

Delfin Lend Lease – Victorian Projects

Edgewater

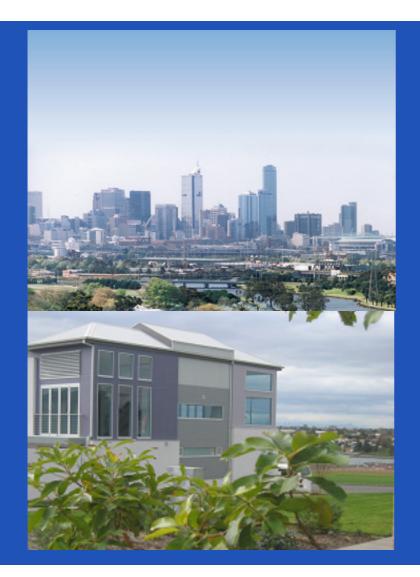




















Location: 7km from the CBD

Project Size:

Overall 98ha

- Development Area 55ha

- Green Open Space 36ha

- Lake Area 7ha

Commencement Date: 2001

Completion Date: 2008







Dwellings Summary:

- Land Allotments 555

- Apartments 420

- Townhomes Approx. 140

Total 1115 (to house 3,500 people)









Key Features:

- Panoramic City and Water Views
- Over 40 hectares of open space including walking and bike trails,
 playgrounds, parks, lake & wetlands, lake moorings (Private & Public)
- Edgewater Place retail and commercial precinct comprising:
 - Supermarket
 - Café/Restaurant
 - Specialty Shops:

Bakery

Butcher

- Professional Suites
- Shop top business





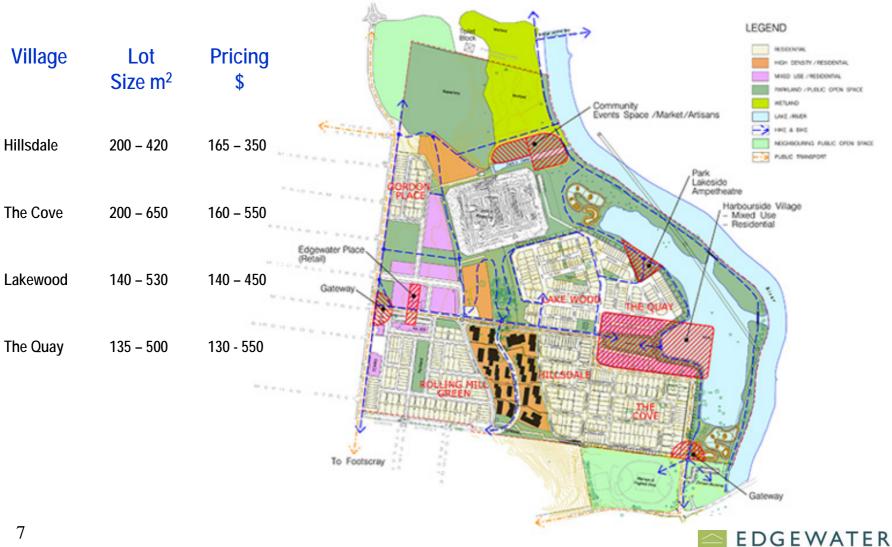
- A range of living options for a wide cross section of market segments
- Universities, Schools and Hospital within 3km radius
- Close proximity to major shopping facilities







on the maribyrnong







Housing Product Types

Contemporary architectural theme throughout the development

- Family Homes (Front Loaded) 8.5m & 12.5m frontages
- Laneway Product (Rear Loaded) 5.0m, 7.5m, 10m & 11.5m frontages
 - Warehouses
 - Urban Studios, 3 storey 6m frontages
- Townhouse/Lake Frontage
- Gallery Lots (dual occupancy sites) 20m frontages







Product Offering

Gallery





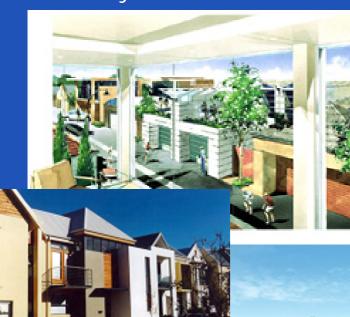








Product Offering Laneway

















Product Offering Lake Front









Our Buyers (currently)

- Our buyers are mainly young families, mature families, mature couples and young couples
- Edgewater is a diverse cosmopolitan mix of peoples and cultures
- Most buyers are second and third time purchasers of property
- Many have occupations in the professional category
- Come from an affluent background
- Many work close to Edgewater including the city and other western suburbs
- Some are investors







Edgewater's Competitive Advantages

- Proximity to CBD
- Parkland/Green Open Space (36ha)
- Edgewater Lake (7ha) connected to the River with private and public mooring
- Close proximity to Flemington Racecourse
- No new land subdivision within close proximity to Edgewater
- Maribyrnong Valley hike and bike trail locality to river & established recreational facilities
- Retail precinct within the Edgewater Development, Plateau and Harbour Village

