

MATAHARI DEPARTMENT STORE REPORTS STRONG RESULTS IN 2014, WITH A 31.0% INCREASE IN COMPARABLE NET INCOME

2014 Highlights:

- **Total gross sales of Rp14,421 billion, up 13.2% over last year**
- **Strong same store sales growth (SSSG) of 10.7%**
- **Comparable net income increased 31.0% over last year**
- **Opened 8 new stores during 2014, bringing the total store count to 131**

PT Matahari Department Store Tbk (“Matahari” or “the Company”; stock code: “LPPF”) reported strong results in the Full Year 2014, with net income of Rp 1,419 billion. Comparable net income in 2014 increased 31.0% over last year.

Gross sales were Rp14,421 billion, a 13.2% increase over last year. Net revenue was Rp7,925 billion, 17.3% higher than last year. The full year SSSG of 10.7% in 2014 reflected the continued strong demand from the Company’s target middle income segment.

The Company continued to repay its debt on an accelerated basis, with its balance decreasing to Rp700 billion as of the end of 2014, a reduction from Rp1.6 trillion at the end of 2013.

As at 31 December 2014, Matahari operates 131 stores in 62 cities across Indonesia, having opened 8 new stores in 2014, in Sampit (Central Kalimantan), West Jakarta, Samarinda, Balikpapan (both are in East Kalimantan), Palembang (South Sumatera), Kuta (Bali), North Karawaci (Tangerang) and Padang (West Sumatera), and anticipates to open 12-14 stores in 2015. At the end of the year the total retail space increased to 854,000 sqm.

Michael Remsen, CEO and Vice President Director of the Company said, “We are very pleased with our 2014 results, which reflect another record year for Matahari. Consumer demand in our target middle income segment remains robust, and with our strong pipeline of stores for 2015 we are looking forward to another year of strong growth.”

About PT Matahari Department Store Tbk

Matahari Department Store is Indonesia's largest department store retailer of fashion apparel, beauty and home products. With a network of over 1,200 local suppliers, as well as international suppliers, developed over its 55 year history, Matahari provides the growing Indonesian middle class with the latest in fashion trends showcased in its modern and well-appointed stores. Matahari has 132 stores in operation located in 63 cities across Indonesia.

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