



An Agricultural Sciences Company

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Chief Executive Officer, Chairman



AN AGRICULTURAL
SCIENCES COMPANY

Investor Day 2018

Safe Harbor Statement

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The Investor Day presentations and discussions are for FMC, excluding Lithium segment financials from all metrics. FMC previously announced that it intends to spin off its approximately 85 percent stake in Livent Corporation to FMC shareholders, in the form of a pro-rata distribution of Livent shares, on March 1, 2019. The planned separation is expected to be tax-free to FMC shareholders.

Non-GAAP Financial Terms

These slides contain certain “non-GAAP financial terms” which are defined on our website www.fmc.com. Such non-GAAP financial terms used in this presentation focus on expected Adjusted Earnings for all EBITDA and EPS references.

Although we provide forecasts for adjusted EPS, adjusted EBITDA, adjusted cash from operations and free cash flow (all of which are non-GAAP financial measures), we are not able to forecast the most directly comparable measures calculated and presented in accordance with GAAP. Certain elements of the composition of the GAAP amounts are not predictable, making it impractical for us to forecast. Such elements include, but are not limited to restructuring, acquisition charges, and discontinued operations and related cash activity. As a result, no GAAP outlook is provided.

Today's Topics



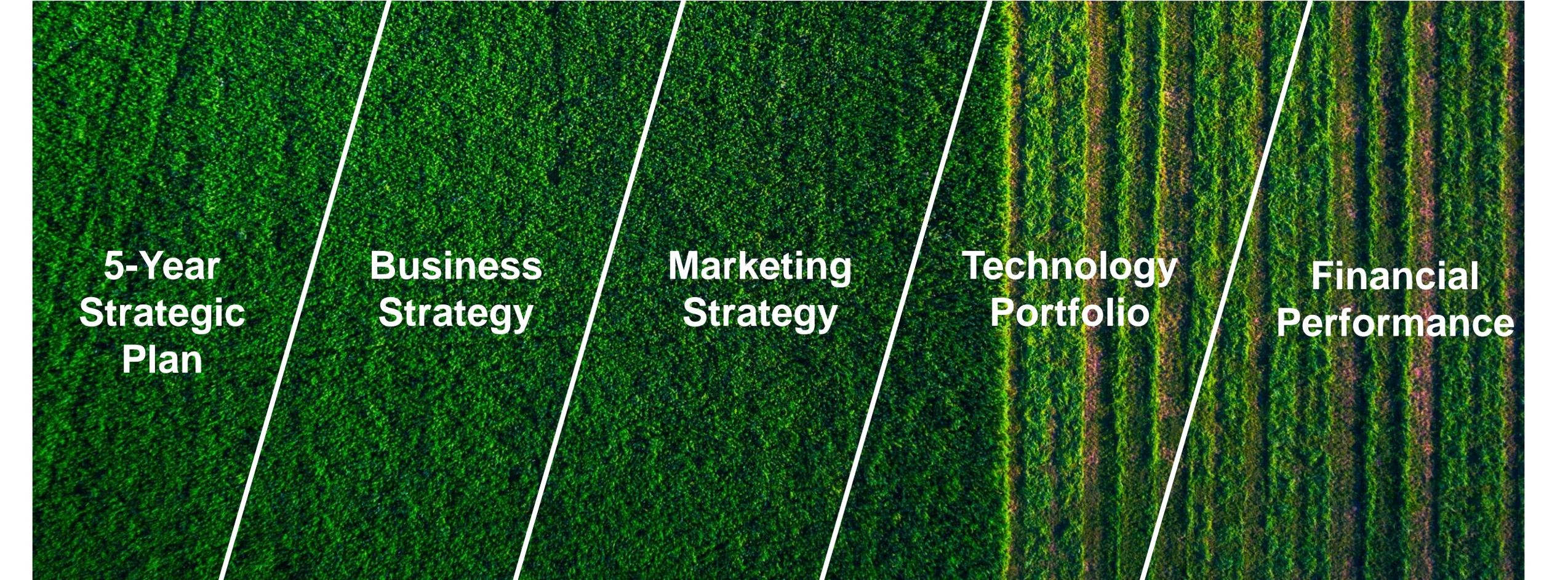
**5-Year
Strategic
Plan**

**Business
Strategy**

**Marketing
Strategy**

**Technology
Portfolio**

**Financial
Performance**



Implementing the Transformation of FMC

Roadmap to a premier, global agricultural sciences company

	2011	2012	2013	2014	2015	2016	2017	2018
Divestiture				FMC Peroxygens	FMC Alkali Chemicals		FMC Health and Nutrition	 An Agricultural Sciences Company
Acquisition	 south pole Bayer Fungicides	Phytone	 Epax		 CHEMINOVA		DuPont Crop Protection Business	 Livent
Collaboration			 CHR HANSEN					

Corporate Integration of DuPont Acquisition Progressing Very Well



**SAP to be
Implemented by
Year-End 2019**

**Governance
and Compliance**

Sustainability

**All Core Functions
Are Structurally
Integrated**

**Implementing
Single Instance
SAP System**

Integration of DuPont Business Has Delivered Strong Commercial Returns



- ✓ Commercial teams were fully functional by Q1-18
- ✓ Sales synergies realized faster than expected



- ✓ Integration is completed
- ✓ Global Research Center relocated to Delaware
- ✓ Regional research centers also integrated



- ✓ All except for one site fully integrated into network
- ✓ Capital deployment plan for capacity increases is in place
- ✓ Producing 60% to 70% of our AI's with toll processors

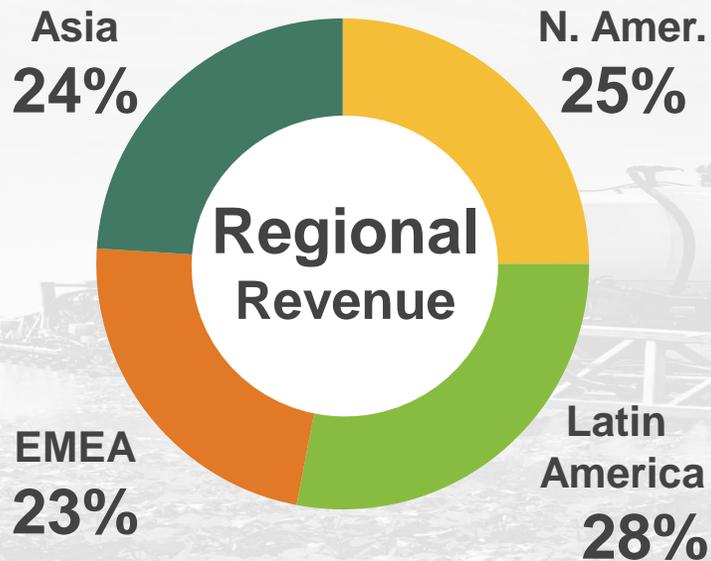


- ✓ Still operating two supply chains until single SAP system implemented
- ✓ SOP processes fully coordinated and under same leadership

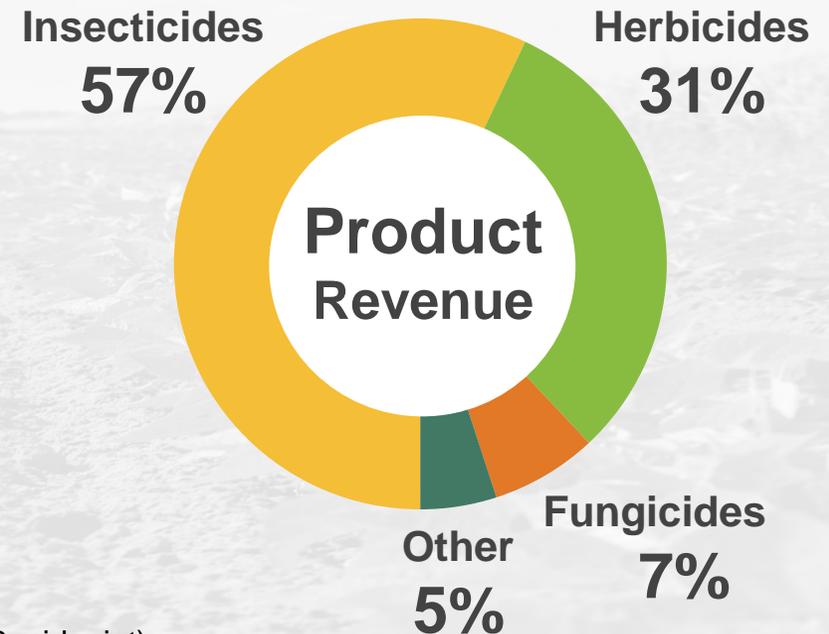
FMC Has Delivered Exceptional Financial Performance in 2018

Confirming midpoint of full-year revenue guidance of **\$4.2 billion**⁽¹⁾ **+ 10%** vs. 2017 PF

Confirming midpoint of full-year EBITDA guidance of **\$1.2 billion**⁽¹⁾



Every region is experiencing growth led by Latin America, which is up in the mid-teens



(1) FMC Ag Solutions segment guidance issued 11/05/18 (REV: \$4.23B midpoint; EBITDA: \$1.205B midpoint)

Delivering the Plan Through Five Core Competencies and Principles

Technology



- Highest quality product portfolio, including premium AI's Rynaxypyr® and Cyazypyr® brands, Clomazone, and Sulfentrazone
- Robust R&D pipeline of new AI's, including several with new Modes of Action
- Deep formulation science expertise

Focus on Chemistry



- Valued solutions provider of crop chemicals and biologicals
- Innovator of advanced chemistries
- Developer of complete line of biologicals, seed treatments and plant nutrients

Market-Driven Innovation



- Formulations that address country and local needs
- Unique mixtures focused on specific high-value crops, including: Sugarcane, F&V, Rice, Cotton, Niche Crops

Empowered Countries



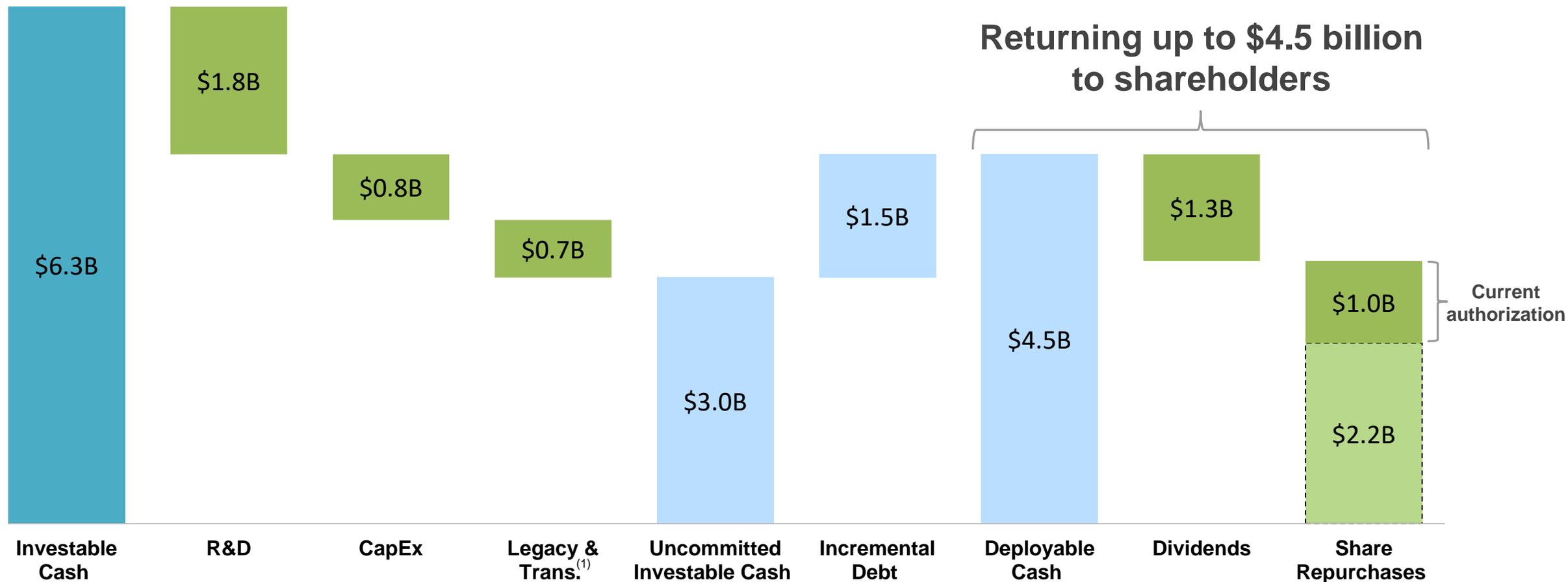
- Strong, local, commercial decision making
- Countries develop tailored strategies to meet local grower needs
- Strong demand generation – sales pull vs. push

Simplicity



- Ease of conducting business, accessible
- Internal processes focused on customers
- Leaner, focused, agile organizational structure

Five-Year Capital Allocation Strategy Resets the Bar Following Transformational Deals and Debt Reduction



(1) Legacy & Transformation includes SAP implementation, DuPont integration, Livent separation and legacy liabilities from both continuing & discontinued operations



Legal Disclosures

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