

Operational Highlights

Table of Operational Performance for Corporate Segment

(in million Rupiah)

Products	2017	2016**)	2015	2014*)	2013*)
Third-Party Funds	127,011,830	178,317,626	154,150,135	141,266,862	125,423,707
• Current Accounts	83,354,774	92,357,811	86,552,341	58,091,427	56,168,520
• Savings	7,003,356	6,051,088	4,800,091	1,656,045	1,385,196
• Time Deposits	36,653,700	79,908,727	62,797,703	81,519,390	67,869,991
Total Loans	248,745,671	228,664,566	196,591,585	173,292,233	163,747,852
Total Fee-Based Income	2,277,649	2,166,235	1,630,213	1,066,809	1,076,471

*) In 2013 and 2014 Corporate Segment still incorporated with the Institutional Banking Segment

**) In 2016 Corporate Segment still incorporated with the Government and Institutional Banking Segment

Table of Operational Performance for Commercial Segment

(in million Rupiah)

Products	2017	2016	2015	2014*)	2013*)
Third-Party Funds	68,145,567	66,353,326	63,629,940	24,041,853	27,257,494
• Current Accounts	37,174,479	40,435,471	38,120,057	13,223,418	17,056,237
• Savings	11,731,448	8,143,489	8,560,670	3,344,503	3,736,665
• Time Deposits	19,239,640	17,774,366	16,949,213	7,473,932	6,464,592
Total Loans	155,820,017	165,157,169	160,621,315	196,182,613	163,402,908
Total Fee-Based Income	1,129,285	1,774,650	1,164,406	1,579,640	1,534,071

*) Commercial and Business Segments

Table of Operational Performance for Government and
Institutional Segment

(in million Rupiah)

Products	2017	2016*)	2015*)	2014*)	2013*)
Third-Party Funds	50,676,336	0	0	0	0
• Current Accounts	20,964,557	0	0	0	0
• Savings	1,174,738	0	0	0	0
• Time Deposits	28,537,041	0	0	0	0
Total Loans	13,862,546	0	0	0	0
Total Fee-based Income	269,181	0	0	0	0

*) Still Incorporated With The Commercial and Business Banking