

MATAHARI DEPARTMENT STORE RECORDED STRONG 1st HALF 2014 RESULTS, WITH A 36.5% GROWTH IN NET INCOME

Highlights:

- **Total gross sales of Rp 5,972 billion, 15.7% over 1st Half 2013**
- **Same store sales growth (SSSG) of 12.6%**
- **Net income increased 36.5% to Rp 362 billion**
- **Opened 2 new stores, raising the total to 127**
- **Paid final dividend for 2013 of Rp 460 billion or Rp 157.7 per share**

PT Matahari Department Store Tbk (“Matahari” or “Company”; stock code: “LPPF”) reported strong 1st Half 2014 results, with a 36.5% growth in net income, amounting Rp 362 billion, as compared to the Rp 265 billion in the 1st Half 2013.

Gross sales for 1st Half 2014 were Rp 5,972 billion, 15.7% over 1st Half 2013 of Rp 5,160 billion. Net Revenue was recorded at Rp 3,329 billion, 21.5% higher than the Rp 2,741 billion reported in 1st Half 2013. The strong SSSG of 12.6% in the first half was driven by increased demand from the Company’s target customer segment, increased disposable income and improvements in merchandise offerings by Matahari to fulfill the increased demand.

Matahari currently operates 127 stores in 62 cities across Indonesia, having opened 2 new stores in the 1st Half 2014, in Jakarta and Sampit, and expanded 3 existing stores in Jakarta, Magelang and Malang.

On 30 June 2014, Matahari paid its final dividend for 2013 of Rp460 billion or Rp 157.7 per share, equivalent to 40% of Matahari’s 2013 Net Income.

Michael Remsen, CEO and Vice President Director of the Company said, “Our strong 1st half performance is reflective of increased disposable income, positive consumer sentiment and the continued growth of our targeted middle income segment. We continue to maintain a positive outlook on trading for the balance of the year.”

About PT Matahari Department Store Tbk

Matahari Department Store is Indonesia's largest department store retailer of fashion apparel, beauty and home products. With a network of over 1,200 local suppliers, as well as international suppliers, developed over its 55 year history, Matahari provides the growing Indonesian middle class with the latest in fashion trends showcased in its modern and well-appointed stores. Matahari has 127 stores in operation located in 62 cities across Indonesia.

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