

TTM TECHNOLOGIES, INC.
Selected Unaudited Financial Information
(In thousands, except per share data)

	Second Quarter		First Quarter	First Two Fiscal Quarters	
	2013	2012	2013	2013	2012
CONSOLIDATED STATEMENTS OF OPERATIONS					
Net sales	\$ 338,021	\$ 327,423	\$ 325,392	\$ 663,413	\$ 627,922
Cost of goods sold	289,564	272,732	274,662	564,226	516,753
Gross profit	48,457	54,691	50,730	99,187	111,169
Operating expenses:					
Selling and marketing	9,559	9,008	9,190	18,749	17,630
General and administrative	26,141	23,453	26,558	52,699	45,588
Amortization of definite-lived intangibles	2,327	4,102	2,328	4,655	8,018
Gain on sale of assets	(17,917)	-	-	(17,917)	-
Total operating expenses	20,110	36,563	38,076	58,186	71,236
Operating income	28,347	18,128	12,654	41,001	39,933
Interest expense	(5,923)	(6,380)	(6,278)	(12,201)	(12,797)
Other, net	633	(188)	1,001	1,634	1,399
Income before income taxes	23,057	11,560	7,377	30,434	28,535
Income tax provision	(9,345)	(4,009)	(784)	(10,129)	(8,652)
Net income	13,712	7,551	6,593	20,305	19,883
Net (income) loss attributable to noncontrolling interest	(575)	(141)	(1,441)	(2,016)	122
Net income attributable to stockholders	<u>\$ 13,137</u>	<u>\$ 7,410</u>	<u>\$ 5,152</u>	<u>\$ 18,289</u>	<u>\$ 20,005</u>
Earnings per share attributable to stockholders:					
Basic	\$ 0.16	\$ 0.09	\$ 0.06	\$ 0.22	\$ 0.24
Diluted	\$ 0.16	\$ 0.09	\$ 0.06	\$ 0.22	\$ 0.24
Weighted average common shares:					
Basic	82,595	81,895	82,150	82,373	81,661
Diluted	82,975	82,267	82,842	82,908	82,248

SELECTED BALANCE SHEET DATA

	July 1, 2013	December 31, 2012
Cash and cash equivalents	\$ 230,503	\$ 285,433
Accounts and notes receivable, net	213,682	301,509
Receivable from sale of assets	113,371	-
Inventories	135,500	146,012
Total current assets	729,573	765,612
Property, plant and equipment, net	775,822	833,678
Other non-current assets	74,079	77,672
Total assets	<u>\$ 1,579,474</u>	<u>\$ 1,676,962</u>
Short-term debt, including current portion long-term debt	\$ 48,104	\$ 30,004
Accounts payable	169,313	186,745
Payable for purchase of noncontrolling interest	29,070	-
Total current liabilities	405,171	369,880
Debt, net of discount	482,834	527,541
Total long-term liabilities	508,412	554,252
Noncontrolling interest	-	98,883
Total stockholders' equity	665,891	752,830
Total liabilities and stockholders' equity	<u>\$ 1,579,474</u>	<u>\$ 1,676,962</u>

SUPPLEMENTAL DATA

	Second Quarter			First Quarter		First Two Fiscal Quarters	
	2013	2012		2013	2013	2012	
Gross margin	14.3 %	16.7 %		15.6 %		15.0 %	17.7 %
Operating margin	8.4	5.5		3.9		6.2	6.4

End Market Breakdown¹:

	Second Quarter			First Quarter	
	2013	2012		2013	2013
Aerospace/Defense	16 %	16 %		16 %	
Cellular Phone	17	14		17	
Computing/Storage/Peripherals	16	22		19	
Medical/Industrial/Instrumentation	8	9		8	
Networking/Communications	38	32		34	
Other	5	7		6	

Stock-based Compensation:

	Second Quarter			First Quarter	
	2013	2012		2013	2013
Amount included in:					
Cost of goods sold	\$ 254	\$ 265		\$ 303	
Selling and marketing	335	118		362	
General and administrative	1,994	2,400		1,665	
Total stock-based compensation expense	\$ 2,583	\$ 2,783		\$ 2,330	

Operating Segment Data:

	Second Quarter			First Quarter	
	2013	2012		2013	2013
Net sales:					
Asia Pacific	\$ 209,631	\$ 195,561		\$ 202,583	
North America	129,669	132,309		123,589	
Total sales	339,300	327,870		326,172	
Inter-segment sales	(1,279)	(447)		(780)	
Total net sales	\$ 338,021	\$ 327,423		\$ 325,392	
Operating segment income:					
Asia Pacific	\$ 23,642	\$ 11,154		\$ 11,125	
North America	7,032	11,076		3,857	
Total operating segment income	30,674	22,230		14,982	
Amortization of definite-lived intangibles	(2,327)	(4,102)		(2,328)	
Total operating income	28,347	18,128		12,654	
Total other expense	(5,290)	(6,568)		(5,277)	
Income before income taxes	\$ 23,057	\$ 11,560		\$ 7,377	

RECONCILIATIONS²

	Second Quarter		First Quarter	First Two Fiscal Quarters	
	2013	2012	2013	2013	2012
Non-GAAP gross profit reconciliation ³ :					
GAAP gross profit	\$ 48,457	\$ 54,691	\$ 50,730	\$ 99,187	\$ 111,169
Add back items:					
Amortization of definite-lived intangibles	-	18	-	-	47
Stock-based compensation	254	265	303	557	576
Non-GAAP gross profit	<u>\$ 48,711</u>	<u>\$ 54,974</u>	<u>\$ 51,033</u>	<u>\$ 99,744</u>	<u>\$ 111,792</u>
Non-GAAP gross margin	14.4 %	16.8 %	15.7 %	15.0 %	17.8 %
Non-GAAP operating income reconciliation ⁴ :					
GAAP operating income	\$ 28,347	\$ 18,128	\$ 12,654	\$ 41,001	\$ 39,933
Add back items:					
Amortization of definite-lived intangibles	2,327	4,120	2,328	4,655	8,065
Stock-based compensation	2,583	2,783	2,330	4,913	4,988
Gain on sale of assets	(17,917)	-	-	(17,917)	-
Non-GAAP operating income	<u>\$ 15,340</u>	<u>\$ 25,031</u>	<u>\$ 17,312</u>	<u>\$ 32,652</u>	<u>\$ 52,986</u>
Non-GAAP operating margin	4.5 %	7.6 %	5.3 %	4.9 %	8.4 %
Non-GAAP net income and EPS attributable to stockholders reconciliation ⁵ :					
GAAP net income attributable to stockholders	\$ 13,137	\$ 7,410	\$ 5,152	\$ 18,289	\$ 20,005
Add back items:					
Amortization of definite-lived intangibles	2,327	4,120	2,328	4,655	8,065
Stock-based compensation	2,583	2,783	2,330	4,913	4,988
Non-cash interest expense	2,094	1,945	2,055	4,149	3,900
Gain on sale of assets	(17,917)	-	-	(17,917)	-
Income taxes ⁶	5,480	(2,466)	(2,080)	3,400	(3,853)
Non-GAAP net income attributable to stockholders	<u>\$ 7,704</u>	<u>\$ 13,792</u>	<u>\$ 9,785</u>	<u>\$ 17,489</u>	<u>\$ 33,105</u>
Non-GAAP earnings per diluted share attributable to stockholders	\$ 0.09	\$ 0.17	\$ 0.12	\$ 0.21	\$ 0.40
Adjusted EBITDA reconciliation ⁷ :					
GAAP net income	\$ 13,712	\$ 7,551	\$ 6,593	\$ 20,305	\$ 19,883
Add back items:					
Income tax provision	9,345	4,009	784	10,129	8,652
Interest expense	5,923	6,380	6,278	12,201	12,797
Amortization of definite-lived intangibles	2,327	4,120	2,328	4,655	8,065
Depreciation expense	23,118	20,214	23,137	46,255	39,278
Stock-based compensation	2,583	2,783	2,330	4,913	4,988
Gain on sale of assets	(17,917)	-	-	(17,917)	-
Adjusted EBITDA	<u>\$ 39,091</u>	<u>\$ 45,057</u>	<u>\$ 41,450</u>	<u>\$ 80,541</u>	<u>\$ 93,663</u>
Adjusted EBITDA margin	11.6 %	13.8 %	12.7 %	12.1 %	14.9 %

¹ Certain reclassifications of prior year end market percentages have been made to conform to the current year presentation. Beginning in the first quarter of 2013, we reclassified substrate PCBs, which were included in the Other end market, into the end markets that the substrate PCBs are sold into - predominantly Cellular Phone.

² This information provides a reconciliation of non-GAAP gross profit, non-GAAP operating income, non-GAAP net income attributable to stockholders, non-GAAP EPS attributable to stockholders, and adjusted EBITDA to the financial information in our consolidated statements of operations.

³ Non-GAAP gross profit and gross margin measures exclude amortization of intangibles and stock-based compensation expense.

⁴ Non-GAAP operating income and operating margin measures exclude amortization of intangibles, stock-based compensation expense, and gain on sale of assets.

⁵ This information provides non-GAAP net income attributable to stockholders and non-GAAP EPS attributable to stockholders, which are non-GAAP financial measures. Management believes that both measures -- which add back amortization of intangibles, stock-based compensation expense, non-cash interest expense on debt (before consideration of capitalized interest) and gain on sale of assets as well as the associated tax impact of these charges and out of period tax items -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.

⁶ Previously, the adjustment reported represented the tax effect of other non-GAAP adjustments. We have changed the definition such that the amount now represents the adjustment necessary to remove the effect of out of period tax items as well as the tax effect of the other non-GAAP adjustments shown in the table. All prior periods have been changed to conform to this methodology.

⁷ Adjusted EBITDA is defined as earnings before interest expense, income taxes, depreciation, amortization of intangibles, stock-based compensation expense, and gain on sale of assets. We present adjusted EBITDA to enhance the understanding of our operating results, and it is a key measure we use to evaluate our operations. In addition, we provide our adjusted EBITDA because we believe that investors and securities analysts will find adjusted EBITDA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, adjusted EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.