REPL::Annual General Meeting::Voluntary

Issuer & Securities

Issuer/ Manager	WILMAR INTERNATIONAL LIMITED
Security	WILMAR INTERNATIONAL LIMITED - SG1T56930848 - F34

Announcement Details

Announcement Title	Annual General Meeting
Date & Time of Broadcast	28-Apr-2016 19:03:36
Status	Replacement
Announcement Reference	SG160405MEETITJ5
Submitted By (Co./ Ind. Name)	Teo La-Mei
Designation	Company Secretary
Financial Year End	31/12/2015

Event Narrative

Narrative Type	**Narrative Text**
	Please see attached announcement on results of the Wilmar Annual General Meeting on 28 April 2016 ("AGM").
Additional Text	The following presentations are also attached to this announcement: (a) AGM Presentation; and (b) Investor Day Presentation. (Note: An Investor Day event was held after AGM on the same day.)

Event Dates

Meeting Date and Time	28/04/2016 10:00:00
Response Deadline Date	26/04/2016 10:00:00

Event Venue(s)

Place	
Venue(s)	**Venue details**
Meeting Venue	Tower Ballroom, Lobby Level, Shangri-La Hotel, 22 Orange Grove Road, Singapore 258350

Attachments	Wilmar AGM Notice dated 5 April 2016.pdf Resolutions passed on Wilmar 2016 AGM_28April2016.pdf Wilmar 2016 AGM Presentation_28April2016.pdf Wilmar 2016 Investor Day Presentation_28April2016.pdf Total size =7994K

Related Announcements	05/04/2016 07:10:56

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WILMAR INTERNATIONAL LIMITED

Incorporated in the Republic of Singapore

(Company Registration No. 199904785Z)

ANNOUNCEMENT ON
RESOLUTIONS PASSED AT THE ANNUAL GENERAL MEETING ("AGM")

Wilmar International Limited (the "Company") is pleased to announce, in accordance with Rule 704(16) of the Listing Manual of the Singapore Exchange Securities Trading Limited, that:-

A. At the AGM of the Company held today, the Resolutions relating to the following matters as set out in the Notice of the AGM dated 5 April 2016 were put to the Meeting and duly passed on poll vote :-

Resolution Number and Details	Total Number of Shares Represented by Votes For and Against the Relevant Resolution	For		Against	
		Number of Shares	Percentage %	Number of Shares	Percentage %
AGM					
Ordinary Resolution 1 To receive and adopt the Directors' Statement and audited financial statements for the financial year ended 31 December 2015 and the Auditor's Report thereon	5,291,612,598	5,281,897,498	99.82	9,715,100	0.18
Ordinary Resolution 2 To approve the payment of Proposed Final Dividend	5,352,075,121	5,351,909,821	100.00	165,300	0.00
Ordinary Resolution 3 To approve the payment of Directors' Fees	5,351,876,621	5,349,437,583	99.95	2,439,038	0.05
Ordinary Resolution 4 To re-elect Mr Martua Sitorus as a Director	5,351,775,221	5,270,942,662	98.49	80,832,559	1.51
Ordinary Resolution 5 To re-elect Mr Kuok Khoon Chen as a Director	5,351,885,521	5,205,513,167	97.27	146,372,354	2.73
Ordinary Resolution 6 To re-elect Mr Kuok Khoon Ean as a Director	5,351,733,221	5,217,407,144	97.49	134,326,077	2.51

Ordinary Resolution 7 To re-elect Mr Pua Seck Guan as a Director	5,351,790,621	5,272,851,648	98.52	78,938,973	1.48
Ordinary Resolution 8 To re-elect Professor Kishore Mahbubani as a Director	5,351,947,121	5,350,341,519	99.97	1,605,602	0.03
Ordinary Resolution 9 To re-appoint Mr Yeo Teng Yang as a Director	5,351,723,521	5,334,613,711	99.68	17,109,810	0.32
Ordinary Resolution 10 To re-appoint Ernst & Young LLP as Auditor and to authorise the Directors to fix their remuneration	5,351,065,221	5,350,079,407	99.98	985,814	0.02
Ordinary Resolution 11 To authorise Directors to issue and allot shares in the Company	5,349,969,721	5,011,325,087	93.67	338,644,634	6.33
Ordinary Resolution 12 To authorise Directors to offer and grant options under the Wilmar ESOS 2009 and to issue and allot shares in accordance with the provisions of the Wilmar ESOS 2009	4,029,696,903	3,518,372,772	87.31	511,324,131	12.69
Ordinary Resolution 13 To approve the proposed renewal of Shareholders' Mandate for Interested Person Transactions	673,333,552	606,166,592	90.02	67,166,960	9.98
Ordinary Resolution 14 To approve the proposed renewal of Share Purchase Mandate	5,262,733,735	5,260,070,135	99.95	2,663,600	0.05

B. Details of parties who are required to abstain from voting on any resolution(s):-

Resolution Number and Details	Name	Total Number of Shares
AGM		
Resolution 12 - To authorise Directors to offer and grant options under the Wilmar ESOS 2009 and to issue and allot shares in accordance with the provisions of the Wilmar ESOS 2009	Mr Kuok Khoon Hong (including his direct and deemed interests and as well as in the capacity of Chairman of the AGM as proxy for shareholders)	793,596,357
	Mr Martua Sitorus (direct and deemed interest)	446,309,242
	Mr Kuok Khoon Chen (deemed interest)	32,450,000

	Mr Kuok Khoon Ean (deemed interest)	672,000
	Mr George Yong-Boon Yeo	200,000
	Mr Yeo Teng Yang	100,000
	Mr Tay Kah Chye	100,000
	Mr Kwah Thiam Hock	100,000
	Staff who are participants of the ESOS 2009	6,628,701
Resolution 13 - To approve the proposed renewal of Shareholders' Mandate for Interested Person Transactions	Mr Kuok Khoon Hong (including his direct and deemed interests and his associate)	768,734,324
	Mr Martua Sitorus (direct and deemed interest)	446,309,242
	Mr Kuok Khoon Chen (deemed interest)	32,450,000
	Mr Kuok Khoon Ean (deemed interest)	672,000
	Ace Time Holdings Ltd	22,500,000
	ADM Ag Holding Limited	374,961,795
	Archer Daniels Midland Asia- Pacific Limited	533,942,180
	Bright Magic Investments Limited	19,800,000
	Brookline Limited	490,000
	Dalex Investments Limited	31,335,900
	Gaintique Sdn Bhd	1,274,200
	Global Cocoa Holdings Ltd	356,399,775
	Harpole Resources Limited	256,211,778
	Kuok (Singapore) Limited	256,951,112
	Kuok Brothers Sdn Bhd	230,000
	Marsser Limited	203,555
	Natalon Company Limited	33,760,355
	Noblespirit Corporation	242,600,000
	PPB Group Berhad	1,172,614,755
	Trendfield Inc.	540,000

C. RHT Corporate Advisory Pte. Ltd. was appointed as the Company's scrutineer for the conduct of poll at the AGM.

D. Re-appointment of a Director to the Audit Committee

Mr Yeo Teng Yang, who was re-appointed as a Director of the Company at the AGM, will remain as a member of the Audit Committee. Mr Yeo Teng Yang will also continue to serve as Chairman of the Risk Management Committee and a member of the Nominating Committee and Remuneration Committee upon his re-appointment. He is considered to be independent for the purposes of Rule 704(8) of the Listing Manual of Singapore Exchange Securities Trading Limited.

By Order of the Board

TEO LA-MEI

Company Secretary

Singapore

28 April 2016

WILMAR INTERNATIONAL LIMITED

ANNUAL GENERAL MEETING

28 April 2016

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IMPORTANT NOTICE

Information in this presentation may contain projections and forward looking statements that reflect the Company's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

This presentation does not constitute or form part of any opinion on any advice to sell, or any solicitation of any offer to purchase or subscribe for, any shares nor shall it or any part of it nor the fact of its presentation form the basis of, or be relied upon in connection with, any contract or investment decision.

Agenda

1	Business Segments - Update
2	2015 Financials
3	Prospects
4	AGM

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1. Business Segments - Update

By Ho Kiam Kong
Chief Financial Officer

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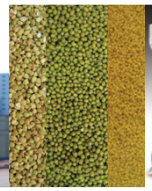
Vertically Integrated Across Business Segments

Tropical Oils		Oilseeds and Grains		Sugar	Others
Plantation	**Manufacturing**	**Manufacturing**	**Consumer Products**	**Milling, Merchandising, Manufacturing and Consumer Products**	**Others**
One of the largest listed palm plantation companies in the World	Largest global processor and merchandiser of palm and lauric oils with distribution network in more than 50 countries	Largest soybean crusher in China with leading brands of soybean oil and soybean meal, which is used in animal feed	World's largest producer of consumer pack edible oils	Largest raw sugar producer and refiner in Australia and leading sugar refiner in Indonesia	Fertilizer Shipping

Almost 100% of output is supplied to the Tropical Oil (Manufacturing) segment

Almost 100% of edible oil is supplied to Consumer Products

Strong Volumes and Profitability Across All Segments (FY2015)					
• FFB: 4.5 m MT • Revenue: US$56.5 m	• Volume: 23.5m MT • Revenue: US$15.6 b	• Volume: 23.6 m MT • Revenue: US$11.5 b	• Volume: 5.1m MT • Revenue: US$6.2 b	• Volume: 13.1 m MT • Revenue: US$4.4 b	Revenue: US$2.3 b
• PBT: US$545.6 m		• PBT: US$689.8 m		• PBT: US$83.3 m	PBT: US$17.4 m



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Continue to Invest in Our Businesses

Development	Highlights
Tropical Oils	• Wilmar and ADM entered into an agreement in which Olenex, a partnership to market oils and fats in Europe, will become a full-function joint venture with its own assets • In addition to processing, the joint venture will also integrate raw materials sourcing, trading and sales and marketing operations • The transaction is expected to close in the middle of 2016, subject to regulatory approvals
	• Established a joint venture with Volac International Limited to supply sustainable and traceable fat nutrition ingredients, which will help improve the productivity of livestock production across world markets. • Combining the nutritional reputation, global brand and sales network of Volac with the operational raw material logistics and scale of Wilmar, the joint venture is set to become a global leader in animal feed fats
	• One new oleochemical refinery in China
	• One new biodiesel refinery in Malaysia

Continue to Invest in Our Businesses

Development	Highlights
Consumer Products	• Completed the Goodman Fielder acquisition on 17 March 2015 • Leading food company in Australasia offering packaged baked products, dairy products, spreads, sauces, dressings, condiments, bulk and packaged edible oils and fats and flour products. • Since March 2015, Goodman Fielder has been gaining momentum in building its presence in China, South-East Asia, Papua New Guinea and Fiji, while improving business performance in Australia and NZ.
	• Established a joint venture with Saigon Union of Trading Cooperatives to manufacture sauces and condiments as well as construct a new factory in Ho Chi Minh City. • Leverage Saigon Co-op's strength in distribution and Wilmar's experience in manufacturing operations and research and development in food technology

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Development	Highlights
Oilseeds & Grains **- Rice & Flour Milling**	• One new flour milling plant in China and one in Indonesia • Two new rice milling plants in China
Sugar	• Through its joint venture company in Myanmar, Great Wall – Wilmar Holdings Limited, Wilmar acquired a bio-ethanol plant and a sugar mill with a total production capacity of 15,000 metric tonnes of sugar per year.

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With focus on Sustainability

Launch of the Sustainability Dashboard

- Microsite dedicated to reporting on Wilmar's progress of its No Deforestation, No Peat and No Exploitation Policy

- Key features include information on Certification Progress, Traceability & Supply Chain, as well as the Grievance Procedure

Recognised for its Leading Brands and Quality Products

China: ***Arawana / Wonder Farm / Orchid***	• Consumers' Favourite Food Brand awarded by China National Food Industry Association
India: ***Fortune***	• 'Readers Digest Trusted Brand of the Year' for the sixth consecutive year • Promising 'FMCG-Food Products' Brand by The Economic Times • Superbrand 2015 by Superbrands India
Indonesia: ***Sania Royale / Sania***	• Superbrand • Outstanding Achievement Award by Superbrands Indonesia • Top Brand Award (Cooking Oil Category) by Frontier Consulting Group and Majalah Marketing • 2nd Winner of Best of the Best Award, People Choice Award and Most Committed Brand Award by Merek Tercinta, MPPA Retail Group • Great Performing Brand in Social Media by Frontier Consulting Group and Marketing Magazine
Vietnam: ***Neptune***	• "Trust & Use" Award awarded by Vietnam Economic Times
Bangladesh: ***Rupchanda***	• Retained No. 1 position in Edible Oil category of the Best Brand Award in 2015, awarded by Bangladesh Brand Forum in Collaboration with Millward Brown Bangladesh.
Ghana: ***Frytol***	• Most Celebrated Ghanaian Brand awarded by Premier Brands Ghana
Uganda: ***Fortune Butto / White Star***	• Best Cooking Oil by People's Choice Quality Awards • Best Laundry Soap by People's Choice Quality Awards

Corporate awards in 2015

▪ Fortune Global 500 (ranked 252nd)	Fortune Magazine
▪ Forbes Global 2000 (ranked 369th)	Forbes Magazine
▪ World's Most Admired Company in Food Production Industry (ranked 5th)	Fortune Magazine
▪ Top 100 Singapore Brands (ranked 3rd)	BrandFinance®
▪ Ranked 29th out of 639 companies on the Governance and Transparency Index	The Business Times and the Centre for Governance, Institutions and Organisations
▪ Singapore International 100 Award – Overseas Turnover Excellence	DP Information Group with Ernst & Young as Co-Producer, supported by ACRA, IE Singapore, SPRING, IDA and Singapore Business Federation

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2. 2015 Financials

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2015 Results at a Glance

		vs 2014
Net Profit	US$ 1.06 billion	(8.7%)
Core Net Profit	US$ 1.17 billion	(4.4%)
Total Revenue	US$ 38.78 billion	(10.0%)
EBITDA	US$ 2.10 billion	(2.2%)
Earnings per share	US$ 0.166	(8.3%)
Dividends per share	S$ 0.08	6.7%
Net Debt/Equity	0.78x	0.78x
Net Cash Flow from Operating Activities	US$2.23 billion	US$1.97 billion

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Key Segment Results

US$ Millions unless otherwise stated		2015	2014
Tropical Oils (Plantation and Manufacturing)	Volume (M MT)	23.5	24.6
	Revenue	15,607.3	20,339.2
	PBT	545.6	969.2
Oilseeds and Grains (Manufacturing and Consumer Products)	Volume (M MT)	28.7	25.1
	Revenue	17,705.1	17,986.4
	PBT	689.8	348.5
Sugar (Milling and Merchandising and Processing)	Volume (M MT)	13.1	9.7
	Revenue	4,404.4	4,060.4
	PBT	83.3	134.4
Others	Revenue	2,252.3	2,377.1
	PBT	17.4	20.0
Share of results of Associate & Joint Ventures	PBT	100.9	80.7
Unallocated Expenses	PBT	(8.3)	(15.2)
	Total PBT	**1,428.7**	**1,537.6**

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Accounting for Biological Assets

Biological Assets	US$ '000
Book value as at Dec 31, 2015	1,794,594
Adjustment due to amendments to FRS 41	(986,826)
Revised value of Biological Assets	**807,768**
Total Impact on Equity – Dec 31, 2015	**(751,953)**
Net Debt Ratio (Adjusted)	**0.82x**
Additional depreciation for 2015	**(47,720)**

Amendments to FRS 41, Agriculture: Bearer Plants, effective for annual periods beginning on or after 1 January 2016 requires retrospective adjustment to the fair value of biological assets.

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Cash Flow Highlights

US$ million	FY15	FY14
Operating cash flow before working capital changes	2,042	1,844
Net cash flow from operating activities	2,232	1,973
Less : Investment in subsidiaries, joint ventures and associates	(511)	(220)
Capital expenditure	(865)	(1,093)
Net decrease from bank borrowings*	(2,783)	(773)
Decrease in other deposits and financial products with financial institutions	1,254	238
Dividends	(381)	(383)
Share buy-back	(149)	(9)
Others	528	(269)
Net cash flow	(675)	(536)
Free cash flow	1,067	993

** Net bank borrowings include proceeds/repayments of loans and borrowings net of fixed deposits pledged with financial institutions for bank facilities.*

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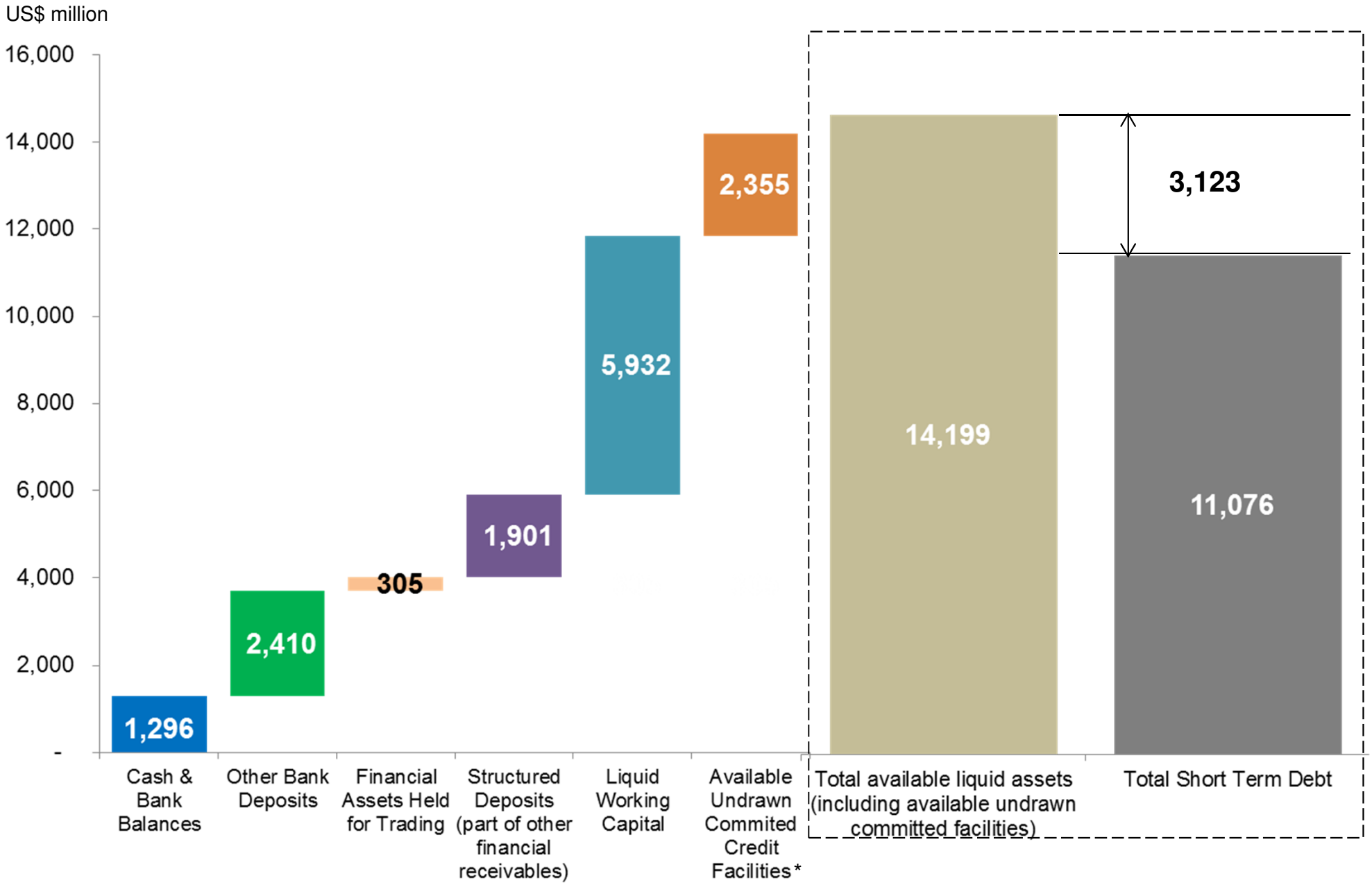
Liquidity and Short-Term Debt



Liquid Working Capital = Inventories (excl. consumables) + Trade Receivables – Current liabilities (excl. borrowings)

** Out of total unused credit facilities of US$17.92 billion*

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3. Business Outlook

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Business Outlook

- The Group performed satisfactorily for the full year, in spite of the challenging environment, particularly for palm oil.

- Healthy growth was achieved in various key business segments such as oilseeds, flour, rice, consumer products, specialty fats and sugar.

- In an environment where macro factors are expected to remain challenging, we believe our resilient business model and vertical integration, supported by our healthy balance sheet, will allow us to continue to do reasonably well.

4. AGM

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WILMAR INTERNATIONAL LIMITED

Investor Day Presentation

April 28, 2016

BY KUOK KHOON HONG, CHAIRMAN & CEO

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This presentation does not constitute or form part of any opinion on any advice to sell, or any solicitation of any offer to purchase or subscribe for, any shares nor shall it or any part of it nor the fact of its presentation form the basis of, or be relied upon in connection with, any contract or investment decision.

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Consumer Products

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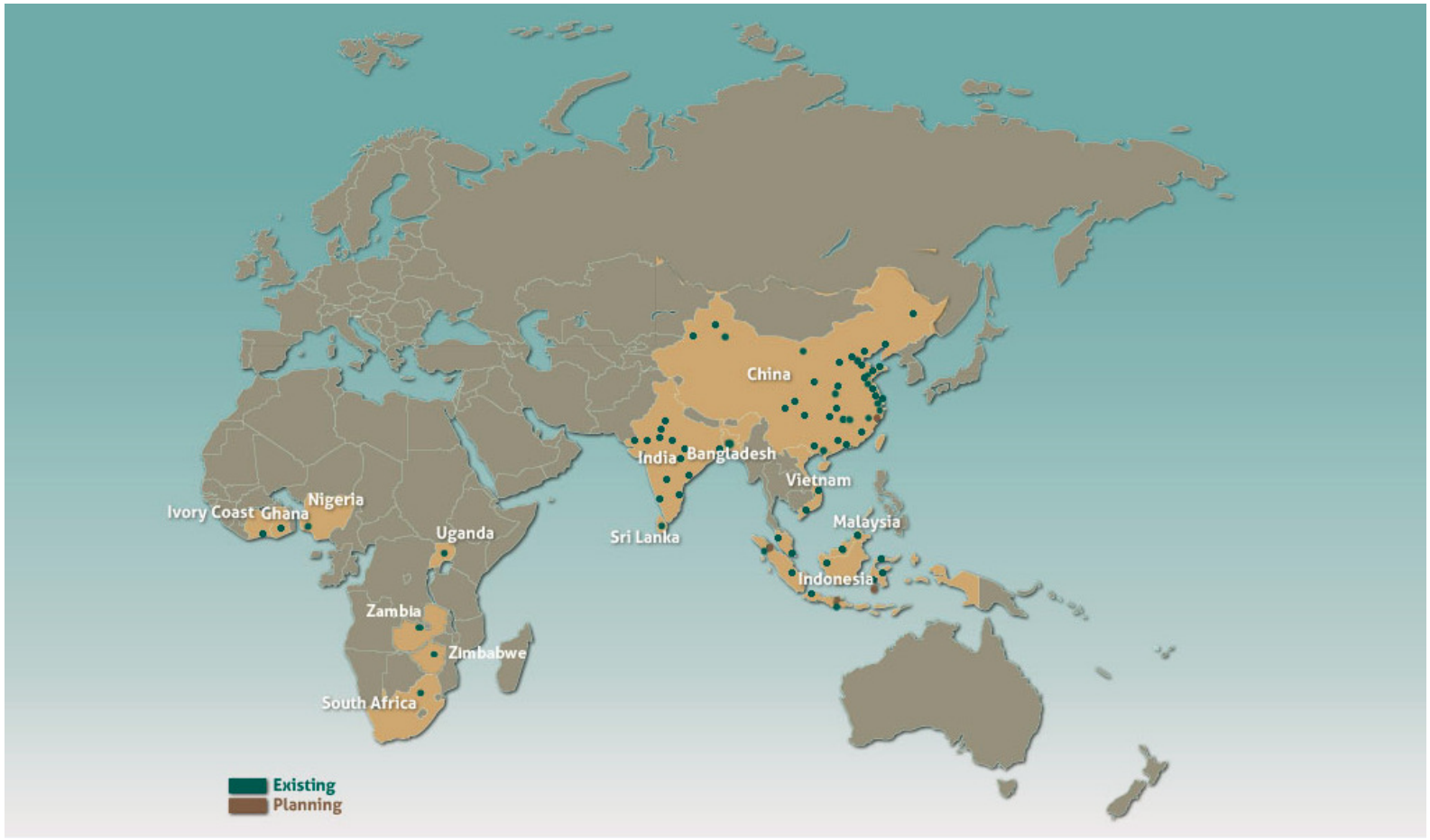
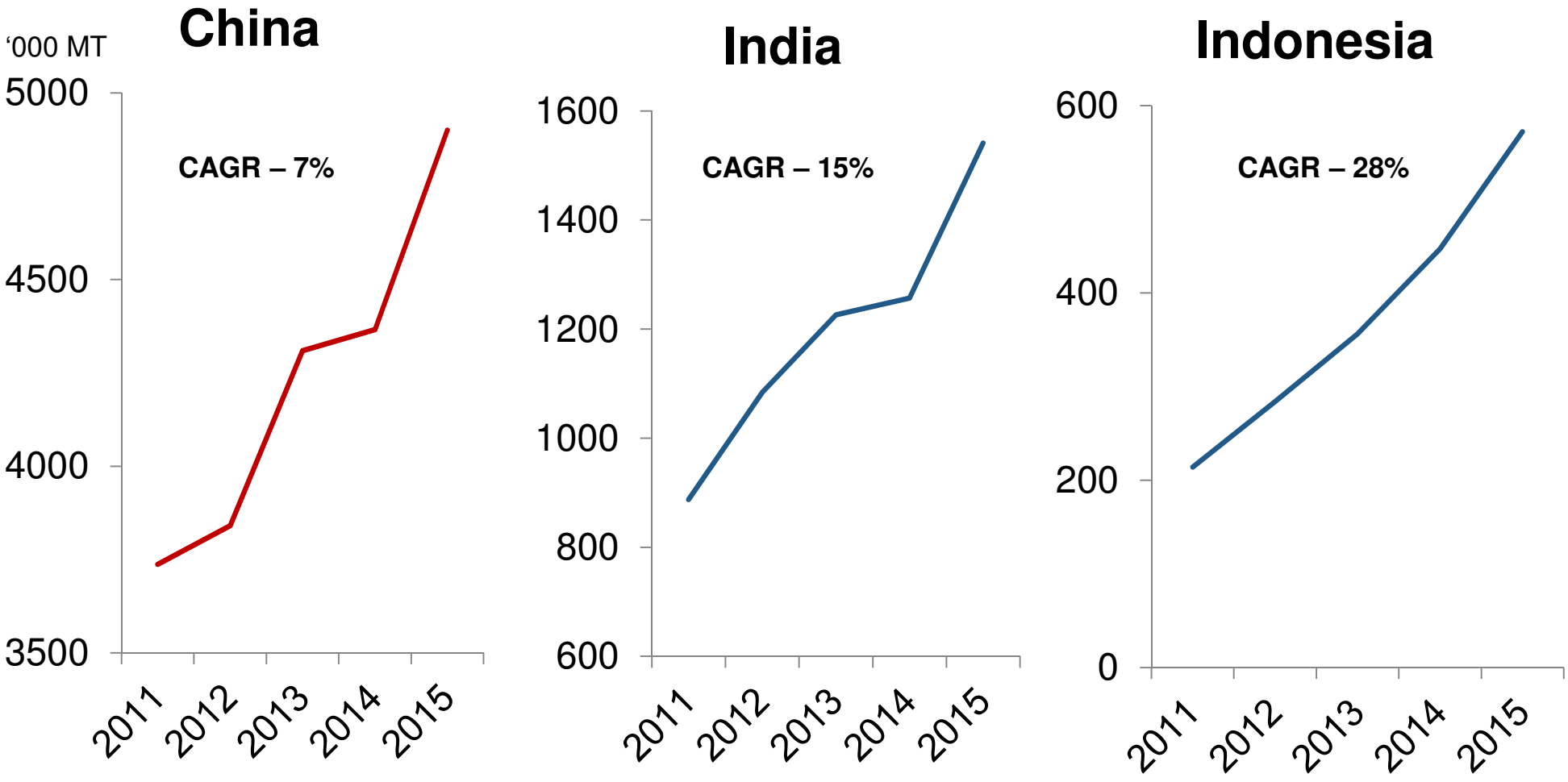
Consumer Products

- Wilmar is the largest manufacturer of consumer pack edible oils worldwide. The Group also produces and markets rice, flour, noodles, sauces, sugar, soaps and detergents.

- In China, India and Indonesia, the three most populous countries in Asia, Wilmar is the market leader for branded consumer pack edible oils. It is also the market leader in Vietnam, Sri Lanka and several African countries.



Consumer Products Sales Volume



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Consumer Products in China

- Flagship brand **Arawana** (**金龙鱼**) made its debut in the consumer market in 1991, pioneering packaged cooking oil
- Arawana has been ranked the top edible oil in China for 16 consecutive years
- Largest market share of about 45% in consumer pack edible oils
- Today, Wilmar produces various types of edible oils, rice, flour, dry noodles, grains, soybean powder, condiments and home care products marketed under a portfolio of more than 10 leading brands and supported by a net work of more than 1,200 distributors
- Global Research & Development Centre located in Shanghai applies next generation technology to elevate quality and expand product diversity

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Extensive Distribution Network Across China

- Group - > 3,500 sales & marketing staff and > 8,000 distributors;
- Consumer products - 31 branches, > 1,800 sales & marketing staff, > 1,200 distributors

Hypermarket Display

Street Kiosks

Promotions

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Strong Brands

- Multi-tiered branding strategy from top end to mass market

Oils

Flour

Rice

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Strong Brands

Other Products

Soymilk Powder

金龙鱼

口福

晨星鱼

Grains

金龙鱼

香满园

金元宝

Dry noodle

金龙鱼

花鼓牌

Household Detergent

洁劲 100

REYLAND 露兰迪

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Consumer Products in India

- No. 1 producer of consumer pack edible oils in India with over 20% market share
- Largest portfolio of 11 brands in the edible oil industry, of which **Fortune** Cooking Oil has been the no. 1 brand in India since 2002.

Fortune®
EDIBLE OILS & FOODS

Aadhaar Refined Soyabean Oil
ALPHA REFINED PALMOLEIN
KING'S REFINED SOYABEAN OIL
BULLET Kachi Ghani Mustard Oil
Fryola The Ultimate Frying Oil
JUBILEE Masterchef Vanaspati
alife
Bakewell
Avsar Vanaspati
adani wilmar JUBILEE
Pilaf GOLD Basmati Rice
Raag Vanaspati

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Consumer Products in Indonesia

- The Cooking Oil business in Indonesia was started in 1999 with the launch of the **Fortune** brand, followed by **Sania** in 2000 and **Sovia** in 2011
- In 2015, these brands achieved a market share of over 30% to become the No.1 Market Leader in Indonesia
- In the last 2 years, Wilmar has expanded its product range in Indonesia to include flour, barsoap and margarine
- Reinforced by a strong distribution network across 33 provinces nationwide

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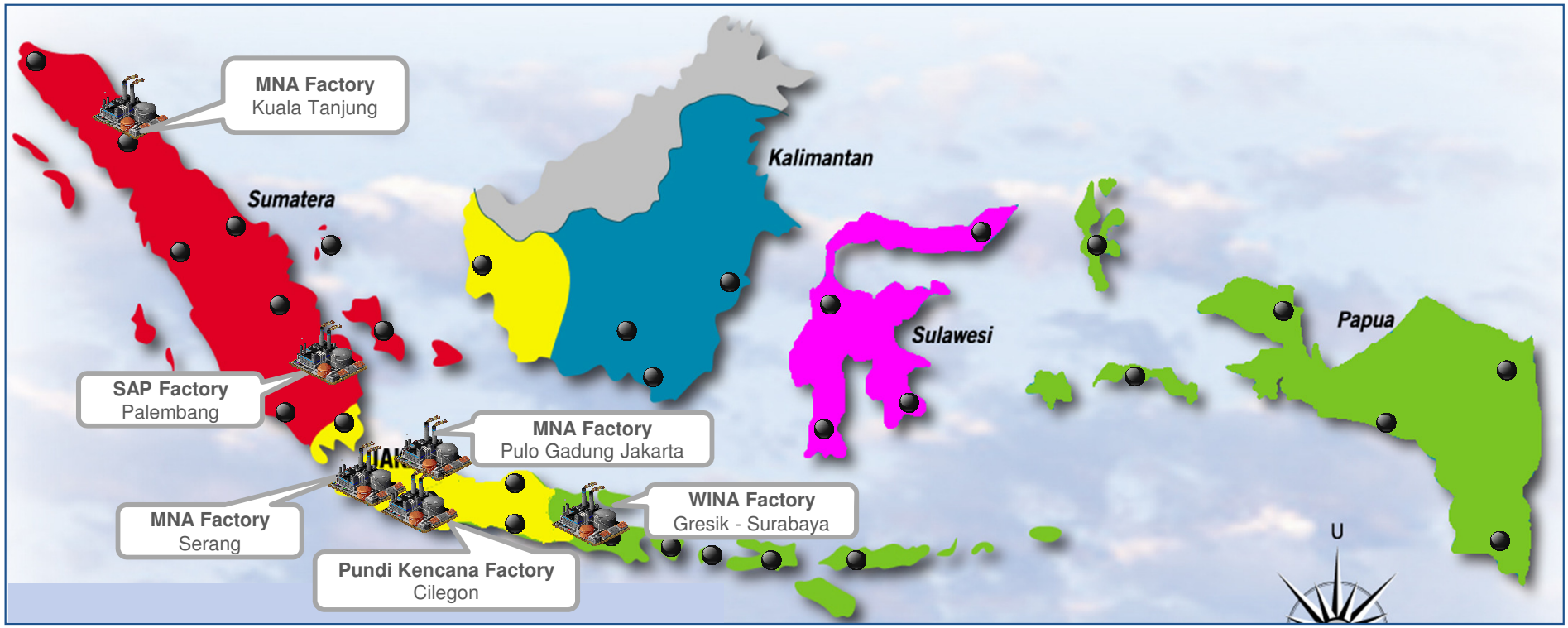
Strategically Located Plants and Mills



Consumer Pack Oil = 5 Plants
Flour = 2 Mills
Barsoap = 1 Plant

Total sales + marketing team : 300 people
(Divided into 6 Regions and 1 Modern Trade Department)

- 220 distributors in 33 provinces

Sales Region :

- Region 1
- Region 2
- Region 3
- Region 4
- Region 5
- Region 6

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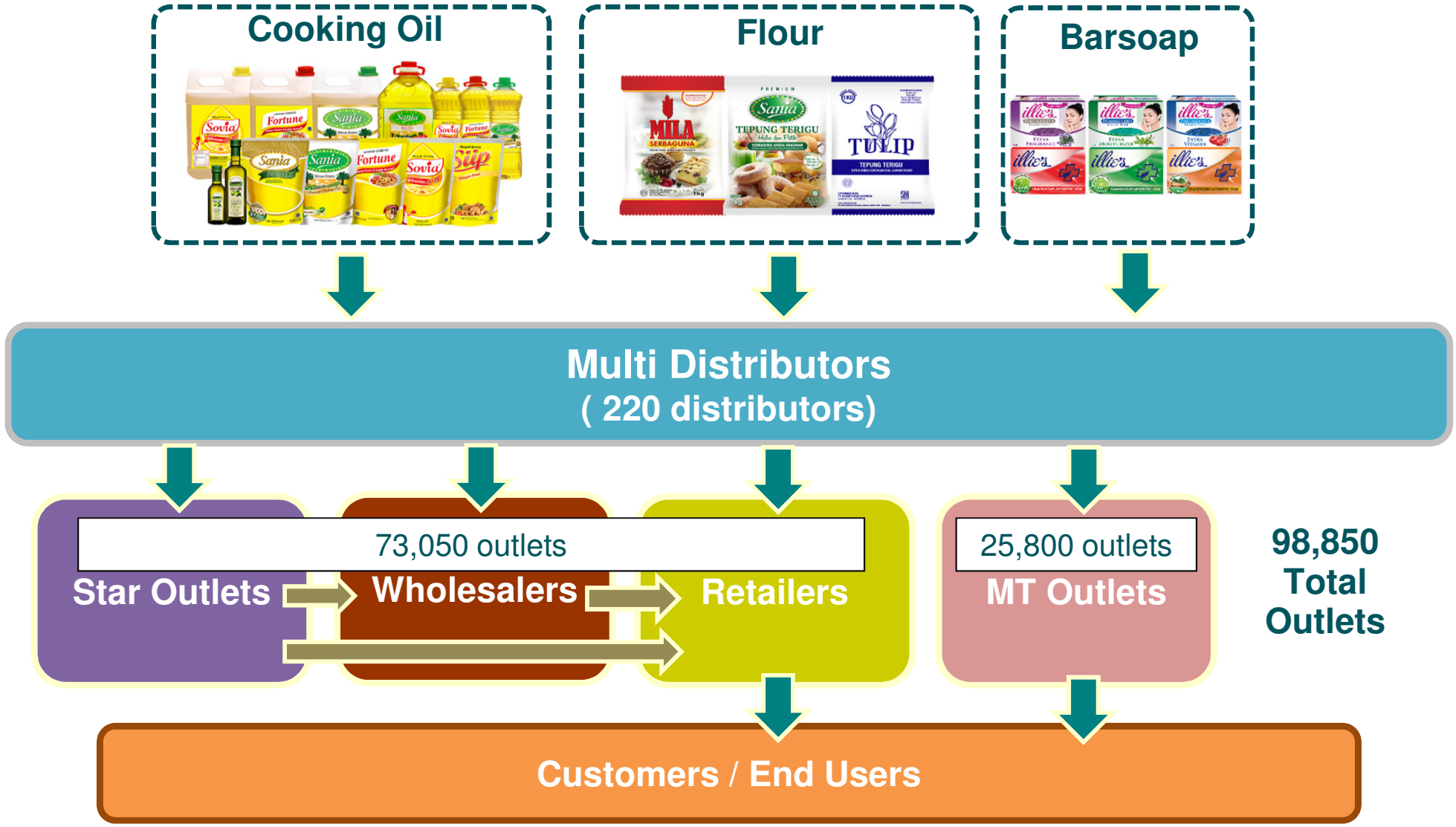
Distribution Network



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Consumer Products in Vietnam

- No. 1 producer of consumer pack edible oils in Vietnam with market share of over 50%
- Multi-tiered branding strategy from top end to mass market

Oils

Flour

KEY

PEN

COMPASS

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Extensive Distribution Network Across Vietnam

- Consumer products – > 700 sales & marketing staff, 106 distributors with warehouses across Vietnam

Traditional Trade

Modern Trade

HORECA

● Distributor and warehouse

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Consumer Products in Bangladesh

- Leading producer of consumer pack edible oils in Bangladesh with over 20% market share
- Manufactures consumer pack edible oils and rice under the brands **Rupchanda**, **King's**, **Meizan**, **Fortune**, **Olivoila** and **Lucky**

Consumer Products in Sri Lanka

- Leading producer of consumer pack edible oils under the **Fortune** brand

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Consumer Products in Africa

- Leading producer and seller of branded consumer pack oil in Ivory Coast, Uganda, South Africa, Ghana, Nigeria, Zambia and Zimbabwe, as well as consumer pack detergents in Ethiopia

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Strong Brands in Russia & Ukraine

- Leader in table margarine and mayonnaise in Russia

Mayonnaise & Sauce

Packed margarine & spread

Fat & Margarine

Roasted Seeds

Soap

18

Sugar Consumer Products

- Leading sugar brands in Australia, New Zealand, Morocco and India

Australia – **CSR**

Morocco – **Enmer**, **Al Kasbah**, **La Gazelle** and **El Bellar**

New Zealand – **Chelsea**

India - **Madhur**

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Goodman Fielder

- Leading food company in Australasia offering packaged baked products, dairy products, spreads, sauces, dressings, condiments, bulk and packaged edible oils and fats and flour products.

- Completed the Goodman Fielder acquisition on 17 March 2015.

- Since March 2015, Goodman Fielder has been gaining momentum in building its presence in China, South-East Asia, Papua New Guinea and Fiji, while improving business performance in Australia and NZ.

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Ghana: ***Frytol***	• Most Celebrated Ghanaian Brand awarded by Premier Brands Ghana
Uganda: ***Fortune Butto / White Star***	• Best Cooking Oil by People's Choice Quality Awards • Best Laundry Soap by People's Choice Quality Awards

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Question & Answer

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