

TTM TECHNOLOGIES, INC.
Selected Unaudited Financial Information
(In thousands, except per share data)

	Third Quarter		Second Quarter	First Three Quarters	
	2013	2012	2013	2013	2012
CONSOLIDATED STATEMENTS OF OPERATIONS					
Net sales	\$ 338,691	\$ 339,011	\$ 338,021	\$ 1,002,104	\$ 966,933
Cost of goods sold	290,252	286,695	289,564	854,478	803,448
Gross profit	48,439	52,316	48,457	147,626	163,485
Operating expenses:					
Selling and marketing	8,865	8,735	9,559	27,614	26,365
General and administrative	24,293	23,735	26,141	76,992	69,323
Amortization of definite-lived intangibles	2,329	4,104	2,327	6,984	12,122
Restructuring charges	3,357	-	-	3,357	-
Impairment of long-lived assets	10,782	18,082	-	10,782	18,082
Impairment of goodwill and definite-lived intangibles	-	200,335	-	-	200,335
Gain on sale of assets	-	-	(17,917)	(17,917)	-
Total operating expenses	49,626	254,991	20,110	107,812	326,227
Operating income (loss)	(1,187)	(202,675)	28,347	39,814	(162,742)
Interest expense	(5,848)	(6,429)	(5,923)	(18,049)	(19,226)
Loss on extinguishment of debt	-	(5,527)	-	-	(5,527)
Other, net	2,692	1,117	633	4,326	2,516
Income (loss) before income taxes	(4,343)	(213,514)	23,057	26,091	(184,979)
Income tax (provision) benefit	(3,365)	850	(9,345)	(13,494)	(7,802)
Net income (loss)	(7,708)	(212,664)	13,712	12,597	(192,781)
Net (income) loss attributable to noncontrolling interest	-	4,322	(575)	(2,016)	4,444
Net income (loss) attributable to stockholders	\$ (7,708)	\$ (208,342)	\$ 13,137	\$ 10,581	\$ (188,337)
Earnings (loss) per share attributable to stockholders:					
Basic	\$ (0.09)	\$ (2.54)	\$ 0.16	\$ 0.13	\$ (2.30)
Diluted	\$ (0.09)	\$ (2.54)	\$ 0.16	\$ 0.13	\$ (2.30)
Weighted average common shares:					
Basic	82,630	81,929	82,595	82,458	81,752
Diluted	82,630	81,929	82,975	83,025	81,752

SELECTED BALANCE SHEET DATA

	September 30, 2013	December 31, 2012
Cash and cash equivalents	\$ 270,534	\$ 285,433
Accounts and notes receivable, net	267,313	301,509
Inventories	145,109	146,012
Total current assets	718,955	765,612
Property, plant and equipment, net	806,906	833,678
Other non-current assets	67,603	77,672
Total assets	\$ 1,593,464	\$ 1,676,962
Short-term debt, including current portion long-term debt	\$ 96,204	\$ 30,004
Accounts payable	216,250	186,745
Total current liabilities	452,141	369,880
Debt, net of discount	436,485	527,541
Total long-term liabilities	476,498	554,252
Noncontrolling interest	-	98,883
Total stockholders' equity	664,825	752,830
Total liabilities and stockholders' equity	\$ 1,593,464	\$ 1,676,962

SUPPLEMENTAL DATA

	Third Quarter			Second Quarter		First Three Quarters	
	2013	2012		2013	2012	2013	2012
Gross margin	14.3 %	15.4 %		14.3 %		14.7 %	16.9 %
Operating margin	(0.4)	(59.8)		8.4		4.0	(16.8)

End Market Breakdown¹:

	Third Quarter			Second Quarter	
	2013	2012		2013	2012
Aerospace/Defense	16 %	16 %		16 %	
Cellular Phone	21	18		17	
Computing/Storage/Peripherals	19	21		16	
Medical/Industrial/Instrumentation	9	9		8	
Networking/Communications	30	29		38	
Other	5	7		5	

Stock-based Compensation:

	Third Quarter			Second Quarter	
	2013	2012		2013	2012
Amount included in:					
Cost of goods sold	\$ 252	\$ 253		\$ 254	
Selling and marketing	304	115		335	
General and administrative	1,275	2,089		1,994	
Total stock-based compensation expense	\$ 1,831	\$ 2,457		\$ 2,583	

Operating Segment Data:

	Third Quarter			Second Quarter	
	2013	2012		2013	2012
Net sales:					
Asia Pacific	\$ 206,460	\$ 215,746		\$ 209,631	
North America	132,608	123,861		129,669	
Total sales	339,068	339,607		339,300	
Inter-segment sales	(377)	(596)		(1,279)	
Total net sales	\$ 338,691	\$ 339,011		\$ 338,021	
Operating segment income:					
Asia Pacific	\$ (7,313)	\$ (206,806)		\$ 23,642	
North America	8,455	8,235		7,032	
Total operating segment income (loss)	1,142	(198,571)		30,674	
Amortization of definite-lived intangibles	(2,329)	(4,104)		(2,327)	
Total operating income (loss)	(1,187)	(202,675)		28,347	
Total other expense	(3,156)	(10,839)		(5,290)	
Income (loss) before income taxes	\$ (4,343)	\$ (213,514)		\$ 23,057	

RECONCILIATIONS²

	Third Quarter		Second Quarter	First Three Quarters	
	2013	2012	2013	2013	2012
Non-GAAP gross profit reconciliation ³ :					
GAAP gross profit	\$ 48,439	\$ 52,316	\$ 48,457	\$ 147,626	\$ 163,485
Add back items:					
Amortization of definite-lived intangibles	-	-	-	-	47
Stock-based compensation	252	253	254	809	829
Non-GAAP gross profit	<u>\$ 48,691</u>	<u>\$ 52,569</u>	<u>\$ 48,711</u>	<u>\$ 148,435</u>	<u>\$ 164,361</u>
Non-GAAP gross margin	14.4 %	15.5 %	14.4 %	14.8 %	17.0 %
Non-GAAP operating income reconciliation ⁴ :					
GAAP operating income (loss)	\$ (1,187)	\$ (202,675)	\$ 28,347	\$ 39,814	\$ (162,742)
Add back items:					
Amortization of definite-lived intangibles	2,329	4,104	2,327	6,984	12,169
Stock-based compensation	1,831	2,457	2,583	6,744	7,445
Gain on sale of assets	-	-	(17,917)	(17,917)	-
Impairments and restructuring charges	14,139	218,417	-	14,139	218,417
Non-GAAP operating income	<u>\$ 17,112</u>	<u>\$ 22,303</u>	<u>\$ 15,340</u>	<u>\$ 49,764</u>	<u>\$ 75,289</u>
Non-GAAP operating margin	5.1 %	6.6 %	4.5 %	5.0 %	7.8 %
Non-GAAP net income and EPS attributable to stockholders reconciliation ⁵ :					
GAAP net income (loss) attributable to stockholders	\$ (7,708)	\$ (208,342)	\$ 13,137	\$ 10,581	\$ (188,337)
Add back items:					
Amortization of definite-lived intangibles	2,329	4,104	2,327	6,984	12,169
Stock-based compensation	1,831	2,457	2,583	6,744	7,445
Non-cash interest expense	2,134	1,977	2,094	6,283	5,877
Gain on sale of assets	-	-	(17,917)	(17,917)	-
Impairments, restructuring and other charges	14,139	223,944	-	14,139	223,944
Income taxes ⁶	(1,080)	(6,799)	5,480	2,320	(10,652)
Non-GAAP net income attributable to stockholders	<u>\$ 11,645</u>	<u>\$ 17,341</u>	<u>\$ 7,704</u>	<u>\$ 29,134</u>	<u>\$ 50,446</u>
Non-GAAP earnings per diluted share attributable to stockholders	\$ 0.14	\$ 0.21	\$ 0.09	\$ 0.35	\$ 0.61
Adjusted EBITDA reconciliation ⁷ :					
GAAP net income (loss)	\$ (7,708)	\$ (212,664)	\$ 13,712	\$ 12,597	\$ (192,781)
Add back items:					
Income tax provision (benefit)	3,365	(850)	9,345	13,494	7,802
Interest expense	5,848	6,429	5,923	18,049	19,226
Amortization of definite-lived intangibles	2,329	4,104	2,327	6,984	12,169
Depreciation expense	22,527	21,046	23,118	68,782	60,324
Stock-based compensation	1,831	2,457	2,583	6,744	7,445
Gain on sale of assets	-	-	(17,917)	(17,917)	-
Impairments, restructuring and other charges	14,139	223,944	-	14,139	223,944
Adjusted EBITDA	<u>\$ 42,331</u>	<u>\$ 44,466</u>	<u>\$ 39,091</u>	<u>\$ 122,872</u>	<u>\$ 138,129</u>
Adjusted EBITDA margin	12.5 %	13.1 %	11.6 %	12.3 %	14.3 %

¹ Certain reclassifications of prior year end market percentages have been made to conform to the current year presentation. Beginning in the first quarter of 2013, we reclassified substrate PCBs, which were included in the Other end market, into the end markets that the substrate PCBs are sold into - predominantly Cellular Phone.

² This information provides a reconciliation of non-GAAP gross profit, non-GAAP operating income, non-GAAP net income attributable to stockholders, non-GAAP EPS attributable to stockholders, and adjusted EBITDA to the financial information in our consolidated statements of operations.

³ Non-GAAP gross profit and gross margin measures exclude amortization of intangibles and stock-based compensation expense.

⁴ Non-GAAP operating income and operating margin measures exclude amortization of intangibles, stock-based compensation expense, gain on sale of assets, and restructuring and impairment charges.

⁵ This information provides non-GAAP net income attributable to stockholders and non-GAAP EPS attributable to stockholders, which are non-GAAP financial measures. Management believes that both measures -- which add back amortization of intangibles, stock-based compensation expense, non-cash interest expense on debt (before consideration of capitalized interest), gain on sale of assets, and restructuring and impairment charges as well as the associated tax impact of these charges and discrete tax items -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.

⁶ Previously, the adjustment reported represented the tax effect of other non-GAAP adjustments. We have changed the definition such that the amount now represents the adjustment necessary to remove the effect of discrete tax items as well as the tax effect of the other non-GAAP adjustments shown in the table. All prior periods have been changed to conform to this methodology.

⁷ Adjusted EBITDA is defined as earnings before interest expense, income taxes, depreciation, amortization of intangibles, stock-based compensation expense, gain on sale of assets, restructuring and impairment charges. We present adjusted EBITDA to enhance the understanding of our operating results, and it is a key measure we use to evaluate our operations. In addition, we provide our adjusted EBITDA because we believe that investors and securities analysts will find adjusted EBITDA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, adjusted EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.