Consolidated Statements Of Earnings

| (In thousands, except per share data) | Twelve Months Ended December 31, | | |
|---|----------------------------------|-----------|-----------|
| | 2004 | 2003 | 2002 |
| Revenue | | | |
| Earned premiums | \$872,324 | \$698,714 | \$645,857 |
| Net investment income | 65,676 | 57,175 | 61,260 |
| Realized gains (losses) on investments | 6,883 | 959 | (6,707) |
| Other income | 6,880 | 12,136 | 4,043 |
| Total revenue | 951,763 | 768,984 | 704,453 |
| Costs and Expenses | | | |
| Losses and loss adjustment expenses | 603,313 | 557,308 | 527,786 |
| Commissions and other underwriting expenses | 174,297 | 88,519 | 78,970 |
| Interest expense | 10,726 | 6,532 | _ |
| Corporate general and administrative expenses | 6,432 | 6,901 | _ |
| Loss on retirement of long-term debt | 3,436 | _ | _ |
| Other expenses | 24,098 | 22,320 | 26,764 |
| Total expenses | 822,302 | 681,580 | 633,520 |
| Earnings before income taxes | 129,461 | 87,404 | 70,933 |
| Provision for income taxes | 33,063 | 29,168 | 25,063 |
| Net Earnings | \$ 96,398 | \$ 58,236 | \$ 45,870 |
| Earnings per common share | | | |
| Basic | \$ 4.69 | \$ 2.86 | N/A |
| Diluted | \$ 4.62 | \$ 2.83 | N/A |
| Average number of common shares | | | |
| Basic | 20,560 | 20,348 | N/A |
| Diluted | 20,859 | 20,594 | N/A |
| Cash dividends per common share | \$ 0.220 | \$ 0.0165 | N/A |

See Notes to Consolidated Financial Statements