

NASDAQ-GS: GSOL

About Global Sources

Global Sources is a leading business-to-business media company and a primary facilitator of trade with Greater China.

The core business facilitates trade between Asia and the world using English-language media such as online marketplaces (GlobalSources.com), trade shows, magazines, and apps.

More than 1.4 million international buyers, including 95 of the world's top 100 retailers, use these services to obtain product and company information to help them source more profitably from overseas supply markets. These services also provide suppliers with integrated marketing solutions to build corporate image, generate sales leads and win orders from buyers in more than 240 countries and territories.

Now in its fifth decade, Global Sources has been publicly listed on the NASDAQ since 2000.

Company mission

To connect global buyers and suppliers, by providing the right information, at the right time, in the right format.

Integrated sourcing and marketing solutions

- Online marketplaces
- Trade shows
- Digital and print magazines
- Apps

Source with confidence

Global Sources



- ✓ 100% verified suppliers, manufacturers, exhibitors
- ✓ New and innovative products selected by our analysts
- ✓ 16,000 booths annually at our shows in Hong Kong

Find suppliers online

Meet at our shows

global sources
www.globalsources.com

Investor highlights

- Large market opportunity primarily focused on China exports
- Leading provider to the professional market
 - Deep relationships with the largest buyers
 - High quality community of verified suppliers
- Industry's broadest multi-channel platform driven by online marketplaces and trade shows
- Strong balance sheet and 45-year track record of profitability

Financial Highlights	(in US\$ thousands, except number of shares and EPS)			
	Six months ended December 31		Year ended December 31	
	2016	2015	2016	2015
Exhibitions	44,968	45,683	92,381	91,854
Online and other media services	27,646	34,512	58,340	70,242
Miscellaneous	3,235	4,914	6,946	8,929
Total revenue	75,849	85,109	157,667	171,025
Operating expenses	(68,254)	(78,020)	(141,348)	(152,344)
Profit on sale of property	-	9,791	-	9,791
Profit from Operations	7,595	16,880	16,319	28,472
Net profit attributable to the Company's shareholders from:				
Continuing operations	9,544	15,170	18,369	23,995
Discontinued operations	-	223	-	5,893
Total	9,544	15,393	18,369	29,888
Diluted net profit per share attributable to the Company's shareholders from:				
Continuing operations	\$0.38	\$0.58	\$0.73	\$0.83
Discontinued operations	-	0.01	-	0.20
Total	\$0.38	\$0.59	\$0.73	\$1.03

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Fiscal Year End: Dec. 31
The outstanding number of shares as at 12/31/16: 23.9M shares.

45 years of facilitating global trade

- 2016 *Startup Launchpad* becomes the largest collection of consumer electronics startups in Asia
- 2015 *Global Sources Electronics* becomes world's largest electronics sourcing show
- 2014 *Mobile Electronics* show launched in Hong Kong
- 2013 Acquires an interest in the *Shenzhen International Machinery Manufacturing Industry Exhibition*
- 2006 First *China Sourcing Fairs* open in Hong Kong
- 2003 First *China Sourcing Fair* held in Shanghai
- 2000 Goes public on the NASDAQ market
- 1995 *Asian Sources Online*, Asia's first B2B marketplace, goes live
- 1992 *Chief Executive China* magazine launched
- 1985 First magazine published for China market
- 1971 The company launches with publication of first magazine, *Asian Sources*

Investor & media contact details

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