

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 20-F**

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(Mark One)

**REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) or 12(g) OF THE SECURITIES EXCHANGE ACT OF 1934**

or

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2011**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

or

**SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of event requiring this shell company report

Commission file number 001-32689

**Suntech Power Holdings Co., Ltd.**

(Exact Name of Registrant as Specified in Its Charter)

**Cayman Islands**

(Jurisdiction of Incorporation or Organization)

**9 Xinhua Road  
New District, Wuxi  
Jiangsu Province 214028  
People's Republic of China**

(Address of Principal Executive Offices)

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New District, Wuxi  
Jiangsu Province 214028  
People's Republic of China**

(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

| Title of Each Class   | Name of Each Exchange on Which Registered |
|---|---|
| Ordinary Shares, par value \$0.01 per share<br>American Depositary Shares, as evidenced by American<br>Depositary Receipts,<br>each representing one Ordinary Share | New York Stock Exchange                   |

Securities registered or to be registered pursuant to Section 12(g) of the Act: **None**

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Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: **None**

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.  
181,163,878 Ordinary Shares

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark which basis of accounting the registration has used to prepare the financial statements included in this filing:

U.S. GAAP

International Financial Reporting Standards as issued  
by the International Accounting Standards Board

Other

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

Yes  No

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Yes  No

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**SUNTECH POWER HOLDINGS CO., LTD.**

**ANNUAL REPORT ON FORM 20-F**

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**CONVENTIONS THAT APPLY TO THIS ANNUAL REPORT ON FORM 20-F**

Unless otherwise indicated, references in this annual report on Form 20-F to:

- “\$” and “U.S. dollars” are to the legal currency of the United States;
- “¥” and “Japanese Yen” are to the legal currency of Japan;
- “€” and “Euro” are to the legal currency of the member states of the European Union that adopted such currency as their single currency in accordance with the Treaty Establishing the European Community (signed in Rome on March 25, 1957), as amended by the Treaty on European Union (signed in Maastricht on February 7, 1992);
- “ADRs” are to American depositary receipts, which, if issued, evidence our ADSs;
- “ADSs” are to our American depositary shares, each of which represents one ordinary share;

- “BIPV” are to building-integrated photovoltaics, which integrate solar energy generation into the design of a building or structure so that the PV modules also serve as structural or design elements;
- “China” and “PRC” are to the People’s Republic of China, excluding, for the purposes of this annual report on Form 20-F only, Taiwan and the special administrative regions of Hong Kong and Macau;
- “conversion efficiency” are to the ability of PV products to convert sunlight into electricity; “conversion efficiency rate” is commonly used in the PV industry to measure the percentage of light energy from the sun that is actually converted into electricity;
- “cost per watt” and “price per watt” are to the method by which the cost and price of PV products, respectively, are commonly measured in the PV industry. A PV product is priced based on the number of watts of electricity it can generate;
- “Glory Silicon” are to Glory Silicon Technology Investments (Hong Kong) Limited;
- “GSF” are to Global Solar Fund, SCA, and its affiliated entities;
- “off-grid system” are to the PV system that operates on a stand-alone basis to provide electricity independent of an electricity transmission grid;
- “on-grid system” are to the PV system that is connected to an electricity transmission grid and feeds electricity generated into the electricity transmission grid;
- “ordinary shares” are to our ordinary shares, par value \$0.01 per share;
- “Pluto technology” are to our high efficiency PV cell technology;
- “PV” are to photovoltaic. The photovoltaic effect is a process by which sunlight is converted into electricity;
- “PV cell” are to a device made from a silicon wafer that converts sunlight into electricity through a process known as the photovoltaic effect;
- “PV module” are to an assembly of PV cells that have been electrically interconnected and laminated in a durable and weather-proof package;

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- “PV system” are to a package of one or more PV modules that are physically mounted and electrically interconnected, with system components such as batteries and power electronics, to produce and reserve electricity;
- “Rietech” or the “Rietech companies” are to Zhenjiang Rietech New Energy Science Technology Co., Ltd., Yangzhou Rietech Renewal Energy Company, and Zhenjiang Rende New Energy Science Technology Co., Ltd and its affiliated entities;
- “RMB” and “Renminbi” are to the legal currency of China;
- “Suntech,” “we,” “us,” “our company” and “our” are to Suntech Power Holdings Co., Ltd., its predecessor entities and its consolidated subsidiaries;
- “Suntech BVI” and “Power Solar System Co., Ltd.,” are to our directly wholly owned subsidiary in the British Virgin Islands;
- “thin film technology” are to the PV technology that involves depositing several thin layers of silicon or more complex materials on a substrate such as glass to make a PV cell; and
- “Wuxi Suntech” and “Wuxi Suntech Power Co., Ltd.,” are to our predecessor and wholly owned subsidiary in China.
- “Zhenjiang Rietech” are to Zhenjiang Rietech New Energy Science Technology Co., Ltd.

This annual report on Form 20-F includes our audited consolidated financial statements for the years ended December 31, 2009, 2010, and 2011.

We and certain selling shareholders of our company completed the initial public offering of 30,337,000 ADSs, each representing one ordinary share on December 19, 2005. On December 14, 2005, we listed our ADSs on the New York Stock Exchange under the symbol “STP.” On February 12, 2007, we closed an offering of \$500 million of 0.25% convertible senior notes due 2012, or the 2012 convertible notes, to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended, or the Securities Act. On March 17, 2008, we closed an offering of \$575 million of 3.00% convertible senior notes due 2013, or the 2013 convertible notes, to qualified institutional buyers pursuant to Rule 144A under the Securities Act. On May 28, 2009, we closed a public offering of 23,000,000 ADS, in which we received aggregate net proceeds of approximately \$277 million. On June 30, 2009, we entered into a \$50 million convertible loan agreement with IFC, a member of the World Bank Group.

**PART I**

**ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not Applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not Applicable.

**ITEM 3. KEY INFORMATION**

**A. Selected Financial Data**

The following selected consolidated statement of operations data for the three years ended December 31, 2011 and the consolidated balance sheet data as of December 31, 2010 and 2011 have been derived from our audited consolidated financial statements, included elsewhere in this annual report on Form 20-F. Our selected consolidated statement of operations data for the years ended December 31, 2007 and 2008 and our consolidated balance sheets as of December 31, 2007, 2008 and 2009 have been derived from our audited consolidated financial statements, which are not included in this annual report on Form 20-F. You should read the selected consolidated financial data in conjunction with those financial statements and the related notes and “Item 5. Operating and Financial Review

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and Prospects” included elsewhere in this annual report on Form 20-F. Our consolidated financial statements are prepared and presented in accordance with generally accepted accounting principles in the United States, or U.S. GAAP. Our historical results do not necessarily indicate our results expected for any future periods.

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|   | Year Ended December 31, |         |         |         |           |
|---|-------------------------|---------|---------|---------|-----------|
|   | 2007                    | 2008    | 2009    | 2010    | 2011      |
| (In millions, except per share and per ADS data)                                  |                         |         |         |         |           |
| <b>Consolidated Statement of Operations Data</b>                                  |                         |         |         |         |           |
| Net revenues  |                         |         |         |         |           |
| PV modules  | 1,331.7                 | 1,785.8 | 1,606.3 | 2,766.3 | 3,014.0   |
| — Investee companies of GSF   | —                       | —       | 115.8   | 197.4   | 33.6      |
| — Others  | —                       | —       | 1,490.5 | 2,568.9 | 2,980.4   |
| Others  | 16.6                    | 137.7   | 87.0    | 135.6   | 132.6     |
| Total net revenues  | 1,348.3                 | 1,923.5 | 1,693.3 | 2,901.9 | 3,146.6   |
| Cost of revenues (1)  |                         |         |         |         |           |
| PV modules  | 1,052.0                 | 1,441.3 | 1,235.6 | 2,211.9 | 2626.2    |
| Others  | 16.6                    | 132.4   | 95.7    | 146.9   | 133.8     |
| Total cost of revenues(1)   | 1,068.6                 | 1,573.7 | 1,331.3 | 2,358.8 | 2,760.0   |
| Gross profit(1)   | 279.7                   | 349.8   | 362.0   | 543.1   | 386.6     |
| Operating expenses  |                         |         |         |         |           |
| Selling expenses(1)   | 36.2                    | 66.2    | 82.1    | 118.0   | 162.6     |
| General and administrative expenses   | 44.5                    | 85.8    | 76.9    | 133.1   | 248.8     |
| Research and development expenses   | 15.0                    | 15.3    | 29.0    | 40.2    | 38.6      |
| MEMC settlement charges   | —                       | —       | —       | —       | 120.0     |
| Impairment of goodwill  | —                       | —       | —       | —       | 281.5     |
| Impairment of long-lived assets and indefinite lived intangible assets            | —                       | —       | —       | 54.6    | 180.3     |
| Total operating expenses(1)   | 95.7                    | 167.3   | 188.0   | 345.9   | 1,031.8   |
| Income (loss) from operations   | 184.0                   | 182.5   | 174.0   | 197.2   | (645.2)   |
| Interest expense, net(2)  | (18.2)                  | (73.5)  | (93.7)  | (91.9)  | (135.9)   |
| Foreign currency exchange (loss) gain, net  | (8.9)                   | (14.4)  | 8.6     | (46.7)  | (38.2)    |
| Other income (expense), net   | 0.2                     | (62.3)  | 2.6     | (47.7)  | (133.1)   |
| Income (loss) before income taxes and equity in net earnings (loss) of affiliates | 157.1                   | 32.3    | 91.5    | 10.9    | (952.4)   |
| Equity in net earnings (loss) of affiliates                                       | (0.7)                   | 0.3     | (3.3)   | 250.8   | (98.7)    |
| Income (loss) from continuing operations before tax                               | 156.4                   | 32.6    | 88.2    | 261.7   | (1,051.1) |
| Tax (expense) benefit   | (13.2)                  | (1.6)   | (2.5)   | (23.8)  | 47.2      |

|  |          |         |         |          |              |
|--|----------|---------|---------|----------|--------------|
| Income (loss) from continuing operations, net of tax                                       | 143.2    | 31.0    | 85.7    | 237.9    | (1,003.9)    |
| Loss from discontinued operations, net of tax  | —        | —       | —       | —        | (14.1)       |
| Net income (loss)  | \$ 143.2 | \$ 31.0 | \$ 85.7 | \$ 237.9 | \$ (1,018.0) |
| Less: Net income attributable to the noncontrolling interest                               | 2.7      | 1.4     | (0.1)   | (1.0)    | (0.6)        |
| Net income (loss) attributable to ordinary shareholders of Suntech Power Holdings Co., Ltd | 145.9    | 32.4    | 85.6    | 236.9    | (1,018.6)    |
| Net income (loss) per ordinary share — Basic:  |          |         |         |          |              |
| Continuing operations  | \$ 0.96  | \$ 0.21 | \$ 0.50 | \$ 1.32  | \$ (5.56)    |
| Discontinued operations  | \$ —     | \$ —    | \$ —    | \$ —     | \$ (0.08)    |
| Net income (loss)  | \$ 0.96  | \$ 0.21 | \$ 0.50 | \$ 1.32  | \$ (5.64)    |
| Net income (loss) per ordinary share — Diluted:  |          |         |         |          |              |
| Continuing operations  | \$ 0.91  | \$ 0.20 | \$ 0.50 | \$ 1.30  | \$ (5.56)    |
| Discontinued operations  | \$ —     | \$ —    | \$ —    | \$ —     | \$ (0.08)    |
| Net income (loss)  | \$ 0.91  | \$ 0.20 | \$ 0.50 | \$ 1.30  | \$ (5.64)    |
| Weighted average number of Shares used in computation                                      |          |         |         |          |              |
| — Basic  | 151.7    | 154.7   | 169.7   | 179.6    | 180.5        |
| — Diluted  | 160.2    | 160.3   | 172.5   | 181.6    | 180.5        |

(1) Our previously reported audited consolidated statements of operations for the years ended December 31, 2007, 2008, 2009 and 2010 have been revised to reflect a reclassification of shipping and handling costs of \$5.6 million, \$6.9 million, \$23.2 million and \$39.3 million, respectively, from cost of revenues to selling expenses to increase the comparability of information with our major competitors. See Note 2(r) to our consolidated financial statements included herein.

(2) Includes “interest expense” and “interest income” contained in our consolidated financial statements included elsewhere in this annual report on Form 20-F

|   | Year Ended December 31, |          |          |            |            |
|---|-------------------------|----------|----------|------------|------------|
|   | 2007                    | 2008     | 2009     | 2010       | 2011       |
| <b>Other Consolidated Financial Data (in percentages)</b> |                         |          |          |            |            |
| Gross margin  | 20.7(1)                 | 18.2(1)  | 21.4(1)  | 18.7(1)    | 12.3(1)(2) |
| Operating margin  | 13.6                    | 9.5      | 10.3     | 6.8        | (20.5)     |
| Net margin  | 10.8                    | 1.7      | 5.1      | 8.2        | (32.4)     |
| <b>Selected Operating Data</b>                            |                         |          |          |            |            |
| Products sold (in MW)                                     |                         |          |          |            |            |
| PV modules  | 358.8                   | 459.4    | 675.1    | 1,521.9    | 2,014.6    |
| PV cells  | 4.5                     | 35.0     | 6.8      | 17.1       | 51.6       |
| Total   | 363.3(3)                | 494.4(3) | 681.9(3) | 1,539.0(3) | 2,066.2(3) |
| Average selling price (in \$ per watt)                    |                         |          |          |            |            |
| PV modules  | \$ 3.72                 | \$ 3.89  | \$ 2.40  | \$ 1.82    | \$ 1.51    |
| PV cells  | \$ 3.06                 | \$ 2.84  | \$ 1.03  | \$ 1.43    | \$ 0.46    |

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(1) Our previously reported gross margins for the year ended December 31, 2007, 2008, 2009 and 2010 have been revised due to the revision of our audited consolidated statements of operations to reflect a reclassification of shipping and handling costs of \$5.6 million, \$6.9 million, \$23.2 million and \$39.3 million, respectively, from cost of revenues to selling expenses to increase the comparability of information with our major competitors. See Note 2(r) to our consolidated financial statements included herein.

(2) In the second quarter of fiscal year 2011, we terminated a 10-year supply contract with one of our suppliers, and recorded a \$91.9 million write-off of the unamortized cost of warrants previously issued to the supplier in conjunction with the supply agreement to cost of revenues.

(3) In addition to the 363.3 MW, 494.4 MW, 681.9 MW, 1,539.0 MW and 2,066.2 MW of PV cells and modules that we sold in 2007, 2008, 2009, 2010 and 2011, respectively, we sold PV system integration services which amounted to 0.4 MW, 1.1 MW, 22.1 MW, 33.3 MW and 12.4MW in 2007, 2008, 2009, 2010 and 2011, respectively, and we also sold 16.9 MW of wafers in 2011.

|  | As of December 31, |          |          |          |          |
|--|--------------------|----------|----------|----------|----------|
|  | 2007               | 2008     | 2009     | 2010     | 2011     |
| (In millions)                          |                    |          |          |          |          |
| <b>Consolidated Balance Sheet Data</b> |                    |          |          |          |          |
| Cash and cash equivalents              | \$ 521.0           | \$ 507.8 | \$ 833.2 | \$ 872.5 | \$ 492.4 |
| Restricted cash                        | 94.7               | 70.7     | 124.9    | 142.5    | 216.6    |
| Inventories                            | 176.2              | 231.9    | 280.1    | 558.2    | 516.5    |
| Accounts receivable                    | 237.6              | 213.1    | 384.4    | 515.9    | 466.6    |
| — Investee companies of GSF            | —                  | —        | 110.2    | 10.4     | 19.5     |
| — Others                               | 237.6              | 213.1    | 274.2    | 505.5    | 447.1    |

|   |            |            |            |            |            |
|---|------------|------------|------------|------------|------------|
| Advance to suppliers                                    | 61.4       | 56.9       | 48.8       | 84.4       | 84.4       |
| Short-term investments                                  | —          | —          | 200.8      | —          | —          |
| Amounts due from related parties                        | —          | 101.0      | 185.5      | 55.1       | 67.7       |
| Property, plant and equipment, net                      | 293.0      | 684.5      | 777.6      | 1,326.2    | 1,569.2    |
| Long-term loan to suppliers                             | 103.3      | 84.0       | 54.7       | 53.0       | —          |
| Long-term prepayments                                   | 161.7      | 248.8      | 188.1      | 213.8      | 185.1      |
| Amounts due from related parties - non-current          | —          | 278.0      | 193.6      | 94.1       | 67.6       |
| Total assets  | 1,967.0    | 3,206.9    | 3,983.7    | 5,217.1    | 4,537.3    |
| Short-term borrowings                                   | 321.2      | 638.5      | 800.4      | 1,400.8    | 1,573.4    |
| Total current liabilities                               | 478.1      | 976.7      | 1,518.1    | 2,370.0    | 2,608.9    |
| Convertible notes                                       | 423.4      | 812.9      | 516.9      | 551.2      | 580.9      |
| Accrued warranty costs                                  | 22.5       | 41.4       | 55.2       | 81.0       | 94.1       |
| Total equity attributable to Suntech Power Holdings Co. |            |            |            |            |            |
| Ltd. equity   | 811.4      | 1,225.9    | 1,598.1    | 1,867.7    | 946.4      |
| Net assets  | 829.3      | 1,234.4    | 1,612.8    | 1,880.2    | 952.8      |
| Total liabilities and equity                            | \$ 1,967.0 | \$ 3,206.9 | \$ 3,983.7 | \$ 5,217.1 | \$ 4,537.3 |

## Exchange Rate Information

Our consolidated financial statements have been prepared in accordance with U.S. GAAP. We conduct our business in an industry that generally uses the U.S. dollar as its currency of reference. Since a substantial portion of our operating activities and substantially all of our financing and investing activities are conducted using U.S. dollars, our management believes that the U.S. dollar is the most appropriate currency to use as our functional currency and as our reporting currency for our consolidated financial statements.

For our subsidiaries whose particular functional currency is not the U.S. dollar, the asset and liability accounts are translated into our reporting currency using exchange rates in effect at the balance sheet dates and income and expense items are translated using weighted average exchange rates.

Some of our subsidiaries in China use the Renminbi as their functional currency and some of our overseas subsidiaries use Japanese Yen or Euro as their functional currency. We record transactions denominated in other currencies at the rates of exchange prevailing when the transactions occur. We translate monetary assets and liabilities denominated in other currencies into U.S. dollars at rates of exchange in effect at the balance sheet dates and record exchange gains and losses in our statements of operations. Accordingly, we translate assets and liabilities using exchange rates in effect at each period end and we use the average exchange rates of the period for the statement of operations. We make no representation that any Renminbi or U.S. dollar amounts could have been, or could be, converted into U.S. dollars or Renminbi, as the case may be, at any particular rate, the rates stated below, or at all. The PRC government imposes controls over its foreign currency reserves in part through direct regulation of the conversion of Renminbi into foreign currencies and through restrictions on foreign trade.

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On April 20, 2012 the exchange rate, as set forth in the H.10 statistical release of the Federal Reserve Board, was RMB 6.3080 to \$1.00.

The following table sets forth information concerning exchange rates between the RMB and the U.S. dollar for the periods indicated.

| Period                   | Certified Exchange Rate |            |        |        |
|--------------------------|-------------------------|------------|--------|--------|
|                          | Period End              | Average(1) | Low    | High   |
|                          | (RMB per US\$1.00)      |            |        |        |
| 2007                     | 7.2946                  | 7.5806     | 7.2946 | 7.8127 |
| 2008                     | 6.8225                  | 6.9477     | 6.7800 | 7.2946 |
| 2009                     | 6.8259                  | 6.8307     | 6.8176 | 6.8470 |
| 2010                     | 6.6000                  | 6.7611     | 6.6000 | 6.8330 |
| 2011                     | 6.2939                  | 6.4630     | 6.2939 | 6.6364 |
| October                  | 6.3547                  | 6.3710     | 6.3534 | 6.3825 |
| November                 | 6.3765                  | 6.3564     | 6.3400 | 6.3839 |
| December                 | 6.2939                  | 6.3482     | 6.2939 | 6.3733 |
| 2012                     |                         |            |        |        |
| January                  | 6.3080                  | 6.3119     | 6.2940 | 6.3330 |
| February                 | 6.2935                  | 6.2997     | 6.2935 | 6.3120 |
| March                    | 6.2975                  | 6.3125     | 6.2975 | 6.3315 |
| April (through April 20) | 6.3080                  | 6.3052     | 6.3150 | 6.2975 |

(1) The average rate for a year means the average of the exchange rates on the last day of each month during a year. The average rate for a month means the average of the daily exchange rates during that month.

## B. Capitalization and Indebtedness

Not Applicable.

#### C. Reasons for the Offer and Use of Proceeds

Not Applicable.

#### D. Risk Factors

##### Risks Related to Our Company and Our Industry

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***We currently have a significant amount of debt outstanding. Our substantial indebtedness may limit our future financing capabilities and could adversely affect our business, financial condition and results of operations.***

We currently have a significant amount of debt outstanding. As of March 31, 2012, our short-term bank borrowings, including the current portion of long-term bank borrowings, totaled \$1,557.1 million, and our long-term bank borrowings totaled \$148.7 million. As of March 31, 2012, the outstanding principal amounts of our 2013 convertible notes and IFC convertible loan were approximately \$ 541.0 million and \$50.0 million, respectively. Our debt could have a significant impact on our future operations and cash flow, including:

- making it more difficult for us to renew short-term bank loan facilities and significantly increasing our borrowing costs as a significant portion of our short-term bank borrowings are in RMB from Chinese commercial banks, who may tighten their credit policies and control the overall liquidity available to business and enterprises;
- making it more difficult for us to fulfill payment and other obligations under our outstanding debt, including repayment of our long- and short-term credit facilities should we be unable to obtain extensions for any such facilities before they mature;
- triggering an event of default if we fail to comply with any of our payment or other obligations including financial covenants contained in our debt agreements, which could result in cross-defaults causing all or a substantial portion of our debt to become immediately due and payable;
- reducing the availability of cash flow to fund working capital, capital expenditures, acquisitions and other general corporate purposes, and adversely affecting our ability to obtain additional financing for these purposes;
- potentially increasing the cost of any additional financing;
- limiting our flexibility in planning for, or reacting to, and increasing our vulnerability to, changes in our business, the industry in which we operate and the general economy;
- putting pressure on our ADS price due to concerns of our inability to repay our debt and making it more difficult for us to conduct equity financings in the capital markets; and
- placing us at a competitive disadvantage compared to our competitors that have less debt or are less leveraged.

Our ability to meet our payment and other obligations under our outstanding debt depends on our ability to generate cash flow in the future or to refinance such debt. We cannot assure you that our business will generate sufficient cash flow from operations to enable us to meet our obligations under our outstanding debt and to fund other liquidity needs. If we are not able to generate sufficient cash flow to meet such obligations, we may need to refinance or restructure our debt, sell assets, reduce or delay capital investments, or seek additional equity or debt financing. The sale of additional equity securities could result in dilution to our ADS holders. The incurrence of additional indebtedness would result in increased interest rate risk and debt service obligations, and could result in operating and financing covenants that would further restrict our operations. In addition, the level of our indebtedness and the amount of our interest payments could limit our ability to obtain the financing required to fund

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future capital expenditure and working capital. A shortage of such funds could in turn impose limitations on our ability to plan for, or react effectively to, changing market conditions or to expand through organic and acquisitive growth, thereby reducing our competitiveness. We cannot assure you that future financing will be available in amounts or on terms acceptable to us, if at all.

***We are operating with a significant working capital deficit; if we do not successfully execute our liquidity plan, we face the risk of not being able to continue as a going concern.***

As of December 31, 2011, we had a working capital deficit (being our total consolidated current liabilities less our total consolidated current assets) of



\$522.9 million. Due to the weakening industry environment, lower prices, and our capital expenditure expansion efforts from 2008 through 2010, our liquidity has been negatively impacted. In light of those developments, we financed a substantial portion of our capacity expansion by relying on short-term borrowings.

We are in need of additional funding to sustain our business as a going concern, and we have formulated a plan to address our liquidity problem. Our liquidity plan includes:

- obtaining additional bank financing;
- using available credit facilities to roll-forward short-term borrowings;
- obtaining funding from the issuance of additional equity or debt, subject to market conditions; and
- reorganization of our business and monetizing our non-core assets.

We cannot assure you that we will successfully execute our liquidity plan. If we do not successfully execute this plan, we may not be able to continue as a going concern. The failure of any of the liquidity plan events could materially and adversely affect our financial condition, results of operations and business prospects.

***Trade protectionism actions filed with the regulatory authorities in United States, European Union or elsewhere around the world could result in the imposition of additional duties and tariffs on the importation of crystalline silicon photovoltaic cells from China to each respective national market. Any determination of duties and tariffs against importation of our modules into the United States and Europe could render us unable to sell modules in these countries that could impact our sales, business operations, competitiveness, and profitability.***

On October 19, 2011, various U.S. manufacturers, including SolarWorld and other unnamed claimants, filed a trade petition against China-based producers of solar panels with the U.S. International Trade Commission (the “ITC”) and the U.S. Department of Commerce (the “DOC”). Such petition sought to impose additional duties and tariffs of up to 250% on the importation of crystalline silicon photovoltaic cells from China to the United States. On March 20, 2012, the DOC made a preliminary determination that countervailing duties of 2.9% to 4.73% should be imposed on imports of crystalline silicon photovoltaic cells from China imported on or after December 27, 2011. The DOC’s preliminary ruling imposed countervailing duties of 2.9% on imports from our PRC subsidiary, Wuxi Suntech Power Co., Ltd. The DOC has instructed Customs and Border Protection to require a cash deposit or the posting of a bond equal to the estimated preliminary subsidy rates reflected in the DOC’s preliminary subsidies determination. Moreover, it is expected that in May 2012, a preliminary determination of antidumping duties on imports of crystalline silicon photovoltaic cells produced into the United States will also be announced.

In addition, we export a substantial amount of our products to Europe. There have been statements that the European Union may seek to initiate subsidy and anti-dumping investigations against the importation of photovoltaic cells or modules from China. Any preliminary or final determination of additional duties and tariffs to be imposed on importation of our PV cell or module products into the United States, Europe or elsewhere around the world could render our products less competitive and undercut our current and future sales and business operations in the relevant markets. If additional duties or tariffs are imposed on crystalline silicon photovoltaic cells or modules imported from China, we could also be forced to cancel or terminate existing contracts and agreements and face liabilities for any breaches of contract, termination fees, damages (including liquidated damages) and/or attorney fees that could materially adversely affect our sales, business operations, competitiveness and profitability.

***We require a significant amount of cash to fund our operations as well as to meet future capital requirements and repurchase our convertible notes. If we cannot obtain additional capital when we need it, our growth prospects and future profitability may be materially and adversely affected.***

We require a significant amount of cash to fund our operations, including offering credit sales to our customers and making prepayments to suppliers to secure our polysilicon and silicon wafer requirements. We also require cash to meet our future capital requirements in general, which are difficult to plan in the rapidly changing PV industry, and to repurchase our 2013 convertible notes. In particular, we estimate our capital expenditures in 2012 to be in the range of \$120 million to \$150 million, which will mainly be used to upgrade our equipment, improve our product performance and maintain our installed cell and module production capacity of 2,400 MW and our installed wafer capacity of 1,600 MW. We also require cash to fund our research and development activities so as to remain competitive in the future. Future acquisitions, expansions or market changes or other developments may cause us to require additional funds. Our ability to obtain external financing in the future is subject to a variety of uncertainties, including:

- our financial condition, results of operations and cash flows;
- general market conditions for financing activities by manufacturers of PV and related products; and
- economic, political and other conditions in the PRC and elsewhere.

If we are unable to obtain funding in a timely manner or on commercially acceptable terms, or at all, our growth prospects and future profitability may decrease materially.

***A significant portion of our outstanding accounts receivable is derived from sales to a limited number of customers. Failure of any of these customers to meet their payment obligations would materially and adversely affect our financial position, liquidity and results of operations.***

We currently expect that our results of operations will, for the foreseeable future, continue to depend on the sale of our PV modules to a relatively small number of customers until we become successful in significantly expanding our customer base or diversifying product offerings. Our relationships with such key customers have been developed over a short period of time and are generally in their early stages. We cannot assure you that we will continue to generate significant revenues from these customers or that we will be able to maintain these customer relationships. In addition, our business is affected by competition

in the market for the products that many of our major customers sell, and any decline in the businesses of our customers could reduce the purchase of our products by these customers. The loss of sales to any of these customers could also have a material adverse effect on our business, prospects and results of operations.

In addition, a significant portion of our outstanding accounts receivable are derived from sales to a limited number of customers. As of December 31, 2009, 2010, and 2011, our five largest outstanding accounts receivable balance accounted for approximately 42.6%, 18.2%, and 26.5 %, respectively, of our total outstanding accounts receivable. We are exposed to the credit risk of these customers, some of which are new customers with whom we have not had extensive business dealings historically. The failure of any of these customers to meet their payment obligations would materially and adversely affect our financial position, liquidity and results of operations.

***A significant reduction or elimination of government subsidies and economic incentives or change in government policies may have a material adverse effect on our business, results of operations and prospects.***

Demand for our products depends substantially on government incentives aimed to promote greater use of solar energy. In many countries where we are currently active or intend to become active, the PV markets, particularly the market of on-grid PV systems, would not be commercially competitive without government incentives. This is

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because currently the cost of generating electricity from solar energy exceeds, and we believe in many markets will continue to exceed for several years, the costs of generating electricity from conventional or non-solar renewable energy sources.

The scope of the government incentives for solar energy depends, to a large extent, on political and policy developments relating to environmental concerns in a given country, which could lead to a significant reduction in or a discontinuation of the support for renewable energies in such country. Governments in many of our key markets, most notably Italy, Germany, Spain, the United States, France, South Korea, Taiwan, India, Japan and China have provided subsidies and economic incentives to encourage the use of renewable energy such as solar energy to reduce dependency on conventional fossil fuels as a source of energy. These subsidies and economic incentives have been in the form of capital cost rebates, feed-in tariffs, tax credits, net metering and other incentives to end users, distributors, system integrators and manufacturers of solar energy products, including PV products.

Government subsidies and incentives for solar energy were reduced in a few countries in 2011 and may be further reduced or eliminated in the future. For example, PV power generation capacity in Italy and Germany constituted a major portion of the world's total installed PV power generation capacity, largely due to government policies that provided market incentives and established favorable feed-in tariff rates. However, both countries reduced their support for solar energy and feed-in-tariff programs in 2011. The Italian government announced in May 2011 that it would set caps on the capacity of solar photovoltaic installations and the spending on solar energy installations above 1 MW. As a result, we experienced a sharp cutback in sales and shipments to customers in Italy in 2011. The government debt problems in Italy could lead to further decreases to solar energy subsidies in 2012 and beyond. The German government announced in early 2011 that it could cut solar feed-in tariffs by up to 30% starting in March or April 2012. Subsequently, in early 2012, the German government announced (i) cuts to the feed-in tariff effective March 2012 from approximately 20% for small residential rooftops to 29% for utility scale projects of less than 10 MW, and (ii) an end to feed-in tariffs for utility scale installations greater than 10 MW, with a grace period for projects with construction permitted before March 9, 2012. Reductions in solar energy incentives and feed-in tariff programs may result in an oversupply of solar panel inventories as well as a significant fall in the price of and demand for PV products. In 2011, sales to Germany and Italy accounted for 20.0% and 4.8% of our total net revenues, respectively. We believe that in the time of uncertainty with political and policy developments, competition among solar manufacturers could become fierce.

In the United States, the renewable energy cash grant program under the American Recovery and Reinvestment Act of 2009 (the "1603 cash grant") allowed taxpayers to receive from the U.S. Treasury Department a cash grant in the amount of 30% of the basis of the property eligible for solar energy if construction work began prior to December 31, 2011. The 1603 cash grant program was used heavily in 2010 and 2011 in the U.S., but the grant expired on December 31, 2011 and was not extended. The expiration of the 1603 cash grant program could adversely affect solar energy installations in the U.S., especially for small developers and residential-commercial projects that used to benefit from the incentives and lower costs under the cash grant.

In addition, political changes in a particular country could result in significant reductions or eliminations of subsidies or economic incentives, and the effects of the current global economic slowdown may affect the fiscal ability of governments to offer certain types of incentives such as tax credits at the level previously targeted, if at all. Electric utility companies that have significant political lobbying powers may also seek changes in the relevant legislation in their markets that may adversely affect the development and commercial acceptance of solar energy. A significant reduction in the scope or discontinuation of government incentive programs, especially those in our target markets, could cause demand for our products and our revenue to decline, and have a material adverse effect on our business, financial condition, results of operations and prospects.

Furthermore, our PV products and their installation will be subject to oversight and regulation in accordance with national and local ordinances relating to building codes, safety, environmental protection, utility interconnection and metering and related matters. Any new government regulations or utility policies pertaining to our PV modules may result in significant additional expenses to us, our customers, our resellers and their customers and, as a result, could cause a significant reduction in demand for our products.

***The decline of polysilicon prices resulted in an increase in the global supply of PV modules and may cause substantial downward pressure on the price of our products and reduce our revenues, earnings and profit margins.***

The prices of polysilicon and silicon wafers have been subject to significant volatility. Historically, increases in the price of polysilicon had increased our production costs. Since the first half of 2010, as a result of the growth of newly available polysilicon manufacturing capacity worldwide, there has been an increased supply of polysilicon in the market, which has driven down the price of polysilicon as the essential raw material for PV cell and module products. Since the second half of 2011, the prices of polysilicon and silicon wafers further fell significantly. As the polysilicon raw materials became more accessible to many producers, the global production and supply of PV cell and module products has also experienced a considerable growth, which consequently imposed substantial downward pressure on the price of PV module products, including those of ours. From 2009 to 2011, the prices of PV products declined. We cannot assure you that the supply of PV cells and modules will not further increase or the prices of PV module products will not experience continued downward pressure due to the oversupply in the market.

In addition, if our cost of polysilicon and silicon wafers become higher than the spot prices on the market or those available to our competitors, we may not be able to pass such relatively higher costs to our customers. As a result, our revenues, earnings and profit margins, as well as our business and results of operations in general, could be materially and adversely affected. See also “—Our ability to adjust our raw materials costs may be limited as a result of our multi-year supply agreements previously entered into with many of our polysilicon and silicon wafer suppliers, which may make it difficult for us to respond in a timely manner to rapidly changing market conditions, and therefore could materially and adversely affect our cost of revenues and profitability”.

***We may be adversely affected by volatile market and industry trends; in particular, the demand for our PV products may decline, which may reduce our revenues and earnings.***

We are affected by solar energy market and industry trends as well as macro-economic factors. For example, the prices of PV products have declined since the first half of 2010 due primarily to lower prices of polysilicon during this time and increased manufacturing capacity for PV products. As the impact of the global economic crisis subsided through 2011, the combination of increased demand and growth from new markets and buyers, such as the United States, Canada, China, India, and Thailand), and decreased average selling prices of PV products contributed to an overall increase in demand for PV products in 2011. The demand for PV products is also influenced by macroeconomic factors such as the global economic conditions, the supply and prices of other energy products, such as oil, coal and natural gas, as well as government regulations and policies concerning the electric utility industry. A decrease in oil prices, for example, may reduce demand for investment and consumption in alternative energy. A global economic downturn, which affects the availability of financing, may also contribute to decreased sales and shipments of PV products and the slowdown of the solar project market segments. Any negative market and industry trends could materially and adversely affect our business, financial condition and results of operations.

***Our ability to adjust our raw materials costs may be limited as a result of our supply agreements previously entered into with many of our polysilicon and silicon wafer suppliers, which may make it difficult for us to respond in a timely manner to rapidly changing market conditions, and therefore could materially and adversely affect our cost of revenues and profitability.***

We terminated or significantly amended nearly all of our multi-year supply agreements. For example, in 2011, we terminated our multi-year supply agreement with MEMC Electronics Materials, Inc. (“MEMC”), for which we recorded an accounting charge of \$120 million. However, we still purchase raw materials through supply agreements. If the prices of polysilicon or silicon wafers continue to decrease in the future, we may not be able to adjust our materials costs or manage our cost of revenues effectively. In the event that our raw material costs become higher than that of our competitors who are able to procure polysilicon and silicon wafers at lower prices, our business and results of operations could be materially and adversely affected.

In the event we acquire more raw materials than we can fully utilize pursuant to these supply agreements, we may have significant inventory build-up and may have to make further provisions for our commitments and inventory write-downs, which could have a material adverse effect on our business, financial condition, results of operations and prospects. In addition, during the course of renegotiating these supply agreements, we may be subject to litigation if mutual agreement cannot be reached between us and our suppliers, or may agree to provide

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cash compensation to terminate certain supply agreements. For example, in May 2010, one of our suppliers, QCells SE, filed an approximately €16.4 million suit in Germany against our subsidiary, Suntech Power Japan Corporation, for alleged breach of a long term supply agreement. See “Item 8 Financial Information — Legal and Administrative Proceedings.” We cannot assure you that the outcome of any such potential litigation would be in our favor. Such litigations may be costly and may divert management attention as well as other resources away from our business, and could have a material adverse effect on our reputation, business, financial condition, results of operations and prospects.

***Our future success substantially depends on our ability to manage our production and facilities effectively and to reduce our manufacturing costs. Our ability to achieve such goals is subject to a number of risks and uncertainties.***

Our future success depends on our ability to manage our production and facilities effectively and to reduce our manufacturing costs. Our efforts to reduce our manufacturing costs include lowering our silicon and non-silicon material costs, improving manufacturing productivity, and adopting additional lean manufacturing processes. If we are unable to achieve these goals, we may be unable to decrease our costs per watt, maintain our competitive position or improve our profitability. Our ability to achieve such goals is subject to significant risks and uncertainties, including:

- our ability to renegotiate our existing supply agreements;

- delays and cost overruns as a result of a number of factors, many of which may be beyond our control, such as long lead times or delays with certain equipment vendors relating to equipment required to establish our Pluto technology production lines;
- our ability to address safety and quality issues;
- delays or denial of required approvals by relevant government authorities; and
- diversion of significant managerial and other resources by non-operational matters such as litigations.

If we are unable to establish or successfully make improvements to our manufacturing facilities or to reduce our manufacturing costs, or if we encounter any of the risks described above, we may be unable to improve our business as planned. Moreover, we cannot assure you that even if we achieve our goals of improving management and reducing cost, we will not otherwise fail to cope with the general market trends such as the decreases of prices for PV products, or to generate sufficient customer demand for our PV products.

***We may from time to time be required to provide guarantees by commercial banks that finance certain projects undertaken by our related parties, and may need the consent of the commercial banks to conduct certain transactions, and may be subject to liabilities and performance obligations for the financial obligations of our related parties if they fail to make repayments to the commercial banks.***

In May 2010, we consummated an arrangement in which we guaranteed payment obligations under finance facilities provided by China Development Bank to Solar Puglia II, S.ar.L, an investee company of GSF, in the amount of approximately €554.2 million. In addition, as additional security to China Development Bank, we are required to maintain cash collateral accounts with a commercial bank in Luxembourg in an amount equal to one installment payment of amounts due under the finance facilities amounting to approximately €30.0 million. Events of default under the finance facilities include failure to pay amounts due on any payment date, failure of the borrower to comply with its financial covenant, failure by the borrower to comply with other provisions of the agreement subject to a 10 day cure period, any cross default by the borrower on other financial indebtedness in excess of €1.0 million, bankruptcy or other events of insolvency, and any material adverse change in the business, property, liabilities, operations, prospects or financial condition of the borrower or us, or the ability of the borrower or us to perform its obligations under the agreement. As of December 31, 2011, approximately 145MW of power plants have been completed, of which approximately 143MW have been connected to the grid. As security for our obligations under the guarantee, we received a pledge of €560.0 million in German government bonds from GSF Capital Pte Ltd., the parent of the general partner of GSF.

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Any repayment failure or default event of GSF investee companies under a financing or lease agreement could lead to a repayment obligation on our company and could have a material adverse affect on our business, financial condition, results of operations and prospects.

***The GSF investment equity income is based upon assumptions, modeling and inputs from GSF management and may need to be adjusted or written-off in the future if those assumptions, modeling and inputs change.***

We account for our investment in GSF using the equity method of accounting. GSF is subject to investment company accounting under AICPA investment company guidelines, and it accounts for its investments in investee companies at fair value. As a result, GSF records its investments at fair value and recognizes changes in the fair value of such investments in earnings. The fair value of GSF investee companies has approximated cost before the completion of the construction phase. Subsequent to construction completion, the fair market values of its investee companies are determined by applying the discounted cash flow method. Key assumptions used in the discounted cash flow models include estimated power output during the life of the project, government feed-in tariff rates, estimated operational costs during the life of the project, cost of capital discount rate, project lifetime, and income tax ratio. All of these assumptions and inputs involve a significant degree of GSF management's judgment. Despite GSF management's intention to establish accurate estimates and reasonable assumptions, actual results could differ materially from these estimates and assumptions. Also, because the valuation assumptions involve a significant amount of GSF management's judgment, the fair values of GSF investee companies, as reflected in GSF's net asset value, do not necessarily reflect the prices that would actually be realized upon sale or disposition. If amounts realized are at values significantly lower than the fair values at which investments have been recorded, we would be required to record losses on our equity investment in GSF. In addition, changes in values attributed to GSF investments from quarter to quarter may result in volatility in our equity in net earnings (loss) of affiliates that we report from period to period. Also, a situation where asset values turn out to be materially different than values reflected in prior periods could cause GSF stakeholders, including banks, and current and potential investors, to lose confidence in GSF, which in turn could result in difficulty in raising additional funds for GSF's future investments.

***Fluctuations in exchange rates have had, and could continue to have, an adverse effect on our results of operations.***

A substantial portion of our sales are currently denominated in Euros and U.S. dollars, with the remainder in Renminbi, Japanese Yen and other currencies. A substantial portion of our costs and expenses is denominated in Renminbi and U.S. dollars, with the remainder in other currencies. Fluctuations in currency exchange rates have had, and could continue to have, an adverse effect on our results of operations. Changes in foreign exchange rates may affect the prices of our products sold, our revenues earned, expenses paid and materials purchased in foreign currencies.

Many of our European sales contracts are denominated in Euros rather than U.S. dollars, and therefore we recorded foreign exchange losses accordingly. In 2011, we recognized a net foreign currency exchange loss of \$38.2 million, primarily due to the depreciation of the Euro during the second half of year 2011. The Euro may continue to depreciate against the U.S. dollar in 2012, which may result in further foreign exchange losses for us. Foreign exchange losses may have a material adverse effect on our operating results. In addition, depreciation of the Euro also had a negative impact on the average selling prices of our products reported in U.S. dollar terms. We cannot predict the impact of future exchange rate fluctuations on our results of operations and may continue to incur net foreign currency losses in the future. Although we intend to reduce the effect of exchange rate exposure through hedging arrangements, we cannot assure you that such hedging activities will be effective in managing our foreign exchange risk exposure. Continued fluctuations in exchange rates,

particularly among the U.S. dollar, Renminbi, Euro and Japanese Yen, could result in foreign exchange losses and affect our profit margins. Also, in 2011, the Renminbi continuously appreciated against US dollars. Most of our manufacturing facilities are located in China, and a significant portion of our manufacturing costs are Renminbi dominated. If the Renminbi continues to appreciate against the US dollar, it may have a significant impact on our manufacturing costs in US dollar terms.

In addition, our financial statements are expressed in U.S. dollars, but some of our subsidiaries use different functional currencies, such as Renminbi, Japanese Yen and Euros. The value of your investment in our ADSs will be affected by the foreign exchange rate between the U.S. dollar and other currencies used by our subsidiaries. To the extent we hold assets denominated in currencies other than U.S. dollars, any appreciation of such currencies against the U.S. dollar will likely result in an exchange gain while any depreciation will likely result in an exchange

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loss when we convert the value of these assets into U.S. dollar equivalent amounts. On the other hand, to the extent we have liabilities denominated in currencies other than U.S. dollars, any appreciation of such currencies against the U.S. dollar will likely result in an exchange loss while any depreciation will likely result in an exchange gain when we convert the value of these liabilities into U.S. dollar equivalent amounts. For example, an appreciation of Renminbi against the U.S. dollar would make any new Renminbi denominated investments or expenditures more costly to us, to the extent that we need to convert U.S. dollars into Renminbi for such purposes. As a result, substantial unfavorable changes in foreign currency exchange rates could have a substantial adverse effect on our financial condition and business results.

***We may not be able to accurately forecast customer demand by product type, which could render us unable to fulfill customer orders or could cause us to incur costs associated with carrying excess raw materials.***

We rely on internal forecasts of customer demand to plan for the type and volume of products to be manufactured and the timing of such production, and to estimate the type and volume of raw materials (especially polysilicon and silicon wafers) to purchase and the timing of such purchases. If our internal forecasts do not accurately anticipate customer demand, the level of which may vary for a variety of reasons beyond our control, we may incur costs associated with carrying excess raw materials and/or inventory or not having sufficient raw materials and/or inventory available to fill customer orders, and our business and results of operations could be materially and adversely affected.

***It may be difficult to maintain our internal production capabilities for silicon wafers and ingots or to achieve acceptable yields and product performance as a result of manufacturing problems.***

We increased our internal production capabilities for silicon wafers and silicon ingots through the acquisition of Rietech. As of December 31, 2011, we substantially completed the acquisition of Rietech and reached an installed capacity of approximately 1,600 MW for manufacturing wafers and ingots. We have limited prior operational experience in silicon wafer and ingot production and will face significant challenges in maintaining our internal production capabilities. The technology is complex and requires costly equipment and the hiring of highly skilled personnel. We also need to continue to enhance and modify the manufacturing process to improve output and product performance. Microscopic impurities, such as dust and other contaminants, difficulties in the manufacturing process, disruptions in the supply of utilities or defects in the key materials and tools used to manufacture silicon wafers can cause a percentage of the silicon wafers to be rejected, which would negatively affect our yields. We may also experience production difficulties that cause delays and lower than expected output.

***We may not be able to manage our expanded operations effectively, and our results of operations for any historical periods may not indicate our future performance and growth.***

We commenced business operations in May 2002 and have since expanded rapidly. We have increased our annualized manufacturing capacity of PV cells from 10 MW in 2002 to 2,400 MW in 2011. Through acquisition we also built up the wafer and ingot production capacity of 1,600 MW as of December 31, 2011. To manage the growth of our operations, we will be required to upgrade and improve our operational and financial systems, procedures and controls, grow our manufacturing capacity and operations, and expand, train and manage our employees and staff. We have opened offices in local markets where we have limited operational experience and rely on our local management. In 2011, we continued our efforts to localize our sales and marketing efforts in key markets, which has previously included building regional headquarters such as in Schaffhausen (which is outside of Zurich) for Europe, San Francisco for the United States and Dubai for the Middle East. Additionally, we had previously opened a number of local sales offices including in Australia, Germany, Italy, Korea and Spain, and hired local sales personnel to further develop key relationships and support our growth in targeted markets. We also increased production operations at our module factory in Goodyear, Arizona in 2011 to more effectively serve the U.S. market. Failure to effectively manage our local offices and our local management could have a material adverse effect on our business, financial condition and results of operations. Furthermore, our management will be required to maintain and expand our relationships with our customers, suppliers and other third parties. We cannot assure you that our current and planned operations, personnel, systems, internal procedures and controls will be adequate to support our scale. If we are unable to manage our scale effectively, we may not be able to take advantage of market opportunities, execute our business strategies or respond to competitive pressures.

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In addition, we have a limited operating history. With the rapid growth of the PV industry, we have experienced a high growth rate since 2002. However, we have announced that we expect to maintain cell and module production capacity at 2,400 MW and wafer capacity at 1,600 MW in 2012. As such, our historical operating results may not provide a meaningful basis for evaluating our business, financial performance and prospects. We may not be able to

achieve a similar growth rate in future periods. Accordingly, you should not rely on our results of operations for any prior periods as an indication of our future performance.

***Advance payments we have provided to our polysilicon and silicon wafer suppliers as well as improved credit terms we have provided for our customers expose us to the credit risks of such suppliers and customers and may increase our costs and expenses, which could in turn have a material adverse effect on our liquidity.***

Most of our supply agreements require us to provide prepayments of a portion of the total contract price to our suppliers, or letters of credit or other forms of credit support with respect to payments without receiving collateral for such payments. While we have sought to renegotiate the terms of advance payments provided to our polysilicon and silicon wafer suppliers, we cannot assure you that we will be able to obtain significantly improved terms, if any, for all our supply agreements. As a result, our claims for such payments are unsecured claims, which expose us to the credit risks of our suppliers in the event of their insolvency or bankruptcy. We will suffer losses if such suppliers fail to fulfill their delivery obligations under the contracts. Our claims against the defaulting suppliers would rank below those of secured creditors, which would undermine our chances of obtaining the return of our advance payments. In 2011, we fully impaired remaining prepayments we had made to each of Nitel Solar and Shunda Holdings aggregating approximately \$2 1.1 million. Accordingly, any of the above scenarios may have a material adverse effect on our financial condition, results of operations and liquidity.

We had benefited from the low interest rate, abundant credit environment prior to the current lending environment that allowed our customers to obtain credit to purchase our products and to finance their projects utilizing our products on attractive terms. Given the tightening of the credit markets, we have extended credit to many new and existing customers or provided them with improved credit terms, including increased credit limits and extended due dates. Such improved credit terms to our customers created additional demands on our working capital. In addition, some of these customers are new customers with whom we did not have extensive history of business dealings. The failure of any of our new or existing customers to meet their payment obligations under the credit terms granted would materially and adversely affect our financial position, liquidity and results of operations.

***The reputation and value of the Suntech brand may decline due to the sale of counterfeit merchandise by infringers.***

The Suntech brand is an essential asset to our sales and success of our business in general, and we take appropriate actions to protect our trademarks and brand. We actively pursue those who manufacture or sell counterfeit Suntech products through investigations and civil actions, and we also cooperate with criminal law enforcement agencies to protect our rights. However, our enforcement actions have not prevented or stopped the imitation and counterfeit of our products or the infringement on our trademark, and counterfeit Suntech products remain available in many markets. In recent years, there has been an increase in counterfeit products in various markets by unauthorized dealers, including those sold through the internet. The continued sales of counterfeit products could have an adverse effect on the Suntech brand by damaging our brand and undermining our reputation for quality products, which will render our products less desirable to our customers and the market and result in our loss of sales and profits.

***We face intense competition from other companies producing solar energy and other renewable energy products.***

The PV market is intensely competitive and rapidly evolving. The number of PV product manufacturers is rapidly increasing due to the growth of actual and predicted demand for PV products and the relatively low barriers to entry. If we fail to attract and retain customers in our target markets for our current and future core products, namely PV modules and PV systems, we will be unable to maintain or increase our revenues and market share.

Some of our competitors have established more prominent market positions, and if we fail to attract and retain customers and establish successful distribution networks in our target markets for our products, we will be unable to increase our sales. Our competitors include PV divisions of large conglomerates such as Sharp Corporation, PV cell

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manufacturers such as JA Solar, as well as integrated manufacturers of PV products such as First Solar, Inc. SunPower Corporation, Trina Solar and Yingli Solar. Some of our competitors have become vertically integrated to operate both upstream polysilicon and silicon wafer manufacturing and downstream PV system integration.

We may also face competition from new entrants to the PV market, including those that offer newer technological solutions or have greater financial resources. A significant number of our competitors, including First Solar, Inc., are developing or currently producing products based on newer PV technologies, including thin film PV module, amorphous silicon, string ribbon and nano technologies, which may eventually offer cost advantages over the crystalline polysilicon technologies. A widespread adoption of any of these technologies could result in a rapid decline in our position in the renewable energy market and our revenues if we fail to adopt such technologies. Furthermore, the entire PV industry faces competition from conventional energy and non-solar renewable energy providers. Due to the relatively high energy production costs compared to most other energy sources, solar energy is generally not competitive without government incentive programs.

Many of our existing and potential competitors have substantially greater financial, technical, manufacturing and other resources than we do. Our competitors' greater size in some cases provide them with a competitive advantage with respect to manufacturing costs because of their economies of scale and their ability to purchase raw materials at lower prices. For example, those of our competitors that also manufacture semiconductors may source both semiconductor grade polysilicon and silicon wafers and solar grade polysilicon and silicon wafers from the same supplier. As a result, those competitors may have stronger bargaining power with the supplier and have an advantage over us in negotiating favorable pricing, as well as securing polysilicon and silicon wafer supplies in times of shortages. Many of our competitors also have greater brand name recognition, more established distribution networks and larger customer bases. In addition, many of our competitors have well-established relationships with our current and potential distributors and have extensive knowledge of our target markets. As a result, they may be able to devote more resources to the research, development, promotion and sale of their products or

respond more quickly to evolving industry standards and changes in market conditions than we can. Our failure to adapt to changing market conditions and to compete successfully with existing or new competitors may materially and adversely affect our financial condition and results of operations.

***If PV technology is not suitable for widespread adoption, or sufficient demand for PV products does not develop or takes longer to develop than we anticipate, our sales may not continue to increase or may even decline, and we may be unable to sustain profitability.***

The PV market is at a relatively early stage of development and the extent to which PV products will be widely adopted is uncertain. Market data in the PV industry are not as readily available as those in other more established industries where trends can be assessed more reliably from data gathered over a longer period of time. If PV technology proves unsuitable for widespread adoption or if demand for PV products fails to develop sufficiently, we may not be able to maintain sufficient capacity utilization of our facilities, grow our business or generate sufficient revenues to sustain our profitability. In addition, demand for PV products in our targeted markets, including China and the United States, may not develop or may develop to a lesser extent than we anticipate. Many factors may affect the viability of widespread adoption of PV technology and demand for PV products, including:

- the cost and availability of credit, loans and other funding mechanisms to finance the installation and maintenance of PV systems, particularly in the current economic environment;
- capital expenditures by end users of PV products which tend to decrease when the economy slows down;
- fluctuations in economic and market conditions that affect the viability of conventional and non-solar alternative energy sources, such as increases or decreases in the prices of oil, coal, natural gas and other fossil fuels;
- cost-effectiveness of PV products compared to conventional and other non-solar energy sources and products;
- performance and reliability of PV products compared to conventional and other non-solar energy sources and products;

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- environmental concerns related to solar power plants and other local permit issues
- availability of government subsidies and incentives to support the development of the PV industry;
- public perception of the direct and indirect benefits of adopting renewable energy technology;
- success of other alternative energy generation technologies, such as fuel cells, wind power and biomass; and
- deregulation of the electric power industry and the broader energy industry.

***Our failure to further improve our technology, develop and introduce new PV products or respond to rapid market changes and technology evolutions in the solar energy industry could render our products uncompetitive or obsolete, and reduce our sales and market share.***

We will need to invest significant financial resources in research and development to keep pace with technological advances in the rapidly evolving PV industry and to effectively compete in the future. Our research and development efforts are focused on improving conversion efficiencies, enhancing production processes to reduce silicon usage per watt, developing in-house manufacturing equipment and improving the ability to utilize lower and less expensive grades of silicon to manufacture wafers. Research and development activities are inherently uncertain, and we might encounter practical difficulties in commercializing our research results. In addition, a variety of competing PV technologies that other companies may develop could prove to be more cost-effective and have better performance than our PV products. Therefore, our development efforts may be rendered obsolete by the technological advances of others. Breakthroughs in PV technologies that do not use crystalline silicon could mean that companies such as us that currently rely on crystalline silicon would encounter a sudden, sharp drop in sales. Our failure to further improve our technology, develop and introduce new PV products or respond to rapid market changes and technology evolutions in the solar energy industry could render our products uncompetitive or obsolete, and reduce our sales and market share.

***Local content preference rules in national or regional markets may undercut our sales and business operations in those particular localities.***

The Canadian province of Ontario launched a feed-in-tariff in 2009 conditioned upon local content preferences rules, which require projects that receive financial support in the form of feed-in tariffs to source 50 to 60 percent of their solar equipment and services in Ontario. Both the European Union and Japan have launched legal challenges against Ontario's local content preference rules, alleging such rules as protectionist. Any future measures by national or regional governments to impose similar local or domestic content preference rules in connection with solar energy subsidies might create hurdles for our sales and general business operations in the relevant markets. It will also hinder our global expansion efforts and materially and adversely affect our performance, growth and prospects.

***Our significant international operations subject us to a number of risks, including unfavorable political, regulatory, labor and tax conditions in the foreign countries. If we are unable to effectively manage these risks, our ability to expand our business globally could be materially and adversely affected.***

In 2011, we sold 88.2% of our products to customers outside of China. We target to extend our global reach and capture market share through establishment of service networks, manufacturing sites, and logistics centers in the key markets across the world. Throughout the process of establishing operations in various countries, we could be exposed to risks including political, regulatory, labor, and tax conditions in these foreign countries. Moreover, we might need to invest heavily in these overseas operations initially in order to attain long term sustainable returns on investments. These upfront costs incurred could impact our financial performances during initial phases of investment, before profitability can be attained, if at all. In addition, the international marketing, distribution and sale of our PV products expose us to a number of risks, including:

- difficulty with staffing and managing overseas operations;
- fluctuations in currency exchange rates;

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- increased costs associated with developing and maintaining marketing and distribution presence in various countries;
- providing customer service and support in these markets;
- our ability to manage our sales channels effectively as we expand our sales channels beyond distributors to include direct sales as well as sales to systems integrators, end users and installers;
- difficulties and costs relating to compliance with the different commercial, legal and regulatory requirements of the overseas markets in which we offer our products;
- failure to develop appropriate risk management and internal control structures tailored to overseas operations;
- inability to obtain, maintain or enforce intellectual property rights;
- trade barriers such as export requirements, tariffs, taxes and other restrictions and expenses, which could increase the prices of our products and make us less competitive in some countries.

If we are unable to effectively manage these risks, they could impair our ability to expand our business abroad.

***Problems with product quality, product performance or workmanship may cause us to incur warranty expenses and may result in unexpected warranty and product liability claims against us, which may damage our market reputation, prevent us from achieving increased sales and market share and materially and adversely affect our financial condition and result of operations***

Our standard PV modules were typically sold with a five-year warranty for defects in materials and workmanship. Since April 2011, we extended the warranty period in relation to defects in materials and workmanship from five years to ten years. Our PV modules also contain a 5, 12, 18 and 25-year standard warranty against power output declines of more than 5.0%, 10.0%, 15.0% and 20.0% of initial nameplate power generation capacity, respectively. Suntech Japan's standard PV modules sold in Japan are typically sold with a 10-year warranty for defects in materials and workmanship and a 25-year warranty against declines of more than 10.0% of initial peak power.

The warranty periods of Suntech Japan's BIPV products vary depending on the nature and specification of each BIPV product. Although Suntech's BIPV represent a de minimus portion of the panels under warranty, we still have continuing warranty obligations for BIPV products that remain under warranty and these products may contain a higher potential for liability and warranty obligations given that it is a customized product. For certain utility-scale deals in China and the United States, we are required to make a performance guarantee on the energy output of the entire solar power facility for one or three years after commissioning of the solar energy facility. In certain circumstances, we also provide special warranties to meet our customers' special requirements, although we generally would impose a surcharge for such customers.

We have sold PV modules since September 2002, and accordingly only a small portion of our PV modules have been in use for more than nine years. We accrue 0.72% of our Suntech Japan PV module revenues and up to 1.0% of our other PV module revenues as warranty reserve costs at the time revenue is recognized. As of December 31, 2011, our accrued warranty reserve amounted to \$94.1 million. Because our products and workmanship have been in use for only a relatively short period, we cannot assure you that our assumptions regarding the durability and reliability of our products or workmanship are reasonable. We perform several tests to expose our PV modules to extreme weather and environmental simulation chambers and in actual field deployments in order to highlight potential failures that would occur over a 25-year warranty period. We also conduct routine testing for our solar panels. Nevertheless, our PV modules and solar panels have not and cannot be tested in an environment that exactly simulates the 25-year warranty period and it is difficult to test for all conditions that may occur after an installation.

Our warranty provisions may be inadequate, and we may have to incur substantial expenses to repair or replace defective products and provide repairs in the future. Furthermore, widespread product failures and workmanship defects may damage our market reputation and cause our sales to decline. In addition, since PV modules are

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electricity producing devices, it is possible that our modules could result in bodily injury or death, whether by product malfunctions, defects, improper installation or other causes. We may be subject to warranty and product liability claims in the event that our PV modules fail to perform as expected or if a failure of PV modules results, or is alleged to result, in bodily injury, death, property damage or other expenses. We cannot predict whether or not product liability claims will be brought against us in the future or the effect of any resulting negative publicity in our business. We rely on our product liability insurance to cover product liability claims. However, a successful warranty or product liability claim against us that is not covered by insurance or is in excess of our available insurance limits could require us to make significant payments of damages. "In 2011, we started to take voluntary remediation measures in connection with certain of our specialty BIPV products used as roofing tiles due to potential risk of fire. In February 2012, the U.S. Consumer Product Safety Commission also approved our remediation plan to correct potentially faulty installations of such BIPV products. In 2011, we incurred an expense of \$2,252,633 for costs associated with these remediation efforts."

In our PV system integration business, we had offered a standard workmanship warranty that included a five-year or a 10-year warranty for defective workmanship or PV system breakdown. The warranty covers the solar energy generating system and provides for no-cost repair or replacement of the system or system components, including any associated labor cost during the warranty period. Future product failures for our systems integration business could cause us to incur additional, substantial expenses to repair or replace defective products. In our PV systems integration business, while we generally passed through manufacturer warranties we received from our suppliers to our customers, we are still responsible for repairing or replacing any defective parts during our warranty period, often including those covered by manufacturers' warranties. If the manufacturer disputes or otherwise fails to honor its warranty obligations, our systems integration business may be required to incur substantial costs before we are compensated, if at all, by the manufacturer. Furthermore, our systems integration warranty may exceed the period of any warranties from our suppliers covering components included in our systems, such as inverters. As a result, the possibility of future product failures or workmanship defects could cause us to incur substantial expenses and pay damages, which in turn would harm our goodwill and reputation, future sales, financial condition and results of operations.

***Our dependence on a limited number of suppliers for a substantial portion of polysilicon or silicon wafers could prevent us from delivering our products in a timely manner to our customers in the required quantities and with the required quality, which could result in order cancellations, penalty payments, decreased revenue and loss of market share.***

In 2011, our five largest suppliers supplied in the aggregate approximately 61.6% of our total polysilicon and silicon wafer purchases. If we fail to develop or maintain our relationships or become involved in disputes with these or our other suppliers, we may be unable to manufacture our products, our products may only be available at a higher cost or after a long delay, or we could be prevented from delivering our products to our customers in the required quantities, at competitive prices and on acceptable terms of delivery. Problems of this kind could cause us to experience order cancellations, penalty payments, decreased revenue and loss of market share.

In general, the failure of a supplier to supply materials and components that meet our quality, quantity and cost requirements in a timely manner could impair our ability to manufacture our products or could increase our costs, particularly if we are unable to obtain these materials and components from alternative sources in a timely manner or on commercially reasonable terms. Some of our suppliers have a limited operating history and limited financial resources, and the contracts we entered into with these suppliers do not clearly provide for remedies to us in the event any of these suppliers is not able to, or otherwise does not, deliver, in a timely manner or at all, any materials it is contractually obligated to deliver. Any disruption in the supply of polysilicon or silicon wafers, or other components to us may adversely affect our business, financial condition and results of operations. If any of our suppliers fails to deliver agreed quantities of raw materials, we cannot assure you that we will be able to secure these in a timely manner, or at all, through spot market purchases or new supply contracts, or that the price of such purchases or the terms of such contracts would be favorable to us.

***Our dependence on a limited number of customers may cause significant fluctuations or declines in our revenues.***

We currently sell a substantial portion of our PV products to a limited number of customers, including value-added resellers such as distributors and system integrators, as well as end users such as project developers. In 2011, our top 5 and top 10 largest customers accounted for 19.8% and 30.3% of our total net revenues, respectively. We anticipate that our dependence on a limited number of customers will continue for the foreseeable future.

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Consequently, any one of the following events may cause material fluctuations or declines in our revenues and have a material adverse effect on our results of operations:

- reduction, delay or cancellation of orders from one or more of our significant customers;
- selection by one or more of our significant distributor customers of alternative products competitive with ours;
- loss of one or more of our significant customers and our failure to identify additional or replacement customers; and
- failure of any of our significant customers to make timely payment for our products.

***We need to observe certain financial and other covenants under the terms of our loan agreements, the failure to comply with which would put us in default under those loan agreements.***

Our loan agreements contain financial covenants that require us on an annual and semi-annual basis to comply with certain financial covenants, including, but not limited to, debt to EBITDA ratios, debt to asset ratios, and debt to equity ratios. As of December 31, 2011, we and various of our subsidiaries have not met the financial covenants in all of our commercial bank loans, and we may not be able to comply with those financial covenants from time to time in the future. In response to such potential breaches, we are currently in discussions with each of the banks to provide us a waiver with respect to these potential breaches, and in the interim we have received oral assurances from each of the commercial banks that they do not intend to declare a default and accelerate such loans. We cannot assure you that we will be able to continue to receive a waiver from the banks, or that we will comply with the financial covenants under our loan agreements in the future.

If we breach our financial or other covenants and a bank delivers a notice accelerating such loan and demanding immediate repayment, our financial condition will be adversely affected to the extent we are not able to cure such breaches or repay the relevant debt. If we are in breach of one or more financial covenants under any of our loan agreements and are not able to obtain waivers from the banks, such breach would constitute an event of default under the relevant loan agreement. As a result, repayment of the indebtedness under the relevant loan agreement may be accelerated, which may in turn require us to repay the entire principal amount including accrued interest, and may also result in cross defaults under other borrowing arrangements. In addition, an event of default under any loan agreement could result in cross-defaults in other loan agreements or notes causing all or a substantial portion of our debt to become immediately due and payable. However, currently, no default has been declared in any of our loan agreements that could result in a cross default and trigger the acceleration of the maturity of any of our loan agreements. Any of those events could have a material adverse effect on our financial condition, results of operations and business prospects.

***We may enter into joint ventures, consortium agreements or other strategic alliances, which may not be unsuccessful and may subject us to joint and several liabilities and damages for which we are unable to fully manage or control.***

Our strategy includes plans to participate in joint ventures, consortiums, or other strategic alliances to win deals and lower the aggregate price on turn-key solar installations and projects. For example, we entered into a consortium agreement with Zachry Industrial, Inc. in November 2010 to jointly undertake the performance obligations related to the Engineering, Procurement and Construction Agreement, or EPC Agreement, with Sempra Generation. The amount of revenue or profits that we may derive from these arrangements will be substantially dependent upon our ability to agree with our consortium partners about the management and operation of the consortium agreement. In addition, even though we cannot control our consortium partner's performance, we may be jointly and severally liable for all liabilities, damages, and non-performance caused by our consortium partner. If any liabilities or damages are associated with such projects, there can be no assurance that we will agree with our consortium partner as to who is responsible and liable for those costs or claims.

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***Our future success depends in part on our ability to undertake strategic transactions, which may include acquisitions, investments and divestments, and to establish and maintain strategic alliances. Any failure to successfully implement this strategy could have a material adverse effect on our market penetration and revenue growth in future periods.***

We intend to continue to evaluate strategic transactions, including acquisitions, investments, divestments and to establish and maintain strategic alliances with third parties in the PV industry. Our past strategic initiatives included:

- focusing on downstream acquisitions, joint ventures and strategic alliances in systems integration and project development, including (i) our acquisition of Suntech Japan (formerly MSK) a leading manufacturer of BIPV systems based in Japan, (ii) our investment in Global Solar Fund, S.C.A, Sicar, or GSF, an investment fund created to make investments in private companies that own or develop projects in the solar energy sector; and (iii) our acquisition of EI Solutions, Inc., a commercial PV systems integration company based in the United States, now part of Suntech America;
- investing in upstream suppliers to secure high-quality and low-cost polysilicon and silicon wafers, which included our acquisitions of minority stakes in each of (i) Hoku Scientific, Inc., or Hoku Scientific, (ii) Nitol Solar Limited, or Nitol Solar, (iii) Shunda Holdings Co., Ltd. (Cayman), or Shunda Holdings, (iv) Xi'an Longji Silicon Material Co., Ltd., or Xi'an Longji Silicon, and (v) Rietech; and
- acquiring strategic assets to complement our manufacturing and design capabilities, including (i) our acquisition of KSL-Kuttler Automation Systems GmbH, or KSL-Kuttler, a leading Germany-based manufacturer of automation systems for the printed circuit board industry, and (ii) our acquisition of a majority interest in CSG Solar AG, or CSG Solar, a German company engaged in developing, producing and marketing PV cells on the basis of crystalline silicon on glass technology.

Strategic transactions, including acquisitions, investments, divestments and alliances with third parties could subject us to a number of risks, including:

- we may face difficulty in assimilating/disaggregating the operations and personnel of acquired businesses;
- we may suffer disruption to our ongoing businesses and distraction of our management in acquiring/divesting;
- we may experience difficulty in incorporating acquired technology and rights into our offerings and services;
- we may incur unanticipated expenses relating to technology and other integration/separation;
- we may fail to achieve additional sales and fail to enhance our customer base through cross-marketing of the combined company's products to new

and existing customers;

- our relationships with our current and new employees, customers and suppliers may be impaired;
- we may not be putting our capital to its most efficient use by pursuing certain acquisitions or investments, which may leave us unable to pursue better opportunities or to invest in promising capital projects in the future;
- we may be subject to litigation resulting from our business combinations ,acquisition or divestment activities; and
- we may assume unknown liabilities associated with the acquired businesses or be required to retain liabilities associated with divested businesses.

In addition, strategic alliances could subject us to a number of risks, including risks associated with sharing proprietary information, loss of control of operations that are material to our business and profit-sharing

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arrangements. Moreover, strategic alliances may be expensive to implement, subject us to the risk that the third party will not perform its obligations under the relationship and impair attempts to pursue other similar initiatives with other parties that could have been more successful, any of which may subject us to losses over which we have no control or to expensive termination arrangements.

We cannot assure you that we will be successful in expanding our business upstream and downstream along the PV product value chain through our strategic initiatives. Any failure or streamlining to successfully identify, execute and integrate/disaggregate our strategic transactions, including acquisitions, investments and alliances may have a material adverse effect on our growth, business prospects and results of operations. As a result, the price of our ADSs may decline. Additionally, any future acquisitions may also require potentially dilutive issuances of our equity securities and result in acquisition related write-offs and the assumption of debt and contingent liabilities, which could have a material adverse effect on our results of operations and cause the price of our ADSs to decline.

***Any failure to integrate acquired businesses into our operations successfully and any material changes to our acquired business beyond our control could adversely affect our business.***

In the future, we may continue to acquire companies, products or technologies. The integration of the operations of any acquired business requires significant effort, including the integration of internal control systems, coordination of information technologies, research and development, sales and marketing, operations, manufacturing and finance. Our efforts to integrate the operations of any acquired business with our existing operations and our ability to execute our plans for an acquired business may be affected and, in some cases, limited by applicable laws and regulations, existing contractual agreements of the acquired business, as well as cultural and language differences between different geographic locations. As a result, we may have to incur additional expenses and expend significant amounts of our management's time. Our failure to integrate and manage successfully and coordinate the growth of the combined company could also have an adverse and material effect on our business. In addition, there is no guarantee that any such business that we acquire in the future will become profitable or remain so.

The success of our integration of an acquired business into our operations depends on a number of factors, including, but not limited to:

- the ability of the combined company to achieve synergies among its constituent companies, such as increasing sales of the combined company's products, achieving cost savings and effectively combining technologies to develop new products;
- our ability to manage the acquired brands and the combined product lines with respect to the customers of the acquired business and any decrease in customer loyalty and product orders caused by dissatisfaction relating to the acquisition and integration;
- our ability to continue to grow our operations and realize the potential of the acquisition; and
- our ability to retain key employees while reducing non-core personnel rendered redundant by the integration.

These factors, among others, will affect whether an acquired business can be successfully integrated into our business. If we fail to integrate acquired businesses into our operations successfully, we may be unable to realize the business and operational synergies and efficiencies or other benefits that we expect from the acquisition and our competitive position in the marketplace could suffer.

In addition, we do not have absolute control over companies we invested in or joint ventures where we are the minority shareholder nor do we maintain control over the actions of other shareholders. In certain instances material changes may occur in these investments or joint ventures that may affect us negatively, such as the transfer of ownership stake to third parties who we are not familiar with or who do not share the same vision as us for the or joint venture. Such changes may negatively affect the integration of our investments and our business.

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***We may incur impairment losses on our acquisitions and investments in equity securities.***

We have made minority investments in the equity securities of a number of companies, including Hoku Scientific, Nitel Solar, Shunda Holdings, Xi'an Longji Silicon and Wuxi Sunshine. Under U.S. GAAP, if there is a decline in the fair value of the shares we hold in these companies, or any other company we invest in, over a period of time, and we determine that the decline is other-than-temporary, we will need to record an impairment loss for the applicable fiscal period. In 2008, we incurred charges of \$60.0 million and \$13.8 million related to the impairment of our investments in Nitel Solar and Hoku Scientific, respectively. In 2010, we incurred charges of \$82.3 million related to the impairment of our investment in Shunda Holdings. In 2011, we also incurred charges of \$40.0 million, \$48.0 million and \$5.0 million related to the impairment of our investments in Nitel Solar, Shunda Holdings and Hoku Scientific, respectively. We cannot assure you that we will not need to incur additional expenses related to the impairment of our investments in the future. Any such impairment expense could have a material adverse effect on our business, financial condition, results of operations and prospects.

***The practice of requiring customers to make advance payments when they place orders with us has declined, and we have experienced and will continue to experience increased needs to finance our working capital requirements and are exposed to increased capital risk.***

We have historically required our customers to make an advance payment of a certain percentage of their orders, a business practice that helped us manage our accounts receivable, prepay our suppliers and reduce the amount of funds that we needed to finance our working capital requirements. In line with market trends, this practice of requiring our customers to make advance payments declined, which in turn increased our need to obtain additional short-term borrowings to fund our working capital requirements. In 2011, a majority of our revenues were derived from credit sales, generally with payment schedule pursuant to our contracts with the customers.

Despite the more lenient payment terms, our customers may fail to meet their payment obligations, especially due to the global credit crunch that resulted in decrease of available financing, which could materially and adversely affect our financial position, liquidity and result of operations.

***Most of our production, storage, administrative and research and development facilities are located in close proximity to one another in the city of Wuxi in Jiangsu Province. Any damage or disruption at these facilities would have a material adverse effect on our business, financial condition and results of operations.***

A significant amount of our production, storage, administrative, research and development facilities are located in close proximity to one another in the city of Wuxi in Jiangsu Province, China. A natural disaster such as fire, floods or earthquakes, or other unanticipated catastrophic events, including power interruption, telecommunications failures, equipment failures, explosions, fires, break-ins, terrorist attacks or acts of war, could significantly disrupt our ability to manufacture our products and to operate our business. If any of our production facilities or material equipment were to experience any significant damage or downtime, we might be unable to meet our production targets and our business could suffer. Any damage or disruption at these facilities could have a material adverse effect on our business, financial condition and results of operations.

***The competitive environment in which our PV systems integration business operates requires us, in some instances, to undertake post-sale customer obligations. If our post-sale customer obligations are more costly than expected, our revenue and financial results could be materially adversely affected.***

Projects undertaken by our PV systems integration business and in connection with our project development initiatives require us, in some instances, to undertake post-sale obligations that may include:

- system output performance guarantees;
- system maintenance; and
- liquidated damage payments or customer termination rights if the panels are not delivered timely or the system is not commissioned within specified timeframes.

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Such post-sale obligations involve complex accounting analyses and judgments regarding the timing of revenue and expense recognition and in certain situations these factors may require us to defer revenue recognition until projects are completed, which could adversely affect revenue and profits in a particular period. Moreover, if our post-sale customer obligations are more costly than expected, our revenue and financial results could be materially and adversely affected.

***Our business depends substantially on the continuing efforts of our executive officers and our ability to maintain a skilled labor force, and our business may be severely disrupted if we lose their services.***

Our future success depends substantially on the continued services of our executive officers, especially Dr. Zhengrong Shi, our founder, chief executive officer and the chairman of our board of directors. If one or more of our executive officers are unable or unwilling to continue in their present positions, we may not be able to replace them readily, if at all. Therefore, our business may be severely disrupted, and we may incur additional expenses to recruit and retain new officers. In addition, if any of our executives joins a competitor or forms a competing company, we may lose some of our customers. Each of our executive officers has entered into an employment agreement with us, which contains confidentiality and non-competition provisions. However, if any disputes arise between our executive officers and us, we cannot assure you, in light of uncertainties associated with the PRC legal system, the extent to which

any of these agreements could be enforced in China, where most of our executive officers reside and hold some of their assets.

***If we are unable to attract, train and retain qualified technical personnel, our business may be materially and adversely affected.***

Our future success depends, to a significant extent, on our ability to attract, train and retain qualified technical personnel. In particular, we depend on the services of Dr. Stuart R. Wenham, our chief technology officer. Recruiting and retaining capable personnel, particularly those with expertise in the PV industry, are vital to our success. There is substantial competition for qualified technical personnel, and there can be no assurance that we will be able to attract or retain our technical personnel. If we are unable to attract and retain qualified employees, our business may be materially and adversely affected.

***Our failure to protect our intellectual property rights may undermine our competitive position, and litigation to protect our intellectual property rights or defend against third-party allegations of infringement may be costly.***

We rely primarily on patent, trademark, trade secret, copyright law and other contractual restrictions to protect our intellectual property. Nevertheless, these afford only limited protection and the actions we take to protect our intellectual property rights may not be adequate. Third parties may infringe on or misappropriate our proprietary technologies or other intellectual property rights, which could have a material adverse effect on our business, financial condition or operating results. Policing unauthorized use of proprietary technology can be difficult and expensive. Also, litigation may be necessary to enforce our intellectual property rights, protect our trade secrets or determine the validity and scope of the proprietary rights of others. We cannot assure you that the outcome of such potential litigations will be in our favor. Such litigations may be costly and may divert management attention as well as divert our other resources away from our business. An adverse determination in any such litigation will impair our intellectual property rights and may harm our business, prospects and reputation. In addition, we have no insurance coverage against litigation costs and would have to bear all costs arising from such litigation to the extent we are unable to recover them from other parties. The occurrence of any of the foregoing could have a material adverse effect on our business, results of operations and financial condition.

Implementation of PRC intellectual property-related laws has historically been lacking, primarily because of ambiguities in the PRC laws and difficulties in enforcement. Accordingly, intellectual property rights and confidentiality protections in China may not be as effective as in the United States or other countries.

***We may be exposed to infringement or misappropriation claims by third parties, which, if determined adversely to us, could cause us to pay significant damage awards.***

Our success also depends largely on our ability to use and develop our technology and know-how without infringing the intellectual property rights of third parties. The validity and scope of legal claims relating to PV technology patents involve complex scientific, legal and factual questions and analyses and, therefore, may have

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highly uncertain outcomes. We may be subject to litigation involving claims of patent infringement or violation of intellectual property rights of third parties. The defense of intellectual property suits, patent opposition proceedings and related legal and administrative proceedings can be both costly and time consuming and may significantly divert the efforts and resources of our technical and management personnel. An adverse determination in any such litigation or proceeding to which we may become a party could subject us to significant liabilities to third parties, require us to seek licenses from third parties, to pay ongoing royalties, or to redesign our products or subject us to injunctions prohibiting the manufacture and sale of our products or the use of our technologies. Protracted litigation could also result in our customers or potential customers deferring or limiting their purchase or use of our products until resolution of such litigation.

***Our business, results of operations and financial condition would be materially and adversely affected if our sales outside China and Japan were to be restricted by intellectual property claims by third parties.***

As of December 31, 2011, we had a total of 201 issued patents and 294 pending patent applications globally. The protection of our proprietary technologies outside of China, Japan and Germany is limited, although we have sold, and expect to continue to sell, a substantial portion of our products outside of these countries. Since the protection afforded by our patents is effectively mainly in China and Japan, others may independently develop substantially equivalent technologies, or otherwise gain access to our proprietary technologies, and obtain patents for such intellectual properties in other jurisdictions, including the countries to which we sell our products. If any third parties are successful in obtaining patents for technologies that are substantially equivalent or the same as the technologies we use in our products in any of our markets before we do and enforce their intellectual property rights against us, our ability to sell products containing the allegedly infringing intellectual property in those markets will be materially and adversely affected. If we are required to stop selling such allegedly infringing products, seek licenses and pay royalties for the relevant intellectual properties, or redesign such products with non-infringing technologies, our business, results of operations and financial condition may be materially and adversely affected.

***Project development or construction activities may not be successful and projects under development may not receive required permits or construction may not commence as scheduled, which could increase our costs and impair our ability to recover our investments.***

The development and construction of solar energy facilities involve numerous risks and potential delays. We may be required to spend significant sums for preliminary engineering, permitting, legal, and other expenses before we can determine whether a project is feasible, economically attractive or capable of being built. Success in developing a particular project is contingent upon, among other things:

- negotiation of satisfactory engineering, procurement and construction agreements;

- receipt of required governmental permits and approvals, including the right to interconnect to the electric grid;
- payment of interconnection and other deposits (some of which are non-refundable);
- obtaining construction financing; and
- timely implementation and satisfactory completion of construction.

Successful completion of a particular project may be adversely affected by numerous factors, including:

- delays in obtaining required governmental permits and approvals;
- uncertainties relating to land costs for projects on land subject to governmental approval;
- unforeseen taxes, engineering problems, or other issues;
- construction delays and contractor performance shortfalls;
- work stoppages;

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- cost over-runs;
- equipment and materials supply;
- adverse weather conditions; and
- environmental and geological conditions.

If we are unable to complete the development of a solar energy facility, or fail to meet one or more agreed target supply or construction dates, we may be subject to liquidated damages and/or penalties under the EPC agreement or other agreements relating to the project, and we typically will not be able to recover our costs in the project.

***Changes to existing regulations over the utility sector and the PV industry may present technical, regulatory and economic barriers to the purchase and use of PV products, which may significantly reduce demand for our products.***

The market for power generation products is heavily influenced by government regulations and policies concerning the electric utility industry, as well as the internal policies of electric utilities companies. These regulations and policies often relate to electricity pricing and technical interconnection of end user-owned power generation. In a number of countries, these regulations and policies are being modified and may continue to be modified. End users' purchases of alternative energy sources, including PV products, could be deterred by these regulations and policies, which could result in a significant reduction in the potential demand for our PV products. For example, utility companies commonly charge fees to larger, industrial customers for disconnecting from the electricity transmission grid or for having the capacity to use power from the electricity transmission grid for back-up purposes. These fees could increase end users' costs of using our PV products and make our PV products less desirable, thereby having an adverse effect on our business, prospects, results of operations and financial condition.

We anticipate that our PV products and their installation will continue to be subject to oversight and regulation in accordance with national and local ordinances relating to building codes, safety, and environmental protection, utility interconnection and metering and related matters in various countries. It is also burdensome to track the requirements of individual localities and design equipment to comply with the varying standards. Any new government regulations or utility policies pertaining to our PV products may result in significant additional expenses to us, our distributors and end users and, as a result, could cause a significant reduction in demand for our PV products.

***Our existing shareholders have substantial influence over our company and their interests may not be aligned with the interests of our other shareholders.***

Dr. Zhengrong Shi, our founder, chief executive officer and chairman of our board of directors, beneficially owned 30.2% of our outstanding share capital as of December 31, 2011. As such, Dr. Shi has substantial influence over our business, including decisions regarding mergers, consolidations and the sale of all or substantially all of our assets and other significant corporate actions. This concentration of ownership may discourage, delay or prevent a change in control of our company, which could deprive our shareholders of an opportunity to receive a premium for their shares as part of a sale of our company and might reduce the price of our ADSs. These actions may be taken even if they are opposed by our other shareholders.

***Failure to obtain sufficient quantities of polysilicon and silicon wafers in a timely manner could disrupt our operations, prevent us from***

***operating at full capacity or limit our ability to expand as planned, which would reduce, and limit the growth of, our manufacturing output and revenue.***

We manufacture 1600 MW of our own wafers through Rietech. For the remainder of our needs, we depend on the timely delivery by our suppliers of polysilicon and silicon wafers in sufficient volumes. From 2005 to late 2008, we had experienced an industry-wide shortage of polysilicon and silicon wafers, subjecting us to the risk that our suppliers might fail to supply sufficient polysilicon and silicon wafers to us. While we do not believe an industry-wide shortage of polysilicon and silicon wafers will re-occur in the short-term because of current market conditions and the creation of additional polysilicon and silicon wafer manufacturing capacity by new

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entrants to the industry, we cannot assure you that market conditions will not again rapidly change. We may experience actual shortages of polysilicon and silicon wafers or late or failed delivery in the future for the following reasons, among others:

- the terms of our polysilicon and silicon wafer contracts with, or purchase orders to, our suppliers may be altered or cancelled by the suppliers with limited or no penalty to them, in which case we may not be able to recover damages fully or at all;
- many of our suppliers, especially those that operate in China, have considered or have already invested in their own downstream module capacities. We might face difficulties in sourcing silicon wafer supplies from them in a state of industry-wide wafer material shortage should these wafer suppliers decide to manufacture and sell sizable amounts of PV modules; and
- our supply of polysilicon and silicon wafers is subject to the business risk of our suppliers, one or more of which may go out of business for any one of a number of reasons beyond our control in the current economic environment.

If we fail to obtain delivery of polysilicon and silicon wafers in amounts and according to time schedules that we expect, we may be forced to reduce production, which will adversely affect our revenues. Our failure to obtain the required amounts of polysilicon and silicon wafers on time and at commercially reasonable prices can substantially limit our ability to meet our contractual obligations to deliver PV products to our customers. Any failure by us to meet such obligations could have a material adverse effect on our reputation, retention of customers, market share, business and results of operations and may subject us to claims from our customers and other disputes. In addition, our failure to obtain sufficient polysilicon and silicon wafers will result in under-utilization of our production facilities and an increase of our marginal production cost. Any of the above events could have a material adverse effect on our growth, profitability and results of operations.

***We sometimes act as the general contractor for customers in our PV systems integration business, and our PV systems integration business is subject to risks associated with construction, cost overruns, delays and other contingencies tied to performance bonds and letters of credit, which could have a material adverse effect on our business and results of operations.***

In operating our PV systems integration business we sometimes act as the general contractor for customers in connection with the installation of PV systems. Generally, essential costs are estimated at the time of entering into the sales contract for a particular project, and these are reflected in the overall price that we charge customers for the project. These cost estimates are preliminary and may or may not be covered by contracts between us or the other project developers, subcontractors, suppliers and other parties to the project. For example, the cost of commodities used in such projects, such as steel, may fluctuate significantly in price between the time we submit a bid for a project and the time when we actually make purchases for the project. In addition, we require qualified and licensed subcontractors to install many systems forming part of the project. Shortages of such skilled labor could significantly delay a project or otherwise increase our costs. Should miscalculations in planning a project or defective or late execution occur, we may not achieve our expected margins or cover our costs. Also, some customers require performance bonds issued by a bonding agency or letters of credit issued by financial institutions. Due to the general performance risk inherent in construction activities, it has recently become increasingly difficult to secure suitable bonding agencies willing to provide performance bonds, and obtaining letters of credit requires adequate collateral. In the event we are unable to obtain suitable bonding or sufficient letters of credit, we will be unable to bid on, or enter into, sales contracts requiring such guarantees.

In addition, customers undertaking larger PV projects often require the payment of substantial liquidated damages for each day or other time period of the installation not being completed beyond the agreed target date, the amount of which could be up to the entire project sale price. Customers or other investors in the project may also require that the PV system generate specified levels of electricity in order to maintain their investment returns, allocating substantial risk and financial penalties to us if those levels are not achieved, up to and including the return of the entire project sale price. Furthermore, customers often require protections in the form of conditional payments, performance guaranties, payment retentions or holdbacks, and similar arrangements that condition its future payments on performance. Delays in solar panel or other supply shipments, other construction delays, unexpected performance problems in electricity generation or other events could cause us to fail to meet these

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performance criteria, resulting in unanticipated and significant revenue and earnings losses and financial penalties. Construction delays are often caused by inclement weather, failure to timely receive necessary approvals and permits, or delays in obtaining necessary PV modules, inverters or other materials. All such risks could have a material adverse effect on our business and results of operations.

***Emerging markets are an important part of our business plans. As we continue to develop our business in emerging markets, we may face challenges unique to emerging markets that could adversely impact our operations and/or profitability.***

We are increasing our sales in emerging markets, such as China and India. The development of our business in emerging markets, may be a critical factor in determining our future ability to sustain or increase the level of our global revenues. Challenges that arise in relation to the development of the business in emerging markets include, but are not limited to, more volatile economic conditions, competition with companies that are already present in the market, the need to identify correctly and leverage appropriate opportunities for sales and marketing, poor protection of intellectual property, inadequate protection against crime (including counterfeiting, corruption and fraud), inadvertent breaches of local law/regulation and not being able to recruit sufficient personnel with appropriate skills and experience. The failure to exploit potential opportunities appropriately in emerging markets may have a materially adverse effect on our financial condition and results of operations.

In addition, we may need to extend longer credit terms and extended repayment plans for certain customers in emerging markets than what we traditionally extend to our customers in Western Europe and the U.S. The extended credit terms may have a material adverse effect on our cash flows, liquidity and financial condition.

***Environmental obligations and liabilities could result in adverse publicity and have a substantial negative impact on our financial condition, cash flows and profitability.***

As our research, development, transportation and manufacturing processes generate noise, greenhouse gases, carbon dioxide, waste water, gaseous and other industrial wastes and involve the use, handling, generation, processing, storage, transportation and disposal of hazardous, toxic or volatile materials, we are required to comply with international, national and local regulations regarding environmental protection. These environmental laws and regulations include those governing the discharge of pollutants into the air and water, the use, management and disposal of hazardous materials and wastes, the cleanup of contaminated sites, production of greenhouse gas emissions, and occupational health and safety. We have incurred and will continue to incur significant costs and capital expenditures in complying with these laws and regulations. In addition, violations of, or liabilities under, environmental laws or permits may result in restrictions being imposed on our operating activities or in our being subjected to substantial fines, penalties, criminal proceedings, third party property damage or personal injury claims, cleanup costs or other costs. While we believe we have all necessary permits to conduct our business as it is presently conducted, future developments such as more aggressive enforcement policies, the implementation of new, more stringent laws and regulations, or the discovery of presently unknown environmental conditions may require expenditures, substantial fines, suspension or ceasing operations that could have a material adverse effect on our business, results of operations and financial condition.

The manufacturing processes for producing polysilicon and silicon wafers employ processes that generate toxic waste products, including the highly volatile and highly toxic substance silicon-tetrachloride. We manufacture our own wafers through Rietech, and we purchase our polysilicon and silicon wafers from our suppliers in the United States, Europe and Asia. If we or any of our suppliers fail to comply with environmental regulations for the production of polysilicon and the discharge of the highly toxic waste products, we may face negative publicity that may have a material adverse effect on our business and results of operations. Furthermore, if any of our suppliers are forced to suspend or shut down production due to violations of environmental regulations, we may not be able to secure enough alternative polysilicon and silicon wafers for our production needs on commercially reasonable terms, or at all.

Hazardous materials and greenhouse gas emissions are coming under increasingly stringent governmental regulation. Future regulation in these areas could impact the manufacture, sale, collection and disposal of PV modules and could require us to make unforeseen environmental expenditures or limit our ability to manufacture, sell and distribute our products. With respect to hazardous waste, European Union Directive 2002/95/EC on the Restriction of the Use of Hazardous Substances in electrical and electronic equipment (RoHS Directive), restricts

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the use of certain hazardous substances in specified products. Other jurisdictions, such as China have adopted similar legislation or are considering doing so. Currently, PV modules are not subject to the RoHS Directive; however, the RoHS Directive allows for future amendments subjecting additional products to the requirements and the scope. If PV modules are included in the scope of RoHS without an exemption or exclusion, this could have a material adverse effect on our business, financial condition and results of operations.

With respect to greenhouse gases, 114 countries, including the United States, China and India, have agreed to be covered by the Copenhagen Accord climate change agreement. The United States has pledged to reduce greenhouse gas emissions by about 17 percent by 2020 compared with 2005, contingent on Congress's enacting climate change legislation. China has announced it will try to voluntarily reduce its emissions of carbon dioxide per unit of economic growth by 40 to 45 percent by 2020, compared with 2005 levels.

International accords on climate change, such as the Kyoto Protocol and European Union Emissions Trading System (EU ETS), are launching "cap and trade" systems in several countries for the allowance for emitting carbon dioxide and other greenhouse gases. A cap and trade system could lead to higher demand for PV products since PV products result in lower emissions than conventional power. However, cap and trade laws, increased regulations or other developments related to greenhouse gases could increase our operating, manufacturing and transportation costs and require significant capital expenditures to reduce greenhouse gas emissions.

## **Risks Related to Doing Business in China**

***Adverse changes in the political and economic policies of the PRC government could have a material adverse effect on the overall economic growth of China, which could reduce the demand for our products and materially and adversely affect our competitive position.***



Almost all of our manufacturing operations are conducted in China and some of our sales are made in China. Accordingly, our business, financial condition, results of operations and prospects are affected significantly by economic, political and legal developments in China. The Chinese economy differs from the economies of most developed countries in many respects, including:

- the amount of government involvement;
- the level of development;
- the growth rate;
- the control of foreign exchange; and
- the allocation of resources.

While the Chinese economy has grown significantly in the past 20 years, the growth has been uneven both geographically and among various sectors of the economy. The PRC government has implemented various measures to encourage economic growth and guide the allocation of resources. Some of these measures benefit the overall Chinese economy, but may also have a negative effect on us. For example, our financial condition and results of operations may be adversely affected by government control over capital investments or changes in tax regulations that are applicable to us.

The Chinese economy has been transitioning from a planned economy to a more market-oriented economy. Although in recent years the PRC government has implemented measures emphasizing the utilization of market forces for economic reform, the reduction of state ownership of productive assets and the establishment of sound corporate governance in business enterprises, a substantial portion of the productive assets in China is still owned by the PRC government. The continued control of these assets and other aspects of the national economy by the PRC government could materially and adversely affect our business. The PRC government also exercises significant control over Chinese economic growth through the allocating resources, controlling payment of foreign currency-denominated obligations, setting monetary policy and providing preferential treatment to particular industries or certain categories of companies. Efforts by the PRC government to exercise macro-economic control,

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such as by slowing the pace of growth or adjusting the structure of the Chinese economy, could result in decreased capital expenditures by solar energy users, which in turn could reduce demand for our products.

Any adverse change in the economic conditions or government policies in China could have a material adverse effect on the overall level of economic growth and the level of renewable energy investments and expenditures in China, which in turn could lead to a reduction in demand for our products and consequently have a material adverse effect on our businesses.

### ***Uncertainties with respect to the PRC legal system could have a material adverse effect on us.***

We conduct a significant portion of our business through our subsidiary, Wuxi Suntech. Wuxi Suntech is generally subject to laws and regulations applicable to foreign investment in China and, in particular, laws applicable to wholly foreign-owned enterprises. The PRC legal system is based on written statutes. Prior court decisions may be cited for reference but have limited precedential value. Since 1979, PRC legislation and regulations have significantly enhanced the protections afforded to various forms of foreign investments in China. However, since these laws and regulations are relatively new and the PRC legal system continues to rapidly evolve, the interpretations of many laws, regulations and rules are not always uniform and enforcement of these laws, regulations and rules involve uncertainties, which may limit legal protections available to us. In addition, any litigation in China may be protracted and result in substantial costs and diversion of resources and management attention.

### ***Fluctuation in the value of the Renminbi may have a material adverse effect on your investment.***

The change in value of the Renminbi against the U.S. dollar, Euro and other currencies is affected by, among other things, changes in China's political and economic conditions. On July 21, 2005, the PRC government changed its decade-old policy of pegging the value of the Renminbi to the U.S. dollar. Under the new policy, the Renminbi is permitted to fluctuate within a narrow and managed band against a basket of certain foreign currencies. This change in policy has resulted in approximately 25% appreciation of the Renminbi against the U.S. dollar since July 2005. While the international reaction to the Renminbi revaluation has generally been positive, there remains significant international pressure on the PRC government to adopt an even more flexible currency policy, which could result in a further and more significant appreciation of the Renminbi against the U.S. dollar. As a portion of our costs and expenses is denominated in Renminbi, the revaluation in July 2005 and potential future revaluation has and could further increase our costs. In addition, any significant revaluation of the Renminbi may have a material adverse effect on our revenues and financial condition, and the value of, and any dividends payable on, our ADSs in foreign currency terms. For example, to the extent that we need to convert U.S. dollars into Renminbi for our operations, appreciation of the Renminbi against the U.S. dollar would have an adverse effect on the Renminbi amount we would receive from the conversion. Conversely, if we decide to convert our Renminbi into U.S. dollars for the purpose of making payments for dividends on our ordinary shares or ADSs or for other business purposes, appreciation of the U.S. dollar against the Renminbi would have a negative effect on the U.S. dollar amount available to us.

### ***Restrictions on currency exchange may limit our ability to receive and use our revenues effectively.***

Certain portions of our revenues and expenses are denominated in Renminbi. If our revenues denominated in Renminbi increase or expenses denominated

in Renminbi decrease in the future, we may need to convert a portion of our revenues into other currencies to meet our foreign currency obligations, including, among others, payment of dividends declared, if any, in respect of our ordinary shares. Under China's existing foreign exchange regulations, our PRC subsidiaries are generally able to pay dividends in foreign currencies, without prior approval from the State Administration of Foreign Exchange, or the SAFE, by complying with certain procedural requirements. However, we cannot assure you that the PRC government will not take further measures in the future to restrict access to foreign currencies for current account transactions.

Foreign exchange transactions by our PRC subsidiaries under the capital account continue to be subject to significant foreign exchange controls and require the approval of PRC governmental authorities, including the SAFE. In particular, if our PRC subsidiaries borrow foreign currency loans from us or other foreign lenders, these loans must be registered with the SAFE, and if we finance our PRC subsidiaries by means of additional capital contributions, these capital contributions must be approved by certain government authorities including the Ministry

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of Commerce or its local counterparts. These limitations could affect the ability of our PRC subsidiaries to obtain foreign exchange through debt or equity financing.

***We may be subject to penalties, including restriction on our ability to inject capital into our PRC subsidiaries and our PRC subsidiaries' ability to distribute profits to us, if our PRC resident shareholders or beneficial owners fail to comply with relevant PRC foreign exchange rules.***

SAFE issued a public notice in October 2005 requiring PRC residents to register with the local SAFE branch before establishing or controlling any company outside of China for the purpose of capital financing with assets or equities of PRC companies, referred to in the notice as an "offshore special purpose vehicle." PRC residents that are shareholders and/or beneficial owners of offshore special purpose companies established before November 1, 2005 were required to register with the local SAFE branch before March 31, 2006. In addition, any PRC resident that is a shareholder of an offshore special purpose vehicle is required to amend its SAFE registration with respect to that offshore special purpose company in connection with any increase or decrease of capital, transfer of shares, merger, division, equity investment or creation of any security interest over any assets located in China or other material changes in share capital. In May 2007, SAFE issued relevant guidance to its local branches with respect to the operational process for SAFE registration, which standardized more specific and stringent supervision on the registration relating to the SAFE notice. While we believe our current shareholders have complied with existing SAFE registration procedures, however, we cannot provide any assurance that all of our shareholders and beneficial owners who are PRC residents will comply with our request to make, obtain or update any applicable registrations or comply with other requirements required by the SAFE notice or other related rules in the future. In case of any future non-compliance on any of our PRC resident shareholders or beneficial owners, our PRC subsidiaries and such shareholders and beneficial owners may be subject to fines and other legal sanctions, including restriction on our ability to contribute additional capital into our PRC subsidiaries and our PRC subsidiaries' ability to distribute dividends to our offshore holding companies, which will adversely affect our business.

On December 25, 2006, the People's Bank of China promulgated the "Measures for Administration of Individual Foreign Exchange." On January 5, 2007, the SAFE promulgated Implementation Rules for those measures and on March 28, 2007, the SAFE further promulgated the Operating Procedures on Administration of Foreign Exchange regarding PRC Individuals' Participation in Employee Share Ownership Plans and Employee Stock Option Plans of Overseas Listed Companies (collectively, referred to as the "Individual Foreign Exchange Rules"). According to the Individual Foreign Exchange Rules, PRC citizens who are granted shares or share options by a company listed on an overseas stock market according to its employee share option or share incentive plan are required to register with the SAFE or its local counterparts by following certain procedures. Our PRC affiliates and our employees who are PRC citizens and individual beneficiary owners, or have been granted restricted shares or share options, may be subject to the Individual Foreign Exchange Rules. The failure of our PRC individual beneficiary owners, the restricted holders or our PRC affiliates to comply with the Individual Foreign Exchange Rules or relevant SAFE local counterparts' requirement may subject them to fines and legal sanctions.

***Failure to comply with PRC regulations regarding the registration requirements for stock incentive plans may subject the PRC plan participants or us to fines and other legal or administrative sanctions.***

On December 25, 2006, the People's Bank of China promulgated the Administrative Measures of Foreign Exchange Matters for Individuals, which set forth the respective requirements for foreign exchange transactions by individuals (both PRC or non-PRC citizens) under either the current account or the capital account. On January 5, 2007, SAFE issued implementing rules for the Administrative Measures of Foreign Exchange Matters for Individual, which, among other things, specified approval requirements for certain capital account transactions such as a PRC citizen's participation in the employee stock ownership plans or stock option plans of an overseas publicly-listed company. On February 15, 2012, SAFE issued the Notices on Issues concerning the Foreign Exchange Administration for Domestic Individuals Participating in Stock Incentive Plan of Overseas Publicly-Listed Company, or the Stock Incentive Plan Rules, which terminated the Application Procedures of Foreign Exchange Administration for Domestic Individuals Participating in Employee Stock Ownership Plan or Stock Option Plan of Overseas Publicly-Listed Company issued by SAFE in March 2007. Under these rules, PRC citizens who participate in a stock incentive plan in an overseas publicly-listed company are required to register with SAFE and complete certain other procedures. Participants of a stock incentive plan who are PRC citizens must retain a qualified PRC domestic agent, which could be a PRC subsidiary of such overseas publicly-listed company or other qualified PRC domestic institution designated by such PRC subsidiary, to conduct the SAFE registration and other

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procedures with respect to the stock incentive plan on behalf of these participants. Such participants must also retain an overseas entrusted institution to

handle matters in connection with their exercise of stock options and their purchase and sale of stocks. In addition, the PRC domestic agent is required to amend the SAFE registration with respect to the stock incentive plan if there is any material change to the stock incentive plan, the PRC domestic agent or the overseas entrusted institution or other material changes.

We and our PRC citizen employees who participate in our stock incentive plan are subject to these regulations. If we or our PRC optionees fail to comply with these regulations, we or our PRC optionees may be subject to fines and other legal or administrative sanctions. We may also face regulatory uncertainties that could restrict our ability to adopt additional option plans for our directors and employees under the PRC laws. In addition, the State Administration of Taxation, or SAT, has issued certain circulars concerning employee share options. Under these circulars, our employees working in the PRC who exercise share options are subject to PRC individual income tax. Our PRC subsidiary has obligations to file documents related to employee share options with relevant tax authorities and to withhold individual income taxes of those employees who exercise their share options. If our employees fail to pay or we fail to withhold their income taxes according to relevant laws and regulations, we may face sanctions imposed by the tax authorities or other PRC government authorities. Furthermore, there are substantial uncertainties regarding the interpretation and implementation of the Individual Foreign Exchange Rule and the Stock Incentive Plan Rules. No assurance can be given that our consultants, who have been or will be granted share options, would be deemed as our employees under the Stock Incentive Plan Rules and will successfully complete the registration of share options with SAFE after the completion of this offering. See “Item 4. Information on the Company — Regulation — Employee Stock Options”.

***The discontinuation of any preferential tax treatment currently available to us and the increase in the enterprise income tax in the PRC could in each case result in a decrease of our net income and materially and adversely affect our results of operations.***

Our operating subsidiaries incorporated in the PRC are governed by the PRC income tax law, which included until December 31, 2007, the Income Tax Law of the People’s Republic of China for Enterprises with Foreign Investment and Foreign Enterprises and the Provisional Regulations of the People’s Republic of China on Enterprises Income Tax, and, prior to January 1, 2008, were generally subject to the PRC enterprise income tax (“EIT”) rate of 33%, subject to reductions as part of incentives granted to foreign-invested enterprises and domestic companies that qualified as “high and new technology enterprises” operating in a state level economic and technological development zone or in the central or western region in China. For example, Wuxi Suntech, which is registered and operates in a high-tech zone in Wuxi, a state level economic and technological development zone, has been qualified as a “high and new technology enterprise.” As a result, it has been entitled to a preferential enterprise income tax rate of 15.0% since January 1, 2008 and it can continue to enjoy the 15% EIT rate so long as it continues to operate in the high-tech zone and maintains its “high and new technology enterprise” status.

The PRC Enterprise Income Tax Law, or the EIT Law, and the implementation regulations to the EIT Law, the Implementation Regulations, issued by the PRC State Council, became effective as of January 1, 2008. Under the EIT Law, China adopted a uniform tax rate of 25% for all enterprises (including domestically-owned enterprises and foreign-invested enterprises) and revoked the previous tax exemptions, reductions and preferential treatments applicable to foreign-invested enterprises.

Each of Wuxi Suntech, Luoyang Suntech Power Co., Ltd., Kuttler Automation Systems (Suzhou) Co., Ltd and Zhenjiang Rietech is qualified as a “high and new technology enterprise” under the definition stipulated in the Administrative Measures for the Determination of High and New Technology Enterprises effective as of January 1, 2008. Wuxi Suntech, Luoyang Suntech Power Co., Ltd., Kuttler Automation Systems (Suzhou) Co., Ltd and Zhenjiang Rietech were successfully approved to be qualified as “high and new technology enterprises” under the new EIT regime on December 1, 2008, December 30, 2008, December 22, 2009 and November 8, 2011, respectively. The “high and new technology enterprise” status is valid for a period of three years from the date of issuance of the certificate. Wuxi Suntech and Luoyang Suntech Power Co., Ltd. successfully renewed their “high and new technology enterprise” certificates on October 31, 2011 and October 28, 2011, respectively. If there are significant changes in the business operations, manufacturing technologies or other criteria that cause the enterprise to no longer meet the criteria as a “high and new technology enterprise, such status will be terminated from the year of such change. We cannot assure you that certain of our other PRC subsidiaries will continue to qualify as “high and new technology enterprises” in future periods. If any of our other PRC subsidiaries fails to qualify as a “high and new technology enterprise,” our

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income tax expenses would increase, which would have a material and adverse effect on our net income and results of operations.

Any significant increase in our income tax expenses may have a material adverse effect on our profit for the year. Reduction or elimination of the financial subsidies or preferential tax treatments we enjoyed prior to January 1, 2012 or imposition of additional taxes on us or our combined entities in China may significantly increase our income tax expenses and materially reduce our net income, which could have a material adverse effect on our business, prospects, results of operations and financial condition.

***We may be deemed as a PRC tax resident enterprise under the EIT Law and be subject to the PRC taxation on our worldwide income.***

The EIT Law also provides that enterprises established outside of China whose “de facto management bodies” are located in China are considered as “PRC tax resident enterprises” and are generally subject to the uniform 25% EIT rate as to their worldwide income. Under the Implementation Regulations issued by the PRC State Council, “de facto management body” is defined as a body that has material and overall management and control over the manufacturing and business operations, personnel and human resources, finances and treasury, and acquisition and disposition of properties and other assets of an enterprise. As the detailed Implementation Regulations are not clear, we can not assure you whether we will be treated as a resident enterprise for PRC tax purposes. If we are treated as a resident enterprise for PRC tax purposes, we will be subject to PRC tax on our worldwide income at the uniform tax rate of 25%, which would have an impact on our effective tax rate and a material adverse effect on our net income and results of operations.

***Interest and dividends payable by us to our foreign investors and gain on the sale of our ADSs or ordinary shares may become subject to withholding taxes under PRC tax laws.***

Under the EIT Law and Implementation Regulations issued by the State Council, PRC income tax at the rate of 10% is applicable to interest and dividends payable to investors that are “non-tax resident enterprises,” which do not have an establishment or place of business in the PRC, or which have such establishment or place of business but the relevant income is not effectively connected with the establishment or place of business, to the extent such interest or dividends have their sources within the PRC. Similarly, any gain realized on the transfer of ADSs or shares by such investors is also subject to 10% PRC income tax if such gain is regarded as income derived from sources within the PRC. If we are considered a PRC “tax resident enterprise,” the interest or dividends we pay with respect to our notes, ordinary shares or ADSs, or the gain you may realize from the transfer of our ordinary shares or ADSs, might be treated as PRC sourced income and be subject to PRC tax. If we and Suntech BVI are deemed to be a PRC “tax resident enterprise”, dividends distributed from our PRC subsidiaries to our BVI company and ultimately to our Cayman Islands company could be exempt from Chinese withholding tax on dividends, and dividends from our Cayman Islands company to ultimate shareholders that are non-PRC tax resident enterprises and do not have an establishment or place in the PRC, or which have such an establishment or place but the relevant income is not effectively connected with the establishment or place, might be subject to PRC withholding tax at 10% or a lower treaty rate. Our PRC subsidiaries currently do not have any plans to distribute dividends to Suntech BVI, other intermediate holding companies or our Cayman Islands company.

If we are required under the EIT Law to withhold PRC income tax on the interest or dividends, if any, that we pay to our non-PRC investors that are “non-tax resident enterprises,” or if you are required to pay PRC income tax on the transfer of our ordinary shares or ADSs, the value of your investment in our notes, ordinary shares or ADSs may be materially and adversely affected.

***Labor laws in the PRC may adversely affect our results of operations.***

On June 29, 2007, the PRC government promulgated a labor law, namely, the Labor Contract Law of the PRC, or the New Labor Contract Law, which became effective on January 1, 2008. The Implementation Rules of the New Labor Contract Law were subsequently promulgated and became effective on September 18, 2008. The PRC government also promulgated the Law on Mediation and Arbitration of Labor Disputes on December 29, 2007, which came into effect on May 1, 2008. The New Labor Contract Law imposes stricter requirements in terms of signing labor contracts, paying remuneration, stipulating probation and penalties and dissolving labor contracts. It also requires the terms of employment contracts to be placed in writing within one month of the commencement of

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an employment relationship, which may make hiring temporary workers more difficult. In addition, under the Regulations on Paid Annual Leave for Employees, which became effective on January 1, 2008, employees who have served more than one year for an employer are entitled to a paid vacation ranging from 5 to 15 days, depending on the number of the employee’s working years at the employer. Employees who waive such vacation time at the request of employers shall be compensated for three times their regular salaries for each waived vacation day. As a result of these new measures designed to enhance labor protection, our labor costs are expected to increase, which may adversely affect our business and our results of operations. These newly enacted labor laws and regulations also impose greater liabilities on employers and may significantly increase the costs to an employer if it decides to reduce its workforce. In the event we decide to significantly change or decrease our workforce, the New Labor Contract Law could adversely affect our ability to enact such changes in a manner that is most advantageous to our business or in a timely and cost effective manner, thus materially and adversely affecting our financial condition and results of operations.

**Risks Related to Our Ordinary Shares and ADSs**

***The market price for our ADSs has been, and may continue to be, volatile.***

In 2011, the trading price of our ADSs as reported by the New York Stock Exchange ranged from a high of \$10.71 per ADS to a low of \$1.70 per ADS. The market price for our ADSs may continue to be highly volatile and subject to wide fluctuations in response to a variety of factors, including the following:

- future economic or capital market conditions;
- foreign currency fluctuations;
- the availability and costs of credit and letters of credit that we require;
- announcements of technological or competitive developments;
- regulatory developments in our target markets affecting us, our customers or our competitors;
- announcements regarding patent litigation or the issuance of patents to us or our competitors;
- announcements of studies and reports relating to the conversion efficiencies of our products or those of our competitors;
- actual or anticipated fluctuations in our quarterly operating results;
- changes in financial estimates by securities research analysts;

- changes in the economic performance or market valuations of other PV technology companies;
- addition or departure of our executive officers and key research personnel; and
- sales or perceived sales of additional ordinary shares or ADSs.

***Our articles of association contain anti-takeover provisions that could have a material adverse effect on the rights of holders of our ordinary shares and ADSs.***

Our second amended and restated articles of association limit the ability of others to acquire control of our company or cause us to engage in change-of-control transactions. These provisions could have the effect of depriving our shareholders of an opportunity to sell their shares at a premium over prevailing market prices by discouraging third parties from seeking to obtain control of our company in a tender offer or similar transaction. For example, our board of directors has the authority, without further action by our shareholders, to issue preferred shares in one or more series and to fix their designations, powers, preferences, privileges, and relative participating, optional or special rights and the qualifications, limitations or restrictions, including dividend rights, conversion rights, voting rights, terms of redemption and liquidation preferences, any or all of which may be greater than the

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rights associated with our ordinary shares, in the form of ADS or otherwise. Preferred shares could be issued quickly with terms calculated to delay or prevent a change in control of our company or make removal of management more difficult. If our board of directors decides to issue preferred shares, the price of our ADSs may fall and the voting and other rights of the holders of our ordinary shares and ADSs may be materially and adversely affected.

***The audit report included in this annual report are prepared by auditors who are not inspected by the Public Company Accounting Oversight Board and, as such, you are deprived of the benefits of such inspection.***

Our independent registered public accounting firm that issues the audit reports included in our annual reports filed with the US Securities and Exchange Commission, as auditors of companies that are traded publicly in the United States and a firm registered with the US Public Company Accounting Oversight Board (United States) (“the “PCAOB”), is required by the laws of the United States to undergo regular inspections by the PCAOB to assess its compliance with the laws of the United States and professional standards. Because our auditors are located in the Peoples’ Republic of China, a jurisdiction where the PCAOB is currently unable to conduct inspections without the approval of the Chinese authorities, our auditors are not currently inspected by the PCAOB.

Inspections of other firms that the PCAOB has conducted outside China have identified deficiencies in those firms’ audit procedures and quality control procedures, which may be addressed as part of the inspection process to improve future audit quality. This lack of PCAOB inspections in China prevents the PCAOB from regularly evaluating our auditor’s audits and its quality control procedures. As a result, investors may be deprived of the benefits of PCAOB inspections.

The inability of the PCAOB to conduct inspections of auditors in China makes it more difficult to evaluate the effectiveness of our auditor’s audit procedures or quality control procedures as compared to auditors outside of China that are subject to PCAOB inspections. Investors may lose confidence in our reported financial information and procedures and the quality of our financial statements.

***Holders of ADSs have fewer rights than shareholders and must act through the depository to exercise those rights.***

Holders of ADSs do not have the same rights of our shareholders and may only exercise the voting rights with respect to the underlying ordinary shares in accordance with the provisions of the deposit agreement. Under our second amended and restated articles of association, the minimum notice period required to convene a general meeting is seven days. When a general meeting is convened, you may not receive sufficient notice of a shareholders’ meeting to permit you to withdraw your ordinary shares to allow you to cast your vote with respect to any specific matter. In addition, the depository and its agents may not be able to send voting instructions to you or carry out your voting instructions in a timely manner. We will make all reasonable efforts to cause the depository to extend voting rights to you in a timely manner, but we cannot assure you that you will receive the voting materials in time to ensure that you can instruct the depository to vote your ADSs. Furthermore, the depository and its agents will not be responsible for any failure to carry out any instructions to vote, for the manner in which any vote is cast or for the effect of any such vote. As a result, you may not be able to exercise your right to vote and you may lack recourse if your ADSs are not voted as you requested. In addition, in your capacity as an ADS holder, you will not be able to call a shareholder meeting.

***If a poll is not demanded at our shareholder meetings, voting will be by a show of hands and shares will not be proportionately represented. Shareholder resolutions may be passed without the presence of the majority of our shareholders in person or by proxy.***

Voting at any of our shareholder meetings is by a show of hands unless a poll is demanded. A poll may be demanded by the chairman of our board of directors or by any shareholder present in person or by proxy. If a poll is demanded, each shareholder present in person or by proxy will have one vote for each ordinary share registered in his name. If a poll is not demanded, voting will be by show of hands and each shareholder present in person or by proxy will have one vote regardless of the number of shares registered in his name. In the absence of a poll, shares will therefore not be proportionately represented. In addition, the quorum required for our shareholder meetings consists of shareholders who hold at least one-third of our ordinary shares being present at a meeting in person or by

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proxy. Therefore, subject to the requisite majorities, shareholder resolutions may be passed at our shareholder meetings without the presence of the majority of our shareholders in person or by proxy.

***You may be subject to limitations on transfers of your ADSs.***

Your ADSs are transferable on the books of the depository. However, the depository may close its transfer books at any time or from time to time when it deems expedient in connection with the performance of its duties. In addition, the depository may refuse to deliver, transfer or register transfers of ADSs generally when our books or the books of the depository are closed, or at any time if we or the depository deem it advisable to do so because of any requirement of law or of any government or governmental body, or under any provision of the deposit agreement, or for any other reason.

***ADS holders' right to participate in any future rights offerings may be limited, which may cause dilution to your holdings and you may not receive cash dividends if it is impractical to make them available to you.***

We may from time to time distribute rights to our shareholders, including rights to acquire our securities. However, we cannot make rights available to our ADS holders in the United States unless we register the rights and the securities to which the rights relate under the Securities Act or an exemption from the registration requirements is available. Also, under the deposit agreement, the depository bank will not make rights available to you unless the distribution to ADS holders of both the rights and any related securities are either registered under the Securities Act, or exempted from registration under the Securities Act. We are under no obligation to file a registration statement with respect to any such rights or securities or to endeavor to cause such a registration statement to be declared effective. Moreover, we may not be able to establish an exemption from registration under the Securities Act. Accordingly, ADS holders may be unable to participate in our rights offerings and may experience dilution in their holdings.

In addition, the depository of our ADSs has agreed to pay to you the cash dividends or other distributions it or the custodian receives on our ordinary shares or other deposited securities after deducting its fees and expenses. You will receive these distributions in proportion to the number of ordinary shares your ADSs represent. However, the depository may, at its discretion, decide that it is inequitable or impractical to make a distribution available to any holders of ADSs. For example, the depository may determine that it is not practicable to distribute certain property through the mail, or that the value of certain distributions may be less than the cost of mailing them. In these cases, the depository may decide not to distribute such property and you will not receive such distribution.

***We are a "foreign private issuer," and have disclosure obligations that are different than those of other U.S. domestic reporting companies so you should not expect to receive the same information about us at the same time as a U.S. domestic reporting company may provide.***

We are a foreign private issuer and, as a result, we are not subject to certain of the requirements imposed upon U.S. domestic issuers by the SEC. For example, we are not required to issue quarterly reports or proxy statements. We are allowed six months to file our annual report with the SEC, and we are not required to disclose certain detailed information regarding executive compensation that is required from U.S. domestic issuers. Further, our directors and executive officers are not required to report equity holdings under Section 16 of the Securities Act. As a foreign private issuer, we are also exempt from the requirements of Regulation FD (Fair Disclosure) which, generally, are meant to ensure that select groups of investors are not privy to specific information about an issuer before other investors. We are, however, still subject to the anti-fraud and anti-manipulation rules of the SEC, such as Rule 10b-5.

Since many of the disclosure obligations required of us as a foreign private issuer are different than those required by other U.S. domestic reporting companies, our shareholders should not expect to receive information about us in the same amount and at the same time as information is received from, or provided by, other U.S. domestic reporting companies. We are liable for violations of the rules and regulations of the SEC which do apply to us as a foreign private issuer. Violations of these rules could affect our business, results of operations and financial condition.

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***We are a Cayman Islands company and, because judicial precedent regarding the rights of shareholders is more limited under Cayman Islands law than that under U.S. law, you may have less protection for your shareholder rights than you would under U.S. law.***

Our corporate affairs are governed by our second amended and restated memorandum and articles of association, the Cayman Islands Companies Law and the common law of the Cayman Islands. The rights of shareholders to take action against the directors, actions by minority shareholders and the fiduciary responsibilities of our directors to us under Cayman Islands law are to a large extent governed by the common law of the Cayman Islands. The common law of the Cayman Islands is derived in part from comparatively limited judicial precedent in the Cayman Islands as well as that from English common law, which has persuasive, but not binding, authority on a court in the Cayman Islands. The rights of our shareholders and the fiduciary responsibilities of our directors under Cayman Islands law are not as clearly established as they would be under statutes or judicial precedent in some jurisdictions in the United States. In particular, the Cayman Islands has a less developed body of securities laws than the United States. In addition, some U.S. states, such as Delaware, have more fully developed and judicially interpreted bodies of corporate law than the Cayman Islands.

As a result of all of the above, public shareholders may have more difficulty in protecting their interests in the face of actions taken by management, members of the board of directors or controlling shareholders than they would as shareholders of a U.S. public company.

***You may have difficulty enforcing judgments obtained against us.***

We are a Cayman Islands company and substantially all of our assets are located outside of the United States. A substantial portion of our current

business operations are conducted in the PRC. In addition, a majority of our directors and officers are nationals and residents of countries other than the United States. A substantial portion of the assets of these persons are located outside the United States. As a result, it may be difficult for you to effect service of process within the United States upon these persons. It may also be difficult for you to enforce in U.S. court judgments obtained in U.S. courts based on the civil liability provisions of the U.S. federal securities laws against us and our officers and directors, many of whom are not residents in the United States and whose assets are located in significant part outside of the United States. In addition, there is uncertainty as to whether the courts of the Cayman Islands or the PRC would recognize or enforce judgments of U.S. courts against us or such persons predicated upon the civil liability provisions of the securities laws of the United States or any state. In addition, it is uncertain whether such Cayman Islands or PRC courts would be competent to hear original actions brought in the Cayman Islands or the PRC against us or such persons predicated upon the securities laws of the United States or any state.

***We may be or may become a passive foreign investment company, or PFIC, which could result in adverse U.S. tax consequences to U.S. investors.***

Based on the past composition of our income and valuation of our assets, including goodwill, we believe that we were not a PFIC for our taxable year ended on December 31, 2011, although there can be no assurance in this regard. Under the U.S. Internal Revenue Code of 1986, as amended, the determination of a non-US corporation is a PFIC is made annually. Accordingly, our PFIC status for the current taxable year cannot be determined with certainty until after the close of the current taxable year. In particular, our PFIC status may be determined in large part based on the market price of our ADSs and ordinary shares, which is likely to fluctuate. Accordingly, fluctuations in the market price of the ADSs and ordinary shares may result in our being a PFIC in the current or any future taxable year.

If we are a PFIC for any taxable year during which you hold our ADSs or ordinary shares, such characterization could result in adverse U.S. federal income tax consequences to you if you are a U.S. investor. For example, if we are or become a PFIC, our U.S. investors may become subject to increased tax liabilities under U.S. federal income tax laws and regulations, and will become subject to burdensome reporting requirements. Moreover, non-corporate U.S. investors will not be eligible for reduced rates of taxation on any dividends received from us in taxable years beginning before January 1, 2013, if we are a PFIC in the taxable year in which such dividends are paid or in the preceding taxable year. For more information on PFICs, see “Taxation — Certain United States federal income tax consequences — passive foreign investment company.”

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**ITEM 4. INFORMATION ON THE COMPANY**

**A. History and Development of the Company**

Our predecessor company, Wuxi Suntech Power Co., Ltd., or Wuxi Suntech, was incorporated in January 2001 and commenced business operations in May 2002. To enable us to raise equity capital from investors outside of China, we established a holding company structure by incorporating Power Solar System Co., Ltd., or Suntech BVI, in the British Virgin Islands on January 11, 2005. Suntech BVI acquired all of the equity interests in Wuxi Suntech through a series of transactions that have been accounted for as a recapitalization. In anticipation of our initial public offering, we incorporated Suntech Power Holdings Co., Ltd., or Suntech, in the Cayman Islands as a listing vehicle on August 8, 2005. Suntech became our ultimate holding company when it issued shares to the existing shareholders of Suntech BVI on August 29, 2005 in exchange for all of the shares that these shareholders held in Suntech BVI.

We conduct a significant portion of our operations through Wuxi Suntech. We have continually invested in the capacity of PV cell and PV modules in China since our foundation. In December 2010, we acquired the Rietech companies that operate a 375 MW ingot and wafer slicing facility and were spun off from Glory Silicon, a company in which we have an equity investment. As of December 31, 2011, we substantially completed the acquisition and reached an installed capacity for wafers and ingot of approximately 1,600 MW. We have engaged in a number of other acquisitions and strategic alliances in order to further expand our sales channels and customer base, broaden our product mix, enhance our manufacturing and design capabilities, and diversify our geographical presence. See “— Product and Services” and “— Manufacturing.”

Our principal executive offices are located at 9 Xinhua Road, New District, Wuxi, Jiangsu Province 214028, People’s Republic of China. Our telephone number at this address is (86) 510 8531 8982 and our fax number is (86) 510 8534 3049.

Investor inquiries should be directed to us at the address and telephone number of our principal executive offices set forth above. Our website is [www.suntech-power.com](http://www.suntech-power.com). The information contained on our website is not part of this annual report on Form 20-F.

We made capital expenditures of \$142.6 million, \$276.2 million, \$366.8 million in 2009, 2010 and 2011, respectively. A certain portion of our capital expenditure in 2009 was used primarily for the completion of our thin film manufacturing facility as well as the construction of our PV cell production and supporting facilities in different locations. Our capital expenditures in 2010 primarily related to the construction of production facilities in Shanghai and other infrastructure projects to support expansion of Pluto capacity. In 2011, our capital expenditure was mainly used for our wafer facilities due to the acquisition of Rietech at the end of 2010. We estimate our capital expenditures in 2012 to be in the range of \$120 million to \$150 million, which will mainly be used to upgrade our equipment, improve our product performance and maintain our installed cell and module production capacity of 2400 MW and our installed wafer capacity of 1,600 MW. We plan to fund the balance of our 2012 capital expenditures with cash from operations.

**B. Business Overview**

**Overview**

We are one of the leading PV solar manufacturers in the world as measured by production output and deliveries in 2011, with leading positions in key

solar markets. Since we commenced business operations in May 2002, we have grown rapidly to become the world's largest manufacturer of PV cells and modules, based on production output and deliveries worldwide for residential, commercial, and utility-scale power plant customers. In 2011 we sold and delivered our 25 millionth PV module. As a key player in the PV industry, we design, develop, manufacture and market a variety of PV modules and cells. We also provide PV system integration services to customers in certain regions, and are expanding our support services for utility scale PV systems.

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We sell our products in various key solar energy markets worldwide including Germany, Italy, Spain, France, Benelux, Greece, the United States, Canada, China, the Middle East, Australia and Japan. We currently sell our products primarily through a select number of value-added resellers, such as distributors and system integrators, as well as to end users, such as project developers, that have particular expertise and experience in a given geographic or applications market. In addition to regional headquarter offices in Schaffhausen, Switzerland, and San Francisco, California, we also have sales and customer support offices in Germany, France, Italy, Spain, Netherlands, Greece, Australia, Japan, Korea, and the United Arab Emirates. We believe that our local sales offices enhance our ability to localize customer service and support, which help foster closer relationships with our key customers.

We believe that we have been able to grow rapidly because of our ability to capitalize on the PV market's demand for high efficiency products at low cost per watt. We continue to focus on reducing PV solar module costs. By the end of 2012, we aim to lower our non-silicon processing costs, which we believe could put us in a better cost-competitive position in the marketplace. In addition, since the fourth quarter of 2011, we have focused on continuing to improve our accounts receivable collections and reducing the holding costs of inventory, which we believe could enhance our cash flows and liquidity. Our strong research and development capabilities have enabled us to develop advanced process technologies and manufacture PV cells and modules with high conversion efficiency rates and on a large scale. Conversion efficiency rates measure the ability of PV products to convert sunlight into electricity. As of December 31, 2011, the average conversion efficiency rates of our monocrystalline and multicrystalline silicon PV cells were 18.2% and 16.6%, respectively, which were increased from our 2010 rates of 17.9% and 15.9%, respectively.

We believe our R&D team of leading solar PV scientists, both in China and abroad, together with our China-based development and manufacturing facilities provide us with several competitive advantages, including access to relatively low-cost engineering expertise, skilled labor and facilities. We leverage our cost advantages by optimizing the balance between automated and manual operations in our manufacturing processes, which we believe lowers our operating costs and capital expenditures and enables us to expand our manufacturing capacity in a cost-effective manner. We continuously evaluate and adjust our combination of automated and manual operations in our manufacturing processes in order to optimize our cost structure while improving our manufacturing outputs and quality. By continuing to improve conversion efficiency, lower material costs, and lower engineering and overhead costs, we believe that we can further reduce our manufacturing costs per watt and achieve a cost advantage over our competitors.

In 2011, we significantly increased our aggregate production to meet strong global demand. As of December 31, 2011, our annualized aggregate PV cell manufacturing capacity reached 2,400 MW per annum. We intend to maintain our cell and module production capacity at 2,400 MW and wafer production capacity at 1,600 MW in 2012. In 2012, we also intend to develop value-added products, engineering, and financial solutions and services to differentiate our company from other PV manufacturers.

## **Our Products and Services**

We design, develop, manufacture and market a variety of PV cells and modules, including a broad range of value-added BIPV products. Our products are used to provide reliable and environmentally friendly electric power for residential, commercial, industrial and public utility applications in various markets worldwide. We also provide PV system integration services to customers in certain regions, and are expanding our support services for utility scale PV systems. Since 2010, we also began to manufacture silicon wafers and ingots used in manufacturing our PV cells and modules.

Solar energy generation systems use interconnected PV cells to generate electricity from sunlight, a phenomenon commonly known as the photovoltaic effect. Most PV cells are constructed using specially processed silicon, which, when exposed to sunlight, generates electric current. Interconnected PV cells are packaged into PV modules, which protect the PV cells and collect the electricity generated. PV systems comprise of multiple PV modules, related power electronics and other components. PV systems are used for both on-grid generation, in which electricity generated is fed into an electricity transmission grid for sale, and off-grid generation for locations where access to the electricity transmission grid is not physically available or economically feasible.

### ***Silicon Ingots/Polysilicon Wafers***

Silicon ingots are hard, stone-like products produced from raw silicon materials. Silicon wafers are produced by finely slicing pieces from the ingots into quasi-circular wafers. Wafers are inspected for contaminants before being packed and transferred to be used at our PV cell production facilities.

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### ***PV Cells***

A PV cell is a semiconductor device made from a silicon wafer that converts sunlight into electricity by photovoltaic effect. We produce a variety of monocrystalline and multicrystalline silicon PV cells.

### ***PV Modules***



A PV module is an assembly of PV cells that have been electrically interconnected and encapsulated via a lamination process into a durable and weather-proof package. We produce a variety of PV modules ranging from 20 to 300 watts in power, with higher output modules under development.

### ***PV System Integration and Project Development***

A PV system consists of one or more PV modules that are physically mounted and electrically interconnected, with system components such as inverters, batteries and power electronics, to produce and reserve electricity.

#### *PV System Integration*

Our PV system integration services include the design, installation, commissioning and testing of PV systems. Our PV system integration services include services such as planning, engineering, procurement of permits and equipment, construction management, monitoring and maintenance. We offer PV system integration services primarily through one of our subsidiaries, Suntech Energy Engineering Co., Ltd.

Suntech Energy Engineering Co., Ltd. is based in Shanghai, China, and has designed and installed on-grid and off-grid PV systems used in lighting for outdoor urban public facilities, in farms and villages and in commercial buildings.

#### *Project Development*

Our project development services include the design, installation and testing services provided in connection with PV system integration projects, as well as long-term commitments or investments in certain projects, such as assisting with on-going project development, arranging for or facilitating the access to financing, and acquiring ownership of equity interest in such projects.

In connection with our investment in GSF, an investment fund created to make investments in private companies that own or develop projects in the solar energy sector, we entered into a commitment to contribute up to €258 million to GSF. As of December 31, 2011, we had contributed a total of €155.7 million, fulfilling all of our contribution obligations as of such date, and had a remaining capital call commitment of €94.4 million after we transferred 6.7% shares in GSF to Mr. Romero in November 2011. See “Item 7 — Major Shareholders and Related Party Transactions — B. Related Party Transactions.”

We continue to explore potential project development and joint venture opportunities in Thailand, South America, South Africa, Germany, and Australia.

#### *Other – KSL-Kuttler*

We manufacture automation systems for the printed circuit board industry through our KSL-Kuttler subsidiary.

## **Manufacturing**

Our future success depends on our ability to continue to manage our production facilities effectively, further improve the conversion efficiency of our products, and reduce our manufacturing costs. Our vertical integration of productions from wafers to modules has enhanced our ability to streamline operations and capture synergies along the supply chain. In addition to the cell efficiency gains we expect from our Pluto technology, we are in the process of capturing module efficiency gains from improved operational practices. Leveraging our leading market position, we are investing in improved strategic sourcing to further lower our silicon and non-silicon material costs.

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In order to maintain our record of high capacity utilization, we have introduced and will continue to introduce in-house designed automation equipment. This has already enabled us to reduce manufacturing headcount, which would otherwise negatively affect our growth potential.

We will continue to assess and adjust our combination of automated and manual operations to optimize our manufacturing process in a cost-effective way. The combination of automated and manual operations enables us to produce PV cells with either monocrystalline or multicrystalline silicon wafers, which gives us flexibility in raw material procurement and enables us to respond to changes in demand for product specifications; such capability is more difficult to achieve with fully automated processes often utilized by necessity in countries with higher labor costs. At the same time, our flexible manufacturing approach enables us to maintain high manufacturing yields.

In the first quarter of 2012, we began to consider further initiatives in relation to the in-house manufacturing of original equipment as well as contracting third parties to manufacture Suntech labeled PV modules.

## **Manufacturing Processes**

To produce monocrystalline silicon ingots, silicon raw materials are first melted in a quartz crucible in the pulling furnace. A thin crystal seed is then dipped into the melted material to determine the crystal orientation. The seed is rotated and then slowly extracted from the melted material which solidifies on the seed to form a single crystal. To produce multicrystalline ingots, molten silicon is transformed into a block through a casting process in a furnace. Crystallization starts by gradually cooling the crucibles in order to create multicrystalline ingot blocks. Such multicrystalline ingot blocks consist of multiple smaller crystals as opposed to the single crystal of a monocrystalline ingot.

In addition, in 2011 we began to utilize a new process of producing silicon ingots through a casting process in which we are able to derive from the ingots both monocrystalline wafers and wafers having features of both monocrystalline and multicrystalline wafers. Wafers derived from the center of ingots cast in this new process tend to be monocrystalline, whereas wafers derived towards the outer edges of the ingot cast in this new process tend to have both monocrystalline and multicrystalline characteristics. The monocrystalline wafers derived through this casting process can be produced at a lower cost than traditional methods of deriving a monocrystalline wafer from a monocrystalline ingot grown from a crystal seed.

After the ingots are inspected, monocrystalline ingots are squared by squaring machines. Through high-precision cutting techniques, the squared ingots are then sliced into wafers by wire saws using steel wires and silicon carbon powder. To produce multicrystalline wafers, multicrystalline ingots are first cut into pre-determined sizes. After a testing process, the multicrystalline ingots are cropped and the usable parts of the ingots are sliced into wafers by wire saws by the same high-precision cutting techniques used for slicing monocrystalline wafers. After being inserted into frames, the wafers go through a cleansing process to remove debris from the previous processes.

PV cell manufacturing begins with chemical treatment of the wafer surface, which reduces the PV cell's reflection of sunlight. Through a thermal process, or a diffusion process, certain impurities are introduced into the silicon wafer so as to form an electrical field within the PV cell. Electrical isolation between the front and back surfaces of the silicon wafer is achieved by edge isolation, which involves removing a very thin layer of silicon around the edge and back of the wafer. An anti-reflection coating is then applied to the front surface of the PV cell in order to enhance its absorption of sunlight. We screen print negative and positive metal contacts, or electrodes, onto the front and back surfaces of the PV cell, respectively, with the front contact in a grid pattern to allow sunlight to be absorbed. Silicon and metal electrodes are then connected through an electrode firing process in a conveyor belt furnace at high temperature. We complete the manufacturing of PV cells by testing and sorting.

Difference exists in the manufacturing processes for monocrystalline and multicrystalline silicon PV cells. The chemical treatment process for manufacturing monocrystalline silicon PV cell produces a "pyramid-textured surface", which traps sunlight into the silicon. For the manufacturing of multicrystalline silicon PV cells, typically a similar type of surface structure cannot be readily formed, and as a result the surface reflection levels of multicrystalline silicon PV cells are usually higher than those of monocrystalline silicon PV cells. We have developed a patented process that allows the formation of a similar surface structure in

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monocrystalline silicon PV cells. We believe that this technology allows us to achieve high conversion efficiencies for multicrystalline silicon PV cells.

The diagram below illustrates the PV cell manufacturing process:

Our PV modules are formed by interconnecting multiple PV cells in the desired electrical configuration through tabbing and stringing. The interconnected cells are laid out and laminated in a vacuum and then go through a curing process, or a heating process. Through these processes, our PV modules are sealed and become weatherproof and are able to withstand high levels of ultraviolet radiation and moisture. Assembled PV modules are packaged in a protective aluminum frame prior to testing.

The diagram below illustrates the PV module manufacturing process:

In April 2008, we acquired KSL-Kuttler, a leading manufacturer of wet processing and automation systems for printed circuit board industry based in Germany. In 2010, we substantially reduced our operations in Germany to improve cost effectiveness. In 2011, we embarked on a plan to increase the manufacturing capacity of the Suzhou plant of KSL-Kuttler through construction of new facilities in the size of approximately 108,728 square meters, which are expected to be completed in 2012.

### ***Manufacturing Capacity Expansion***

In 2011, we increased our cell capacity to 2,400 MW up from 1,800 MW in 2010 as a result of the additional capacity we acquired through our joint

venture, Wuxi Sunshine. We entered this joint venture with two Wuxi based companies, Wuxi Industrial Development Group and Wuxi New District Economic Development Group, to own and operate PV cell production facility of a manufacturing capacity of up to 1,200 MW co-located at our Wuxi campus. We have achieved 600 MW of PV cell capacity currently at Wuxi Sunshine and, subject to future demand visibility, may consider implementing the second phase addition of 600 MW PV cell capacity. By the end of 2011, we reached a total cell manufacturing capacity of 2,400 MW composed of 1,800 MW in Wuxi, 400 MW in Shanghai, and 200 MW in Luoyang.

In support of our move towards becoming a more vertically integrated producer, we acquired Rietech in 2010, which was spun off from Glory Silicon, a China-based silicon ingot and wafer manufacturing facility. During 2011, we increased ingot and wafer production capacity, and as of December 31, 2011, we had 1,600MW of ingot and wafer production capacity which we intend to maintain in 2012.

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The total module manufacturing capacity of 2011 was 2,400 MW, which includes our total Pluto-enabled capacity ready for production of approximately 450 MW. As a result of the augmented manufacturing capacity, in 2011 we were able to ship 2,095.5 MW of our solar products, representing a 33.3% increase from 2010.

In 2012, we intend to maintain our cell and module production capacity at 2,400 MW and wafer production capacity at 1,600 MW.

## **Raw Materials**

Raw materials required in our manufacturing process include silicon wafers, ethylene vinyl acetate, metallic paste, tempered glass, tedlar-polyester-tedlar material, connecting systems and aluminum framing. Our raw material procurement policy is to use only vendors who have demonstrated quality control and reliability, and to maintain multiple supply sources for each of our key raw materials so that issues with any one vendor will not materially disrupt our operations. Except for arrangements pursuant to certain long-term supply agreements, we evaluate the quality and delivery performance of each vendor periodically and adjust quantity allocations accordingly. We maintain adequate supply of silicon wafers and other raw materials based upon regular estimates of customer orders and optimized production plan.

We have adopted an initiative to increase purchases of raw materials from suppliers based in China that provide goods of comparable quality as those produced outside of China but at a lower cost and with a shorter lead and delivery time. Such initiative concerns suppliers for silicon wafers, tempered glass, ethylene vinyl acetate, tedlar-polyester-tedlar material, aluminum framing and metallic paste.

### *Polysilicon and Silicon Wafers*

Polysilicon and silicon wafers are the most important raw materials for making PV products.

Currently, we have business relationships with over 50 suppliers of polysilicon and silicon wafers. We procure a significant portion of our polysilicon and silicon supplies from suppliers under fixed price contracts, including multi-year supply agreements. We procure our remaining polysilicon and silicon wafer supplies through short-term supply agreements and from the spot market. Since 2010, we also began to manufacture silicon wafers, which can be used to satisfy a portion of our wafer need for manufacturing our PV cells and modules.

### *Multi-year Supply Agreements*

After the financial crisis in 2008, demand for solar products had substantially revived for a short period, leading to rising selling prices of silicon wafers, our key raw material of production. We entered into a number of multi-year supply agreements in the three year period from 2006 to 2008 to secure the volume required to meet our consumption demand for module productions. In 2011, we entered into one additional long-term silicon supply contract. These supply agreements accounted for a significant portion of the polysilicon and silicon wafers consumed in our manufacturing activities in 2011.

Many of our multi-year supply agreements were structured as “take or pay” arrangements, which allowed the suppliers to invoice us for the full purchase price of polysilicon or silicon wafers we committed to purchase each year, whether or not we actually order the required volume. Towards the end of the third quarter in 2011, the market prices for polysilicon and silicon wafers experienced significant declines to a level substantially lower than the contract price under our multi-year supply agreements, and also below the cash cost for smaller manufacturers,

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although there was a rebound in price in the first quarter of 2012. Nevertheless, we have sought to renegotiate the terms of our “take or pay” supply agreements since 2009, and we were able to renegotiate the pricing and volume delivery mechanism for a substantial portion of these supply agreements to make them more in line with spot market pricing so as to maintain our cost competitiveness.

- *Multi-year Polysilicon Supply Agreements.* Multi-year Polysilicon supply agreements continued to account for a significant portion of our 2011 consumption. Throughout the course of 2011, we were able to renegotiate prices on a monthly or quarterly basis for majority of our polysilicon supply agreements.

- *Multi-year Wafer Supply Agreements.* Wafers procured under our multi-year wafer supply agreements accounted for a significant portion of our consumption of wafers in 2011. Nevertheless, the percentage of our wafers procured under multi-year agreements decreased as we terminated our multi-year supply agreement with MEMC in 2011. We have another multi-year wafer supply agreement expiring in the second quarter of 2012, which will further significantly reduce the volume of our wafer requirements subject to the “take or pay” clauses in 2012. This allows us to further increase the utilization at our own Rietech facility and also provide us with greater sourcing flexibility.

Despite the success in renegotiating some of our multi-year supply agreements, we cannot assure you that we will be able to obtain significantly improved terms, if any, for all of our supply agreements. Even under renegotiated terms, we expect our commitments in connection with our multi-year supply agreements will continue to be significant. See “Item 3. Key Information — Risks Factors — Risks Related to Our Company and Our Industry — Our ability to adjust our raw materials costs may be limited as a result of our multi-year supply agreements previously entered into with many of our polysilicon and silicon wafer suppliers, which may make it difficult for us to respond in a timely manner to rapidly changing market conditions, and therefore could materially and adversely affect our cost of revenues and profitability.”

#### *Strategic Investments in Upstream Suppliers and Subsequent Developments*

We have also made strategic equity investments in upstream suppliers due to our growing reliance on spot market purchases of silicon. We entered into the following strategic investments as part of our strategy to secure high-quality and low-cost polysilicon and silicon wafers. In 2011, we impaired our investments in two of these companies.

- In March 2008, we acquired an 11.7% equity interest in Hoku Scientific for a total consideration of approximately \$20.0 million. Hoku Scientific is a public company listed on the Nasdaq Global Market and operates a polysilicon manufacturing facility in Idaho. In December 2009, Tianwei New Energy Holdings Co. Ltd. acquired approximately 33 million shares of Hoku, diluting our holdings of Hoku Scientific to approximately 4.19%. We entered into a long-term supply agreement in June 2007 with Hoku Materials Inc., or Hoku Materials, a subsidiary of Hoku Scientific, for the supply of polysilicon beginning in 2009. In mid-2011, we amended our agreement with Hoku Materials to shorten the initial term of the contract from 10 years to one year, subject to renewal on a yearly basis. In 2012, the agreement was further amended to reduce the supply amount and change the pricing terms from fixed prices to be based on spot prices on the market.
- In March 2008, we acquired a total of 14.0% equity interest in Nitel Solar for a total consideration of approximately \$100 million through the purchase of newly issued shares of Nitel Solar in three tranches. Nitel Solar is a privately held company incorporated in the Jersey Islands and is in the process of operating a polysilicon manufacturing facility near Irkutsk, Russia. In March 2009, our investment in Nitel Solar was diluted to approximately 11.5% due to a financing transaction by Nitel Solar. We entered into a supply agreement in August 2007 with Solaricos Trading, Ltd., or Solaricos, one of Nitel Solar’s subsidiaries, for the supply of polysilicon beginning in 2009. This agreement was amended in 2008 and 2009 to provide for, among others, variations on pricing and volume. As of December 31, 2010, we had prepayments outstanding with Nitel Solar pursuant to the polysilicon supply agreement in the amount of \$10.3 million. In the third quarter of 2011, we fully impaired such outstanding prepayment as well as the remainder of our investment in Nitel Solar following the receipt of notice from lenders to Nitel Solar that such lenders were foreclosing on a security interest securing loans made by such lender; such security interest consisted of substantially all assets of Nitel Solar.

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- In May 2008, we acquired an 18.0% equity interest in Glory Silicon for a total consideration of approximately \$21.4 million. Glory Silicon, a privately held company incorporated in the British Virgin Islands, principally operated PRC-based wafer manufacturing facilities. We entered into two definitive wafer purchase contracts with Glory Silicon in 2008, including a five-month wafer supply contract starting from September 2008 and a three-year wafer supply contract starting from August 2009. Since May 31, 2010, Glory Silicon had gone through a reorganization process to split its China mainland operation among its shareholders. As part of such reorganization, effective on June 1, 2010, certain of Glory’s assets and liabilities were injected into the newly incorporated Rietech companies. Our then existing supply contracts with Glory Silicon were also assigned to Rietech. From June to December 2010, the equity interests in Rietech were held and the assets and liabilities injected into Rietech were jointly controlled by us and two other investors. In December 2010, to transform our Company from a pure cell and module manufacturer to a more vertically integrated producer of wafers, cells and modules, we acquired the equity interests the other two investors had in the Rietech companies, and certain other non-operating entities, for a total cash consideration of US\$123.4 million. As a result we acquired the 100% interest in Rietech, and Glory Silicon had ceased being an affiliate of us as of December 31, 2010.
- In May 2008, we acquired a 15.8% equity interest in Shunda Holdings for a total consideration of approximately \$101.9 million through the purchase of convertible preferred shares. The preferred shares were later converted to common shares in 2009. Shunda Holdings is a manufacturer of polysilicon and wafers based in China. We entered into a definitive thirteen-year silicon wafer supply agreement in with a subsidiary of Shunda Holdings January 2008, pursuant to which it would supply us specified annual volumes of silicon wafers with an aggregate total volume of approximately 7,000 MW from 2008 to 2020. In 2010, we amended our procurement agreement with Shunda allowing us to renegotiate the price and volume on a monthly basis. In December 2010, we indirectly acquired an additional 20.85% equity interest of Shunda. In the third quarter of 2011, we fully impaired the remaining prepayment of \$10.8 million to Shunda Holdings and fully impaired the remainder of our investment in Shunda Holdings.
- In May 2008, we acquired a 5.0% equity interest in Xi’an Longji Silicon for a total consideration of \$7.3 million. Xi’an Longji Silicon, a privately held company incorporated in the PRC, manufactures wafers and is in the process of expanding its wafer production capacity. Our interest in Xi’an Longji Silicon was diluted to 4.7% in February 2009 and 4.4% in 2010 as a result of additional share issuances. We entered into a five year wafer purchase agreement with Xi’an Longji Silicon in January 2008 with adjustable purchase price based on market trends. In 2010, we signed a new six

-year wafer tolling and procurement agreement with Xi'an Longji, which superceded the previous five -year procurement agreement and allows us to renegotiate contract volume and price every quarter based on market oriented pricing mechanism and our actual needs.

- From January 2009 to October 2009, we acquired an aggregate of 20% equity interest in Asia Silicon, a privately held company incorporated in the British Virgin Islands, which began commercial operations in late 2008 as a polysilicon manufacturer in Qinghai, China. We entered into an agreement with Asia Silicon in January 2007 to purchase high purity polysilicon with a total value of up to \$1.5 billion over a 16-year period. Due to a change in strategy, we disposed of our interest in Asia Silicon on December 1, 2010, for cash consideration of \$23.9 million. In July, 2011, both parties renegotiated and reached a new polysilicon purchase agreement, under which we will purchase polysilicon from Asia Silicon with a total volume of 63,300 tons over a 9-year period starting from 2012. According to the new agreement, the price is negotiable quarterly with reference to our average purchase price under other long-term polysilicon supply contracts, and the existing prepayment will be gradually deducted from 2012 through 2017. As of December 31, 2011, we had a \$69.1 million prepayment to Asia Silicon.
- In November 2010, we committed to subscribe 40% equity interest in Wuxi Sunshine, a newly established joint venture engaging in PV cell manufacturing. We entered into a five-year processing agreement with Wuxi Sunshine in September 2010 whereby Wuxi Sunshine will provide cell processing services to us. As of December 31, 2011, we had invested \$39.6 million in Wuxi Sunshine, representing 40% of its share capital.

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During the first quarter of 2012, we continued to explore further investment opportunities in third parties that manufacture the raw materials for our PV cells and modules, including certain Taiwanese manufacturers.

### Quality Assurance and Certifications

We employ quality assurance procedures at key manufacturing stages to identify and solve quality issues early on in the process. Our quality assurance procedures include raw material quality assurance, process monitoring and PV cell quality and reliability assurance. If a problem is detected, a failure analysis will be performed to determine the cause.

We have received many types of international certifications for our quality assurance programs, which we believe demonstrate our technological capabilities and instill customer confidence. The following table sets forth the major certifications we have received and major test standards our products have met as of December 31, 2011.

| Certification Test Date              | Certification or Test Standard  | Relevant Products   |
|--------------------------------------|---|---|
| June 2002 and renewed in August 2009 | ISO 9001:2000 (renewed as ISO9001:2008) quality system certification, established by the International Organization for Standardization, an organization formed by delegates from member countries to establish international quality assurance standards for products and manufacturing processes. | The design and manufacture of crystalline silicon PV cells, modules and application systems |
| March 2006                           | UL certification, conducted by Underwriters Laboratories, against the standard of UL1703 3rd edition.   | Certain models of our PV modules  |
| June 2005 to December 2006           | IEC61215:1993/2005 test standard, administered by Arizona State University Photovoltaic Testing Laboratory.   | Certain models of our PV modules  |
| July 2007                            | TUV certification, conducted by TuV Rheinland Product Safety GmbH, against the requirement of IEC61215:2005 and IEC61730-1,-2.  | Certain models of our PV modules  |
| August 2007                          | VDE certification, conducted by VDE testing and certification institute, against the requirement of IEC61215:2005 and IEC61730-1,-2   | Certain models of our PV modules  |
| December 2007                        | Export Inspection Exemption Certificate, the only certificate in PV industry issued by China General Administration of Quality Supervision Inspection and Guarantee   | All models of PV modules  |
| March 2008                           | “Golden Solar” certification by CGC, against the requirement of GB/T9535-1998.  | Certain models of our PV modules  |

|              |   |   |
|--------------|---|---|
| August 2008  | CQC/CCC certification, conducted by CQC (China Quality Certification Center), against the requirement of GB/T 9535-1998 and GB 9962-1999. | Certain double glass models of our PV modules |
| October 2008 | KIER certification, conducted by Korea New and Renewable Energy Center  | Certain models of our PV modules              |
| March 2009   | CSA certification, conducted by CSA international, against the requirement of UL1703 3rd edition and ULC/ORD C1703-01                     | Certain models of our PV modules              |

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| Certification Test Date | Certification or Test Standard  | Relevant Products                |
|-------------------------|---|----------------------------------|
| September 2009          | JET certification, conducted by Japan Electrical Safety & Environment Technology Laboratories, against the requirement of IEC61215 2nd edition, IEC61730-1,-2, 1st edition. | Certain models of our PV modules |
| September 2009          | TUV certification, conducted by TuV Rheinland Product Safety GmbH, against the requirement of IEC61215:2005 and IEC61730-1,-2.  | PLUTO series module              |
| October 2009            | CSA certification, conducted by CSA international, against the requirement of UL1703 3rd edition and ULC/ORD C1703-01   | PLUTO series module              |
| March 2010              | MCS certification, conducted by BBA (British Board of Agreement), against the requirement of MCS005 Solar Photovoltaic Modules.   | Certain models of our PV modules |
| May 2010                | TUV certification, conducted by TUV Rheinland Japan, test in Ammonia Gas Atmosphere according to DIN 50916:1985 T2.   | Certain models of our PV modules |
| May 2010                | VDE certification, conducted by VDE, according to IEC82/576/CD:2009 (IEC61701 Salt mist corrosion testing of PV modules)  | Certain models of our PV modules |
| Jan 2012                | TUV certification, conducted by TUV Rheinland LGA Products GmbH, test in Ammonia corrosion testing of photovoltaic (PV) modules” according to 2PFG 1917/05.11               | Certain models of our PV modules |

### Markets and Customers

We sell our products in various key markets worldwide, including Germany, Italy, Spain, France, Benelux, Greece, the United States, Canada, China, the Middle East, Australia and Japan. The following table summarizes our net revenues generated from different geographic locations:

| Region                            | Year Ended December 31, |       |                    |       |                    |       |
|-----------------------------------|-------------------------|-------|--------------------|-------|--------------------|-------|
|                                   | 2009                    |       | 2010               |       | 2011               |       |
|                                   | Total Net Revenues      | %     | Total Net Revenues | %     | Total Net Revenues | %     |
| (In millions, except percentages) |                         |       |                    |       |                    |       |
| Europe:                           |                         |       |                    |       |                    |       |
| Germany                           | \$ 701.8                | 41.4% | \$ 818.5           | 28.2% | \$ 631.0           | 20.1% |
| Spain                             | 61.1                    | 3.6   | 86.5               | 3.0   | 44.6               | 1.4   |
| Italy                             | 200.1                   | 11.8  | 473.9              | 16.3  | 150.6              | 4.8   |
| France                            | 108.4                   | 6.4   | 223.0              | 7.7   | 239.0              | 7.6   |
| Benelux                           | 74.2                    | 4.4   | 124.8              | 4.3   | 132.5              | 4.2   |
| Others                            | 107.9                   | 6.4   | 191.0              | 6.6   | 232.1              | 7.4   |
| Europe Total                      | 1,253.5                 | 74.0  | 1,917.7            | 66.1  | 1,429.8            | 45.5  |
| United States                     | 160.4                   | 9.5   | 443.3              | 15.3  | 723.7              | 23.0  |
| China                             | 75.7                    | 4.5   | 154.0              | 5.3   | 371.6              | 11.8  |

|                    |            |        |            |        |            |        |
|--------------------|------------|--------|------------|--------|------------|--------|
| Australia          | 33.5       | 2.0    | 120.0      | 4.1    | 136.4      | 4.3    |
| Japan              | 81.6       | 4.8    | 134.2      | 4.6    | 143.9      | 4.6    |
| Others             | 88.6       | 5.2    | 132.7      | 4.6    | 341.2      | 10.8   |
| Total net revenues | \$ 1,693.3 | 100.0% | \$ 2,901.9 | 100.0% | \$ 3,146.6 | 100.0% |

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## Sales and Marketing

We currently sell our products primarily through a selected number of value-added resellers, such as distributors and system integrators, and to end users such as project developers with experience in a given geographic or applications market. We have also established local sales offices in our certain key markets such as Australia, France, Germany, Italy, Japan, the United Arab Emirates South Korea and the United States. We believe our local sales offices enhance our ability to provide localized customer service, support and sales, which will help foster closer relationships with our key customers.

We have extensive distribution channels and broad brand recognition in key solar markets. We have been selling PV cells and modules to European countries for more than eight years and the United States for more than seven years, and have supplied PV modules to a number of large and high-profile installations in both Europe and the United States. Due to our track record of supplying high quality, reliable and cost-effective PV modules to high-profile customers, we have developed strong brand recognition in key solar markets.

Our worldwide teams, which have an in-depth understanding of the local business environment and PV markets, enable us to develop strong relationships with our key customers. They provide customers with a high standard of service before, during, and after sales. Our major international customers include Semptra Generation (e.g. Mesquite Solar 1, LLC), Biosar Energy S.A, RMT, Energiebau Solarstromsysteme, Bangchak Petroleum Public Company, Krannich Solar, and Solarhybrid. We believe that our extensive international sales and distribution network and wide brand recognition enable us to introduce new products into the market quickly and provide better service to our customers.

We sell our PV modules primarily through sales contracts with a term of less than one year. Typically we are obligated to deliver PV modules according to previously negotiated prices and delivery schedules.

## Warranty

Our standard PV modules were typically sold with a five-year warranty for defects in materials and workmanship. Since April 2011, we extended the warranty period in relation to defects in materials and workmanship from five years to ten years. In addition, our PV modules also contain a five, 12, 18 and 25-year standard warranty against nameplate output declines of more than 5.0%, 10.0%, 15.0% and 20.0% of initial power generation capacity, respectively. Suntech Japan's standard PV modules sold in Japan are typically sold with a 10-year warranty for defects in materials and workmanship and a 25-year warranty against declines of more than 10.0% of initial peak power. The warranty periods of Suntech Japan's BIPV products vary depending on the nature and specification of each BIPV product. Additionally, a few of our customers have requested us to assume post-sale obligations. These obligations primarily consist of (i) guaranteeing minimum system output for a certain period of time, normally less than five years, which requires us to compensate the customer for losses if the system output is lower than the minimum requirement; and (ii) providing certain post-sale system quality warranty for a certain period of time, normally less than five years.

We accrue warranty costs when recognizing revenue and recognize such costs as a component of selling expense. Warranty costs primarily consist of replacement costs for parts and materials and labor costs for maintenance personnel. Due to our limited history of manufacturing solar modules, we do not have a significant history of warranty claims. Based on our best estimates of both future costs and the probability of incurring warranty claims, we accrue product warranty costs at 0.72% of our Suntech Japan PV module revenues and 1.0% of our other PV module revenues. Our estimates are based on a number of factors, including (1) an analysis of actual historical costs incurred in connection with warranty claims, (2) an assessment of our competitors' accrual practices and claim history, (3) changes in the market price of our PV products required to be incurred for us to provide the warranty service, and (4) results from academic research, including industry-standard accelerated testing, and other assumptions that we believe to be reasonable under the circumstances. We believe the change of warranty policy in April 2011 did not have a material effect on the warranty accrual rate. We acknowledge that such estimates are subjective and will continue to analyze our own claim history, the performance of our products compared to our competitors, PV products pricing trend and academic research results to determine whether our accrual is adequate. If we begin to experience warranty claims of a different level than that reflected in our current accrual rate, we will prospectively revise the warranty accrual rate.

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## Intellectual Property

We rely primarily on a combination of patent, trademark, trade secret, copyright and domain name protections, as well as employee and third party confidentiality agreements to safeguard our intellectual property. As of December 31, 2011, we had a total of 201 issued patents and 294 pending patent applications globally. With respect to, among other things, proprietary know-how that is not patentable and processes for which patents are difficult to enforce, we rely on trade secret protection and confidentiality agreements to safeguard our interests. We believe that many elements of our PV products and manufacturing processes involve proprietary know-how, technologies or data that are not covered by patents or patent applications, including technical processes, equipment designs, algorithms and procedures. We have taken security measures to protect these elements. Substantially all of our research and

development personnel have entered into confidentiality, non-competition and proprietary information agreements with us. These agreements address intellectual property protection issues and require our employees to assign to us all of their inventions, designs and technologies they develop during their terms of employment with us. We take other precautions, such as internal document and network assurance and using a separate dedicated server for technical data. We also deployed a data safety protection system in 2011 to better protect our key know-how.

We maintain nearly 400 trademarks globally. We maintain trademark registrations in China, including but not limited to the names Suntech, Suntech Power, HIPERFORMA, RELIATHON, and our logo. One of our trademarks in China is recognized as well-known trademark by the State Administration of Industry and Commerce in the PRC. We have registered, or are in the process of registering, such names in the United States, Canada, the European Union, Australia, New Zealand, India, Japan, South Korea, Hong Kong, Indonesia, Singapore, Malaysia, Thailand, the United Arab Emirates, Israel and South Africa. As our brand name is becoming more recognized in the PV market, we are working to increase, maintain and enforce our rights in our trademark portfolio, the protection of which is important to our reputation and branding. We also take legal actions to appropriate to challenge registrations of trademarks that may cause confusion to our customers in the market.

In an effort to prevent and curb the trade of imitation and counterfeit products that infringe our rights, we have worked with customs agencies around the world to seize and destroy such infringing products. We continue to monitor potential risks of infringement worldwide, and will continue to protect our intellectual property rights as necessary.

We maintain nearly 100 domain names globally, including suntech-power.com and many similar domain names as a defensive method. We also take legal actions as appropriate to challenge registrations of domain names which may cause confusion to our customers.

We will continue to enforce our intellectual property rights against alleged infringers worldwide. As of December 31, 2011, we did not face any material allegations of our infringement upon intellectual property rights of third parties brought against us.

## **Competition**

We are one of the world's leading solar energy companies as measured by production output of crystalline silicon solar modules. The PV market is intensely competitive and rapidly evolving. The number of PV product manufacturers has rapidly increased due to the growth of actual and predicted demand for PV products and the relatively low barriers to entry. Our competitors include PV divisions of large conglomerates such as Samsung Corporation, specialized cell manufacturers such as JA Solar, as well as integrated manufacturers of PV products such as First Solar, Inc. SunPower Corporation, Trina Solar and Yingli Solar. Some of our competitors, including Trina Solar and Yingli Solar, have become vertically integrated from upstream polysilicon and silicon wafer manufacturing to PV system integration. We also expect to face competition from new entrants to the PV market, including those that offer more advanced technological solutions or that have greater financial resources.

A significant number of our competitors, including First Solar, Inc., are developing or currently producing products based on newer PV technologies, including thin film PV modules, amorphous silicon, string ribbon and nano technologies, which may eventually offer cost advantages over the crystalline polysilicon technologies. Furthermore, the entire PV industry faces competition from conventional energy and non-solar renewable energy

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providers. Due to the relatively high energy production costs compared to most other energy sources, solar energy is generally not competitive without government incentive programs.

Many of our existing and potential competitors have substantially greater financial, technical, manufacturing and other resources than we do. Our competitors' greater size in some cases provides them with a competitive advantage with respect to manufacturing costs because of their economies of scale and their ability to purchase raw materials at lower prices. For example, those of our competitors that also manufacture semiconductors may source both semiconductor grade polysilicon and silicon wafers and solar grade polysilicon and silicon wafers from the same supplier. As a result, those competitors may have stronger bargaining power with the supplier and have an advantage over us in negotiating favorable pricing, as well as securing polysilicon and silicon wafer supplies in times of shortages. Many of our competitors also have greater brand name recognition, more established distribution networks and larger customer bases. In addition, many of our competitors have well-established relationships with our current and potential distributors and have extensive knowledge of our target markets. As a result, they may be able to devote more resources to the research, development, promotion and sale of their products or respond more quickly to evolving industry standards and changes in market conditions than we can.

## **Environmental Matters**

Our manufacturing processes generate emissions, noise, waste water, and other industrial wastes. We have installed various types of anti pollution equipment in our facilities to reduce, treat, and where feasible, recycle the wastes generated in our manufacturing process. We outsource the treatment of some of our waste water and other liquid wastes to third party contractors. Our operations are subject to regulation and periodic monitoring by local environmental protection authorities in Wuxi. We obtained ISO 14001 certification for our manufacturing facilities in Wuxi in September 2006. ISO 14001 prescribes standards for management of organizations to achieve an effective environmental management system.

The "end of life" treatment of electrical and electronic waste is receiving greater legislative attention globally and PV modules may be included within the scope of legislation covering such end of life waste. Within Europe it is anticipated that legislation will impose a producer responsibility to ensure end of life treatment of PV modules. In Europe, the organization PVCycle, of which we are a member, is coordinating the creation of an effective end of life take back and recycling scheme. Our crystalline PV modules have an expected operational life in excess of 25 years as in line with those of our leading industry peers, and therefore only a small volume of our modules (significantly less than 0.1% by weight), including those suffering damage in operation, are currently being



returned as having reached their end of life. Our crystalline PV modules currently have an aluminum frame and a plastic junction box. Once these are removed, the remaining laminate is over 95% by weight glass and therefore can be recycled within existing glass recycling facilities. On this basis the costs of meeting the legislative requirements of producer responsibility are anticipated to be approximately 1% to 2% of the selling price of the modules.

## **Insurance**

We maintain property insurance policies with reputable insurance companies covering our equipment and facilities. These insurance policies cover losses due to fire, earthquake, flood and a wide range of other natural disasters. Insurance coverage for our inventory and fixed assets other than land amounted to approximately \$2,572 million as of December 31, 2011. We maintain insurance policies in respect of marine, air and inland transit risks for the export of our products. We also maintain insurance against business disruptions. We consider our insurance coverage to be adequate. However, significant damage to any of our manufacturing facilities and buildings, whether as a result of natural disaster or other causes, could still have a material adverse effect on our business, financial condition and results of operations. In 2011, we paid an aggregate amount of approximately \$5.18 million in insurance premiums.

## **Regulation**

This section sets forth a summary of the most significant regulations or requirements that affect our business activities in China or our shareholders' right to receive dividends and other distributions from us.

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### ***Renewable Energy Law and Government Directives***

China in recent years has undertaken a number of other initiatives to encourage the development of the renewable energy sector and, in particular, the solar energy sector. In February 2005, China enacted its Renewable Energy Law, which became effective on January 1, 2006. The Renewable Energy Law sets forth policies to encourage the development and use of solar energy and other non fossil fuel renewable energy and their on grid application. In its recent amendment effective as of April 1, 2010, it is specified that a development fund is to be set to compensate the high cost of renewable energy projects. In order to expand the application of renewable energy, it also requires grid companies to enhance the construction and the management of the grid network. The law also specifies that the state will take measures to purchase all the renewable energy generated by various power plants. In August 2011, the NDRC released a directive which set forth a uniform national feed in tariff for the solar energy generated by power plants. The law also encourages the installation and use of solar energy water heating systems, solar energy heating and cooling systems, photovoltaic systems and other solar energy utilization systems. It expressly contemplates and permits financial incentives, such as governmental funding, preferential loans and tax preferences for the development of renewable energy projects. Since 2005, the State Council, the NDRC, the Ministry of Construction and the Ministry of Finance promulgated a number of directives to encourage the expansion of the renewable energy power generation industry, including the solar industry. These directives set forth specific measures relating to pricing of electricity generated by solar and other renewable power generation systems and sharing by all utility end users of certain costs incurred by solar and other renewable power generation systems. The directives further provide specific allocations of administrative and supervisory powers and responsibilities among various relevant government agencies at the national and provincial levels and stipulate relevant responsibilities among electricity grid companies and power generation companies with a view to the implementation of the renewable energy law. In addition, some provincial governments also promulgated some measures to stimulate the utilization of solar energy.

### ***Environmental Regulations***

Our research and development and manufacturing activities may use, generate and discharge toxic, volatile or otherwise hazardous chemicals and wastes. We are subject to a variety of governmental regulations related to the storage, use and disposal of hazardous materials. The major environmental regulations applicable to us include the Environmental Protection Law of the PRC, the Law of the PRC on the Assessment of Environmental Impact, Regulations on the Assessment of Environmental Impact of Plans, the Law of PRC on the Prevention and Control of Water Pollution, Implementation Rules of the Law of PRC on the Prevention and Control of Water Pollution, the Law of PRC on the Prevention and Control of Air Pollution, Implementation Rules of the Law of PRC on the Prevention and Control of Air Pollution, the Law of PRC on the Prevention and Control of Solid Waste Pollution, the Law of PRC on the Prevention and Control of Noise Pollution and PRC regulations regarding Administration of Construction Project Environmental Protection.

### ***Restrictions on Foreign Businesses and Investments***

The principal regulation governing foreign ownership of photovoltaic businesses in the PRC is the Foreign Investment Industrial Guidance Catalogue, updated and effective as of January 30, 2012. Under this regulation, the photovoltaic business is listed as an industry where foreign investments are encouraged.

### ***Taxation***

See "Item 10. Additional Information. — E. Taxation."

### ***Dividend Distribution***

Pursuant to the PRC *Foreign Exchange Administration Regulation* promulgated in 1996 and amended in 1997 and 2008 and various regulations issued by SAFE or its local branches, and other relevant PRC government authorities, the PRC government imposes controls on the convertibility of the Renminbi into foreign currencies and, in certain cases, the remittance of currency out of China.

The principal regulations governing the distribution of dividends paid by Sino-Foreign equity joint venture enterprises and wholly foreign owned enterprises include:

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- *PRC Sino-Foreign Equity Joint Venture Enterprise Law (1979), or EJV Law*, as amended in 1990 and 2001;
- *Implementation Rules of the PRC Sino-Foreign Equity Joint Venture Enterprise Law (1983)*, as amended in 1986, 1987 and 2001;
- *PRC Wholly Foreign Owned Enterprise Law (1986)*, or WFOE Law, as amended in 2000; and
- *Implementation Rules of the PRC Wholly Foreign Owned Enterprise Law (1990)*, as amended in 2001.

Under these laws and regulations, Sino-foreign equity joint venture enterprises and wholly foreign owned enterprises in China may, subject to the ongoing compliance with applicable foreign exchange regulations, pay dividends only out of their accumulated after-tax profits, if any, determined in accordance with PRC accounting standards and regulations. In addition, an enterprise in China is required to set aside at least 10.0% of its after-tax profit based on PRC accounting standards each year to its general reserves until the accumulative amount of such reserves reach 50.0% of its registered capital. These reserves are not distributable as cash dividends. A foreign -invested enterprise has the discretion to allocate a portion of its after-tax profits to staff welfare and bonus funds and expansion funds, which may not be distributed to equity owners except in the event of liquidation.

***Silicon Metal Industry***

Silicon metal is a key material for manufacturing polysilicon. Manufacturing of silicon metal is not encouraged, due to its high energy consumption and pollution of the environment, but is permitted by the PRC government. Any foreign enterprise's investment in the silicon metal industry requires approval from the National Development and Reform Commission, or the NDRC. In a notice which became effective March 1, 2008, the NDRC set stricter requirements for the silicon metal industry. In addition, according to the Foreign Investment Industrial Guidance Catalogue, updated and effective as of January 30, 2012, polysilicon manufacturing business is removed from being an encouraged foreign investment category and is categorized as a permitted foreign investment industry. These requirements affect our investments in and acquisitions of businesses engaged in the silicon metal industry.

***Anti-Monopoly Law***

On August 30, 2007, the Standing Committee of the National People's Congress of China adopted the Anti-Monopoly Law, or AML, which took effect as of August 1, 2008. On August 1, 2008, the State Council of China adopted the Provisions of the State Council on the Standard for Declaration of Concentration of Business Operators, or the SDCBO, which took effect as of August 3, 2008. The AML models itself on the European Union competition laws and includes provisions related to merger control, monopoly agreements, restraints on trade, and abuses of dominant market positions. Under the AML and the SDCBO, a notification must be sent to and the approval must be sought from the Ministry of Commerce for any business combination (including mergers, acquisitions and joint ventures) that may restrict or eliminate competition in the Chinese domestic market require.

If either of the thresholds below is met, a merger notification must be filed with the Ministry of Commerce for approval; otherwise the combination is not allowed:

- Total worldwide turnover in the previous accounting year of all undertakings in the combination exceeds RMB10 billion (approximately \$1.4 billion), and at least two of such undertakings each has a turnover of more than RMB400 million (approximately \$59 million) within China in the previous accounting year; or
- Total turnover in China in the previous accounting year of all undertakings involved in the combination exceeds RMB2 billion (approximately \$293 million), and at least two of such undertakings each has a turnover of more than RMB400 million (approximately \$59 million) within China in the previous accounting year.

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Even if the turnover thresholds are not met, if the Ministry of Commerce, based upon existing facts and evidence, considers that a combination may result in the elimination or restriction of competition in the Chinese domestic market, it has the power on its own initiative to investigate the combination. Also, if the Ministry of Commerce deems an acquisition of a Chinese company by foreign capital to be a "national security" issue, then a national security review will be conducted that could deny the combination.

In addition, certain types of agreements between competitors are forbidden by law if such agreements eliminate or restrict competition. These agreements include price fixing, output or sales restrictions, market sharing, restrictions on the purchases of new technology or facilities, and collective boycotts. In the case of vertical agreements (between parties at different levels of the supply chain), fixing resale prices and restricting minimum resale prices are forbidden (unless an exemption applies).

Combinations resulting in fair competition are encouraged in the AML. However, it is an infringement when a company with a “dominant market position” abuses their power by taking actions that restrict or eliminate competition. Behavior that may be considered as an abuse of power includes selling goods at unfairly high or low prices, selling goods below cost without a justified reason, refusing to deal with another party without justified reasons, requiring another party to trade exclusively without justified reasons, certain tying arrangements, and unjustified discriminatory pricing. The abovementioned regulations make it possible that our mergers and acquisitions in the PRC will be subject to review by PRC government authorities.

### **Foreign Exchange Control and Administration**

Foreign exchange in China is primarily regulated by:

- *PRC Foreign Exchange Administration Regulation (1996)*, as amended in 1997 and 2008; and
- *The Administration Rules of the Settlement, Sale and Payment of Foreign Exchange (1996)*, or the Administration Rules.

Under the Foreign Exchange Administration Regulation, the Renminbi is convertible for current account items, which include, among others, dividend payments, interest and royalties payments, and trade and service-related foreign exchange transactions. Conversion of Renminbi into foreign currency for capital account items, such as direct investment, loans, investment in securities and repatriation of funds, however, is still subject to the approval of SAFE or its local branches. Under the Foreign Exchange Administration Regulation, foreign-invested enterprises may only buy, sell and/or remit foreign currencies at the banks authorized to conduct foreign exchange transactions by complying with certain procedural requirements such as providing valid commercial documents and, in the case of capital account item transactions, only after obtaining approval from SAFE or its local branches. Capital investments directed outside of China by foreign-invested enterprises are also subject to restrictions, which include approvals by the PRC Ministry of Commerce, SAFE or its local branches and the PRC State Reform and Development Commission. Under our current structure, our income will be primarily derived from dividend payments from our operating subsidiaries in China.

On August 29, 2008, SAFE issued the Circular on the Relevant Operating Issues Concerning the Improvement of the Administration of the Payment and Settlement of Foreign Currency Capital of Foreign-Invested Enterprises, or Circular 142, a notice regulating the conversion by a foreign-invested company of foreign currency into Renminbi that restricts how the converted Renminbi may be used. Pursuant to Circular 142, the RMB funds obtained from the settlement of foreign currency-denominated registered capital of a foreign-invested enterprise may only be used for purposes within the business scope as approved by the applicable governmental authority, and cannot be used for equity investments within the PRC unless otherwise provided by laws and regulations. In addition, SAFE strengthened its oversight of the flow and use of the RMB capital converted from foreign currency-denominated registered capital of a foreign-invested company. The use of such RMB capital may not be altered from the original purposes for the conversion as reported to SAFE without SAFE’s approval, and such RMB capital may not be used to repay RMB loans if the proceeds of such loans have not yet been used.

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Violations of Circular 142 could result in severe monetary penalties, including substantial fines as set forth in the PRC Foreign Exchange Administration Regulation.

### **Regulation of Certain Onshore and Offshore Transactions**

In October 2005, SAFE issued the Notice on Issues Relating to the Administration of Foreign Exchange in Fund-raising and Return Investment Activities of Domestic Residents Conducted via Offshore Special Purpose Companies, or SAFE Notice 75, which became effective as of November 1, 2005, and was further supplemented by an implementing notice issued by the SAFE on November 24, 2005. SAFE Notice 75 suspends the implementation of two prior regulations promulgated in January and April of 2005 by SAFE. SAFE Notice 75 states that Chinese residents, whether natural or legal persons, must register with the relevant local SAFE branch prior to establishing or taking control of an offshore entity established for the purpose of overseas equity financing involving onshore assets or equity interests held by them. The term “Chinese legal person residents” as used in the SAFE Notice 75 refers to those entities with legal person status or other economic organizations established within the territory of China. The term “Chinese natural person residents” as used in the SAFE Notice 75 includes all Chinese citizens and all other natural persons, including foreigners, who habitually reside in China for economic benefit. The SAFE implementing notice of November 24, 2005 further clarifies that the term Chinese natural person residents as used under SAFE Notice 75 refers to those “Chinese natural person residents” defined under the relevant PRC tax laws and those natural persons who hold any interests in domestic entities which are classified as “domestic-funding” interests.

Chinese residents are required to complete amended registrations with the local SAFE branch upon (i) injection of equity interests or assets of an onshore enterprise to the offshore entity, or (ii) subsequent overseas equity financing by such offshore entity. Chinese residents are also required to complete amended registrations or filing with the local SAFE branch within 30 days of any material change in the shareholding or capital of the offshore entity, such as changes in share capital, share transfers or swap, merger or split, long-term equity or debt investments, and providing security. Chinese residents who have already incorporated or gained control of offshore entities that have made onshore investment in China before SAFE Notice 75 was promulgated must register their shareholding in the offshore entities with the local SAFE branch on or before March 31, 2006.

Under SAFE Notice 75, Chinese residents are further required to repatriate back into China all of their dividends, profits or capital gains obtained from their shareholdings in the offshore entity within 180 days of their receipt of such dividends, profits or capital gains. The registration and filing procedures under SAFE Notice 75 are prerequisites for other approval and registration procedures necessary for capital inflow from the offshore entity, such as inbound investments or shareholders loans, or capital outflow to the offshore entity, such as the payment of profits or dividends, liquidating distributions, equity sale proceeds, or the return of funds upon a capital reduction.

To further clarify the implementation of Circular 75, the SAFE issued Circular No. 106 on May 29, 2007. Under Circular No. 106, PRC subsidiaries of an offshore special purpose company are required to coordinate and supervise the filing of SAFE registrations by the offshore holding company's shareholders who are PRC residents in a timely manner. If these shareholders fail to comply, the PRC subsidiaries are required to report to the local SAFE authorities. If the PRC subsidiaries of the offshore parent company do not report to the local SAFE authorities, they may be prohibited from distributing their profits and proceeds from any reduction in capital, share transfer or liquidation to their offshore parent company and the offshore parent company may be restricted in its ability to contribute additional capital into its PRC subsidiaries. Moreover, failure to comply with the above SAFE registration requirements could result in liabilities under PRC laws for evasion of foreign exchange restrictions. Under the aforesaid regulation, in case we are regarded as a special vehicle company, our investment and foreign exchange activities shall be supervised and controlled by the competent government agencies.

On May 20, 2011, the SAFE issued the Notice on Implementation Rules Relating to the Administration of Foreign Exchange in Fund-raising and Return Investment Activities of Domestic Residents Conducted via Offshore Special Purpose Companies, or the Circular No. 19, which came into effect on July 1, 2011. Circular No. 19 further specifies the SAFE registration formalities in terms of domestic residents setting up a special purpose company, SAFE registration alteration, and rectification procedures.

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**Employee Stock Options**

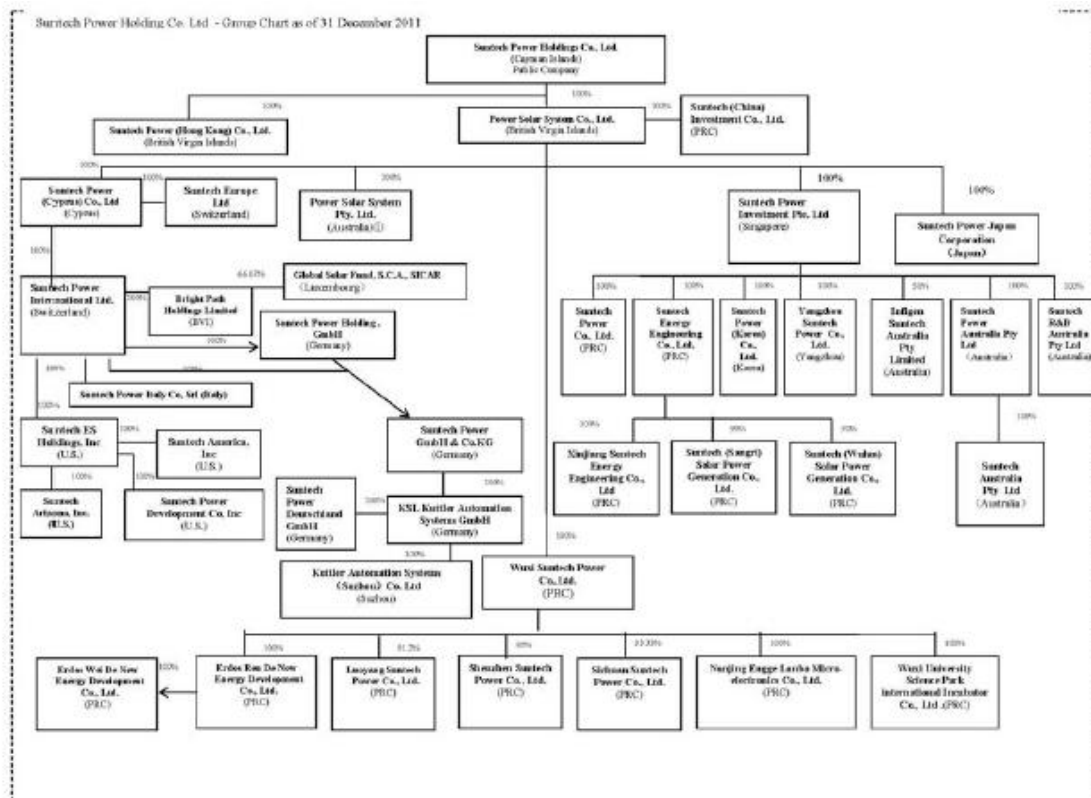
On December 25, 2006, the People's Bank of China promulgated the Administrative Measures on Individual Foreign Exchange. On January 5, 2007, SAFE issued the Implementing Rules of the Administrative Measures on Individual Foreign Exchange, or the Individual Foreign Exchange Rule, which, among other things, specifies approval requirements for a PRC citizen's participation in the employee stock ownership plans or stock option plans of an overseas publicly-listed company. On February 15, 2012, SAFE issued the Stock Incentive Plan Rules, which terminated the Application Procedures of Foreign Exchange Administration for Domestic Individuals Participating in Employee Stock Ownership Plan or Stock Option Plan of Overseas Publicly-Listed Company issued by SAFE in March 2007. According to the Stock Incentive Plan Rules, if a PRC domestic individual participates in any stock incentive plan of an overseas publicly-listed company, a qualified PRC domestic agent must, among other things, file, on behalf of such individual, an application with SAFE to conduct the SAFE registration with respect to such stock incentive plan and obtain approval for an annual allowance with respect to the purchase of foreign exchange in connection with the exercise of stock options and the purchase and sale of stocks. Such PRC individuals' foreign exchange income received from the sale of stocks and dividends distributed by the overseas publicly-listed company must be fully remitted into a collective foreign currency account in the PRC opened and managed by the PRC agent before distribution to such individuals.

Our PRC citizen employees who have been granted share options, or PRC optionees, are subject to the Stock Incentive Plan Rules as our Company is an overseas publicly-listed company. If we or our PRC optionees fail to comply with the Individual Foreign Exchange Rule and the Stock Incentive Plan Rules, we and/or our PRC optionees may be subject to fines and other legal sanctions. We may also face regulatory uncertainties that could restrict our ability to adopt additional option plans for our directors and employees under the PRC laws. In addition, SAT has issued certain circulars concerning employee share options. Under these circulars, our employees working in the PRC who exercise share options will be subject to PRC individual income tax. Our PRC subsidiary has obligations to file documents related to employee share options with relevant tax authorities and to withhold individual income taxes of those employees who exercise their share options. If our employees fail to pay or we fail to withhold their income taxes according to relevant laws and regulations, we may face sanctions imposed by the tax authorities or other PRC administrative authorities.

**C. Organizational Structure**

The following diagram illustrates our company's organizational structure, and the place of formation, ownership interest and affiliation of each of our significant subsidiaries as of December 31, 2011.

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(1) Power Solar System Pty. Ltd. is currently in the process of being liquidated.

#### D. Property, Plant and Equipment

Our research and development and manufacturing facilities are located principally in the PRC. We are headquartered in the New District in Wuxi, Jiangsu province, PRC. The premises for our headquarters and research and development and most of our manufacturing facilities in China are owned by us. The following table sets forth the location and size of the premises for our major operations as of December 31, 2011.

| Location                        | Square Meters (Approx.) | Remarks  |
|---------------------------------|-------------------------|--|
| Wuxi, Jiangsu Province, PRC     | 236,000                 | Corporate headquarters; PV cell and module manufacturing |
| Shanghai, PRC                   | 160,000                 | Pluto cell and module manufacturing                      |
| Yangzhong, Jiangsu Province PRC | 150,000                 | Ingot and wafer manufacturing                            |
| Yangzhou, Jiangsu Province PRC  | 136,000                 | Ingot and wafer manufacturing                            |
| Suzhou, Jiangsu Province, PRC   | 33,400                  | KSL-Kuttler equipment design and manufacturing           |
| Luoyang, Henan Province, PRC    | 25,000                  | PV cell manufacturing                                    |
| Yangzhou, Jiangsu Province, PRC | 20,000                  | PV cell manufacturing                                    |
| Goodyear, Arizona, USA          | 11,000                  | PV module manufacturing                                  |
| Dauchingen, Germany             | 11,000                  | KSL-Kuttler equipment design and manufacturing           |
| Nagano, Japan                   | 7,000                   | BIPV products  |

As of December 31, 2011, our annualized aggregate PV cell and module manufacturing capacity reached 2,400 MW per annum.

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In December 2011, we extended the period of the then expiring building lease for the KSL Kuttler plant in Suzhou by one year. We expect to move the KSL Kuttler plant into a new plant with the size of 108,728 square meters by the end of 2012.

In January 2010, we entered into a building lease for a premise of approximately 117,000 square feet in Goodyear, Arizona. Our Goodyear facility had begun operations in September 2010 and it achieved annual production of approximately 35 MW in 2011.

In addition, we lease office space in various locations around the world where we maintain sales and regional offices, including in Dubai, Madrid, Milan, Munich, San Francisco, Schaffhausen (outside of Zurich), Seoul, Sydney and Tokyo.

We believe that our existing facilities, together with the facilities under construction and to be constructed according to our current plans, are adequate for our current requirements.

#### **ITEM 4A. UNRESOLVED STAFF COMMENTS**

None.

#### **ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements and the related notes included elsewhere in this annual report on Form 20-F. This discussion may contain forward-looking statements based upon current expectations that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth under “Item 3. Key Information — D. Risk Factors” or in other parts of this annual report on Form 20-F.

##### **A. Operating Results**

We operate and manage our business as a single segment. We do not account for the results of our operations on a geographic or other basis, and we do not allocate expenses among our various products and services.

We believe the most significant factors that directly or indirectly affect our financial performance and results of operations include:

- industry demand;
- geographical exposure, government subsidies and economic incentives;
- production capacity expansion, production and facility management and capacity utilization;
- price and availability of polysilicon and silicon wafers;
- pricing of PV products; and
- processing technologies.

##### ***Industry Demand***

Our business and revenue growth depend on industry demand for solar energy products. Following a short period of recovery after the financial crisis in 2008, the industry experienced a challenging year in 2011 when capacity and supply of solar panels far exceeded the demand in the market. Changes in government solar policies in large solar energy markets of Germany, Italy and France, coupled with the European financial crisis, precipitated a market contraction and uncertainty in the European outlook. However, this contraction is offset by strong demand from the United States, China, India and other new markets such as Africa and the Middle East. The severe reduction in solar module pricing, although challenging for the suppliers’ profitability, nevertheless had a positive

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impact of increasing demand in a number of markets. As the industry faces consolidation, we have also benefited from customers increasingly seeking partnership only with reliable high-capacity suppliers. The longer term outlook remains positive as the cost of manufacturing continues to decline through greater economies of scale, process innovations and increased conversion efficiencies, which will allow accelerated achievement of the delivery of solar-based electricity to end users at a cost equal to the cost of retail electricity, otherwise known as “grid parity”.

In the near term, mature government subsidy roadmaps in developed economies have led developers to be aggressive with their solar installations so that they can meet government deadlines and enjoy better economic returns. Cost reductions of solar installations have proven to be viable and have also led to aggressive solar installation in emerging economies. In the long run, we believe that solar energy continues to have significant future growth potential and that demand for our products and services will continue to grow significantly for the following reasons:

- increasing demand for renewable energies, including solar energy, due to the finiteness of fossil fuels and concerns over nuclear power;
- increasing environmental awareness leading to regulations and taxes aimed at limiting emissions from fossil fuels;
- continued adoption or maintenance of government incentives for solar energy worldwide;
- narrowing cost differentials between solar energy and conventional energy sources due to market-wide decreases in the average selling prices for PV products driven by lower raw materials costs and increased production efficiencies;

- continual improvements in the conversion efficiency of PV products leading to lower costs per watt of electricity generated, making solar energy more efficient and cost-effective; and
- bankability, reliability, modularity, scalability and other features of our products.

We believe that the near-term growth of the market for PV products depends largely on two factors: (i) the scale and predictability of government renewable energy mandates and their corollary solar incentives; and (ii) the emerging cost-competitiveness of wholesale solar energy in certain markets. The cost of electricity generated by PV products currently still exceeds the cost of electricity generated from conventional power such as coal and hydropower in most markets, although it is rapidly nearing competitiveness with oil and gas in many US and European markets, where the latter's costs have increased considerably. Governments in many of our key markets, most notably Germany, Italy, Spain, many US states, France, Greece, South Korea and China, continue to provide economic incentives to develop markets for solar energy. Nevertheless, such incentives could be scaled back or even eliminated if the government authorities change the favorable industry policy for solar energy due to financial restraints or other reasons. For example, feed-in tariffs in Germany, Italy, and certain other core markets have been reduced in the recent years and may be further reduced in the future, and our results of operations could be adversely impacted by such and similar unfavorable policy revisions. Electric utility companies or generators of electricity using fossil fuels or other renewable energy sources could also lobby for a change in the relevant legislation in their markets to protect their revenue streams. A significant reduction in the scope or discontinuation of government incentive programs, especially those in our target markets, could cause demand for our products and our revenue to decline, and have a material adverse effect on our business, financial condition, results of operations and prospects.

Sales to Germany accounted for approximately 20.1% of our total net revenues in 2011. Although Germany accounts for the largest portion of our business, our net revenue exposure to Germany has considerably reduced from 28.2% in 2010 as a result of our business diversification. The German feed-in tariff reduction in mid-2010 led to rush-in demand for solar installation in the first half of 2010, followed by less installation activities in the second half of 2010. We believe further reduction of German feed-in tariffs could impose further downward pricing pressures for PV modules. As German government provides the industry with transparency to facilitate planning, we believe it could consider multiple reductions over the coming years to alleviate its financial burdens resulting from its subsidy and incentive programs.

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Sales to Italy accounted for approximately 4.8% of our total net revenues in 2011. The Italian market has a major portion of the world's installed photovoltaic power generation due in large part to Italian government policies that established high feed-in tariff rates. In May 2011, the Italian government capped installations on agricultural land at 1MW, placed an annual cap on solar installations, reduced the feed-in tariff amount and changed the feed-in tariff proportional to the dimension of PV system. If new feed-in tariff standards or solar subsidy restrictions are adopted by the Italian government, our ability to pursue an expansion strategy in Italy would be adversely affected.

Sales to France accounted for approximately 7.6% of our total net revenues in 2011. France's high exposure to nuclear energy and its potential risk to the environment have led to accelerated growth of renewable energy installations in France in early 2011. However, France is not immune from potential subsidy reduction measures to reduce government responsibilities for solar projects. The reduction of a solar subsidy in France could be either in the form of feed-in tariff reduction or the announcement of an installation cap to discourage overheated solar applications.

Sales to China accounted for 11.8% of our total net revenues in 2011. On August 1, 2011, PRC National Development and Reform Commission (NDRC), the national economic planning agency, promulgated a circular to adopt a unified national benchmark price for solar power. According to this new policy, solar projects approved before July 1, 2011 and completed prior to December 31, 2011, but without the electricity price set by the NDRC, would sell electricity to the grid at RMB 1.15 (tax included) per kilowatt-hour (kwh), while the projects approved on and after July 1 2011, and those to be completed after 2011 even approved before July 1, 2011, would provide electricity to the grid at a price of RMB1 per kwh. The solar projects in the Tibet Autonomous Region will be an exception and continue to sell to the grid at the price of RMB1.15 per kwh. This policy did not specify how long this uniform national benchmark price would last, but mentioned that NDRC would adjust this uniform benchmark price at a suitable time in consideration of such factors as variation of the investment cost of solar projects and technological improvement. This policy document also specified that the electricity selling price for those "build-operate-transfer" projects awarded through a competitive bidding process would be the price offered by the successful bidders which should not be higher than the uniform national benchmark price set therein. As for those solar power projects which are given financial subsidies from central government, the selling price for the power generated shall be the benchmark feed-in-tariff for local desulfurization coal power. With the release of this new policy, our volume of sales in the China market witnessed an increase in 2011.

Sales to the United States accounted for approximately 23.0% of our total net revenues in 2011. In the United States, major utilities in 30 states are required to purchase renewable energy, and sometimes a predetermined percentage of solar energy, in set amounts each year, and the non-compliance of such requirement is often subject to fines. In parallel, utilities and states offer economic incentives in the form of dedicated wholesale renewable energy procurement bids, capital cost rebates, feed-in tariffs, tax credits, net metering and other incentives to end users, distributors, system integrators and manufacturers of solar power products, including PV products. The demand for our PV modules and PV systems in our current, targeted and potential markets is affected significantly by the availability of such government policies and economic incentives, but also increasingly by the emerging cost-competitiveness of solar with peaking natural gas contracts. Our sales are also increasingly affected by complex renewable portfolio standards, or RPSs, implementation rules on our customers such as in-state project development requirements, interconnection processes, contract performance guarantees, curtailment provisions in utility contracts, bid caps, and so on.

California has been the state where the majority of solar power module and system sales have taken place during the past five years. The state has a law requiring utilities to achieve a 33% RPS by 2020. Other states have also recently passed large RPS mandates, often with a mandatory solar "carve-out", including New Jersey, Colorado, Illinois, Massachusetts, Rhode Island, Washington DC, and other states, which are expected to drive substantial long-term sales. A significant new solar RPS and incentive program is also expected to be set up in New York this year. However, the continuation of the California

market is largely dependent on removal of existing but non-viable renewable energy contracts in the utility procurement queues and improvements to be made to the interconnection processes. New Jersey, the second-largest US market, is currently oversupplied with solar projects and the growth of demand has slowed in 2012, and may continue to slow down unless an expansion bill will be passed in New Jersey to support the industry. Moreover, several states have encumbered their RPS rules with in-state development requirements which could lead to legal challenges on the entire RPS law on the grounds of a violation of the Commerce Clause of the US Constitution. Finally, many state incentive programs for retail

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distributed generation have rapidly declined in value with little advance notice; the termination or level of these incentives could harm sales in those markets where customers cannot recoup a value from selling the green renewable energy credits.

At the federal level in the U.S., the popular 1603 cash grant program significantly affected U.S. sales in 2011. Due to the scarcity of equity players and the substantially higher transaction costs in equity financing as a result, developers and buyers took advantage of an up-front cash grant version of the Investment Tax Credit. However, the program had a December 31, 2011 expiration date by which construction must have materially begun. The American solar industry association has reported that knowledge of the looming 1603 cash grant expiration date drove approximately a 67% increase in US solar sales in Q4 2011.

We also sell our products to emerging markets including South East Asia, Africa, and the Middle East. However, political and credit risks for these markets can be substantially higher than developed economies which our revenue was previously exposed to. Moreover, subsidy programs in emerging markets may require an extended period of time to attain effectiveness because the applicable permission and grid connection processes associated with these programs can be lengthy and administratively burdensome. In addition, if any of these statutes or regulations is found to be unconstitutional, or is reduced or discontinued for other reasons, sales prices and/or volumes of our PV modules in those countries could decline significantly, which could have a material adverse effect on our business, financial condition and results of operations.

### ***Production Capacity Expansion, Production and Facility Management and Capacity Utilization***

Our capacity expansion has contributed to increases in sales of our PV products, which amounted to 704.0 MW, 1,572.3 MW, and 2,095.5 MW in 2009, 2010, and 2011, respectively. Our total net revenues amounted to \$1,693.3 million, \$2,901.9 million and \$3,146.6 million for the same periods.

To implement our plan of becoming a more vertically integrated manufacturer, we acquired Rietech in 2010, which was spun off from the Glory Silicon, a China-based silicon ingot and wafer manufacturer. During 2011, we commenced our ingot and wafer production capacity. As of December 31, 2011, we had reached 1,600MW of ingot and wafer production capacity. As of December 31, 2011, our internal wafer production accounted for 40% to 50% of our total wafer consumption used for module production.

By the end of 2010, we reached a total cell manufacturing capacity of 1,800 MW composed of 1,200 MW in Wuxi, 400 MW in Shanghai, and 200 MW in Luoyang. In 2011, we increased our annual cell manufacturing capacity to 2,400 MW from 1,800 MW in 2010, primarily attributable to the additional capacity we acquired through Wuxi Sunshine. Wuxi Sunshine was acquired with the goal of producing a total capacity of 1,200 MW through two phases of construction. The first construction phase of the facility was completed in the first quarter of 2011 with a production capacity of 600 MW. We will implement the second phase addition of 600 MW PV cell capacity, subject to consumer demand.

In 2010, we started to retrofit substantial conventional PV cell capacity with Pluto technology. As of December 31, 2011, we achieved full utilization of our Pluto technology in our manufacturing activities and enabled 450 MW of Pluto capacity. In 2011, we maintained our total module capacity of 2,400 MW. In 2011 we were able to ship 2,095.5 MW of our solar products, representing a 33.3% increase from 2010.

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Our future success depends on our ability to manage our production facilities effectively, to continue improving our production conversion efficiency, and to reduce our manufacturing costs. Other than increasing revenue from PV modules based on Pluto technology cells, we plan to further reduce our manufacturing costs including lowering our silicon and non-silicon material costs, improving manufacturing productivity, timely revising expansion plans and related capital expenditures, adopting additional lean manufacturing processes, and consistent implementation of process automation with our in-house manufactured equipment.

Capacity utilization is a key factor in growing our revenues and profits. Our manufacturing lines have operated at high utilization rates for the most part of 2011. However, in circumstances where we need to optimize our inventory level, or market demand falls to below our original expectation, we could from time to time lower our capacity utilization rate and result in temporarily higher than optimized manufacturing costs .

### ***Price and Availability of Polysilicon and Silicon Wafers***

After the financial crisis in 2008, demand for solar products had substantially revived for a short period, leading to rising selling prices of silicon wafers, our key raw material of production. We entered into a number of multi-year supply agreements in the three year period from 2006 to 2008 to secure the volume required to meet our consumption demand for module productions. In 2010, we entered into one additional long term silicon supply contract. These supply agreements accounted for a significant portion of the polysilicon and silicon wafers consumed in our manufacturing activities in 2011.



In addition, many of our multi-year supply agreements were structured as “take or pay” arrangements, which allowed the suppliers to invoice us for the full purchase price of polysilicon or silicon wafers we committed to purchase each year, whether or not we actually order the required volume. Towards the end of the third quarter in 2011, the market prices for polysilicon and silicon wafers experienced significant declines to a level substantially lower than the contract price under our multi-year supply agreements, and also below the cash cost for smaller manufacturers, although there was a rebound in price in the first quarter of 2012. Nevertheless, we have sought to renegotiate the terms of our “take or pay” supply agreements since 2009, and we were able to renegotiate the pricing and volume delivery mechanism for a substantial portion of these supply agreements to make them more in line with spot market pricing so as to maintain our cost competitiveness. See “Item 4. Information on the Company — B. Business Overview”.

Despite the success in renegotiating some of our multi-year supply agreements, we cannot assure you that we will be able to obtain significantly improved terms, if any, for all of our supply agreements. Even under renegotiated terms, we expect our commitments in connection with our multi-year supply agreements will continue to be significant. In the event we are unable to renegotiate or fulfill our “take or pay” obligations under our supply agreements, we may be subject to significant inventory build-up and required to make further inventory write-downs and provision for these commitments, which could have a material adverse effect on our business, financial condition, results of operations and prospects. See “Item 3. Key Information — Risks Factors — Risks Related to Our Company and Our Industry — Our ability to adjust our raw materials costs may be limited as a result of our multi-year supply agreements previously entered into with many of our polysilicon and silicon wafer suppliers, which may make it difficult for us to respond in a timely manner to rapidly changing market conditions, and therefore could materially and adversely affect our cost of revenues and profitability.”

### ***Pricing of PV Products***

Pricing of PV products is principally affected by market supply — demand dynamics and various governments’ attitude toward subsidies. In 2011, some of our key markets including Germany and Italy have announced scaling down of solar feed-in-tariff subsidies. Subsequent to this change module pricing was considerably reduced in order to maintain an attractive return for solar project owners. The net impact from strong supply and various subsidy cut announcements in the key markets, and fluctuations of currency exchange rates, was that the prices of our PV modules declined significantly during the first half of 2011, and continued to drop during the second half of that year.

We price our PV modules based on the prevailing market prices at the time we enter into sales contracts with our customers or as our customers place their purchase orders with us, taking into account various factors including,

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among others, the size of the contract or the purchase order, the history and strength of our relationship with a particular customer and our costs of polysilicon or silicon wafers. The average selling price per watt of our PV modules declined from \$2.40 in 2009 to \$1.82 in 2010 and \$1.5 1 in 2011. The majority of our solar products were sold in the form of modules, which accounted for 95.8% of our total net revenues in 2011.

Foreign exchange gains and losses had a significant effect on our operating results in 2011. The fluctuation of the Euro also had a dynamic impact on the average selling prices of our products reported in U.S. dollar terms during such period. See “Item 3. Key Information — Risk Factors — Risks Related to Our Company and Our Industry — Fluctuations in exchange rates have had, and could continue to have, an adverse effect on our results of operations.

We are continuing our efforts to distinguish our PV products through features such as high conversion efficiency, quality of manufacturing and warranty, and adequate credit for customers. However, there can be no assurance that our efforts will succeed in preventing further declines in demand for or further decreases in the average selling price of our products under the current macroeconomic conditions. In addition, as we procure our polysilicon and silicon wafers pursuant to certain long-term supply agreements entered into between 2006 and 2008 with prices fixed, if we are not able to renegotiate the pricing terms with our suppliers, and if our cost of polysilicon and silicon wafers become higher than the spot prices on the market or those available to our competitors, we may not be able to pass such relatively higher costs to our customers. As a result, our provisions for raw materials increased, which contributed to the decrease of our gross profit margin from 21.4% in 2009, to 18.7% in 2010, and to 12.3% in 2011.

We expect that the prices of PV products, including PV modules, will continue to decline over time due to increased supply of PV products, reduced manufacturing costs from improving technology and economies of scale, and continuing decreases in the prices of polysilicon and silicon wafers.

### ***Processing Technologies***

The advancement of processing technologies is important in increasing the conversion efficiency of PV products. High conversion efficiencies reduce the manufacturing cost per watt of PV products and increase the gross profit margin of the manufacturer. As a result, solar energy companies, including us, are continuously developing advanced process technologies for large-scale manufacturing while reducing costs to maintain and improve profit margins.

We believe that we have been able to grow rapidly because of our ability to capitalize on the PV market’s demand for high efficiency products at low cost per watt. Our strong research and development capabilities have enabled us to develop advanced process technologies and to manufacture, cost-effectively and on a large scale, PV cells and modules with high conversion efficiencies. As of December 31, 2011, the average conversion efficiency rates of our monocrystalline and multicrystalline silicon PV cells were 18.2% and 16.6%, respectively. Since 2009, we had commenced commercial shipment of PV modules based on our Pluto technology, which is a high efficiency PV technology that allows us to achieve conversion efficiency of 20.3% on PV cells manufactured with monocrystalline silicon wafers and 18.1% on PV modules.

### **Revenues**

We currently derive revenues from the sale of PV modules and other sources:

- Sales of PV modules (including BIPV products), which accounted for approximately 94.9% , 95.3%, and 95.8% of our total net revenues in 2009, 2010 and 2011, respectively. We manufactured a very high proportion of the PV cells used for manufacturing our PV modules.
- Other revenues, which include:
  - sales of PV cells, which accounted for approximately 0.4%, 0.8% and 0.8% of our total net revenues in 2009, 2010 and 2011, respectively;

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- sales of others products and services, which mainly include PV system integration services and equipment automation services, which accounted for approximately 4.7%, 3.9%, and 3.4% of our total net revenues in 2009, 2010, and 2011, respectively; and

Our net revenues are net of value-added tax. See “— Taxation.”

In 2011, sales to our largest customer, our top 5 customers and our top 10 customers accounted for 8.0%, 19.8% and 30.3% of our total net revenues, respectively. In 2012, we expect to continue to diversify our customer base by actively expanding our business in new regional markets with strong demand for PV products, including the United States, Japan, China, Southeast Asia, and Africa.

Our revenues from PV module sales accounted for approximately 95.8% of our total net revenues in 2011, as compared to 95.3% in 2010. Our revenues from PV cell sales in 2011 remained 0.8% of our total net revenues as in 2010. Our revenue exposure to sales of PV modules and cells remained relatively stable on a year-on-year basis. In 2012, we expect the great majority of our revenue will continue to be generated from module sales.

In addition, our systems integration business accounted for 1.5% of net revenue in 2011, as compared to 3.2% in 2010. We expect strong demand in PV project development especially for emerging economies including China in the long run. Our systems integration business is principally conducted in China and we foresee strong growth potential in the long run as the Chinese government continues to emphasize its focus on developing clean sources of energy in the foreseeable future. However, the systems integration business in the China market remains highly competitive and we will carefully monitor our exposure to this business segment in order to avoid significant losses or earnings dilution. We cannot make assurances of the stability of our revenue exposure or profitability of this business segment, due to project-specific pricing, volume, business conditions and requirements in the long run.

Our Dauchingen facilities of our KSL Kuttler subsidiary, along with our Suzhou facilities, provide automation equipment for our internal PV manufacturing processes. KSL-Kuttler also maintained a small volume of external sales in equipment for the printed circuit board industry, which accounted for 1.6% of our total net revenues in 2011.

## Costs of Revenues and Operating Expenses

The following table sets forth our cost of revenues and operating expenses as percentages of our total net revenues for the periods indicated.

|  | Year Ended<br>December 31, |       |       |
|--|----------------------------|-------|-------|
|  | 2009                       | 2010  | 2011  |
| Cost of revenues   | 78.6%                      | 81.3% | 87.7% |
| Operating expenses   |                            |       |       |
| Selling expenses   | 4.9                        | 4.0   | 5.2   |
| General and administrative expenses                                    | 4.5                        | 4.6   | 7.9   |
| Research and development expenses                                      | 1.7                        | 1.4   | 1.2   |
| MEMC settlement charges  | —                          | —     | 3.8   |
| Impairment of goodwill   | —                          | —     | 8.9   |
| Impairment of long-lived assets and indefinite lived intangible assets | —                          | 1.9   | 5.8   |
| Total operating expenses   | 11.1%                      | 11.9% | 32.8% |

Our cost of revenue as percentage of our total net revenues increased in 2011 from 2010. The increase was due primarily to lower module selling prices in 2011. Our other per unit manufacturing cost, including non-silicon raw materials, depreciation, labor and overhead, declined as a result of factory cost reduction and improved efficiency in material consumption. However, the decline in manufacturing cost was not enough to offset the impact from selling price erosion. In 2012, we expect to lower our cost of revenue as percentage of total net revenues through further reduction of manufacturing cost, strategic sourcing of silicon wafers, as well as nearly-full utilization of our internal ingot and wafer production capacity at Rietech. We also continue to balance automation

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and manual operations in our manufacturing processes, which enables us to increase operating efficiencies and expand our manufacturing capacity in a cost-

effective manner.

In order to facilitate comparison with peers, since the second quarter of 2011, we have reclassified shipping and handling cost as selling expense. Previously, shipping and handling cost was a component of cost of revenues. Shipping and handling costs relating to solar module sales were \$23.2 million, \$39.3 million and \$61.7 million for the years ended December 31, 2009, 2010 and 2011, respectively. Comparable numbers in historical periods have also been adjusted accordingly. See Note 2(r) to our audited consolidated financial statements included herein.

Our operating expenses consist of, among others, selling expenses, general and administrative expenses and research and development expenses, each of which includes share-based compensation expenses. Our operating expenses as a percentage of our total net revenues increased from 11.9% in 2010 to 32.8% in 2011. Operating expenses in 2010 included the impairment of a long-lived asset as a result of the abandonment of our Shanghai amorphous-silicon thin-film equipment, which amounted to \$54.6 million, as well as the provision of prepayment to a related party in the amount of \$8.0 million. Our operating expenses in 2011 included (i) \$120 million of compensation to MEMC due to contract termination, (ii) \$281.5 million of impairment of goodwill, (iii) \$180.3 million of impairment of long-lived assets and indefinite lived intangible assets, (iv) \$21.1 million of provision for prepayment to related parties, and (v) \$17.5 million of litigation contingency accruals.

### ***Cost of Revenues***

Our cost of revenues primarily consists of:

- polysilicon and silicon wafers, which constitute the most important raw materials from which PV products are made. We expect the cost of polysilicon and silicon wafers to continue to constitute a significant portion of our cost of revenues in the near future. Cost of polysilicon and silicon wafers also includes the amortization of the cost of warrants and options granted to suppliers.
- other direct raw materials, including ethylene vinyl acetate, metallic pastes, tempered glass, tedlar-polyestertedlar material, connecting system and aluminum frame;
- direct labor costs, including salaries and benefits for personnel directly involved in manufacturing activities;
- depreciation and amortization of manufacturing equipment and facilities. Due to our capacity expansion, depreciation and amortization in absolute terms have increased significantly. We expect depreciation and amortization to increase in absolute terms in the future as we continue to expand our manufacturing capacity. Overhead, including utility, maintenance of production equipment, share-based compensation expenses for options granted to employees in our manufacturing department and other support expenses associated with the manufacture of our PV products are also expected to increase in absolute terms.

### ***Selling Expenses***

Selling expenses primarily consist of provisions for warranties, shipping and handling cost, advertising, promotional and other sales and marketing expenses, salaries, commissions and benefits for our sales and marketing personnel, as well as product quality insurance against warranty claims. The level of our selling expenses is correlated to the demand for our products, which is commensurate with the volume of and expenses associated with products sold, and to the success of efforts to control expenses in our sales and marketing departments.

We have not experienced significant warranty claims since we commenced our business operation in August 2002. We accrue 0.72% of our Suntech Japan PV module revenues and 1.0% of our other PV module revenues as warranty costs at the time revenue is recognized. As of December 31, 2011, our accrued warranty costs amounted to \$94.1 million. We believe our warranty policies are consistent with industry practice.

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### ***General and Administrative Expenses***

General and administrative expenses consist primarily of (i) provision for doubtful debts; (ii) salaries and benefits for our administrative, human resources and finance personnel; (iii) amortization of share options and non-vested shares; (iv) fees and expenses of audit, legal, consulting and other professional services; (v) amortization of intangible assets related to our acquisitions of Suntech Japan, Kuttler, SES and Rietech; (vi) bank service charges; and (vii) expenses associated with our administrative offices. General and administrative expenses also include share option expenses for options granted to our administrative personnel and directors, which amounted to \$3.1 million, \$5.9 million and \$5.5 million in 2009, 2010, and 2011, respectively. We currently implement strict expense controls targeted at restraining general and administrative expenses in the near future. However, we cannot guarantee that general and administration expenses as a percentage of revenue will decline in 2012 despite potential revenue growth prospects.

### ***Research and Development Expenses***

Research and development expenses primarily consist of costs of raw materials used in our research and development activities, share-based compensation expenses for options and restricted shares granted to our research and development personnel, compensation and benefits for research and development personnel, prototype and equipment costs related to the design, development, testing and enhancement of our products and process technologies. We expense our research and development costs as incurred. We believe that research and development is critical to our strategic objectives of enhancing our technologies, reducing manufacturing costs and meeting the changing requirements of our customers. As a result, we expect that our total research and

development expenses will be similar or will increase in absolute terms in the future.

### ***Share-based Compensation Expenses***

We adopted our 2005 equity incentive plan on September 5, 2005, which amended and restated the stock option plan adopted by Suntech BVI on April 29, 2005. For details of our 2005 equity incentive plan and options and restricted shares granted thereunder, please see “Item 6. Directors, Senior Management and Employees — B. Compensation of Directors and Executive Officers.” In aggregate, share-based compensation cost related to the options and restricted shares granted to internal employees and directors was approximately \$6.6 million, \$14.9 million and \$12.5 million in each of 2009, 2010, and 2011, respectively. Share-based compensation expenses are allocated among each of general and administrative expenses and research and development expenses based on the nature of the work our employees were assigned to perform.

### ***Taxation***

Under the current laws of the Cayman Islands and the British Virgin Islands, we and Suntech BVI are not subject to income or capital gains tax in the Cayman Islands or British Virgin Islands. Additionally, dividend payments made by us and Suntech BVI are not subject to withholding tax in those jurisdictions.

Suntech America, Inc. is subject to U.S. federal corporate income tax at the rate of 35% and California state corporate income tax at the rate of 8.8%.

Suntech Japan is subject to Japan’s corporate (national), inhabitants and enterprise (local) taxes which, when aggregated, resulted in a normal effective tax rate of approximately 40.69%.

Suntech Power International Ltd is located in Schaffhausen, Switzerland, which is outside of Zurich, and is subject to a formal federal corporate income tax of approximately 7.83%. However, Suntech Power International Ltd has a tax ruling with the federation, and, as a result of this tax ruling, the effective federal tax rate in 2011 for Suntech Power International Ltd would have been 3.52% had it been profitable.

### ***PRC Taxation***

We are subject to taxation in China by virtue of the business our PRC subsidiaries conduct there.

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### ***Taxable Presence Exposure in the PRC***

The EIT Law, as discussed below, provides that enterprises established under the laws of foreign countries or regions whose “de facto management bodies” are located within the PRC are considered PRC tax resident enterprises and will be subject to the PRC EIT at the rate of 25% on their worldwide income. Under the Implementation Regulations of the PRC EIT Law, as discussed below, a “de facto management body” is defined as a body that has material and overall management and control over manufacturing and business operations, personnel and human resources, finances and treasury, and acquisition and disposition of properties and other assets of an enterprise. Due to the fact that an extensive portion of our operational management is currently based in the PRC, our Cayman Islands company and BVI company may be deemed as PRC tax resident enterprises. If we are treated as resident enterprises for PRC tax purposes, we will be subject to PRC tax on our worldwide income at the tax rate of 25%, which would have an impact on our effective tax rate. Under such circumstances, dividends distributed from our PRC subsidiaries to our BVI company and ultimately to our Cayman Islands company, could be exempt from PRC withholding tax on dividends, and dividends from our Cayman Islands company to ultimate shareholders would be subject to PRC withholding tax at 10% or a lower treaty rate.

### ***Enterprise Income Tax***

On March 16, 2007, the National People’s Congress of China enacted the EIT Law, which took effect beginning January 1, 2008. On December 6, 2007, the State Council approved and promulgated the Implementation Regulations, which took effect simultaneously with the EIT Law. Under the EIT Law, domestically-owned enterprises and foreign-invested enterprises (“FIEs”) are subject to a uniform tax rate of 25%. The EIT Law provides a five-year transition period starting from its effective date for those enterprises which were established in certain areas before the promulgation date of the EIT Law and which were entitled to a preferential tax rate under the then effective tax laws or regulations. In accordance with the Notice of the State Council Concerning Implementation of Transitional Rules for Enterprise Income Tax Incentives, tax rate of such enterprises are gradually transitioning to the uniform tax rate within such transitional period. For those enterprises which previously enjoyed tax holidays, such tax holidays will continue until their expiration in accordance with previous laws, regulations and relevant regulatory documents, but where the tax holiday had not yet started because of losses, such tax holiday were deemed to commence from 2008, the first effective year of the EIT Law. While the EIT Law equalizes the tax rates for FIEs and domestically-owned enterprises, preferential tax treatment continues to be given to companies in certain encouraged sectors and to those classified as new and high technology companies enjoying special support from the state. Following the full implementation of the EIT Law, our effective tax rate may increase, unless we are otherwise eligible for preferential treatment and obtain approvals on preferential treatment from tax bureaus.

Wuxi Suntech, a wholly foreign-owned enterprise registered and operating in a high-tech zone in Wuxi, was approved to be qualified as a “high and new technology enterprise” on December 1, 2008, and it renewed its certificate on October 31, 2011. As a result, it is entitled to a preferential EIT of 15.0% for the period from 2008 to 2013. In December 2009, Sunergy Power Co. Ltd merged into Wuxi Suntech. Wuxi Suntech’s EIT rate remained at 15.0% after the merger. Wuxi Suntech renewed its preferential tax treatment as a “High and New Technology Enterprise” (“HNTE”), effective from September 25, 2011, with the relevant tax authorities on December 1, 2011. It is entitled to a preferential tax rate of 15% for the three years from 2011 to 2013.

Kuttler Automation Systems (Suzhou) Co., Ltd was approved to be qualified as a “HNTE” in December, 2009, was entitled to a preferential enterprise income tax rate of 15.0% from 2009 to 2011. As of the date of this annual report, it is in the process of applying for the renewal of its “HNTE” certificate.

Luoyang Suntech is located in Luoyang high and new technology zone and was approved to be qualified as a “HNTE” on December 30, 2008, and renewed its certificate on October 28, 2011. As a result, it is entitled to a preferential EIT rate of 15.0%. As a manufacturing-oriented FIE, it was entitled to tax exemption from the income tax for its first two profitable years of operation, after taking into account any tax losses brought forward from prior years (from 2007 to 2008), and a 50% tax deduction for the succeeding three years thereafter (from 2009 to 2011). Since the two preferential tax treatments are prohibited from simultaneous implementation, the applicable tax rate for Luoyang Suntech from 2009 to 2011 was 12.5%. Luoyang Suntech renewed its preferential tax treatment as a HNTE with the relevant tax authorities on December 30, 2011. The applicable tax rate of 15% will be effective for 2 years from year 2012 to year 2013.

Zhenjiang Rietech, which was spun off from the Glory Silicon, is located in Yangzhong, Jiangsu province, and was approved to be qualified as a “HNTE” on November 8, 2011. As a result, it is entitled to a preferential EIT rate of 15.0% from year 2011 to 2013.

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Shenzhen Suntech Power Co., Ltd. is located in the Shenzhen special economic zone and was subject to an income tax rate of 18%, 20%, 22% and 24% in each year from 2008 to 2011 and is subject to an income tax rate of 25% starting from 2012.

Suntech Energy Engineering Co., Ltd. is incorporated in China, and has been subject to income tax rate of 25% since 2008.

If any of the PRC subsidiaries cease to qualify for their current preferential EIT rates, we will consider options that may be available at the time that would enable the entities to qualify for other preferential tax treatment. To the extent we are unable to offset the expiration or the inability to obtain preferential tax treatment with new tax exemptions, tax incentives or other tax benefits, our effective tax rate will increase. The amount of income tax payable by our PRC subsidiaries in the future will depend on various factors, including, among other things, the results of operations and taxable income of, and the statutory tax rate applicable to, such PRC subsidiaries.

The PRC central or provincial government could eliminate or reduce the preferential tax treatment in the future, which, as a result, would lead to an increase in our effective tax rate. Upon the eventual lapse of the preferential EIT rates of these subsidiaries, our effective tax rate will increase in the future.

## **Critical Accounting Policies**

We prepare our financial statements in conformity with US GAAP, which requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities on the date of the financial statements and the reported amounts of net revenues and expenses during the financial reporting period. We continually evaluate these estimates and assumptions based on the most recently available information, our own historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates. Some of our accounting policies require higher degrees of judgment than others in their application. We consider the policies discussed below to be critical to an understanding of our financial statements as their application places the most significant demands on our management’s judgment.

### ***Warranty***

We provide for the estimated cost of product warranties at the time revenue is recognized. However, we bear the risk of warranty claims long after we have sold our products and recognized revenues. Because we are a relatively new company, we have a limited warranty claim period. We also engage in product quality assurance programs and processes, including monitoring and evaluating the quality of suppliers, in an effort to ensure the quality of our products and reduce our warranty exposure. As we have not experienced significant warranty claims to date; we estimate our warranty costs based on our actual historical cost data, competitor data and academic research which are reviewed by our quality review staff. We acknowledge that such estimates are subjective, and we will continue to analyze our claim history and the performance of our products compared to our competitors and academic research to determine whether our accrual is adequate. Actual warranty costs are accumulated and charged against accrued warranty liability. Our warranty obligation will be affected not only by our product failure rates, but also by costs incurred to repair or replace failed products as well as any service delivery costs incurred in correcting a product failure. If our actual product failure rates, material usage or service delivery costs differ from our estimates, we will need to prospectively revise our estimated warranty liability accrual rate.

### ***Share-Based Compensation***

The costs of share based payments are recognized in our consolidated financial statements based on their grant-date fair value over the required period, which is generally the period from the date of grant to the date when the share compensation is no longer contingent upon additional service, or the vesting period. We determine fair value of our share options as of the grant date using the Black-Scholes-Merton option pricing model, for share options and restricted shares granted prior to us becoming a public company and subsequently, the Binomial model. Under these models, we make a number of assumptions regarding fair value including the maturity of the options, the expected volatility of our future ordinary share price, the risk free interest rate and the expected dividend rate. Determining the value of our share-based compensation expense in future periods also requires the input of highly subjective assumptions around estimated forfeitures of the underlying shares. We estimate our forfeitures based on

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past employee retention rates, our expectations of future retention rates, and we will prospectively revise our forfeiture rates based on actual history. Our compensation charges may change based on changes to our assumptions.

***Income Taxes***

We periodically evaluate the likelihood of the realization of deferred tax assets, and reduce the carrying amount of these deferred tax assets by a valuation allowance to the extent we believe a portion will not be realized. We consider many factors when assessing the likelihood of future realization of our deferred tax assets, including our recent cumulative earnings experience by taxing jurisdiction, expectations of future taxable income, the carry-forward periods available to us for tax reporting purposes, and other relevant factors. Deferred income taxes are recognized for temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements, net operating loss carry forwards and credits by applying enacted statutory tax rates applicable to future years. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current income taxes are provided for in accordance with the laws of the relevant taxing authorities. The components of the deferred tax assets and liabilities are individually classified as current and non-current based on the characteristics of the underlying assets and liabilities, or the expected timing of their use when they do not relate to a specific asset or liability.

***Goodwill and Indefinite-life Intangible Assets***

We account for goodwill and intangible assets with indefinite lives in accordance with U.S. GAAP, and we conduct our annual impairment testing on December 31 or whenever there are indicators to determine if we will be able to recover all or a portion of the carrying value of goodwill and intangible assets with indefinite lives.

Prior to performing the goodwill impairment testing process for a reporting unit, if there is reason to believe that other non-goodwill related intangible assets may be impaired, these other intangible assets must first be tested for recoverability whereby the gross undiscounted cash flows are determined specific to the asset. For non-goodwill related intangible assets with indefinite lives, a fair value determination is made. If the carrying value of the asset exceeds the fair value, then impairment occurs. The carrying values of these assets are impaired as necessary to provide the appropriate carrying value for the goodwill impairment calculation.

During the third quarter of 2011, as a result of the effects of weakening market conditions on our forecasts and a sustained, significant decline in the Company's market capitalization to a level lower than its net book value, we believed that impairment triggering events existed and performed a goodwill impairment analysis. As of September 30, 2011, the carrying value of net assets was significantly above the market capitalization of the Company's ordinary shares. From June 2011 through September 2011, we observed a strong correlation between the decline in market capitalization and the decline in pricing in the PV product market, caused by an overall softening of demand. We evaluated the following items, among others, in determining whether there were impairment indicators requiring an evaluation of goodwill impairment as of an interim date: the impact of PV product price declines; the softening market demands in primary markets; the financial performance of our reporting unit in fiscal year 2011 to date; a sustained, significant decline in the market capitalization to a level lower than our net book value; and our internal forecast data. Based on the above, we determined that a triggering event existed, which required us to perform the first step of the goodwill impairment test as of September 30, 2011. As a result of the impairment test, we recorded \$281.5 million of impairment expense in the third quarter of 2011.

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Intangible assets determined to have indefinite lives are not amortized, but rather are subject to an impairment test annually along with goodwill, or earlier if there is indication of impairment. We have two indefinite-lived intangible assets, the MSK trade name, for the product brand marketed in Japan, and the KTL trade name, which is the brand under which the equipment manufactured for the printed circuit board industry are marketed. As these indefinite lived intangible assets do not operate as a single asset or operate inseparably, the unit of accounting for the impairment test is on each respective trade name individually. We estimated the fair value of the MSK and KTL trade names using discounted cash flows under the income approach. For the MSK trade name, as we are now focusing on the promotion of Suntech brand through the MSK subsidiary in Japan, sales of products under MSK trade name has declined 2011 and such decline will continue due as the market becomes more focused on costs rather than premium product differentiation. As a result, we determined that the carrying amount of the MSK trade name may not be fully recoverable as of September 30, 2011 and an impairment charge of \$91.9 million was recognized. Under the KTL trade name, we continue to manufacture equipment for the printed circuit board industry and generate external revenue, which accounts for less than 2% of our total sales. We computed the fair value of the KTL trade name and noted it exceeds its carrying amount and thus, no impairment loss was recognized.

The application of the impairment test requires judgment, including the identification of reporting units, assignments of assets and liabilities to reporting units and the determination of the fair value of each reporting unit. Further, the impairment test involves the use of accounting estimates and assumptions related to future operating results, including discount rates, and expected future growth rates, among others. The fair values of our reporting units are generally based on discounted cash flow projections that are believed to be reasonable under current and forecasted circumstances, the results of which form the basis for making judgments about carrying values of the reported net assets of our reporting units. Significant changes to these estimates and assumptions could adversely impact our conclusion to these impairment tests.

***Impairment of Long-lived Assets***

We evaluate our long-lived assets and definite life intangibles for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When these events occur, we measure impairment by comparing the carrying amount of the assets to future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition. If the sum of the expected undiscounted cash flow is less than the carrying amount of the assets, we recognize an impairment loss based on the fair value of the assets. The determination of fair value of the intangible and long lived assets acquired involves certain judgments and estimates. These judgments can include, but are not limited to, the cash flows that an asset is expected to generate in the future. This analysis also relies on a number of factors, including changes in strategic direction, business plans, regulatory developments, economic and budget projections, technological improvements, and operating results. Any write-downs would be treated as permanent reductions in the carrying amounts of the assets and an operating loss would be recognized.

In the third quarter of 2011, we determined that technology related to BIPV technology was obsolete and ceased related production. We will stop selling such products once the existing inventory has been sold. As a result, the entire carrying value of the BIPV technology in the amount of \$33.8 million was written down to zero as it had no alternative value and we did not expect to recover any material amount based on our understanding of the current solar market. During the third quarter of 2011, in connection with the impact of weakening market conditions on the Company's forecasts and a sustained, significant decline in the market capitalization to a level lower than the net book value of the Company, we concluded that triggering events existed and were required to test long-lived assets for impairment. Note that the asset group's carrying value was lower than the future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition.

As a result, a total impairment charge of \$54.6 million primarily related to the abandonment of idle facilities was recognized.

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### ***Supplier Warrants***

In July 2006, we issued warrants to purchase 7,359,636 ordinary shares to a supplier as part of a long term "take or pay" arrangement. The fair value of the warrants was approximately \$117.8 million at the date of grant, estimated using the Black-Scholes-Merton option pricing formula, and was amortized over the life of the supply contract, based on the actual delivery volume over the total contracted delivery volume. Determining the fair value of the warrant charge requires input of highly subjective assumptions, including the expected contractual life of the award and the price volatility of the underlying shares. The assumptions used in calculating the fair value of the warrants represent management's best estimates, but these estimates involve inherent uncertainties and the application of management judgment.

In June 2011, concurrent with the termination of the long-term supply agreement with such supplier, the unamortized balance of the warrants of \$91.9 million was written off.

### ***Marketable Securities***

Marketable securities are classified as "available-for-sale" and are presented at fair value on our balance sheet, with gains and losses recorded to accumulated other comprehensive income (loss) until realized. We determine the realized gains and losses on sales of marketable securities using the specific identification cost method. Available-for-sale marketable securities are subject to a periodic impairment review. We subject investments identified as being impaired to further review to determine if the investment is other than-temporarily impaired, in which case we would write down the investment to its impaired value and establish that amount as its new cost basis. We measure the fair value of our marketable securities using quoted prices for securities with similar characteristics and other observable inputs (such as interest rates that are observable at commonly quoted intervals) and we consider the effect of our counterparties credit standings in these fair value measurements. Determining the observable market values most relevant to the measurement of the fair value of marketable securities and the further counterparty credit risk adjustment to those values, if needed, requires significant judgment.

### ***Valuation of Derivative Financial Instruments***

Derivative instruments are principally used to manage currency exchange rate risk and are not used for speculative or trading purposes. There are two aspects of accounting for derivative instruments that require significant estimates and judgments: measuring the fair values of the derivative instruments and applying special "hedge accounting" rules. For example, we normally use commonly accepted discounted cash flow modeling techniques and third party pricing models that we believe produce the best estimates for the types of the financial instruments we hold. The inputs and assumptions used in the models reflect management's best estimate of assumptions that market participants would use in pricing the same or similar instruments in a current transaction as of the measurement date. We normally take into account key inputs, including the contract terms, interest rate yield curves, option volatility, and currency rates. Due to the nature of our financial instruments, the valuation methodologies we employ require specific inputs that do not necessitate significant judgments and a substantial majority of the inputs we use are normally readily observable and generally do not vary significantly by source. Had we based our estimates of key assumptions on different data representing other reasonably possible estimates, there would have been no material change in the valuations.

Derivative instruments are reported on the consolidated balance sheet at their fair values. See Note 2 to the consolidated financial statements for information about how measurement of the fair values of derivative instruments is performed. The types of derivative instruments are commonly used by many companies outside the financial services industry and have well-established valuation models. Also, there are readily available, reliable sources for the information that are used as inputs to these valuation models. However, the selection of the valuation models and the inputs used in them still require the exercise of significant judgment. The amounts that are used as valuation model inputs can change significantly from one period to another as markets fluctuate. This can cause the estimated fair value for any specific derivative instrument to vary significantly from one period to another.

Some of our derivative instruments are designated as cash-flow hedges. Under cash-flow hedge accounting, the "effective portion" of the change in fair

value of the specified future cash flow that it hedges is recorded as a component of other comprehensive income until the hedged cash flow affects the computation of current income.

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At that time, the “effective portion” of the net change in the fair value of the derivative instrument is reclassified to current income.

Among other things, cash-flow hedge accounting requires testing of each hedging derivative instrument at the inception of the hedging relationship and at the end of each reporting period thereafter for its effectiveness in offsetting changes in the fair value of the hedged cash flow. If it is determined that the overall hedging relationship is ineffective, cash-flow hedge accounting for the derivative instrument is discontinued and all future amounts are recorded for future fair value changes in income. It also requires the measurement of any portion of the change in the fair value of the derivative instrument that is not effective in offsetting changes in the fair value of the hedged cash flow and to record that measured ineffectiveness in current income. Because of these requirements, estimates and judgments that affect the amounts that are used to measure for the fair value of derivative instruments, and the hedged cash flows, can also have a significant impact on how presented changes in those fair values are reflected in the financial statements (current income versus other comprehensive income).

***Fair Value Control Processes***

We believe the estimate of the fair value of the derivative instruments and financial investments is a critical accounting estimate due to the subjective nature of valuation models and inputs used. We have a well established accounting and financial reporting process for determining fair value measurements which includes proper controls over data, segregation of duties between those committing us to the underlying transactions and those responsible for undertaking the valuations, and utilizing personnel with expertise and experience in determining fair value measurements. We use pricing information received from counterparty banks in determining fair value of our derivative instruments. We conduct internal validation procedures, including comparing the prices to our independently calculated values using third party valuation models and a reasonableness corroborating review when reviewing the pricing data (such as, for example, forward exchange rates, interest rates, and volatilities) which normally would be available from other independent third party pricing sources (such as banks, Bloomberg, Reuters, and other similar sources). We may also engage or employ third party valuation specialists in determining fair value measurements and disclosures for certain investments, in which case the specialists’ work (including valuation methodologies and assumptions) is under management’s review and oversight, and we are involved in the valuation process. We maintain proper documentation to support our assumptions and conclusions. We also have a process to monitor changes in management’s assumptions (if any) at each reporting period to make sure those changes are reasonable, reliable, consistent with that of market participants, and properly approved. All of the validation and review processes are executed and completed before the fair value estimates are presented in the financial statements.

***Valuation of Inventories***

Our inventories are stated at the lower of cost or market. The valuation of inventory requires us to estimate excess and slow moving inventory. We evaluate the recoverability of our inventories based on assumptions about expected demand and market conditions. Our assumption of expected demand is developed based on our analysis of bookings, sales backlog, sales pipeline, market forecast, and competitive intelligence. Our assumption of expected demand is compared to available inventory, production capacity, available third-party inventory, and growth plans. Our factory production plans, which drive materials requirement planning, are established based on its assumptions of expected demand. We respond to reductions in expected demand by temporarily reducing manufacturing output and adjusting expected valuation assumptions as necessary. In addition, expected demand by geography has changed historically due to changes in the availability and size of government mandates and economic incentives. Other market conditions that could impact the realizable value of our inventories and are periodically evaluated by management include historical inventory turnover ratio, anticipated sales price, new product development schedules, the effect new products might have on the sale of existing products, product obsolescence, customer concentrations, product merchantability, and other factors. If actual market conditions are less favorable than projected by management, additional inventory write-downs may be required. In addition, we also consider factors like historic usage, product obsolescence and product merchantability. Market conditions are subject to change and actual consumption of inventories could differ from forecasted demand. Furthermore, spot prices of polysilicon are primarily a result of market supply and demand. We evaluated all inventories and all short-term and long-term purchase commitments, in particular those under “take or pay” arrangements, to determine whether a lower of cost or market provision was necessary. The prices under the long-term commitments are typically fixed for up to the first two years, after which some agreements provide for prices to be set in subsequent years according to a declining annual price curve while other agreements provide for subsequent annual prices to be determined by further negotiations. We believe that the renegotiated prices will be based on the then market prices and as such those commitments did not affect our lower of cost or market provision. For the periods in which prices are fixed, our estimates of future market demand and sales prices were used to determine the market value of the purchase commitments. Since future selling prices beyond one year cannot be reasonably estimated, and there is no current trend data available in the industry to use as a reference, probable losses (if any) in future years from long-term purchase commitments beyond one year cannot be reasonably

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estimated. Unanticipated increases in spot sales prices or increases to pre-negotiated purchase prices could cause us to incur additional inventory valuation provisions. Our management continually monitors the changes in the purchase price paid for polysilicon, including prepayments to suppliers. Our products have a long life cycle and obsolescence has not historically been a significant factor in the valuation of inventories.

***Allowance for Doubtful Accounts, Advances to Suppliers and Prepayments to Suppliers***



We maintain allowances for doubtful accounts and advances to suppliers primarily based on the age of receivables or prepayments and factors surrounding the credit risk of specific customers or suppliers. If there is a deterioration of a major customer or supplier's creditworthiness or actual defaults are higher than our historical experience, we may need to maintain additional allowances.

In order to secure a stable supply of polysilicon and wafers, we make short term and long term prepayments to certain suppliers. Advances to suppliers for purchases expected to be made within twelve months as of each balance sheet date are recorded as advances to suppliers, while others are recorded as long-term prepayments to suppliers in the consolidated balance sheets. A portion of the long-term prepayments to suppliers are deemed as financial assets. We make most of the prepayments without receiving collateral for such payments. As a result, our claims for such prepayments would rank only as an unsecured claim, which exposes us to the credit risks of our suppliers in the event of their insolvency or bankruptcy.

### ***Fair Value of Financial Instruments***

The carrying value of cash and cash equivalents, trade receivables, advance to suppliers, amount due from related parties, short-term investments, derivative assets and liabilities, accounts payable and short-term borrowings approximate their fair values due to the short-term maturity of these instruments. Long-term bank borrowings approximate their fair value since contracts were recently entered into and market interest rates have not fluctuated significantly since these dates. The fair value of the long-term loan to a supplier is determined based on an imputed interest rate which represents the supplier's average borrowing rate and therefore, approximates fair value. Fair value of currency forward contract is measured by the amount that would have been paid to liquidate and repurchase all open contracts. Fair value of investment in equity securities with readily determined fair value was determined based on the closing stock price on December 31, 2011 or by the discounted cash flow model, using unobservable inputs mainly including assumptions about expected future cash flows based on information supplied by the investee, degree of liquidity in the current credit markets and discount rate.

### ***Financial Instruments Measured at Fair Value***

A number of our financial instruments are carried at fair value with changes in fair value recognized in earnings or accumulated comprehensive income each period. We make estimates regarding valuation of assets and liabilities measured at fair value in preparing the consolidated financial statements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

In determining fair value, we use various valuation approaches. A hierarchy for inputs is used in measuring fair value that maximizes the use of observable prices and inputs and minimizes the use of unobservable prices and inputs by requiring that the observable inputs be used when available. The hierarchy is broken down into three levels, wherein Level 1 uses observable prices in active markets for identical assets and liabilities, and Level 3 consists of valuation techniques that incorporate significant unobservable inputs and therefore require the greatest use of judgment. In periods of market dislocation, such as those experienced in fiscal 2008, the observability of prices and inputs may be reduced for many instruments. This condition could cause an instrument to be reclassified from Level 1 to Level 2 or Level 2 to Level 3. In addition, a continued downturn in market conditions could lead to further declines in the valuation of many instruments. For further information on the fair value definition, Level 1, Level 2 and Level 3 hierarchy, and related valuation techniques, see Notes 2 and 3 to the consolidated financial statements.

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### ***Business Combinations***

We account for business acquisitions using the acquisition method of accounting and record definite-lived intangible assets separate from goodwill. Intangible assets are recorded at their fair value based on estimates as of the date of acquisition. Goodwill is recorded as the residual amount of the purchase price less the fair value assigned to the individual assets acquired and liabilities assumed as of the date of acquisition. We charge acquisition related costs that are not part of the consideration to general and administrative expense as they are incurred. These costs typically include transaction and integration costs, such as legal, accounting and other professional fees.

### ***Purchase Price Allocation***

We account for business acquisitions using the acquisition method of accounting. We allocate the total cost of an acquisition to the underlying net assets based on their respective estimated fair values. As part of this allocation process, we must identify and attribute values and estimated lives to the intangible assets acquired. The excess of the total considerations over the fair value of the tangibles assets are then allocated to intangible assets and goodwill.

The trade name, patents and technology were valued using a form of the income approach called the relief-from-royalty method, which capitalizes an isolated stream of economic contributions specifically attributed to the subject trade name and patents and technology. Using the relief-from-royalty method, trade name and patents and technology are valued based upon the incremental after-tax cash flow accruing to the owner by virtue of the fact that the owner does not have to pay a fair royalty to a third party for the use of the trade name and the patents and technology. Accordingly, the economic contribution that is attributed to the trade name and the patents and technology is the portion of our income, equal to the after-tax royalty savings, that would have been paid for use of the trade name and the patents and technology. Our royalty savings were used as the basis to calculate the economic contributions attributable to the trade name and the patents and technology.

The values of the trade name and the patents and technology depend on the present worth of future after tax cash flow derived from ownership of these assets. Thus, indications of value are developed by discounting future after-tax cash flows attributable to the trade name and the patents and technology to their present worth at a rate of return appropriate for the risks of the trade name and the patents and technology.

A form of the income approach, commonly referred to as the excess earnings method, was used to estimate the value of the customer relationships. The excess-earnings method captures the value of intangible assets by discounting to present value the earnings generated by the asset that remains after a deduction for a return on other contributory assets. These assets normally include working capital, fixed assets, and other intangible assets.

Covenant not to compete is valued based on the with-and-without approach under the income approach.

The backlog was valued using the excess earnings method. All revenue from existing backlog will be recognized within one month of the valuation date. Cost of sales and operating expenses, excluding research and development, were estimated using the corresponding expense ratios in the PFI. Marketing cost for the existing backlog was added back. The contributory asset charges were also deducted.

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***Valuation of Cost and Equity Method Investments***

When events and circumstances warrant, we evaluate our equity investments accounted for under the cost or equity method of accounting for impairment. An impairment charge would be recorded whenever a decline in value of an equity investment below its carrying amount is determined to be other than temporary. In determining if a decline is other than temporary we consider factors such as the length of time and extent to which the fair value of the investment has been less than the carrying amount of the equity affiliate, the near-term and longer-term operating and financial prospects of the affiliate and our intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery.

When available, we use quoted market prices to determine fair value. If quoted market prices are not available, fair value is based upon valuation techniques that use, where possible, market-based inputs. Generally, fair value is estimated using a combination of the income approach and the market approach. Under the income approach, estimated future cash flows are discounted at a rate commensurate with the risk involved using marketplace assumptions. Under the market approach, valuations are based on actual comparable market transactions and market earnings and book value multiples for comparable entities. The assumptions used in the income and market approaches have a significant effect on the determination of fair value. Significant assumptions include estimated future cash flows, appropriate discount rates, and adjustments to market transactions and market multiples for differences between the market data and the equity affiliate being valued. Changes to these assumptions could have a significant effect on the valuation of our equity affiliates.

We recognize our share of the earnings or losses of our equity investment in GSF. Being an investment company, GSF records its investments in its investee companies at fair value. As such, GSF's net income or loss is affected by changes in the fair value of its investee companies. The fair value of GSF's investee companies is based on their phase of development. There are four phases of development, including (i) acquisition of permits for projects, (ii) project and permit development, (iii) construction of the plant, and (iv) operation of the plant. GSF values its investee companies at cost until the construction phase is completed. GSF believes completion of the construction phase to be the most significant milestone in the investee company's performance as the majority of the risks of project success, have been cleared including, but not limited to, (i) construction risk, including delays to the project schedule, and (ii) grid connection risk, which is substantially reduced as connection to the grid is managed by a government authorized third party, who is obligated to connect the plant to the grid in a timely manner once construction is complete. While there are models that would allow for increases in project value over the life of the project, such as the dealer profit model, GSF did not initially adopt such a model as GSF has limited operating experience in the project construction business and, as such, is building its track record on project and permit development, construction, project financing and plant operation. Further, GSF does not believe that the dealer profit model, or other similar model, is common industry practice in Europe currently for the previously mentioned reasons. Upon completion of the construction phase, GSF calculates the fair value of its investee companies using a discounted cash-flow method which utilizes estimates and assumptions that market participants would use in pricing the same or similar investments in a current transaction. Key assumptions used in the models include estimated power output during the life of the project, government feed-in-tariff rates, estimated operational costs during the life of the project, cost of capital discount rate, project lifetime, and income tax ratio.

**Results of Operations**

The following table sets forth a summary, for the periods indicated, of our consolidated results of operations. Each item has also been expressed as a percentage of our total net revenues. Our historical results presented below are not necessarily indicative of the results that may be expected for any future period.

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|                             | Year Ended December 31, |                   |               |                   |               |                   |
|-----------------------------|-------------------------|-------------------|---------------|-------------------|---------------|-------------------|
|                             | 2009                    |                   | 2010          |                   | 2011          |                   |
|                             | (In millions)           | % of Net Revenues | (In millions) | % of Net Revenues | (In millions) | % of Net Revenues |
| Net revenues                |                         |                   |               |                   |               |                   |
| PV modules                  | \$ 1,606.3              | 94.9%             | \$ 2,766.3    | 95.3%             | \$ 3,014.0    | 95.8%             |
| — Investee companies of GSF | 115.8                   | 6.9               | 197.4         | 6.8               | 33.6          | 1.1               |
| — Others                    | 1,490.5                 | 88.0              | 2,568.9       | 88.5              | 2,980.4       | 94.7              |

|   |         |       |          |       |              |         |
|---|---------|-------|----------|-------|--------------|---------|
| Others  | 87.0    | 5.1   | 135.6    | 4.7   | 132.6        | 4.2     |
| Total net revenues  | 1,693.3 | 100.0 | 2,901.9  | 100.0 | 3,146.6      | 100.0   |
| Cost of revenues  |         |       |          |       |              |         |
| PV modules  | 1,235.6 | 72.9  | 2,211.9  | 76.3  | 2,626.2      | 83.5    |
| Others  | 95.7    | 5.7   | 146.9    | 5.0   | 133.8        | 4.2     |
| Total cost of revenues  | 1,331.3 | 78.6  | 2,358.8  | 81.3  | 2,760.0      | 87.7    |
| Gross profit  | 362.0   | 21.4  | 543.1    | 18.7  | 386.6        | 12.3    |
| Operating expenses  |         |       |          |       |              |         |
| Selling expenses  | 82.1    | 4.9   | 118.0    | 4.0   | 162.6        | 5.2     |
| General and administrative expenses   | 76.9    | 4.5   | 133.1    | 4.6   | 248.8        | 7.9     |
| Research and development expenses   | 29.0    | 1.7   | 40.2     | 1.4   | 38.6         | 1.2     |
| MEMC settlement charges   | —       | —     | —        | —     | 120.0        | 3.8     |
| Impairment of goodwill  | —       | —     | —        | —     | 281.5        | 8.9     |
| Impairment of long-lived assets and indefinite lived intangible assets            | —       | —     | 54.6     | 1.9   | 180.3        | 5.8     |
| Total operating expenses  | 188.0   | 11.1  | 345.9    | 11.9  | 1,031.8      | 32.8    |
| Income (loss) from operations   | 174.0   | 10.3  | 197.2    | 6.8   | (645.2)      | (20.5)  |
| Interest expense, net(1)  | (93.7)  | (5.5) | (91.9)   | (3.2) | (135.9)      | (4.3)   |
| Foreign currency exchange gain (loss), net  | 8.6     | 0.5   | (46.7)   | (1.6) | (38.2)       | (1.2)   |
| Other income (expense), net   | 2.6     | 0.2   | (47.7)   | (1.6) | (133.1)      | (4.3)   |
| Income (loss) before income taxes and equity in net earnings (loss) of affiliates | 91.5    | 5.4   | 10.9     | 0.4   | (952.4)      | (30.3)  |
| Equity in net earnings (loss) of affiliates                                       | (3.3)   | (0.2) | 250.8    | 8.6   | (98.7)       | (3.1)   |
| Income (loss) from continuing operations before tax                               | 88.2    | 5.2   | 261.7    | 9.0   | (1,051.1)    | (33.4)  |
| Tax (expense) benefit   | (2.5)   | (0.1) | (23.8)   | (0.8) | 47.2         | 1.5     |
| Income (loss) from continuing operations, net of tax                              | 85.7    | 5.1   | 237.9    | 8.2   | (1,003.9)    | (31.9)  |
| Loss from discontinued operations, net of tax                                     | —       | —     | —        | —     | (14.1)       | (0.5)   |
| Net income (loss)   | \$ 85.7 | 5.1%  | \$ 237.9 | 8.2%  | \$ (1,018.0) | (32.4)% |

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|  | Year Ended December 31, |                   |               |                   |               |                   |
|--|-------------------------|-------------------|---------------|-------------------|---------------|-------------------|
|  | 2009                    |                   | 2010          |                   | 2011          |                   |
|  | (In millions)           | % of Net Revenues | (In millions) | % of Net Revenues | (In millions) | % of Net Revenues |
| Net income attributable to the non-controlling interest                                    | (0.1)                   | 0.0               | (1.0)         | (0.0)             | (0.6)         | (0.0)             |
| Net income (loss) attributable to ordinary shareholders of Suntech Power Holdings Co., Ltd | \$ 85.6                 | 5.1%              | \$ 236.9      | 8.2%              | \$ (1,018.6)  | (32.4)%           |

(1) Includes “interest expense” and “interest income” contained in our consolidated financial statements

**Year Ended December 31, 2011 Compared to Year Ended December 31, 2010**

**Net Revenues.** Our total net revenues increased from \$2,901.9 million in 2010 to \$3,146.6 million in 2011. The increase was due primarily to the strong growth of the sales of our PV products which more than offset the decline of average selling price. Our shipment volume increased from 1,572 MW in 2010 to 2,096 MW in 2011 due to our increased production capacity, improved channels to market our products, our strong brand and product performance and the general growth of the solar market in the United States, China, Thailand and India. The average selling price of our PV modules declined from \$1.82 per watt in 2010 to \$1.51 per watt in 2011, mainly due to gradual reductions of government subsidies, which led to a pricing erosion of PV products, as well as fluctuations in trading currencies.

Our total net revenues were largely derived from sales to our European markets, which in the aggregate accounted for 45.5% of our total net revenues in 2011, compared to 66.1% in 2010.

Our total net revenues from sales in Germany decreased from \$818.5 million in 2010 to \$631.0 million in 2011, primarily due to the German government’s decision to reduce feed-in tariffs in mid-2010. Our net revenues from sales in Germany constituted 20.1% of our total net revenues in 2011, compared to 28.2% in 2010.

Our total net revenues from sales in Italy decreased substantially from \$473.9 million in 2010 to \$150.6 million in 2011, primarily because our competitors were more effective in seizing the sales opportunities in the first quarter of 2011 to increase their sales volumes before the Italian government

changed their feed-in-tariff policies, which resulted in the significant decrease of demand and market share for our products in the Italian market.

Our total net revenues from sales in Spain decreased from \$86.5 million in 2010 to \$44.6 million in 2011. Demand from the Spanish market continued to slow down drastically since the Spanish government's decision in late 2008 to place a cap on cumulative solar installations.

Our total net revenues from sales in France slightly increased from \$223.0 million in 2010 to \$239.0 million in 2011. This increase was primarily due to our completion of a number of deals in 2011 and the improved funding environment for solar projects in France in 2011.

Our total net revenues from sales in the rest of our European markets, including the United Kingdom, Greece, the Benelux region, Scandinavia and the Eastern Europe countries increased from \$315.8 million in 2010 to \$364.6 million in 2011, due primarily to the strong demand for our PV modules in these markets. Our net revenues from sales in European markets other than Germany, Spain, Italy and France constituted 11.6% of our total net revenues in 2011, compared to 10.9% in 2010.

Our total net revenues from sales in the United States increased from \$443.3 million in 2010 to \$723.7 million in 2011, due to the increased demand for our PV modules as a result of the reduction in price, our successful brand marketing and also a stable subsidy environment consisting of, in particular, the 1603 cash grant subsidy program which, although expired on December 31, 2011, had provided increased economic incentives to adopt our PV modules in projects in 2011. Our net revenues from sales in the US market constituted 23.0% of our total net revenues in 2011, compared to 15.3% in 2010.

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Sales to our largest customer accounted for 8.0% of our total net revenues in 2011, compared to 6.8% in 2010. We intend to diversify our geographic presence and customer base in order to achieve balanced and sustainable growth.

*Cost of Revenues.* Our cost of revenues increased from \$2,358.8 million in 2010 to \$2,760.0 million in 2011. The increase in our cost of revenues was primarily due to a significant growth of our shipment volume. In addition, our costs of revenue in 2011 included the cost for writing off the unamortized warrants granted to MEMC in the amount of \$91.9 million, which accounted for approximately 2.9% as a percentage of total net revenues in 2011. Our overall cost structure in 2011 benefited from a steady reduction in both non-silicon material costs and manufacturing costs. However, the magnitude of these reductions did not fully offset the rapid decrease of average selling prices of our PV modules in 2011. As a result of the foregoing, the cost of revenues as a percentage of our total net revenues increased from 81.3% in 2010 to 87.7% in 2011.

*Gross Profit.* As a result of the foregoing, our gross profit decreased from \$543.1 million in 2010 to \$386.6 million in 2011. Our gross margin decreased from 18.7% in 2010 to 12.3% in 2011 primarily because reduction of our per unit cost did not outpace the reduction of our selling prices, and also that we incurred \$91.9 million of write-off of warrants cost in 2011.

*Operating Expenses.* Our operating expenses increased significantly from \$345.9 million in 2010 to \$1,031.8 million in 2011. Our operating expenses in 2010 included \$54.6 million impairment of our Shanghai thin-film equipment. Our operating expenses in 2011 included (i) \$120.0 million of compensation to MEMC due to contract termination, (ii) \$281.5 million of impairment of goodwill, (iii) \$180.3 million of impairment of long-lived assets and indefinite lived intangible assets, (iv) \$21.1 million of provision for prepayments to related parties, and (v) \$17.5 million of litigation contingency accruals.

- *Selling Expenses.* Our selling expenses increased from \$118.0 million in 2010 to \$162.6 million in 2011 and, as a percentage of our total net revenues, increased from 4.0% in 2010 to 5.2% in 2011. The difference in absolute amounts recognized was mainly attributable to higher shipping and handling costs, as well as our increased marketing and advertising service cost.
- *General and Administrative Expenses.* Our general and administrative expenses increased from \$133.1 million in 2010 (including \$8.0 million of provision for prepayment to affiliates) to \$248.8 million in 2011 (including \$21.1 million of provision for prepayments to related parties, and \$17.5 million of litigation contingency accruals) and, as a percentage of our total net revenues, increased from 4.6% in 2010 to 7.9% in 2011. The changes in our general and administrative expenses was due primarily to (i) an increase in the provision for doubtful accounts, which amounted to \$23.7 million; (ii) increased total salary and benefits expenses of administrative, finance and human resources personnel as a result of increased headcount; (iii) increased depreciation expenses of fixed assets and amortization expenses of intangible assets mainly relating to our acquisition of Rietech, and (iv) increased bank service charges.
- *Research and Development Expenses.* Our research and development expenses decreased from \$40.2 million in 2010 to \$38.6 million in 2011. Research and development expenses as a percentage of our total net revenues decreased from 1.4% in 2010 to 1.2% in 2011. The decrease in the absolute amount of our research and development expenses was due primarily to the decrease of salary and benefit expense of research and development personnel as a result of headcount control.

As previously described, due to the challenging solar market conditions and the significant reduction in the Company's market capitalization in the third quarter of 2011, based on the impairment test performed, we recorded \$281.5 million of impairment of goodwill and \$180.3 million of impairment of long-lived assets and indefinite lived intangible assets in 2011.

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*Interest Expense, net.* Our net interest expense increased from \$91.9 million in 2010 to \$135.9 million in 2011. Increased net interest expenses were due mainly to higher debt level and interest rate in 2011 compared to in 2010.

*Foreign currency exchange gain (loss), net.* We had a foreign exchange loss of \$38.2 million in 2011, compared to a foreign exchange loss of \$46.7 million in 2010. The loss was primarily due to the depreciation of the Euro against the U.S. dollar.

*Other Income (Expense), net.* We recorded a net other expense of \$133.1 million in 2011, compared to a net other expense of \$47.7 million in 2010. The significant losses in 2011 included (i) a loss of \$93.0 million as a result of marking -to -market our derivatives used to hedge our Euro revenue exposure, which did not meet cash flow hedge accounting treatment, and (ii) \$40.0 million of impairment of our investment in Nitel.

*Tax (Expense) Benefit.* We had a tax benefit of \$47.2 million in 2011, compared to a tax expense of \$23.8 million in 2010, primarily due to decrease of current tax expense along with significant decrease of taxable income, reversal of deferred tax liabilities following the impairment to long-lived assets and indefinite lived intangible assets, and deferred tax impact of carried forward loss in 2011.

*Equity in Net Earnings (Loss) of Affiliates.* In 2011, we recognized an impairment loss of \$48.0 million relevant to our investment in Shunda Holdings.

We account for our investment in GSF using the equity method of accounting. GSF is subject to investment company accounting under AICPA investment company guidelines, and is accounting for its investments in investee companies at fair value. As such, GSF records its investments at fair value and recognizes changes in the fair value of such investments in earnings. Accordingly, under the equity method of accounting, we record our proportionate share of earnings of GSF, which includes the aforementioned changes in fair value, in our consolidated results of operations. During the year of 2011, with the completion of additional 40 MW projects, but affected by the change of feed-in-tariff in certain countries and higher weighted average cost of capital, the fair value of GSF was reassessed by GSF management at €369.3 million, compared to €397.2 million at the end of December 31, 2010. As a result, we recognized our share of equity loss of \$27.0 million.

In November 2011, 2,000 shares, representing 6.7% of total GSF shares, were transferred from Suntech to GSF Capital Pte. Ltd (“GSF Capital”), which is ultimately owned by Mr. Romero, at a total consideration of €12.2 million. And as part of the share transfer agreement, Suntech will meet, on behalf of GSF Capital, future capital calls linked to the shares transferred for an amount of €7.7 million. Of the total consideration of €12.2 million, €7.7 million will be paid by Mr. Romero contingent upon completion of an additional capital call. As we do not expect to fulfill any capital call in the foreseeable future, such consideration has not been recognized as an asset as of December 31, 2011. We have recognized a total loss of \$30.7 million as a result of this transfer.

*Loss from discontinued operations, net of tax.* Due to the insolvency of CSG Solar AG, we had a loss of \$14.1 million from discontinued operation in 2011.

*Net Income (Loss) Attributable to Ordinary Shares.* As a result of the cumulative effect of the above factors, we had a net loss of \$1,018.6 million in 2011, compared to net income of \$236.9 million in 2010.

### ***Year Ended December 31, 2010 Compared to Year Ended December 31, 2009***

*Net Revenues.* Our total net revenues increased from \$1,693.9 million in 2009 to \$2,901.9 million in 2010. The increase was due primarily to the strong growth of our PV products which more than offset the decline of average selling price. Our shipment volume increased from 704 MW in 2009 to 1,572 MW in 2010 due to improved funding conditions of PV project developers, strong installation activities before each subsidy reduction announcement, and the revived global economy especially in the second half of 2010. The average selling price of our PV modules declined from \$2.40 per watt in 2009 to \$1.82 per watt in 2010 mainly due to gradual subsidy reductions that led to a pricing erosion of PV products, and fluctuations in trading currencies.

Our net revenues were largely derived from sales to our European markets, which in the aggregate accounted for 66.1% of our total net revenues in 2010, compared to 74.0% in 2009.

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Our net revenues from sales in Germany increased from \$701.8 million in 2009 to \$818.5 million in 2010. The pace growth in the German market slowed down compared to previous years as a result of the German government’s decision to reduce feed-in tariffs in mid-2010. Our net revenues from sales in Germany constituted 28.2% of our total net revenues in 2010 compared to 41.4% in 2009.

Our total net revenues from sales in Italy increased substantially to \$473.9 million in 2010 from \$200.1 million in 2009 primarily due to a favorable installation environment and attractive subsidies granted by the government, which led to attractive returns to system owners. In turn, demand from the Italian market increased substantially in 2010.

Our net revenues from sales in Spain increased from \$61.1 million in 2009 to \$86.5 million in 2010. This was still much lower than the \$718.7 million recognized in 2008. Demand from the Spanish market has slowed down drastically as a result of the government’s decision in late 2008 to place a cap on cumulative solar installations.

Our net revenues from sales in France increased from \$108.4 million in 2009 to \$223.0 million in 2010. This increase was primarily due to strong solar installation incentives and an improvement in the funding environment for solar projects in 2010.

Our total net revenues from sales in the rest of our European markets, including the United Kingdom, Greece, the Benelux region, Scandinavia and the

Eastern Europe countries increased from \$182.1 million in 2009 to \$315.8 million in 2010, due primarily to the strong demand for our PV modules. Our net revenues from sales in the European markets other than Germany, Spain, Italy and France constituted 10.9% of our total net revenues in 2010, compared to 10.8% in 2009.

Our total net revenues from sales in the U.S. market increased from \$160.4 million in 2009 to \$443.3 million in 2010, due to a reduction in the price of our PV modules leading to increased demand, as well as success in our brand marketing and a stable subsidy environment which led to increased economic incentives to adopt our PV modules in projects in 2010. Our net revenues from sales in the U.S. market constituted 15.3% of our total net revenues in 2010, compared to 9.5% in 2009.

Sales to our largest customer accounted for 6.8% of our total net revenues in 2010, compared with 8.2% in 2009. We intend to diversify our geographic presence and customer base in order to achieve balanced and sustainable growth.

*Cost of Revenues.* Our cost of revenues increased from \$1,331.3 million in 2009 to \$2,358.8 million in 2010. The increase in our cost of revenues was due primarily to a significant growth of our shipment volume accompanied by, and to a lesser extent, the rising prices of silicon wafers, our key manufacturing material, in the second half of 2010. Our overall cost structure benefited from a steady reduction of non-silicon material and manufacturing costs. However, the magnitude of these reductions was not able to fully offset the increase in silicon wafer prices in the second half of 2010. As a result, the cost of revenues as a percentage of our total net revenues increased in 2010 to 81.3% in 2010 compared to 78.6% in 2009.

*Gross Profit.* As a result of the foregoing, our gross profit increased to \$543.1 million in 2010 from \$362.0 million in 2009. Because the reduction of our per unit cost did not outpace the reduction of our selling prices, our gross margin decreased from 21.4% in 2009 to 18.7% in 2010.

*Operating Expenses.* Our operating expenses increased significantly from \$345.9 million in 2010 from \$188.0 million in 2009. Operating expenses in 2010 included the impairment of a long-lived asset as a result of the abandonment of our Shanghai amorphous-silicon thin-film equipment, which amounted to \$54.6 million.

- *Selling Expenses.* Our selling expenses increased from \$82.1 million in 2009 to \$118.0 million in 2010 and, as a percentage of our total net revenues, decreased from 4.9% in 2009 to 4.0% in 2010. The difference in absolute amounts recognized was mainly attributable to the increase of warranties and

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shipping and handling costs on the back of our increased sales revenue, and reduction of sales commission. In 2010, we accrued 0.72% of our Suntech Japan PV module revenues and to 1.0% of our other PV module revenues as warranty costs at the time revenue was recognized, which were included in our selling expenses.

- *General and Administrative Expenses.* Our general and administrative expenses increased from \$76.9 million in 2009 to \$133.1 million (excluding \$54.6 million impairment of long lived assets) in 2010 and, as a percentage our total net revenues, increased slightly from 4.5% in 2009 to 4.6% in 2010. The changes in our general and administrative expenses was due primarily to (i) an increase in the provision for doubtful debts, which amounted to \$20.9 million, inclusive of an \$8.0 million impairment related to our prepayment to Shunda holdings; (ii) increased total salary and benefits expenses of administrative, finance and human resources personnel as a result of increased headcount; (iii) increased fees and expenses incurred for professional services; and (iv) increased amortization expenses of intangible assets generated from the acquisition of Suntech Japan, Kuttler and SES.
- *Research and Development Expenses.* Our research and development expenses increased from \$29.0 million in 2009 to \$40.2 million in 2010. Research and development expenses as a percentage of our total net revenues decreased from 1.7% in 2009 to 1.4% in 2010. The increase in the absolute amount of our research and development expenses was due primarily to increases in raw material costs related to research and development activities, which serves our overall research and development strategy as described in section C below.

As mentioned above, the impairment of a specific long-lived asset, our Shanghai amorphous-silicon based thin-film production line, resulted in an impairment of \$54.6 million in 2010. The overall decline of the cost of crystalline based PV technology has led to our belief that amorphous silicon thin-film technology would not be a long term cost competitive solution, and therefore we abandoned the investment in the manufacture line.

*Interest Expense, net.* Our net interest expense decreased from \$93.7 million in 2009 to \$91.9 million in 2010. Our net interest expense moderately reduced in 2010 as our 2012 due convertible notes was largely repaid in February 2010 with the exercise of the holders put option.

*Foreign currency exchange gain (loss), net.* We had a foreign exchange loss of \$46.7 million in 2010, compared to a foreign exchange gain of \$8.6 million in 2009. The loss was primarily due to the depreciation of the Euro against the U.S. dollar in 2010.

*Other Income (Expense), net.* We recorded a net other expense of \$47.7 million in 2010, compared to a net other income of \$2.6 million in 2009. The significant losses in 2010 included \$49.8 million of the marking to market of derivative which were used to hedge our Euro revenue exposure which did not meet cash flow hedge accounting treatment.

*Tax (Expense) Benefit.* Our tax expense increased from \$2.5 million in 2009 to \$23.8 million in 2010 which is primarily due to the non-deductibility of certain sales concession, which caused a significant increase in the taxable income of Wuxi Suntech.

*Equity in Net Earnings (Loss) of Affiliates.* We evaluate our equity method and cost method investments for impairment when indicators of impairment occur. We determine the fair value of our investment using a combination of the income approach and the market approach. The income approach includes the use of a weighted average of multiple discounted cash flow scenarios of such investments, which requires the use of unobservable inputs, including assumptions of projected revenues, expenses, capital spending, and other costs, as well as a discount rate calculated based on the risk profile of the solar power industry. Estimates of projected revenues, expenses, capital spending, and other costs are developed by management of our equity method investees and reviewed by us. The market approach includes using financial metrics and ratios of comparable public companies, such as projected revenues, expenses, and other costs. The selection of comparable companies used in the market approach requires management judgment and is based on a number of factors, including polysilicon products within the solar industry, comparable companies' sizes, growth rates, and other relevant factors. Based on the result of the foregoing valuation approach, we recognized an impairment loss of \$82.3 million relevant to our investment in Shunda Holdings in 2010.

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We account for our investment in GSF using the equity method of accounting. GSF is subject to investment company accounting under AICPA investment company guidelines, and is accounting for its investments in investee companies at fair value. As such, GSF records its investments at fair value and recognizes changes in the fair value of such investments in earnings. Accordingly, under the equity method of accounting, we record our proportionate share of earnings of GSF, which includes the aforementioned changes in fair value, in our consolidated results of operations. We recognized our share of equity income of \$269.5 million. In addition, we also recognized an equity income of \$50.3 million on consolidation of Rietech acquisition, which is equivalent to the difference between the fair value of the equity investment previously held and its carrying value in accordance with ASC 805-10-25-9.

*Net Income (Loss) Attributable to Ordinary Shares.* As a result of the cumulative effect of the above factors, net income increased from \$85.6 million in 2009 to \$236.9 million in 2010. Our net margin increased from 5.1% in 2009 to 8.2% in 2010.

## **Inflation**

Since our inception, inflation in China has not materially affected our results of operations. According to the National Bureau of Statistics of China, changes in the consumer price index in China were -0.7%, 3.3%, and 5.4% in 2009, 2010 and 2011 respectively. We have not in the past been materially affected by any such inflation, but we can provide no assurance that we will not be affected in the future.

## **B. Liquidity and Capital Resources**

We require a significant amount of cash to fund our operations, especially as our 2013 convertible notes will become due in March 2013. We may also require cash generally to meet future capital and capacity expansion requirements, which are difficult to plan in the rapidly changing PV industry.

From 2009 to 2011, we financed our operations primarily through short-term and long-term bank borrowings, proceeds from the follow-on offering of our ADSs in May 2009, \$50 million convertible loan received from the IFC in June 2009 and, to a lesser extent, cash generated from operations. As of December 31, 2011, we had \$492.4 million in cash and cash equivalents. Most of the foregoing financial instruments were denominated in U.S. dollars and Renminbi. Our cash and cash equivalents primarily consist of cash on hand, demand deposits and liquid investments with original maturities of three months or less that are placed with banks and other financial institutions.

We currently have a significant amount of debt outstanding. Our short-term bank borrowings are comprised primarily of short-term bank loans, trade finance facilities utilized, and draw-downs from our short-term credit facilities. As of December 31, 2011, including the current portion of long-term bank borrowings, our short-term bank borrowings totaled \$1,573.4 million.

Our short-term bank borrowings outstanding as of December 31, 2011 bore average interest rates of 4.48% in 2011. These borrowings have terms of one year or less, and mature at various times through 2012. These loans were borrowed from various financial institutions. None of these short-term credit facilities were restricted to the purchase of fixed assets. All, except one, of such short-term bank borrowings did not contain any financial covenants or restrictions. These facilities contain no specific renewal terms, but we have historically been able to obtain extensions of some of the facilities shortly before they mature. We plan to repay these short-term bank borrowings with cash generated by our operating activities or alternative funding in the event we are unable to obtain extensions of these facilities in the future. As of March 31, 2012, our short-term bank borrowings, including the current portion of long-term bank borrowings, totaled \$1,557.1 million. We expect to obtain additional bank borrowings through short-term bank loans and draw-downs from new and existing credit facilities from financial institutions we have relationships with should we need additional funding for working capital and capital expenditures. As of December 31, 2011, we had short-term credit facilities with an aggregate limit of \$ 3,905.4 million, of which \$1,754.8 million had been drawn down.

Our long-term bank borrowings bore an annual average interest rate of 3.56% in 2011. These loans were borrowed from various financial institutions and were within the limit of the maximum amount of each facility. Loans in the principal amount of \$31.1 million are restricted to purchase fixed assets, not for working capital needs. Two long-term facilities contain financial covenants and restrictions, including those related to debt-to-equity ratio

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and quick ratio. As of December 31, 2011, we had seven long-term credit facilities with an aggregate limit of \$316.2 million, of which \$196.5 million has been drawn down.

We and various of our subsidiaries have entered into commercial bank loans that contain financial covenants. As of December 31, 2011, we have not met the financial covenants in all of our commercial bank loans. As of December 31, 2011, we have breached covenants with two financial institutions with a total principal amount owed of \$40 million. We previously recorded \$27.9 million of the loans in which we have not met the financial covenants as “long-term borrowings,” but have now classified these loans under “Short term borrowings.”

Each of the commercial banks is aware of the non-compliance with the financial covenants. Under the terms of the respective loan agreements with the commercial banks, each of the banks is entitled to deliver a notice accelerating such loan and demanding immediate repayment of the entire respective loan amounts. None of the commercial banks has delivered such notice. We are currently in discussions with each of the banks to provide a waiver of such covenants, and in the interim we have received oral assurances from each of the commercial banks that it does not intend to deliver a notice accelerating such loan. We cannot assure you that we will be able to receive waivers of such covenants from each of the banks, or that such banks will not deliver a notice accelerating such loans and demanding immediate repayment of the entire respective loan amounts

In December 2008, we conducted open market repurchases of \$93.8 million in aggregate principal amount of our 2012 convertible notes, and we repurchased \$93.8 million aggregate principal amount of the 2012 convertible notes for a total consideration of \$61.0 million. In 2009, we repurchased \$181.2 million aggregate principal amount of the 2012 convertible notes for a total consideration of approximately \$159.6 million in open market repurchases. In 2010, we further repurchased an aggregate of \$221.2 million principal amount of our 2012 convertible notes for a total consideration of \$221.2 million as a result of the holders exercising their put option. In the first quarter of 2012, the remaining \$3.8 million principal amount of our 2012 convertible notes was due and fully repaid, and we also repurchased an aggregate amount of \$34.0 million principal amount of our 2013 convertible notes for a total consideration of \$25.0 million. As of the date of this annual report, the outstanding principal amounts of our 2012 convertible notes and 2013 convertible notes were nil and approximately \$ 541.0 million, respectively.

Due to the weakening industry environment, we experienced significant net losses for the fiscal year ended December 31, 2011. As of December 31, 2011, we had a working capital deficit (total consolidated current liabilities exceeded total consolidated current assets ) of \$522.9 million, which was mainly the result of financing our capital expenditures through short-term borrowings. In addition, since the second quarter of 2011, we started to experience some negative trends in our operations, including loss from operations, working capital deficiencies and certain adverse key financial ratios. Apart from our efforts of improving financial performance as discussed in the “Overview” section, we took or are taking the following measures to overcome liquidity difficulties:

*Bank financing.* With an aim to improve liquidity, we have successfully negotiated with commercial banks, and will continue to negotiate with such and other banks to obtain revolving bank facilities. As of March 31, 2012, we were, in all major aspects, in compliance with debt covenants, and had a total revolving credit facilities of \$4,066.1 million, of which \$2,481.5 million was unused. These short-term credit facilities expire through March 31, 2013. Management believes that we will be able to obtain continued borrowing facilities from the banks when we require, so that the bank loans due for repayment within the next 12 months can be successfully replaced with new loans drawn down from existing revolving banking facilities and new borrowing facilities .

*Equity and debt offering.* We will consider obtaining additional funding from the issuance of additional equity or debt when market conditions permit and to the extent such issuances are in the overall best interests of our business.

*Reorganization of our business.* Due to the financial crisis in 2008 and subsequent industry change, we stopped our capacity expansion plan for thin film in 2009. In the middle of 2011, we closed a thin-film R&D subsidiary in Germany, CSG Solar AG, and in the third quarter of 2011, we further decided to stop our thin-film R&D activities at Sichuan Suntech. In 2012, we also plan to exit or monetize our non-core assets, including our investment in GSF.

We have also developed plans to reduce capital and operating expenditures, implemented aggressive accounts receivable collection and inventory reduction efforts, and adopted strict control of operating activities and investing activities of the Company to improve our cash flow since the third quarter of 2011. As a result, positive results, including positive operating cash flows, were generated and lower expenditure targets were met in the fourth quarter of 2011.

We believe that the actions we have taken and the liquidity plan we have developed, if executed successfully, will provide sufficient liquidity to finance our anticipated working capital and capital expenditure requirements for the next 12 months.

The consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”). The accompanying consolidated financial statements have been prepared assuming the Company will continue as a going concern. Under that assumption, it is expected that assets will be realized and liabilities will be satisfied in the normal course of business.

See “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Company and Our Industry—[We are operating with a significant working capital deficit; if we do not successfully execute our liquidity plan, we face the risk of not being able to continue as a going concern]” for a more detailed discussion of risks relating to our working capital deficit and our liquidity plan.

### ***Long-term Loans to Our Suppliers and Advances and Prepayment to Suppliers***

Purchases of polysilicon and silicon wafers have required, and will continue to require us to make significant funding commitments, including working capital commitments. Most of our multi-year supply agreements require us to provide interest free loans, prepayment of a portion of the total contract price to our suppliers, or letters of



of our suppliers in the event of their insolvency or bankruptcy.

### *Long-term Loans to Our Suppliers*

As part of the 10-year supply agreement with MEMC, we also granted a loan to MEMC in the aggregate principal amount of \$625.0 million over the course of 11 years as a means of securing our obligations to MEMC. The loan was to be repaid by MEMC, without interest, up to the amount of \$606.3 million (97% of the aggregate loan amount) by the end of the 11-year period. If we had failed to purchase the yearly minimum quantities in any contract year under the “take or pay” provisions, MEMC could have retained a portion of the loan up to the purchase shortfall. At inception, \$9.6 million was accrued and was subsequently charged over the 11 year term as imputed interest for the interest free loan.

In the second quarter of 2011, in conjunction of with the termination of the supply agreement with MEMC, the outstanding balance of the interest free loan to MEMC was waived and treated as part of the total compensation to MEMC.

### *Advances to Affiliates and Prepayment to Suppliers*

In order to secure a stable supply of silicon raw materials, we make prepayments to certain suppliers based on written purchase orders and contracts detailing product, quantity and price. Under these supply agreements, we have the right to inspect products prior to acceptance, and under a portion of the arrangements we can also terminate the arrangements and request refund of our prepayments with interest and/or a penalty fee in the event that suppliers are late in or fail to make their deliveries. Our prepayments to suppliers are recorded either as advances to suppliers, if they are expected to be utilized within 12 months as of each balance sheet date, or as long-term prepayments on our consolidated balance sheets, if they represent the portion expected to be utilized after 12 months. As of December 31, 2009, 2010 and 2011, we had advances to suppliers that amounted to \$48.8 million, \$84.4 million and \$84.4 million, respectively, and long-term prepayments that amounted to \$188.1 million, \$213.8 million and \$ 185.1 million, respectively. At the year end of 2010, our long-term prepayments also included the capitalized portion of cost of revenues associated with the warrant granted to MEMC that amounted to \$95.3 million.

We have made a number of strategic equity investments in upstream suppliers as a part of our strategy to secure high-quality and low-cost polysilicon and silicon wafers. As of December 31, 2011, the current portion of amounts due from related parties amounted to \$ 67.7 million and the non-current portion of amounts due from related parties amounted to \$ 67.6 million, primarily consisting of advances and prepayments to these related party suppliers.

### *Trend of credit terms allowed to customers*

We had benefited from the low interest rate, abundant credit environment prior to the current economic environment that allowed our customers to obtain credit to purchase our products and to finance their projects utilizing our products on attractive terms. In order to execute our strategy of global sales expansion, we have extended credit to many new and existing customers or provided them with improved credit terms, including increasing credit limits and extending the time period before payments are due. The extended credit terms to our customers have created additional demands on our working capital. In general, we have granted extended credit terms to our existing and new customers in 2011 based on the expectations that probability of customer defaults should be low as global macro economy gradually recovers. However, as a result of business scale and geographical expansions, the total amount of provision for doubtful accounts recognized was \$55.3 million in 2011, compared to \$18.5 million in 2010. Excluding the \$21.1 million provision of prepayments to Shunda and Nitol in 2011, our investee companies that supply us with polysilicon and wafers, our provision for doubtful account was \$34.2 million in 2011 compared to \$10.5 million in 2010 (excluding \$8.0 million provision of prepayment to Shunda in 2010).

The following table sets forth a summary of our cash flows for the years indicated:

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|  | For the Year Ended<br>December 31, |           |          |
|--|------------------------------------|-----------|----------|
|  | 2009                               | 2010      | 2011     |
|  | (In millions)                      |           |          |
| Net cash provided by (used in) operating activities  | \$ 292.9                           | \$ (30.0) | \$ 93.3  |
| Net cash used in investing activities                | (441.9)                            | (238.6)   | (567.5)  |
| Net cash provided by financing activities            | 479.4                              | 303.0     | 102.1    |
| Net increase (decrease) in cash and cash equivalents | 325.4                              | 39.3      | (380.1)  |
| Cash and cash equivalents at beginning of the year   | 507.8                              | 833.2     | 872.5    |
| Cash and cash equivalents at end of the year         | \$ 833.2                           | \$ 872.5  | \$ 492.4 |

### *Operating Activities*

Our net cash generated from operating activities improved to \$93.3 million in 2011 compared to negative \$30.0 million in 2010. The improved operating cash flow in 2011 was primarily due to our enhanced working capital management with respect to accounts receivable, inventory and accounts payable. The non-cash items, including write-off of warrants cost, impairment of goodwill, impairment of long-lived assets and indefinite lived intangible assets, impairment of investments in Shunda and Nitol, provision for prepayments to Shunda and Nitol, and equity in earnings (loss) of affiliates, were adjusted in the prepared presentation of our net cash flow from operating activities based on the indirect method.

Our net cash used in operating activities was \$30.0 million in 2010. We had net cash generated from operating activities in the amount of \$292.9 million in 2009. The negative cash flow from operating activities in 2010 was due primarily to significant expansion of working capital consumed by business scale

expansion and additional prepayments for polysilicon and silicon wafers.

#### *Investing Activities*

Net cash used in investing activities increased from \$238.6 million in 2010 to \$567.5 million in 2011. The increase was primarily due to (i) increased capital expenditure in 2011 for the purchase of property, plant and equipment, (ii) increased net proceeds from redemption of financial derivatives in 2011, (iii) increase in restricted cash that were mainly deposits placed with banks for trade finance and bank borrowings, and (iv) the net proceeds of \$201.6 million received in 2010 from the redemption of a short-term principal guaranteed deposit, which was accounted for as a short-term investment, partially offset by the decreased purchase of long-term equity investment in 2011 than in 2010. Our total cash outlays for the purchase of property, plant and equipment amounted increased from \$276.0 million in 2010 to \$366.8 million in 2011. Our cash outlay for investments in long term investments in 2010 mainly include the acquisition of Rietech and additional investments in Global Solar Fund.

Net cash used in investing activities decreased by 46.0% from \$441.9 million in 2009 to \$238.6 million in 2010. The decrease was due primarily to (i) receipt of net proceeds of \$201.6 million received in 2010 from the redemption of a short-term principal guaranteed deposit which was accounted for as a short term investment, and (ii) purchase of a principal guaranteed structure deposit of \$200 million with the proceeds from the follow-on offering of our ADSs in May 2009. This deposit was used to repurchase our 2012 convertible notes on February 15, 2010.

#### *Financing Activities*

Net cash provided by financing activities decreased from \$303.0 million in 2010 to \$102.1 million in 2011. Our net additional short-term borrowing was \$147.6 million in 2011. Our net decrease in long-term bank borrowing was \$4.0 million in 2011.

Net cash provided by financing activities decreased from \$479.4 million in 2009 to \$303.0 million in 2010. Our net additional short-term borrowing was \$433.7 million in 2010. Our net increase in long-term bank borrowings was \$36.0 million in 2010. In 2010, we also repurchased the great majority of our 2012 convertible notes with a total consideration of \$221.2 million.

We require additional cash to meet our anticipated cash needs, including our cash needs for working capital and capital expenditures for at least the next 12 months, repaying existing debt obligations or refinancing our existing debts as a result of changing business conditions or other future developments. If our existing

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cash is insufficient to meet our requirements, we may seek to sell additional equity securities, debt securities or borrow from lending institutions. If we are not able to generate sufficient cash flow to meet our debt repayment or other financial obligations, we may need to refinance or restructure our debt, sell assets, reduce or delay capital investments, or seek additional equity or debt financing. The macro liquidity and credit lending environment could continue to be challenging and subject to uncertainties due to the European sovereign debt crisis, the slower-than-expected economic recovery in the United States as well as the slowing down of economic growth in the emerging economies. We cannot assure you that financing will be available in the amounts we need or on terms acceptable to us, if at all. The sale of additional equity securities, including convertible debt securities, would dilute our shareholders. The incurrence of debt would result in increased interest rate risk, divert cash for working capital and capital expenditures to service debt obligations and could result in operating and financial covenants that restrict our operations and our ability to pay dividends to our shareholders. A shortage of such funds could in turn impose limitations on our ability to plan for, or react effectively to, changing market conditions or to expand through organic and acquisitive growth, thereby reducing our competitiveness. We cannot assure you that future financing will be available in amounts or on terms acceptable to us, if at all.

#### *Capital Expenditures*

We made capital expenditures of \$142.6 million, \$276.2 million and \$366.8 million in 2009, 2010 and 2011, respectively. In the past, our capital expenditures were used primarily to purchase manufacturing equipment to expand our manufacturing lines for the production of PV cells and modules. In 2011, our capital expenditure was mainly used for the expansion of wafer capacity as we acquired Rietech at the end of 2010. We estimate that our capital expenditures in 2012 will be approximately \$120.0 million to \$150.0 million, which will be used primarily for maintenance purpose. We plan to fund the balance of our 2012 capital expenditures substantially with cash generated from operations.

#### **Recent Accounting Pronouncements**

In April 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*. This ASU amends current fair value measurement and disclosure guidance to include increased transparency around valuation input and investment categorization. ASU 2011-04 is effective for fiscal years and interim periods beginning after December 15, 2011, with early adoption not permitted. We do not believe that the adoption of ASU 2011-04 in the first quarter of 2012 will have an impact on its consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. ASU 2011-05 allows an entity to present components of net income and other comprehensive income in one continuous statement, referred to as the statement of comprehensive income, or in two separate, but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders’ equity. In December 2011, the FASB issued ASU 2011-12 “*Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05.*” ASU 2011-12 deferred the effective date of the specific requirement to present items that are reclassified out of accumulated other

comprehensive income to net income alongside their respective components of net income and other comprehensive income. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. ASU 2011-05 is effective for fiscal years and interim periods beginning after December 15, 2011 and must be applied retrospectively. We do not believe that the adoption of ASU 2011-05 will have a material impact on its consolidated financial statements.

In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210), Disclosures about Offsetting Assets and Liabilities, which require companies to disclose information about financial instruments that have been offset and related arrangements to enable users of their financial statements to understand the effect of those arrangements on their financial position. Companies will be required to provide both net (offset amounts) and gross information in the notes to the financial statements for relevant assets and liabilities that are offset. ASU 2011-11 is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013.

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We are evaluating the effect of the adoption of ASU 2011-11 will have on its consolidated financial statements.

### **C. Research and Development**

Our objective is to be the global market leader for the development, manufacture and commercial scale installation of PV products and systems, and to spearhead the movement to achieve grid parity. We will continue to develop new technologies and to design more advanced equipment to manufacture, cost-effectively and on a large scale, PV cells with higher conversion efficiencies. Since 2008, we had commenced commercial production of PV cells utilizing our internally developed Pluto technology, a high efficiency PV technology that allows us to achieve conversion efficiency of 20.3% on PV cells manufactured with monocrystalline silicon wafers and 18.1% on PV cells manufactured with multicrystalline silicon wafers. We are now focusing on a new generation of Pluto technology with the aim of increasing the efficiencies to 20-21% for monocrystalline silicon and 17.5-18.5% for multicrystalline silicon.

We will continue to devote substantial resources to research and development efforts in order to improve our product design and manufacturing capabilities. In particular, we have focused, and will continue to focus, our research and development efforts in the following areas:

- *Develop Improved Encapsulation Technologies.* We will also continue to invest in research and development of encapsulation technologies, designed to reduce the degradation of PV cell conversion efficiency and to extend the usable lifespan of our products.
- *Enhance Production Processes to Reduce Silicon Usage per Watt.* We will continue to develop innovative process technologies to address manufacturing challenges associated with reducing the thickness of silicon wafers, such as cell warpage and the high breakage rate of thinner silicon wafers. We are also developing proprietary production processes to increase automation and to achieve inline production utilizing thinner wafers.
- *Strengthen Material Science Research and Development to Better Utilize Low Cost Solar Grade Silicon .* We are currently testing and analyzing new materials including lower cost solar grades of silicon suitable for our production.
- *Diversify Product Offering.* Through our research and development, we will continue to broaden our product offering and solar solution portfolio. We aim to develop the most comprehensive solar offering and to continue to target additional segments of solar demand.

In addition, we will continue to develop equipment and tools and refine our manufacturing processes to improve our operating efficiency.

We believe that the continual improvement of our technology is vital to maintaining our long term competitiveness. Therefore, we intend to continue to devote our management and financial resources in research and development. Our senior management team spearheads our research and development efforts and sets strategic directions for the advancement of our products and manufacturing processes. Dr. Zhengrong Shi, our founder, chairman of our board of directors and our chief executive officer, and Dr. Stuart R. Wenham, our chief technology officer, are both prominent figures in the PV industry.

As of December 31, 2011, our research and development center employed about 380 personnel, including 276 PV technology experts from China and abroad. We have established technological cooperative relationships

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with a number of universities in China and abroad, including the Center of Excellence for Photovoltaic Engineering at the University of New South Wales in Australia, the establishment of an Advanced Solar Facility for nanoplasmonic PV cell development at the Swinburne University of Technology in Australia, the research and application institute of solar energy at Zhongshan University in China, the research institute of solar energy at Shanghai Jiaotong University in China, as well as Zhengzhou University, Nanjing Aeronautic University and Jiangnan University in China.

Our research and development expenditures were \$29.0 million, \$40.2 million and \$38.6 million in 2009, 2010 and 2011, respectively. The decrease in the absolute amount of our research and development expenses was due primarily to the decrease of salary and benefit expense of research and development personnel as a result of headcount control.

## D. Trend Information

Other than as disclosed elsewhere in this annual report, we are not aware of any trends, uncertainties, demands, commitments or events since January 1, 2011 that are reasonably likely to have a material adverse effect on our net revenues, income, profitability, liquidity or capital resources, or that caused the disclosed financial information to be not necessarily indicative of future operating results or financial conditions.

## E. Off-Balance Sheet Arrangements

In connection with our investment in GSF, an investment fund created to make investments in private companies that own or develop projects in the solar energy sector, we entered into a commitment to invest up to €258.0 million in 2008. As of December 31, 2010, our investment in GSF amounted to €155.7 million, of which, €55.9 million had been invested as of December 31, 2008, €18.7 million was invested in 2009, and a further €81.1 million was invested in 2010. No additional capital call payment was made for the year ended December 31, 2011. In November 2011, 2,000 shares, representing 6.7% of total GSF shares, were transferred from Suntech to GSF Capital Pte. Ltd ("GSF Capital"), which is ultimately owned by Mr. Romero, at a total consideration of €12.2 million. And as part of the share transfer agreement, Suntech will meet on behalf of GSF Capital future capital calls linked to the shares transferred for an amount of €7.7 million. Of the total consideration of €12.2 million, €7.7 million will be paid by Mr. Romero contingent upon completion of an additional capital call. As we do not expect to fulfill any capital call in the foreseeable future, such consideration has not been recognized as an asset as of December 31, 2011. We have recognized a total loss of \$30.7 million as a result of this transfer. As of December 31, 2011, we had a remaining capital commitment of €94.4 million.

In May 2010, we consummated an arrangement in which we guaranteed payment obligations under finance facilities provided by China Development Bank to Solar Puglia II, S.ar.L, an investee company of GSF, in the amount of approximately €554.2 million. In addition, as additional security to China Development Bank, we are required to maintain cash collateral accounts with a commercial bank in Luxembourg in an amount equal to one installment payment of amounts due under the finance facilities amounting to approximately €30.0 million. Events of default under the finance facilities include failure to pay amounts due on any payment date, failure of the borrower to comply with its financial covenant, failure by the borrower to comply with other provisions of the agreement subject to a 10 day cure period, any cross default by the borrower on other financial indebtedness in excess of €1.0 million, bankruptcy or other events of insolvency, and any material adverse change in the business, property, liabilities, operations, prospects or financial condition of the borrower or us, or the ability of the borrower or us to perform its obligations under the agreement. As of December 31, 2011, approximately 145 MW of power plants have been completed, of which approximately 143 MW have been connected to the grid. As security for our obligations under the guarantee, we received a pledge of €560.0 million in German government bonds from GSF Capital Pte Ltd., the parent of the general partner of GSF. The fair value of the debt guarantee was approximately \$2.0 million, which was recorded in our balance sheet at the effective date of this guarantee.

Other than the above, we have not entered into any financial guarantees or other commitments to guarantee the payment obligations of third parties. We have not entered into any derivative contracts that are indexed to our shares and classified as shareholder's equity, or that are not reflected in our consolidated financial statements. Furthermore, we do not have any retained or contingent interest in assets transferred to an unconsolidated entity that serves as credit, liquidity or market risk support to such entity. We do not have any variable interest in any unconsolidated entity that provides financing, liquidity, market risk or credit support to us or that engages in leasing, hedging or research and development services with us.

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## F. Tabular Disclosure of Contractual Obligations

The following table sets forth our contractual obligations and commercial commitments as of December 31, 2011:

|                                     | Payment Due by Period |                     |            |            |                      |
|-------------------------------------|-----------------------|---------------------|------------|------------|----------------------|
|                                     | Total                 | Less than<br>1 Year | 1-3 Years  | 3-5 Years  | More than<br>5 Years |
|                                     | (In millions)         |                     |            |            |                      |
| Long-term debt obligations(1)       | \$ 233.2              | \$ 94.9             | \$ 137.8   | 0.5        | —                    |
| Capital (finance) lease obligations | 178.0                 | 36.8                | 50.6       | 65.0       | 25.6                 |
| Operating lease obligations         | 4.7                   | 1.3                 | 2.1        | 1.3        | —                    |
| Purchase obligations(2)             | 4,535.3               | 622.0               | 1,157.0    | 1,148.7    | 1,607.6              |
| Convertible notes                   | 584.7                 | 3.8                 | 531.6      | —          | 49.3                 |
| Total                               | \$ 5,535.9            | \$ 758.8            | \$ 1,879.1 | \$ 1,215.5 | \$ 1,682.5           |

- (1) The amounts include interest expenses payable calculated basing on the 3.71% average interest rate of the Company during year 2011.
- (2) A reconciliation from the purchase obligations outstanding as of December 31, 2011 to the future minimum obligation under long-term supply agreements as of December 31, 2011 is as follows (in millions, rounded):

|  |            |
|--|------------|
| Future minimum obligation under long term supply agreements as of December 31, 2011  | \$ 4,466.7 |
| Add: Commitments outstanding for the purchase of property, plant and equipment       | \$ 8.6     |
| Add: Future minimum purchase commitment of raw materials under short term agreements | \$ 60.0    |
| Purchase obligation outstanding as of December 31, 2011                              | \$ 4,535.3 |

Other than the contractual obligations and commercial commitments set forth above, we do not have any other long-term debt obligations, operating lease

obligations, purchase obligations or other long-term liabilities.

## G. Safe Harbor

From time to time, we make certain comments and disclosures in this annual report on Form 20-F that may be forward-looking in nature. Examples include statements related to our future outlook, anticipated capital expenditures, projected cash flows and borrowings, and sources of funding. We caution readers that forward-looking statements, including disclosures that use words such as “believe,” “anticipate,” “expect,” “estimate,” “intend,” “may,” “plan,” “project,” “will” and similar words or statements are subject to certain risks, trends and uncertainties that could cause actual cash flows, results of operations, financial condition, cost reductions, acquisitions, dispositions, financing transactions, operations, expansion, consolidation and other events to differ materially from the expectations expressed or implied in such forward-looking statements. Any forward-looking statements are also subject to a number of assumptions regarding, among other things, future economic, competitive and market conditions. These assumptions are based on facts and conditions, as they exist at the time such statements are made as well as predictions as to future facts and conditions, the accurate prediction of which may be difficult and involve the assessment of circumstances and events beyond our control. We disclaim any intent or obligation to update these forward-looking statements unless required by securities law, and we caution the reader not to rely on them unduly.

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We have based any forward-looking statements we have made on our current expectations and assumptions about future events and circumstances that are subject to risks, uncertainties and contingencies that could cause results to differ materially from those discussed in the forward-looking statements, including, but not limited to:

- our expectations regarding the worldwide demand for solar energy;
- our expectations regarding governmental support for the deployment of solar energy;
- our beliefs regarding the acceleration of adoption of solar technologies;
- our expectations with respect to advancements in our technologies, including commercialization of Pluto and thin film technologies;
- our beliefs regarding the competitiveness of our PV products;
- our expectations with respect to revenue growth, profitability and our production volumes;
- our expectations with respect to our ability to re-negotiate the price and volume terms of our multi-year supply agreements in light of current market conditions;
- our goal to continue to improve the conversion efficiency rates of our PV cells while reducing manufacturing costs;
- our future business development, results of operations, cash flow and financial condition;
- competition from other manufacturers of PV products, conventional energy suppliers and non-solar renewable energy providers;
- future economic or capital market conditions;
- foreign currency fluctuations; and
- the availability and costs of credit and letters of credit that we require.

We are including this cautionary statement in this document to make applicable and take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf, of us. Any forward-looking statements should be considered in context with the various disclosures made by us about our businesses, including without limitation the risk factors described in the section entitled “Item 3. Key Information — D. Risk factors.”

## ITEM 6. *DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES*

### A. Directors and Senior Management

#### Directors and Executive Officers

The following table sets forth information regarding our directors and executive officers as of the date of this annual report.

| Name          | Age | Position/Title (5)  |
|---------------|-----|---|
| Zhengrong Shi | 49  | Chairman of the Board of Directors, Chief Executive Officer |

|                     |    |                                       |
|---------------------|----|---------------------------------------|
| Zhi Zhong Qiu       | 57 | Independent Director(2)(3)            |
| Julian Ralph Worley | 67 | Independent Director(1)(2)(3)         |
| Susan Wang          | 61 | Independent Director(1)               |
| David King          | 56 | Chief Financial Officer, Director (4) |
| Andrew Beebe        | 40 | Chief Commercial Officer              |
| Stuart R. Wenham    | 56 | Chief Technology Officer              |

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| Name                | Age | Position/Title (5)                         |
|---------------------|-----|--|
| Hongkuan Jiang      | 55  | Chief Human Resources Officer              |
| (Eric) Xin Luo      | 46  | Vice President of Global Supply Chain      |
| Guozhu Long         | 36  | Vice President, Cell and Module Operations |
| Kim Liou            | 43  | General Counsel                            |
| Victor Xiong-Hai Bo | 40  | Vice President, Wafer Operations           |

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- (1) Members of the audit committee
  - (2) Members of the compensation committee
  - (3) Members of the corporate governance and nominating committee
  - (4) The transition of the role of our chief financial officer from Ms. Amy Zhang to Mr. David King was completed on May 10, 2011. Ms. Zhang has departed the Company and resigned her position on the Board of Directors effective April 22, 2011. On May 21, 2011, the Company's directors also unanimously elected Mr. David King to serve on the Company's board of directors to fill the vacancy created by the prior resignation of Ms. Amy Zhang from the board.
  - (5) Mr. David Hogg, our senior vice president of product management and chief operating officer, provided formal notice of his resignation from the Company effective January 21, 2012 for personal reasons. Mr. David Hogg's duties have been allocated among other executives at the Company.

*Dr. Zhengrong Shi* is our founder, chairman of our board of directors and our chief executive officer. Prior to founding our company in 2001, he was a research director and executive director of Pacific Solar Pty., Ltd., an Australian PV company engaged in the commercialization of next-generation thin film technology, from 1995 to 2001. From 1992 to 1995, he was a senior research scientist and the leader of the Thin Film Solar Cells Research Group in the Centre of Excellence for Photovoltaic Engineering at the University of New South Wales in Australia, the only government-sponsored PV industry research center in Australia. Dr. Shi is the inventor for 15 patents in PV technologies and has published or presented a number of articles and papers in PV-related scientific magazines and at conferences. Dr. Shi received a bachelor's degree in optical science from Changchun University of Science and Technology in China in 1983, a master's degree in laser physics from the Shanghai Institute of Optics and Fine Mechanics, the Chinese Academy of Sciences in 1986, and a Ph.D degree in electrical engineering from the University of New South Wales in Australia in 1992.

*Mr. Zhi Zhong Qiu* is a director of our company, the chairman of our compensation committee and a member of our corporate governance and nominating committee. He currently is vice chairman for Asia-Pacific and chairman of Greater China for Barclays Capital. From April 2006 to April 2009, Mr. Qiu served as the managing director of ABN AMRO in charge of Greater China practice. He is the founder and chairman of Dragon Advisors Limited, and the chairman of the board of directors of DragonTech Ventures Management Company, the management company for DragonTech Ventures Fund. Mr. Qiu is also the founder and chairman of Quartz Capital Companies, a group of companies engaged in direct investment and business and strategic consulting in China. From 1998 to 2002, Mr. Qiu was the chairman of the Greater China Region of Credit Suisse First Boston, or CSFB. From 1995 to 1998, Mr. Qiu was a managing director of CSFB and was responsible for all derivatives activities for Credit Suisse Financial Products, CSFB's financial derivatives affiliate. Mr. Qiu received his bachelor of science degree magna cum laude in computer science from New York University, his bachelor of engineering degree summa cum laude in electrical engineering from Cooper Union, his master of science degree in electrical power engineering from Ohio State University, and his MBA degree from Harvard Business School.

*Mr. Julian Ralph Worley* is a director of our company, the chairman of our audit committee and a member of our compensation committee. Mr. Worley, the chairman of our corporate governance and nominating committee, has since October 2010 been an independent non-executive director of ShangPharma Corporation and a member of its audit committee. From May 2005 to February 2010, he was an independent non-executive director and the chairman of the audit committee of Mandra Forestry Finance Limited and its holding company, Mandra Forestry Holdings Limited. In September 2003, Mr. Worley retired from PricewaterhouseCoopers, where he had served as a consultant in the Philippines from September 2000, and prior to that, as an audit partner at Price Waterhouse Hong Kong (later PricewaterhouseCoopers) for over 25 years. Mr. Worley graduated from the London School of Economics and Political Science, University of London, with a bachelor degree in economics. Mr. Worley is

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qualified as a fellow of the Institute of Chartered Accountants in England and Wales, a fellow of the Hong Kong Institute of Certified Public Accountants, and a fellow of the Hong Kong Institute of Directors.

*Ms. Susan Wang* is a director of our company and a member of our audit committee. Ms. Wang has over 25 years of experience in financial and senior executive positions at high-tech companies. She was most recently executive vice president of corporate development and chief financial officer of Solectron

Corporation, an electronics manufacturing services company, where she worked from 1984 until 2002. Prior to Solectron, Ms. Wang held financial and managerial positions with Xerox Corporation and Westvaco Corporation. She currently serves on the board of directors for Altera Corporation, Cirrus Logic, Nektar Therapeutics, and Premier, Inc. Ms. Wang is a certified public accountant and holds a bachelor's degree in accounting from the University of Texas and a master's of business administration degree from the University of Connecticut.

*Mr. David King* has been our chief financial officer and director since May 2011. Mr. King is the former chief financial officer and treasurer of Tetra Tech, Inc., a leading provider of consulting, engineering, program management, construction, and technical services addressing the resource management, energy and infrastructure markets. Prior to Tetra Tech, Mr. King served as vice president of finance and operations of Walt Disney Imagineering, and earlier, as vice president and chief financial officer of the Asia Pacific region for Bechtel Group, Inc., a global engineering, construction and project management company. Mr. King began his career at Price Waterhouse where he gained a decade of international and transactional experience at the firm's Seattle, Los Angeles and Hong Kong offices. Mr. King studied business administration at the University of Washington and is a certified public accountant.

*Mr. Andrew Beebe* currently serves as our chief commercial officer. Mr. Beebe joined us in 2008, following the company's acquisition of EI Solutions, a California-based regional solar installer, as vice-president of global product strategy. Before leading EI Solutions, Mr. Beebe helped found the high-concentration PV company, Energy Innovations, with Bill Gross at Idealab in 2002. Previously, he was a partner at Clean Edge, a clean-tech consulting firm, and cofounder and CEO of Bigstep, one of the world's first small business e-commerce solutions providers. Mr. Beebe holds a B.A. in government from Dartmouth College.

*Dr. Stuart Wenham* has been our chief technology officer since July 2005. He is also currently a Scientia Professor and the Director of the Centre of Excellence for Advanced Silicon Photovoltaics and Photonics, at the University of New South Wales in Australia. From 1995 to 2004, he was the co-director of research at Pacific Solar Pty. Ltd. From 1999 to 2003, he was the head of the School for Photovoltaic Engineering and the director of the Key Centre for Photovoltaic Engineering at the University of New South Wales. From 1996 to 1998, he was the head of the Electronics Department and from 1991 to 1998, the associate director of the Photovoltaics Special Research Centre, also at the University of New South Wales. In 2008, Dr. Wenham received the Clunies Ross Medal from the Australian Academy for Technological Sciences and Engineering, and, in 2006, received the World Technology Award for Energy. In 1999, Dr. Wenham received The Australia Prize for Energy Science and Technology and in 1998, the Chairman's Award at the Australian Technology Awards, in both cases jointly with Martin A. Green. Dr. Wenham received his Ph.D. degree in electrical engineering and computer science from the University of New South Wales in Australia in 1986.

*Mr. Hongkuan Jiang* joined us in March 2010 as vice president of human resources and has served as our chief human resources officer since August 2010. Mr. Jiang has over twenty years of working experience in human resource and related areas. Prior to Suntech, he worked as a human resources manager or director for several large domestic and multinational companies, inside and outside of China, including GDF Suez from September 1998 to August 2000 as a Corporate Human Resources Manager, General Electric from December 2000 to September 2005 as a Corporate Leadership Development Manager, PingAn Insurance of China from October 2005 to September 2008 as Deputy Director for Corporate Human Resources, Johnson & Johnson from October 2008 to February 2010 as a Talent Management Director. Mr. Jiang earned a PhD in international political economy from York University, Canada and an M.A. at the Beijing Institute of Foreign Affairs.

Mr. (Eric) Xin Luo joined us in October 2010 as the vice president of global supply chain and is responsible for end-to-end supply chain management encompassing order management, supply/demand planning, procurement, manufacturing and logistics. He has over 20 years of professional experience in global sourcing/supply chain and brings an extensive knowledge in the manufacturing environment of a variety of industries, including building materials and consumer electronics. Prior to joining us, Mr. Luo was in charge the global strategic sourcing for

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industry leading manufacturers, Nortek Inc. and Thomson Inc. Mr. Luo holds a MBA in supply chain management and international marketing from Michigan State University.

*Mr. Guozhu Long* currently serves as vice president, cell and module operations. Mr. Long joined us in June 2003 and has held positions of increasing responsibilities in production management as a production manager and general manager. During the three years prior to joining us, Mr. Long was engaged in photovoltaic ingot and wafer production. Mr. Long holds a bachelor degree in mechanical and electrical engineering, with a minor in computer science, from Xiangtan University, and an executive MBA from Nanjing University.

*Mr. Kim Liou* has served as our general counsel since May 2009. He has been with us since February 2008, and previously served as acting general counsel. Prior to joining us, between April 2003 and December 2007, Mr. Liou was at CDC Corporation, a Nasdaq-listed, Greater China-based enterprise software and online/mobile services company, where he served most recently as general counsel. Previously, Mr. Liou had worked as an attorney in the investments group of MetLife, Inc. between October 2001 and April 2003 and an associate at Davis Polk & Wardwell, a global law firm, in their New York, Hong Kong and California offices between September 1994 and October 2001. Mr. Liou holds bachelor's degrees in mathematical and computational science and Asian languages from Stanford University and a J.D. degree from Cornell University.

*Mr. Victor Xiong-Hai Bo* currently serves as vice president, wafer business operations and is currently responsible for wafer business operation as the general manager. Mr. Xiong joined us in February 2005 and has held the position of internal control director for the company's software implementation and Sarbanes-Oxley compliance. During the 12 years prior to joining us, Mr. Xiong was engaged in the electricity industry for a Japanese company with a quality management role. Mr. Xiong holds a bachelor degree in computer science from Anhui Mechanicals and Electronics University.

On May 21, 2011, our board of directors fixed the size of our board to consist of five directors.

The address of our directors and executive officers is c/o Suntech Power Holdings Co., Ltd., 9 Xinhua Road, New District, Wuxi, Jiangsu Province 214028, People's Republic of China.

## **B. Compensation of Directors and Executive Officers**

### **Compensation**

In 2011, the aggregate cash compensation to our executive officers, including all the directors, was approximately \$ 4.6 million. For equity incentives granted to officers and directors, see “— 2005 Equity Incentive Plan.”

### **2005 Equity Incentive Plan**

We adopted our 2005 equity incentive plan on September 5, 2005, which amended and restated the stock option plan adopted by Suntech BVI on April 29, 2005. Our equity incentive plan provides for the grant of options as well as restricted shares, referred to as “awards.” The purpose of the plan is to attract and retain the best available personnel for positions of substantial responsibility, provide additional incentive to employees, directors and consultants and promote the success of our business. Our board of directors believes that our company’s long-term success is dependent upon our ability to attract and retain superior individuals who, by virtue of their ability, experience and qualifications, make important contributions to our business.

In April 2010, our board of directors approved an amendment to the 2005 equity incentive plan whereby the compensation committee was granted the authority in its discretion to authorize stock option grants having a

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maximum term of ten years. In connection with such amendment, the compensation committee approved the extension of the term of 3,916,131 stock options granted in 2005 and 2006 from five years to ten years.

Our board of directors originally authorized the issuance of up to 13,503,991 ordinary shares upon exercise of awards granted under our 2005 equity incentive plan. In our annual general meeting in August 2009, our shareholders approved to increase the maximum aggregate number of our ordinary shares available for award under our 2005 equity incentive plan to 18,503,991. The 18,503,991 ordinary shares include the 4,699,383 ordinary shares issuable upon the exercise of options granted by Suntech BVI, our predecessor company and our subsidiary, and assumed by us.

*Termination of Awards.* Options and restricted shares shall have specified terms set forth in an award agreement. Unless otherwise provided in the award agreement, options will be exercisable following the recipient’s termination of services with us as follows:

- In the event of termination as a result of death, options may be exercised by a personal representative of the deceased’s estate for a period of the earlier of 90 days after death or the last day of the original term of the option;
- In the event of termination as a result of disability, options may be exercised for a period of the earlier of 90 days after termination or the last day of the original term of the option; and
- In the event of termination for other reasons, options may be exercised for a period of the earlier of 30 days after termination or the last day of the original term of the option.

*Administration.* Our 2005 equity incentive plan is administered by the compensation committee of our board of directors. The committee will determine the provisions, terms and conditions of each award, including, but not limited to, the exercise price for the options, vesting schedule, forfeiture provisions, form of payment of exercise price and other applicable terms.

*Option Exercise.* The term of options granted under the 2005 equity incentive plan, as amended, may not exceed ten years from the date of grant. The consideration to be paid for our ordinary shares upon exercise of an option or purchase of shares underlying the option will be determined by the 2005 equity incentive plan administrator and may include cash, check, ordinary shares, a promissory note, consideration received by us under a cashless exercise program implemented by us in connection with our 2005 equity incentive plan, or any combination of the foregoing methods of payment.

*Third-party Acquisition.* If a third-party acquires us through the purchase of all or substantially all of our assets, a merger or other business combination, all outstanding share options or restricted shares will be assumed or equivalent share options or restricted shares will be substituted by the successor corporation or parent or subsidiary of successor corporation. In the event that the successor corporation refuses to assume or substitute for the share options or restricted shares, all share options or restricted shares will become fully vested and exercisable immediately prior to such transaction and all unexercised options will terminate unless, in either case, the options are assumed by the successor corporation or its parent.

*Amendment and Termination of Plan.* Our board of directors may at any time amend, suspend or terminate our 2005 equity incentive plan. Amendments to our 2005 equity incentive plan are subject to shareholder approval, to the extent required by law, or by stock exchange rules or regulations. Any amendment, suspension or termination of our 2005 equity incentive plan must not adversely affect awards already granted without written consent of the recipient of such awards. Unless terminated earlier, our 2005 equity incentive plan was to continue in effect for a term of ten years from the date of adoption.

On November 13, 2007, we granted 138,500 restricted shares to certain of our employees. The restricted shares have a vesting schedule of five separate 20% annual increments. For 30,000 out of the 138,500 restricted shares granted, have since vested. For the remaining 108,500 restricted shares, one-fifth of



these shares vested on each of November 13, 2008, 2009, 2010 and 2011, respectively, and the remaining one-fifth will vest on November 13, 2012.

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On October 24, 2008, we granted 92,930 restricted shares to certain employees who originally worked for EI Solutions Inc., which we acquired in September 2008 and renamed Suntech Energy Solutions Inc. One-fifth of these shares vested on each of October 24, 2009, 2010 and 2011, respectively, and the remaining shares will vest on each of October 24, 2012 and 2013, respectively. On November 15, 2008, we granted 1,313,500 restricted shares to certain of our employees and directors. The restricted shares have a vesting schedule of five separate 20% annual increments with one-fifth of these shares having vested on each of November 15, 2010 and 2011, respectively, and the rest vesting on each of November 15, 2012 and 2013, respectively.

On November 14, 2009, we granted 1,590,000 restricted shares to certain of our employees. For 50,000 out of the 1,590,000 restricted shares granted, one-fifth of these shares vested on each of November 14, 2009, 2010 and 2011, respectively and the remaining shares will vest on each of November 14, 2012 and 2013. For the remaining 1,540,000 restricted shares, one-fifth of these shares vested on each of November 15, 2010 and 2011, respectively and the rest will vest on each of November 14, 2012, 2013 and 2014, respectively.

On April 19, 2010, we extended the term of those options granted on September 5, 2005, September 1, 2006 and November 19, 2006 from five years to ten years. This modification resulted in a total \$1.5 million incremental compensation cost in 2010.

On December 10, 2010, the Compensation Committee of the Board approved 1,600,000 restricted shares to be granted to certain of our employees. Out of the 1,600,000 restricted shares granted, 35,000 restricted shares vested on January 19, 2011, 290,000 vested on August 16, 2011, and 290,000 will vest on each of August 16, 2012, 2013, 2014 and 2015, respectively. Of the remaining restricted shares, one-fifth vested on December 10, 2011 and the other one-fifths will vest on each of December 10, 2012, 2013, 2014, and 2015, respectively.

On January 3, 2012, we granted 2,850,000 restricted shares to certain of our employees. Out of the 2,850,000 restricted shares granted, 50,000 restricted shares vested on January 3, 2012, and 560,000 restricted shares will be vested on January 3, 2013, 2014, 2015, 2016 and 2017, respectively. The remaining restricted shares will be vested on each of January 3, 2013, 2014, and 2015, respectively.

## **C. Board Practices**

### **Committees of the Board of Directors**

#### *Audit Committee*

Our audit committee consists of Messrs. Julian Ralph Worley and Ms. Susan Wang, and is chaired by Mr. Julian Ralph Worley, a director with accounting and financial management expertise as required by the New York Stock Exchange corporate governance rules, or the NYSE Rules. There are no current plans to replace Mr. Maynard on the audit committee at this time. All members of our audit committee satisfy the "independence" requirements of the NYSE Rules and meet the criteria for independence set forth in Section 10A(m)(3) of the Securities Exchange Act of 1934, as amended, or the Exchange Act. The audit committee oversees our accounting and financial reporting processes and the audits of the financial statements of our company. The audit committee is responsible for, among other things:

- selecting our independent auditors and pre-approving all auditing and non-auditing services permitted to be performed by our independent auditors;
- reviewing with our independent auditors any audit problems or difficulties and management's response;
- reviewing and approving proposed related-party transactions, as defined in Item 404 of Regulation S-K under the Securities Act;
- discussing the annual audited financial statements with management and our independent auditors;
- reviewing major issues as to the adequacy of our internal controls and any special audit steps adopted in light of material control deficiencies;

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- annually reviewing and reassessing the adequacy of our audit committee charter;
- such other matters that are specifically delegated to our audit committee by our board of directors from time to time; and
- reporting regularly to the full board of directors.

#### *Compensation Committee*

Our compensation committee consists of Messrs. Julian Ralph Worley and Zhi Zhong Qiu (who is the chairman), both of whom satisfy the

“independence” requirements of the NYSE Rules. Our compensation committee assists the board in reviewing and approving the compensation structure of our directors and executive officers, including all forms of compensation to be provided to our directors and executive officers. Members of the compensation committee are not prohibited from direct involvement in determining their own compensation. Our chief executive officer may not be present at any committee meeting during which his compensation is deliberated. The compensation committee is responsible for, among other things:

- approving and overseeing the compensation package for our executive officers;
- reviewing and making recommendations to the board with respect to the compensation of our directors;
- reviewing and approving corporate goals and objectives relevant to the compensation of our chief executive officer, evaluating the performance of our chief executive officer in light of those goals and objectives, and setting the compensation level of our chief executive officer based on this evaluation; and
- reviewing periodically and making recommendations to the board regarding any long-term incentive compensation or equity plans, programs or similar arrangements, annual bonuses, employee pension and welfare benefit plans.

### ***Corporate Governance and Nominating Committee***

Our corporate governance and nominating committee consists of Messrs. Julian Ralph Worley (who is the chairman) and Zhi Zhong Qiu, both of whom satisfy the “independence” requirements of the NYSE Rules. The corporate governance and nominating committee will assist the board of directors in identifying individuals qualified to become our directors and in determining the composition of the board and its committees. The corporate governance and nominating committee is responsible for, among other things:

- identifying and recommending to the board nominees for election or re-election to the board, or for appointment to fill any vacancy;
- reviewing annually with the board the current composition of the board in light of the characteristics of independence, age, skills, experience and availability of service to us;
- identifying and recommending to the board the directors to serve as members of the board’s committees;
- advising the board periodically with respect to significant developments in the law and practice of corporate governance as well as our compliance with applicable laws and regulations, and making recommendations to the board on all matters of corporate governance and on any corrective action to be taken; and
- monitoring compliance with our code of business conduct and ethics, including reviewing the adequacy and effectiveness of our procedures to ensure proper compliance.

### **Duties of Directors**

Under Cayman Islands law, our directors have a duty of loyalty to act honestly, in good faith and with a view to our best interests. Our directors also have a duty to exercise the skill they actually possess and such care and

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diligence that a reasonably prudent person would exercise in comparable circumstances. In fulfilling their duty of care to us, our directors must ensure compliance with our memorandum and articles of association, as amended and re-stated from time to time. Our company has the right to seek damages if a duty owed by our directors is breached.

The functions and powers of our board of directors include, among others:

- convening shareholders’ annual general meetings and reporting its work to shareholders at such meetings;
- declaring dividends and distributions;
- appointing officers and determining the term of office of officers;
- exercising the borrowing powers of our company and mortgaging the property of our company; and
- approving the transfer of shares of our company, including the registering of such shares in our share register.

### **Terms of Directors and Executive Officers**

Our officers are elected by and serve at the discretion of the board of directors. Our directors are not subject to a term of office and hold office until such

time as they resign or are removed from office by special resolution or the unanimous written resolution of all shareholders. A director will be removed from office automatically if, among other things, the director (i) becomes bankrupt or makes any arrangement or composition with his creditors; or (ii) dies or is found by our company to be or becomes of unsound mind.

The service contracts of our directors do not provide for benefits upon termination of their directorship.

## Employment Agreements

We have entered into employment agreements with most of our executive officers. We may terminate his or her employment for cause at any time, with prior written notice, for certain acts of the employee, including but not limited to a conviction to a felony, or willful gross misconduct by the employee in connection with his employment, and in each case if such acts have resulted in material and demonstrable financial harm to us. An executive officer may, with prior written notice, terminate his or her employment at any time for any material breach of the employment agreement by us that is not remedied promptly after receiving the remedy request from the employee. Furthermore, either party may terminate the employment agreement at any time without cause upon advance written notice to the other party. Upon termination, the employee is generally entitled to a severance pay of at least one month's salary.

Each executive officer has agreed to hold, both during and subsequent to the terms of his or her agreement, in confidence and not to use, except in pursuance of his or her duties in connection with the employment, any of our confidential information, technological secrets, commercial secrets and know-how. Our executive officers have also agreed to disclose to us all inventions, designs and techniques resulted from work performed by them, and to assign us all right, title and interest of such inventions, designs and techniques.

## D. Employees

We had 12,548, 20,231 and 17,693 employees as of December 31, 2009, 2010 and 2011, respectively. The following table sets forth the number of our employees categorized by our areas of operations and as a percentage of our workforce as of December 31, 2011:

|                               | Number of<br>Employees | Percentage<br>of Total |
|-------------------------------|------------------------|------------------------|
| Manufacturing and engineering | 14,303                 | 80.8%                  |
| Quality assurance             | 930                    | 5.3                    |
| General and administration    | 643                    | 3.6                    |
| Purchasing and logistics      | 946                    | 5.3                    |
| Research and development      | 380                    | 2.1                    |
| Marketing and sales           | 254                    | 1.4                    |
| Others                        | 237                    | 1.3                    |
| Total                         | <u>17,693</u>          | <u>100.0%</u>          |

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From time to time, we also employ part-time employees and independent contractors to support our research and development, manufacturing and sales and marketing activities.

Our success depends to a significant extent upon, among other factors, our ability to attract, retain and motivate qualified personnel. As of December 31, 2011, over 1,900 of our employees held bachelor's or higher degrees. Many of these employees have overseas education and industry experiences, and we periodically send our technical personnel overseas for study and training. Substantially all of our manufacturing line employees have post-high school technical degrees or high school diplomas. Our employees receive periodic training every year.

We offer our employees additional annual merit-based bonuses based on the overall performance of such individual employee, his or her department and our company in general. We are required by applicable PRC regulations to contribute amounts equal to 20%, 8.2%, 12%, 2%, 1.6% and 0.9% of our employees' aggregate salaries to a pension contribution plan, a medical insurance plan, a housing fund, an unemployment insurance plan, a personal injury insurance plan and a maternity insurance plan, respectively, for our employees. The total amount of contributions we made to employee benefit plans in 2009, 2010 and 2011 was \$5.3 million, \$22.5 million and \$39 million, respectively.

We have reached collective bargaining agreement with the Suntech Union since 2010 which covered the majority of the employees in China and have renewed it in 2011. We believe this agreement will significantly enhance employee satisfaction with the Company.

## Share Ownership

The following table sets forth information with respect to the beneficial ownership of our ordinary shares as of April 1, 2012, by:

- each of our directors and executive officers; and
- each person known to us to own beneficially more than 5.0% of our ordinary shares.

Shares Beneficially  
Owned(1)(2)

|  | Number     | %     |
|--|------------|-------|
| <b>Directors and Executive Officers:</b> |            |       |
| Zhengrong Shi(3)                         | 54,699,779 | 30.2% |
| Zhi Zhong Qiu(4)                         | *          | *     |
| Julian Ralph Worley(4)                   | *          | *     |
| David King(4)                            | *          | *     |
| Susan Wang(4)                            | *          | *     |
| Stuart R. Wenham(4)                      | *          | *     |
| Andrew Beebe(4)                          | *          | *     |
| Hongkuan Jiang(4)                        | *          | *     |
| Kim Liou(4)                              | *          | *     |
| (Eric) Xin Luo(4)                        | *          | *     |
| Long Guozhu(4)                           | *          | *     |
| <b>Principal and 5% Shareholders:</b>    |            |       |
| D&M Technologies Limited(5)              | 53,199,779 | 29.4  |

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- \* Upon exercise of all options and vesting of all restricted shares granted, would beneficially own less than 1.0% of our outstanding ordinary shares.
- (1) Beneficial ownership is determined in accordance with Rule 13d-3 of the General Rules and Regulations under the Exchange Act, and includes voting or investment power with respect to the securities.
  - (2) The number of ordinary shares outstanding in calculating the percentages for each listed person includes the ordinary shares underlying options held by such person. Percentage of beneficial ownership of each listed person is based on 181,163,878 ordinary shares outstanding as of December 31, 2011, as well as the ordinary shares underlying share options exercisable by such person within 60 days of the date of this annual report on Form 20-F.
  - (3) Includes 53,199,779 ordinary shares held by D&M Technologies Limited, and 1,500,000 ordinary shares issuable upon exercise of options within 60 days of the date of this annual report on Form 20-F held by Dr. Shi. D&M Technologies Limited, a British Virgin Islands company, is ultimately owned by Dr. Shi's family trust. Dr. Shi is the sole director of D&M Technologies Limited on all matters of Suntech requiring shareholder approval. Dr. Shi's business address is 9 Xinhua Road, New District, Wuxi, Jiangsu Province 214028, People's Republic of China.
  - (4) Represents ordinary shares issuable upon exercise of options and restricted grants vested and vesting within 60 days of the date of this annual report on Form 20-F held by such person.
  - (5) D&M Technologies Limited, a British Virgin Islands company, is ultimately owned by Dr. Shi's family trust. Dr. Shi is the sole director of D&M Technologies Limited on all matters of Suntech requiring shareholder approval. The address of D&M Technologies Limited is Akara Building, 24 De Castro Street, Wickhams Cay I, Road Town, Tortola, British Virgin Islands.

None of our existing shareholders have voting rights that differ from the voting rights of other shareholders. We are not aware of any arrangement that may, at a subsequent date, result in a change of control of our company. As of December 31, 2011, of the 181,163,878 issued and outstanding ordinary shares, approximately 71.5% of those ordinary shares were held in the United States.

Please refer to "Item 6. Directors, Senior Management and Employees — Compensation of Directors and Executive Officers — 2005 Equity Incentive Plan" for information regarding option and restricted stock ownership of our directors and executive officers.

**ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS**

**A. Major Shareholders**

Please refer to "Item 6. Directors, Senior Management and Employees — Share Ownership."

**B. Related Party Transactions**

**Transactions with Global Solar Fund, S.C.A, Sicar**

In June 2008, we entered into a commitment to invest in Global Solar Fund, S.C.A, Sicar. GSF is an investment fund created to make investments in private companies that own or develop projects in the solar energy sector. Our initial commitment to GSF was €58.0 million, and in September 2008 we increased the size of our commitment by an additional €200.0 million to an aggregate total of €258.0 million in return for 86% of the share

equity in GSF. As of December 31, 2011, we had contributed a total of €155.7 million to GSF, fulfilling all of our contribution obligations by such date. We have a 50% voting interest in GSF.

The general partner of GSF is Global Solar Fund Partners S.à r.l., which is responsible for the management of GSF. The composition of the board of managers of the general partner is as follows: Category A managers include Mr. Javier Romero and Category B managers include Dr. Zhengrong Shi, our chairman and chief executive officer, and Dr. Stuart Wenham, our chief technology officer. Category A managers are entrusted with the day-to-day management of GSF, and any investment/divestment decision shall always include the favorable votes of the Category A manager and at least one Category B manager of the general partner. Mr. Javier Romero has never served as an employee of our Company, but he previously served as a non-executive representative and sales agent of the Company where he facilitated sales of our PV products in Spain until March 2008. In connection therewith, services he provided included collaborating with us in the identification of business opportunities, providing support in developing good relations between ourselves and customers, introducing our personnel before representatives of the customers, advising in the preparation and negotiation of offers and contracts, and collaborating with us in the development of pricing policies in Spain.

As of December 31, 2011, GSF had a total of seven investee companies, namely Sicily Sun Power S.r.l, SV New S.r.l, Solar Puglia I S.r.l, Solar Puglia II S.r.l, Global Solar Fund Engineering Luxembourg S.r.l., GSF Capital Holland B.V., and Global Solar Fund Engineering Company Limited, each a wholly-owned subsidiary of GSF. As of such dates, there were no separate interests in the investee companies held by any member of the board of managers of the general partner of GSF. GSF had made aggregate commitments to such investee companies totaling €24.0 million, €22.1 million, and €9 million as of December 31, 2009, 2010 and 2011, respectively. Additional investments may be made into GSF by third parties, which may include our partners, consultants, employees and affiliates. Best (Regent) Asia Group Ltd., a company ultimately held by Dr. Shi, our chairman and chief executive officer, holds an investment amounting to a 10.67% equity interest in GSF.

In 2009, 2010 and 2011, we shipped solar panels to GSF investee companies with a total value of \$115.8 million, \$197.4 million and \$33.6 million, respectively. As of December 31 2011, we had \$19.5 million account receivable from GSF investee companies. We may from time to time supply additional solar panels to investee companies of GSF upon terms to be determined which may include acceptance testing of the panels, damages provisions for failure to meet specified delivery obligations or power output guarantees, system performance warranties, and bank guarantees to support potential monetary obligations which may become owing under the agreements.

In May 2010, we consummated an arrangement in which we guaranteed payment obligations under finance facilities provided by China Development Bank to Solar Puglia II, S.ar.L, an investee company of GSF, in the amount of approximately €554.2 million. In addition, as additional security to China Development Bank, we are required to maintain cash collateral accounts with a commercial bank in Luxembourg in an amount equal to one installment payment of amounts due under the finance facilities amounting to approximately €30.0 million. Events of default under the finance facilities include failure to pay amounts due on any payment date, failure of the borrower to comply with its financial covenant, failure by the borrower to comply with other provisions of the agreement subject to a 10 day cure period, any cross default by the borrower on other financial indebtedness in excess of €1.0 million, bankruptcy or other events of insolvency, and any material adverse change in the business, property, liabilities, operations, prospects or financial condition of the borrower or us, or the ability of the borrower or us to perform its obligations under the agreement. As of December 31, 2011, approximately 145 MW of power plants have been completed, of which approximately 143 MW have been connected to the grid. As security for our obligations under the guarantee, we received a pledge of €560.0 million in German government bonds from GSF Capital Pte Ltd., the parent of the general partner of GSF. The fair value of the debt guarantee was approximately €2.0 million, was recorded in our balance sheet at the effective date of this guarantee. As of December 31, 2011, the carrying amount of such debt guarantee was \$1.8 million.

In November 2011, we consummated a transfer of approximately 6.7% of our interests in GSF to affiliates of Mr. Romero, the Category A manager of Global Solar Fund Partners S.a.r.l. Agreements for such transfer had been entered into with affiliates of Mr. Romero to settle amounts outstanding, as recognition of Mr. Romero's contribution to the Company. As a result of the consummation of such transfer, our interests in the share equity of GSF have been reduced from 86.0% to 79.3%.

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### **Procurements of Raw Materials from Affiliated Companies**

Nitol Solar became an affiliate since March 2008 when we acquired a total of 14.0% of its equity interest for a total consideration of \$100.0 million in three tranches. In March 2009, our investment in Nitol Solar was diluted down to approximately 11.5% due to a financing transaction by Nitol Solar. Due to an adverse change in the market condition for companies in the PV solar industry, we recorded an impairment charge of \$60.0 million in 2008. As of December 31, 2010, the carrying value of our investment in Nitol Solar was \$40 million, in addition, we had prepayments outstanding with Nitol Solar pursuant to the polysilicon supply agreement in the amount of \$10.3 million. In September 2011, the legal ownership of Nitol Solar's manufacturing subsidiaries was taken over by a non-affiliated bank due to its default on loan interest payment as a result of Nitol Solar's significant financial difficulties. After evaluation, we considered the recovery of this investment to be remote, and recognized an impairment charge of \$50.3 million, including a write-down of \$10.3 million in prepayments, in 2011.

Glory Silicon, a privately held company incorporated in the British Virgin Islands, principally operates PRC-based wafer manufacturing facilities. Glory Silicon became an affiliate in May 2008 when we acquired 18.0% of its equity interest from certain of its existing shareholders and subscribed for newly issued shares of Glory Silicon for a total cash consideration of \$21.4 million. Since May 31, 2010, Glory Silicon was under reorganization to split its Chinese operation among the shareholders. Such split was substantially completed as of December 31, 2010. As part of this reorganization, effective June 1, 2010, certain of Glory's assets and liabilities were injected into the newly incorporated Rietech companies, which were jointly owned by us and two third party investors. From June to December 2010, the assets and liabilities injected into Rietech were under joint control of us and the two investors and were legally

insulated from the founder of Glory Silicon. In December 2010, to transform our operations from a pure cell and module manufacturer to a more vertically integrated producer of wafers, cells and modules, we acquired the equity interests that the two investors had in the Rietech companies, and other non-operating entities for a total cash consideration of \$123.4 million. As a result of such transactions, we then had acquired a 100% interest in Rietech and Glory Silicon ceased being an affiliate. In 2008, we entered into two definitive wafer purchase contracts with Glory Silicon, including reorganization a five month wafer supply contract starting from September 2008 and a three year wafer supply contract starting from August 2009. These supply contracts have been transferred to Rietech after the reorganization of Glory Silicon. In addition, in 2009 and 2010 we made purchases of raw materials from Glory Silicon or its affiliates in the amount of \$101.0 million and \$72.1 million, respectively. In 2010, we sold silicon materials to Glory Silicon under a wafer consignment agreement worth a total amount of \$8.9 million. In 2011, we had no transactions with Glory Silicon.

Shunda Holdings, a manufacturer of polysilicon and silicon wafers based in China, became an affiliate in May 2008 when we acquired 15.8% of its equity interest, comprising convertible preferred stock, from existing shareholders for a total consideration of \$101.9 million. In connection with the acquisition of Rietech, we indirectly acquired an additional 20.85% equity interest of Shunda Holdings. In January 2008, we entered into a definitive thirteen-year silicon wafer supply agreement with a subsidiary of Shunda Holdings pursuant to which it would supply us with specified annual volumes of silicon wafers in an aggregate total volume of approximately 7,000 MW from 2008 to 2020. In 2010, we further amended our procurement agreement with Shunda Holdings, which allowed us to renegotiate the price and volume on a monthly basis. In 2009, 2010 and 2011, we made purchases of raw materials from Shunda Holdings in the amount of \$118.3 million, \$167.6 million and \$10.9 million, respectively. As of December 31, 2010, we had prepayments outstanding with Shunda pursuant to the wafer supply agreement in the amount of \$15.8 million, before an \$8.0 million bad debt provision. In the third quarter of 2011, we fully impaired the remaining prepayment of \$10.8 million to Shunda Holdings and fully impaired the remainder of our investment in Shunda Holdings.

Xi'an Longji Silicon, a PRC based wafer manufacturer, became an affiliate in May 2008 when we acquired 5% of its equity interest for a total cash consideration of \$7.3 million through the subscription of newly issued shares. Our interest in Xi'an Longji Silicon was diluted to 4.7% in February 2009 and 4.4% in 2010 as a result of additional share issuances. Xi'an Longji Silicon, a privately held company incorporated in the PRC, is in the process of expanding its wafer production capacity through its subsidiaries. In January 2008, we entered into a five year wafer purchase agreement with Xi'an Longji Silicon with pricing to be adjusted based on market trends. In

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2010, we signed a new six-year wafer tolling and procurement agreement with Xi'an Longji Silicon, which superceded the previous five-year procurement agreement and allows us to renegotiate contract volume and price each quarter based upon a market oriented pricing mechanism and our actual needs. The outstanding prepayment with Xi'an Longji Silicon under the old agreement was transferred to the new agreement. In 2009, 2010 and 2011, we made purchases of raw materials from Xi'an Longji Silicon in the amount of \$75.6 million, \$243.9 million and \$131.1 million, respectively. In 2010, we also sold silicon material to Xi'an Longji Silicon for further wafer processing with a total amount of \$4.6 million. As of December 31, 2011, we had a payable amount due to Xi'an Longji Silicon of \$51.4 million.

Asia Silicon, a privately held company incorporated in the British Virgin Islands, operates a polysilicon plant in Qinghai, China, which began commercial operations in late 2008. Asia Silicon became an affiliate in January 2009 when we acquired 12.5% of its equity interest from an existing shareholder for a total consideration of approximately \$8.1 million. We increased our ownership of Asia Silicon to 20% in 2009. In January 2007, we entered into a definitive contract with Asia Silicon to purchase high purity polysilicon with a total value of up to \$1.5 billion over a sixteen-year period. The supply contract provided for the delivery of a volume range of polysilicon each year at prices set according to an annual price reduction curve, using a take-or-pay approach. Delivery under this supply contract was set to begin in the second half of 2008, but was subsequently postponed to the first half of 2009. As of Dec 31, 2010, our payable to Asia Silicon for polysilicon purchases was \$77.7 million, and the prepayment outstanding pursuant to the polysilicon purchase agreement was \$82.4 million. In July, 2011, both parties renegotiated and reached a new polysilicon purchase agreement, under which we will purchase polysilicon from Asia Silicon with a total volume of 63,300 tons over a 9-year period starting from 2012. According to the new agreement, the price is quarterly negotiable with reference to our average purchase price under other long-term polysilicon supply contracts, and the existing prepayment will be gradually deducted from 2012 through 2017. In 2011, we purchased polysilicon from Asia Silicon in the amount of \$92.3 million. As of December 31, 2011, the payable for polysilicon purchases was \$82.5 million, and the prepayment outstanding with Asia Silicon pursuant to our polysilicon purchase agreement was \$69.1 million. In line with our strategy to focus on our core competencies of PV wafer, cell and module manufacturing, we disposed of our investment in Asia Silicon on December 1, 2010 for cash consideration of \$23.9 million, and recognized a \$4.1 million investment gain for 2010. On May 4, 2011, Dr. Zhengrong Shi advised us that D&M Technologies, an affiliate owned by Dr. Shi, signed an agreement to acquire a 91.3% interest in Asia Silicon. Prior to such acquisition, the Company's board of directors had assessed the transaction and concluded that no corporate opportunity would be considered either lost or taken as a result of the Company's disposal of Asia Silicon and D&M Technologies' subsequent purchase of Asia Silicon. As a result of D&M Technologies' acquisition, Asia Silicon became a related party, and current and future transactions with Asia Silicon are considered related party transactions subject to approval procedures of our Audit Committee applicable thereto.

In November 2010, we committed to subscribe a 40% equity interest in a newly established joint venture, Wuxi Sunshine, which was engaged in PV cell manufacturing. As of December 31, 2011, we invested \$39.6 million in total. In September 2010, we entered into a five-year processing agreement with Wuxi Sunshine, under which Wuxi Sunshine provides cell processing service to us. In 2011, we purchased \$263.8 million PV cells from Wuxi Sunshine and sold \$4 million wafers to Wuxi Sunshine.

## **Other Transactions**

In March 2009, we entered into a subscription agreement to acquire a majority interest in CSG Solar, a German company involved in developing, producing and marketing PV cells on the basis of crystalline silicon on glass technology, for a total consideration of up to €7.0 million. As of December 31, 2009, our total equity interest in CSG Solar was 76.7%. Subsequently during 2010, we acquired a further 21.72% equity interest in CSG Solar from existing

shareholders at the value of €1.5 per share, which increased our equity interest in CSG Solar to 98.42%. In 2011, CSG Solar filed for bankruptcy and as a result, we recorded a \$14.1 million loss from discontinued operations.

In 2009, we entered into a joint venture agreement with Huadian Power International Corporation Limited to subscribe for a 40% share interest in Huadian Ningxia Ningdong Suntech Power Co., Ltd., or Huadian Ningxia, a PRC based company involved in developing and operating 10 MW PV power-generation projects in Ningxia province, for a total consideration of up to \$2.2 million. We also provide PV modules along with EPC services to Huadian Ningxia. In 2011, sales of construction services and PV modules to Huadian Ningxia amounted to \$0.8 million.

In December 2008, we entered into a joint venture agreement with Jiangsu New Energy Development Co., Ltd. to subscribe for a 49% share interest of Jiangsu Guoxin Suntech Solar Power Generation Co., Ltd., or Jiangsu Guoxin, a PRC based company involved in developing and operating PV power-generation projects in Huadian, Jiangsu province, for a total consideration paid up of RMB 9.8 million (approximately \$1.4 million equivalent). We

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also provide PV modules along with EPC services to Jiangsu Guoxin. In 2011, sales of construction service and PV modules to Jiangsu Guoxin amounted to \$0.1 million.

In June 2009, we entered into a joint venture agreement with China Energy Conservation and Environmental Protection Investment Corporation to subscribe for 20% of the shareholdings in Zhongjieneng-Suntech Shizuishan Solar Power Co., Ltd., or Zhongjieneng-Suntech Shizuisan, with a price of RMB9.8 million (approximately \$1.4 million equivalent). Shizuishan is a PRC based company involved in developing and operating PV power-generation projects in Shizuishan, Ningxia province. We also provide PV module along with construction services to Zhongjieneng-Suntech Shizuishan. In 2011, we had no transactions with Zhongjieneng-Suntech Shizuishan, and as of December 31, 2011, we had \$0.3 million accounts receivable due from Zhongjieneng-Suntech Shizuishan.

In December 2009, we entered into a joint venture with Ningxia Power Investment Corporation to subscribe for 49% of the shares of Ningxia Diantou Suntech Solar Power Co., Ltd., or Ningxia Diantou, for consideration of RMB 17.6 million (approximately \$2.6 million equivalent). Ningxia Diantou is a PRC based company involved in developing and operating PV power-generation projects in Ningxia province. We also provide PV modules along with construction service to Ningxia Diantou. In March 2011, resolutions were passed to increase the registered capital of Ningxia Diantou by RMB20 million (approximately \$3.17 million equivalent), and such additional capital were expected to be subscribed by the other joint venture investor of Ningxia Diantou, Ningxia Power Investment Corporation. As a result, the registered capital of Ningxia Diantou was expected to increase to RMB56 million (approximately \$8.89 million) and we expected our interests in Ningxia Diantou to be diluted to 31.5%. As of December 31, 2011, only RMB7 million (approximately \$1.1 million) of new share capital of Ningxia Diantou had been subscribed and RMB13 million was still outstanding from Ningxia Power Investment Corporation. In 2011, our sales of construction services and PV modules to Ningxia Diantou amounted to \$0.4 million.

In November 2009, we entered into a joint venture agreement with Huadian New Energy Development Co., Ltd., to subscribe for 10% of the shares of Huadian Suntech Dongtai Solar Power Co., Ltd., or Huadian Dongtai, for consideration of RMB 1 million (approximately \$0.2 million). In 2010, we had paid up the outstanding capital in the amount of RMB 2.75 million (approximately \$0.4 million). Huadian Dongtai is a PRC based company involved in developing and operating PV power-generation projects in Ningxia province. We also provided PV modules along with EPC services to Huadian Dongtai, and in 2011, sales of construction services and PV modules with Huadian Dongtai amounted to \$11.7 million. As of December 31, 2011, we had accounts receivable due from Huadian Dongtai in the amount of \$4.8 million. In 2011, we and the other investors in Huadian Dongtai agreed to increase the registered capital of Huadian Dongtai to be subscribed by all investors pro rata and as of December 31, 2011, the increased share capital was fully subscribed. After consummation of such transaction, our interest in Huadian Dongtai remained at 10%.

In August 2010, we entered into a joint venture agreement with Wuxi Lead Investment And Development Co., Ltd. to subscribe for 60% of the equity interests in Wuxi Sun-Leader PV Equipment Co., Ltd., or Wuxi Sun-Leader, a PRC-based company involved in developing and manufacturing PV equipment, for a total consideration of \$3.7 million. In 2011, we disposed of our investment in Wuxi Sun-Leader for a total consideration of \$3.97 million.

In December 2010, we entered into a preliminary joint venture agreement with Infigen Energy Development Holdings Pty. Ltd to subscribe for 50% of the shares of Infigen Suntech Australia Pty. Ltd., or Infigen Suntech. Infigen Suntech is an Australia-based company and is participating the bidding for the Australia government's 150 MW PV power-generation flagship project. If Infigen Suntech is successful in bidding for this project, we will be the PV module supplier to this project.

## **Other Transactions in 2011**

In April 2011, we disposed of our 51% interest in Qinghai Nima Suntech Power Co., Ltd. for approximately \$1.6 million.

In December 2011, we purchased a 20% equity stake in Azure Power (Haryana) Private Limited, or Azure Haryana, for \$2.1 million. Azure Haryana is an Indian company involved in developing and operating a solar PV plant in India.

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## **Equity Incentive Plan**

See “Item 6. Directors, Senior Management and Employees. B. Compensation of Directors and Executive Officers — 2005 Equity Incentive Plan.”

### **C. Interests of Experts and Counsel**

Not applicable.

## **ITEM 8. FINANCIAL INFORMATION**

### **A. Consolidated Statements and Other Financial Information**

We have appended consolidated financial statements filed as part of this annual report.

### **Legal and Administrative Proceedings**

Due to the decrease in prices of polysilicon, silicon wafers and PV cells and modules since late 2008, we have sought to renegotiate the unit price and volume terms of many of our supply agreements with our suppliers. During the course of such negotiations we may be subject to litigations if mutual agreement cannot be reached between us and our suppliers. We cannot assure you that the outcome of any such potential litigation would be in our favor. Such litigation may be costly and may divert management attention as well as our other resources away from our business operations and could have a material effect on our reputation, business, financial condition, results of operations, cash flows, liquidity and prospects.

In May 2010, QCells SE filed an approximately € 16.4 million suit in Germany against Suntech Power Japan Corporation for breach of contract relating to a contract that Suntech Japan Power Corporation, formerly known as MSK, entered into in 2005 for the supply of solar cells. In November 2011, the German trial court ruled in favor of QCells SE. In February 2012, Suntech Power Japan Corporation appealed the ruling.

On October 19, 2011, various U.S. manufacturers, including SolarWorld and other unnamed claimants, filed a trade petition against China-based producers of solar panels with the ITC and the DOC. We have been cooperating with the ITC and DOC in their investigation of this matter. On March 20, 2012, the DOC made the DOC Preliminary Determination that countervailing duties of 2.9% shall be imposed on imports of crystalline silicon photovoltaic cells from our PRC subsidiary, Wuxi Suntech Power Co., Ltd., produced on or after December 27, 2011. It is expected that in May 2012 the DOC will also make a preliminary determination related to any antidumping duties that may be imposed on imports of crystalline silicon photovoltaic cells produced by Wuxi Suntech Power Co., Ltd. in China into the United States. In connection with the announced countervailing duties, the DOC has instructed Customs and Border Protection to require a cash deposit or the posting of a bond equal to the estimated preliminary subsidy rates reflected in the preliminary countervailing duties determination. See “Risk Factors — Risks Related to Our Company and Our Industry - Trade protectionism actions filed with the regulatory authorities in United States, European Union, or elsewhere around the world could result in the imposition of additional duties and tariffs on the importation of crystalline silicon photovoltaic cells from China within each respective national market. Any determination of duties and tariffs against our importation of modules into the United States and Europe could render us unable to sell modules in these countries that could impact our sales, business operations, competitiveness, and profitability”.

Other than as described above, we are not currently a party to any material legal or administrative proceedings, and we are not aware of threatened material legal or administrative proceedings against us. We may from time to time become party to various legal or administrative proceedings arising in the ordinary course of our business.

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### **Dividend Policy**

We have never declared or paid any dividends, nor do we have any present plan to pay any cash dividends on our ordinary shares in the foreseeable future. We currently intend to retain most, if not all, of our available funds and any future earnings to operate and expand our business. Historically, the dividends declared by our PRC subsidiaries to us have all been re-invested to expand our business.

Our board of directors has complete discretion on whether to pay dividends, subject to the approval of our shareholders. Even if our board of directors decides to pay dividends, the form, frequency and amount will depend upon our future operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions and other factors that the board of directors may deem relevant. If we pay any dividends, we will pay our ADS holders to the same extent as holders of our ordinary shares, subject to the terms of the deposit agreement, including the fees and expenses payable thereunder. Cash dividends on our ordinary shares, if any, will be paid in U.S. dollars.

### **B. Significant Changes**

We have not experienced any significant changes since the date of our audited consolidated financial statements included in this annual report.

## **ITEM 9. THE OFFER AND LISTING**

### **A. Offering and Listing Details.**

Our ADSs, each representing one ordinary share, have been listed on the New York Stock Exchange since December 14, 2005 under the symbol “STP.”



The table below shows, for the periods indicated, the high and low market prices on the New York Stock Exchange for our ADSs. The closing price for our ADSs on the New York Stock Exchange on April 16, 2012 was \$2.71 per ADS.

|                                 | <u>High</u> | <u>Low</u> |
|---------------------------------|-------------|------------|
| <b>2007</b>                     | 88.65       | 31.41      |
| <b>2008</b>                     | 90.00       | 5.36       |
| <b>2009</b>                     | 20.58       | 5.21       |
| <b>2010</b>                     | 18.40       | 7.12       |
| <b>2011</b>                     | 10.71       | 1.70       |
| <b>Quarterly Highs and Lows</b> |             |            |
| First Quarter 2010              | 18.40       | 12.60      |
| Second Quarter 2010             | 15.35       | 8.67       |
| Third Quarter 2010              | 11.37       | 7.70       |
| Fourth Quarter 2010             | 10.14       | 7.12       |
| First Quarter 2011              | 10.71       | 8.04       |
| Second Quarter 2011             | 9.62        | 7.16       |
| Third Quarter 2011              | 7.98        | 2.31       |
| Fourth Quarter 2011             | 3.19        | 1.70       |
| First Quarter 2012              | 4.18        | 2.30       |
| <b>Monthly Highs and Lows</b>   |             |            |
| October 2011                    | 3.19        | 1.70       |
| November 2011                   | 2.77        | 2.23       |
| December 2011                   | 2.75        | 2.12       |
| January 2012                    | 3.70        | 2.30       |
| February 2012                   | 4.18        | 3.06       |
| March 2012                      | 3.57        | 2.72       |
| April 2012 (through April 16)   | 2.95        | 2.53       |

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**B. Plan of Distribution**

Not applicable.

**C. Markets**

Our ADSs, each representing one of our ordinary shares, have been listed on the New York Stock Exchange since December 14, 2005 under the symbol “STP.”

**D. Selling Shareholders**

Not applicable.

**E. Dilution**

Not applicable.

**F. Expenses of the Issue**

Not applicable.

**ITEM 10. ADDITIONAL INFORMATION**

**A. Share Capital**

Not applicable.

**B. Memorandum and Articles of Association**

We incorporate by reference into this annual report the description of our amended and restated memorandum of association contained in our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Securities and Exchange Commission on November 1, 2005. Our shareholders adopted our amended and restated memorandum and articles of association by unanimous resolutions on November 7, 2005.

**C. Material Contracts**

We have not entered into any material contracts other than in the ordinary course of business and other than those described in “Item 4. Information on the Company” or elsewhere in this annual report on Form 20-F.

#### **D. Exchange Controls**

See “Item 4. Information on the Company — B. Business Overview — Regulation.”

#### **E. Taxation**

##### **Cayman Islands Taxation**

The Cayman Islands currently levies no taxes on individuals or corporations based upon profits, income, gains or appreciation and there is no taxation in the nature of inheritance tax or estate duty. There are no other taxes likely to be material to us levied by the Government of the Cayman Islands except for stamp duties which may be applicable on instruments executed in, or brought within, the jurisdiction of the Cayman Islands. The Cayman Islands is not party to any double tax treaties applicable to any payments made by or to our company. There are no exchange control regulations or currency restrictions in the Cayman Islands.

##### **People’s Republic of China Taxation**

On March 16, 2007, the National People’s Congress approved and promulgated the EIT Law which took effect beginning January 1, 2008. On December 6, 2007, the State Council approved and promulgated the Implementation Regulations, which took effect simultaneously with the EIT Law. Under the EIT Law, FIEs and domestic

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companies are subject to a uniform tax rate of 25%. The EIT Law provides a five-year transitional period starting from its effective date for those enterprises which were established in certain areas before the promulgation date of the EIT Law where they were entitled to enjoy a preferential tax rate according to the then prevailing tax laws or regulations. On December 26, 2007, the State Council issued a Notice of the State Council Concerning Implementation of Transitional Rules for Enterprise Income Tax Incentives, or Circular 39. Based on the provisions in Circular 39, enterprises that enjoyed a preferential tax rate of 15% in accordance with previous laws, regulations and other documents with the same effect as administrative regulations, are eligible for a graduated rate increasing to 25% over the 5-year period beginning January 1, 2008. Specifically, the applicable rates under such an arrangement for such enterprises are 18%, 20%, 22%, 24% and 25% in 2008, 2009, 2010, 2011 and 2012, respectively. For those enterprises granted qualified tax holidays, such tax holidays continue to be enjoyed until their expiration in accordance with previous tax laws, regulations and relevant regulatory documents, but where the tax holiday had not yet started because of a cumulative loss position, such tax holiday was deemed to commence from 2008, the first effective year of the EIT Law. While the EIT Law equalizes the tax rates for FIEs and domestic companies, preferential tax treatment continues to be given to companies in certain encouraged sectors and to those classified as new and high technology companies enjoying special support from the state. Following the full effectiveness of the EIT Law, our effective tax rate may increase, unless we are otherwise eligible for preferential treatment. According to the EIT Law, entities that qualify as “high and new technology enterprises” specially supported by the PRC government benefit from a tax rate of 15% as compared to the uniform tax rate of 25%. Our PRC subsidiaries Wuxi Suntech Power Co., Ltd., Luoyang Suntech Power Co., Ltd., Kuttler Automation Systems (Suzhou) Co., Ltd and Zhenjiang Rietech were approved to be qualified as “high and new technology enterprise” on December 1, 2008, December 30, 2008, December 22, 2009 and November 8, 2011, respectively.

Under the EIT Law and its Implementation Regulations, all domestic and foreign investment companies are subject to a uniform EIT at the rate of 25% and dividends from PRC subsidiaries to their non-PRC shareholders are subject to a withholding tax at a rate of 20%, which is further reduced to 10% by the Implementation Regulations, if the non-PRC shareholder is considered to be a non-PRC tax resident enterprise without any establishment or place within China or if the dividends payable have no connection with the non-PRC shareholder’s establishment or place within China, unless any such non-PRC shareholder’s jurisdiction of incorporation has a tax treaty with China that provides for a different withholding arrangement. However, under the EIT Law, enterprises established under the laws of non-PRC jurisdictions, but whose “de facto management body” is located in the PRC, should be treated as resident enterprises for PRC tax purposes. Under the Implementation Regulations, “de facto management body” is defined as a body that has material and overall management and control over the manufacturing and business operations, personnel and human resources, finances and treasury, and acquisition and disposition of properties and other assets of an enterprise. Substantially all of our operational management is currently based in the PRC. If we were treated as a resident enterprise for PRC tax purposes, we would subject to PRC tax on our worldwide income at the 25% uniform tax rate, which would have an impact on our effective tax rate, but dividends distributed from our PRC subsidiaries to our BVI company and ultimately to our Cayman Islands company could be exempt from Chinese withholding tax on dividends. If we were considered a PRC resident enterprise, it is also possible that the EIT Law and its Implementation Regulations would cause interest and dividends paid by us to our non-PRC investors to be subject to a PRC withholding tax.

Similarly, any gain realized on the transfer of ADSs or shares by such investors is also subject to 10% PRC withholding tax if such gain is regarded as PRC-sourced income. If we are considered as a PRC resident enterprise, it is unclear whether the interest or dividends we pay with respect to our convertible notes outstanding, ordinary shares or ADSs, or the gain you may realize from the transfer of our ordinary shares or ADSs, would be treated as PRC sourced income and subject to PRC tax.

In accordance with the EIT Law, dividends which arise from profits of FIEs earned after January 1, 2008, are subject to a 10% withholding income tax. In addition, under the tax treaty between the PRC and Hong Kong, if the foreign investor is incorporated in Hong Kong and qualifies as the beneficial owner, the applicable withholding tax rate is reduced to 5%, if the investor holds at least 25% in the FIE, or 10%, if the investor holds less than 25% in the FIE.

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**Certain United States Federal Income Tax Consequences**

The following summary describes certain United States federal income tax consequences to U.S. Holders (as defined below) of the purchase, sale, and ownership of our ordinary shares and ADSs as of the date hereof. Except as otherwise noted, this summary deals only with ordinary shares and ADSs held as capital assets. As used herein, the term “U.S. Holder” means a holder of an ordinary share or ADS that is for United States federal income tax purposes:

- an individual citizen or resident of the United States;
- a corporation (or other entity treated as a corporation for United States federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- an estate the income of which is subject to United States federal income taxation regardless of its source; or
- a trust if it (1) is subject to the primary supervision of a court within the United States and one or more United States persons have the authority to control all substantial decisions of the trust or (2) has a valid election in effect under applicable United States Treasury regulations to be treated as a United States person.

This summary does not represent a detailed description of the United States federal income tax consequences applicable to you if you are subject to special treatment under the United States federal income tax laws, including if you are:

- a dealer in securities or currencies;
- a financial institution;
- a regulated investment company;
- a real estate investment trust;
- an insurance company;
- a tax-exempt organization;
- a person holding our ordinary shares or ADSs as part of a hedging, integrated or conversion transaction, a constructive sale or a straddle;
- a trader in securities that has elected the mark-to-market method of accounting for your securities;
- a person liable for alternative minimum tax;
- a person who owns or is deemed to own 10% or more of our voting stock;
- a United States expatriate;
- a partnership or other pass-through entity for United States federal income tax purposes; or
- a person whose “functional currency” is not the United States dollar.

The discussion below is based upon the provisions of the Internal Revenue Code of 1986, as amended (the “Code”), and regulations, rulings and judicial decisions thereunder as of the date hereof, and such authorities may be replaced, revoked or modified so as to result in United States federal income tax consequences different from those discussed below. In addition, this summary is based, in part, upon representations made by the depository to us and was prepared under the assumption that that the deposit agreement, and all other related agreements, will be performed in accordance with their terms.

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If a partnership (or other entity treated as a partnership for United States federal income tax purposes) holds our ordinary shares or ADSs, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. If you are a partner of a partnership holding our ordinary shares or ADSs, you should consult your tax advisors regarding the applicable United States federal income tax consequences.

This summary does not contain a detailed description of all the United States federal income tax consequences in light of your particular circumstances

and does not address the effects of any state, local or non-United States tax laws. **If you are considering the purchase, ownership or disposition of our ordinary shares or ADSs, you should consult your own tax advisors concerning the United States federal income tax consequences in light of your particular situation as well as any consequences arising under the laws of any other taxing jurisdictions.**

If you hold ADSs, for United States federal income tax purposes, you generally will be treated as the owner of the underlying ordinary shares that are represented by such ADSs. Accordingly, deposits or withdrawals of ordinary shares for ADSs will not be subject to United States federal income tax.

### **Distributions on ADSs or Ordinary Shares**

Subject to the discussion under “— Passive foreign investment company” below, the gross amount of distributions on the ADSs or ordinary shares (including any PRC withholding taxes withheld) will be taxable as dividends, to the extent paid out of our current or accumulated earnings and profits, as determined under United States federal income tax principles. Such income (including withholding taxes) will be includable in your gross income as an ordinary income on the date that you actually or constructively receive it, in the case of the ordinary shares, or by the depository, in the case of ADSs. Such dividends will not be eligible for the dividends received deduction allowed to domestic corporations under the Code.

With respect to non-corporate U.S. Holders, certain dividends received in taxable years beginning before January 1, 2013 from a qualified foreign corporation may be subject to reduced rates of taxation. A foreign corporation is treated as a qualified foreign corporation with respect to dividends received from that corporation where its shares (or ADSs backed by such shares) are readily tradable on an established securities market in the United States. United States Treasury Department guidance indicates that our ADSs (which are listed on the New York Stock Exchange), but not our ordinary shares, are readily tradable on an established securities market in the United States. Thus, we do not believe that dividends paid on our ordinary shares that are not backed by ADSs currently meet the conditions required for these reduced tax rates. In addition, there can be no assurance that our ADSs will be considered readily tradable on an established securities market in later years. A qualified foreign corporation also includes a foreign corporation that is eligible for the benefits of certain income tax treaties with the United States. In the event that we are deemed to be a PRC “resident enterprise” under PRC tax law (see discussion under “Taxation — People’s Republic of China”), we may be eligible for the benefits of the income tax treaty between the United States and the PRC. In such a case, dividends we pay on our ordinary shares, regardless of whether such ordinary shares are represented by ADSs, would be subject to the reduced rates of taxation. Non-corporate holders that do not hold for a minimum holding period during which they are not protected from the risk of loss or that elect to treat the dividend income as “investment income” pursuant to Section 163(d)(4) of the Code will not be eligible for the reduced rates of taxation regardless of our status as a qualified foreign corporation. In addition, the rate reduction will not apply to dividends if a recipient of the dividend is obligated to make related payments with respect to positions in substantially similar or related property. This disallowance applies even if the minimum holding period requirement has been met. You should consult your own tax advisors regarding the application of these rules given your particular circumstances.

Non-corporate U.S. Holders will not be eligible for the reduced rates of taxation on any dividends received from us in taxable years beginning prior to January 1, 2013, if we are a PFIC in the taxable year in which such dividends are paid or in the preceding taxable year.

In the event that we are deemed to be a PRC “resident enterprise” under PRC tax law, you may be subject to PRC withholding taxes on dividends paid to you with respect to the ADSs or ordinary shares. In addition, subject to certain conditions and limitations, PRC withholding taxes on dividends, if any, may be treated as foreign taxes eligible for credit against your United States federal income tax liability. For purposes of calculating the foreign tax credit, dividends paid on the ADSs or ordinary shares will be treated as income from sources outside the United States and will generally constitute passive category income. The rules governing the foreign tax credit are

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complex. You should consult your own tax advisors regarding the availability of the foreign tax credit under your particular circumstances.

To the extent that the amount of any distribution exceeds our current and accumulated earnings and profits for a taxable year, as determined under United States federal income tax principles, the distribution will first be treated as a tax-free return of capital, causing a reduction in the adjusted basis of the ADSs or ordinary shares (thereby increasing the amount of gain, or decreasing the amount of loss, to be recognized by you on a subsequent disposition of the ADSs or ordinary shares), and the balance in excess of adjusted basis will be taxed as capital gain recognized on a sale or exchange. However, we do not plan to calculate earnings and profits in accordance with United States federal income tax principles. Therefore, you should expect that a distribution will generally be treated as a dividend (as discussed above).

### **Sale, Exchange or Other Disposition of ADSs or Ordinary Shares**

For United States federal income tax purposes and subject to the discussion under “— Passive foreign investment company” below, you will recognize taxable gain or loss on any sale or exchange of ADSs or ordinary shares in an amount equal to the difference between the amount realized for the ADSs or ordinary shares and your tax basis in the ADSs or ordinary shares. Such gain or loss will generally be capital gain or loss. Capital gains of non-corporate

U.S. Holders derived with respect to capital assets held for more than one year are eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations. Any capital gain or loss recognized by you will generally be treated as United States source gain or loss. However, in the event that we are deemed to be a PRC “resident enterprise” under PRC tax law (see discussion under “Taxation — People’s Republic of China”), we may be eligible for the benefits of the income tax treaty between the United States and the PRC. Under this treaty, if any PRC tax were to be imposed on any gain from the disposition of the ADSs or ordinary shares, the gain may be treated as PRC-source income. You are urged to consult your tax advisors regarding the tax consequences if a foreign withholding tax is imposed on a disposition of ADSs or ordinary shares, including the availability of the foreign tax credit under your particular circumstances.

## Passive Foreign Investment Company

Based on the past composition of our income and valuation of our assets, including goodwill, we believe that we were not a PFIC for our taxable year ending on December 31, 2011, although there can be no assurance in this regard. Under the Code, the determination of whether a non-U.S. corporation is a PFIC is made annually. Accordingly, our PFIC status for the current taxable year cannot be determined with certainty until after the close of the current taxable year. In particular, our PFIC status may be determined in large part based on the market price of our ADSs and ordinary shares, which is likely to fluctuate. Accordingly, fluctuations in the market price of the ADSs and ordinary shares may result in our being a PFIC in the current or any future taxable year. If we are a PFIC for any taxable year during which you hold our ADSs or ordinary shares, you will be subject to special tax rules discussed below.

In general, we will be a PFIC for a taxable year in which:

- at least 75% of our gross income for the taxable year is passive income, or
- at least 50% of the value (determined on a quarterly basis) of our assets held during the taxable year is attributable to assets that produce or are held for the production of passive income.

For this purpose, passive income generally includes dividends, interest, royalties and rents (other than royalties and rents derived in the active conduct of a trade or business and not derived from a related person). If we own at least 25% (by value) of the stock of another corporation, we will be treated, for purposes of the PFIC tests, as owning our proportionate share of the other corporation's assets and receiving our proportionate share of the other corporation's income.

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If we are a PFIC for any taxable year during which you hold our ADSs or ordinary shares, you will be subject to special tax rules with respect to any "excess distribution" received and any gain realized from a sale or other disposition, including a pledge, of ADSs or ordinary shares. Distributions received in a taxable year that are greater than 125% of the average annual distributions received during the shorter of the three preceding taxable years or your holding period for the ADSs or ordinary shares will be treated as excess distributions. Under these special tax rules:

- the excess distribution or gain will be allocated ratably over your holding period for the ADSs or ordinary shares,
- the amount allocated to the current taxable year, and any taxable year prior to the first taxable year in which we were a PFIC, will be treated as ordinary income, and
- the amount allocated to each other year will be subject to tax at the highest tax rate in effect for that year and the interest charge generally applicable to underpayments of tax will be imposed on the resulting tax attributable to each such year.

In addition, non-corporate U.S. Holders will not be eligible for reduced rates of taxation on any dividends received from us in taxable years beginning prior to January 1, 2013, if we are a PFIC in the taxable year in which such dividends are paid or in the preceding taxable year. You will be required to file Internal Revenue Service Form 8621 (or any other form subsequently specified by the United States Department of the Treasury) if you hold our ADSs or ordinary shares in any year in which we are classified as a PFIC.

If we are a PFIC for any taxable year during which you hold our ADSs or ordinary shares and any of our non-United States subsidiaries is also a PFIC, a U.S. Holder would be treated as owning a proportionate amount (by value) of the shares of the lower-tier PFIC for purposes of the application of these rules. You are urged to consult your tax advisors about the application of the PFIC rules to any of our subsidiaries.

In certain circumstances, in lieu of being subject to the excess distribution rules discussed above, you may make an election to include a gain on the stock of a PFIC as ordinary income under a mark-to-market method, provided that such stock is regularly traded on a qualified exchange. Under the current law, the mark-to-market election may be available to holders of ADSs because the ADSs are listed on the New York Stock Exchange, which constitutes a qualified exchange, although there can be no assurance that the ADSs will be "regularly traded" for purposes of the mark-to-market election. Please note that it is intended that only the ADSs but not the ordinary shares will be listed on the New York Stock Exchange. Consequently, if you are a holder of ordinary shares that are not represented by ADSs, you generally will not be eligible to make a mark-to-market election.

If you make an effective mark-to-market election, you will include in each year as ordinary income the excess of the fair market value of your ADSs or ordinary shares at the end of the year over your adjusted tax basis in the ADSs or ordinary shares. You will be entitled to deduct as an ordinary loss each year the excess of your adjusted tax basis in the ADSs or ordinary shares over their fair market value at the end of the year, to the extent of the net amount previously included in income as a result of the mark-to-market election. If you make an effective mark-to-market election, any gain you recognize upon the sale or other disposition of your ADSs or ordinary shares will be treated as ordinary income and any loss will be treated as ordinary loss, but only to the extent of the net amount previously included in income as a result of the mark-to-market election.

Your adjusted tax basis in the ADSs or ordinary shares will be increased by the amount of any income inclusion and decreased by the amount of any deductions under the mark-to-market rules. A mark-to-market election will be effective for the taxable year in which the election is made and all subsequent taxable years unless the ADSs or ordinary shares are no longer regularly traded on a qualified exchange or Internal Revenue Service consents to revoke the election. You are urged to consult your tax advisor about the availability of the mark-to-market election, and whether making the election would be advisable in your particular circumstances.

Alternatively, a U.S. investor in a PFIC generally may mitigate the tax consequences described above by electing to treat the PFIC as a “qualified electing fund” under Section 1295 of the Code. However, this option is not available to you because we do not have resources to provide the information necessary to make this election.

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You are urged to consult your tax advisors concerning the United States federal income tax consequences of holding ADSs or ordinary shares if we are considered a PFIC in any taxable year.

**Information reporting and backup withholding**

In general, information reporting will apply to dividends in respect of our ADSs or ordinary shares and the proceeds from the sale, exchange or redemption of our ADSs or ordinary shares that are paid to you within the United States (and in certain cases, outside the United States), unless you are an exempt recipient such as a corporation. A backup withholding tax may apply to such payments if you fail to provide a taxpayer identification number or certification of other exempt status or fail to report in full dividend and interest income. Any amounts withheld under the backup withholding rules will be allowed as a refund or a credit against your United States federal income tax liability provided the required information is furnished to the Internal Revenue Service.

. Holders that hold certain foreign financial assets (which may include our ADSs or ordinary shares) are required to report information related to such assets, subject to certain exceptions. You are urged to consult your tax advisor, regarding the effect, if any, of this requirement on your ownership and disposition of our ADSs or ordinary shares.

**F. Dividends and Paying Agents**

Not applicable.

**G. Statement by Experts**

Not applicable.

**H. Documents on Display**

We have filed this annual report on Form 20-F, including exhibits, with the SEC. As allowed by the SEC, in Item 19 of this annual report, we incorporate by reference certain information we filed with the SEC. This means that we can disclose important information to you by referring you to another document filed separately with the SEC. The information incorporated by reference is considered to be part of this annual report.

You may read and copy this annual report, including the exhibits incorporated by reference in this annual report, at the SEC’s Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549 and at the SEC’s regional offices in New York, New York and Chicago, Illinois. You can also request copies of this annual report, including the exhibits incorporated by reference in this annual report, upon payment of a duplicating fee, in writing addressed to the SEC’s Public Reference Room.

The SEC also maintains a website at [www.sec.gov](http://www.sec.gov) that contains reports, proxy statements and other information regarding registrants that file electronically with the SEC. Our annual report and some of the other information submitted by us to the SEC may be accessed through this web site.

As a foreign private issuer, we are exempt from the rules under the Exchange Act, prescribing the furnishing and content of quarterly reports and proxy statements, and officers, directors and principal shareholders are exempt from the reporting and short-swing profit recovery provisions contained in Section 16 of the Exchange Act.

Our financial statements have been prepared in accordance with U.S. GAAP.

We will furnish our shareholders with annual reports, which will include a review of operations and annual audited consolidated financial statements prepared in conformity with U.S. GAAP.

**I. Subsidiary Information**

Not applicable.

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**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

## Foreign Exchange Risk

A substantial portion of our sales is currently denominated in Euros and U.S. dollars, with the remainder in Renminbi, Japanese Yen and other currencies, while a substantial portion of our costs and expenses is denominated in Renminbi and U.S. dollars, with the remainder in other currencies. A substantial portion of our short-term and long term borrowings are denominated in Renminbi. Under relevant PRC regulations, we are required to convert the foreign currencies we receive into Renminbi within specified time periods and prior to disbursement.

Fluctuations in currency exchange rates could have a significant effect on our financial stability due to a mismatch among various foreign currency-denominated assets and liabilities. Fluctuations in exchange rates, particularly among the U.S. dollar, Euro and Renminbi, affect our net profit margins and would result in foreign currency exchange gains and losses on our foreign currency denominated assets and liabilities. Our exposure to foreign exchange risk primarily relates to foreign currency exchange gains or losses resulting from timing differences between the signing of sales contracts or raw material supply contracts and the receipt of payment and the settlement or disbursement relating to these contracts.

In 2011, we entered into foreign exchange forward contracts to minimize the impact of short-term foreign currency fluctuations on our consolidated operating results. As of December 31, 2011, Euro/U.S. dollar currency exchange forward contracts (sell Euro buy U.S. dollar) with notional values of €350 million and U.S. dollar/Renminbi currency exchange forward contracts (sell U.S. dollar buy Renminbi) with notional values of \$400 million were outstanding. We may enter into additional forward contracts or other economic hedges in the future. Assuming a 1.0% appreciation of the Euro against the U.S. dollar, the mark-to-market loss of our outstanding foreign exchange forward contracts (Euros/U.S. dollars) would have increased by approximately \$4.9 million as of December 31, 2011. Assuming a 1.0% appreciation of the Renminbi against the U.S. dollar, the mark-to-market gain of our outstanding foreign exchange forward contracts (Renminbi/U.S. dollars) would have increased by approximately \$4.0 million as of December 31, 2011.

Our financial statements are expressed in U.S. dollars and our functional currency is U.S. dollars, but some of our subsidiaries use currencies other than U.S. dollars as their own functional currency. The value of your investment in our ADSs will be affected by the foreign exchange rate between U.S. dollars and Renminbi and other currencies. To the extent we hold assets denominated in U.S. dollars, any appreciation of the Renminbi and other currencies against the U.S. dollar could result in a change to our statement of operations. On the other hand, a decline in the value of Renminbi and other currencies against the U.S. dollar could reduce the U.S. dollar equivalent amounts of our financial results, the value of your investment in our company and the dividends we may pay in the future, if any, all of which may have a material adverse effect on the prices of our ADSs.

## Interest Rate Risk

Our exposure to interest rate risk primarily relates to interest expenses incurred by our short-term bank borrowings, long-term bank borrowings, convertible notes outstanding, as well as interest income generated by excess cash invested in demand deposits and liquid investments with original maturities of three months or less. Such interest-earning instruments carry a degree of interest rate risk. Our future interest expense may increase due to changes in market interest rates.

As of December 31, 2011, the principal amounts of our 2012 convertible notes and 2013 convertible notes were approximately \$3.8 million and \$575.0 million, respectively. In the first quarter of 2012, the remaining \$3.8 million principal amount of our 2012 convertible notes was due and fully repaid and we repurchased an aggregate amount of \$34.0 million principal amount of our 2013 convertible notes for a total consideration of \$25.0 million. As of April 15, 2012, the principal amounts of our 2012 convertible notes and 2013 convertible notes were approximately nil and \$541.0 million, respectively.

As of as of December 31, 2011, the fair values of our 2012 convertible notes and 2013 convertible notes were \$3.8 million and \$498.1 million, respectively, which were determined based upon quoted market prices and other pertinent information available to management. Since considerable judgment is required in interpreting market

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information, the fair value of the long-term debt is not necessarily indicative of the amount which could be realized in a current market exchange.

The fair values of the other financial instruments were not materially different from their carrying or contract values as of December 31, 2011.

## Counterparty Risk

Outstanding financial derivative instruments expose us to credit loss in the event of nonperformance by the counterparties to the agreements. The credit exposure related to these financial instruments is represented by the fair value of contracts with a positive fair value at the reporting date. On a periodic basis, we review the credit ratings of our counterparties and adjust our exposure as deemed appropriate.

## ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

### A. Debt Securities

Not applicable.

### B. Warrants and Rights

Not applicable.

## C. Other Securities

Not applicable.

## D. American Depositary Shares

According to our Deposit Agreement with our ADS depository, The Bank of New York Mellon, the depository collects its fees for issuance and cancellation of ADSs directly from investors depositing shares or surrendering ADSs for the purpose of withdrawal or from intermediaries acting for them. The depository collects fees for making distributions to investors by deducting those fees from the amounts distributed or by selling a portion of distributable property to pay the fees. The depository may collect its annual fee for depository services by deduction from cash distributions, or by directly billing investors, or by charging the book-entry system accounts of participants acting for them. The depository may generally refuse to provide fee-attracting services until its fees for those services are paid.

### Fees and Expenses

#### *Persons depositing shares or ADR holders must pay:*

- \$5.00 (or less) per 100 ADSs (or portion of 100 ADSs)
- \$.02 (or less) per ADS
- A fee equivalent to the fee that would be payable if securities distributed to you had been shares and the shares had been deposited for issuance of ADSs
- Expenses of the depository
- Registration or transfer fees

#### *For:*

- Issuance of ADSs including issuances resulting from a distribution of shares or rights or other property
- Cancellation of ADSs for the purpose of withdrawal, including if the deposit agreement terminates
- Any cash distribution to you to the extent permitted by the exchange on which the ADSs may be listed for trading
- Distribution of securities distributed to holders of deposited securities which are distributed by the depository to ADR holders
- Cable, telex and facsimile transmissions (when expressly provided in the deposit agreement)
- Transfer and registration of shares on our share register to or from the name of the depository or its

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- |  |   |
|--|---|
| • Expenses of the depository in converting foreign currency to U.S. dollars  | agent when you deposit or withdraw shares                             |
| • Taxes and other governmental charges the depository or the custodian have to pay on any ADR or share underlying an ADR, for example, stock transfer taxes, stamp duty or withholding taxes | • As necessary  |
| • Any charges incurred by the depository or its agents for servicing the deposited securities  | • As necessary  |
| • \$.02 (or less) per ADS per calendar year (to the extent permitted by the exchange on which the ADSs may be listed for trading)  | • No charges of this type are currently made in the Hong Kong market. |
|  | • Depository services   |

The fees described above may be amended from time to time.

The depository has agreed to reimburse us for expenses we incur that are related to establishment and maintenance of the ADR program, including investor relations expenses and stock exchange application and listing fees. There are limits on the amount of expenses for which the depository will reimburse us, but the amount of reimbursement available to us is not related to the amounts of fees the depository collects from investors. In January 2012, we received gross payments in the amount of \$0.4 million from the depository for reimbursement relating to the ADS facility.

## PART II

### ITEM 13. *DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES*

None of these events occurred in any of the years ended December 31, 2008, 2009, 2010 and 2011.

### ITEM 14. *MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS*

There are no material modifications to, or qualifications of, the rights of security holders that are required to be disclosed.

### ITEM 15. *CONTROLS AND PROCEDURES*

#### Disclosure Controls and Procedures



Under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Exchange Act. Based on that evaluation, our chief executive officer and chief financial officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this annual report.

### **Management's Annual Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act, for our company. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements in accordance with generally accepted accounting principles and includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of a company's assets, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that a company's receipts and expenditures are being made only in accordance with authorizations of a company's management and directors, and

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(3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of a company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, a system of internal control over financial reporting can provide only reasonable assurance with respect to consolidated financial statement preparation and presentation and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As required by Section 404 of the Sarbanes-Oxley Act of 2002 and related rules as promulgated by the Securities and Exchange Commission, management assessed the effectiveness of the our internal control over financial reporting as of December 31, 2011 using criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Based on this assessment, management concluded that the our internal control over financial reporting was effective as of December 31, 2011 based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

The effectiveness of internal control over financial reporting as of December 31, 2011 has been audited by Deloitte Touche Tohmatsu CPA Ltd., an independent registered public accounting firm, who has also audited our consolidated financial statements for the year ended December 31, 2011.

### **Attestation Report of the Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of  
Suntech Power Holdings Co., Ltd.:

We have audited the internal control over financial reporting of Suntech Power Holdings Co., Ltd. and subsidiaries (the "Company") as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

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Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and the related financial statement schedule as of and for the year ended December 31, 2011 of the Company and our report dated April 27, 2012 expressed an unqualified opinion on those financial statements and the related financial statement schedule.

/s/ Deloitte Touche Tohmatsu CPA Ltd.  
Shanghai, China  
April 27, 2012

**Changes in Internal Controls**

There were no changes in our internal control over financial reporting that occurred during the year ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our Board of Directors has determined that Julian Ralph Worley qualifies as “audit committee financial expert” as defined in Item 17A of Form 20-F. Each of the members of the Audit Committee is an “independent director” within the meaning of NYSE Manual Section 303A(2) and meet the criteria for independence set forth in Section 10A(m)(3) of the Exchange Act.

**ITEM 16B. CODE OF ETHICS**

Our board of directors has adopted a code of ethics that applies to our directors, officers, employees and agents. We have filed our code of business conduct and ethics as an exhibit to our registration statement on Form F-1 initially filed with the Commission on November 1, 2005. We hereby undertake to provide to any person without charge, a copy of our code of business conduct and ethics within ten working days after we receive such person’s written request.

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The following table sets forth the aggregate fees by categories specified below in connection with certain professional services rendered by Deloitte Touche Tohmatsu CPA Ltd., our principal external auditors, for the periods indicated. We did not pay any other fees to our auditors during the periods indicated below.

|            | For the Year Ended December 31, |            |            |
|------------|---------------------------------|------------|------------|
|            | 2009                            | 2010       | 2011       |
|            | (In thousands)                  |            |            |
| Audit fees | \$ 2,250.0                      | \$ 2,620.0 | \$ 2,650.0 |
| Tax Fees   | \$ 0.0                          | \$ 0.0     | \$ 0.0     |
| Other Fees | \$ 0.0                          | \$ 0.0     | \$ 0.0     |

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The policy of our audit committee is to pre-approve all audit and non-audit services provided by Deloitte Touche Tohmatsu CPA Ltd., including audit services, audit-related services, tax services and other services as described above, other than those for de minimus services which are approved by the Audit Committee prior to the completion of the audit. All fees listed above were pre-approved by our audit committee.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

In 2011, neither we nor any affiliated purchaser engaged in repurchase of any of our ADSs.

We may from time to time conduct open market repurchases of our 2013 convertible notes.

**ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT**

None.

**ITEM 16G. CORPORATE GOVERNANCE**

We are a "foreign private issuer" (as such term is defined in Rule 3b-4 under the Exchange Act), and our ADSs, each representing one ordinary share, are listed on the New York Stock Exchange, or NYSE. Under Section 303A of the NYSE Listed Company Manual, NYSE-listed companies that are foreign private issuers are permitted to follow home country practice in lieu of the corporate governance provisions specified by the NYSE with limited exceptions. The following summarizes some significant ways in which our corporate governance practices differ from those followed by domestic companies under the listing standards of the NYSE.

- The NYSE standards for domestic companies require that non-management directors meet at regularly scheduled executive sessions without management. Our non-management directors have met in executive sessions without management, but there is no requirement under the laws of the Cayman Islands that our non-management directors meet in executive sessions.
- The NYSE standards for domestic companies require that the audit committee of the board of directors must have a minimum of three members. As a foreign private issuer, we are not required to comply with such requirement. As of the date of this annual report, our audit committee consists of two members, each of whom satisfies the "independence" requirements of Section 303A of the NYSE Listed Company Manual and Rule 10A-3 under the Exchange Act, and one such member qualifies as an "audit committee financial expert" under applicable SEC rules.

**ITEM 16H. MINE SAFETY DISCLOSURE.**

Not applicable.

**PART III**

**ITEM 16. FINANCIAL STATEMENTS**

We have elected to provide the financial statements pursuant to Item 18.

**ITEM 17. FINANCIAL STATEMENTS**

The following financial statements of the Company are filed as part of this Annual Report on Form 20-F, together with the report of the independent auditors:

- Report of Independent Registered Public Accounting Firm
- Consolidated Balance Sheets as of December 31, 2010 and 2011
- Consolidated Income Statements for the years ended December 31, 2009, 2010 and 2011.
- Consolidated Statements of Shareholders' Equity and Comprehensive Income (Loss) for the years ended December 31, 2009, 2010 and 2011

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- Consolidated Statements of Cash Flows for the years ended December 31, 2009, 2010 and 2011
- Notes to the Consolidated Financial Statements
- Additional Information — Financial Statement Schedule I.

**ITEM 18. EXHIBITS**

| <b>Exhibit Number</b> | <b>Description of Document</b>   |
|-----------------------|--|
| 1.1                   | Form of Second Amended and Restated Memorandum and Articles of Association of Suntech Power Holdings Co., Ltd. (incorporated by reference to Exhibit 3.2 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005) |
| 2.1                   | Specimen Certificate for Ordinary Shares of Suntech Power Holdings Co., Ltd. (incorporated by reference to Exhibit 4.2 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)                                   |
| 2.2                   | Form of American Depositary Receipt of Suntech Power Holdings Co., Ltd. (incorporated by reference to Exhibit 4.1 from our F-1   |

- registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)
- 2.3 Form of Deposit Agreement among Suntech Power Holdings Co., Ltd., the depositary and owners and beneficial owners of the American Depositary Receipts (incorporated by reference to Exhibit 4.3 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)
- 2.4 Indenture, dated as of February 12, 2007, between Suntech Power Holdings Co., Ltd. and Wilmington Trust Company, as trustee and securities agent, relating to the Company's 0.25% Convertible Senior Notes due 2012 (incorporated by reference to Exhibit 4.4 from our F-3 registration statement (File No. 333-145594) filed with the Commission on August 21, 2007)
- 2.6 Indenture, dated as of March 17, 2008, between Suntech Power Holdings Co., Ltd. and Wilmington Trust Company, as trustee and securities agent, relating to the Company's 3.00% Convertible Senior Notes due 2013 (incorporated by reference to Exhibit 4.4 from our F-3 registration statement (File No. 333-151719) filed with the Commission on June 17, 2008)
- 4.1 Amended and Restated 2005 Share Incentive Plan (incorporated by reference to Exhibit 10.1 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)
- 4.2 Form of Indemnification Agreement with the Registrant's directors (incorporated by reference to Exhibit 10.2 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)
- 4.3 Form of Employment and Confidentiality Agreement between Suntech Power Holdings Co., Ltd. and senior executive officers of Suntech Power Holdings Co., Ltd. (incorporated by reference to Exhibit 10.3 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)
- 4.4 Form of Non-Disclosure, Non-Competition and Proprietary Information Agreement (incorporated by reference to Exhibit 10.4 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)

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| Exhibit Number | Description of Document   |
|----------------|---|
| 4.5            | Solar Wafer Supply Agreement dated as of July 25, 2006 between MEMC Electronics Materials, Inc. and Suntech Power Holdings Co., Ltd. (incorporated by reference to Exhibit 4.11 from our 20-F annual report filed with the Commission on June 18, 2007) |
| 4.6            | Suntech Power Holdings Co., Ltd. Ordinary Shares Purchase Warrant to MEMC Electronics Materials, Inc. (incorporated by reference to Exhibit 4.12 from our 20-F annual report filed with the Commission on March 28, 2008)                               |
| 8.1*           | List of Subsidiaries  |
| 11.1           | Code of Business Conduct and Ethics (incorporated by reference to Exhibit 99.1 from our F-1 registration statement (File No. 333-129367), as amended, initially filed with the Commission on November 1, 2005)  |
| 12.1*          | Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 12.2*          | Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 13.1*          | Certification by the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 13.2*          | Certification by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 23.1*          | Consent of Independent Registered Public Accounting Firm  |
| 101.INS*       | XBRL Instance Document.   |
| 101.SCH*       | XBRL Taxonomy Extension Schema Document.  |
| 101.CAL*       | XBRL Taxonomy Extension Calculation Linkbase Document.  |
| 101.DEF*       | XBRL Taxonomy Extension Definition Linkbase Document.   |
| 101.LAB*       | XBRL Taxonomy Extension Label Linkbase Document.  |
| 101.PRE*       | XBRL Taxonomy Extension Presentation Linkbase Document  |

\* Filed with this Annual Report on Form 20-F

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**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing its annual report on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

SUNTECH POWER HOLDINGS CO., LTD.

By: /s/ Zhengrong Shi  
 Name: Dr. Zhengrong Shi  
 Title: Chief Executive Officer

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| <a href="#">Consolidated Balance Sheets as of December 31, 2010 and 2011</a>  | F-3  |
| <a href="#">Consolidated Statements of Operations for the Years Ended December 31, 2009, 2010 and 2011</a>  | F-4  |
| <a href="#">Consolidated Statements of Changes in Equity and Comprehensive Income (Loss) for the Years ended December 31, 2009, 2010 and 2011</a> | F-5  |
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| <a href="#">Additional Information — Financial Statement Schedule I</a>   | F-50 |

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To the Board of Directors and Shareholders of  
Suntech Power Holdings Co., Ltd.:

We have audited the accompanying consolidated balance sheets of Suntech Power Holdings Co., Ltd. and subsidiaries (the “Company”) as of December 31, 2010 and 2011, the related consolidated statements of operations, changes in equity and comprehensive income (loss), and cash flows for each of the three years in the period ended December 31, 2011 and the related financial statement schedule. These financial statements and financial statement schedule are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Suntech Power Holdings Co., Ltd. and subsidiaries as of December 31, 2010 and 2011 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 27, 2012 expressed an unqualified opinion on the Company’s internal control over financial reporting.

/s/ Deloitte Touche Tohmatsu CPA Ltd.  
Shanghai, China  
April 27, 2012

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|        | December 31,                          |      |
|--------|---------------------------------------|------|
|        | 2010                                  | 2011 |
| ASSETS | (In millions, except per share data.) |      |

## Current assets:

|   |           |                |           |                |
|---|-----------|----------------|-----------|----------------|
| Cash and cash equivalents   | \$        | 872.5          | \$        | 492.4          |
| Restricted cash   |           | 142.5          |           | 216.6          |
| Inventories   |           | 558.2          |           | 516.5          |
| Accounts receivable, net of allowance for doubtful accounts of \$10.7 and \$ 34.6 at December 31, 2010 and 2011, respectively |           | 515.9          |           | 466.6          |
| — Investee companies of GSF   |           | 10.4           |           | 19.5           |
| — Others  |           | 505.5          |           | 447.1          |
| Other receivables, net of allowance for doubtful accounts of \$16.3 and \$ 22.3 at December 31, 2010 and 2011, respectively   |           | 19.0           |           | 14.3           |
| Value-added tax recoverable   |           | 92.4           |           | 90.8           |
| Advances to suppliers   |           | 84.4           |           | 84.4           |
| Other financial assets  |           | 15.4           |           | 37.4           |
| Deferred tax assets, net  |           | 22.6           |           | 21.4           |
| Amounts due from related parties  |           | 55.1           |           | 67.7           |
| Other current assets  |           | 34.4           |           | 77.9           |
| Total current assets  |           | 2,412.4        |           | 2,086.0        |
| Property, plant and equipment, net  |           | 1,326.2        |           | 1,569.2        |
| Intangible assets, net  |           | 156.0          |           | 23.0           |
| Goodwill  |           | 278.0          |           | —              |
| Long-term investments   |           | 53.6           |           | 9.6            |
| Investments in affiliates   |           | 545.9          |           | 454.2          |
| Long-term prepayments   |           | 213.8          |           | 185.1          |
| Long-term loans to a supplier   |           | 53.0           |           | —              |
| Long-term deferred expenses   |           | 32.4           |           | 24.2           |
| Amounts due from related parties - non-current  |           | 94.1           |           | 67.6           |
| Restricted cash - non-current   |           | —              |           | 21.7           |
| Deferred tax assets, net  |           | —              |           | 49.6           |
| Other non-current assets  |           | 51.7           |           | 47.1           |
| <b>TOTAL ASSETS</b>   | <b>\$</b> | <b>5,217.1</b> | <b>\$</b> | <b>4,537.3</b> |

## LIABILITIES AND EQUITY

## Current liabilities:

|   |           |                |           |                |
|---|-----------|----------------|-----------|----------------|
| Short-term borrowings, including current portion of long-term bank borrowings   | \$        | 1,400.8        | \$        | 1,573.4        |
| Accounts payable  |           | 457.0          |           | 555.3          |
| Other payables  |           | 74.0           |           | 113.7          |
| Payables in respect of purchase of property, plant and equipment  |           | 96.3           |           | 93.5           |
| Advances from customers   |           | 31.4           |           | 12.8           |
| Accrued payroll and welfare   |           | 34.4           |           | 30.7           |
| Government grants   |           | 17.5           |           | 13.5           |
| Amounts due to related parties  |           | 93.9           |           | 134.4          |
| Income tax payable  |           | 66.7           |           | —              |
| Other financial liabilities   |           | 56.1           |           | 7.1            |
| Other current liabilities   |           | 41.9           |           | 74.5           |
| Total current liabilities   |           | 2,370.0        |           | 2,608.9        |
| Long-term bank borrowings   |           | 163.3          |           | 133.3          |
| Convertible notes   |           | 551.2          |           | 580.9          |
| Accrued warranty costs  |           | 81.0           |           | 94.1           |
| Deferred tax liabilities  |           | 15.6           |           | —              |
| Other long-term liabilities   |           | 155.8          |           | 167.3          |
| Total liabilities   |           | 3,336.9        |           | 3,584.5        |
| Equity:   |           |                |           |                |
| Ordinary shares, par value \$0.01, 500,000,000 shares authorized, 180,071,575 and 180,839,781 shares issued and outstanding at December 31, 2010 and 2011, respectively |           | 1.8            |           | 1.8            |
| Additional paid-in capital  |           | 1,134.8        |           | 1,148.0        |
| Retained earnings (accumulated deficit)   |           | 653.6          |           | (365.0)        |
| Accumulated other comprehensive income  |           | 77.5           |           | 161.6          |
| Total equity attributable to Suntech Power Holdings Co. Ltd.  |           | 1,867.7        |           | 946.4          |
| Noncontrolling interests  |           | 12.5           |           | 6.4            |
| Total Equity  |           | 1,880.2        |           | 952.8          |
| <b>TOTAL LIABILITIES AND EQUITY</b>   | <b>\$</b> | <b>5,217.1</b> | <b>\$</b> | <b>4,537.3</b> |

See notes to consolidated financial statements.

**SUNTECH POWER HOLDINGS CO., LTD.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | Years Ended December 31,              |                 |                     |
|---|---------------------------------------|-----------------|---------------------|
|   | 2009                                  | 2010            | 2011                |
|   | (In millions, except per share data.) |                 |                     |
| Net revenues:   |                                       |                 |                     |
| PV modules  | \$ 1,606.3                            | \$ 2,766.3      | \$ 3,014.0          |
| — Investee companies of GSF   | 115.8                                 | 197.4           | 33.6                |
| — Others  | 1,490.5                               | 2,568.9         | 2,980.4             |
| Others  | 87.0                                  | 135.6           | 132.6               |
| Total net revenues  | <u>1,693.3</u>                        | <u>2,901.9</u>  | <u>3,146.6</u>      |
| Cost of revenues:   |                                       |                 |                     |
| PV modules  | 1,235.6                               | 2,211.9         | 2,626.2             |
| Others  | 95.7                                  | 146.9           | 133.8               |
| Total cost of revenues  | <u>1,331.3</u>                        | <u>2,358.8</u>  | <u>2,760.0</u>      |
| Gross profit  | <u>362.0</u>                          | <u>543.1</u>    | <u>386.6</u>        |
| Selling expenses  | 82.1                                  | 118.0           | 162.6               |
| General and administrative expenses   | 76.9                                  | 133.1           | 248.8               |
| Research and development expenses   | 29.0                                  | 40.2            | 38.6                |
| MEMC settlement charges   | —                                     | —               | 120.0               |
| Impairment of goodwill  | —                                     | —               | 281.5               |
| Impairment of long-lived assets and indefinite lived intangible assets                      | —                                     | 54.6            | 180.3               |
| Total operating expenses  | <u>188.0</u>                          | <u>345.9</u>    | <u>1,031.8</u>      |
| Income (loss) from operations   | <u>174.0</u>                          | <u>197.2</u>    | <u>(645.2)</u>      |
| Interest expense  | (103.3)                               | (99.5)          | (143.3)             |
| Interest income   | 9.6                                   | 7.6             | 7.4                 |
| Foreign currency exchange gain (loss), net  | 8.6                                   | (46.7)          | (38.2)              |
| Other income (expense), net   | 2.6                                   | (47.7)          | (133.1)             |
| Income (loss) before income taxes and equity in net earnings (loss) of affiliates           | <u>91.5</u>                           | <u>10.9</u>     | <u>(952.4)</u>      |
| Equity in net earnings (loss) of affiliates   | <u>(3.3)</u>                          | <u>250.8</u>    | <u>(98.7)</u>       |
| Income (loss) from continuing operations before tax   | <u>88.2</u>                           | <u>261.7</u>    | <u>(1,051.1)</u>    |
| Tax (expense) benefit   | <u>(2.5)</u>                          | <u>(23.8)</u>   | <u>47.2</u>         |
| Income (loss) from continuing operations, net of tax  | <u>85.7</u>                           | <u>237.9</u>    | <u>(1,003.9)</u>    |
| Loss from discontinued operations, net of tax   | <u>—</u>                              | <u>—</u>        | <u>(14.1)</u>       |
| Net income (loss)   | <u>85.7</u>                           | <u>237.9</u>    | <u>(1,018.0)</u>    |
| Less: Net income attributable to the noncontrolling interest                                | <u>(0.1)</u>                          | <u>(1.0)</u>    | <u>(0.6)</u>        |
| Net income (loss) attributable to ordinary shareholders of Suntech Power Holdings Co., Ltd. | <u>\$ 85.6</u>                        | <u>\$ 236.9</u> | <u>\$ (1,018.6)</u> |
| Net income (loss) per ordinary share - Basic:   |                                       |                 |                     |
| Continuing operations   | \$ 0.50                               | \$ 1.32         | \$ (5.56)           |
| Discontinued operations   | \$ —                                  | \$ —            | \$ (0.08)           |
| Net income (loss)   | <u>\$ 0.50</u>                        | <u>\$ 1.32</u>  | <u>\$ (5.64)</u>    |
| Net income (loss) per ordinary share - Diluted:   |                                       |                 |                     |
| Continuing operations   | \$ 0.50                               | \$ 1.30         | \$ (5.56)           |
| Discontinued operations   | \$ —                                  | \$ —            | \$ (0.08)           |
| Net income (loss)   | <u>\$ 0.50</u>                        | <u>\$ 1.30</u>  | <u>\$ (5.64)</u>    |
| Weighted average number of shares used in computation:                                      |                                       |                 |                     |
| Basic   | <u>169.7</u>                          | <u>179.6</u>    | <u>180.5</u>        |
| Diluted   | <u>172.5</u>                          | <u>181.6</u>    | <u>180.5</u>        |

See notes to consolidated financial statements.

**SUNTECH POWER HOLDINGS CO., LTD.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY AND COMPREHENSIVE INCOME (LOSS)**

| Ordinary Shares | Additional<br>Paid-in | Retained | Other<br>Comprehensive | Total STP<br>Stockholders' | Non-controlling | Total |
|-----------------|-----------------------|----------|------------------------|----------------------------|-----------------|-------|
|-----------------|-----------------------|----------|------------------------|----------------------------|-----------------|-------|

|   | Number | \$      | Capital    | Earnings   | Income   | Equity     | Interest | Equity     |
|---|--------|---------|------------|------------|----------|------------|----------|------------|
| (In millions)   |        |         |            |            |          |            |          |            |
| Balance at January 1, 2009                                | 155.9  | \$ 1.56 | \$ 829.8   | \$ 331.1   | \$ 63.4  | \$ 1,225.9 | \$ 8.5   | \$ 1,234.4 |
| Comprehensive income                                      |        |         |            |            |          |            |          |            |
| Net income  | —      | —       | —          | 85.6       | —        | 85.6       | 0.1      | 85.7       |
| Foreign currency translation adjustments and others       | —      | —       | —          | —          | (3.3)    | (3.3)      | —        | (3.3)      |
| Net realized gain under cash flow hedge                   | —      | —       | —          | —          | 4.8      | 4.8        | —        | 4.8        |
| Total comprehensive income                                |        |         |            |            |          | 87.1       | 0.1      | 87.2       |
| New issuance of ADS                                       | 23.0   | 0.23    | 276.9      | —          | —        | 277.1      | —        | 277.1      |
| Exercise of stock options and restricted shares           | 0.3    | 0.01    | 1.4        | —          | —        | 1.4        | —        | 1.4        |
| Share based compensation                                  | —      | —       | 6.6        | —          | —        | 6.6        | —        | 6.6        |
| Noncontrolling interest acquisition and capital injection | —      | —       | —          | —          | —        | —          | 6.1      | 6.1        |
| Balance at December 31, 2009                              | 179.2  | \$ 1.80 | \$ 1,114.7 | \$ 416.7   | \$ 64.9  | \$ 1,598.1 | \$ 14.7  | \$ 1,612.8 |
| Comprehensive income                                      |        |         |            |            |          |            |          |            |
| Net income  | —      | —       | —          | 236.9      | —        | 236.9      | 1.0      | 237.9      |
| Foreign currency translation adjustments and others       | —      | —       | —          | —          | 31.6     | 31.6       | (0.4)    | 31.2       |
| Net realized loss under cash flow hedge                   | —      | —       | —          | —          | (19.0)   | (19.0)     | —        | (19.0)     |
| Total comprehensive income                                |        |         |            |            |          | 249.5      | 0.6      | 250.1      |
| Exercise of stock options and restricted shares           | 0.8    | —       | 0.8        | —          | —        | 0.8        | —        | 0.8        |
| Share based compensation                                  | —      | —       | 14.9       | —          | —        | 14.9       | —        | 14.9       |
| Dividend paid to NCI                                      | —      | —       | —          | —          | —        | —          | (0.5)    | (0.5)      |
| Noncontrolling interest acquisition and capital injection | —      | —       | 4.4        | —          | —        | 4.4        | (2.3)    | 2.1        |
| Balance at December 31, 2010                              | 180.0  | \$ 1.80 | \$ 1,134.8 | \$ 653.6   | \$ 77.5  | \$ 1,867.7 | \$ 12.5  | \$ 1,880.2 |
| Comprehensive loss  |        |         |            |            |          |            |          |            |
| Net loss  |        |         |            | (1,018.6)  |          | (1,018.6)  | 0.6      | (1,018.0)  |
| Foreign currency translation adjustments and others       | —      | —       | —          | —          | 33.9     | 33.9       | 0.3      | 34.2       |
| Net realized gain under cash flow hedge                   | —      | —       | —          | —          | 50.3     | 50.3       | —        | 50.3       |
| Total comprehensive loss                                  |        |         |            |            |          | (934.4)    | 0.9      | (933.5)    |
| Exercise of stock options and restricted shares           | 0.8    | —       | 2.2        | —          | —        | 2.2        | —        | 2.2        |
| Share based compensation                                  | —      | —       | 12.5       | —          | —        | 12.5       | —        | 12.5       |
| Dividend paid to NCI                                      | —      | —       | —          | —          | —        | —          | (1.1)    | (1.1)      |
| Disposal of subsidiaries                                  | —      | —       | —          | —          | —        | —          | (3.8)    | (3.8)      |
| Noncontrolling interest acquisition                       | —      | —       | (1.5)      | —          | (0.1)    | (1.6)      | (2.1)    | (3.7)      |
| Balance at December 31, 2011                              | 180.8  | \$ 1.80 | \$ 1,148.0 | \$ (365.0) | \$ 161.6 | \$ 946.4   | \$ 6.4   | \$ 952.8   |

See notes to consolidated financial statements.

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**SUNTECH POWER HOLDINGS CO., LTD.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

|  | Years Ended December 31, |          |              |
|--|--------------------------|----------|--------------|
|  | 2009                     | 2010     | 2011         |
| (In millions)  |                          |          |              |
| Operating activities:  |                          |          |              |
| Net income (loss)  | \$ 85.7                  | \$ 237.9 | \$ (1,018.0) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |                          |          |              |
| Share-based compensation   | 6.6                      | 14.9     | 12.5         |
| Depreciation and amortization  | 66.4                     | 84.9     | 141.6        |
| Amortization of debt discount  | 47.5                     | 31.9     | 33.5         |



|  |         |         |        |
|--|---------|---------|--------|
| Deferred income tax benefit  | (6.0)   | (40.4)  | (72.9) |
| Provision for doubtful accounts  | (0.1)   | 18.5    | 55.3   |
| Provision for inventories  | 59.1    | 28.9    | 37.0   |
| Provision for purchase commitments                                     | 3.1     | (9.8)   | 11.9   |
| Impairment provision for long-term investments                         | —       | —       | 45.0   |
| Write-off of unamortized warrants cost for MEMC                        | —       | —       | 91.9   |
| Impairment of long-lived assets and indefinite lived intangible assets | —       | 63.0    | 180.3  |
| Impairment of goodwill   | —       | —       | 281.5  |
| Gain on convertible notes repurchase                                   | (9.5)   | —       | —      |
| Amortization of long-term prepayments                                  | 13.3    | 13.3    | 13.3   |
| Loss from discontinued operations                                      | —       | —       | 14.1   |
| Equity in net loss (earnings) of affiliates                            | 3.3     | (250.8) | 98.7   |
| Loss on financial derivatives, net                                     | 8.0     | 49.8    | 93.0   |
| Others   | 1.6     | 2.3     | 1.2    |
| Changes in operating assets and liabilities:                           |         |         |        |
| Inventories  | (104.4) | (274.8) | 2.6    |
| Accounts receivable  | (171.6) | (137.4) | 21.1   |
| Other receivables  | 3.9     | 0.7     | (6.6)  |
| Amounts due from related parties                                       | 77.1    | 94.6    | (18.7) |
| Advances to suppliers  | (6.6)   | (32.5)  | (0.4)  |
| Value-added tax recoverable  | 34.5    | (48.4)  | 1.5    |
| Other current assets   | (0.9)   | (27.6)  | (45.9) |
| Interest free loans to suppliers                                       | 16.7    | —       | 53.0   |
| Long-term prepayments  | 19.0    | (33.6)  | (66.6) |
| Other non-current assets   | (6.3)   | (6.0)   | (7.2)  |
| Accounts payable   | 146.3   | 178.3   | 101.2  |
| Other payables   | 0.2     | 16.0    | 45.9   |
| Advances from customers  | 5.4     | 23.0    | (18.6) |
| Accrued payroll and welfare  | 4.7     | 19.1    | (3.7)  |
| Income tax payable   | (8.5)   | 47.1    | (66.8) |
| Amounts due to related parties   | (10.9)  | (124.8) | 49.0   |
| Accrued warranty costs   | 13.7    | 25.8    | 13.3   |
| Other long-term liabilities  | 1.6     | 6.1     | 20.3   |
| Net cash provided by (used in) operating activities                    | 292.9   | (30.0)  | 93.3   |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**CONSOLIDATED STATEMENTS OF CASH FLOWS — (Continued)**

|   |         |           |           |
|---|---------|-----------|-----------|
| Investing activities:   |         |           |           |
| Acquisitions of subsidiaries, net of cash acquired                      | (5.4)   | (5.0)     | —         |
| Purchases of property, plant and equipment                              | (141.4) | (276.0)   | (366.8)   |
| Purchases of intangible assets  | (1.2)   | (0.2)     | —         |
| Net proceeds from redemption of investment securities                   | —       | 201.6     | —         |
| Net proceeds from sales of long-term investment                         | —       | 22.7      | —         |
| Purchase of investment securities                                       | (200.0) | —         | —         |
| Government grants   | 6.1     | 8.1       | 9.1       |
| Net proceeds from redemption of financial derivatives                   | (15.5)  | (39.3)    | (104.8)   |
| Purchase of long-term equity investment                                 | (31.5)  | (144.7)   | (16.8)    |
| Decrease (increase) in restricted cash                                  | (54.0)  | (8.7)     | (95.8)    |
| Others  | 1.0     | 2.9       | 7.6       |
| Net cash used in investing activities                                   | (441.9) | (238.6)   | (567.5)   |
| Financing activities:   |         |           |           |
| Gross proceeds from issuance of ordinary shares from secondary offering | 287.5   | —         | —         |
| Offering expense incurred   | (10.4)  | —         | —         |
| Proceeds from short-term bank borrowings                                | 706.3   | 2,521.0   | 2,927.2   |
| Repayment of short-term bank borrowings                                 | (524.8) | (2,087.3) | (2,779.6) |
| Proceeds from long-term bank borrowings                                 | 135.3   | 271.7     | 202.4     |
| Repayment of long-term bank borrowings                                  | (22.7)  | (235.7)   | (206.4)   |
| Proceeds from issuance of convertible notes                             | 50.0    | —         | —         |
| Payment of convertible notes repurchase                                 | (159.6) | —         | —         |
| Payment of convertible notes redemption                                 | —       | (221.2)   | —         |
| Proceeds from sales and lease back transaction                          | 21.0    | 70.7      | —         |

|  |          |          |          |
|--|----------|----------|----------|
| Payments under financial leases  | (3.7)    | (18.9)   | (42.7)   |
| Others   | 0.5      | 2.7      | 1.2      |
| Net cash provided by financing activities  | 479.4    | 303.0    | 102.1    |
| Effect of exchange rate changes  | (5.0)    | 4.9      | (8.0)    |
| Net increase (decrease) in cash and cash equivalents   | 325.4    | 39.3     | (380.1)  |
| Cash and cash equivalents at the beginning of the year   | 507.8    | 833.2    | 872.5    |
| Cash and cash equivalents at the end of the year   | \$ 833.2 | \$ 872.5 | \$ 492.4 |
| Supplemental disclosure of cash flow information:  |          |          |          |
| Interest paid, net of amounts capitalized  | \$ 122.3 | \$ 98.9  | \$ 98.8  |
| Income taxes paid  | \$ 17.1  | \$ 17.1  | \$ 85.4  |
| Supplemental schedule of non-cash investing activities:  |          |          |          |
| Liabilities for purchases of property, plant and equipment                                     | \$ 70.2  | \$ 96.3  | \$ 93.5  |
| Other assumed liabilities related to acquisition of a subsidiary included in other liabilities | \$ 9.0   | \$ —     | \$ —     |

See notes to consolidated financial statements.

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Years Ended December 31, 2009, 2010 and 2011 (In millions, except per share data.)

#### 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

Suntech Power Holdings Co., Ltd. (“Suntech Power”) was incorporated in the Cayman Islands under the laws of the Cayman Islands on August 8, 2005. On December 14, 2005, the Company became listed on the New York Stock Exchange (“NYSE”) in the United States.

Suntech Power and its subsidiaries (collectively the “Company”) are principally engaged in the design, development, manufacturing and marketing of photovoltaic (“PV”) products and also provide engineering, procurement and construction services to building solar power systems using its own solar modules for residential, commercial, and utility-scale power plant customers.

The following table sets forth information concerning Suntech Power’s major subsidiaries as of December 31, 2011:

| Subsidiary   | Date of Acquisition | Date of Incorporation | Place of Incorporation | Percentage of Ownership |
|--|---------------------|-----------------------|------------------------|-------------------------|
| Power Solar System Co., Ltd.   | N/A                 | June 23, 2000         | BVI                    | 100%                    |
| Wuxi Suntech Power Co., Ltd. (“Wuxi Suntech”)                                    | N/A                 | January 22, 2001      | PRC                    | 100%                    |
| Luoyang Suntech Power Co., Ltd. (“Luoyang Suntech”)                              | N/A                 | October 16, 2005      | PRC                    | 91%                     |
| Suntech America, Inc. (“Suntech America”)  | N/A                 | July 5, 2006          | USA                    | 100%                    |
| Suntech Power Japan Corporation (“Suntech Japan”),<br>previously MSK Corporation | August 11, 2006     | July 1, 1967          | Japan                  | 100%                    |
| Suntech Power Co., Ltd. (“Shanghai Suntech”)                                     | N/A                 | November 28, 2006     | PRC                    | 100%                    |
| Suntech Energy Engineering Co., Ltd. (“SEE”)                                     | N/A                 | July 4, 2007          | PRC                    | 100%                    |
| Suntech Power Investment Pte. Ltd. (“Suntech Singapore”)                         | N/A                 | October 8, 2007       | Singapore              | 100%                    |
| Suntech Power International Ltd, Zurich (“Suntech Swiss”)                        | N/A                 | October 18, 2007      | Switzerland            | 100%                    |
| Bright Path Holdings Limited (“Bright Path”)                                     | N/A                 | August 8, 2008        | BVI                    | 100%                    |
| Kuttler Automation Systems (Suzhou) Co., Ltd.                                    | April 2, 2008       | January 21, 2002      | PRC                    | 100%                    |
| Yangzhou Suntech Power Co. Ltd. (“YZ Suntech”)                                   | N/A                 | July 11, 2008         | PRC                    | 100%                    |
| Yangzhou Rietech Renewal Energy Company (“YZ Rietech”)                           | December 31, 2010   | June 17, 2010         | PRC                    | 100%                    |
| Zhenjiang Rende New Energy Science Technology Co., Ltd. (“ZJ Rende”)             | December 31, 2010   | September 3, 2010     | PRC                    | 100%                    |
| Zhenjiang Rietech New Energy Science Technology Co., Ltd. (“ZJ Rietech”)         | December 31, 2010   | November 19, 2010     | PRC                    | 100%                    |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**2. SUMMARY OF PRINCIPAL ACCOUNTING POLICIES**

**(a) Basis of presentation**

The consolidated financial statements of the Company have been prepared in accordance with the accounting principles generally accepted in the United States of America (“US GAAP”).

The Company experienced a net loss of \$ 1,018.6 million in the year ended December 31, 2011 and had a working capital deficit (total consolidated current liabilities exceeded total consolidated current assets) of \$522.9 million as of that date, which was mainly the result of financing its capital expenditures through short-term borrowings. In addition, since the second quarter of 2011, the Company started to experience some negative trends in its operation, including loss from operation, working capital deficiencies and certain adverse key financial ratios. These factors initially raised doubt as to the Company’s ability to continue as a going concern. However, the Company has developed and implemented liquidity plan including obtaining new credit facilities, utilizing available facilities to roll forward short-term borrowings, reorganizing debt structure by increasing trade financing with available facilities, obtaining extended payment term from related parties, and adopting strict control of operating activities and investing activities of the Company. Starting in the fourth quarter of 2011, the Company has started to cut down capital expenditure, operating expenditure and improving operating cash flow, and will continue to implement such cost-cutting initiatives in 2012. As of March 31, 2012, the Company had secured approximately \$1.3 billion in credit facilities which can be utilized beyond December 31, 2012. Based on the business forecast, secured facilities, and liquidity plan, the accompanying consolidated financial statements have been prepared assuming the Company will continue as a going concern.

**(b) Basis of consolidation**

The consolidated financial statements include the financial statements of Suntech Power and its subsidiaries. All intercompany transactions and balances are eliminated on consolidation.

**(c) Fair value measurement**

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (also referred to as an exit price). The Company utilizes a hierarchy for inputs used in measuring fair value that gives the highest priority to observable inputs and the lowest priority to unobservable inputs as follows:

*Level 1:* Quoted prices in active markets that are accessible by the Company at the measurement date for identical assets and liabilities.

*Level 2:* Inputs other than quoted market prices in active markets that are observable, either directly or indirectly.

*Level 3:* Unobservable inputs are used when little or no market data is available.

Valuation techniques used to measure fair value maximize the use of observable inputs. As such, when available, the Company measures the fair value of financial instruments based on quoted market prices in active markets, valuation techniques that use observable market-based inputs or unobservable inputs that are corroborated by market data. Pricing information the Company obtains from third parties is internally validated for reasonableness prior to use in the consolidated financial statements. When observable market prices are not readily available, the Company generally estimates the fair value using valuation techniques that rely on alternate market data or inputs that are generally less readily observable from objective sources and are estimated based on pertinent information available at the time of the applicable reporting periods. In certain cases, fair values are not subject to precise quantification or verification and may fluctuate as economic and market factors vary and the Company’s evaluation of those factors changes. Although the Company uses its best judgment in estimating the fair value of these financial instruments, there are inherent limitations in any estimation technique. In these cases, a minor change in an assumption could result in a significant change in its estimate of fair value, thereby increasing or decreasing the amounts of the Company’s consolidated assets, liabilities, equity and net income or loss. See Note 3, “Fair Value of Financial Instruments”, for further details.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**(d) Use of estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets, long lived assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company bases its estimates on historical experience and various other factors believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Significant accounting estimates reflected in the Company’s consolidated financial statements include allowance for doubtful accounts and other receivables, lower of cost or market charges and other provisions for

inventory and purchase commitments, accrued liabilities, valuation allowances for long-term prepayments and long-term loans to suppliers, forfeiture rates of stock options, useful lives of property, plant and equipment and finite-lived intangible assets, revenue recognition for system integration projects accounted for under the percentage of completion method, accruals for warranty costs, valuation allowances for deferred tax assets, valuation of derivative and other financial instruments, assumptions used to determine retirement obligations, assumptions used to measure other-than-temporary-impairment for investments in affiliates and long-term investments, and assumptions used to measure impairment of goodwill, intangible assets and long-lived assets.

**(e) Cash, cash equivalents and restricted cash**

Cash and cash equivalents are stated at cost plus accrued interest, which approximates fair value. Cash consists of cash on hand, money market funds and demand deposits, which are unrestricted as to withdrawal and use, and which have maturities of three months or less.

Restricted cash represents bank deposits pledged for short-term bank borrowings, bank deposits for securing letter of credit facilities, for issuance of bank acceptance notes and trade acceptance notes, and amounts held by counterparties under forward contracts, which are not available for general use.

**(f) Derivatives financial instruments and hedge accounting**

The Company's risk management strategy includes the use of derivative financial instruments as hedges of foreign currency exchange risk, whenever management determines their use to be reasonable and practical. This strategy does not permit the use of derivative financial instruments for trading purposes, nor does it allow for speculation. The Company uses foreign currency forward exchange contracts to hedge the exposure to foreign currency risk, primarily the Euro and Renminbi ("RMB"). The purpose of the Company's foreign currency derivative activities is to protect the Company from the risk that the United States Dollar ("US dollar") net cash flows resulting from forecasted foreign currency-denominated transactions will be negatively affected by changes in exchange rates. The Company uses foreign currency forward exchange contracts to offset changes in the amount of future cash flows associated with certain third-party sales expected to occur within the next two years.

The Company recognizes all derivative instruments as either assets or liabilities at fair value in the consolidated balance sheets. The Company does not offset the carrying amounts of derivatives with the same counterparty. The recognition of gains or losses resulting from changes in the values of those derivative instruments is based on the use of each derivative instrument.

The Company qualified for foreign currency cash flow hedge accounting with respect to certain foreign-currency forward exchange contracts that the Company entered into to hedge, for accounting purposes, changes in the cash flow of forecasted foreign currency denominated sales transactions attributable to changes in foreign

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

currency exchange rate. When hedging relationships are highly effective, the effective portion of the gain or loss on the derivative cash flow hedges is recorded in accumulated other comprehensive income, net of tax, until the underlying hedged transaction is recognized in the consolidated income statements. The ineffective portion of cash flow hedges, if any, is recognized in income immediately. In the event that the underlying hedge transaction will not occur within the specified time period, the gain or loss on the related cash flow hedge is immediately released from accumulated other comprehensive income and included in the consolidated income statements. The effectiveness of designated hedging relationships is tested and documented on at least a quarterly basis. Gains or losses on those foreign currency forward exchange contracts which do not qualify for hedge accounting are recognized in other income in the consolidated statements of operations.

As of December 31, 2010 and 2011, the Company had outstanding foreign currency forward exchange contracts with notional amounts of \$2,177.4 million and \$857.5 million, respectively. The notional amounts of derivative instruments designated as cash flow hedges was \$628.2 million and \$401.8 million as of December 31, 2010 and 2011, respectively.

The net unrealized gain (loss) from the change in the fair value on the effective portion of derivative cash flow hedges, which is recorded in accumulated other comprehensive income, net of tax, was \$4.8 million, (\$19.0) million and \$50.3 million, for the years ended December 31, 2009, 2010 and 2011, respectively. The loss from the change in the fair value on the ineffective portion of derivative cash flow hedges, which is recorded in other income (expense), net of tax, was \$8.0 million, \$49.8 million and \$93.0 million, for the years ended December 31, 2009, 2010 and 2011, respectively.

**(g) Advances to suppliers and long-term prepayments to suppliers**

In order to secure a stable supply of silicon materials, the Company makes prepayments to certain suppliers for written purchase orders on contracts. The Company has the right to inspect products prior to acceptance under a portion of these arrangements. The Company can also terminate the arrangements and request refund of these prepayments with interest and/or penalty in the event of suppliers delay or failure to deliver. Advances to suppliers for purchases expected within 12 months as of each balance sheet date are recorded in advances to suppliers. Future balances are recorded in long-term prepayments. As of December 31, 2010 and 2011, advances to suppliers were \$84.4 million and \$84.4 million, respectively, and long-term prepayments were \$213.8 million and \$185.1 million, respectively. The Company does not receive collateral for most of the prepayments. As a result, the Company's claims for such prepayments are unsecured, which exposes the Company to the suppliers' credit risk. As of December 31, 2010 and 2011, prepayments made to individual suppliers in excess of 10% of total advances and long-term prepayments are as follows:

|            | At December 31, |      |      |      |
|------------|-----------------|------|------|------|
|            | 2010            |      | 2011 |      |
| Supplier A | \$              | 73.3 | \$   | 94.5 |
| Supplier B | \$              | 18.4 | \$   | 59.5 |

**(h) Inventories**

Inventories are stated at the lower of cost or market. Cost comprises direct materials and, where applicable, direct labor costs and overhead incurred in bringing inventories to their present location and condition. Raw

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

materials are stated at weighted-average cost. Work-in-process and finished goods are stated at standard costs as adjusted for variances, which approximates actual cost determined on a weighted-average basis. The Company evaluates the recoverability of its inventories based on assumptions about expected demand and market conditions. The Company's assumption of expected demand is developed based on its analysis of bookings, sales backlog, sales pipeline, market forecast, and competitive intelligence. The Company's assumption of expected demand is compared to available inventory, production capacity, available third-party inventory, and growth plans. The Company's factory production plans, which drive materials requirement planning, are established based on its assumptions of expected demand. The Company responds to reductions in expected demand by temporarily reducing manufacturing output and adjusting expected valuation assumptions as necessary. In addition, expected demand by geography has changed historically due to changes in the availability and size of government mandates and economic incentives. Other market conditions that could impact the realizable value of the Company's inventories and are periodically evaluated by management include historical inventory turnover ratio, anticipated sales price, new product development schedules, the effect new products might have on the sale of existing products, product obsolescence, customer concentrations, product merchantability, and other factors. If actual market conditions are less favorable than projected by management, additional inventory write-downs may be required. In addition, the Company also considers factors like historic usage, product obsolescence and product merchantability.

On occasion, the Company enters into firm purchase commitments to acquire materials from its suppliers. A firm purchase commitment represents an agreement that specifies all significant terms, including the price and timing of the transactions, and includes a disincentive for nonperformance that is sufficiently large to make performance probable. This disincentive is generally in the form of a "take or pay" provision which requires the Company to pay for committed volumes regardless of whether the Company actually acquires the materials. The Company evaluates these agreements and records a loss, if any, on firm purchase commitments using the same lower of cost or market approach as that used to value inventory.

**(i) Investments**

Investments in debt and marketable equity securities, including warrants and certain structured deposits, are classified as trading, available-for-sale, or held-to-maturity. Investments classified as trading are reported at fair value with unrealized gains and losses included in income. Investments classified as available-for-sale are reported at fair value with unrealized gains and losses recorded in other comprehensive income. Investments classified as held-to-maturity are reported at amortized cost. The cost of investments sold is determined by specific identification.

The Company routinely reviews available-for-sale and held-to-maturity securities for other-than-temporary declines in fair value below the cost basis, and when events or changes in circumstances indicate the carrying value of an asset may not be recoverable, the security is written down to fair value.

Affiliated companies, in which the Company has significant influence, but not control, are accounted for under the equity method of accounting. Equity method adjustments include the Company's proportionate share of investee income or loss, gains or losses resulting from investee capital transactions, adjustments to recognize certain differences between the Company's carrying value and the Company's equity in net assets of the investee at the date of investment, impairments, and other adjustments required by the equity method. The Company records investments under the cost method when they do not qualify for the equity method. Gain or losses are realized when such investments are sold.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Investments are evaluated for impairment at the end of each period. Unrealized losses are recorded in other expenses when a decline in fair value is determined to be other-than-temporary. The Company reviews several factors to determine whether a loss is other-than-temporary. These factors include, but are not limited to, the: (1) nature of the investment; (2) cause and duration of the impairment; (3) extent to which fair value is less than cost; (4) financial conditions and near term prospects of the issuers; and (5) ability to hold the security for a period of time sufficient to allow for any anticipated recovery in fair

value. The Company recorded impairment charges on its investments of nil, \$82.3 million and \$93.0 million for the years ended December 31, 2009, 2010 and 2011, respectively. Of these impairment charges, nil, \$82.3 million, and \$48.0 million have been recorded in equity in net earnings (loss) of affiliates, respectively, and nil, nil, and \$45 million have been recorded in other income (expense), net, respectively, in the consolidated statements of operations.

**(j) Property, plant and equipment**

Property, plant and equipment are recorded at cost less accumulated depreciation and amortization. Depreciation and amortization are provided on a straight-line basis over the following estimated useful lives:

|                                   |  |
|-----------------------------------|--|
| Land                              | Indefinite   |
| Buildings                         | 20-27 years  |
| Leasehold improvements            | Over the shorter of the lease term or their estimated useful lives |
| Plant and machinery               | 5-10 years   |
| Furniture, fixtures and equipment | 4-15 years   |
| Motor vehicles                    | 4-6 years  |

Costs incurred in constructing new facilities, including capitalized interest and other costs relating to the construction, are capitalized and transferred to property, plant and equipment on completion, at which time depreciation commences.

**(k) Intangible assets**

Intangible assets primarily represent technical know-how, trade names, patents and technology, customer relationships and non-compete agreements. Intangible assets are recorded at fair value at the time of acquisition less accumulated amortization, if applicable. Amortization is recorded according to the following table on a straight-line basis for all intangible assets except customer relationships, which are amortized on an accelerated basis, and trade names, which are not amortized:

|                        |             |
|------------------------|-------------|
| Technical know-how     | 10 years    |
| Trade names            | Indefinite  |
| Patents and technology | 10-25 years |
| Customer relationships | 2-13 years  |
| Non-compete agreements | 3 years     |

The Company performs a quarterly review of intangible assets to determine if facts and circumstances indicate that the useful life is shorter than originally estimated or that the carrying amount of assets may not be recoverable. The Company recorded impairment charges of nil, nil and \$125.7 million for the years ended December 31, 2009, 2010 and 2011, respectively. See Note 8, "Intangible assets, net", for additional discussion on the impairment of intangible assets.

**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**(l) Goodwill**

Goodwill represents the excess of total consideration over the fair value of the identifiable assets less liabilities acquired in a business combination. Goodwill is reviewed at least annually for impairment, or earlier if there is indication of impairment. The goodwill impairment test involves a two-step approach. Under the first step, the Company determines the fair value of its reporting unit(s). The fair value of the reporting unit is compared with its carrying value, including goodwill. If the estimated fair value exceeds the carrying value, no impairment loss is recognized. If the carrying value exceeds the fair value, goodwill is considered potentially impaired and the second step is completed in order to measure the impairment loss, if any. In the second step, the Company assigns the fair value of the reporting unit calculated in step one to all of the assets and liabilities of that reporting unit, as if a market participant had acquired the reporting unit in a business combination. The excess of the fair value of the reporting unit determined in the first step of the impairment test over the total amount assigned to the assets and liabilities in the second step of the impairment test represents the implied fair value of goodwill. If the carrying value of a reporting unit's goodwill exceeds the implied fair value of goodwill, an impairment loss equal to the difference is recorded. The Company recorded goodwill impairment charges of nil, nil and \$281.5 million for the years ended December 31, 2009, 2010 and 2011, respectively. See Note 9 "Goodwill", for additional discussion on the impairment of goodwill.

**(m) Impairment of long-lived assets**

The Company evaluates its long-lived assets and finite-lived intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. When these events occur, the Company compares the asset group's carrying value to future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition. If the sum of the expected undiscounted cash flows is less than the carrying amount of the assets, the Company recognizes an impairment loss based on the fair value of the assets. The Company recorded impairment charges of nil, \$54.6 million and \$54.6 million for the years ended December 31, 2009, 2010 and 2011, respectively. See Note 7, "Property, plant and equipment, net", for additional discussion on the impairment of long-lived assets.

**(n) Income taxes**

Deferred income taxes are recognized for temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements, net operating loss carry forwards and credits by applying enacted statutory tax rates applicable to future years. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current income taxes are provided for in accordance with the laws of the relevant taxing authorities. The Company recognizes the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The components of the deferred tax assets and liabilities are individually classified as current and non-current based on the characteristics of the underlying assets and liabilities or the expected timing of their use when they do not relate to a specific asset or liability.

**(o) Revenue recognition**

The Company currently derives revenues from two sources: (1) Sales of PV modules (including BIPV products), and (2) other revenues, which includes sales of PV cells, others products and services, primarily PV

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

system integration, silicon wafers, and equipment for printed circuit boards, which are used in PV cell manufacturing.

The Company recognizes revenues for product sales when persuasive evidence of an arrangement exists, delivery of the product has occurred, title and risk of loss have transferred to the customer, the sales price is fixed or determinable, and collectability of the receivable is reasonably assured. The Company recently began offering extended payment terms to some of its customers, which, in certain instances, requires the Company to defer revenue recognition as it does not have a history of collecting under similar extended payment terms. In such instances, revenue is recognized when collectability is reasonably assured, which is normally when the payment becomes due.

The Company recognizes revenue from service contracts upon completion of all services in view of the short-term nature of such contracts. Such contracts were insignificant for all years presented.

Sales of PV cells and modules are recorded when the products are delivered and title has passed to the customers. A majority of the Company's sales to PRC customers and new overseas customers require the customers to prepay before delivery occurs. Such prepayments are recorded in advances from customers until delivery occurs.

The Company recognizes revenue using the percentage of completion method for systems integration projects for which the Company provides engineering, procurement and constructions ("EPC") services under an EPC contract when the contract price is fixed or determinable and over \$1.5 million or the project performance cycle will be longer than six months. The Company uses this method because it considers costs incurred to be the best available measure of progress on these contracts. The Company makes estimates of the costs to complete a contract and recognizes revenue based on the estimated progress to completion. The Company periodically revises its profit estimates based on changes in facts, and immediately recognizes any losses that are identified on contracts. Incurred costs include all direct material, labor, subcontractor cost, and those indirect costs related to contract performance, such as indirect labor, supplies and tools. The Company recognizes job material costs as incurred costs when the job materials have been installed. The Company considers job materials to be installed materials when they are permanently attached or fitted to the solar power systems as required by the engineering design. Under the percentage of completion method, costs and recognized and unbilled income are recorded as current assets and included in other current assets. On the other hand, billings in excess of costs and recognized income are recorded as current liabilities and included in other current liabilities.

When the percentage-of-completion method is not appropriate or does not meet the aforementioned thresholds, the Company recognizes revenue for system integration and automation machinery at the time the project is completed, assuming all other revenue recognition criteria have been met. Contract completion terms are typically within one year.

**(p) Buy/sell arrangements**

The Company has buy/sell arrangements with certain raw material vendors wherein the Company sells finished goods, comprised of either solar cells or solar modules, in exchange for raw materials, typically silicon wafers. These arrangements are made with counterparties in the same line of business as the Company and are executed as a means of securing a consistent supply of raw materials. The transactions are recorded in revenues and cost of revenues at fair value on a gross basis.

During the years ended December 31, 2009, 2010 and 2011, the Company purchased \$32.5 million, \$5.1 million and \$66.9 million of raw materials and sold \$35.5 million, \$5.6 million and \$24.0 million of finished goods under these buy/sell arrangements, respectively.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**(q) Cost of revenue**

Cost of revenue includes production related direct costs, depreciation and amortization, indirect costs, inventory obsolescence, lower of cost or market charges and, for the year ended December 31, 2011, the write-off of unamortized cost of warrants granted to MEMC following the termination of the 10-year long-term supply agreement.

**(r) Shipping and handling costs**

Payments received from customers from shipping and handling costs are included in net revenues. In order to facilitate comparison between Suntech and its peers, since the second quarter of 2011, Suntech has classified shipping and handling costs as selling expenses. Previously, shipping and handling costs were included in cost of revenues. Such costs for the years ended December 31, 2009 and 2010 have been reclassified to conform to the current year presentation. Shipping and handling costs related to solar module sales of \$23.2 million, \$39.3 million and \$61.7 million are included in selling expenses for the years ended December 31, 2009, 2010 and 2011, respectively.

**(s) Warranty cost**

The Company's standard PV modules were typically sold with a five-year warranty for defects in materials and workmanship. Since April 2011, the Company extended the warranty period in relation to defects in materials and workmanship from five years to ten years. The Company's PV modules also contain a 5, 12, 18 and 25-year standard warranty against declines of more than 5.0%, 10.0%, 15.0% and 20.0% of initial power generation capacity, respectively. Suntech Japan's standard PV modules sold in Japan are typically sold with a 10-year warranty for defects in materials and workmanship and a 25-year warranty against declines of more than 10.0% of initial peak power. The warranty periods of Suntech Japan's BIPV products vary depending on the nature and specification of each BIPV product. Additionally, a few of the customers have requested post-sales obligations. These obligations have primarily consisted of (i) guaranteeing minimum system output for a certain period of time, normally less than five years, which requires the Company to compensate the customer for losses if the system output is lower than the minimum requirement; and (ii) providing certain post-sales system quality warranty for a certain period of time, normally less than five years. The Company accrues warranty costs when recognizing revenue and recognizes such costs as a component of selling expense. Warranty costs primarily consist of replacement costs for parts and materials and labor costs for maintenance personnel. Due to its limited solar module manufacturing history, the Company does not have a significant history of warranty claims. Based on its best estimates of both future costs and the probability of incurring warranty claims, the Company accrues for product warranties at 1% of solar module sales. The Company derives its estimates from a number of factors, including (1) an analysis of actual historical costs incurred in connection with its warranty claims, (2) an assessment of competitors' accrual and claim history and (3) changes in the market price of products required to be incurred to provide the warranty service, (i.e. the PV products) and (4) results from academic research, including industry-standard accelerated testing, and other assumptions that the Company believes to be reasonable under the circumstances. The Company's revision to its warranty policy in June 2011 did not have a material effect on its warranty accrual rate. The Company acknowledges that such estimates are subjective and will continue to analyze its claim history, the performance of its products compared to its competitors, PV products price trend and academic research results to determine whether the accrual is adequate. Should the Company begin to experience warranty claims different from its accrual rate, the Company will prospectively revise the warranty accrual rate.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**(t) Leases**

Leases are classified as capital or operating leases. A lease that transfers to the lessee substantially all the benefits and risks incidental to ownership is classified as a capital lease. At inception, a capital lease is recorded at the present value of minimum lease payments or the fair value of the asset, whichever is less. Assets under capital leases are amortized on a basis consistent with that of similar fixed assets or the lease term, whichever is less. Operating lease costs are recognized on a straight-line basis over the lease term.

**(u) Foreign currency translation and comprehensive income (loss)**

The US dollar, the currency in which a substantial portion of the Company's transactions are denominated, is used as the functional and reporting currency of the Company. Monetary assets and liabilities denominated in currencies other than the US dollar are translated into the US dollar at exchange rates at the balance sheet date. Transactions in currencies other than the US dollar during the year are converted into the US dollar at exchange rates on the transaction date. Transaction gains and losses are recognized in the statements of operations.

The financial records of certain of the Company's subsidiaries are maintained in local currencies other than the US dollar, such as the RMB, Euro ("EUR") and Japanese Yen ("JPY"), which are their respective functional and reporting currencies. Assets and liabilities are translated at the exchange rates at the balance sheet date, equity accounts are translated at historical exchange rates and revenues, expenses and gains and losses are translated using the average



exchange rates for the year. Translation adjustments are reported as cumulative translation adjustments and are shown as a separate component of accumulated other comprehensive income in the statement of changes in equity and comprehensive income (loss).

The RMB is not a freely convertible currency. The PRC State Administration for Foreign Exchange, under the authority of the People's Bank of China, controls the conversion of RMB into foreign currencies. The value of the RMB is subject to changes in central government policies and to international economic and political developments affecting supply and demand in China's foreign exchange trading system market. The Company's aggregate amount of cash, cash equivalents and restricted cash denominated in RMB amounted to \$312.8 million and \$367.8 million as of December 31, 2010 and 2011, respectively.

Total comprehensive income (loss) is comprised of net income and fluctuations of other comprehensive income, including foreign exchange translation adjustments and the change in the fair value on the effective portion of derivative cash flow hedges, and amounted to \$87.1 million, \$249.5 million and (\$934.4) million for the years ended December 31, 2009, 2010 and 2011, respectively.

As of December 31 2010 and 2011, balances for the components of accumulated other comprehensive income were as follows (*in millions*):

|   | At December 31, |                 |
|---|-----------------|-----------------|
|   | 2010            | 2011            |
| <b>Foreign currency translation gains</b>             | \$ 96.7         | \$ 130.3        |
| <b>Net realized (loss) gain under cash flow hedge</b> | (19.0)          | 31.3            |
| <b>Other</b>  | (0.2)           | —               |
| <b>Accumulated other comprehensive income</b>         | <u>\$ 77.5</u>  | <u>\$ 161.6</u> |

**(v) Concentration of credit risk**

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and cash equivalents, accounts receivable, advances to suppliers, amounts due from related parties, long-term loans to suppliers and long-term prepayments. All of the Company's cash and cash equivalents are held with financial institutions that the Company believes to be of high credit quality. The Company conducts credit evaluations of customers and generally does not require collateral or other security from its customers. The Company establishes an allowance for doubtful accounts primarily based upon the age of the receivable and factors surrounding the credit risk of specific customers. With respect to advances to suppliers and amounts due from related parties who are also mainly suppliers of the Company, such suppliers are primarily suppliers of silicon

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

wafers raw materials. The Company performs ongoing credit evaluations of these suppliers' financial conditions. The Company generally does not require collateral or other security against such suppliers; however, it maintains a reserve for potential credit losses. Such losses have historically been within management's expectations.

**(w) Share-based compensation**

The Company recognizes the services received in exchange for awards of equity instruments based on the grant-date fair value of the award. The estimated compensation cost is recognized ratably over the period the grantee is required to provide services per the conditions of the award. See Note 20, "Share Options and Restricted Shares", for further details.

**(x) Commitments and Contingencies**

Liabilities for loss contingencies arising from claims, assessments, litigation, fines and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs are expensed when incurred. Gain contingencies are not recorded until realized or realizable.

**(y) Per share data**

Basic net income (loss) per share is computed by dividing net income (loss) attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the year. Diluted net income (loss) per ordinary share reflects the potential dilution that could occur if securities or other contracts to issue ordinary shares were exercised or converted into ordinary shares and is calculated using the treasury stock method for stock options and warrants. Common equivalent shares for which the exercise price exceeds the average market price over the period have an anti-dilutive effect on earnings per share and, accordingly, are excluded from the calculation. The shares that would be issued upon the conversion of the Company's 0.25% Convertible Senior Notes due in 2012, 3.0% Convertible Senior Notes due in 2013 and 5.0% Convertible Loan due in 2016 are included in the calculation of diluted earnings per share using the if-converted method if their inclusion is dilutive to earnings per share. See Note 14, "Convertible Notes", for further details.

The following table sets forth the computation of basic and diluted net income (loss) per share for the years indicated:

|   | Year Ended December 31,                   |          |              |
|---|---|----------|--------------|
|   | 2009                                      | 2010     | 2011         |
|   | (In millions, except for per share data.) |          |              |
| <b>Income (loss) available to ordinary shareholders</b>   | \$ 85.6                                   | \$ 236.9 | \$ (1,018.6) |
| <b>Weighted average number of ordinary shares for the calculation of basic income per share</b>   | 169.7                                     | 179.6    | 180.5        |
| <b>Effect of dilutive potential ordinary shares:</b>  |   |          |              |
| <b>Share options and warrants</b>   | 2.8                                       | 2.0      | —            |
| <b>Weighted average number of ordinary shares for the calculation of diluted income per share</b> | 172.5                                     | 181.6    | 180.5        |
| <b>Basic income (loss) per share</b>  | \$ 0.50                                   | \$ 1.32  | \$ (5.64)    |
| <b>Diluted income (loss) per share</b>  | \$ 0.50                                   | \$ 1.30  | \$ (5.64)    |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The shares that would be issued upon the conversion of the Company's 0.25% Convertible Senior Notes due in 2012, the Company's 3.0% Convertible Senior Notes due in 2013 and the Company's 5.0% Convertible Loan due in 2016 are excluded from the calculation of diluted net income per share for the years ended December 31, 2009 and 2010 since the interest expense per share of these convertible instruments exceeds basic earnings per share and, therefore, they are anti-dilutive to income per share. For the year ended December 31, 2011, the shares that would be issued upon the conversion of these notes are excluded from the calculation of per share data, since they are anti-dilutive when the Company had a net loss during the year.

For the years ended December 31, 2009, 2010 and 2011, the following securities were excluded from the computation of diluted income (loss) per share as their inclusion would have been anti-dilutive (in millions):

|  | Year Ended December 31, |      |      |
|--|-------------------------|------|------|
|  | 2009                    | 2010 | 2011 |
| 0.25% Convertible Senior Notes due in 2012 | 5.5                     | 0.6  | 0.1  |
| 3.0% Convertible Senior Notes due in 2013  | 14.0                    | 14.0 | 14.0 |
| 5.0% Convertible Loan due in 2016          | 0.4                     | 1.3  | 2.2  |
| Non-vested restricted shares               | —                       | —    | 3.8  |
| Share options                              | —                       | —    | 3.4  |
| Total potentially dilutive securities      | 19.9                    | 15.9 | 23.5 |

**(z) Recently issued accounting pronouncements**

In April 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*. This ASU amends current fair value measurement and disclosure guidance to include increased transparency around valuation input and investment categorization. ASU 2011-04 is effective for fiscal years and interim periods beginning after December 15, 2011, with early adoption prohibited. The Company does not believe that the adoption of ASU 2011-04 will have an impact on its consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. ASU 2011-05 allows an entity to present components of net income and other comprehensive income in one continuous statement, referred to as the statement of comprehensive income, or in two separate, but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. This guidance, which is to be applied retrospectively, is effective for fiscal years and interim periods within those years, beginning after December 15, 2011. In December 2011, the FASB issued ASU 2011-12, *Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. ASU 2011-12 deferred the effective date of the specific requirement in ASU 2011-05 to present items that are reclassified out of accumulated other comprehensive income to net income alongside their respective components of net income and other comprehensive

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

income. The Company does not believe that the adoption of these ASUs will have a material effect on its consolidated financial statements.

In December 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210), Disclosures about Offsetting Assets and Liabilities*, which requires companies to disclose information about financial instruments that have been offset and related arrangements to enable users of their financial statements to understand the effect of those arrangements on their financial position. Companies will be required to provide both net (offset amounts) and gross information in the notes to the financial statements for relevant assets and liabilities that are offset. ASU 2011-11 is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The Company is evaluating the effect the adoption of ASU 2011-11 will have on its consolidated financial statements.

### 3. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### *Recurring Change in Fair Value*

The following table displays assets and liabilities measured on the Company's consolidated balance sheets at fair value on a recurring basis subsequent to initial recognition:

| Assets (Liabilities) in millions  | At December 31, 2011 |                |                 |             |
|---|----------------------|----------------|-----------------|-------------|
|   | Total                | Level 1        | Level 2         | Level 3     |
| Available-for-sale investments  | \$ 1.3               | \$ 1.3         | \$ —            | \$ —        |
| Cross currency forward exchange contracts — recorded as other financial assets      | 37.4                 | 37.1           | 0.3             | —           |
| Cross currency forward exchange contracts — recorded as other financial liabilities | (7.1)                | (1.1)          | (6.0)           | —           |
|   | <u>\$ 31.6</u>       | <u>\$ 37.3</u> | <u>\$ (5.7)</u> | <u>\$ —</u> |

| Assets (Liabilities) in millions  | At December 31, 2010 |                  |                  |             |
|---|----------------------|------------------|------------------|-------------|
|   | Total                | Level 1          | Level 2          | Level 3     |
| Available-for-sale investments  | \$ 6.1               | \$ 6.1           | \$ —             | \$ —        |
| Cross currency forward exchange contracts — recorded as other financial assets      | 15.4                 | 13.4             | 2.0              | —           |
| Cross currency forward exchange contracts — recorded as other financial liabilities | (56.1)               | (36.6)           | (19.5)           | —           |
|   | <u>\$ (34.6)</u>     | <u>\$ (17.1)</u> | <u>\$ (17.5)</u> | <u>\$ —</u> |

The available for sale investment is recorded in long-term investments and currency forward contracts are recorded in other financial assets and other financial liabilities in the consolidated balance sheets as of December 31, 2010 and 2011. See Note 11, "Long-Term Investments," and Note 16, "Other Financial Assets/Liabilities," for further details.

#### *Nonrecurring Change in Fair Value*

The following table displays assets and liabilities measured at fair value on a non-recurring basis; that is, the instrument is not measured at fair value on an ongoing basis but is subject to fair value adjustments in certain circumstances (for example, when the Company recognizes an impairment charge).

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table displays assets measured on the Company's consolidated balance sheet at fair value on a non-recurring basis:

| Assets in Millions              | Year ended December 31, 2011 |          |          |               | Total (Losses)    |
|---------------------------------|------------------------------|----------|----------|---------------|-------------------|
|                                 | Total                        | Level 1  | Level 2  | Level 3       |                   |
| Investment in affiliates:       |                              |          |          |               |                   |
| — Shunda                        | \$ —                         | —        | —        | \$ —          | \$ (48.0)         |
| Long-Term Investments           |                              |          |          |               |                   |
| — Nitel                         | —                            | —        | —        | —             | (40.0)            |
| Property, Plant and Equipment:  |                              |          |          |               |                   |
| — Idle equipment and facility   | 4.0                          | —        | —        | 4.0           | (54.6)            |
| Intangible Assets:              |                              |          |          |               |                   |
| — MSK technology and Trade Mark | —                            | —        | —        | —             | (125.7)           |
|                                 | <u>\$ 4.0</u>                | <u>—</u> | <u>—</u> | <u>\$ 4.0</u> | <u>\$ (268.3)</u> |

Goodwill was fully impaired in 2011 and please refer to Note 9, "Goodwill" for further details.

Year ended December 31, 2010

| Assets in Millions                    | Total          | Level 1  | Level 2  | Level 3        | Total<br>(Losses) |
|---------------------------------------|----------------|----------|----------|----------------|-------------------|
| <b>Investment in affiliates:</b>      |                |          |          |                |                   |
| — Shunda                              | \$ 43.8        | —        | —        | \$ 43.8        | \$ (82.3)         |
| <b>Property, Plant and Equipment:</b> |                |          |          |                |                   |
| — Shanghai thin-film production line  | 5.4            | —        | —        | 5.4            | (54.6)            |
| <b>Intangible Assets:</b>             |                |          |          |                |                   |
| — Kuttler patents and technology      | —              | —        | —        | —              | (5.2)             |
| Other non-current assets              | 1.3            | —        | —        | 1.3            | (3.2)             |
|                                       | <u>\$ 50.5</u> | <u>—</u> | <u>—</u> | <u>\$ 50.5</u> | <u>\$ (145.3)</u> |

In 2011, there were other-than-temporary impairments of (1) \$8.0 million charged against one of the Company's investment in affiliates accounted for under the equity method and one of the Company's long term investments accounted for under the cost method, (2) \$54.6 million related to its abandoned thin-film production line under construction, research and development center and other equipment, and (3) \$125.7 million related to its abandoned patent and technology in Suntech Japan. See Note 7, "Property, Plant and Equipment", Note 8, "Intangible Assets, net", Note 10, "Investment in affiliates", and Note 11, "Long-term Investments" for further details.

### Valuation Classification

The following is a description of the fair value techniques used for instruments measured at fair value as well as the general classification of such instruments pursuant to the valuation hierarchy described in Note 2.

Available-for-Sale Investments — Investments in available for sale securities consist of equity shares of a NASDAQ listed company. The fair value is measured using the closing stock price from the exchange market as of the measurement date. It is classified as Level 1 valuation.

Derivatives — These are primarily plain-vanilla foreign currency forward contracts and foreign currency forward contracts with structure features, like knock-out rights, typically short-term in nature. Fair values are

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

measured using quotes in active markets for identical assets when available, and are classified as Level 1. If quoted prices in active markets for identical assets are not available, the Company uses quotes obtained from professional pricing sources. The Company performs internal validation procedures on quotes from pricing sources using valuation techniques commonly used in the industry, and also considers the credit ratings of respective counterparties in determining the impact of risk of defaults on the valuation of derivative assets. The pricing models used by the Company take into account the contract terms as well as multiple inputs where applicable, such as interest rate yield curves, option volatility and currency rates. These fair value measurements are classified as Level 2, if these financial instruments fair values are based on inputs that are observable or can be corroborated by observable data for substantially the full term of the assets or liabilities, or Level 3, if these financial instruments fair values are based on inputs that are unobservable and significant to the overall fair value measurement. During the year ended December 31, 2010 and 2011, there was no transfer among the levels.

Other Long-term Investment and Investment in Affiliates — The fair value is estimated using a discounted cash flow model, using unobservable inputs mainly including assumptions about expected future cash flows based on information supplied by the investee, degree of liquidity in the current credit markets and discount rate. Due to the lack of observable inputs, active markets or transparency to the underlying assets, the Company may rely on qualitative factors to estimate the fair values of the investments, including general macro-economic information and other data supplied by the investee. This fair value measurement is classified as Level 3.

The Company is also required to disclose the fair value of financial instruments that are not carried at fair value on the consolidated balance sheet.

The carrying amount of the Company's outstanding convertible notes as of December 31, 2010 and 2011 was \$551.6 million and \$584.7 million, respectively. The estimated fair value of those debts, based on the market transaction information, was \$558.2 million and \$278.1 million, as of December 31, 2010 and 2011, respectively.

As of December 31, 2011, the carrying value of the Company's cash and cash equivalents and restricted cash approximated their fair value and consist primarily of money market funds and bank deposits. The carrying value of short-term financial instruments, including short-term investments, accounts receivable and payable, income taxes payable, and short-term borrowings, approximates fair value because of the short-term maturity period. Long-term bank borrowings approximate their fair value since contracts were recently entered into or the embedded interest rates are normally adjusted to the market interest rates pursuant to the long-term bank borrowing agreements.

## 4. BUSINESS ACQUISITIONS

In May 2008, the Company acquired an 18.0% equity interest in Glory Silicon Technology Investments (Hong Kong) Limited (BVI) (“Glory”) for total cash consideration of \$21.4 million. The Company accounted for this investment using the equity method of accounting due to the fact that the Company has significant influence on Glory’s operations. Since May 31, 2010, Glory was under reorganization to split its China mainland operation among its shareholders. Such split was been substantially complete as of December 31, 2010. As part of this reorganization, effective June 1, 2010, certain of Glory’s assets and liabilities were injected into a newly incorporated domestic Chinese entity, Rietech New Energy Investment Co., Ltd. (“ZJ Rietech”), which was co-owned by Suntech and two investors. From June through December 2010, the assets and liabilities injected into ZJ Rietech, or ZJ Rietech assets, were under joint control of the Company and two other investors and were legally isolated from the founder of Glory. In addition, the Company was contractually only entitled to the earnings or losses associated with the ZJ Rietech assets during this period based on the Company’s ownership interest in such

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

assets. Therefore, the Company applied the equity method of accounting to the earnings to which it was entitled, as opposed to its direct ownership interest in Glory during this period. In December 2010, to shift from a pure-play cell and module manufacturer to a more vertically integrated producer of wafers, cells and modules, the Company acquired the equity interests that the two investors had in ZJ Rietech, Yangzhou Rietech Renewal Energy Company (“YZ Rietech”), Zhenjiang Rende New Energy Science Technology Co., Ltd. (“ZJ Rende”) and other non-operating entities. This acquisition of interests was accounted for as a business combination. In conjunction with the acquisition, the Company recognized a \$50.3 million gain on consolidation which is equivalent to the difference between the fair value of the equity investment previously held and its carrying value and recorded the amount in equity in net earnings (loss) of affiliates in the consolidated income statements

*Purchase Price Consideration*

The Company paid a total consideration of \$409.4 million, which consisted of \$123.4 million cash out, \$165.6 million settlement of certain assets and liabilities, and \$120.4 million of equity investments previously held. The Company allocated the purchase price of the acquired assets and liabilities based on their estimated fair values at the acquisition date, which is summarized in the following table (in millions):

|                                      |    |                |
|--------------------------------------|----|----------------|
| Cash                                 | \$ | 123.0          |
| Restricted cash                      |    | 8.9            |
| Receivables and other current assets |    | 11.4           |
| Inventory                            |    | 34.6           |
| Property, plant and equipment        |    | 378.1          |
| Other non current assets             |    | 5.6            |
| Total tangible assets acquired       |    | <u>561.6</u>   |
| Payables and other liabilities       |    | (213.2)        |
| Bank borrowings                      |    | (156.0)        |
| Deferred tax liabilities             |    | (3.8)          |
| Total liabilities assumed            |    | <u>(373.0)</u> |
| Net tangible assets acquired         |    | 188.6          |
| Customer relationship                |    | 5.5            |
| Order backlog                        |    | 5.9            |
| Total intangible assets acquired     |    | <u>11.4</u>    |
| Investment in an affiliate           |    | 24.0           |
| Goodwill                             |    | 185.4          |
| Total purchase consideration         | \$ | <u>409.4</u>   |

The Company recognized the acquired intangible assets — customer relationship order backlog, and the fair values of the intangible assets were calculated using the income approach. The customer relationship was valued as \$5.5 million, and will be fully amortized in 2.5 years from 2011 forward. The order backlog was valued as \$5.9 million, and has been fully amortized in 2011.

Goodwill, which represents the excess of the purchase price over the fair value of net tangible and identified intangible assets acquired, is not being amortized but is reviewed annually for impairment, or more frequently if impairment indicators arise. The goodwill mainly reflected the competitive advantages the Company expected to realize from Rietech’s standing in the wafer industry. The goodwill is not tax deductible.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Riotech's results of operations have been included in the Company's consolidated financial statements subsequent to the date of acquisition. The financial information in the table below summarizes the results of operations of the Company and Riotech, on a pro forma basis, as though the companies have been combined as of the beginning of each of the years presented:

|  | Year Ended<br>December 31,<br>2009<br>(unaudited) | Year Ended<br>December 31,<br>2010<br>(unaudited) |
|--|---|---|
| <b>Pro forma revenue</b>   | <b>1,739.3</b>                                    | <b>2,965.3</b>                                    |
| <b>Pro forma net income</b>                                      | <b>94.6</b>                                       | <b>258.4</b>                                      |
| <b>Pro forma profit attributable to holders of common shares</b> | <b>94.5</b>                                       | <b>257.4</b>                                      |
| <b>Pro forma earnings per share:</b>                             |   |   |
| <b>Basic</b>   | <b>0.56</b>                                       | <b>1.43</b>                                       |
| <b>Diluted</b>   | <b>0.55</b>                                       | <b>1.42</b>                                       |
| <b>Weighted average number of shares used in computation:</b>    |   |   |
| <b>Basic</b>   | <b>169.7</b>                                      | <b>179.6</b>                                      |
| <b>Diluted</b>   | <b>172.5</b>                                      | <b>181.6</b>                                      |

The unaudited, proforma financial information is presented for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of each of the periods presented.

## 5. INVENTORIES

Inventories consist of the following:

|                        | At December 31, |                 |
|------------------------|-----------------|-----------------|
|                        | 2010            | 2011            |
| <b>Raw materials</b>   | <b>\$ 220.9</b> | <b>\$ 138.4</b> |
| <b>Work-in-process</b> | <b>8.0</b>      | <b>5.4</b>      |
| <b>Finished goods</b>  | <b>329.3</b>    | <b>372.7</b>    |
|                        | <b>\$ 558.2</b> | <b>\$ 516.5</b> |

The Company recorded lower of cost or market provisions for inventories of \$59.1 million, \$28.9 million, and \$ 37.0 million during the years ended December 31, 2009, 2010 and 2011, respectively. The Company recorded a \$ 3.1 million, (\$9.8) million and \$11.9 million provision for purchase commitments during the years ended December 31, 2009, 2010 and 2011, respectively, in the consolidated statements of operations. The accrued provision is recorded in other current liabilities and amounted to \$0.3 million and \$12.3 million as of December 31, 2010 and 2011, respectively.

## 6. ACCOUNTS RECEIVABLE AND OTHER RECEIVABLES

Accounts receivables are recognized and carried at the original invoice amount less allowance for any doubtful accounts. The Company establishes an allowance for doubtful accounts primarily based on the age of the receivables and factors surrounding the credit risk of specific customers. The Company made provisions for doubtful accounts in the aggregate amount of negative \$0.1 million, \$18.5 million (including a \$8.0 million provision for prepayment made to Shunda, which is related party), and \$55.3 million (including a \$21.1 million

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

provision for prepayments made to Shunda and Nitel, which are related parties) during the years ended December 31, 2009, 2010 and 2011, respectively. Bad debts are written off as incurred.

Analysis of allowances for accounts receivable is as follows:

|  | At December 31, |                |
|--|-----------------|----------------|
|  | 2010            | 2011           |
| <b>Beginning of the year</b>           | <b>\$ 4.8</b>   | <b>\$ 10.7</b> |
| <b>Allowances made during the year</b> | <b>5.9</b>      | <b>28.2</b>    |
| <b>Write off</b>                       | <b>—</b>        | <b>(4.3)</b>   |
| <b>Closing balance</b>                 | <b>\$ 10.7</b>  | <b>\$ 34.6</b> |

Analysis of allowances for other receivables is as follows:

|  | At December 31, |                |
|--|-----------------|----------------|
|  | 2010            | 2011           |
| <b>Beginning of the year</b>           | \$ 11.7         | \$ 16.3        |
| <b>Allowances made during the year</b> | 7.0             | 6.0            |
| <b>Recovery</b>                        | (2.4)           | —              |
| <b>Closing balance</b>                 | <u>\$ 16.3</u>  | <u>\$ 22.3</u> |

Included within the accounts receivable, there was a EUR 7.8 million (\$10.4 million) and \$19.5 million balance from investee companies of Global Solar Fund (“GSF Investees”) as of December 31, 2010 and 2011, respectively. Sales to GSF Investees are made with similar sales terms as those offered to third parties and follow the same revenue recognition policy. Total sales to GSF Investees were EUR 91.0 million (\$115.8 million), EUR 157.0 million (\$197.4 million) and \$33.6 million during the years ended December 31, 2009, 2010 and 2011, respectively. The Company conducted a thorough credit review process before agreeing to the credit terms provided to GSF Investees, which process also considered the availability of financing support from Global Solar Fund to its investee companies.

From time to time, the Company enters into accounts receivable factoring agreements with unaffiliated financial institutions. The Company has accounted for these contracts of accounts receivable factoring as sales when the entire credit risk is transferred to the factoring company. Such receivables are excluded from the assets in the Company’s consolidated balance sheets. During 2010 and 2011, the Company sold trade accounts receivable aggregating \$332.4 million and \$191.2 million and recognized total discounts of \$4.0 million and \$0.9 million as a component of interest expense in the consolidated statements of operations, respectively. The Company’s ability to sell such receivables to these financial institutions on current terms and conditions is uncertain and is dependent on the creditworthiness of the customers involved, the credit risks in the specific countries concerned and the institutions’ policies from time to time.

Other receivables represents non-trade receivables from third parties, net of specific provision for doubtful accounts, such as receivables from a third party leasing company for certain sale and lease back transactions, refundable deposits as bidding guarantees, and other miscellaneous non-trade receivables.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**7. PROPERTY, PLANT AND EQUIPMENT, NET**

Property, plant and equipment, net consist of the following:

|   | At December 31,   |                   |
|---|-------------------|-------------------|
|   | 2010              | 2011              |
| <b>Cost</b>   |                   |                   |
| <b>Land</b>   | \$ 5.2            | \$ 4.7            |
| <b>Buildings</b>                                    | 392.4             | 472.6             |
| <b>Leasehold improvements</b>                       | 15.8              | 17.5              |
| <b>Machinery and equipment</b>                      | 813.0             | 1,195.6           |
| <b>Furniture, fixtures and electronic equipment</b> | 65.5              | 86.1              |
| <b>Motor vehicles</b>                               | 3.2               | 4.8               |
|   | <u>1,295.1</u>    | <u>1,781.3</u>    |
| <b>Accumulated depreciation</b>                     | (242.9)           | (372.8)           |
|   | <u>1,052.2</u>    | <u>1,408.5</u>    |
| <b>Construction in process</b>                      | 274.0             | 160.7             |
| <b>Property, plant and equipment, net</b>           | <u>\$ 1,326.2</u> | <u>\$ 1,569.2</u> |

Depreciation expense was \$58.2 million, \$77.5 million and \$128.2 million for the years ended December 31, 2009, 2010 and 2011, respectively. Capitalized interest was \$9.0 million, \$4.9 million and \$6.6 million for the years ended December 31, 2009, 2010 and 2011, respectively.

Construction in process primarily represents the construction of the manufacturing plant for printed circuit board industry equipment and wafer processing.

During the third quarter of 2011, as a result of the effects of weakening market conditions on the Company’s forecasts and a sustained, significant decline in the Company’s market capitalization to a level lower than its net book value, the Company concluded that impairment triggering events existed and performed a long-lived asset impairment analysis. Based on the analysis, the Company determined that an impairment was not required as the carrying value of the assets was lower than the future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition.

Certain long-lived assets were not subject to the long-lived assets impairment analysis as mentioned in the above paragraph, and were evaluated separately due to change of business plans by the Company or abandonment. For the year ended December 31, 2010, the Company recognized an impairment charge on its thin-film equipment of approximately \$54.6 million, which was due to the Company’s plan to cease the manufacturing of its amorphous silicon thin film panels as a result of the rapid cost reduction and improving competitiveness of crystalline silicon solar panels. For the year ended December 2011, an

impairment charge of \$54.6 million, primarily related to the abandonment of certain idle facilities and equipments, was recognized. No impairment charges were recognized during the year ended December 31, 2009.

The Company conducts a significant portion of its operations from leased machinery and equipment in Wuxi and Shanghai and a portion of these arrangements are in the form of sales and leasebacks. The deferred losses from the sales and leaseback arrangements are immaterial. See Note 18, "Capital lease obligations", for further details.

## 8. INTANGIBLE ASSETS, NET

The following tables present details of the Company's intangibles assets (in millions):

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### SUNTECH POWER HOLDINGS CO., LTD.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| As of December 31, 2011                                 | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net            |
|---|-----------------------------|-----------------------------|----------------|
| Acquired technical know-how                             | \$ 2.3                      | \$ (1.9)                    | \$ 0.4         |
| Acquired technology                                     | 9.1                         | (9.0)                       | 0.1            |
| Acquired customer relationships                         | 35.6                        | (20.1)                      | 15.5           |
| Other intangible assets                                 | 9.8                         | (8.7)                       | 1.1            |
| <b>Total intangibles assets subject to amortization</b> | <b>56.8</b>                 | <b>(39.7)</b>               | <b>17.1</b>    |
| Trade name  | 5.9                         | —                           | 5.9            |
| <b>Total intangible assets, net</b>                     | <b>\$ 62.7</b>              | <b>\$ (39.7)</b>            | <b>\$ 23.0</b> |

| As of December 31, 2010                                | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net             |
|--|-----------------------------|-----------------------------|-----------------|
| Acquired technical know-how                            | \$ 2.3                      | \$ (1.8)                    | \$ 0.5          |
| Acquired technology                                    | 41.2                        | (7.2)                       | 34.0            |
| Acquired customer relationships                        | 33.8                        | (14.0)                      | 19.8            |
| Other intangible assets                                | 9.7                         | (2.2)                       | 7.5             |
| <b>Total intangible assets subject to amortization</b> | <b>87.0</b>                 | <b>(25.2)</b>               | <b>61.8</b>     |
| Trade name   | 94.2                        | —                           | 94.2            |
| <b>Total intangible assets, net</b>                    | <b>\$ 181.2</b>             | <b>\$ (25.2)</b>            | <b>\$ 156.0</b> |

Amortization expense for the years ended December 31, 2009, 2010 and 2011 were \$8.2 million, \$7.4 million and \$13.4 million, respectively.

For each of the next five years, annual amortization expenses of the above intangible assets will be approximately \$5.2 million, \$3.5 million, \$1.7 million, \$1.4 million and \$5.2 million for the years ended December 31, 2012, 2013, 2014, 2015 and 2016, respectively.

Most of the Company's intangible assets, except for intangible assets determined to have indefinite lives and technology related to roof-top PV panels as mentioned in the following paragraph, are part of the asset group that was subject to the impairment test as described in Note 7 "Property, Plant and Equipment, net," in the third quarter of 2011.

In the third quarter of 2011, the Company determined that the technology related to roof-top PV panels was obsolete and ceased production. The Company will cease sales of such products once the existing inventory has been sold. As a result of the obsolescence of the technology, the entire carrying value of \$33.8 million was impaired.

The Company has two indefinite-lived intangible assets, the MSK trade name, which is the product brand marketed in Japan, and the KTL trade name, which is the brand under which the equipment manufactured for the printed circuit board industry are marketed. These two indefinite-lived intangible are not operated as a single asset and are therefore separable from one another. Accordingly, the Company tested each of the assets for impairment individually. The Company estimated the fair value of the MSK and KTL trade names using discounted cash flows under the income approach. Use of the income approach requires significant management judgment and estimates, including key assumptions used in forecasts of future operating results, discount rates, and expected future growth rates. In regard to the MSK trade name, as the Company is now focusing on the promotion of its own brand through its MSK subsidiary in Japan, sales of products under the MSK trade name declined 2011 and the Company is

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**SUNTECH POWER HOLDINGS CO., LTD.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

forecasting a continued decline as the market becomes more focused on cost rather than premium product differentiation, which is how the MSK brand is positioned. As a result of its analysis, the Company recorded an impairment charge of \$91.9 million related to the MSK trade name. In regard to the KTL trade name, the Company continues to manufacture equipment for the printed circuit board industry and generates external revenue, which accounts for less than 2% of the Company's total sales. The Company did not impair the KTL trade name as its fair value exceeded its carrying amount.

No impairment charges were recognized during the years ended December 31, 2009 and 2010.

**9. GOODWILL**

The carrying amount of goodwill for the years ended December 31, 2010 and 2011 were as follows:

|                                     | 2010     | 2011     |
|-------------------------------------|----------|----------|
| Beginning of year                   | \$ 86.1  | \$ 278.0 |
| Goodwill acquired during the year   | 185.4    | —        |
| Impairment recorded during the year | —        | (281.5)  |
| Translation                         | 6.5      | 3.5      |
| Ending of year                      | \$ 278.0 | \$ —     |

Impairment tests performed in 2009 and 2010 did not result in any adjustments to the carrying value of goodwill. As of December 31, 2010, the \$278.0 million in goodwill primarily represented goodwill allocated from the acquisitions of Suntech Japan in 2006 and Rietech in 2010.

The Company typically performs its annual goodwill impairment test at year-end. During the third quarter of 2011, as a result of the effects of weakening market conditions on the Company's forecasts and a sustained, significant decline in the Company's market capitalization to a level lower than its net book value, the Company concluded that impairment triggering events existed and performed a goodwill impairment analysis.

The Company has one operating segment and one reporting unit. The Company estimated the fair value of its reporting unit using discounted cash flows under the income approach. Use of the income approach requires significant management judgment and estimates, including key assumptions used in forecasts of future operating results, discount rates, and expected future growth rates. The Company determined the fair value of its reporting unit was less than the carrying value. Accordingly, the Company performed the second step of the impairment test to determine the implied fair value of goodwill, which required the Company to allocate the fair value of the reporting unit determined in step one to all of the assets and liabilities, including any unrecognized intangible assets, of the reporting unit. The Company determined the implied fair value of goodwill was zero. As a result, the Company fully impaired all of its goodwill, resulting in an impairment charge of \$281.5 million. Accumulated goodwill impairment were nil and \$281.5 million as of December 31, 2010 and 2011, respectively.

**10. INVESTMENTS IN AFFILIATES**

Investments in affiliates are accounted for by equity method of accounting, and consist of the following:

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**SUNTECH POWER HOLDINGS CO., LTD.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

|                                   | At December 31, |                          |                |                          |
|-----------------------------------|-----------------|--------------------------|----------------|--------------------------|
|                                   | 2010            |                          | 2011           |                          |
|                                   | Carrying Value  | Ownership Percentage (%) | Carrying Value | Ownership Percentage (%) |
| <b>Shunda(1)</b>                  | \$ 43.8         | 36.7                     | \$ —           | 36.7                     |
| <b>Global Solar Fund(2)</b>       | 463.5           | 86.0                     | 400.9          | 79.3                     |
| <b>Guoxin Suntech(3)</b>          | 1.8             | 49.0                     | 1.7            | 49.0                     |
| <b>Zhongjieneng Suntech(4)</b>    | 1.6             | 20.0                     | 1.7            | 20.0                     |
| <b>Ningxia Diantou Suntech(5)</b> | 2.7             | 49.0                     | 2.8            | 49.0                     |
| <b>Huadian Ningdong(6)</b>        | 2.3             | 40.0                     | 2.3            | 40.0                     |
| <b>Wuxi Sunshine(7)</b>           | 30.2            | 40.0                     | 42.1           | 40.0                     |
| <b>Wontech (8)</b>                | —               | —                        | 0.6            | 30.0                     |
| <b>Azure (9)</b>                  | N/A             | N/A                      | 2.1            | 20.0                     |

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**Total**

\$ 545.9

\$ 454.2

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- (1) In May 2008, the Company acquired 15.8% equity interest, comprised of convertible preferred stock, in Shunda Holdings Co., Ltd. (Cayman) (“Shunda”) for total cash consideration of \$101.9 million. In May 2010, the Company converted all these preferred shares into ordinary shares with the equity interest remaining unchanged. The Company accounts for this investment using the equity method of accounting due to the fact that the Company has significant influence on Shunda’s operations.

In the second quarter of 2010, triggered by multiple debt defaults and burgeoning illiquidity from extensive debt obligations, Shunda’s creditors called outstanding loans due. Shunda immediately underwent a reorganization. As a result, the investment was evaluated for impairment. The Company performed valuations of its investment using both the income and market approaches, which supported an other-than-temporary impairment. As a result of that evaluation, the Company recorded an impairment charge of approximately \$90.3 million, including a total write-down of \$8.0 million in prepayments. Factors which the Company considered in determining that the investment was other-than-temporarily impaired included the financial condition and near-term prospects of Shunda, whose operations had been significantly impacted due to the liquidity issue, impairing the earnings potential of the investment to the Company.

Due to the challenging conditions in the polysilicon and silicon wafer markets, Shunda shut down the operations of its polysilicon and wafer business since the quarter ended September 30, 2011. In addition, the Company’s influence at Shunda continued to diminish. As a result, the Company considered the recovery of its investment in Shunda to be remote and recognized an impairment charge of \$58.8 million, including a total write-down of \$10.8 million in prepayments, in 2011.

- (2) In June 2008, the Company acquired 86.0% share equity of Global Solar Fund, S.C.A., SICAR (“GSF”) as a limited partner and committed to contribute total cash consideration of EUR 258.0 million (equivalent of \$364.6 million). The general partner of GSF is Global Solar Fund Partners S.ar.l., and Mr. Javier Romero serves as the Category A manager of the general partner. Mr. Romero served as a non-executive representative and sales agent of the Company where he facilitated sales of the PV products in Spain until March 2010. In connection therewith, services he provided included collaborating in the identification of business opportunities, providing support in developing good relations between the Company and customers, introducing the Company’s personnel before representatives of the customers, advising in the preparation and negotiation of offers and contracts, and collaborating with the Company in the

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

development of price policies in Spain. GSF is an investment fund created to make investments in private companies that own or develop projects in the solar energy sector. Best (Regent) Asia Group Ltd., a company ultimately held by Dr. Zhengrong Shi, Chairman and CEO of the Company, holds an investment amounting to a 10.67% equity interest in GSF. Dr. Shi and Mr. Stuart Wenham, Chief Technology Officer of the Company, are members of GSF’s board of managers. The Company has a 50% voting interest in GSF and capital calls require the approval of at least one of the Company’s representatives on the board of managers. The Company accounts for its investment in GSF using the equity method of accounting. GSF is subject to investment company accounting under AICPA investment company guidelines, and is accounting for its investments in investee companies at fair value. As such, GSF records its investments at fair value and recognizes changes in the fair value of such investments in earnings. Accordingly, under the equity method of accounting, the Company records its proportionate share of earnings of GSF, which includes the aforementioned changes in fair value, in its consolidated results of operations.

In November 2011, as recognition of Mr. Romero’s contribution to the Company, the Company sold 6.7% of its interests in GSF to affiliate of Mr. Romero, the Category A manager of Global Solar Fund Partners S.ar.l at a total consideration of €12.2 million (\$15.9 million). As a result, the Company’s interests in the share equity of GSF were reduced from 86% to 79.3%, and a loss of \$30.7 million was recorded in 2011 in connection with the sale. As part of the share transfer agreement, the Company will meet, on behalf of Mr. Romero, future capital calls linked to the shares transferred for an amount of €7.7 million (\$10.0 million). Of the total consideration of €12.2 million (\$15.9 million), €7.7 million (\$10.0 million) will be paid by Mr. Romero contingent upon completion of an additional capital call.

The Company’s investment commitment is payable upon capital calls. Investment commitment of the Company amounted to EUR 258.0 million before the sale in November 2011. As of December 31, 2010, the Company had made aggregate capital call payments of EUR 155.7 million (\$215.9 million). No additional capital call payments were made during the year ended December 31, 2011. The Company’s remaining capital call commitment was EUR 102.3 million (\$136.7 million) and EUR 94.4 million (\$122.6 million) as of December 31, 2010 and 2011, respectively. As of December 31, 2010 and December 31, 2011, GSF had a total of seven investee companies and had made aggregate commitments to such investee companies totaling EUR 22.1 million (\$29.5 million) and EUR 9.0 million (\$11.7 million), respectively.

- (3) In May 2009, the Company established JiangSu Guoxin Suntech Solar Power Generation Co., Ltd. (“Guoxin Suntech”) with a total cash consideration of \$1.4 million with a joint venture partner.
- (4) In August 2009, the Company established Zhongjieneng-Suntech Shizuishan Solar Power Co., Ltd (“Zhongjieneng Suntech”) with a total cash consideration of \$1.4 million with a joint venture partner.

- (5) In December 2009, the Company established Ningxia Diantou Suntech Solar Power Co., Ltd. (“Ningxia Diantou Suntech”) with a total cash consideration of \$2.6 million with a joint venture partner.
- (6) In December 2009, the Company acquired a 40% equity interest in a joint venture, Huadian Ningxia Ningdong Suntech Solar Power Co., Ltd. (“Ningdong Suntech”), for total cash consideration of \$2.2 million, of which \$0.4 million was paid in 2010 and the remaining \$1.8 million was paid in 2011.
- (7) In November 2010, the Company acquired a 40% equity interest in a newly established joint venture, Wuxi Sun-shine Power Co., Ltd. (“Wuxi Sunshine”) for total cash consideration of \$39.6 million, of which \$30.0 million in total was paid in 2010. The remaining \$9.6 million was paid in 2011.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

- (8) In November 2010, the Company established Wuxi Wontech Co., Ltd. (“Wontech”) with a joint venture partner.
- (9) In December 2011, the company acquired 20% equity shares in Azure Power (Haryana) Private Limited, a company located in New Delhi, India, for total cash consideration of \$2.1 million.

**11. LONG-TERM INVESTMENTS**

Long-term investments consists of \$ 8.3 million in equity investments accounted for under the cost method, and \$ 1.3 million in investments classified as available-for-sale.

The cost method equity investments are as follows:

|                                | At December 31,   |                                |                   |                                |
|--------------------------------|-------------------|--------------------------------|-------------------|--------------------------------|
|                                | 2010              |                                | 2011              |                                |
|                                | Carrying<br>Value | Ownership<br>Percentage<br>(%) | Carrying<br>Value | Ownership<br>Percentage<br>(%) |
| <b>Xi’an Longi(1)</b>          | \$ 7.3            | 4.4                            | \$ 7.3            | 4.4                            |
| <b>Nitol(2)</b>                | 40.0              | 11.5                           | —                 | —                              |
| <b>Huadian Dongtai Suntech</b> | 0.2               | 10.0                           | 1.0               | 10.0                           |
| <b>Total</b>                   | <b>\$ 47.5</b>    |                                | <b>\$ 8.3</b>     |                                |

- (1) In May 2008, the Company acquired a 5% equity interest in Xi’an Longi Silicon Material Limited (“Xi’an Longi”) for total cash consideration of \$7.3 million. This equity interest was slightly diluted to 4.7% and 4.4% as of December 31, 2009 and 2010, respectively. The Company determined that there was no impairment to this investment for the years ended December 31, 2009, 2010 or 2011.
- (2) In 2008, the Company acquired a 14.0% equity interest in Nitol Solar Limited (“Nitol”) for total cash consideration of \$100 million. The Company recorded an impairment of the investment of \$60.0 million during the year ended December 31, 2008. The ownership was diluted to 11.5% as of December 31, 2009 and 2010 after a debt restructuring in May 2009.

In September 2011, the Company received notice from lenders to Nitol that such lenders were foreclosing on a security interest securing loans made by such lenders. The security interest consisted of substantially all of the assets of Nitol, including all of Nitol’s manufacturing subsidiary. Thus, the Company’s investment in Nitol was subsequently limited to Nitol’s holding company, while held minimal net assets. The Company considered the recovery of this investment to be remote, and recognized an impairment charge of \$50.3 million, comprised of a write-off of \$10.3 million in prepayments and \$40.0 million in investment.

In March 2008, the Company acquired an 11.7% equity interest in Hoku Scientific Inc. (“Hoku”), a NASDAQ listed company, for total cash consideration of \$20.0 million. The Company does not have any voting interest in the investee, and accounted for this investment as available-for-sale. The Company recorded an other-than-temporary impairment of \$13.8 million during the year ending December 31, 2008. In December 2009, Tianwei New Energy Holdings Co. Ltd. acquired approximately 33 million shares of Hoku, diluting the Company’s equity interest to approximately 4.19%. The Company recorded a further other-than-temporary impairment of \$5.0 million during the year ended December 31, 2011. Factors which were considered in determining that the investment was other-than-

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

temporarily impaired included the inability of the Company to continue to assert that it would hold the investment until recovery given the significant market changes in polysilicon supply and demand, the decline in the stock price of Hoku Scientific, the lengthy time period for which Hoku's stock price was been below the Company's investment cost, and the lack of strong evidence to refute the severity and duration of the decline.

**12. LONG-TERM PREPAYMENTS**

Long-term prepayments consist of the following:

|   | At December 31, |                 |
|---|-----------------|-----------------|
|   | 2010            | 2011            |
| <b>Warrants granted to supplier C</b>     | \$ 95.3         | \$ —            |
| <b>Long-term prepayments to suppliers</b> | 117.8           | 184.3           |
| <b>Others</b>                             | 0.7             | 0.8             |
| <b>Total</b>                              | <u>\$ 213.8</u> | <u>\$ 185.1</u> |

On July 25, 2006, the Company entered into a 10-year supply agreement with Supplier C, under which the Company has a "take or pay" obligation to purchase the minimum annual quantities over a 10-year period, starting from January 1, 2007, at a fixed price. The Company granted to the supplier a warrant to purchase 7,359,636 ordinary shares of the Company. The exercise price was set at \$27.97 per warrant share. This warrant vested on the grant date and was exercisable in five separate 20% annual increments, with the first 20% annual increment being on January 1, 2008. The unamortized outstanding balance was \$95.3 million as of December 31, 2010.

In 2011, the Company terminated the wafer supply agreement with Supplier C and incurred certain costs, including (1) relinquishment of \$53 million in prepayments made to Supplier C, and (2) additional payments of \$67 million payable to Supplier C in four equal installments between July 2011 to April 2012. As a result of the termination of the wafer supply agreement, the Company wrote-off the unamortized balance of the warrant of \$91.9 million to cost of revenues during the year ended December 31, 2011. The Company recognized amortization of warrant costs of \$7.6 million, \$7.6 million, and \$3.4 million for the years ended December 31, 2009, 2010 and 2011, respectively, which is also included in cost of revenues.

**13. LONG-TERM LOANS TO A SUPPLIER**

As part of the supply agreement specified in Note 12, "Long-term Prepayments", an aggregate amount of \$625 million in loans was committed to Supplier C with a drawdown period of eleven years, starting from 2007, as a means of securing the Company's obligations to the supplier. The supplier was required to use the loan to expand its manufacturing capacity and was required to repay 97% of the prior years' loan principal over the following two years, 50% in each year. Aggregately, the loan was to be repaid by the supplier, without interest, up to the amount of \$606.3 million (97% of the aggregate loan amount). The 3% difference between the loan payment and loan payback was being amortized to cost of revenues over the contract term. Upon termination of the supply agreement in 2011, the Company relinquished the outstanding loan balance of \$53 million and recorded a corresponding expense equal to the net of the outstanding loan balance and the unamortized imputed interest balance of \$8.4 million in the consolidated statements of operations. Amortized imputed interest income recorded as cost of revenue was \$2.4 million, \$2.9 million and nil for the years ended December 31, 2009, 2010 and 2011, respectively.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**14. CONVERTIBLE NOTES**

|                               | At December 31, |        |
|-------------------------------|-----------------|--------|
|                               | 2010            | 2011   |
| <b>2012 Convertible Notes</b> |                 |        |
| —Principal amount             | \$ 3.8          | \$ 3.8 |
| —Unamortized debt discount    | —               | —      |
| <b>2013 Convertible Notes</b> |                 |        |
| —Principal amount             | 575.0           | 575.0  |
| —Unamortized debt discount    | (76.9)          | (43.4) |
| <b>IFC Convertible Loan</b>   |                 |        |
| —Principal amount             | 50.0            | 50.0   |
| —Unamortized debt discount    | (0.8)           | (0.7)  |
| <b>Others</b>                 |                 |        |
| —Principal amount             | 0.5             | —      |
| —Unamortized debt discount    | —               | —      |

|              |                 |                 |
|--------------|-----------------|-----------------|
| <b>Total</b> | <b>\$ 551.6</b> | <b>\$ 584.7</b> |
|--------------|-----------------|-----------------|

### Description of the 2012 Convertible Notes

In February 2007, the Company issued, in a private placement, \$425 million aggregate principal amount of Convertible Senior Notes due February 15, 2012, with an interest rate of 0.25% ("2012 Notes"). Each \$1,000 principal amount of the 2012 Notes is initially convertible into 20.5074 American Depository Shares ("ADS"), par value \$0.01 per share, at a conversion price of \$48.76, subject to adjustment. On the issuance date, February 12, 2007, the initial purchasers exercised their over-allotment option to purchase an additional \$75 million of the 2012 Notes, solely to cover over-allotments. The holders have the right to require the Company to repurchase all or a portion of their notes at a price equal to 100% of the principal amount, plus accrued and unpaid interest and liquidated damages, if any, to the repurchase date. The Company has the right to redeem the 2012 Notes in whole or in part, at a redemption price equal to 100% of the principal amount, plus accrued and unpaid interest.

The Company calculated the value of the liability component of its 2012 Notes and the 2013 Notes described below at initial recognition using the discount rate adjustment present value technique, which is a form of the income approach. This amount was then deducted from the initial proceeds to arrive at the value of the equity component. The discount rates used in this income approach were the interest rates of similar liabilities that do not have an associated equity component. The Company estimated the interest rates for the 2012 Notes using a benchmark of a basket of comparable companies with publicly traded debt or an index of companies with a similar credit rating. For the 2013 Notes, in addition to the interest rates of comparable companies, the Company also referred to its own 2012 Notes. The estimated interest rates for the 2012 Notes and the 2013 Notes were 8.28% per annum and 9.88% per annum, respectively.

The equity component for the 2012 Notes amounted to \$92.0 million. The discount on the liability component is amortized through interest expense from February 2007 to the first put date, or January 2011, using the effective interest method. Amortization of the discount on the liability component amounted to \$20.0 million, \$1.5 million and nil for the years ended December 31, 2009, 2010 and 2011, respectively.

In 2008 and 2009, the Company repurchased \$93.8 million and \$181.2 million aggregate principal amount of 2012 Notes for total cash consideration of \$61.0 million and \$159.6 million, respectively. In 2010, the Company repurchased \$221.2 million aggregate principal amount of 2012 Notes at par value. Deferred offering expenses of \$8.4 million, \$12.2 million and \$1.5 million were written off along with the repurchases for the years ended

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

December 31, 2008, 2009 and 2010, respectively. The Company recorded \$23.8 million and \$9.5 million gain in other income for 2008 and 2009 repurchases, respectively. As of December 31, 2011 there were \$3.8 million outstanding principal amount of 2012 Notes.

### Description of the 2013 Convertible Notes

In March 2008, the Company issued, in another private placement, \$500 million aggregate principal amount of Convertible Senior Notes due March 15, 2013, with an interest rate of 3.0% ("2013 Notes"). Each \$1,000 principal amount of the 2013 Notes will be convertible into 24.3153 American Depository Shares, or ADSs, par value \$.01 per share, at a conversion price of \$41.13 per ADS only under the following circumstances: (1) if the closing price of the Company's ADSs reaches specified thresholds, (2) if the trading price of the notes falls below specified thresholds, (3) if specified corporate transactions occur or (4) during specified periods, except that in lieu of delivering the Company's ADSs upon conversion, the Company may elect to deliver cash or a combination of cash and the Company's ADSs. On the issuance date, March 12, 2008, the initial purchasers exercised their over-allotment option to purchase an additional \$75 million of the 2013 Notes, solely to cover over-allotments.

The 2013 Notes are senior unsecured obligations and rank equally with all of the Company's existing and future senior unsecured indebtedness. The 2013 notes are effectively subordinated to all of the Company's existing and future secured indebtedness and all existing and future liabilities of the Company's subsidiaries, including trade payables. Interest is payable semi-annually in arrears on March 15 and September 15 of each year, beginning on September 15, 2008.

The equity component for the 2013 Notes amounted to \$140.7 million and is being amortized through interest expense from March 2008 to the maturity date, or February 2013, using the effective interest method. Amortization of the discount on the liability component amounted to \$27.5 million, \$30.4 million and \$33.5 million during the years ended December 31, 2009, 2010 and 2011, respectively.

### Description of the IFC Convertible Notes

In June 2009, the Company entered into a \$50 million convertible loan arrangement with International Financial Corporation ("IFC"), a member of the World Bank Group, to support the Company's transition to the high efficiency Pluto technology and debt refinancing requirements. The convertible loan has a fixed rate coupon of 5.0% per annum payable on June 15 and December 15 in each year. If not converted, the loan will be repayable in full seven years after the date of drawdown ("Maturity Date"), which was July 2009. The conversion price of the loan is \$18.00 per ADS ("Conversion Rate"). IFC may, at its option, convert the loan in whole or in part, at any time prior to the Maturity Date, into ADSs at the Conversion Rate.

## 15. BANK BORROWINGS

|                                   | At December 31,   |                   |
|-----------------------------------|-------------------|-------------------|
|                                   | 2010              | 2011              |
| <b>Bank borrowings</b>            | <b>\$ 1,564.1</b> | <b>\$ 1,706.7</b> |
| <b>Analysis as:</b>               |                   |                   |
| <b>Short-term</b>                 | <b>1,339.1</b>    | <b>1,486.7</b>    |
| <b>Long-term, current portion</b> | <b>61.7</b>       | <b>86.7</b>       |
| <b>Subtotal</b>                   | <b>1,400.8</b>    | <b>1,573.4</b>    |
| <b>Long-term portion</b>          | <b>163.3</b>      | <b>133.3</b>      |
| <b>Total</b>                      | <b>\$ 1,564.1</b> | <b>\$ 1,706.7</b> |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

As of December 31, 2011, the principal maturities of debt are as follows, which includes the 0.25% Convertible Senior Notes of \$3.8 million due 2012 and the 3.00% Convertible Senior Notes of \$575.0 million due 2013.

| Maturity     | Amount            |
|--------------|-------------------|
| <b>2012</b>  | <b>\$ 1,577.2</b> |
| <b>2013</b>  | <b>533.5</b>      |
| <b>2014</b>  | <b>130.3</b>      |
| <b>2015</b>  | <b>0.3</b>        |
| <b>2016</b>  | <b>49.7</b>       |
| <b>Total</b> | <b>\$ 2,291.4</b> |

The Company's bank borrowings bore an annual average interest rate of 4.88% and 4.48% for short-term borrowings and 4.58% and 3.56% for long-term borrowings in 2010 and 2011, respectively. These loans were borrowed from various financial institutions. A total amount of \$30.6 million of these loans are restricted to purchase fixed assets as of December 31, 2011. Some borrowings contain financial covenants, such as maintaining a certain level of current ratio, quick ratio and liability to asset ratio, and all of the covenants were met as of December 31, 2011 except for (1) the Company announced significant impairment to assets after the withdrawal, which result in the breach of covenant related to one of its bank borrowings as of December 31, 2011; (2) for one of the non-significant subsidiaries of the Company, the ratio of total liabilities versus total assets did not meet the covenant of one of its bank borrowings as of December 31, 2011. The breach has no financial statement effect as the borrowings have already been classified as short-term. None of the facilities contain specific renewal terms but the Company has traditionally negotiated renewal of certain of the facilities shortly before they mature. A summary of the Company's material borrowing arrangements is as follows:

In January 2011, the Company entered into a three year credit loan facility agreement with China Development Bank. Such facility has a maximum amount of \$130 million, which can only be used for working capital. It bears interest of LIBOR plus 292BP. The Company has drawn down \$130 million as of December 31, 2011.

In July 2011, the Company entered into a one and a half year credit facility agreement with Bank of China. The facility has a maximum borrowing amount of \$436.5 million (CNY 2,750 million), including \$7.14 million (CNY 45 million) for working capital and \$429 million (CNY 2,705 million) for trade finance. The facility bears interest at 6.56%. The Company has drawn down \$7.14 million (CNY 45 million) for working capital and \$359 million (CNY 2,261.6 million) for trade finance as of December 31, 2011.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**16. OTHER FINANCIAL ASSETS/LIABILITIES**

Following are the outstanding notional balances and the estimated fair value of the Company's foreign-currency forward exchange contracts as of December 31, 2010 and 2011:

|                                     | As of December 31, |                      |                 |                      |
|-------------------------------------|--------------------|----------------------|-----------------|----------------------|
|                                     | 2010               |                      | 2011            |                      |
|                                     | Notional Amount    | Estimated Fair Value | Notional Amount | Estimated Fair Value |
| Foreign exchange forward contracts: |                    |                      |                 |                      |

Deliverable contracts:

|   |                   |                  |                 |                |
|---|-------------------|------------------|-----------------|----------------|
| Qualify for cash flow hedge                       | \$ 628.2          | \$ (22.4)        | \$ 401.8        | \$ 36.8        |
| Not qualify for cash flow hedge                   | 1,411.2           | (18.3)           | 455.7           | (6.5)          |
| Non deliverable contracts                         | 18.0              | (0.1)            | —               | —              |
| Non deliverable options                           | 120.0             | 0.1              | —               | —              |
| Total foreign-currency exchange forward contracts | <u>\$ 2,177.4</u> | <u>\$ (40.7)</u> | <u>\$ 857.5</u> | <u>\$ 30.3</u> |

Other financial assets are classified as:

|             |                |                |
|-------------|----------------|----------------|
| Current     | \$ 15.4        | \$ 37.4        |
| Non-current | —              | —              |
|             | <u>\$ 15.4</u> | <u>\$ 37.4</u> |

Other financial liabilities are classified as:

|             |                  |                |
|-------------|------------------|----------------|
| Current     | (56.1)           | (7.1)          |
| Non-current | —                | —              |
|             | <u>(56.1)</u>    | <u>(7.1)</u>   |
| Total       | <u>\$ (40.7)</u> | <u>\$ 30.3</u> |

The Company recorded foreign-currency forward exchange losses not under hedge accounting of \$8.0 million, \$49.8 million and \$93.0 million in other income (expense) net for the years ended December 31, 2009, 2010 and 2011, respectively. The Company qualified for cash flow hedge accounting for a portion of the forward contracts entered into in 2010 and 2011 with a total notional amount of \$628.2 million and \$401.8 million, respectively. A total amount of \$19.0 million unrealized loss associated with those forward contracts entered into in 2010 recorded in other comprehensive income as of December 31, 2010 was settled in 2011 and then recognized in other income (expense) net. A total amount of \$50.3 million unrealized gain associated with forward contracts entered into in 2011 was recorded in other comprehensive income as of December 31, 2011 and will be settled and recognized in other income (expense) net in 2012.

## 17. ACCRUED WARRANTY COSTS

The movement of the Company's accrued warranty costs is summarized below:

|                         | For the Years Ended December 31, |                |
|-------------------------|----------------------------------|----------------|
|                         | 2010                             | 2011           |
| Beginning balance       | \$ 55.2                          | \$ 81.0        |
| Warranty provision      | 28.8                             | 31.2           |
| Warranty costs incurred | (3.0)                            | (18.2)         |
| Translation             | —                                | 0.1            |
| Ending balance          | <u>\$ 81.0</u>                   | <u>\$ 94.1</u> |

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## 18. CAPITAL LEASE OBLIGATIONS

The Company conducts a major part of its operations under leased machinery and equipment in Japan, and part of its operations under leased plants in China. The Company has entered into leases for building, machinery and equipment with payment terms varying from three to 12 years. All of the leases of building, machinery and equipment are classified as capital leases and expire over the next 12 years. The following is an analysis of the leased property under capital lease by major classes:

|                                   | December 31,<br>2011 |
|-----------------------------------|----------------------|
| Building                          | \$ 97.8              |
| Machinery and equipment           | 54.5                 |
| Furniture, fixtures and equipment | 7.4                  |
| Total                             | <u>159.7</u>         |
| Less: Accumulated depreciation    | <u>(17.1)</u>        |
| Total                             | <u>\$ 142.6</u>      |

The following is a schedule of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of December 31, 2011:

|      | At<br>December 31,<br>2011 |
|------|----------------------------|
| 2012 | \$ 36.8                    |

|  |                 |
|--|-----------------|
| 2013   | 43.5            |
| 2014   | 7.0             |
| 2015   | 57.9            |
| 2016   | 7.0             |
| Later years  | 25.8            |
| <b>Total minimum lease payments</b>                | <b>178.0</b>    |
| <b>Less: Amount representing interest</b>          | <b>(24.2)</b>   |
| <b>Present value of net minimum lease payments</b> | <b>\$ 153.8</b> |
| <b>Analysis as:</b>                                |                 |
| <b>Current</b>                                     | <b>36.8</b>     |
| <b>Non-current</b>                                 | <b>141.2</b>    |
|  | <b>\$ 178.0</b> |

The above capital lease obligations are included in other current liabilities and other long-term liabilities in the consolidated balance sheets.

## 19. MAINLAND CHINA CONTRIBUTION PLAN AND PROFIT APPROPRIATION

### (a) China Contribution Plan

Full time employees of the Company in the PRC participate in a government-mandated multi-employer defined contribution plan pursuant to which certain pension benefits, medical care, unemployment insurance, employee housing fund and other welfare benefits are provided to employees. PRC labor regulations require the Company to accrue for these benefits based on a certain percentage of the employees' salaries. The total

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

contribution for such employee benefits was \$6.5 million, \$22.5 million and \$20.3 million for the years ended December 31, 2009, 2010 and 2011, respectively. The Company has no further obligations subsequent to payment of these amounts to the PRC government.

### (b) Statutory Reserves

Pursuant to laws applicable to entities incorporated in the PRC, the subsidiaries of the Company in the PRC must make appropriations from after-tax profit to non-distributable reserve funds. These reserve funds include one or more of the following: (i) a general reserve, (ii) an enterprise expansion fund and (iii) a staff bonus and welfare fund. Subject to certain cumulative limits, the general reserve fund requires an appropriation of 10% of after tax profit until the accumulative amount of such reserves reaches 50% of its registered capital (in accordance with relevant PRC Company Law and regulations and the Articles of Association of the Company's PRC subsidiaries); the other fund appropriations are at the subsidiaries' discretion. These reserve funds can only be used for specific purposes of enterprise expansion and staff bonus and welfare and are not distributable as cash dividends. The appropriation made by the Company's PRC subsidiaries in 2009, 2010 and 2011 was \$30.7 million, \$0.5 million and \$7.9 million, respectively.

## 20. SHARE OPTIONS AND RESTRICTED SHARES

In April 2005, the Company adopted a stock option scheme (the "Option Plan") which allows the Company to offer a variety of incentive awards to employees, directors and consultants of the Company to provide grants of share-based compensation as incentives and rewards to encourage employees, officers, consultants and directors in the long-term success of the Company. As of December 31, 2011, options to purchase up to 18.5 million ordinary shares are authorized under the Option Plan. Share options are granted to employees at exercise prices equal to the fair market value of ordinary shares on the date of grant and have a term of five years. Generally, share option grants to employees vest over three years from date of grant while certain options granted vest immediately. Restricted shares are granted to employees at exercise prices equal to zero and generally vest over one to five years. The Company issues new shares of common stock upon the issuance of restricted stock and the exercise of stock options. As of December 31, 2011, options to purchase 16.8 million ordinary shares were granted under the Option Plan.

Share-based compensation cost was approximately \$6.6 million, \$14.9 million and \$12.5 million for the years ended December 31, 2009, 2010 and 2011, respectively.

### *Options to Employees and Non-employees*

A summary of the option activity and information regarding options outstanding as of December 31, 2011 is as follows:

| Number<br>of<br>Options | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contract<br>Life | Aggregate<br>Intrinsic<br>Value |
|-------------------------|--|--|---------------------------------|
|-------------------------|--|--|---------------------------------|



|  | (In millions, except price and contract life data) |         |           |   |
|--|--|---------|-----------|---|
| Options outstanding on January 1, 2011   | 3.9  | 8.9673  |           |   |
| Forfeited                                | (0.4)  | 13.4568 |           |   |
| Exercised                                | (0.4)  | 6.9220  |           |   |
| Options outstanding on December 31, 2011 | 3.1  | 8.5833  | 3.8 years | — |
| Options vested at December 31, 2011      | 3.1  | 8.5833  | 3.8 years | — |
| Options exercisable at December 31, 2011 | 3.1  | 8.5833  | 3.8 years | — |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

No options were granted to employees during the years ended December 31, 2010 or 2011.

Total intrinsic value of options exercised for the years ended December 31, 2009, 2010 and 2011 was \$2,151,515, \$764,452 and \$624,624, respectively.

As of December 31, 2011, as all outstanding options are vested, there is no unrecognized compensation expense related to unvested share-based compensation arrangements granted under the Option Plan.

***Restricted Shares to Employees***

The Company granted 1.6 million, 1.6 million and 0.2 million restricted shares during the years ended December 31, 2009, 2010 and 2011, respectively, with an aggregate grant-date fair value of approximately \$21.8 million, \$13.2 million and \$1.9 million, respectively. During the years ended December 31, 2009, 2010 and 2011, 142,605, 707,051 and 454,538 shares of restricted stock were vested with a total grant date fair value of \$3.8 million, \$10.7 million and \$5.7 million, respectively.

These shares were granted in anticipation of services to be provided during the respective vesting periods. The Company recorded the fair value of unvested shares equal to the market price on the date of grant with related compensation expense recognized over the vesting period. Until vested, the restricted shares are not transferable and may not be sold, pledged or otherwise transferred.

The following table summarizes the activity of unvested restricted stock shares during the year ended December 31, 2011:

|                               | Number of<br>Restricted<br>Shares   | Weighted<br>Average<br>Fair Value<br>at Grant<br>Date |
|-------------------------------|-------------------------------------|---|
|                               | (In millions, except price<br>data) |   |
| Unvested at January 1, 2011   | 3.7                                 | \$ 12.30  |
| Granted                       | 0.2                                 | 8.27  |
| Vested                        | (0.5)                               | 12.50   |
| Forfeited                     | (0.1)                               | 13.73   |
| Unvested at December 31, 2011 | 3.3                                 | 12.11   |

As of December 31, 2011, there was \$15.6 million of total unrecognized compensation cost related to unvested restricted shares to be recognized over a weighted-average period of 3.1 years.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**21. OTHER INCOME(EXPENSE)**

|                   | Year Ended December 31, |        |        |
|-------------------|-------------------------|--------|--------|
|                   | 2009                    | 2010   | 2011   |
| Government grants | \$ 0.7                  | \$ 1.2 | \$ 2.0 |

|                                   |               |                  |                   |
|-----------------------------------|---------------|------------------|-------------------|
| Loss on financial derivatives     | (8.0)         | (49.8)           | (93.0)            |
| Convertible notes repurchase gain | 9.5           | —                | —                 |
| Investment impairment losses      | —             | —                | (45.0)            |
| Others                            | 0.4           | 0.9              | 2.9               |
|                                   | <u>\$ 2.6</u> | <u>\$ (47.7)</u> | <u>\$ (133.1)</u> |

## 22. TAX EXPENSE

The tax (expense) benefit comprises:

|              | Year Ended December 31, |                  |                |
|--------------|-------------------------|------------------|----------------|
|              | 2009                    | 2010             | 2011           |
| Current Tax  | \$ (8.5)                | \$ (64.2)        | \$ (25.7)      |
| Deferred Tax | 6.0                     | 40.4             | 72.9           |
|              | <u>\$ (2.5)</u>         | <u>\$ (23.8)</u> | <u>\$ 47.2</u> |

The tax effect on discontinued operations was nil for the years ended December 31, 2009, 2010 and 2011.

Suntech Power is a tax exempted company incorporated in the Cayman Islands.

Power Solar BVI and Bright Path are tax exempted companies incorporated in the BVI.

Suntech Japan is subject to Japan's corporate (national), inhabitants and enterprise (local) taxes which, when aggregated, result in a normal effective statutory tax rate of approximately 41%.

Suntech Power International Ltd is located in Schaffhausen, Switzerland, which is outside of Zurich, and is subject to a formal federal corporate income tax of approximately 7.83%. However, Suntech Power International Ltd has a tax ruling with the federation, and, as a result of this tax ruling, the effective federal tax rate in 2011 for Suntech Power International Ltd would have been 3.52% had it been profitable.

Suntech America is subject to US federal corporate income tax rate of 35% and California's income tax rate of approximately 9%.

Kuttler is incorporated in Germany and is subject to a 30% corporate tax rate.

Wuxi Suntech is governed by the PRC Enterprise Income Tax Laws ("the EIT Law"). Wuxi Suntech renewed its "High and New Technology Enterprise" ("HNTE") status with the relevant tax authorities on December 1, 2011. It is entitled to a preferential tax rate of 15% for another three years from 2011 to 2013. Whether Wuxi Suntech can be qualified for HNTE afterwards is uncertain, therefore, the Company calculated the deferred tax to be realized in and after 2014 using the tax rate of 25%. If Wuxi Suntech can renew the title of HNTE on September 24, 2014 and afterwards, the deferred tax asset will decrease by \$14.5 million.

Luoyang Suntech is located in Luoyang's High and New Technology Zone and is subject to a 25% statutory income tax rate. As a manufacturing oriented Foreign Invested Enterprise ("FIE"), it is exempt from income taxes for its first two profitable years of operation after taking into account any tax losses carried forward from prior years (from 2007 to 2008), and a 50% tax deduction for the succeeding three years thereafter (from 2009 to 2011). Luoyang Suntech renewed its preferential tax treatment as a HNTE with the tax rate of 15% with the relevant tax authorities on December 30, 2011. The applicable tax rate of 15% will be effective for 2 years from 2012 to 2013.

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Shenzhen Suntech is located in the Shenzhen Special Zone and was established before the promulgation date of the new Enterprise Income Tax Law ("EIT Law") and was entitled to a preferential lower tax rate of 15%. Shenzhen Suntech was provided a five-year transition period starting from the effective date of the EIT Law, which was January 1, 2008. 2008 was the first transition year and the uniform tax rates in 2008, 2009, 2010 and 2011 were 18%, 20%, 22% and 24%, respectively.

SEE is incorporated in China and subject to an income tax rate of 25%.

Kuttler Automation Systems (Suzhou) Co., Ltd is in China and was approved as a HNTE in December 2009. As a result, it was entitled to a preferential enterprise income tax rate of 15% from 2009 to 2011. As of the date of this annual report, it is in the process of applying for the renewal of its "HNTE" certificate.

ZJ Rietech is located in Yangzhong Economic Development Zone and was approved as a HNTE on November 8, 2011, which will be effective for three years from fiscal year 2011 to fiscal year 2013.

YZ Rietech and ZJ Rende is incorporated in China and subject to an income tax rate of 25%.

### **Uncertain tax positions**

According to PRC Tax Administration and Collection Law, the statute of limitations is three years if the underpayment of taxes is due to computational errors made by the taxpayer or withholding agent. The statute of limitations will be extended five years under special circumstances, which are not clearly defined (but an underpayment of tax liability exceeding RMB0.1 million is specifically listed as a special circumstance). In the case of a related party transaction, the statute of limitations is 10 years. There is no statute of limitations in the case of tax evasion. From inception to 2011, the Company, excluding the US subsidiaries, is subject to examination of the PRC tax authorities. The Company classifies interest and penalties associated with taxes as income tax expense. Such charges were immaterial for the years ended December 31, 2009, 2010 and 2011.

The U.S. subsidiary's federal income tax returns and Maryland state income tax returns for 2009 through 2011 are open tax years, subject to examination by the relevant tax authorities.

The company's unrecognized tax benefit and related additional liabilities are insignificant for the years ended December 31, 2009, 2010 and 2011.

The principal components of the deferred income tax assets and liabilities are as follows:

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## **SUNTECH POWER HOLDINGS CO., LTD.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

|  | At December 31, |                |
|--|-----------------|----------------|
|  | 2010            | 2011           |
| Net loss carried forward                           | \$ 28.7         | \$ 48.0        |
| Accrued warranty costs                             | 17.0            | 20.8           |
| Depreciation of property, plant and equipment      | 3.3             | 8.5            |
| Impairment of long-lived assets                    | 14.1            | 16.9           |
| Provision for inventories and purchase commitments | 3.9             | 29.6           |
| Provision for pension                              | 1.3             | 0.2            |
| Government grant                                   | 2.2             | 2.3            |
| Pre-operating expense                              | 0.1             | 0.1            |
| Sales commission fee                               | 1.1             | 3.0            |
| Accrued other expenses                             | 5.1             | 5.3            |
| Unrealized investment gain                         | (4.7)           | 0.9            |
| Accrued payroll                                    | 5.9             | 3.8            |
| Intangible assets                                  | (55.7)          | (0.4)          |
| Unrealized fair value adjustments                  | 6.1             | (5.4)          |
| Others   | 2.4             | 2.2            |
| <b>Total deferred tax assets</b>                   | <b>30.8</b>     | <b>135.8</b>   |
| Valuation allowance                                | (23.8)          | (64.8)         |
| <b>Net deferred tax assets</b>                     | <b>\$ 7.0</b>   | <b>\$ 71.0</b> |
| Deferred tax assets/(liabilities) are analyzed as: |                 |                |
| Current  | \$ 22.6         | \$ 21.4        |
| Non-current  | (15.6)          | 49.6           |
| <b>Total</b>                                       | <b>\$ 7.0</b>   | <b>\$ 71.0</b> |

The Company considers positive and negative evidence to determine whether some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, the Company believe it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowances. The amount of the deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry-forward period are reduced. The Group has net operating losses of \$276.0 million as of December 31, 2011, which will expire between 2012 and 2016.

In accordance with the EIT Law, dividends, which arise from profits of FIEs earned after January 1, 2008, are subject to a 10% withholding income tax. In addition, under certain tax treaties between the PRC and Hong Kong, if the foreign investor is incorporated in Hong Kong and qualifies as the beneficial owner, the applicable withholding tax rate is reduced to 5%, if the investor holds at least 25% in the FIE, or 10%, if the investor holds less than 25% in the

FIE. A deferred tax liability should be recognized for the undistributed profits of PRC companies unless the Company has sufficient evidence to demonstrate that the undistributed dividends will be reinvested and the remittance of the dividends will be postponed indefinitely. The Company certified that the undistributed earnings of

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

the Group's PRC subsidiaries of \$205.7 million as of December 31, 2011 is permanently reinvested, therefore, no provision for PRC dividend withholding tax has been provided thereon.

The effective income tax rate differs from the PRC enterprise income rate of 25% for the reason set forth as follows:

|   | Year Ended December 31, |       |       |       |
|---|-------------------------|-------|-------|-------|
|   | 2009                    | 2010  | 2011  | 2011  |
| PRC enterprise income tax                           | 25%                     | 25%   | 25%   | 25%   |
| Effect of tax holiday and incentive                 | (11)%                   | (46)% | 0%    | 0%    |
| Effect of tax in foreign jurisdiction               | 19%                     | 96%   | (17)% | (17)% |
| Other expenses not deductible for tax purpose       | 5%                      | 18%   | (1)%  | (1)%  |
| Other income not taxable                            | (2)%                    | (2)%  | —     | —     |
| Tax exemption and tax relief granted to the Company | (34)%                   | (39)% | —     | —     |
| Deferred tax effect due to tax rate change          | 1%                      | (9)%  | —     | —     |
| Valuation allowance                                 | —                       | (7)%  | (4)%  | (4)%  |
| Others  | —                       | —     | 1%    | 1%    |
| Effective income tax rate                           | 3%                      | 36%   | 4%    | 4%    |

The aggregate amount and per share effect of tax holidays are as follows (in millions, except per share data):

|                             | Year Ended December 31, |         |           |           |
|-----------------------------|-------------------------|---------|-----------|-----------|
|                             | 2009                    | 2010    | 2011      | 2011      |
| The aggregate dollar effect | \$ 31.9                 | \$ 27.2 | \$ (8.1)  | \$ (8.1)  |
| Per share effect — basic    | \$ 0.19                 | \$ 0.15 | \$ (0.05) | \$ (0.05) |
| Per share effect — diluted  | \$ 0.19                 | \$ 0.15 | \$ (0.05) | \$ (0.05) |

**23. RELATED PARTY TRANSACTIONS AND BALANCES**

Due to the significant impact of the transactions between the Company and Investee Companies of GSF on the financial statements, the Company has separately disclosed the transaction amount and balance with them in the face of consolidated financial statement and Note 6, "Account receivable and other receivable". Other than this, the Company has the following related party transactions.

The balances due from related parties are primarily from operating activities including prepayments for material procurement and module sales.. The balances are as follows:

|                                  | At December 31 |         |             |         |
|----------------------------------|----------------|---------|-------------|---------|
|                                  | Current        |         | Non-current |         |
|                                  | 2010           | 2011    | 2010        | 2011    |
| Amounts due from related parties |                |         |             |         |
| Shunda                           | \$ 7.8         | \$ —    | \$ —        | \$ —    |
| Xi'an Longi                      | 1.9            | —       | 15.5        | —       |
| Nitol                            | 1.0            | —       | 9.2         | —       |
| Hoku                             | —              | 0.3     | 2.0         | 1.9     |
| Asia Silicon *                   | 15.0           | 3.4     | 67.4        | 65.7    |
| Ningxia Zhongjieneng             | 1.1            | 0.3     | —           | —       |
| Huadain Ningdong                 | —              | 3.2     | —           | —       |
| Ningxia Diantou                  | —              | 3.5     | —           | —       |
| Wuxi Sunshine                    | 24.2           | 50.8    | —           | —       |
| Jiangsu Dongtai                  | 3.6            | 4.8     | —           | —       |
| Suntech Macao                    | 0.1            | 0.1     | —           | —       |
| Wuxi Wontech                     | 0.1            | —       | —           | —       |
| Infigen Suntech Australia        | 0.3            | 1.3     | —           | —       |
|                                  | \$ 55.1        | \$ 67.7 | \$ 94.1     | \$ 67.6 |

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## SUNTECH POWER HOLDINGS CO., LTD.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Analysis of allowances for amounts due from related parties is as follows:

|                                 | At December 31, |         |
|---------------------------------|-----------------|---------|
|                                 | 2010            | 2011    |
| Beginning of the year           | \$ —            | \$ 8.0  |
| Allowances made during the year | 8.0             | 21.1    |
| Write off                       | —               | —       |
| Closing balance                 | \$ 8.0          | \$ 29.1 |

Balances due to related parties are from operating activities including payables for purchases of materials, advance from customers for module purchase and advances from senior management. The advances from senior management are unsecured, interest free and have no fixed repayment terms. The balances due are as follows:

|                               | At December 31 |          |
|-------------------------------|----------------|----------|
|                               | 2010           | 2011     |
| Amount due to related parties |                |          |
| Shunda                        | \$ 2.1         | \$ —     |
| Senior management             | 0.5            | 0.4      |
| Xi'an Longi                   | 4.1            | 51.4     |
| Asia Silicon *                | 77.7           | 82.5     |
| Huadian Ningdong              | 2.8            | —        |
| Wuxi Sunshine                 | 6.7            | 0.1      |
|                               | \$ 93.9        | \$ 134.4 |

**Related Party Transactions**

Other than the transactions with Investee Companies of GSF, as mentioned above, the Company has the following related party transactions:

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## SUNTECH POWER HOLDINGS CO., LTD.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| Name of Related Party | Transaction Nature | Year Ended December 31, |          |          |
|-----------------------|--------------------|-------------------------|----------|----------|
|                       |                    | 2009                    | 2010     | 2011     |
| Shunda                | Purchases          | \$ 118.3                | \$ 167.6 | \$ 10.9  |
|                       | Sales              | \$ 6.9                  | \$ —     | \$ —     |
| Glory                 | Purchases          | 101.0                   | 72.1     | —        |
|                       | Sales              | 11.3                    | 8.9      | —        |
| Xi'an Longi           | Purchases          | 75.6                    | 243.9    | 131.1    |
|                       | Sales              | 10.8                    | 4.6      | —        |
| Nitol                 | Purchases          | 0.2                     | 0.8      | —        |
| Guoxin Huai'an        | Sales              | 2.1                     | 3.1      | 0.1      |
| Ningxia Diantou       | Sales              | 7.1                     | 1.2      | 0.4      |
| Jiangsu Dongtai       | Sales              | —                       | —        | 11.7     |
| Ningxia Zhongjieneng  | Sales              | 20.2                    | 14.6     | —        |
| Ningxia Huadian       | Sales              | 5.9                     | 17.1     | 0.8      |
| Jiangsu Huadian       | Sales              | N/A                     | 23.4     | —        |
| Asia Silicon *        | Purchases          | —                       | 76.9     | 92.3     |
| Wuxi Sunshine         | Sales              | N/A                     | 6.7      | 4.0      |
|                       | Purchases          | N/A                     | 5.9      | 263.8    |
| Total                 | Purchases          | \$ 295.1                | \$ 567.2 | \$ 450.2 |
|                       | Sales              | \$ 64.3                 | \$ 79.6  | \$ 17.0  |

\* Asia Silicon is still deemed a related party to the Company as of December 31, 2011 as affiliates of Dr. Shi are the largest shareholders in Asia Silicon, even though the Company disposed of this investment in 2010.

## 24. COMMITMENTS AND CONTINGENCIES

### a) Operating lease commitments

The Company has operating lease agreements for its office properties. Such leases have remaining terms ranging from 12 to 24 months and are renewable upon negotiation. Lease expense was \$3.5 million, \$4.3 million and \$3.5 million for the years ended December 31, 2009, 2010 and 2011, respectively.

Future minimum lease payments under non-cancellable operating lease agreements at December 31, 2011 are as follows:

#### Twelve Months Ending December 31:

|                  |    |            |
|------------------|----|------------|
| 2012             | \$ | 1.3        |
| 2013             |    | 1.1        |
| 2014             |    | 1.0        |
| 2015             |    | 0.7        |
| 2016 and forward |    | 0.6        |
| Total            | \$ | <u>4.7</u> |

### b) Commitments

As of December 31, 2011, commitments outstanding for the purchase of property, plant and equipment approximated \$8.6 million, the majority of which will be fulfilled in 2012. The Company entered into several short-term purchase agreements, other than those long-term obligations disclosed in c), with certain suppliers whereby the Company is committed to purchase a minimum amount of raw materials to be used in the manufacture of its products. As of December 31, 2011, future minimum purchases remaining under these agreements approximated \$60.0 million.

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

### c) Long-term obligation

In order to secure adequate and timely supply of polysilicon and silicon, the Company entered into a number of multi-year supply agreements from 2006 through 2011.

A portion of the Company's multi-year supply agreements are structured as "take or pay" arrangements which allow the supplier to invoice the Company for the full purchase price of polysilicon or silicon wafers the Company is obligated to purchase each year at predetermined prices, whether or not the Company actually orders the required volume. Purchase obligations under "take or pay" arrangements are as follows (in millions):

#### Twelve Months Ending December 31:

|            |                   |
|------------|-------------------|
| 2012       | 242.2             |
| 2013       | 229.0             |
| 2014       | 175.3             |
| 2015       | 199.3             |
| Thereafter | 537.6             |
| Total      | <u>\$ 1,383.4</u> |

In addition to "take or pay" arrangements, future minimum obligations under other long-term supply agreements, for which prices are generally negotiated annually, are as follows (based on market prices as of December 31, 2011):

#### Twelve Months Ending December 31:

|            |                   |
|------------|-------------------|
| 2012       | 311.1             |
| 2013       | 485.7             |
| 2014       | 269.9             |
| Thereafter | 2,019.5           |
| Total      | <u>\$ 3,086.2</u> |

### Legal matters

The Company is a party to legal matters and claims that are normal in the course of its operations. While the Company believes that the ultimate outcome of these matters will not have a material effect on our financial position, results of operations or cash flows, the outcome of these matters is not

determinable with certainty and negative outcomes may adversely affect the Company.

The Company's subsidiary, Suntech Japan, is the defendant in litigation involving a competitor claiming approximately EUR16.4 million (\$21.3 million) from alleged breach through 2008 of a solar cell supply contract. In May 2011, the competitor increased its claim amount by an additional EUR 4.1 million (\$5.0 million). In November 2011, the German trial court ruled in favor of the competitor. The court ordered Suntech Japan to pay the competitor Euro 14.0 million (\$18.2 million) plus interest and is liable for 80% the competitor's legal expenses. The Company has accrued a liability of \$17.5 million for this matter based on the court ruling, partially offset by the estimated fair value of solar cells Suntech Japan is entitled to receive as part of the EUR 14.0 million settlement. The Company believes that the likelihood of actual payments exceeding the accrued liability of \$17.5 million is remote. In February 2012, Suntech Power Japan Corporation appealed the ruling. In April 2012, the competitor filed a petition for insolvency, which by operation of law, the insolvency administrator will decide whether to continue with these proceedings.

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## SUNTECH POWER HOLDINGS CO., LTD.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In October 2011, a trade action was filed with US governmental agencies in Washington, DC, alleging that imports of crystalline silicon photovoltaic cells and modules from China were sold at less than fair value and unfairly subsidized in violation of US antidumping and countervailing duty laws. The Company was identified as one of several Chinese exporters of these products to the US market and its US affiliate as one of the US importers. Violations of these laws can result in the retroactive imposition of significant additional duties on imports of these products from China. On March 20, 2012, the US Department of Commerce's preliminary determination of countervailing duties stipulated a Company-specific rate of 2.90%, which may be applied retroactively 90 days from March 26, 2012 (Federal Register notice date). The Company believes that this preliminary determination does not have significant impact on the Company's consolidated financial statements for the year ended December 31, 2011.

#### d) Guarantee to GSF investee companies

In May 2010, a third party financial institution granted a debt facility of approximately EUR554.2 million to the GSF investee companies for which the Company provided a guarantee. GSF Capital Pte Ltd., the parent of the general partner of GSF and an unrelated party, offered to pledge a total amount of EUR560.0 million in German Government Bonds as security for the Company's obligations under the guarantee.

The German Government Bonds that are pledged are registered in the name of, and held by, GSF Capital Pte Ltd. The Company has entered into a pledge agreement with GSF Capital Pte Ltd. with respect to the German Government Bonds pursuant to which the Company has the right (among other things), in the event any amounts owed under the project financing facility guaranteed by the Company are not paid by the GSF investee company, to exercise the power to sell or otherwise dispose of the German Government Bonds without further notice to GSF Capital Pte Ltd., and apply the proceeds thereof towards the satisfaction of the secured liabilities. The fair value of the debt guarantee was approximately USD2 million as of the effective date of this guarantee. This debt guarantee is recorded as part of the investment in Global Solar Fund, see "Note 10, Investments In Affiliates", and will be amortized into equity in net earnings (loss) of affiliates through the term of the guarantee. The carrying amount of the guarantee was \$1.8 million as of December 31, 2011.

#### 25. SEGMENT INFORMATION

The Company operates in a single business segment that includes the design, development and manufacture of PV products. The following table summarizes the Company's net revenues generated from different geographic locations:

|                    | Year Ended December 31, |            |            |
|--------------------|-------------------------|------------|------------|
|                    | 2009                    | 2010       | 2011       |
| Europe:            |                         |            |            |
| — Germany          | \$ 701.8                | \$ 818.5   | \$ 631.0   |
| — Spain            | 61.1                    | 86.5       | 44.6       |
| — Italy            | 200.1                   | 473.9      | 150.6      |
| — France           | 108.4                   | 223.0      | 239.0      |
| — Benelux          | —                       | —          | 132.5      |
| — Others           | 182.1                   | 315.8      | 232.1      |
| Europe Total       | 1,253.5                 | 1,917.7    | 1,429.8    |
| United States      | 160.4                   | 443.3      | 723.7      |
| China              | 75.7                    | 154.0      | 371.6      |
| Australia          | 33.5                    | 120.0      | 136.4      |
| Japan              | 81.6                    | 134.2      | 143.9      |
| Others             | 88.6                    | 132.7      | 341.2      |
| Total net revenues | \$ 1,693.3              | \$ 2,901.9 | \$ 3,146.6 |

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table summarizes the Company's allocable long-lived assets, including property plant and equipment, certain intangible assets, long-term investments, long-term prepayment, long-term loan to suppliers, long-term deferred expenses, long-term amount due from related parties and other non-current assets, by geographic locations:

|        | As of December 31, |            |
|--------|--------------------|------------|
|        | 2010               | 2011       |
| China  | \$ 1,530.4         | \$ 1,684.0 |
| Japan  | \$ 133.7           | \$ 8.3     |
| Europe | \$ 105.0           | \$ 202.8   |

**26. MAJOR CUSTOMERS**

No customer accounted for more than 10% of total revenue in the years ended December 31, 2009, 2010 and 2011.

The customer holding the largest accounts receivable represents 5% and 7% of the total accounts receivable at December 31, 2010 and 2011, respectively. The customer holding the second largest accounts receivable balance represents 4% and 6% of the accounts receivable balance at December 31, 2010 and 2011, respectively.

**27. DISCONTINUED OPERATIONS**

The Company voluntarily liquidated CSG Solar AG ("CSG"), a subsidiary of the Company dedicated to the research and development of specialized crystalline silicon thin film technology, during the year ended December 31, 2011. The Company does not expect to receive any proceeds from the liquidation. On June 21, 2011, an administrator was assigned by the court to find possible solutions to save all or parts of CSG in the interest of the employees and the creditors. The Company was restricted from accessing CSG resources and has been treated as a creditor since then. The Company recorded the \$14.1 million carrying value of the consolidated net assets in CSG as a loss from discontinued operations. CSG did not generate any revenue as it was a research and development center. Net losses of CSG were insignificant during the years ended December 31, 2009, 2010, and 2011.

**28. RESTRICTED ASSETS**

Relevant PRC laws and regulations permit payments of dividends by the Company's PRC subsidiaries only out of their related earnings, if any, as determined in accordance with PRC accounting standards and regulations. As a result of these PRC laws and regulations, the Company's PRC subsidiaries are restricted in their abilities to transfer a portion of their net assets either in the form of dividends, loans or advance, which restricted portion amounted to \$619.3 million as of December 31, 2011. This amount is made up of the registered equity of the Group's PRC subsidiaries and the statutory reserves disclosed in Note 19.

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**SUNTECH POWER HOLDINGS CO., LTD.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**29. SUBSEQUENT EVENTS**

On January 3, 2012, the Company granted 2,850,000 restricted shares to certain employees. Of the 2,850,000 restricted shares granted, 50,000 restricted shares vested on January 3, 2012, 560,000 restricted shares will vest ratably on January 3 of each of the following five years.

On March 20, 2012, the Department of Commerce of the United States announced its affirmative preliminary determination in the countervailing duty ("CVD") investigation of imports of crystalline silicon photovoltaic cells from the People's Republic of China, regardless of whether it has been assembled into modules or solar cells. Wuxi Suntech, as a mandatory respondent, received a preliminary CVD of 2.9%. As a result of this preliminary determination, the Department of Commerce will instruct U.S. Customs and Border Protection to collect a cash deposit or bond based on these preliminary rates, which is applicable to all entries of Chinese modules or solar cells made within 90 days prior to the preliminary determination date.

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**Additional Information — Financial Statement Schedule I**

**SUNTECH POWER HOLDINGS CO., LTD.**



**FINANCIAL INFORMATION OF PARENT COMPANY**

**BALANCE SHEETS**

|   | December 31,                         |                   |
|---|--------------------------------------|-------------------|
|   | 2010                                 | 2011              |
|   | (In millions, except per share data) |                   |
| <b>ASSETS</b>   |                                      |                   |
| Current assets:   |                                      |                   |
| Cash and cash equivalents   | \$ 14.8                              | \$ 19.2           |
| Restricted cash   | 27.9                                 | —                 |
| Other current assets  | 0.3                                  | 0.4               |
| Total current assets  | 43.0                                 | 19.6              |
| Amounts due from related parties  | 1,490.4                              | 1,522.6           |
| Investments in affiliates and subsidiaries  | 1,051.3                              | 411.8             |
| Long-term prepayments   | 95.3                                 | —                 |
| Long-term loans to suppliers  | 53.0                                 | —                 |
| Restricted cash — non-current   | —                                    | 21.7              |
| Other non-current asset   | —                                    | 5.4               |
| <b>TOTAL ASSETS</b>   | <b>\$ 2,733.0</b>                    | <b>\$ 1,981.1</b> |
| <b>LIABILITIES AND EQUITY</b>   |                                      |                   |
| Current liabilities:  |                                      |                   |
| Amounts due to related parties  | \$ 306.0                             | \$ 400.9          |
| Current portion of convertible notes  | —                                    | 3.8               |
| Other current liabilities   | 5.9                                  | 47.2              |
| Total current liabilities   | 311.9                                | 451.9             |
| Convertible notes   | 551.2                                | 580.9             |
| Other non-current liabilities   | 2.2                                  | 1.9               |
| Total liabilities   | 865.3                                | 1,034.7           |
| Equity:   |                                      |                   |
| Ordinary shares, par value \$0.01, 500,000,000 shares authorized, 180,071,575 and 180,839,781 shares issued, respectively | 1.8                                  | 1.8               |
| Additional paid-in capital  | 1,134.8                              | 1,148.0           |
| Retained earnings   | 653.6                                | (365.0)           |
| Other comprehensive reserve   | 77.5                                 | 161.6             |
| Total equity  | 1,867.7                              | 946.4             |
| <b>TOTAL LIABILITIES AND EQUITY</b>   | <b>\$ 2,733.0</b>                    | <b>\$ 1,981.1</b> |

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**FINANCIAL INFORMATION OF PARENT COMPANY**

**INCOME STATEMENT**

|   | Years Ended December 31,              |                 |                     |
|---|---------------------------------------|-----------------|---------------------|
|   | 2009                                  | 2010            | 2011                |
|   | (In millions, except per share data.) |                 |                     |
| Cost of revenues  | \$ 9.9                                | \$ 10.5         | \$ 95.3             |
| Selling expenses  | —                                     | —               | 2.1                 |
| General and administrative (income) expense, net                      | (0.5)                                 | (0.5)           | 122.2               |
| Research and development expenses                                     | 0.8                                   | 0.2             | 0.9                 |
| Total operating expenses  | 0.3                                   | (0.3)           | 125.2               |
| Loss from operations  | (10.2)                                | (10.2)          | (220.5)             |
| Interest expense  | (66.6)                                | (51.9)          | (56.7)              |
| Interest income   | 4.7                                   | 2.0             | 0.1                 |
| Other income (expense), net   | 11.9                                  | (7.5)           | (6.9)               |
| Loss before income taxes, and equity in earnings (loss) of affiliates | (60.2)                                | (67.6)          | (284.0)             |
| Tax (expense) benefit   | —                                     | —               | —                   |
| Equity in earnings (loss) of affiliates, net of taxes                 | 145.8                                 | 304.5           | (734.6)             |
| <b>Net income (loss) attributable to holders of ordinary shares</b>   | <b>\$ 85.6</b>                        | <b>\$ 236.9</b> | <b>\$ (1,018.6)</b> |

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## FINANCIAL INFORMATION OF PARENT COMPANY

## STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME

|   | Ordinary Shares                       |         | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Other<br>Comprehensive<br>Income | Total STP<br>Stockholders'<br>Equity |
|---|---------------------------------------|---------|----------------------------------|----------------------|----------------------------------|--------------------------------------|
|   | Number                                | \$      |                                  |                      |                                  |                                      |
|   | (In millions, except per share data.) |         |                                  |                      |                                  |                                      |
| Balance at January 1, 2009                                | 155.9                                 | \$ 1.56 | \$ 829.8                         | \$ 331.1             | \$ 63.4                          | \$ 1,225.9                           |
| Comprehensive income:                                     |                                       |         |                                  |                      |                                  |                                      |
| Net income  | —                                     | —       | —                                | 85.6                 | —                                | 85.6                                 |
| Foreign currency translation adjustments and others       | —                                     | —       | —                                | —                    | (3.3)                            | (3.3)                                |
| Net realized gain under cash flow hedge                   | —                                     | —       | —                                | —                    | 4.8                              | 4.8                                  |
| Total comprehensive income                                |                                       |         |                                  |                      |                                  | 87.1                                 |
| New issuance of ADS                                       | 23.0                                  | 0.23    | 276.9                            | —                    | —                                | 277.1                                |
| Exercise of stock options and restricted shares           | 0.3                                   | 0.01    | 1.4                              | —                    | —                                | 1.4                                  |
| Share-based compensation                                  | —                                     | —       | 6.6                              | —                    | —                                | 6.6                                  |
| Balance at December 31, 2009                              | 179.2                                 | \$ 1.8  | \$ 1,114.7                       | \$ 416.7             | \$ 64.9                          | \$ 1,598.1                           |
| Comprehensive income:                                     |                                       |         |                                  |                      |                                  |                                      |
| Net income  | —                                     | —       | —                                | 236.9                | —                                | 236.9                                |
| Foreign currency translation adjustments and others       | —                                     | —       | —                                | —                    | 31.6                             | 31.6                                 |
| Net realized gain under cash flow hedge                   | —                                     | —       | —                                | —                    | (19.0)                           | (19.0)                               |
| Total comprehensive income                                |                                       |         |                                  |                      |                                  | 249.5                                |
| Exercise of stock options and restricted shares           | 0.8                                   | —       | 0.8                              | —                    | —                                | 0.8                                  |
| Share-based compensation                                  | —                                     | —       | 14.9                             | —                    | —                                | 14.9                                 |
| Noncontrolling interest acquisition and capital injection | —                                     | —       | 4.4                              | —                    | —                                | 4.4                                  |
| Balance at December 31, 2010                              | 180.0                                 | \$ 1.8  | \$ 1,134.8                       | \$ 653.6             | \$ 77.5                          | \$ 1,867.7                           |
| Comprehensive (loss) income:                              |                                       |         |                                  |                      |                                  |                                      |
| Net loss  | —                                     | —       | —                                | (1,018.6)            | —                                | (1,018.6)                            |
| Foreign currency translation adjustments and others       | —                                     | —       | —                                | —                    | 33.9                             | 33.9                                 |
| Net realized gain under cash flow hedge                   | —                                     | —       | —                                | —                    | 50.3                             | 50.3                                 |
| Total comprehensive loss                                  |                                       |         |                                  |                      |                                  | (934.4)                              |
| Exercise of stock options and restricted shares           | 0.8                                   | —       | 2.2                              | —                    | —                                | 2.2                                  |
| Share based compensation                                  | —                                     | —       | 12.5                             | —                    | —                                | 12.5                                 |
| Noncontrolling interest acquisition and capital injection | —                                     | —       | (1.5)                            | —                    | (0.1)                            | (1.6)                                |
| Balance at December 31, 2011                              | 180.8                                 | \$ 1.8  | \$ 1,148.0                       | \$ (365.0)           | \$ 161.6                         | \$ 946.4                             |

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## SUNTECH POWER HOLDINGS CO., LTD.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | Years Ended December 31, |          |              |
|---|--------------------------|----------|--------------|
|   | 2009                     | 2010     | 2011         |
|   | (In millions)            |          |              |
| Operating activities:   |                          |          |              |
| Net income (loss)   | \$ 85.6                  | \$ 236.9 | \$ (1,018.6) |
| Adjustments to reconcile net income to net cash used in operating activities: |                          |          |              |
| Amortization of debt discount   | 47.5                     | 32.0     | 33.5         |
| Gain on convertible notes repurchase  | (9.5)                    | —        | —            |
| Amortization of warrant   | 7.6                      | 7.6      | 3.4          |

|   |          |         |         |
|---|----------|---------|---------|
| Write-off of unamortized warrants cost for MEMC                                     | —        | —       | 91.9    |
| Equity in loss (earnings) of affiliates   | (145.8)  | (304.5) | 734.5   |
| Gain on short-term investments  | (0.8)    | —       | —       |
| Gain on financial derivatives, net  | (0.8)    | (0.1)   | (3.2)   |
| Imputed interest income for loan to suppliers and long-term prepayment to suppliers | (1.2)    | (1.2)   | —       |
| Amortization of imputed interest income   | 3.5      | 2.8     | —       |
| Changes in operating assets and liabilities:  |          |         |         |
| Amounts due from related parties  | (43.5)   | (137.3) | (32.2)  |
| Advances to suppliers   | (0.3)    | —       | (0.1)   |
| Other current assets  | 0.1      | —       | —       |
| Interest free loans to suppliers  | 16.7     | 0.4     | 53.0    |
| (Increase) decrease in non-current assets   | —        | —       | (5.4)   |
| Other payables  | (2.9)    | (0.5)   | 35.3    |
| Amounts due to related parties  | 25.1     | 118.5   | 94.9    |
| Other long-term liabilities   | 2.6      | —       | (0.2)   |
| Net cash used in operating activities   | (16.1)   | (45.4)  | (13.2)  |
| Investing activities:   |          |         |         |
| Purchase of investment securities   | (200.0)  | (20.0)  | —       |
| Net (payments) proceeds from redemption of financial derivatives                    | (0.3)    | (2.3)   | 9.2     |
| Other net proceeds from investments   | —        | 200.8   | —       |
| Decrease (increase) in restricted cash  | 20.3     | (27.9)  | 6.2     |
| Net cash (used in) provided by investing activities                                 | (180.0)  | 150.6   | 15.4    |
| Financing activities:   |          |         |         |
| Proceeds from exercise of stock options   | 1.4      | 0.7     | 2.2     |
| Gross proceeds from issuance of ordinary shares                                     | 287.5    | —       | —       |
| Offering expense incurred   | (10.4)   | —       | —       |
| Proceeds from issuance of convertible notes   | 50.0     | —       | —       |
| Payment of convertible notes issuance expenses                                      | (0.9)    | —       | —       |
| Payment of convertible notes repurchase   | (159.6)  | (221.2) | —       |
| Net cash provided by (used in) financing activities                                 | 168.0    | (220.5) | 2.2     |
| Net (decrease) increase in cash and cash equivalents                                | (28.1)   | (115.3) | 4.4     |
| Cash and cash equivalents at the beginning of the year                              | 158.2    | 130.1   | 14.8    |
| Cash and cash equivalents at the end of the year                                    | \$ 130.1 | \$ 14.8 | \$ 19.2 |

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**Additional Information — Financial Statement Schedule I**

**Suntech Power Holding Co., LTD.**

**Note to Schedule I**

Schedule I has been provided pursuant to the requirements of Rule 12-04(a) and 4-08(e)(3) of Regulation S-X, which require condensed financial information as to financial position, changes in financial position and results of operations of a parent company as of the same dates and for the same periods for which audited consolidated financial statements have been presented as the restricted net assets of Suntech Power's consolidated and unconsolidated subsidiaries not available for distribution to Suntech Power as of December 31, 2011 of \$ 619.3 million exceeded the 25% threshold. The condensed financial information has been prepared using the same accounting policies as set out in the accompanying consolidated financial statements except that the equity method has been used to account for investments in its subsidiaries.

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**List of Our Subsidiaries**  
**(Unless otherwise indicated, all holdings are 100%)**

- Suntech Power Holdings Co., Ltd., (Cayman Islands)
  - Suntech Power (Hong Kong) Co., Ltd. (British Virgin Islands)
  - Power Solar System Co., Ltd. (British Virgin Islands)
  - Suntech Power Japan Corporation (Japan)
  - Suntech Power (Cyprus) Co., Ltd. (Cyprus)
  - Suntech Power International Ltd. (Switzerland)
  - Suntech Power Investment Pte. Ltd. (Singapore)
  - Suntech Power Australia Pty Ltd. (Australia)
  - Suntech Power (Korea) Co. Ltd. (Korea)
  - Suntech Power Co., Ltd. (PRC)
  - Wuxi Suntech Power Co., Ltd. (PRC)
  - Suntech America, Inc. (Delaware, USA)
  - Suntech Energy Engineering Co., Ltd. (PRC)
  - Wuxi University Science Park international Incubator Co., Ltd. (PRC)
  - Luoyang Suntech Power Co., Ltd. (91%) (PRC)
  - Erdos Ron De New Energy Development Co., Ltd. (PRC)
  - Erdos Wei De New Energy Development Co., Ltd. (PRC)
  - Shenzhen Suntech Power Co., Ltd. (95%) (PRC)
  - Nanjing Engge Lanbo Micro-electronics Co., Ltd. (PRC)
  - Xinjiang Suntech Energy Engineering Co., Ltd. (PRC)
  - Suntech ES Holdings, Inc. (Delaware, USA)
  - Power Solar System Pty. Ltd. (British Virgin Islands)
  - Suntech Power GmbH& Co. KG, a limited partnership under German law, consisting of two partners/shareholders, Suntech Power International Ltd. is a limited partner and Suntech Power Holding GmbH is an unlimited partner without capital contribution. (Germany)
  - Bright Path Holdings Limited. (British Virgin Islands)
  - Suntech Power Italy Co., Srl (Italy)
  - Suntech Arizona, Inc. (Delaware, USA)
- 
- Suntech Power Development Co., Inc. (Delaware, USA)
  - KSL Kuttler Automation Systems GmbH (Germany)

- Kuttler Automation Systems(Suzhou) Co., Ltd. (PRC)
  - Suntech Power Deutschland GmbH (Germany)
  - Yangzhou Suntech Power Co., Ltd. (PRC)
  - Suntech (China)Investment Co., Ltd (PRC)
  - Sichuan Suntech Power Co., Ltd. (93.33%) (PRC)
  - Zhenjiang Rietech New Energy Science Technology Co., Ltd. (PRC)
  - Yangzhou Rietech Renewal Energy Company (PRC)
  - Zhenjiang Ren De New Energy Technology Co., Ltd. (PRC)
  - Suntech Europe Ltd (Switzerland)
  - Suntech R&D Australia Pty Ltd (Australia)
  - Suntech (Sangri) Solar Power Generation Co., Ltd (PRC)
  - Suntech (Wular) Solar Power Generation Co., Ltd (PRC)
  - Suntech Australia Pty Ltd (Australia)
  - Best Treasure Consultants Limited (British Virgin Islands)
  - Invest Wise Enterprises Limited (British Virgin Islands)
  - Venture Capital Limited (British Virgin Islands)
  - Orchid Capital Investments Limited (British Virgin Islands)
  - Orchid Machinery Hong Kong Limited (Hong Kong)
  - Rietech New Energy Investments Co., Limited (Hong Kong)
  - Rietech Investments Limited (Hong Kong)
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**Certification by the Chief Executive Officer**

**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Zhengrong Shi, certify that:

1. I have reviewed this annual report on Form 20-F of Suntech Power Holdings Co., Ltd.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;

4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and

5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 27, 2012

By: /s/ Zhengrong Shi  
Name: Zhengrong Shi  
Title: Chief Executive Officer

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**Certification by the Chief Financial Officer**

**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, David King, certify that:

1. I have reviewed this annual report on Form 20-F of Suntech Power Holdings Co., Ltd.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 27, 2012

By: /s/ David King  
Name: David King  
Title: Chief Financial Officer

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**Certification by the Chief Executive Officer**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of Suntech Power Holdings Co., Ltd. (the "Company") on Form 20-F for the year ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Zhengrong Shi, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 27, 2012

By: /s/ Zhengrong Shi

Name: Zhengrong Shi

Title: Chief Executive Officer

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**Certification by the Chief Financial Officer**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of Suntech Power Holdings Co., Ltd. (the "Company") on Form 20-F for the year ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David King, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 27, 2012

By: /s/ David King  
Name: David King  
Title: Chief Financial Officer

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CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement Nos. 333-137125 and 333-163406 on Form S-8 and No 333-159378 on the Post-Effective Amendment No. 1 to Form F-3 of our reports dated April 27, 2012, relating to the consolidated financial statements and financial statement schedule of Suntech Power Holdings Co., Ltd. and subsidiaries (the “Company”), and the effectiveness of the Company’s internal control over financial reporting, appearing in this Annual Report on Form 20-F of the Company for the year ended December 31, 2011.

/s/ Deloitte Touche Tohmatsu CPA Ltd.  
Shanghai, China  
April 27, 2012

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