

About Global Sources

Global Sources is a leading business-to-business media company and a primary facilitator of trade with Greater China.

The core business facilitates trade between Asia and the world using English-language media such as online marketplaces (Globalsources.com), apps, magazines, private sourcing events, and trade shows.

More than 1 million international buyers, including 95 of the world's top 100 retailers, use these services to obtain product and company information to help them source more profitably from overseas supply markets. These services also provide suppliers with integrated marketing solutions to build corporate image, generate sales leads and win orders from buyers in more than 240 countries and territories.

Now in its fifth decade, Global Sources has been publicly listed on the NASDAQ since 2000.

Company mission

To connect global buyers and suppliers, by providing the right information, at the right time, in the right format.

Integrated sourcing and marketing solutions

- Global Sources trade shows
- GlobalSources.com marketplaces
- Industry-specific digital and print magazines
- *Private Sourcing Events*

Find suppliers online
Meet at our shows



Global Sources aims to provide buyers with the best of online media integrated with the best of trade shows. The goal is to overcome limitations of online-only environments and provide unique and essential sourcing content and services.

Investor highlights

- Large market opportunity primarily focused on China exports
- Leading provider to the professional market
 - Deep relationships with the largest buyers
 - High quality community of verified suppliers
- Industry's broadest multi-channel platform driven by online marketplaces and trade shows
- Strong balance sheet and 44-year track record of profitability

Financial Highlights	(in US\$ thousands, except number of shares and EPS)			
	Three months ended Sep. 30		Nine months ended Sep. 30	
	2015	2014	2015	2014
Online services	15,924	18,712	49,125	57,912
Print services	1,293	1,599	3,822	4,780
Exhibitions	4,054	9,512	50,225	50,784
Miscellaneous	2,221	1,888	6,236	5,701
Total revenue	23,492	31,711	109,408	119,177
Operating expenses	-28,252	-31,138	-102,576	-110,737
Profit/(loss) from Operations	-4,760	573	6,832	8,440
Net profit/(loss) attributable to the Company's shareholders from:				
Continuing operations	-4,847	808	3,978	8,228
Discontinued operations	223	1,109	5,893	821
Total	-4,624	1,917	9,871	9,049
Diluted net profit/(loss) per share attributable to the Company's shareholders from:				
Continuing operations	\$-0.18	\$0.02	\$0.13	\$0.24
Discontinued operations	0.01	0.04	0.20	0.02
Total	\$-0.17	\$0.06	\$0.33	\$0.26

NASDAQ-GS: GSOL
Fiscal Year End: Dec. 31
The outstanding number of shares as at 09/30/15: 23.6M shares.

44 years of facilitating global trade

- 2015 *Global Sources Electronics* becomes world's largest electronics sourcing show
New GlobalSources.com homepage and 12 industry-specific sites launched
- 2014 *Mobile Electronics* show launched in Hong Kong
- 2013 Acquires an interest in the *Shenzhen International Machinery Manufacturing Industry Exhibition*
- 2012 Acquires 80 percent interest in *China International Fashion Brand Fair – Shenzhen*
- 2006 First *China Sourcing Fairs* open in Hong Kong
- 2003 First *China Sourcing Fairs* held in Shanghai
- 2000 Goes public on the NASDAQ market
- 1995 *Asian Sources Online*, Asia's first B2B marketplace, goes live
- 1992 *Chief Executive China* magazine launched
- 1985 First magazine for China market published
- 1971 The company launches with publication of first magazine, *Asian Sources*

Investor & media contact details

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