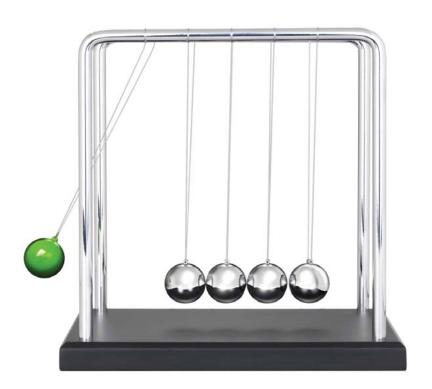
Goodman Group



Operational update Q3 – FY2011

4 May 2011



building momentum

+
delivering opportunities

Important notice and disclaimer



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Contents



+ Section 1 Key achievements

+ Section 2 Own

+ Section 3 Develop

+ Section 4 Manage

+ Section 5 Corporate

+ Section 6 Outlook and summary

Key achievements



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- Occupancy maintained at 95% across all markets up 2% from June 2010
- + Retention at 71% and WALE of 5.3 years
- + ~1.3 million sqm leased for 3 quarters representing \$124.4 million of net property income across the Group and managed funds

Develop

- + Development commitments of \$1,142 million to Q3 FY2011
- + \$587 million of completions
- + WIP at \$1.7 billion across 38 projects with a forecast yield on cost of 8.7%
- + 93% of new projects pre-committed and 96%1 pre-sold

Manage

- + External assets under management (AUM) increased to \$14.2 billion (19% increase on a constant currency basis from June 2010)
- + Successfully completed IIF transaction and launched PEPR initiative
- + Fund capital management continue to focus on de-risking fund balance sheets, while enhancing fund flexibility and liquidity

Corporate

- US\$500 million (A\$484 million²) senior, unsecured note issue in the US 144A/Reg S bond market with a 10 year tenor at a fixed rate of 6.375%
- + ¥12.5 billion (A\$146 million²) private placement to a Japanese insurance group through the Group's Euro Medium Term Note (EMTN) programme with a 12 year term
- + Five year £75 million (A\$117 million²) new facility with international banking group
- + Moody's Investors Service has affirmed Goodman Group's Baa3 issuer and senior unsecured rating and changed the outlook to positive from stable
- + Standard & Poor's has assigned Goodman Australia Industrial Fund (GAIF) a 'BBB' corporate credit rating with stable outlook
- + FY2011 EPS guidance reaffirmed at 5.5³ cents on a fully diluted basis and operating profit after tax of \$380 million
- 1. Includes projects in negotiations with Third Parties or Funds. Excluding these projects, commitments for Third Parties or Funds reduces to 80%
- 2. Based on a AUD/USD exchange rate of 1.0334, AUD/JPY exchange rate of 85.6000, AUD/GBP exchange rate of 0.6420 as at 31 March 2011
- 3. On a fully diluted basis adjusted for the CIC hybrid securities and options

Own: Leasing



Across the Group and Funds platform:

- + ~1.3 million sqm leased year to date1
- Like for like NPI growing at ~3% for the 9 months to 31 March 2011
- + Occupancy maintained at 95% across all markets up 2% from June 2010

Division	Leasing area (sqm)	Net annual rent (A\$m)	Average lease term (yrs)	Occupancy at 31 March 2011 (%)
Australia – Direct	168,007	20.5	4.2	97
Australia – GAIF	284,788	29.4	4.7	96
New Zealand – GMT & HDL	108,035	12.2	4.6	97 ²
Hong Kong – GHKLF	306,452	28.5	2.1	98
UK – ABPP & Colworth	21,399	7.4	6.0	90
Europe – GELF	284,665	16.3	3.8	96
Other	146,694	10.1	2.8	76
Total ¹	1,320,040	124.4	3.8	95

Excludes 'Australia – GTA'

^{2.} As at 28 February 2011, as disclosed to the New Zealand Stock Exchange on 24 March 2011

Own: Leasing Asia Pacific



Australia

- Co-ordinated development and property management activity – customers ready to occupy Melbourne facility prior to Kmart's relocation
- + Continued strong demand from retailers



Australia - Kingston Distribution Centre

Customer	Simon National Carriers
Lettable area	31,590 sqm
Lease term	10 years
Contracted owner	GMG

New Zealand

- Out-of-town Christchurch office properties fully let
- + Overall occupancy increased to 97%1



New Zealand – Show Place Office Park

Customer	Westpac and AMI
Lettable area	6,253 sqm
Lease term	4 years
Contracted owner	GMT

Hong Kong

- + Hong Kong occupancy up 4% to 98% since June 2010
- + 9% rental growth on new Hong Kong leases



Hong Kong - Tuen Mun Distribution Centre

Customer	Schenker
Lettable area	25,510 sqm
Lease terms	Various
Contracted owner	GHKLF

Own: Leasing Europe



Germany

 Continued strong demand from automotive industry and e-commerce retailers



Germany - Kirchheimbolanden

Customer	BorgWarner
Lettable area	19,935 sqm
Lease term	> 4 years
Owner	GELF

United Kingdom

 Maintained strong retention in existing facilities



United Kingdom – Uxbridge Business Park

Customer	Bristol Myers Squibb
Lettable area	5,913 sqm
Lease term	5 years
Contracted owner	ABPP

Continental Europe - Spain

 Despite difficult market conditions leasing activity continues



Spain – San Fernando Business Park

Customer	Oxford University
Lettable area	2,949 sqm
Lease term	2 years
Contracted owner	GEBPF



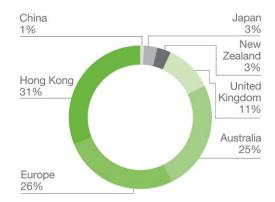


Q3 FY2011 Developments	Completions	Commitments	Work in progress
Value (\$m)	587	1,142	1,729
Area (mil sqm)	0.3	0.9	1.2
Yield (%)	8.8	8.5	8.7
Pre-committed (%)	96	93	78
Weighted average lease term (years)	15.7	10.2	8.6
Development for Third Parties or Funds (%)	94	96 ¹	821
Asia Pacific (%)	59	53	63
UK/Europe (%)	41	47	37

^{1.} Includes projects in negotiations with Third Parties or Funds. Excluding these projects, commitments reduce to 80% and work in progress reduces to 74% for Third Parties or Funds

Work in progress by region	On balance sheet end value \$m	Third party funds end value \$m	Total end value \$m	Third party funds % of total
Asia Pacific	271	814	1,086	75%
Europe	32	612	643	95%
Total	303	1,426	1,729	82%

Work in progress – geographic breakdown



Develop: Project update Asia Pacific



- Interlink construction progressing ahead of schedule and within budget
- + Strong enquiry levels in both Hong Kong and China >70% pre-committed at Interlink including signed HOA
- + Development demand continues to be driven by retailers and third party logistic operators
- + 8 development sites with 420,000 sqm of developable GLA in China
- + Capital efficient land procurement a key priority

Australia - Lytton

Customer	Kmart
Lettable area	51,725 sqm
Lease term	15 years
Owner	GMG ¹



Hong Kong – Interlink

Customers	Various - DHL (DESC), Yusen, Bel and Zuellig
Lettable area	224,000 sqm
Lease terms	Various
Owner	GMG / GHKLF



New Zealand – Highbrook Town Centre

Customers	Various
Lettable area	Stage 1 – 9,800 sqm
Lease terms	Various
Owner	GMT/GMG/Third Party



China – Shanghai Pudong Airport Logistics Centre

Lettable area	Phase 1: 42,677 sqm				
Timing	Development commenced post 31 March 2011				
Owner	GMG				



Develop: Project update Europe



- + Across Continental Europe 562,000 sqm of projects underway and in excess of 420,000 sqm of active development enquiry across core markets
- + Land controlled sites within Continental Europe have the ability to deliver 1.8 million sqm of GLA
- + Despite difficult UK market conditions development activity continues and favourable planning outcomes continue to be pursued
- + German development demand continues to be driven by e-commerce retailers and automotive industry

United Kingdom – Oxford Business Park

Customer	GB Gas Holdings (Centrica)
Lettable area	7,520 sqm
Lease term	15 years
Owner	ABPP



Germany – Leipzig

Customers	Schenker
Lettable area	67,951 sqm
Lease term	7 years
Owner	GELF



Germany - Rheinberg

Customer	Amazon
Lettable area	107,814 sqm
Lease term	10.4 years
Owner	GELF



Germany - Graben

Customer	Amazon
Lettable area	107,563 sqm
Lease term	10 years
Owner	GMG ¹



1. In negotiation for sale to a Third Party or Fund

Develop: Completions



United Kingdom - Andover



Australia - Banfield Distribution Centre



New Zealand - M20 Business Park



Customer	Со-ор
Lettable area	43,468 sqm
Delivery time	May 2010 - March 2011
Owner	Third Party

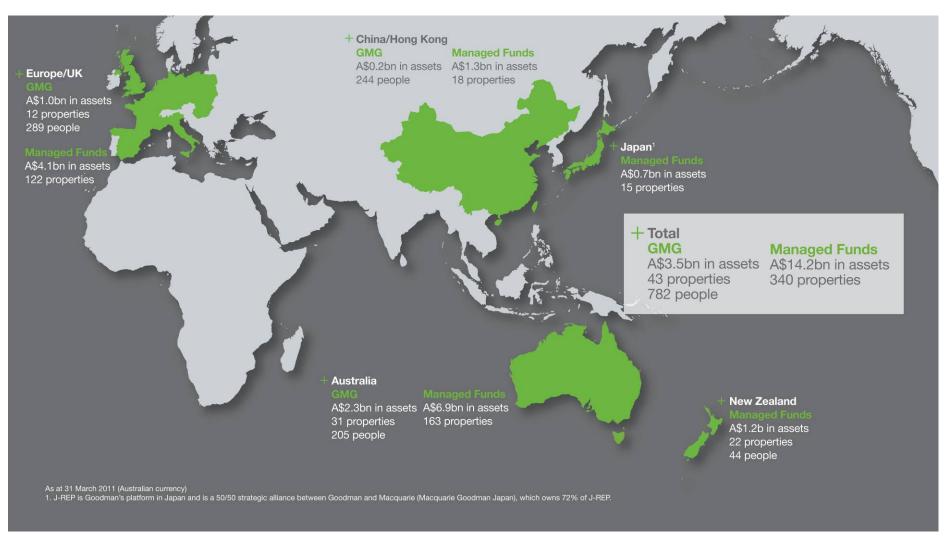
Customer	Kmart
Lettable area	76,735 sqm
Delivery time	March 2010 - February 2011
Owner	GADF

Customer	Kmart
Lettable area	13,394 sqm
Delivery time	March 2010 - February 2011
Owner	GMT





+ Formation of Goodman Trust Australia increases AUM to \$14.2 billion (19% increase on a constant currency basis from June 2010)



Manage: Fund summary



Six largest managed funds comprise 94% of the Group's assets under management

	Goodman's six largest Fund cornerstones					
	GAIF	GTA	АВРР	GELF	GHKLF	GMT
	* * *	* *		* * * * * * *	*	* * *
Total assets	\$4.4bn	\$2.5bn	\$2.0bn	\$1.9bn	\$1.3bn	\$1.2bn ²
GMG co-investment	43.7%	19.9%	35.7%	30.4%	20.0%	16.7% ¹
GMG co-investment	\$1.1bn	\$0.3bn	\$0.3bn	\$0.4bn	\$0.2bn	\$0.1bn ¹
Number of properties	106	57	28	83	13	22
Occupancy	96%	96%	90%	96%	98%	97%³
Weighted average lease expiry	6.6 yrs	4.3 yrs	7.6 yrs	4.8 yrs	2.8 yrs	5.6 yrs ³

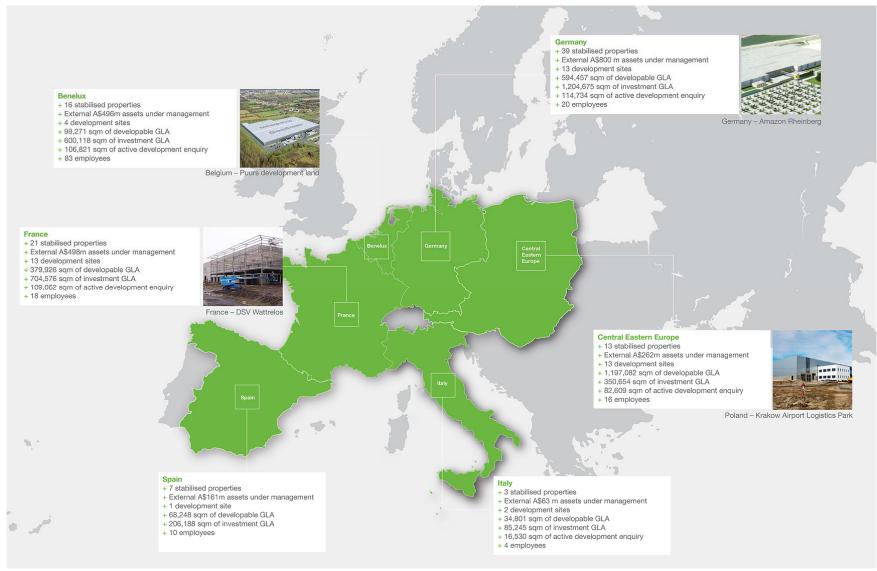
^{1.} As at 31 March 2011

^{2.} As at 31 March 2011, as disclosed to the New Zealand Stock Exchange on 18 April 2011

^{3.} As at 28 February 2011, as disclosed to the New Zealand Stock Exchange on 24 March 2011

Manage: Continental Europe logistics overview*





*Based on a AUD/EUR exchange rate of 0.74

Corporate



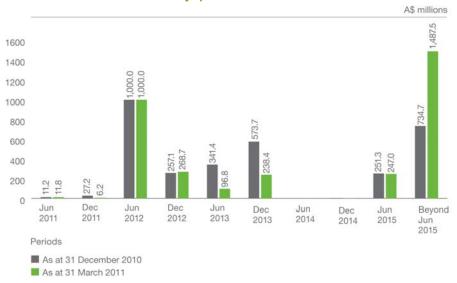
Group debt and refinance diversification strategy remains on track

- US\$500 million senior, unsecured note issue
- Successfully priced US\$500 million (A\$484 million¹) debt issue in the United States 144A/Reg S bond market
- Effective fixed interest coupon of 6.375% for a term of ten years
- + Private placement
- ¥12.5 billion (A\$146 million¹) private placement of notes to a Japanese insurance group through the Group's EMTN programme with a 12 year term
- + Bank facility
- Five year £75 million (A\$117 million¹) new facility with international banking group
- + Moody's Investors Service has affirmed Goodman Group's Baa3 issuer and senior unsecured rating and changed the outlook to positive from stable
- + Standard & Poor's has assigned GAIF a 'BBB' corporate credit rating with stable outlook

Key outcomes:

- + Debt capital markets now represent 60% of debt allocation (from 37%)
- Weighted debt maturity profile extended to 5 years (from 3.7 years)
- The Group has sufficient liquidity to repay all outstanding maturities to FY2014

Debt maturity profile



Diversified sources of drawn funding



^{1.} Based on a AUD/USD exchange rate of 1.0334, AUD/JPY exchange rate of 85.6000, AUD/GBP exchange rate of 0.6420 as at 31 March 2011

Outlook and summary



Strategy

- + Maintain position as a leading industrial property and business partner
- + Plan to leverage off our business capabilities, not the Group's balance sheet, is unchanged and execution is on track
- + Deliver on opportunities to the benefit of our capital partners, customers and securityholders

Outlook

- + Opportunities for asset recycling with capital to be employed for higher and better use projects
- Anticipate new capital and development inflows to grow AUM
- + Scale in markets remains a key objective opportunistic approach to large scale transactions
- + Market evidence of firming cap rates and increasing occupancy
- + Development and Management activities growing to 40 50% of EBIT contribution over the medium-term
- + Offshore businesses growing to over 50% in the short-term

Capital management

- + Group continues to diversify funding sources and extend its debt maturity profile
- + Continue to focus on Fund capital management to diversify funding sources, extend maturity and strengthen balance sheets
- + Group has sufficient liquidity to repay all outstanding maturities to FY2014
- + Minimal financial impact of firming A\$ given capital hedges

Summary

- + Proven capability, global operating platform, extensive relationships with investment partners and customers, provides leading market position and strong platform for growth
- + Benefitting from global equity partners investing with specialised property operating businesses
- + Full year earnings guidance of 5.51 cents per security and operating profit after tax of \$380 million



