



PRODUCT INNOVATION AND TECHNICAL VISION

David Wu, CTO

WHERE WE
HAVE BEEN

WHERE WE
ARE NOW

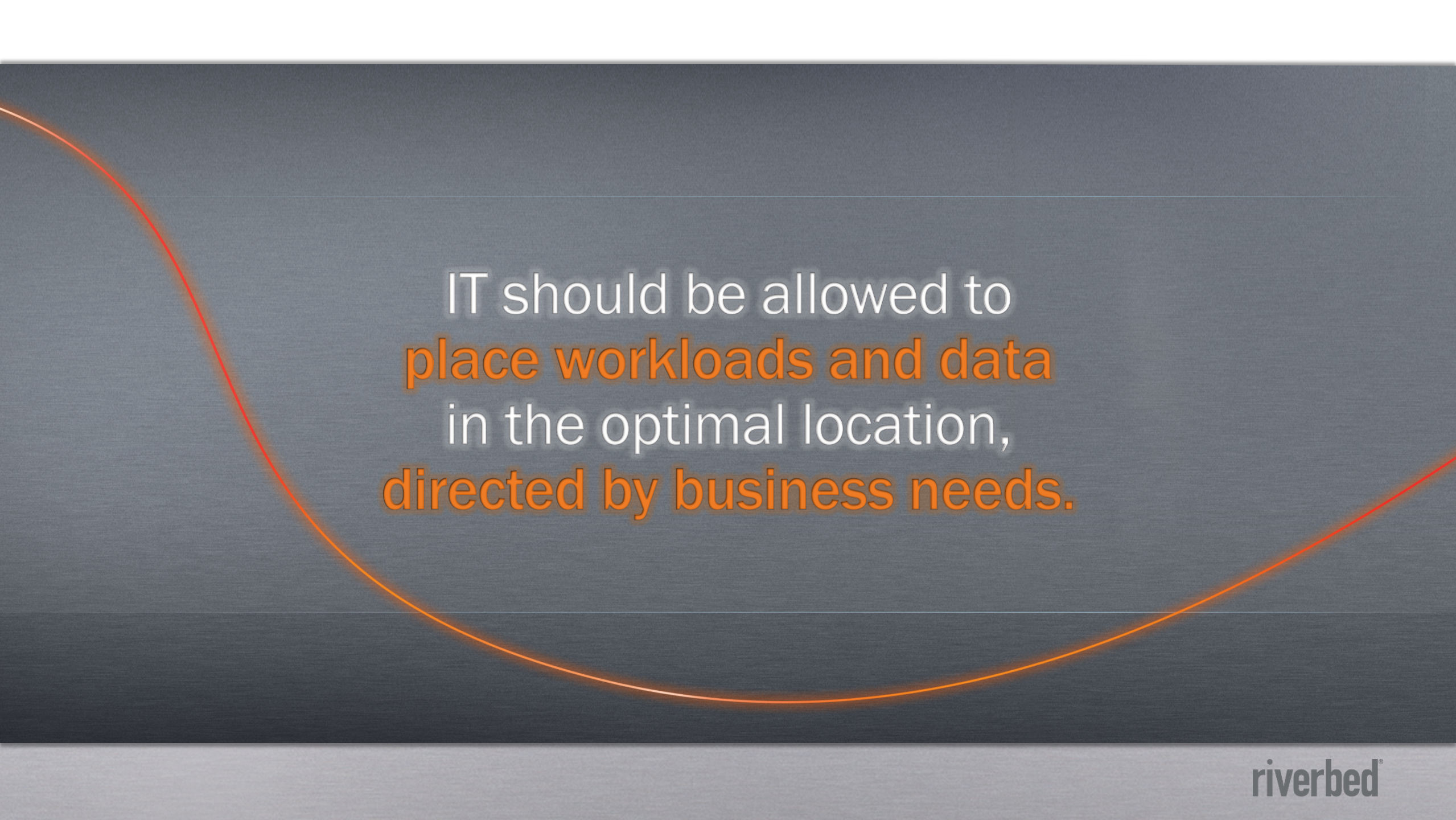
WHERE WE
ARE HEADED

LOCATION-INDEPENDENT COMPUTING

Turns distance and location into a competitive advantage by allowing IT to have the flexibility to host apps and data in optimal locations while ensuring flawless delivery and best user experiences



IT should not be constrained
by the limitations imposed by
distance and location.

A glowing orange arc, resembling a stylized 'C' or a partial circle, is positioned on the left side of the slide, extending from the top to the bottom. The background is a dark blue gradient.

IT should be allowed to
place workloads and data
in the optimal location,
directed by business needs.

IT should
be free of performance
and visibility limitations.

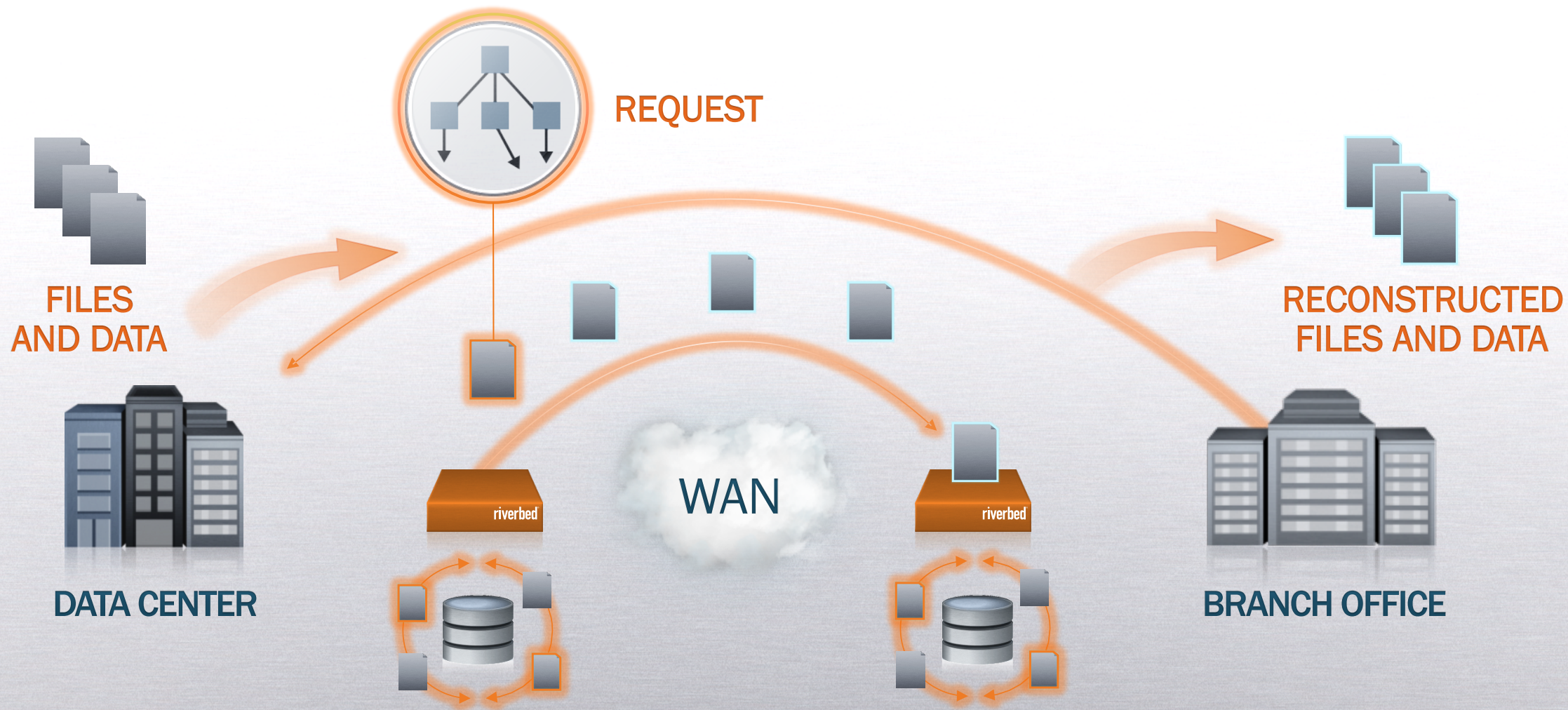
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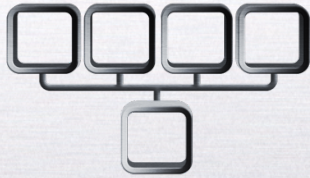
WHERE WE
ARE HEADED

“We speed up
networks”





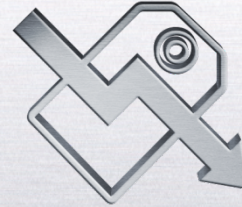
We Solved Customer Problems in Unique Ways



**Consolidate
Infrastructure**



**Collaborate
Globally**



**Save Money,
Reduce Risks**



**Improve User
Experience**

WHERE WE
HAVE BEEN

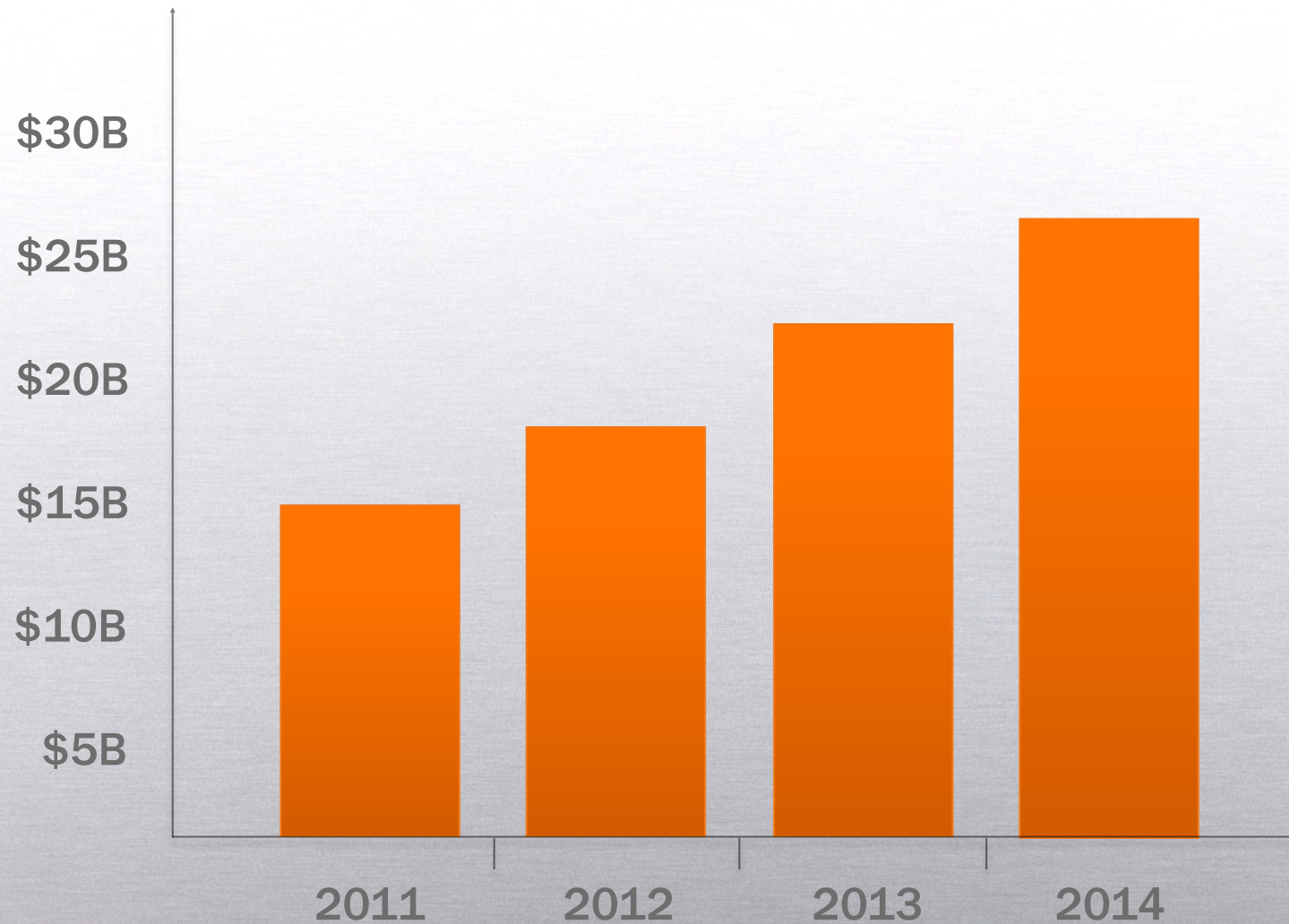
WHERE WE
ARE NOW

WHERE WE
ARE HEADED

The User's Perspective



Over \$24B Will be Spent on SaaS by the End of Next Year

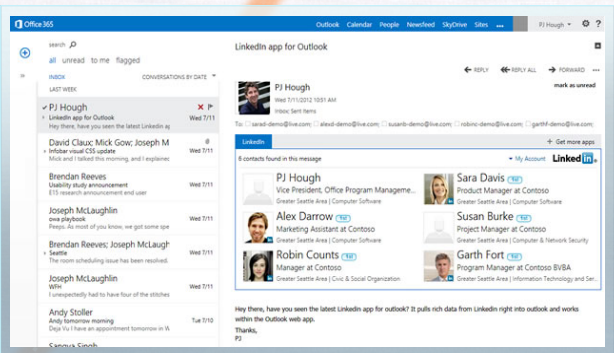
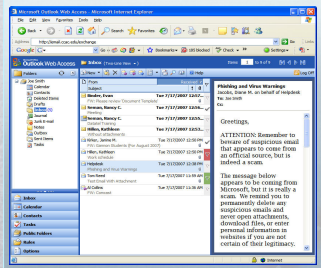
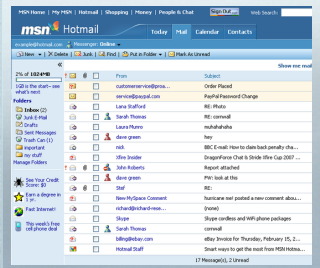
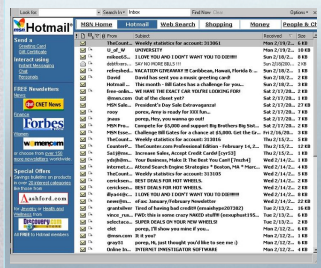


Web Apps Now Feature Rich and Fully Capable

CAPABILITIES

TIME

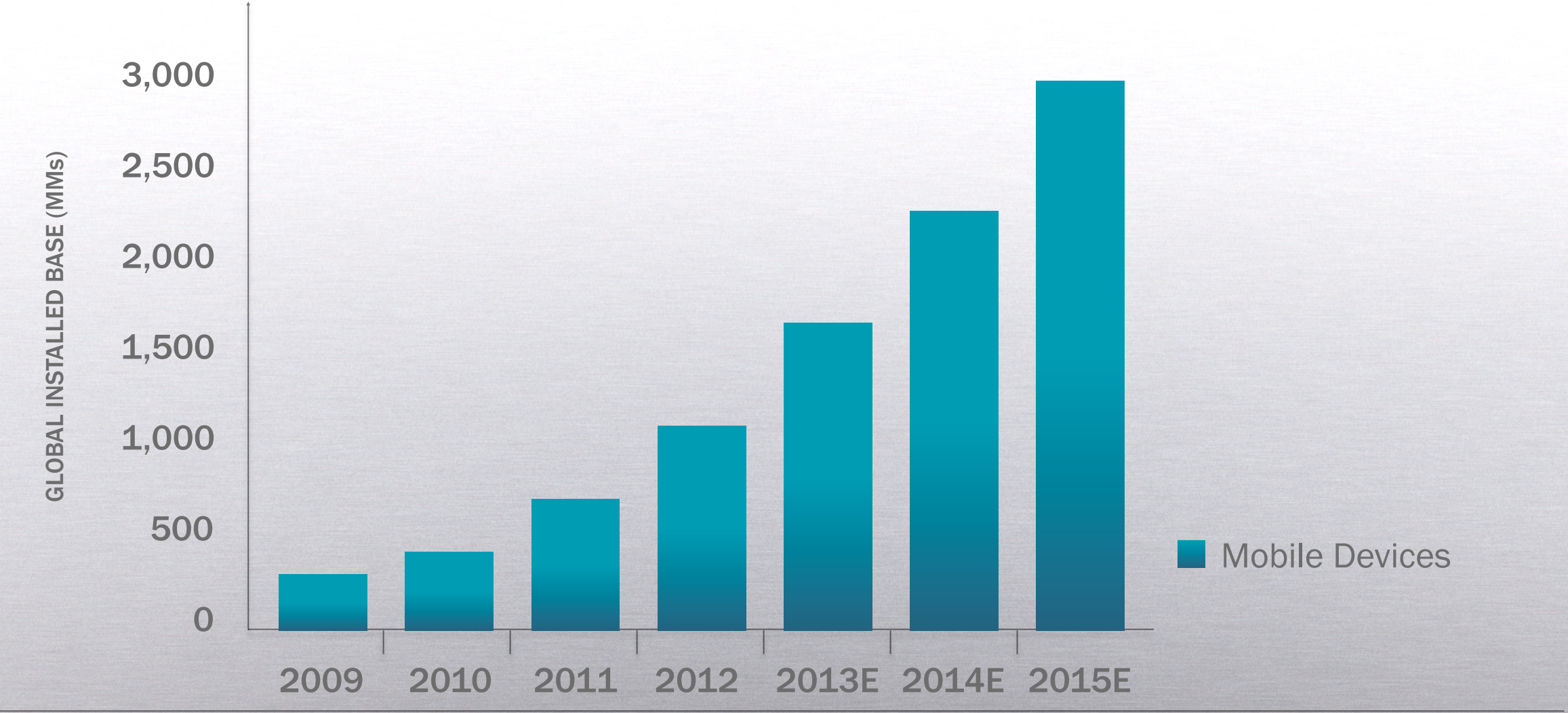
Today



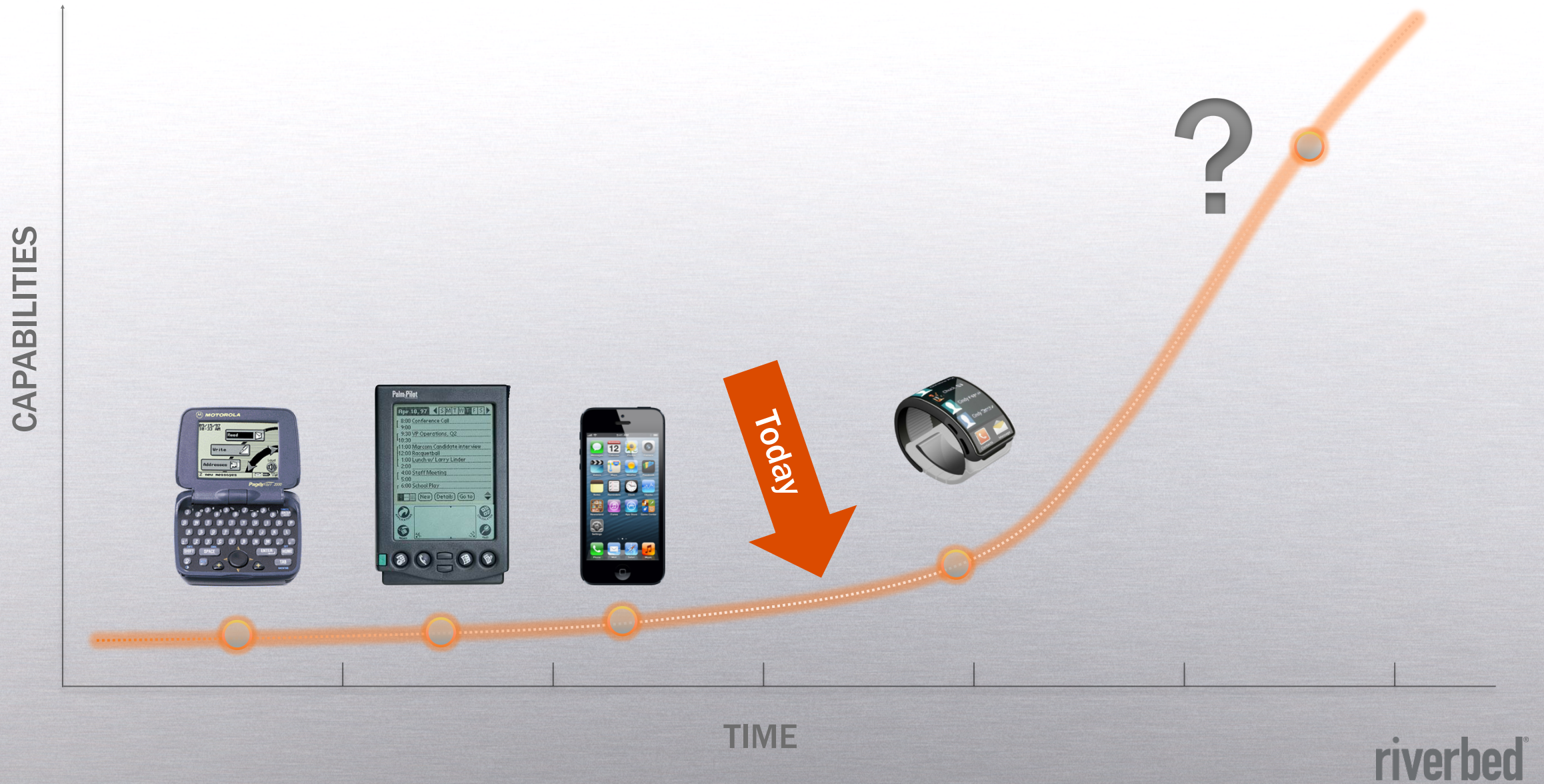
TIME

riverbed®

Explosive Growth of Mobile Devices



Enterprise Mobile Apps Just Getting Started



Broadest Range of Location Independent Computing Technologies



**REMOTE
BRANCH OFFICES**



**CLOUD
SERVICES**



**MOBILE
COMPUTING**



Steelhead



Performance
Management



Cloud Steelhead



Stingray



Performance
Management



Steelhead Mobile



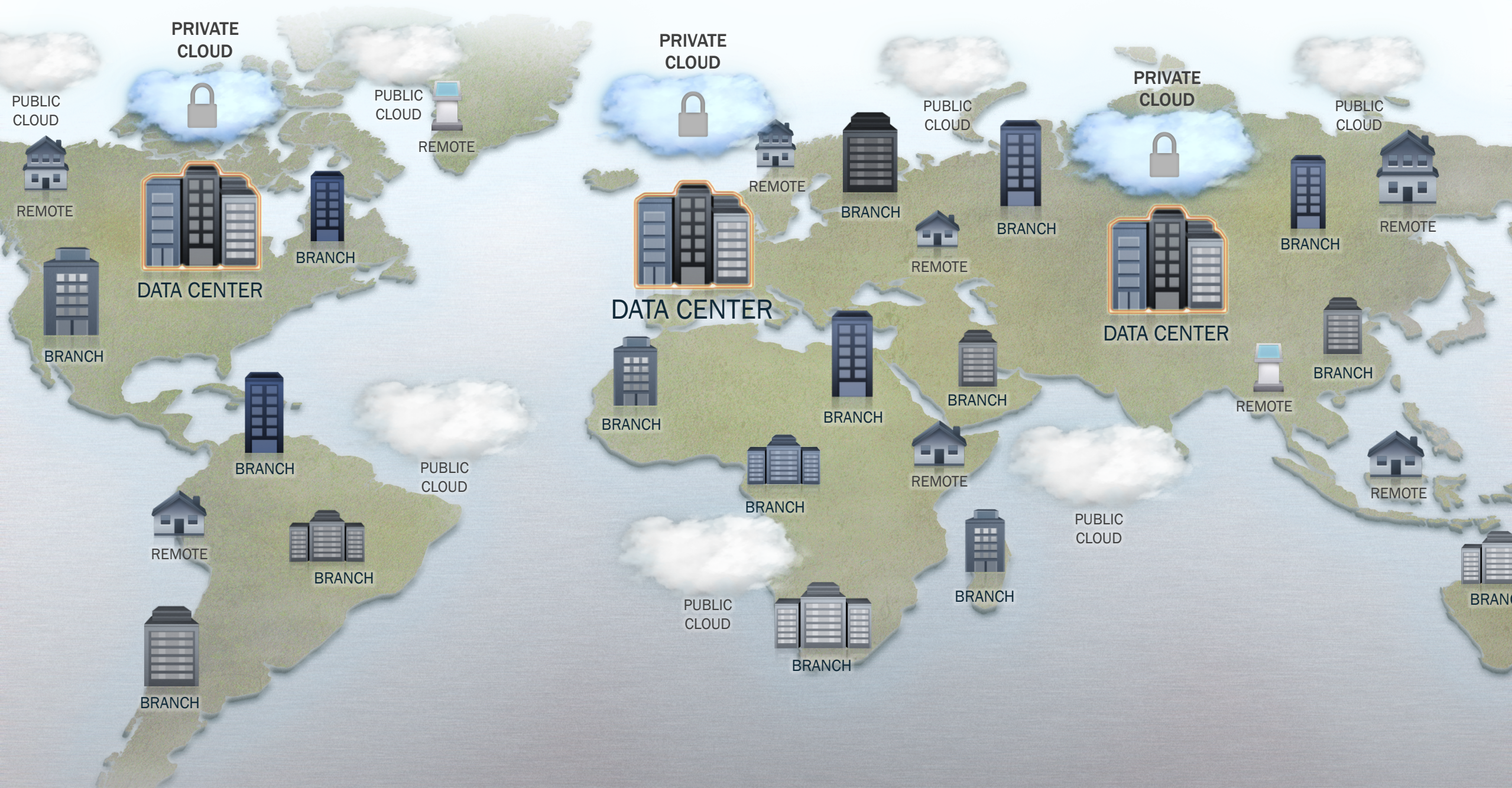
Stingray



Performance
Management

The IT Organization's Perspective



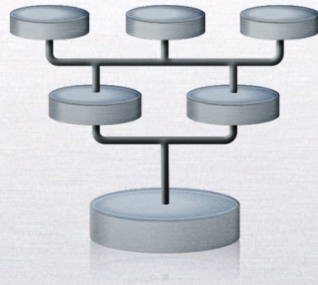


Agility, Mobility, and Visibility Challenges



SOFTWARE-DEFINED DATA CENTERS

Virtual machine
migration limited
by bandwidth



SOFTWARE-DEFINED NETWORKS

Virtual networks
obscures visibility



CLOUD COMPUTING

Heterogeneous
infrastructure at
cloud providers limit
workload applicability



DATA COMPLIANCE

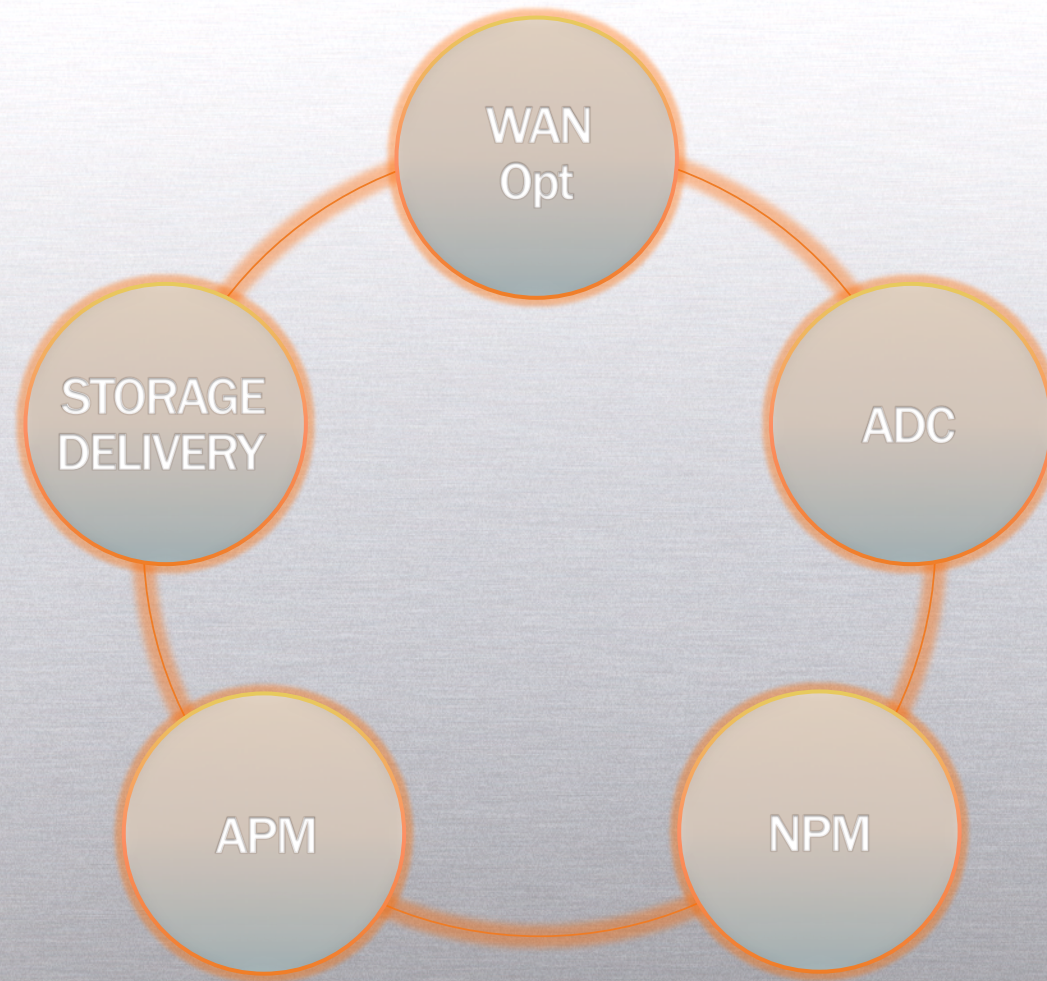
Data retention
policies managed
based on geographic
boundaries



VDI

Bandwidth and
latency affects
quality and fidelity

Application Performance Platform



WHERE WE
HAVE BEEN

WHERE WE
ARE NOW

WHERE WE
ARE HEADED

Three Areas of Focus

**LOCATION-
INDEPENDENT
ACCESS**

**LOCATION-
INDEPENDENT
INFRASTRUCTURE**

**VISIBILITY AND
MANAGEMENT**

Location Independent Access

ADAPTABLE ACCELERATION

Symmetric and asymmetric acceleration techniques

Acceleration everywhere, consistent across all form factors

Continued application-specific acceleration across SaaS and on-prem apps

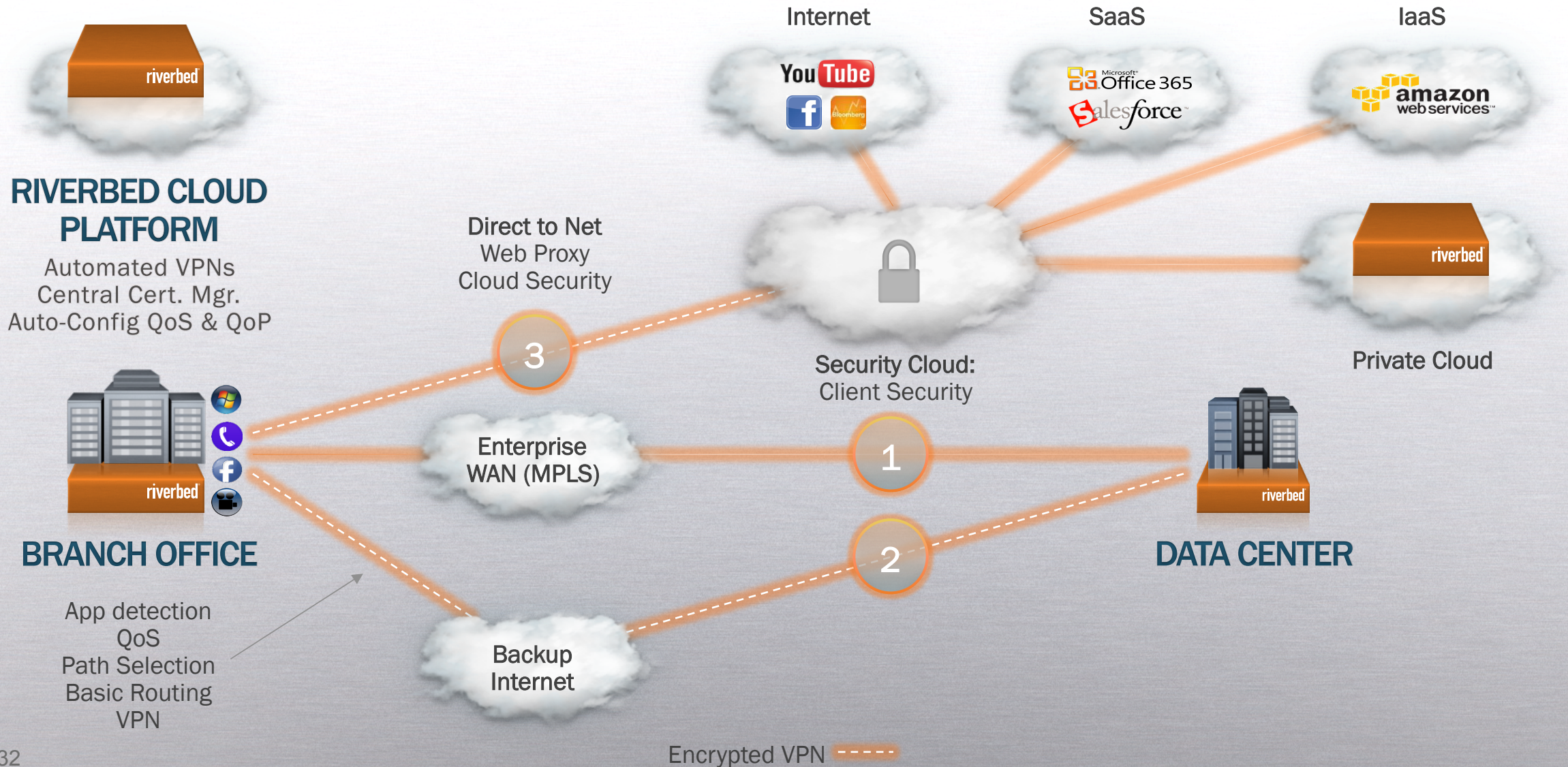
HYBRID NETWORKING

Improvement of QoS and application routing intelligence

Improved support of BYOD and SaaS options

Integrated visibility, reporting, and automated path selection management

Hybrid Networking



Location-Independent Infrastructure

STORAGE DELIVERY CONTROLLER

Increased scalability
and capacity

Improved virtualization integration

Continued disaggregation of
compute and storage

SOFTWARE DEFINED INFRASTRUCTURE

Micro-instances for per-app
infrastructure

Continued separation of control
and data planes

Hypervisor and OS agnostic
appliances & virtualization support

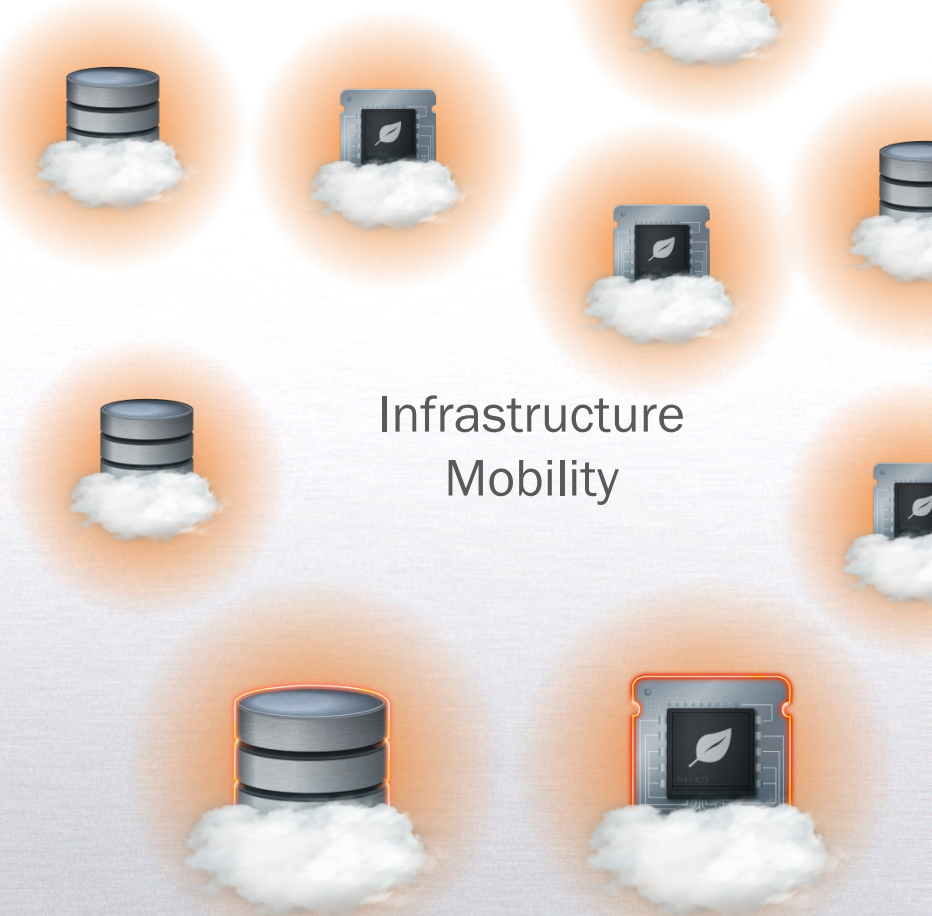
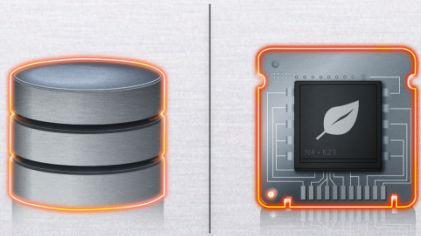
Flexible licensing and provisioning

Storage Delivery Controller

Logical
Abstraction

Physical
Abstraction

Infrastructure
Mobility



VIRTUAL
COMPUTING

LOCATION INDEPENDENT
COMPUTING

Riverbed Stingray Elastic ADC

STRINGRAY SERVICES CONTROLLER

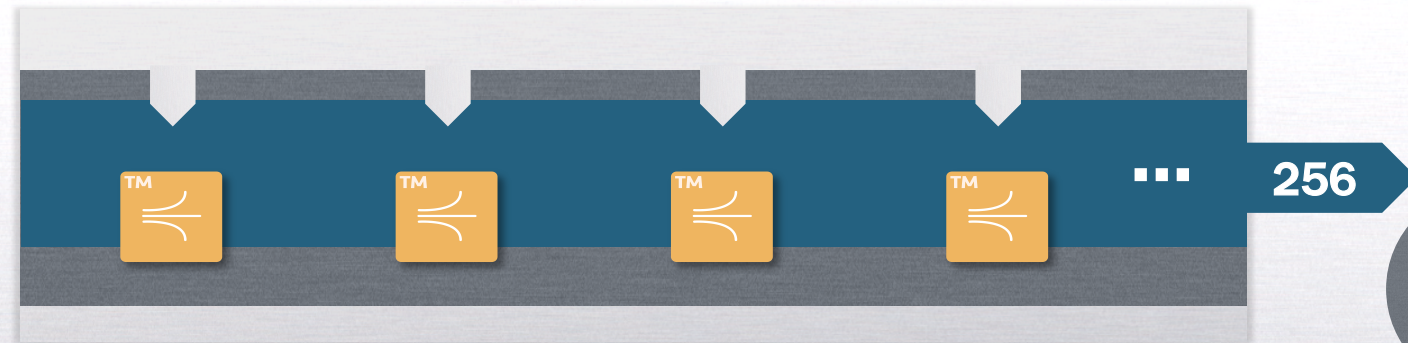
Self-Service Interface

Automated Deployment and Inventory Service

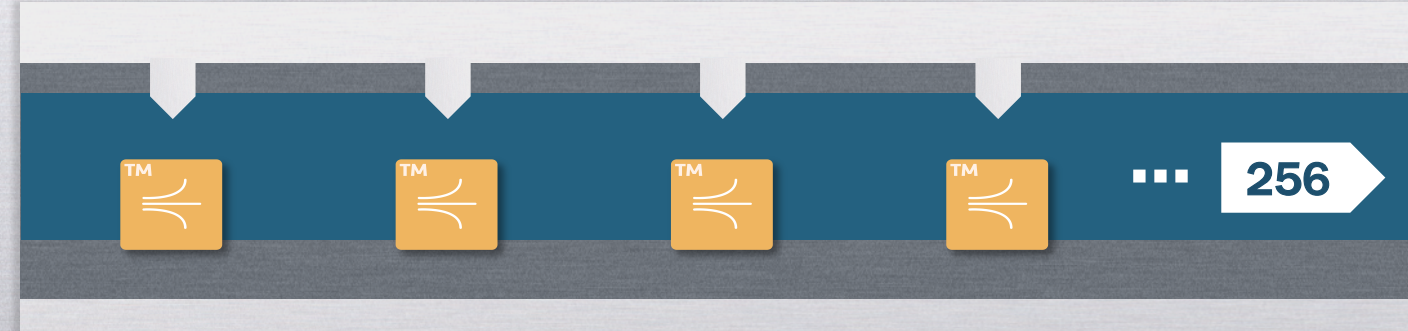
Instantaneous Licensing Service

Usage Based Metering Service

STRINGRAY TRAFFIC MANAGER INSTANCES



ADC HOST PLATFORM (PHYSICAL OR VIRTUAL)



Infinite
ADC Host
Platforms

RESTful API

Interface to any orchestration platform or SDN controller

vmware™



JUNIPER
NETWORKS



riverbed®

Visibility & Management

SCALABLE USER EXPERIENCES

Increased locations managed and reported on

Innovative new visibility across all devices

Multi-nodal, scalable monitoring

BIG DATA ANALYTICS

Pervasive, real-time user experience monitoring

Improved correlation and predictive analytics

Extending big data analytics platform for partner ecosystem

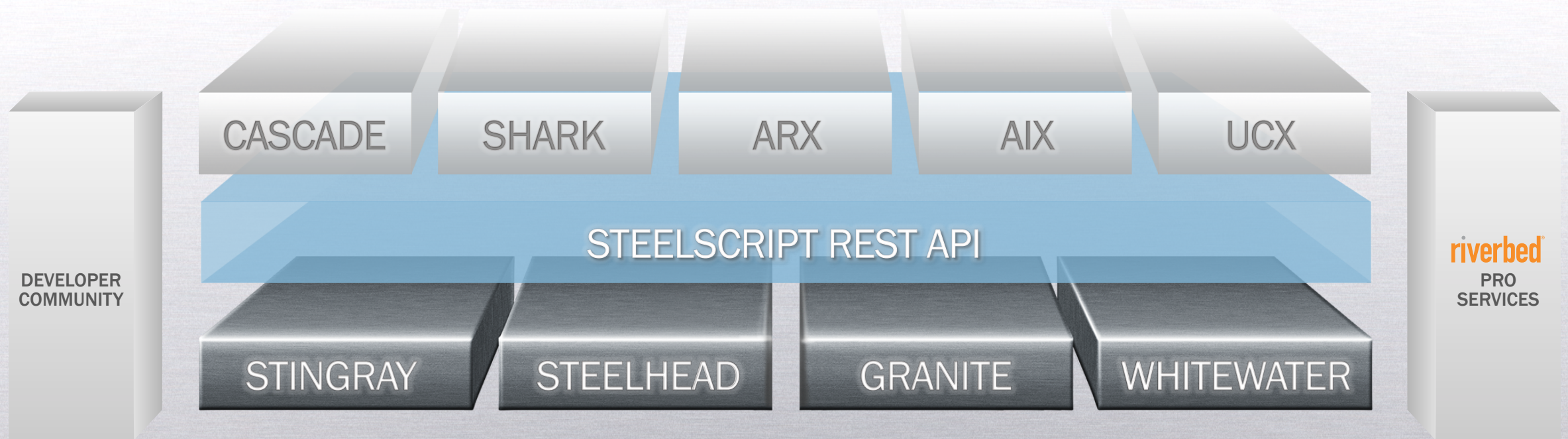
PROGRAMMABLE INFRASTRUCTURE

REST-based API

Automated, closed-loop provisioning

New controller architecture to support scale-out architectures

Programmable Infrastructure



IT is becoming more **dynamic.**

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imposed by **distance and location.**

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