# Newcastle Investment Corp.

Excess MSR Investment in Pool 5 (\$47.6 Billion Mortgage Portfolio) July 2012



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### **Investment Summary**

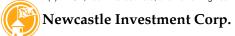
Newcastle invested \$125 million to acquire the right to receive 65% of the monthly interest payments generated by the MSR, net of a base fee paid to the servicer

- In the Base Case we expect to generate a 17.5% unleveraged IRR and 2.0x our investment over a 5.9 year average life
- Newcastle defines an Excess MSR as the right to receive interest payments generated by the Mortgage Servicing Rights ("MSRs") on a portfolio of mortgage loans net of a base fee paid to the loan servicer
- Nationstar will own the MSR and be the loan servicer of the \$47.6 billion non-conforming residential loan portfolio in private label securitizations. In addition to receiving a base servicing fee, Nationstar will retain 35% of the Excess MSR

### **Investment Overview**

- Nationstar purchased the MSRs on \$47.6 billion UPB of mortgage loans from Aurora Bank
- For \$125 million, Newcastle acquired 65% of the Excess MSR of this portfolio
  - Nationstar will retain a 35% interest in the Excess MSR
  - As loan servicer, Nationstar will be paid a 19 bps base servicing fee and receive all ancillary servicing income
  - The Excess MSR will be paid on the total UPB of the mortgage portfolio (including both performing and delinquent loans until REO)
  - Newcastle will not have any servicing duties, advance obligations or liabilities associated with the portfolio

Portfolio <sup>(1)</sup>					
Unpaid Principal Balance	\$47.6 billion		MSR		
MSR	32.2 bps	$\longrightarrow$	MSR	32.2 bps	
Loan Interest Rate	4.88%		Base Servicing	(19.0 bps)	Daid to Nationaton (Loan Comica
Remaining Loan Term	24.8 yrs		base Servicing	(15.0 bps)	Paid to Nationstar (Loan Servicer)
			Excess MSR	13.2 bps	
			65 Newo		35% Nationstar



## **Investment – Prepayment Impact**

As prepayments increase, cash flows and returns decrease

(Cash Flows: \$mm)

- Assuming a 0% recapture and a Constant Prepayment Rate ("CPR") of 15%, the base case return is 14.7%
  - Yield profile is sensitive to changes in prepayments

#### **CPR Impact on Excess MSR**

(0% Recapture)

\$47.6 Billion Portfolio of Loans										
Balance (\$mm)	47,573									
Purchase Price (bps of UPB)	40.4									
NCT Investment (\$mm)	124.8									
# of Loans	198,586									
Avg Loan Balance (\$)	239,558									
30+ Day Delinquency	34.7%									
Wtd Avg Coupon	4.9%									
Remaining Term (yrs)	24.8									
Wtd Avg MSR (bps)	32.2									
Base Servicing (bps)	19.0									
Wtd Avg Excess MSR (bps)	13.2									

CPR <sup>(1)</sup>	0%	10%(2)	15%	20%	30%
Cash Flows	\$596.4	\$280.4	\$210.2	\$167.0	\$114.3
IRR	34.0%	21.1%	14.7%	8.8%	-3.0%
Investment Multiple	4.8x	2.2x	1.7x	1.3x	0.9x

 <sup>(1)</sup> All CPR scenarios assume an 11% Constant Default Rate ("CDR") unless otherwise noted
(2) 10% CPR assumes 4% Voluntary Prepayment Rate ("CRR") and a 6% CDR

## **Investment – Recapture Impact**

#### Expected Base Case return: 17.5% unleveraged IRR, \$247 million of cashflows and a 2.0x investment multiple – assumes a 15% CPR and 35% recapture rate<sup>(1)</sup>

- Loans from this portfolio refinanced by Nationstar will remain within the portfolio post refinance<sup>(2)</sup>
- As recapture percentages increase, yield profile becomes less sensitive to changes in prepayments
- At the base case 35% recapture rate, the average life of the investment at a 10%, 15%, and 20% CPR is 7.0, 5.9, and 5.7 years respectively

Original
investment
of \$125
million

(Cash Flows: \$mm) 0% Recapture													
CPR <sup>(3)</sup>	0%	$10\%^{(4)}$	15%	20%	30%								
<b>Cash Flows</b>	\$596.4	\$280.4	\$210.2	\$167.0	\$114.3								
IRR	34.0%	21.1%	14.7%	8.8%	-3.0%								
35% Recapture (Base Case)													
CPR <sup>(3)</sup>	0%	$10\%^{(4)}$	15%	20%	30%								
Cash Flows	\$596.4	\$330.0	\$247.2	\$234.3	\$214.6								
IRR	34.0%	23.6%	17.5%	15.4%	12.2%								
Investment Multiple	4.8x	2.6x	2.0x	1.9x	1.7x								
		50% Recapt	ure										
CPR <sup>(3)</sup>	0%	$10\%^{(4)}$	15%	20%	30%								
Cash Flows	\$596.4	\$353.1	\$264.5	\$262.9	\$261.4								
IRR	34.0%	24.5%	18.6%	17.6%	15.9%								



Starting in August 2012

Subject to certain limitations based on pre-agreed incentive between Newcastle and Nationstar.

All CPR scenarios assume an 11% CDR on the original loan pool unless otherwise noted and recaptured loans assume: 8% CPR (5% CRR, 3% CDR), 4.5% fixed rate coupon, 25 Yr amortization term, an MSR of 27 bps, a base

# Appendix



## **Collateral Overview and Key Assumptions**

Credit characteristics of this portfolio should support lower lifetime voluntary prepayments as borrowers have limited refinance options

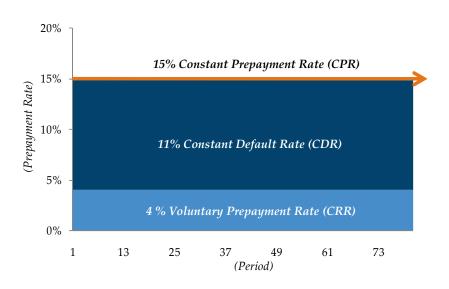
- 62% have current FICO < 700</li>
- 62% have current LTV > 100.0%
- 22% of loans were originated with full documentation

Collateral Summary <sup>(1)</sup>									
Balance (\$mm)	47,573	CLTV (Orig / Updated <sup>(2)</sup> )	83.1 / 124.4						
Loan Count	198,586	Current FICO	659						
Avg Loan Amt	239,558	30+ Day Delinquency	34.7%						
WAC (%)	4.9%	Limited Documentation	54.5%						
MSR (bps)	32.2								
Remaining Term (yrs)	24.8								
ARM %	56.1								

#### **Base Case Assumptions:**

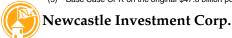
- Original Portfolio Assumptions:
  - Constant Prepayment Rate (CPR) –15% CPR: 4% voluntary prepayment rate (CRR) and 11% constant default rate (CDR)
  - 35% recapture of voluntary prepayments starting September 2012
- Recaptured Loan Assumptions:
  - 8% CPR (5% CRR, 3% CDR)
  - 4.5% fixed rate coupon, 25 Yr amortization term
  - MSR of 27 bps, a base fee of 6 bps, and a 21 bps Excess MSR.

#### Original Portfolio Base Case CPR (3)



<sup>(1)</sup> Collateral characteristics are based are weighted averages based on the Unpaid Principal Balance of each loan.

<sup>(3)</sup> Base Case CPR on the original \$47.6 billion portfolio assumes a constant 4% CRR and 11% CDR.



<sup>(2)</sup> Updated CLTV is determined using The National Association of Realtors (NAR) Median Existing Single-Family Home Price Index

# **Collateral Summary**

- \$47.6 billion UPB, average loan size of \$239,558
- 44% Fixed (WAC of 5.2%); 56% ARM (WAC of 4.6%)

Mortgage	Loan	Balance	% of	WAC	Orig	Rem		o Value	Cur	Documentation	Loan	Balance	% of	WAC	Orig	Rem	Loan to		Cur
Rate (%)	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO	Туре	Count	(\$mm)	Balance	(%)	Term	Term		Cur	FICO
<= 2.500	16,112	5,557	11.7	2.0	369	309	106.5	169.2	646	Full/Alternative	54,808	10,245	21.5	5.4	357	287	83.7	113.2	677
> 2.500, <= 3.000	30,103	9,233	19.4	3.0	363	289	81.5	113.1	686	Limite d	90,788	25,941	54.5	4.9	362	298	82.4	123.6	659
> 3.000, <= 3.500	12,290	3,315	7.0	3.3	379	314	79.9	127.5	673	Other	52,990	11,387	23.9	4.4	376	310	84.4	136.3	643
> 3.500, <= 4.000	29,195	5,583	11.7	3.7	384	318	85.5	138.0	654	Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659
> 4.000, <= 4.500	2,589	758	1.6	4.3	365	302	99.4	164.3	619										
> 4.500, <= 5.000	3,672	888	1.9	4.9	364	296	88.4	136.4	630	Origination	Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur
> 5.000, <= 5.500	3,976	1,113	2.3	5.4	354	281	77.0	109.5	671	Year	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO
> 5.500, <= 6.000	14,148	3,917	8.2	5.8	357	284	71.8	98.5	695	2004 & Prior	57,272	7,825	16.4	4.3	353	261	76.2	85.7	683
> 6.000, <= 6.500	14,192	3,927	8.3	6.3	357	290	74.7	107.4	671	2005	51,356	11,546	24.3	5.2	354	282	78.4	110.3	674
> 6.500, <= 7.000	13,533	3,767	7.9	6.8	358	297	76.5	113.5	652	2006	55,464	16,356	34.4	4.4	378	318	85.2	138.2	651
> 7.000, <= 7.500	15,955	4,053	8.5	7.3	360	300	78.5	120.7	632	2007	34,391	11,781	24.8	5.6	363	312	89.6	144.9	641
> 7.500	42,821	5,462	11.5	8.5	355	292	82.0	118.9	621	2008 & After	103	66	0.1	5.7	356	315	82.5	110.7	696
Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659	Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659
Current	Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur		Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur
FICO	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO	Delinquency	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO
Unknown	6,754	824	1.7	5.1	359	265	81.2	104.6	795	Current	142,947	31,049	65.3	4.5	363	294	83.7	118.7	693
<=600	51,529	13,587	28.6	5.2	363	300	87.9	137.3	544	30 Days	7,064	1,449	3.0	4.6	363	296	87.4	130.0	604
600 - 649	30,099	7,313	15.4	5.1	362	298	87.8	132.9	626	60 Days	2,964	684	1.4	4.7	366	300	87.3	134.5	608
650 - 699	35,330	8,543	18.0	4.7	366	300	83.4	124.9	675	90+ Days	45,611	14,391	30.3	5.8	368	307	81.3	135.7	594
700 - 749	32,144	7,741	16.3	4.6	367	300	79.5	116.6	723	Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659
750 - 799	31,901	7,293	15.3	4.6	366	297	76.5	108.9	775										
>= 800	10,829	2,272	4.8	4.6	363	291	73.3	101.8	807		Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur
Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659	Georgraphy	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO
										CA	47,017	18,972	39.9	4.3	371	306	83.0	139.0	668
Coupon	Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur	FL	20,238	4,842	10.2	5.5	365	301	82.9	159.4	629
Туре	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO	NY	6,253	2,297	4.8	5.7	360	294	77.8	87.0	643
Fixe d	113,307	20,887	43.9	5.2	355	288	92.9	132.8	650	WA	7,208	1,848	3.9	4.8	372	310	82.1	101.2	668
ARM	85,279	26,686	56.1	4.6	372	307	75.5	117.8	666	AZ	7,153	1,574	3.3	4.7	362	296	86.2	160.1	671
Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659	Remaining	110,717	18,041	37.9	5.3	358	289	83.9	103.7	658
										Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659
Original	Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur	Current	Loan	Balance	% of	WAC	Orig	Rem	Loan to	o Value	Cur
LTV (%)	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO	LTV (%) (2)	Count	(\$mm)	Balance	(%)	Term	Term	Orig	Cur	FICO
<= 75.00	54,013	15,938	33.5	5.0	365	297	63.4	96.8	671	<= 75.00	50,524	6,626	13.9	5.2	354	273	64.5	59.4	687
75.01 - 80.00	73,866	20,001	42.0	4.9	370	305	79.7	121.5	665	75.01 - 80.00	8,919	1,904	4.0	5.1	358	286	74.3	77.5	674
80.01 - 85.00	4,262	767	1.6	5.7	355	283	84.0	112.6	628	80.01 - 85.00	10,298	2,256	4.7	5.1	360	288	75.4	82.6	674
85.01 - 90.00	10,022	1,857	3.9	5.8	358	292	89.3	127.3	634	85.01 - 90.00	10,369	2,314	4.9	5.2	360	291	77.0	87.5	668
90.01 - 95.00	7,368	1,162	2.4	6.1	352	286	94.3	127.1	641	90.01 - 95.00	10,251	2,484	5.2	5.2	362	294	77.8	92.6	661
95.01 - 100.00	22,553	3,154	6.6	5.9	364	299	99.7	136.3	652	95.01 - 100.00	12,577	2,715	5.7	5.1	364	295	75.1	97.7	662
> 100.00	26,502	4,695	9.9	3.1	345	281	148.4	223.0	618	> 100.00	95,648	29,274	61.5	4.7	368	307	90.2	153.5	650
Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659	Total	198,586	47,573	100.0	4.9	365	298	83.1	124.4	659

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