

TTM TECHNOLOGIES, INC.
Selected Unaudited Financial Information
(In thousands, except per share data)

	Fourth Quarter		Third Quarter	Full Year	
	2014	2013	2014	2014	2013
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS					
Net sales	\$ 390,912	\$ 366,111	\$ 345,275	\$ 1,325,717	\$ 1,368,215
Cost of goods sold	322,437	295,894	296,167	1,131,028	1,150,372
Gross profit	68,475	70,217	49,108	194,689	217,843
Operating expenses:					
Selling and marketing	9,926	9,535	9,033	36,919	37,149
General and administrative	30,046	28,932	25,733	100,944	105,924
Amortization of definite-lived intangibles	1,935	2,348	1,980	8,387	9,332
Restructuring charges	(7)	88	49	55	3,445
Impairment of long-lived assets	-	-	-	1,845	10,782
Gain on sale of assets	-	-	-	-	(17,917)
Total operating expenses	41,900	40,903	36,795	148,150	148,715
Operating income	26,575	29,314	12,313	46,539	69,128
Interest expense	(5,691)	(5,982)	(6,018)	(23,830)	(24,031)
Loss on extinguishment of debt	-	(10,743)	-	(506)	(10,743)
Other, net	1,620	1,092	1,742	88	5,418
Income before income taxes	22,504	13,681	8,037	22,291	39,772
Income tax provision	(8,566)	(2,385)	(379)	(7,598)	(15,879)
Net income	13,938	11,296	7,658	14,693	23,893
Net income attributable to noncontrolling interest	-	-	-	-	(2,016)
Net income attributable to stockholders	\$ 13,938	\$ 11,296	\$ 7,658	\$ 14,693	\$ 21,877
Earnings per share attributable to stockholders:					
Basic	\$ 0.17	\$ 0.14	\$ 0.09	\$ 0.18	\$ 0.27
Diluted	\$ 0.17	\$ 0.14	\$ 0.09	\$ 0.18	\$ 0.26
Weighted-average shares used in computing per share amounts:					
Basic	83,345	82,649	83,345	83,238	82,506
Diluted	84,205	83,451	84,039	83,941	83,132

SELECTED BALANCE SHEET DATA

	December 29, 2014	December 30, 2013
Cash and cash equivalents	\$ 279,042	\$ 330,554
Accounts and notes receivable, net	307,933	277,070
Inventories	145,187	138,145
Total current assets	798,123	804,991
Property, plant and equipment, net	754,718	810,672
Other non-current assets	48,448	57,912
Total assets	1,601,289	1,673,575
Short-term debt, including current portion long-term debt	\$ 128,045	\$ 96,204
Accounts payable	217,326	192,357
Total current liabilities	496,012	458,003
Debt, net of discount	374,642	477,539
Total long-term liabilities	389,813	510,277
Total stockholders' equity	715,464	705,295
Total liabilities and stockholders' equity	1,601,289	1,673,575

SUPPLEMENTAL DATA

	Fourth Quarter		Third Quarter	Full Year	
	2014	2013	2014	2014	2013
Gross margin	17.5%	19.2%	14.2%	14.7%	15.9%
Operating margin	6.8%	8.0%	3.6%	3.5%	5.1%

End Market Breakdown:

	Fourth Quarter		Third Quarter
	2014	2013	2014
Aerospace/Defense	14%	14%	15%
Cellular Phone	35%	24%	25%
Computing/Storage/Peripherals	10%	23%	13%
Medical/Industrial/Instrumentation	8%	8%	9%
Networking/Communications	27%	27%	32%
Other	6%	4%	6%

Stock-based Compensation:

	Fourth Quarter		Third Quarter
	2014	2013	2014
Amount included in:			
Cost of goods sold	\$ 197	\$ 250	\$ 207
Selling and marketing	263	308	257
General and administrative	1,287	1,684	1,490
Total stock-based compensation expense	\$ 1,747	\$ 2,241	\$ 1,954

Operating Segment Data:

	Fourth Quarter		Third Quarter
	2014	2013	2014
Net sales:			
Asia Pacific	\$ 264,015	\$ 231,648	\$ 214,727
North America	127,433	134,936	131,054
Total sales	391,448	366,584	345,781
Inter-segment sales	(536)	(473)	(506)
Total net sales	\$ 390,912	\$ 366,111	\$ 345,275
Operating segment income:			
Asia Pacific	\$ 27,263	\$ 25,863	\$ 10,034
North America	1,247	5,799	4,259
Total operating segment income	28,510	31,662	14,293
Amortization of definite-lived intangibles	(1,935)	(2,348)	(1,980)
Total operating income	26,575	29,314	12,313
Total other expense	(4,071)	(15,633)	(4,276)
Income before income taxes	\$ 22,504	\$ 13,681	\$ 8,037

RECONCILIATIONS¹

	Fourth Quarter		Third Quarter	Full Year	
	2014	2013	2014	2014	2013
Non-GAAP gross profit reconciliation ² :					
GAAP gross profit	\$ 68,475	\$ 70,217	\$ 49,108	\$ 194,689	\$ 217,843
Add back item:					
Stock-based compensation	197	250	207	866	1,059
Non-GAAP gross profit	<u>\$ 68,672</u>	<u>\$ 70,467</u>	<u>\$ 49,315</u>	<u>\$ 195,555</u>	<u>\$ 218,902</u>
Non-GAAP gross margin	17.6%	19.2%	14.3%	14.8%	16.0%
Non-GAAP operating income reconciliation ³ :					
GAAP operating income	\$ 26,575	\$ 29,314	\$ 12,313	\$ 46,539	\$ 69,128
Add back items:					
Amortization of definite-lived intangibles	1,935	2,348	1,980	8,387	9,332
Stock-based compensation	1,747	2,241	1,954	7,800	8,985
Gain on sale of assets	-	-	-	-	(17,917)
Acquisition-related costs	4,349	-	1,632	5,981	-
Impairments and restructuring charges	(7)	88	49	1,900	14,227
Non-GAAP operating income	<u>\$ 34,599</u>	<u>\$ 33,991</u>	<u>\$ 17,928</u>	<u>\$ 70,607</u>	<u>\$ 83,755</u>
Non-GAAP operating margin	8.9%	9.3%	5.2%	5.3%	6.1%
Non-GAAP net income and EPS attributable to stockholders reconciliation ⁴ :					
GAAP net income attributable to stockholders	\$ 13,938	\$ 11,296	\$ 7,658	\$ 14,693	\$ 21,877
Add back items:					
Amortization of definite-lived intangibles	1,935	2,348	1,980	8,387	9,332
Stock-based compensation	1,747	2,241	1,954	7,800	8,985
Non-cash interest expense	2,585	2,183	2,548	10,165	8,466
Gain on sale of assets	-	-	-	-	(17,917)
Acquisition-related costs	4,349	-	1,632	5,981	-
Impairments, restructuring and other charges	(7)	10,831	49	2,406	24,970
Income taxes	(1,332)	(6,765)	(4,810)	(10,121)	(4,444)
Non-GAAP net income attributable to stockholders	<u>\$ 23,215</u>	<u>\$ 22,134</u>	<u>\$ 11,011</u>	<u>\$ 39,311</u>	<u>\$ 51,269</u>
Non-GAAP earnings per diluted share attributable to stockholders	\$ 0.28	\$ 0.27	\$ 0.13	\$ 0.47	\$ 0.62
Adjusted EBITDA reconciliation ⁵ :					
GAAP net income	\$ 13,938	\$ 11,296	\$ 7,658	\$ 14,693	\$ 23,893
Add back items:					
Income tax provision	8,566	2,385	379	7,598	15,879
Interest expense	5,691	5,982	6,018	23,830	24,031
Amortization of definite-lived intangibles	1,935	2,348	1,980	8,387	9,332
Depreciation expense	24,318	23,338	23,887	95,349	92,120
Stock-based compensation	1,747	2,241	1,954	7,800	8,985
Gain on sale of assets	-	-	-	-	(17,917)
Acquisition-related costs	4,349	-	1,632	5,981	-
Impairments, restructuring and other charges	(7)	10,831	49	2,406	24,970
Adjusted EBITDA	<u>\$ 60,537</u>	<u>\$ 58,421</u>	<u>\$ 43,557</u>	<u>\$ 166,044</u>	<u>\$ 181,293</u>
Adjusted EBITDA margin	15.5%	16.0%	12.6%	12.5%	13.3%

¹ This information provides a reconciliation of non-GAAP gross profit, non-GAAP operating income, non-GAAP net income attributable to stockholders, non-GAAP EPS attributable to stockholders, and adjusted EBITDA to the financial information in our consolidated condensed statements of operations.

² Non-GAAP gross profit and gross margin measures exclude stock-based compensation expense.

³ Non-GAAP operating income and operating margin measures exclude amortization of intangibles, stock-based compensation expense, gain on sale of assets, acquisition-related costs and restructuring and impairment charges.

⁴ This information provides non-GAAP net income attributable to stockholders and non-GAAP EPS attributable to stockholders, which are non-GAAP financial measures. Management believes that both measures -- which add back amortization of intangibles, stock-based compensation expense, non-cash interest expense on debt (before consideration of capitalized interest), gain on sale of assets, acquisition-related costs, asset impairments, restructuring and other charges as well as the associated tax impact of these charges and discrete tax items -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.

⁵ Adjusted EBITDA is defined as earnings before interest expense, income taxes, depreciation, amortization of intangibles, stock-based compensation expense, gain on sale of assets, acquisition-related costs, asset impairments, restructuring and other charges. We present adjusted EBITDA to enhance the understanding of our operating results, and it is a key measure we use to evaluate our operations. In addition, we provide our adjusted EBITDA because we believe that investors and securities analysts will find adjusted EBITDA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, adjusted EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.