

# Wilmar International Limited

Address: 56 Neil Road, Singapore 088830  
 Telephone: (65) 6216 0244 Fax: (65) 6225 0116  
 Website: [www.wilmar-international.com](http://www.wilmar-international.com)



## Background

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is Asia's leading agribusiness group. We are one of the largest companies by market capitalisation listed on the Singapore Exchange.

Our business activities include oil palm cultivation, oilseed crushing, edible oils refining, sugar milling and refining, specialty fats, oleochemicals, biodiesel and fertiliser manufacturing and grain processing. Supported by a multinational staff force of about 92,000 people, our operations span over 450 manufacturing plants globally and are supported by an extensive distribution network covering China, India, Indonesia and some 50 other countries.

## Key Stock Information (As at 31 Dec 2015)

Stock code : F34.SI (SGX), WLIL.SI (Reuters)  
 Share price : S\$2.94  
 Shares outstanding : 6,320 million  
 Market capitalisation : S\$18.581 billion  
 52-week High (22 May 2015) : S\$3.42  
 52-week Low (29 Sep 2015) : S\$2.46

## Investment Merits

### Global Operating Scale and Distribution Reach

Operations in more than 20 countries, supported by a multinational staff force of about 92,000 people and over 450 processing plants. With an extensive distribution network, our products are sold to more than 50 countries globally.

### Large-scale Integrated Business Model

Strategic locations close to raw material sources, road and rail systems and end markets.

### Experienced Management Team

Highly capable, committed and motivated team with in-depth understanding of rapidly evolving local markets.

### Leading Brands

Over 100 brands across the world, with leading positions in China, India and Indonesia.

### Growing Demand for Quality Agriproducts

Asia's rising affluence and rapid urbanisation will drive demand for high quality agriproducts.

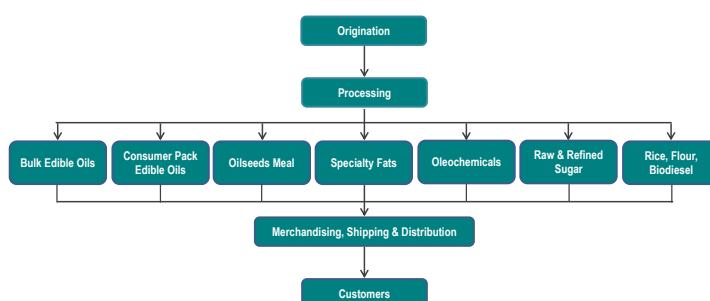
## Leadership Position

- World's largest processor and merchandiser of palm and lauric oils
- China: Leading oilseed crusher, consumer pack edible oils merchandiser, edible oils refiner, and specialty fats and oleochemicals manufacturer
- Indonesia & Malaysia: One of the largest palm oil plantation owners and the largest palm oil refiner
- India: One of the largest oilseed crusher, edible oil refiners and a leading producer of consumer pack edible oils
- Australia: Largest raw sugar producer and refiner, and leading consumer brands in sugar and sweetener market
- Ukraine: Largest edible oils refiner
- Africa: Leading importer of edible oils into East and South Africa

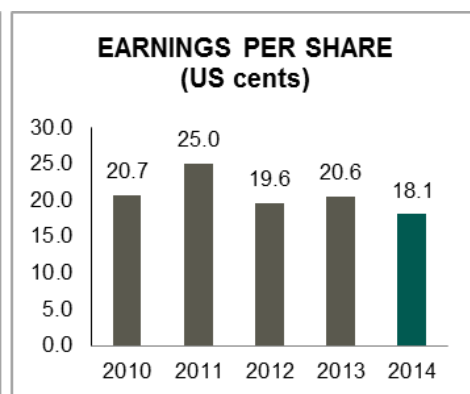
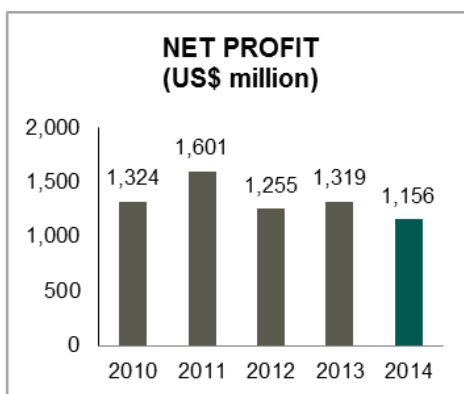
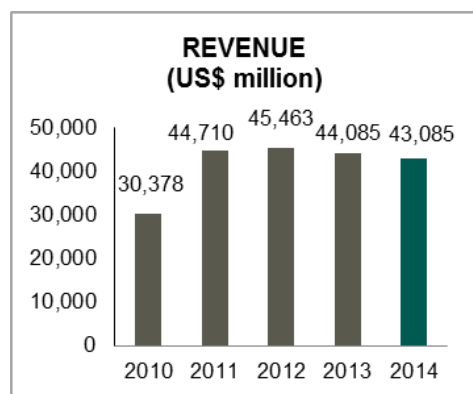
## Key Shareholders

Kuok Group : 32.5%  
 Kuok Khoo Hong : 12.0%  
 Martua Sitorus : 8.0%  
 Archer Daniels Midland : 18.7%

## Integrated Business Model



## Financial Highlights



DISCLAIMER: While Wilmar has made every attempt to ensure that the information contained in this factsheet has been obtained from reliable sources, Wilmar is not responsible for any errors or omissions, or for the results obtained from the use of this information. All information in this factsheet is provided "as is", with no assurance of completeness, accuracy, timeliness or of the results obtained from the use of this information, and without warranty of any kind, express or implied, including, but not limited to warranties of performance, merchantability and fitness for a particular purpose.