.8	\$	(3.9)	\$	6.4	\$	31.9
Restructuring	\$	1.5	\$	3.7	\$	13.3	\$	7.4	\$	25.9
Non-recurring tax benefit	\$	-	\$	-	\$	-	\$	(3.8)	\$	(3.8)
Income tax effect	\$	(0.4)	\$	(1.1)	\$	(3.6)	\$	(2.0)	\$	(7.1)
Pro Forma Net Income	\$	18.7	\$	14.4	\$	5.8	\$	8.0	\$	46.9
(5) GAAP Net Income Per Share (diluted) (6)	\$	0.07	\$	0.05	\$	(0.02)	\$	0.03	\$	0.14
Restructuring	\$	0.01	\$	0.01	\$	0.06	\$	0.03	\$	0.11
Non-recurring tax benefit	\$	-	\$	-	\$	-	\$	(0.02)	\$	(0.02)
Income tax effect	\$	-	\$	-	\$	(0.01)	\$	(0.01)	\$	(0.03)
Pro Forma Net Income Per Share (diluted) (6)	\$	0.08	\$	0.06	\$	0.03	\$	0.03	\$	0.20

(6) On November 16, 2004 the Board of Directors authorized a two-for-one stock split in the form of a stock dividend to stockholders of record as of December 6, 2004. Historical common stock statistics and per share amounts have been restated to reflect the effect of the stock split.













