



# QWEST COMMUNICATIONS REPORTS FIRST QUARTER 2002 RESULTS

Investors: Please see definitions of terms used in the "Note to Investors" below.

**DENVER, April 30, 2002** — Qwest Communications International Inc. (NYSE: Q) today announced its financial results for the first quarter of 2002.

On a reported basis, prepared in accordance with generally accepted accounting principles in the United States (GAAP), the company reported a net loss of (\$698) million or (\$0.42) per diluted share, compared to a net loss of (\$46) million or (\$0.03) per diluted share in the first quarter of 2001.

The loss reflects after-tax non-operating items of \$536 million, or (\$0.32) per diluted share, due primarily to the company's investment in KPNQwest, including both a write-down of the company's equity investment of \$462 million and the company's share of restructuring charges recorded by KPNQwest in the quarter of \$74 million. After adjusting for these charges and certain other non-recurring items, the company recorded a (\$0.10) normalized loss per diluted share compared with normalized earnings per diluted share of \$0.13 for the same period last year.

Reported revenue for the quarter was down approximately 13.5 percent to \$4.37 billion from \$5.05 billion in the same period last year primarily due to the absence of optical capacity asset sales and certain Internet equipment sales. Recurring revenue declined approximately 3.7 percent to \$4.37 billion as compared to \$4.54 billion in the first quarter of 2001.

Recurring revenue for data and Internet services grew approximately three percent, or \$30 million in the first quarter of 2002, compared with the same period last year, and now represents 23 percent of total revenue.

Wireless services increased approximately 28 percent or \$42 million compared to the same period last year. The company had more than 1.1 million wireless customers at the end of the first quarter 2002, approximately 23 percent more than at the end of the first quarter of 2001, and average revenue per user increased two percent to \$51 compared to the same period last year.

In addition, total DSL (digital subscriber lines) revenues increased approximately 77 percent year-over-year. Total DSL customers, including in-region and out-of-region DSL customers, increased to 484,000 at the end of the first quarter 2002, a 58 percent increase from the same period of 2001.

These growth areas were offset by continued weakness in the telecommunications sector and ongoing economic and competitive pressures within the company's local service region. In addition, growth was further offset by strategic decisions to improve the longer-term profitability of certain product lines and operating units.

"These results reflect very difficult economic and industry conditions that have been slow to improve. We are determined to continue reducing our costs to better scale our business to current market realities. We believe we can improve financial performance, while maintaining our high levels of customer service, and that our unique combination of assets positions us well to grow shareowner value," said Joseph P. Nacchio, Qwest chairman and CEO.

For the quarter, adjusted EBITDA (adjusted earnings before interest, taxes, depreciation and amortization) was \$1.45 billion compared with adjusted EBITDA for the same period last year of \$2.0 billion. This decline was mainly due to the absence of optical capacity asset sales and certain Internet equipment sales. In addition, adjusted EBITDA was also impacted by reduced revenues for local services, increased expenses as a result of the company's continued investment in product platforms for dial Internet access and managed wavelength services, increased expenses related to long distance re-entry, and reduced pension credits.

"We took several steps to improve near term liquidity in the quarter," said Robin R. Szeliga, Qwest executive vice president of finance and CFO. "We're now focused on achieving positive free cash flow in the second quarter and de-levering the balance sheet."

For the quarter, capital expenditures were \$1.2 billion, including \$254 million for the retirement of synthetic leases for real estate. This is down from \$2.94 billion in the same period last year. Excluding the synthetic lease retirements, the company had negative free cash flow of approximately \$225 million, which represents an improvement over earlier estimates of \$300 to \$400 million of negative free cash flow for the quarter.

# **FINANCIAL GUIDANCE**

As previously announced, for 2002, Qwest expects total revenue in the range of \$18.0 to \$18.4 billion, adjusted EBITDA in the range of \$6.4 to \$6.6 billion, and capital expenditures in the range of \$3.1 to \$3.3 billion, excluding the synthetic lease retirements. This reflects the continuing weakness in both the telecommunications sector and the economy in Qwest's local service area, as well as increased competitive pressure. With respect to free cash flow, the company expects to be positive for the second quarter of 2002 and beyond, and to break even or be slightly positive for 2002.

Qwest expects to achieve its financial guidance through a combination of several initiatives. The company expects to generate revenues from increased sales channel capacity and performance, improved win-back and retention efforts, historical seasonal

increases in certain lines of business (notably, directory and consumer), continued implementation of existing dial Internet access contracts, and long distance re-entry within its local service region. In addition, Qwest expects adjusted EBITDA margins to improve as a result of revenue growth, employee reductions previously announced, improved profitability through selective pricing actions and de-emphasis of certain low-margin products and lines of business, additional consolidation of overhead functions, and continued strict management of expenses.

# **LOCAL REVENUES**

For the quarter, total local services revenues declined three percent compared to the first quarter of 2001 to \$3.47 billion, mainly as a result of economic and competitive pressures within the company's local service region.

#### LONG-DISTANCE VOICE, DATA AND INTERNET REVENUES

For the quarter, recurring revenues for long-distance voice, data and Internet services declined approximately six percent compared to the first quarter of 2001 to \$900 million. This change was primarily due to reductions in consumer and wholesale voice services as the company continues its efforts to improve long-term profitability and operating cash flow. Total long-distance voice, data and Internet revenues decreased \$573 million, or approximately 39 percent compared with the first quarter of 2001, mainly as a result of the absence of optical capacity asset sales and certain Internet equipment sales.

# **MARKET SEGMENTS**

# **BUSINESS SERVICES**

Recurring business services revenues declined 5.5 percent compared with the first quarter of 2001. Total business services revenue declined approximately 13 percent, or \$237 million, compared with the first quarter of 2001, primarily due to the absence of optical capacity asset sales and certain Internet equipment sales. Growth in data and Internet services of 6.7 percent was offset by declines in local and long-distance service revenues of approximately 12.7 percent, including reduced demand for customer premise voice equipment.

Qwest continues to expand its share of enterprise business and government customers and during the quarter signed agreements to provide services to AstraZeneca, the U.S. Department of Defense, the U.S. Department of Energy, the Federal Bureau of Investigation, Freddie Mac, J. P. Morgan Chase & Co., Mellon Bank, RBC Dain Rauscher, Silicon Graphics Inc.

# **CONSUMER SERVICES**

Total consumer services revenues decreased approximately two percent, or \$33 million, compared with the first quarter of 2001. Continued growth in DSL and wireless services was offset by a decline in access lines of four percent and continued efforts to maximize out-of-region long-distance service profitability by slowing the company's acquisition efforts of out-of-region long-distance customers.

As of March 31, 2002, approximately 35 percent of Qwest in-region consumer customers subscribed to a package or bundle of services that may include Internet

access, DSL, wireless, voice messaging, caller identification or additional lines. This represents an increase of 25 percent over the first guarter 2001.

# WHOLESALE SERVICES

Recurring wholesale services revenue declined almost 5.7 percent, or \$62 million, compared with the first quarter of 2001. Total wholesale services revenues declined nearly 30 percent, or \$428 million, compared with the first quarter of 2001, primarily due to the absence of optical capacity asset sales and certain Internet equipment sales. The decline in recurring wholesale services revenues is attributable mainly to reduced volumes and mandated rate reductions for switched access services, lower demand for in-region co-location and billing and collection services, and increased pricing on certain voice products to improve profitability.

# **DIRECTORY SERVICES**

Total directory services revenues increased more than two percent, or \$8 million, due to general pricing increases.

# **SERVICE IMPROVEMENTS**

Qwest continues to make strong customer service improvements across its 14 Western states. Qwest also achieved its seventh consecutive quarter of service improvements in key areas of installation and repair for residential and small-business customers in its local service region. In the first quarter, nearly 99 percent of more than five million installation commitments were met on time – the best first quarter result in six years. Additionally, Qwest met more than 96 percent of repair commitments on time – the best first quarter result in six years.

# RE-ENTERING IN-REGION LONG-DISTANCE SERVICE

The company is in the final stages of its efforts to re-enter the long-distance market. On April 19, 2002 an independent draft final report was issued for 13 states in Qwest's local service territory that demonstrates Qwest is providing wholesale services and support to competitive local telephone companies. The report signals the end of the systems and performance test, subject to the completion of a limited re-test of one minor test segment. The release of the final report expected in late May will allow Qwest to begin filing applications with the FCC for approval to sell long-distance services in 13 states. Qwest has already successfully completed a separate and comparable systems and performance test in Arizona.

In addition to the OSS tests, 12 states have completed workshops on all 14-point checklist items. Of those 12 states, nine (Colorado, Idaho, Iowa, Montana, Nebraska, North Dakota, Oregon, Washington and Wyoming) have issued orders completing review of all checklist requirements subject to completion of the multi-state test.

The company plans to begin filing for long-distance approval with the FCC in early June. The FCC is expected to approve all applications within 90 days.

#### **KPNQWEST**

The company wrote down the carrying value of its investment in KPNQwest by \$462 million, from approximately \$1.305 billion, or \$6.10 per share, at December 31, 2001 to approximately \$706 million, or \$3.30 per share, at March 31, 2002, which reflects the market value of KPNQwest stock at March 31, 2002. Qwest currently owns

approximately 214 million shares of KPNQwest's common stock. Subsequent to March 31, 2002, the stock price of KPNQwest's common stock declined below its current carrying value. On April 24, 2002, KPNQwest announced it was reducing its financial guidance, reviewing its outstanding liabilities, and had retained a financial advisory firm to advise it on exploring alternative means of reorganizing its balance sheet. On April 29, 2002, the closing price of KPNQwest's common stock was \$0.70. In accordance with the company's policy to review the carrying value of marketable equity securities on a quarterly basis for other than temporary declines in value, at the end of the second quarter of 2002 Qwest will again assess the factors it uses to determine fair value of the KPNQwest common stock, including the financial condition and prospects of KPNQwest and the European telecommunications industry, the severity of the decline of the stock price and the near term potential for stock price recovery, in determining the timing and amount of a further write-down, which Qwest believes is likely and believes will be significant.

At March 31, 2002, Qwest had a remaining unconditional purchase obligation to purchase approximately \$41 million worth of network capacity from KPNQwest through the rest of 2002. There can be no assurance that KPNQwest will not require additional funding in order to reorganize its balance sheet or meet its business objectives. However, except for the obligation to purchase network capacity as described above, Qwest has no further obligation to fund KPNQwest.

# **BALANCE SHEET AND LIQUIDITY**

On March 12, 2002, Qwest Corporation, Qwest's wholly-owned subsidiary, completed the sale of \$1.5 billion 10-year bonds with an 8.875% interest rate. On March 18, 2002, Qwest announced it had amended its syndicated credit facility. Among other things, the amendments modified the financial covenants providing the company additional financial flexibility.

At March 31, 2002, the outstanding balance under the facility was approximately \$3.39 billion. Qwest currently expects to exercise its option to convert the outstanding balance at May 3, 2002 into a one-year term loan that would be due in May 2003, subject to the terms of the facility.

The company has also announced it intends to de-lever its balance sheet during 2002 and is considering a number of options including, issuing equity-based securities, selling assets or securities associated with those assets.

As a result of the recent financing transactions and the amendments to its syndicated credit facility, the company currently believes that cash flow from operations and available debt and equity financing will be sufficient to satisfy the company's anticipated cash requirements for operations through the first quarter of 2003. In addition, the company is currently in compliance with all financial covenants in its credit facility and indentures as of the last measurement date.

# **NOTE TO INVESTORS**

"Reported" results are prepared in accordance with generally accepted accounting principles in the United States (GAAP). Recurring and adjusted or normalized results are not prepared in accordance with GAAP.

"Recurring" results reflect adjustments made for optical capacity asset sale revenue, certain Internet equipment sales and other items, such as contractual settlements in the periods presented. The Internet equipment sales for which our results have been adjusted to derive "recurring" results primarily include individually large and infrequent wholesale sales. For the three months ended March 31, 2002 and March 31, 2001, the recurring revenue adjustments were \$0 and \$513 million, respectively.

"Normalized" results reflect adjustments to eliminate the impacts of non-recurring and non-operating items, which for the relevant periods may include merger-related and other one-time charges, gains (losses) on the sale of investments, the write-down of investments, KPNQwest restructuring charges, changes in the market value of financial instruments and gains (losses) on the early retirement of debt. For additional details on these adjustments, readers should refer to Attachment A.

"Adjusted EBITDA" excludes non-recurring and non-operating items, which for the relevant periods may include restructuring charges, merger-related and other charges, asset write-offs and impairments, losses on the sale of investments, changes in the market values of investments and gains (losses) on the early retirement of debt. Adjusted EBITDA does not represent cash flow for the periods presented and should not be considered as an alternative to cash flows as a source of liquidity. Qwest's definition of adjusted EBITDA is not necessarily comparable with adjusted EBITDA or similar non-GAAP concepts used by other companies or with similar concepts used in Qwest's debt instruments. Adjusted EBITDA is provided as a complement to the financial results reported in accordance with GAAP and is presented to provide investors additional information concerning the company's operations.

Certain reclassifications have been made to prior periods to conform to the current presentation.

The term "local services" refers to our estimate of the classic U S WEST business (including wireless). The term "long-distance voice, data and Internet services" refers to our estimate of the classic Qwest business. The company has worked to integrate the businesses and operations of Qwest and U S WEST since the completion of the merger on June 30, 2000. Because we do not operate the two as separate businesses, we have attempted to approximate the revenues attributable to the major lines of business of each company, as they existed prior to the merger. Our estimates do not necessarily reflect the actual results that would have been generated by the two businesses as standalone entities.

# **CONFERENCE CALL TODAY**

As previously announced, Qwest will host a conference call for investors and the media today at 9:00 a.m. (EDT) with Joseph P. Nacchio, Qwest chairman and CEO, and Robin R. Szeliga, Qwest executive vice president of finance and CFO. The call may be heard on the Web at <a href="https://www.gwest.com/about/investor/meetings">www.gwest.com/about/investor/meetings</a>.

# **About Qwest**

Qwest Communications International Inc. (NYSE: Q) is a leader in reliable, scalable and secure broadband data, voice and image communications for businesses and consumers. The Qwest Macro Capacity® Fiber Network, designed with the newest

optical networking equipment for speed and efficiency, spans more than 190,000 miles globally. For more information, please visit the Qwest Web site at www.qwest.com.

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This release may contain projections and other forward-looking statements that involve assumptions, risks and uncertainties. Readers are cautioned not to place undue reliance on these statements, which speak only as of the date of this release. These statements may differ materially from actual future events or results. Readers are referred to the documents filed by Qwest Communications International Inc. (together with its affiliates, "Qwest", "we" or "us") with the Securities and Exchange Commission (the "SEC"), specifically the most recent reports which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements, including but not limited to: the duration and extent of the current economic downturn in our 14-state local service area, including its effect on our customers and suppliers; any adverse outcome of the SEC's current inquiries into Qwest's accounting policies, practices and procedures; adverse results of increased review and scrutiny by regulatory authorities, media and others (including any internal analyses) of financial reporting issues and practices or otherwise; rapid and significant changes in technology and markets; failure to achieve the projected synergies and financial results expected to result from the acquisition of U S WEST, and difficulties in combining the operations of the combined company; our future ability to provide interLATA services within our 14-state local service area; potential fluctuations in quarterly results; volatility of Qwest's stock price; intense competition in the markets in which we compete; changes in demand for our products and services; adverse economic conditions in the markets served by us or by companies in which we have substantial investments; dependence on new product development and acceleration of the deployment of advanced new services, such as broadband data, wireless and video services, which could require substantial expenditure of financial and other resources in excess of contemplated levels; higher than anticipated employee levels, capital expenditures and operating expenses; adverse changes in the regulatory or legislative environment affecting our business; adverse developments in commercial disputes or legal proceedings; and changes in the outcome of future events from the assumed outcome included by Qwest in its significant accounting policies. The information contained in this release is a statement of Qwest's present intention, belief or expectation and is based upon, among other things, the existing regulatory environment, industry conditions, market conditions and prices, the economy in general and Qwest's assumptions. Qwest may change its intention, belief or expectation, at any time and without notice, based upon any changes in such factors, in Qwest's assumptions or otherwise. The cautionary statements contained or referred to in this release should be considered in connection with any subsequent written or oral forward looking statements that Qwest or persons acting on its behalf may issue. This release may include analysts' estimates and other information prepared by third parties for which Qwest assumes no responsibility. Qwest undertakes no obligation to review or confirm analysts' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The Qwest logo is a registered trademark of, and CyberCenter is a service mark of, Qwest Communications International Inc. in the U.S. and certain other countries.

Contacts: Media Contact:

Tyler Gronbach 303-992-2155 tyler.gronbach@gwest.com **Investor Contact:** 

Lee Wolfe 800-567-7296 IR@gwest.com

#### ATTACHMENT A

# QWEST COMMUNICATIONS INTERNATIONAL INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (1)(2)(3) - NORMALIZED (IN MILLIONS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

Three Months Ended

		%			
		2002		2001	Change
REVENUES: Business services Consumer services Wholesale services	\$	1,545 1,433 1,021	\$	1,782 1,466 1,449	(13.3) (2.3) (29.5)
Directory services Network services and other revenue Total revenues	_	350 20 4,369	_	342 12 5,051	2.3 66.7 (13.5)
OPERATING EXPENSES: Cost of sales Selling, general and administrative Adjusted EBITDA	_	1,575 1,340 1,454	_	1,796 1,258 1,997	(12.3) 6.5 (27.2)
Depreciation Goodwill and other intangible amortization Operating income	_	1,055 85 314	_	832 319 846	26.8 (73.4) (62.9)
OTHER EXPENSE: Interest expense – net Other expense – net Total other expense – net (Loss) income before income taxes	<u>-</u>	411 97 508 (194)	<u>-</u>	338 20 358 488	21.6 385.0 41.9 (139.8)
Income tax (benefit) provision NET (LOSS) INCOME	\$ _	(32) (162)	\$ _	270 218	(111.9) (174.3)
Basic (loss) earnings per share	\$ _	(0.10)	\$ _	0.13	(176.9)
Basic average shares outstanding	_	1,667	_	1,656	0.7
Diluted (loss) earnings per share	\$	(0.10)	\$	0.13	(176.9)
Diluted average shares outstanding	_	1,667	_	1,674	(0.4)
Diluted cash (loss) earnings per share	\$	(0.07)	\$	0.30	(123.3)

- (1) The consolidated normalized statements have been adjusted to eliminate the impacts of non-recurring and non-operating items, which for the relevant periods include Merger-related and other one-time charges, gains (losses) on the sale of investments, the write-down of investments, KPNQwest restructuring charges, changes in the market value of financial instruments and gains (losses) on the early retirements of debt. Certain reclassifications have been made to prior periods to conform to the current presentation.
- (2) Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA") does not represent cash flow for the periods presented and should not be considered as an alternative to net earnings (loss) as an indicator of our operating performance or as an alternative to cash flows as a source of liquidity, and may not be comparable with EBITDA as defined by other companies.
- (3) Diluted cash (loss) earnings per share represent diluted (loss) earnings per share adjusted to add back the after-tax amortization of goodwill and other intangible assets.

#### ATTACHMENT B

# QWEST COMMUNICATIONS INTERNATIONAL INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (1) - AS REPORTED (IN MILLIONS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

Three Months Ended

		inre	%		
	_	2002	March 3	2001	Change
REVENUES:	_		-		
Business services	\$	1,545	\$	1,782	(13.3)
Consumer services		1,433		1,466	(2.3)
Wholesale services		1,021		1,449	(29.5)
Directory services		350		342	2.3
Network services and other revenue	_	20		12	66.7
Total revenues		4,369		5,051	(13.5)
OPERATING EXPENSES:				1.706	(12.2)
Cost of sales		1,575		1,796	(12.3)
Selling, general and administrative	_	1,340	•	1,258	6.5
Adjusted EBITDA		1,454		1,997	(27.2)
Depreciation		1,055		832	26.8
Goodwill and other intangible amortization		85		319	(73.4)
Merger-related and other one-time charges		-		209	(100.0)
Operating income		314		637	(50.7)
OTHER EXPENSE (INCOME):					
Interest expense – net		411		338	21.6
Gain on changes in market value of financial instruments		-		(23)	100.0
Loss on sales of investments and FMV adjustments		10		-	-
Investment write-downs		462		139	232.4 755.0
Other expense – net	_	171	-	20	
Total other expense – net	_	1,054	-	<u>474</u> 163	122.4
(Loss) income before income taxes and extraordinary item		(740)		163	(554.0)
Income tax (benefit) provision		(36)		144	(125.0)
(Loss) income before extraordinary item	_	(704)	<u>-</u>	19	(3,805.3)
Extraordinary item – early retirement of debt, net of tax		6		(65)	109.2
NET (LOSS)	\$	(698)	\$	(46)	(1,417.4)
			<u>.</u>		
Basic loss per share	\$ _	(0.42)	\$	(0.03)	(1,300.0)
Basic average shares outstanding	_	1,667		1,656	0.7
Diluted loss per share	\$	(0.42)	\$	(0.03)	(1,300.0)
Diluted account of the contract of the		1.667	•	1.656	0.7
Diluted average shares outstanding	=	1,667	=	1,656	0.7
Dividends per share	\$	-	\$	-	-

<sup>(1)</sup> Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA") does not include non-recurring and non-operating items, which for the relevant periods include Merger-related and other one-time charges, gains (losses) on the sale of investments, the write-down of investments, KPNQwest restructuring charges, changes in the market values of financial instruments and gains (losses) on the early retirements of debt. Adjusted EBITDA does not represent cash flow for the periods presented and should not be considered as an alternative to net earnings (loss) as an indicator of our operating performance or as an alternative to cash flows as a source of liquidity, and may not be comparable with EBITDA as defined by other companies.

# ATTACHMENT C

# QWEST COMMUNICATIONS INTERNATIONAL INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (1)(2)(3)
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)

	_	Three Months Ended March 31, 2002			Three Months Ended March 31, 2001						
		As Reported Results		Normalized Adjustments		Normalized Results	As Reported Results		Normalized Adjustments	_	Normalized Results
REVENUES:											
Business services Consumer services	\$	1,545	\$	-	\$	1,545 \$ 1,433	5 1,782 1,466	\$	-	\$	1,782 1,466
Wholesale services		1,433 1,021		-		1,433	1,449		-		1,449
Directory services Network services and other revenue		350 20		-		350 20	342 12		-		342 12
Total revenues	-	4,369		-	•	4,369	5,051		_	_	5,051
OPERATING EXPENSES:											
Cost of sales		1,575		-		1,575	1,796		-		1,796
Selling, general and administrative	-	1,340				1,340	1,258			_	1,258
Adjusted EBITDA		1,454		-		1,454	1,997		-		1,997
Depreciation Goodwill and other intangible		1,055		-		1,055	832		-		832
amortization		85		-		85	319		-		319
Merger-related and other one-time charges		-		-		_	209		(209)		_
Operating income	-	314			•	314	637		209	_	846
OTHER EXPENSE (INCOME):											
Interest expense – net		411		-		411	338		-		338
(Gain) on changes in market value of financial instruments		-		-		-	(23)		23		-
Loss on sales of investments and FMV		10		(10)							
adjustments Investment write-downs		10 462		(10) (462)		-	139		(139)		-
Other expense – net		171		(74)		97	20		(139)		20
Total other expense – net	-	1,054		(546)		508	474		(116)	_	358
(Loss) income before income taxes and	-									_	
extraordinary item		(740)		546		(194)	163		325		488
Income tax (benefit) provision	_	(36)		4		(32)	144		126		270
(Loss) income before extraordinary item	-	(704)		542		(162)	19		199	_	218
Extraordinary item – early retirement of		_									
debt, net of tax	-	6		(6)	•	<u>-</u>	(65)		65	_	
NET (LOSS) INCOME	\$	(698)	\$	536	\$	(162)	(46)	\$	264	\$_	218
Basic (loss) earnings per share	\$	(0.42)			\$	(0.10) \$	(0.03)			\$_	0.13
Basic average shares outstanding		1,667				1,667	1,656			_	1,656
Diluted (loss) earnings per share	\$	(0.42)			\$	(0.10) \$	(0.03)			\$_	0.13
Diluted average shares outstanding		1,667			,	1,667	1,656			_	1,674
Diluted cash (loss) earnings per share					\$	(0.07)				\$_	0.30

- (1) The consolidated normalized statements have been adjusted to eliminate the impacts of non-recurring and non-operating items, which for the relevant periods include Merger-related and other one-time charges, gains (losses) on the sale of investments, the write-down of investments, KPNQwest restructuring charges, changes in the market value of financial instruments and gains (losses) on the early retirements of debt. Certain reclassifications have been made to prior periods to conform to the current presentation.
- (2) Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA") does not represent cash flow for the periods presented and should not be considered as an alternative to net earnings (loss) as an indicator of our operating performance or as an alternative to cash flows as a source of liquidity, and may not be comparable with EBITDA as defined by other companies.
- (3) Diluted cash (loss) earnings per share represent diluted (loss) earnings per share adjusted to add back the after-tax amortization of goodwill and other intangible assets.

# ATTACHMENT D

# QWEST COMMUNICATIONS INTERNATIONAL INC. SELECTED CONSOLIDATED DATA (1) (UNAUDITED)

As of and for the Three Months Ended

	March	%		
	2002	2001	Change	
DSL (in 14-state region):				
Subscribers (in thousands)	464	306	51.6%	
DSL equipped central offices	352	303	16.2%	
Subscribers per equipped central office	1,318	1,012	30.2%	
Wireless/PCS:				
Revenues (in millions)	\$194	\$152	27.6%	
Subscribers (in thousands)	1,114	908	22.7%	
ARPU (in dollars)	\$51	\$50	2.0%	
Penetration	5.15%	4.88%	5.5%	
Capital expenditures (in millions)	\$1,196	\$2,943	(59.4%)	
Access lines (in thousands):				
Business	6,158	6,212	(0.9%)	
Consumer	11,448	11,920	(4.0%)	
Total access lines	17,606	18,132	(2.9%)	
Voice grade equivalent access lines (in thousands):				
Business	46,516	38,275	21.5%	
Consumer	12,807	12,781	0.2%	
Total voice grade equivalents	59,323	51,056	16.2%	

<sup>(1)</sup> Access line and voice grade equivalent data has been adjusted for prior periods to conform to the current period presentation.

# ATTACHMENT E

# QWEST COMMUNICATIONS INTERNATIONAL INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(DOLLARS IN MILLIONS) (UNAUDITED)

	 March 31, 2002	-	December 31, 2001
ASSETS Current assets: Cash and cash equivalents Accounts receivable – net Inventories and supplies Prepaid and other Total current assets	\$ 1,378 4,383 397 465 6,623	\$	257 4,502 377 621 5,757
Property, plant and equipment - net Investments Goodwill and intangibles - net Other assets Total assets	 \$ 30,163 775 34,529 2,172 74,262	\$	29,977 1,400 34,523 2,124 73,781
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Short-term borrowings Accounts payable Accrued expenses Advance billings and customer deposits Total current liabilities	\$ 5,149 1,483 2,870 393 9,895	\$	4,806 1,529 3,262 392 9,989
Long-term borrowings Post-retirement and other post-employment benefit obligations Deferred taxes, credits and other	21,427 2,894 4,077		20,197 2,923 4,017
Stockholders' equity  Total liabilities and stockholders' equity	\$  35,969 74,262	\$	36,655 73,781

# ATTACHMENT F

# QWEST COMMUNICATIONS INTERNATIONAL INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS IN MILLIONS) (UNAUDITED)

	Three Months Ended March 31,				
		2002	_	2001	
Cash provided by operating activities	\$	727	\$	1,333	
INVESTING ACTIVITIES:					
Expenditures for property, plant and equipment		(1,196)		(2,943)	
Other		(11)		(79)	
Cash used for investing activities		(1,207)	_	(3,022)	
FINANCING ACTIVITIES:					
Net proceeds from current borrowings		234		458	
Proceeds from issuance of long-term borrowings		1,476		3,258	
Repayments of long-term borrowings		(49)		(995)	
Costs relating to the early retirement of debt				(106)	
Proceeds from issuances of common stock		6		246	
Repurchase of stock		(12)		(1,000)	
Debt issuance costs		(54)		(20)	
Cash provided by financing activities		1,601	_	1,841	
CASH AND CASH EQUIVALENTS:					
Increase		1,121		152	
Beginning balance		257		154	
Ending balance	\$	1,378	\$	306	