

MATAHARI DEPARTMENT STORE REPORTS STRONG 1st Half 2013 RESULTS, WITH A 68.3% GROWTH IN NET INCOME

Highlights:

- **Total gross sales of Rp 5,160 billion, 19.4% over 1st Half 2012**
- **Strong same store sales growth (SSSG) of 14.1%**
- **Net income increased 68.3% to Rp 265 billion**
- **Opened 5 new stores, bring the total to 121**
- **Completed another voluntary debt prepayment of Rp 400 billion**

PT Matahari Department Store Tbk recorded strong 1st Half 2013 results, with an 68.3% growth in net income, amounting Rp 265 billion, as compared to Rp 157 billion in 1st Half 2012.

Gross sales for 1st Half 2013 were Rp 5,160 billion, 19.4% over 1st Half 2012 of Rp 4,320 billion. Net Revenue was recorded at Rp 2,741 billion, 23.1% higher than the Rp 2,226 billion reported in 1st Half 2012. The strong SSSG of 14.1% in the first half was driven by increased demand from the Company's target customer segment, increased disposable income and improvements in merchandise offerings by Matahari Department Store to fulfill the increased demand.

Matahari currently operates 121 stores in 58 cities across Indonesia, having opened 5 new stores in the second quarter of 2013, in Surabaya, Palangkaraya, Palembang, Palopo and Cibubur.

Following the 700 billion voluntary debt prepayment in March 2013, the Company made an additional voluntary prepayment of its term loan today for Rp 400 billion, decreasing total debt from Rp 2,369 billion at the end of June to Rp 1,969 bn.

Michael Remsen, CEO and Vice President Director of the Company said, "Management continues to have a positive outlook on trading for the balance of the year, seeing continued strength in top line growth driven by the increased disposable income in its targeted customer segment".

About PT Matahari Department Store Tbk

Matahari Department Store is Indonesia's largest department store retailer of fashion apparel, beauty products and home products. With a network of over 1,200 local suppliers, as well as international suppliers, developed over its 55 year history, Matahari provides the growing Indonesian middle class with the latest in fashion trends showcased in its modern and well-appointed stores. Matahari has 121 stores in operation located in 58 cities across Indonesia.

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