

2012 FINANCIAL PLAN & BUSINESS STRATEGY OVERVIEW

# Spectra Energy Value Today, Value Tomorrow

January 17, 2012





# Agenda





Welcome	John Arensdorf Chief Communications Officer
<b>Business Strategy</b>	Greg Ebel President & CEO
Western Canada	<b>Doug Bloom</b> President, Transmission West
U.S. Transmission	<b>Bill Yardley</b> Group VP, Northeast Transmission
	Mark Fiedorek Group VP, Southeast Transmission
DCP Midstream	Tom O'Connor Chairman, President & CEO, DCP Midstream
2012 Financials	Pat Reddy Chief Financial Officer
<b>Investment Considerations</b>	Greg Ebel President & CEO
Q&A	Management Team

## Safe Harbor Statement

Some of the statements in this document concerning future company performance will be forward-looking within the meanings of the securities laws. Actual results may materially differ from those discussed in these forward-looking statements, and you should refer to the additional information contained in Spectra Energy's Form 10-K and other filings made with the SEC concerning factors that could cause those results to be different than contemplated in today's discussion.

#### **Reg G Disclosure**

In addition, today's discussion includes certain non-GAAP financial measures as defined under SEC Regulation G. A reconciliation of those measures to the most directly comparable GAAP measures is available on our website.



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# Spectra Energy Value Today, Value Tomorrow

Greg Ebel President & CEO





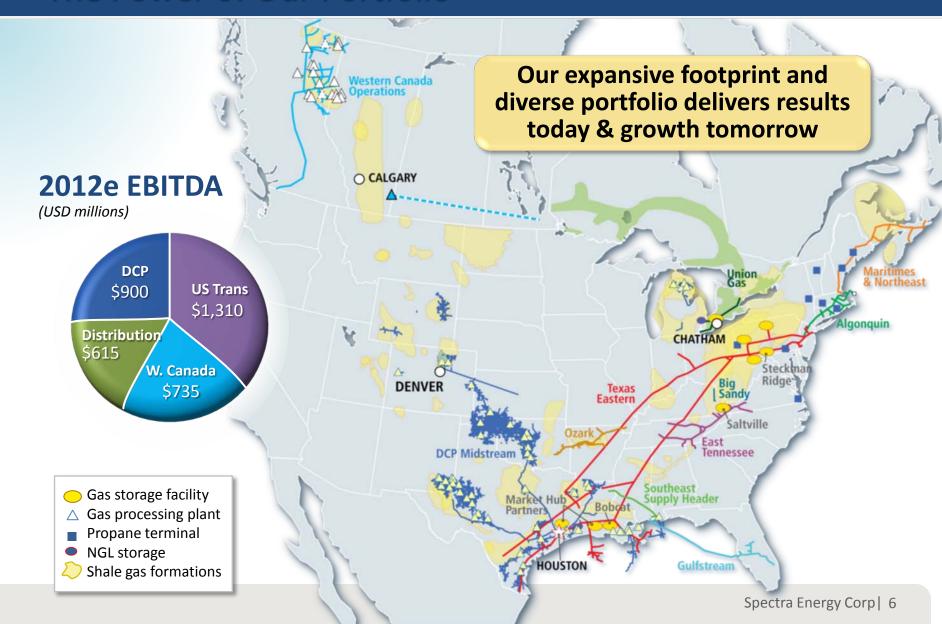




- Will exceed ongoing EPS target of \$1.65
- Dividend growth delivering more, sooner
- Growing the total portfolio via project execution & acquisitions
- Increasing DCP Midstream cash distributions
- Leveraging asset footprint to capture capital investment opportunities
- Balance sheet very strong



# The Power of Our Portfolio





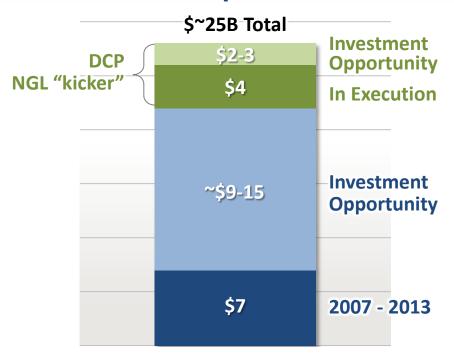
# First & Last Mile Advantage



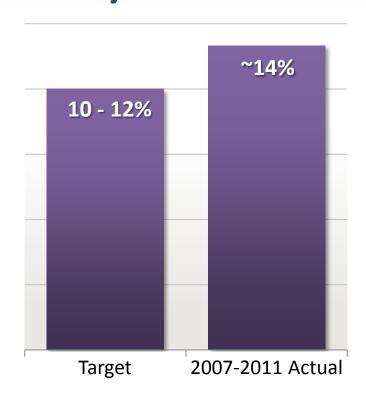


# Delivering What We Promise

## **Growth CapEx** (\$B)



# **SE Project ROCE**



SE financed DCP financed (100%)

Strong track record of reinvesting in our business with ROCE results exceeding target



# Confidence in Our Top Tier Performance

### **Our Strategic Focus**

#### Our Performance...

Top of mind for investors

Profitability & Financial Flexibility

ROCE exceeding 10%-12% target

Total project

Dividend growth for 2011-14 better than Alerian and S&P

**Ongoing** strengthening of balance sheet

Top of mind for customers

Customer Responsiveness

New peak day delivery & storage send-out records

TETCO & AGT contract renewal rate of 99%

DCP largest NGL producer in U.S.

Top of mind for communities

Safety & Reliability

Top decile employee safety 99%+ system reliability

*Proactive industry* advisory role

**Consistent strategic focus & performance** drive long term shareholder value



# Confidence in Our Growth Plan



Contracted projects in execution provide stable earnings, cash generation and dividend growth

# Confidence in Our Business Plan through the Decade



# **Growth Opportunities on the Horizon**

Business Segment	Investment Focus	Investment Opportunity	In-service Timeframe
	Attachment of shale supplies to markets (Marcellus, Utica)	\$ 2,000 - 4,000	2014+
US Transmission	Service to power generation	\$ 2,000 - 3,000	2015+
	Emerging demand markets (exports, industrial, petchem)	\$ 500 - 1,000	2015+
Western Canada	Incremental gathering & processing and pipeline expansion in Montney & Horn River	\$ 1,500 - 3,000	2014+
	Infrastructure to support LNG export	\$ 2,500 - 3,000	2015+
Distribution	Service to power generation	\$300 - 400	2014+
	Supply diversification	\$500 - 700	2015+
	SE Total	\$9B - \$15B	
DCP Midstream (100%)	Incremental gathering & processing and NGL infrastructure	\$2,000 - 3,000	2014+

Ability to leverage premier asset footprint provides growth through the end of the decade



# Spectra Energy – Investment of Choice

Expansive asset footprint with first and last mile advantage

**Financial** strength and flexibility to support growth

Multiple financing vehicles:

- C-corp: SE
- Major partnership: DCP
- 2 MLPs: SEP, DPM

Track record of delivering excellent returns on capital employed

Reliable earnings and dividend growth

**Spectra Energy is providing shareholder** value today and value tomorrow



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# Execution & Opportunity in Western Canada

Doug Bloom
President, Spectra Energy Transmission West



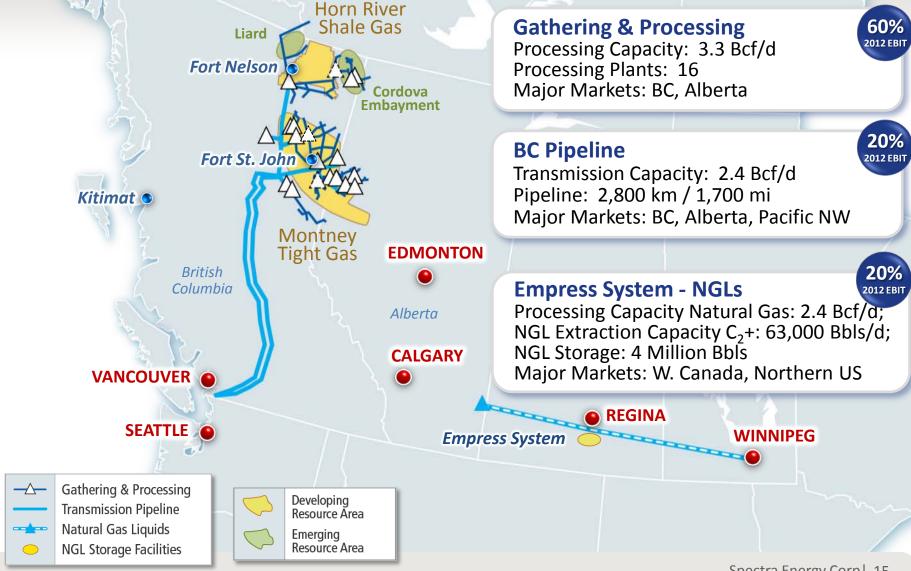
# Spectra) Energy

# 2011 Highlights – Western Canada



- Margin Delivered world class reliability
- Executed \$700MM in growth capital
- Signed new gas processing and pipeline expansion contracts
- Positioned the business for future growth across all business lines:
  - Gathering & processing
  - Pipeline
  - NGLs
  - LNG (future business opportunity)

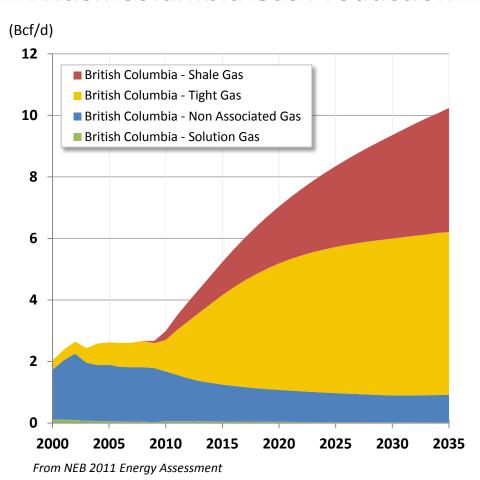
# Spectra Energy's Western Canada Operations





# Western Canada – Macro Environment

#### **British Columbia Gas Production**

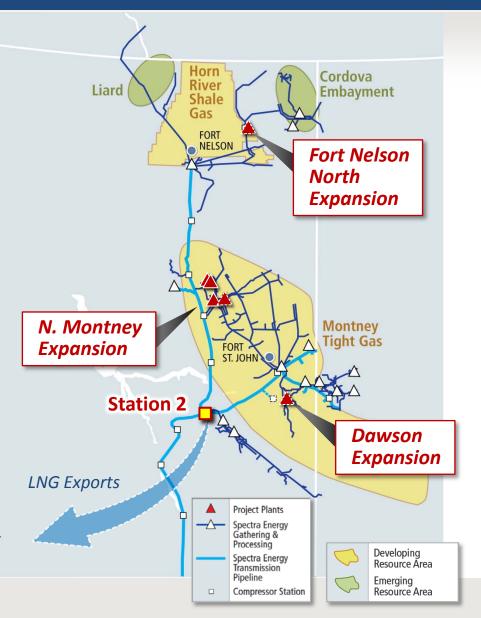


- Growth of unconventional gas supply
  - Horn River Basin 500 Tcf
  - Montney 450 Tcf
- Low gas prices driving shift to NGL-rich production areas
- Cost pressures mounting due to ongoing industry build out
- Strong interest in LNG opportunities
- Increasing offshore investment in upstream E&P ventures

**Spectra Energy's assets** are uniquely positioned to capture growth

# Gathering & Gas Processing – Execution & Opportunity





Unsurpassed footprint in British Columbia unconventional gas plays

#### Numerous projects in execution

- Fort Nelson North Processing Facility expansion
- Dawson Plant construction and expansion
- North Montney new contracts and plant reactivation

#### New opportunities under development

- New and expanded G&P capacity to serve growth in developing resource areas
- NGL Deep Cut opportunities
- Other NGL infrastructure opportunities

\$1 - 2B in G&P growth opportunities



# BC Pipeline – Execution & Opportunity

Station 2 is emerging as a regional hub providing customers with supply diversity & market optionality

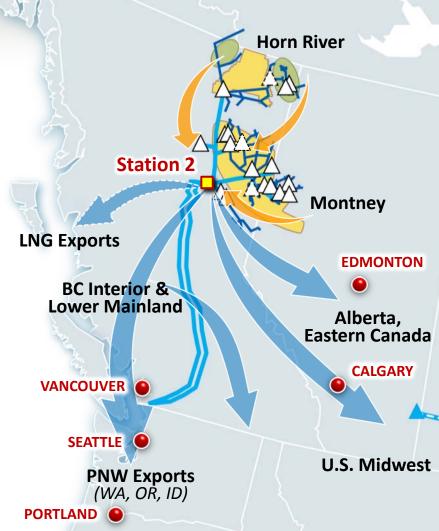
### **Projects in execution:**

 T North expansions providing Horn River and North Montney takeaway capacity

## New opportunities under development:

- Expanded capacity to serve domestic and US markets
- Uniquely positioned to provide service to proposed LNG export terminals, enabling incremental upstream G&P opportunities

\$ 0.5 – 1B in pipeline growth, plus \$ 2.5 - 3B in LNG opportunities





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# U.S. Transmission: Optimizing Our Reach

Bill Yardley
Group VP, Northeast Transmission

Mark Fiedorek

Group VP, Southeast Transmission





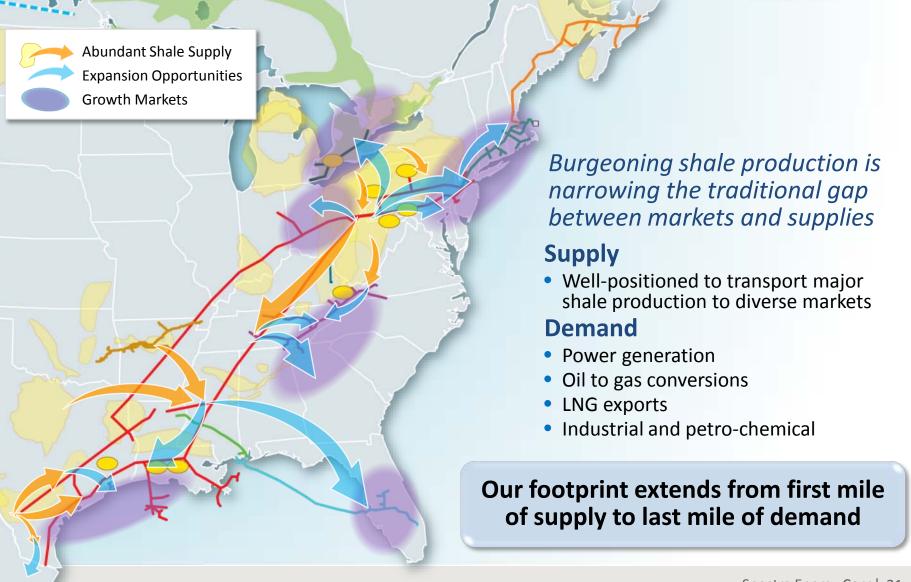
# 2011 Highlights – U.S. Transmission



- Successful execution of high value expansion projects
  - TEMAX/ TIME III, NET, Hot Spring Lateral, Gulfstream Phase V, Moss Bluff Expansion
- NJ-NY Expansion on schedule for completion 4Q13
- Acquisition and integration of Big Sandy Pipeline
- Integration of Bobcat storage acquisition, additional capacity on track for phased inservice by 2015
  - Record throughput across the system

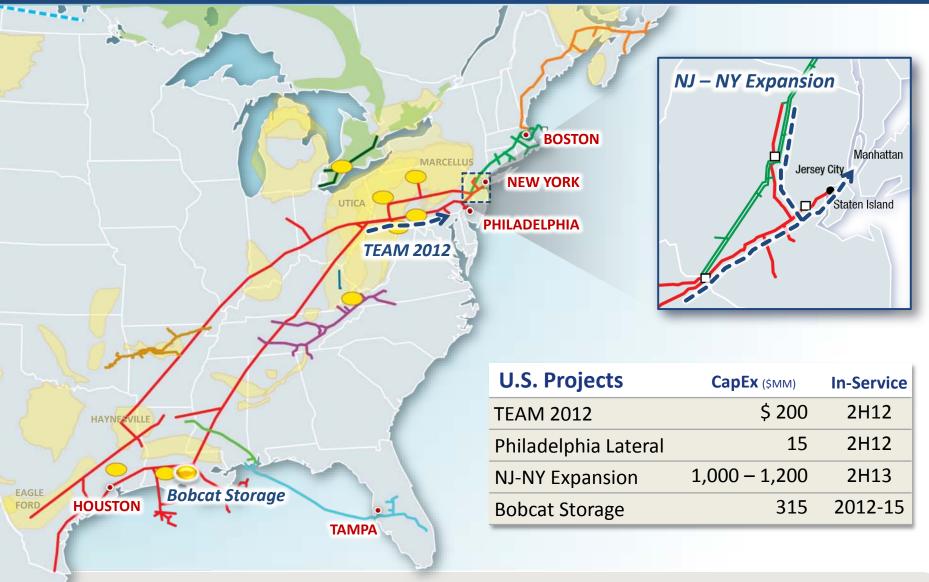


# U.S. Transmission – Macro Environment





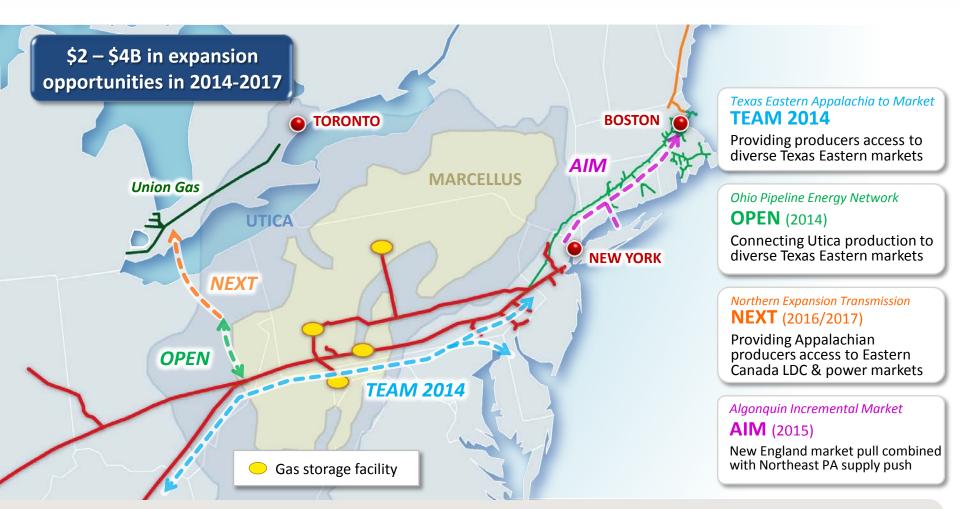
# U.S. Transmission Projects in Execution



# U.S. Transmission – Northeast Expansion Opportunities

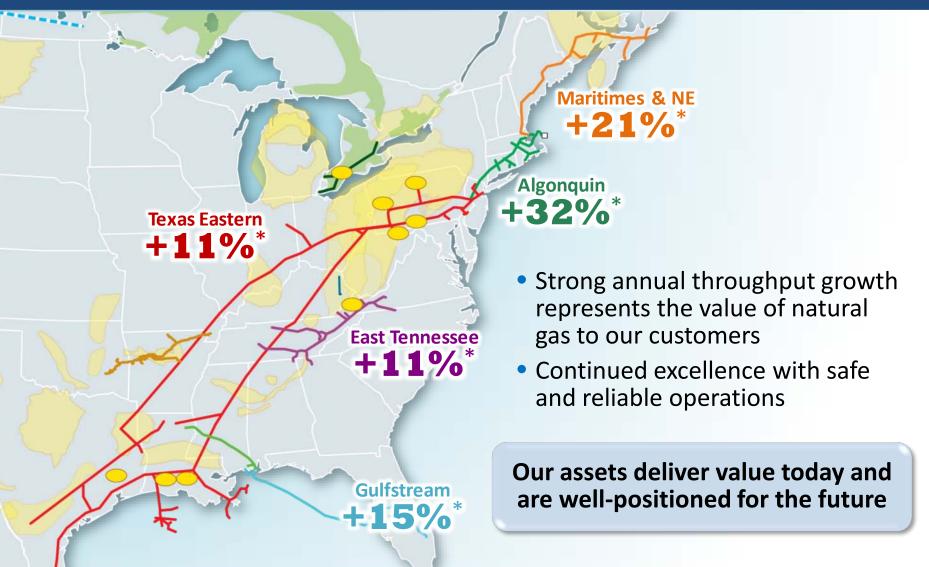


# Connecting Marcellus & Utica Supplies to Our Diverse Markets



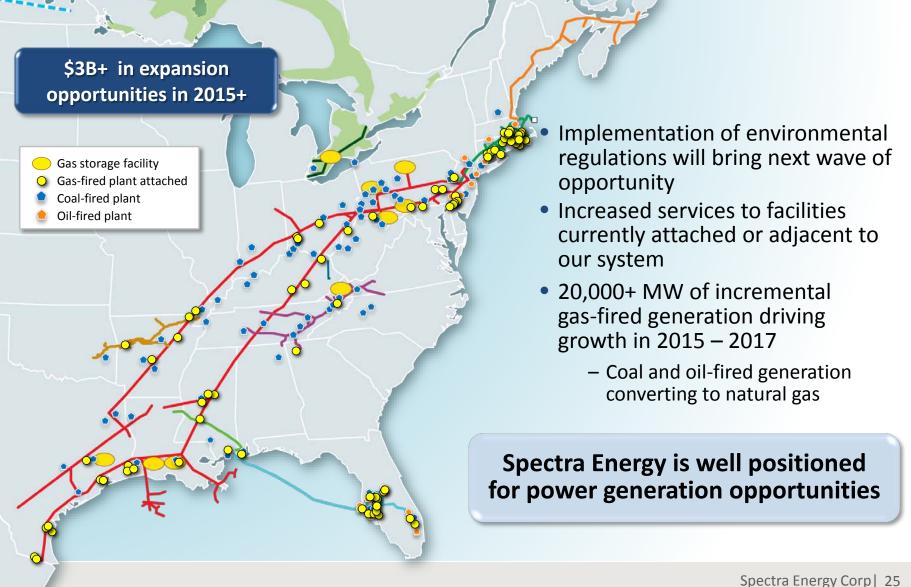
# Responding to Growing Demand with Operational Excellence





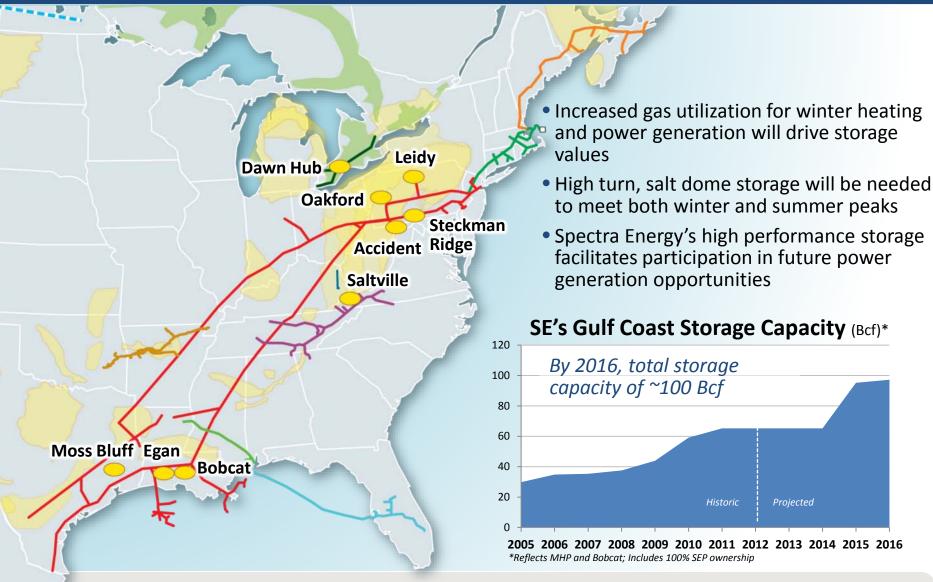
# U.S. Transmission – Capturing Southeast Power Generation Demand





# U.S. Transmission – Highly Interconnected Gas Storage



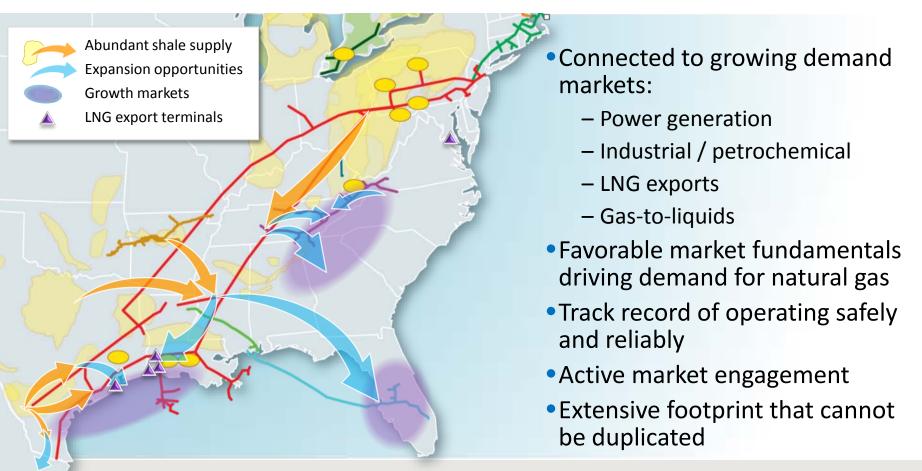


# U.S. Transmission – Southeast Expansion Opportunities



New pipeline infrastructure & storage balancing will drive growth in the Southeast

\$3 – 4 B of investment opportunities in 2015-2017





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# DCP Midstream – Delivering Growth & Attractive Distributions

Tom O'Connor Chairman, President & CEO, DCP Midstream



# 2011 Highlights – DCP Midstream

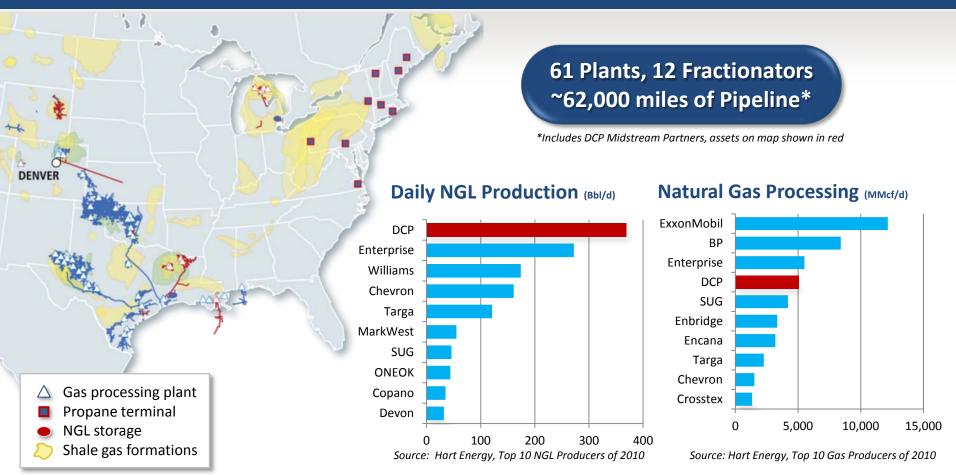


- **Exceptional** safety performance
- Solid financial performance
- Attractive financings at DCP Midstream and **DCP Partners**
- Accelerating co-investments with DCP Partners

2012 earnings forecast ~\$1.1 B and distributions of ~ \$925 million



# Integrated Assets with Scale and Scope



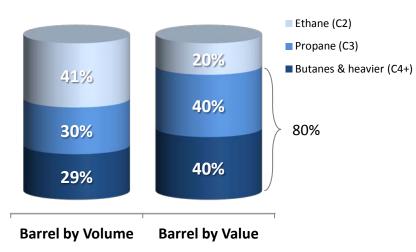
DCP Midstream has an industry leading footprint in the liquids-rich gathering and processing regions with a growing NGL pipeline position



# NGL Supply & Demand Outlook

- US very competitive in the world NGL supply stack
- Ethane is the most favorable feedstock for cracking
- Favorable outlook for growth in cracking capacity

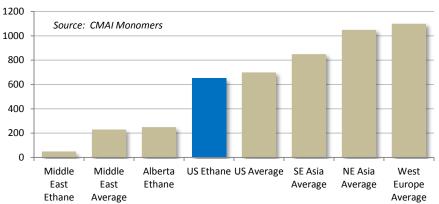
#### Generic NGL Barrel Profiles



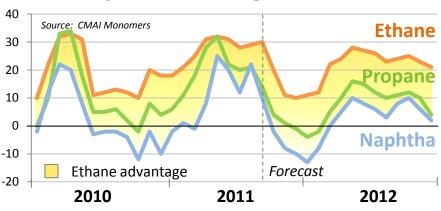
C3+ component pricing expected to continue tight correlation to crude

# World Ethylene Cost Comparison

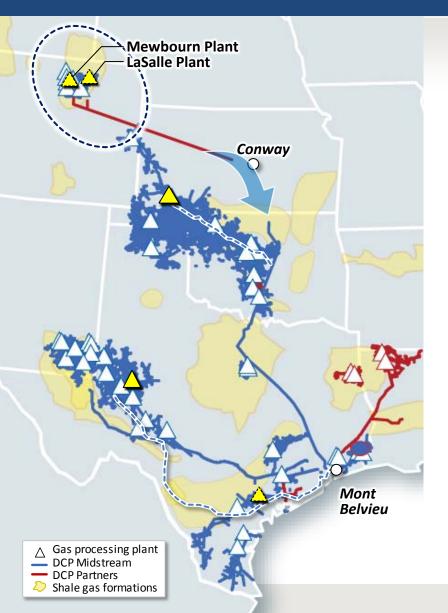
(USD/metric ton, Nov 2011)



## **Profit Margin by Feedstock for US Ethylene Cracking** (margin cents/ pound)



# Northern G&P Business Unit



### **Key Developments**

- Niobrara Codell
- Niobrara shale

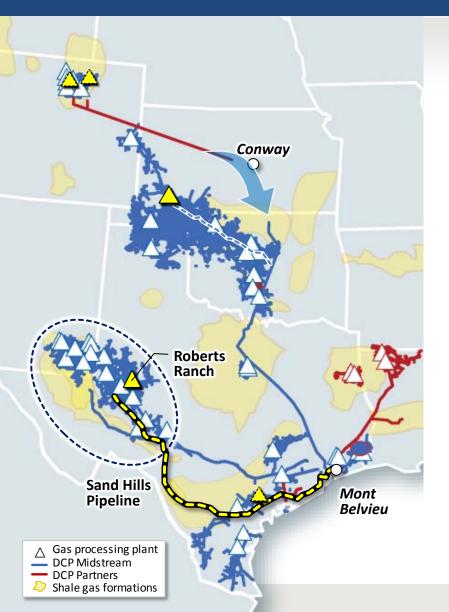
2011-2014 **Growth CapEx Opportunity** \$500 - \$750MM

### **Regional Outlook**

- Crude oil/liquids focused drilling
- Life of lease contracts
- Expansion opportunities to the north in the Niobrara shale

- Mewbourn Plant in service May 2011
- LaSalle Plant 110 MMcf/d under construction
- 110-200 MMcf/d of additional capacity in development
- Incremental NGL infrastructure under consideration

# Permian G&P Business Unit



### **Key Developments**

- Avalon
- Wolfberry
- Wolffork

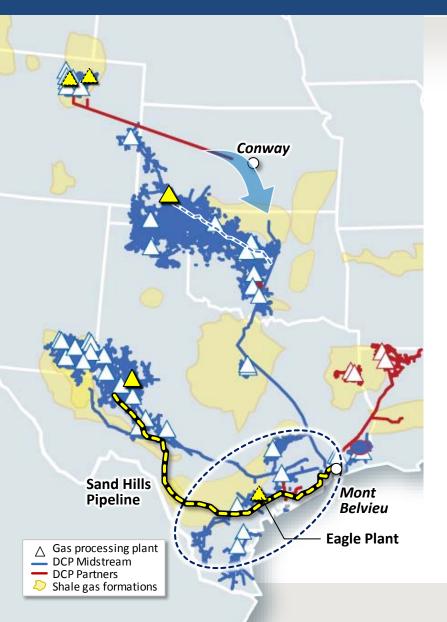
2011-2014 **Growth CapEx Opportunity** \$300 - \$800MM

#### **Regional Outlook**

- DCP largest processor in the basin
- Horizontal crude oil focused drilling
- High liquids content, oil-associated gas

- Roberts Ranch 75 MMcf/d in service
- Additional ~125 MMcf/d de-bottleneck and plant restarts by 2012
- 300-500 MMcf/d of additional capacity in development
- Sand Hills Pipeline to provide NGL takeaway for the Permian basin

# Southern G&P Business Unit



#### **Key Development**

Eagle Ford

2011-2014 **Growth CapEx Opportunity** \$500 - \$900MM

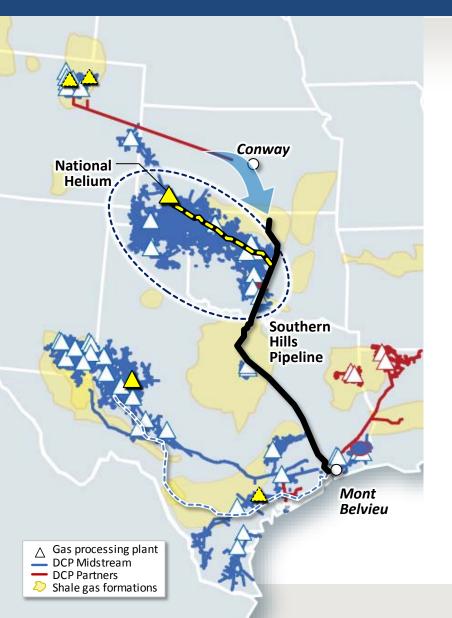
### **Regional Outlook**

- Liquids-rich Eagle Ford focused drilling
- DCP has 800 MMcf/d of capacity in region
- Producer agreements with production from over 500,000 acres
- Eagle Ford volumes now at +200 MMcf/d

- Gathering in place to tie producers to six plant super system
- New 200 MMcf/d Eagle Plant under construction
- 200-400 MMcf/d of additional capacity in development
- Sand Hills Pipeline to provide NGL takeaway for the Eagle Ford shale

# Spectra) Energy

# Mid-Continent G&P Business Unit



#### **Key Developments**

- Granite Wash
- Woodford Cana
- Mississippi Lime

2011-2014
Growth CapEx Opportunity
\$750 - \$1,100MM

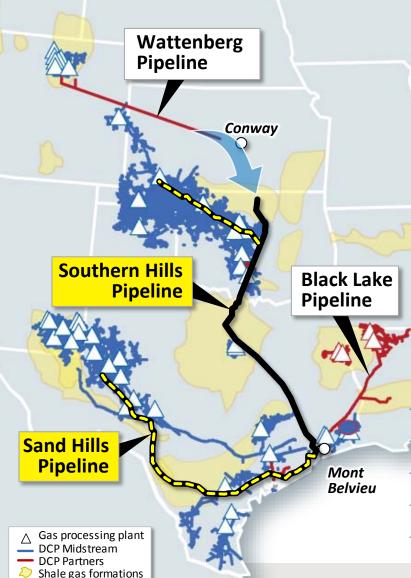
### **Regional Outlook**

- Producer focus on liquids rich formations
- DCP Midstream has ~ 2 Bcf/d capacity and ~29,000 miles of gathering in the region
- Agreements in place for ~1 million acres in high growth areas

- National Helium expansion underway
- Gathering expansions into Granite Wash and Mississippi Lime
- 400-600 MMcf/d of additional capacity in development
- Southern Hills will provide NGL takeaway for the Mid-Continent region



# **NGL** Logistics Business Unit



2011-2014 **Growth CapEx Opportunity** \$2,250 - \$2,750MM

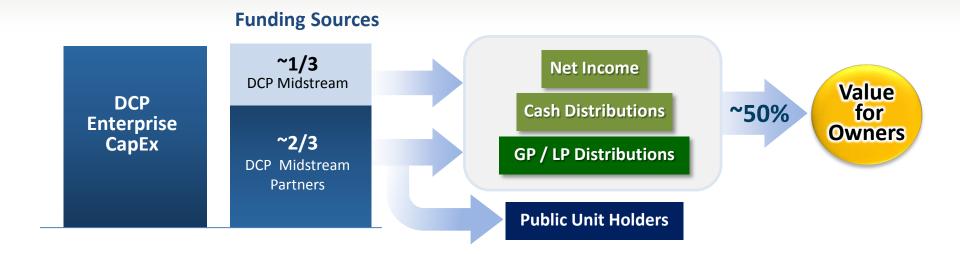
#### **Regional Outlook**

- Accelerating liquids growth from processing
- Constrained takeaway from key basins reliability challenges
- Value chain extension enhances competitive position

NGL Pipeline	Capacity (MBbl/d)	Supply	Market
Southern Hills	150	Mid-Continent	Gulf Coast
Sand Hills	Up to 350	Permian, Eagle Ford	Gulf Coast
Wattenberg	22	DJ Basin	Conway
Black Lake	40	N. Louisiana	Mont Belvieu



#### Illustrative Financing + Value Creation



#### **Corporate Structure & Co-Investment Advantages**

- Corporate structure provides flexibility to fund accelerating growth / preserve strong distributions
- DCP Midstream funds approximately 1/3 of Enterprise growth capital, DCP Partners funds the balance
- DCP Midstream realizes ~50% of incremental cash flow and earnings growth
- Partners' cash flows to Midstream accelerate with increasing investment (fee-like predictability)

DCP Midstream Growth ... DCP Partners Growth ... Strong Distributions



## DCP Midstream - Value Proposition

- Industry fundamentals support growing infrastructure needs
- Large integrated service provider with leading liquids position
- Strategically located assets centered in liquids-rich developments
- Attractive, self-funded expansions drive commodity price neutral net income growth
- Strong liquidity and access to capital markets through DCP Midstream and DCP Partners
- Increasing distributions to owners



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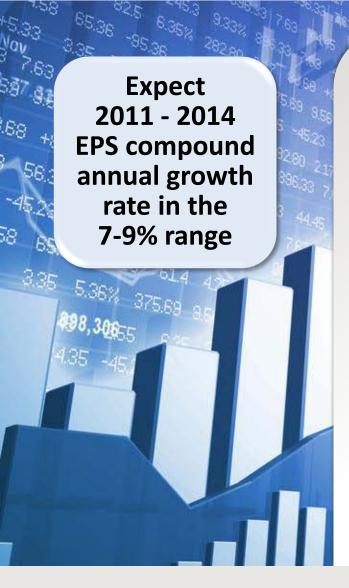
## 2012 Financial Overview

Pat Reddy Chief Financial Officer



# Ongoing Objectives for Long-term Value Creation





- \$1.90 ongoing, fully diluted earnings per share for 2012
  - Including \$0.13 from expansion projects
- 2012 annual dividend of \$1.12/share, with \$0.08/year increase assumed through 2014
- Continued execution of growth plan: \$1B+ annual growth CapEx through 2015, with \$1.3B in 2012
- Expect Return on Capital Employed in the 10 – 12% range



#### 2012 Ongoing Earnings Expectations

#### \$1.90 ongoing, fully diluted EPS

(\$MM)	EBIT	<b>EBITDA</b>
U.S. Transmission	\$ 1,005	\$ 1,310 (1)
Distribution	400	615
Western Canada Transmission & Processing	525	735
Field Services <sup>(2)</sup>	560	900
Other	(95)	(40)
TOTAL Ongoing Segment and Other	\$ 2,395	\$ 3,520

<sup>(1)</sup> EBITDA includes Spectra Energy's proportional share of DD&A and Interest for SESH, Gulfstream, Steckman Ridge less Minority Interest DD&A for M&NE and SEP.

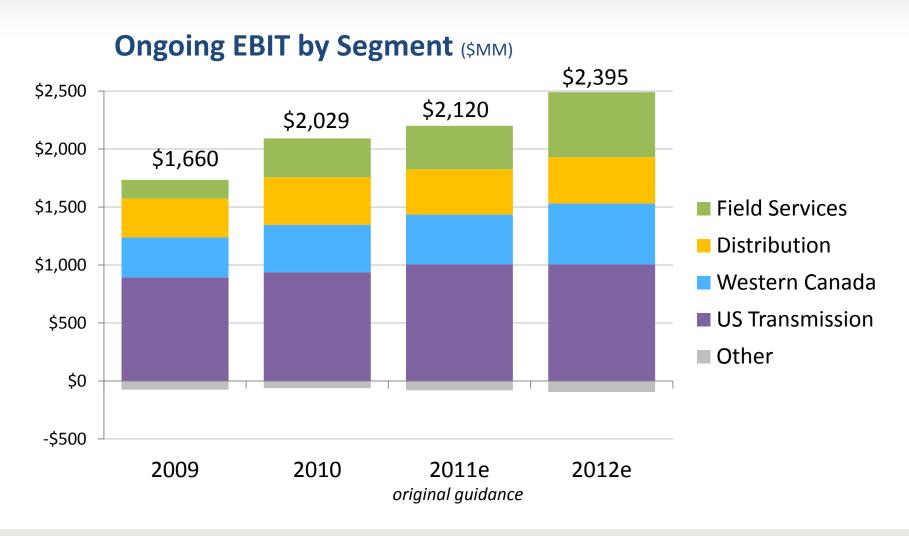
#### Other financial metrics:

- Net Interest Expense = \$ 630 MM
- Expected Tax Rate =  $^29.5\%$
- Fully Diluted Shares Outstanding = 654 MM

EBIT represents Spectra Energy's half of DCP Midstream's Net Income/Equity. EBITDA determined by adding half of DCP Midstream's DD&A, Interest, and Taxes.









## 2012 Plan – Key Assumptions

Expansion CapEx	\$1.3 billion
Maintenance CapEx	\$700 million
Ownership of SEP	Constant at 64%
Canadian Dollar/US Dollar	C\$1.00/\$1.00 USD

#### **DCP Midstream commodity assumptions:**

Composite NGLs	\$1.25 / gal
Natural Gas (NYMEX)	\$4.00 / MMBtu
Crude Oil (WTI)	\$100 / Bbl



#### 2012 Plan – Sensitivities

	Assumption	Price Change	Annual Sensitivity
DCP Midstream  Represents Spectra Energy's 50% interest in DCP Midstream  DCP Midstream's primary exposure is to NGL prices and secondary is to natural gas prices with a minor exposure to oil (condensate)	NGL: \$1.25/gal	+/- \$0.01/gal	+/- ~\$6.5 MM EBIT
	Natural Gas: \$4.00/MMBtu	+/- \$0.10/MMBtu	+/- ~ \$3 MM EBIT
	Oil: \$100/Bbl	+/- \$1.00/Bbl	+/- ~ \$2.5 MM EBIT
F/X	C\$1.00/1.00 USD	+/- \$0.01 C\$/USD	-/+ ~ \$5 MM Net Income



## 2012 Cash Contribution to Expansion CapEx

Primary Sources:	(\$MM)
Ongoing Net Income – Controlling Interests	\$ 1,245
Depreciation & Amortization	760
Deferred Taxes (primarily bonus depreciation benefit)	215
Total Primary Sources	\$ 2,220
Primary Uses before Expansion CapEx:	
Maintenance CapEx	\$ (700)
Dividends	(735)
Cash Contribution to Expansion CapEx	\$ 785

**Cash flow covers maintenance capex and dividends** and 60% of expansion capex requirements



## Financial Strength & Flexibility

#### No SE equity issuances needed to support growth

- Four credit facilities totaling \$2.9B
  - ~\$1.9B of available liquidity as of 12/31/2011
- Increasing cash distributions from DCP Midstream
  - \$395 million in 2011
  - \$463 million budgeted for 2012
- SEP as acquisition vehicle with some drop-down potential

- DCP Midstream self-funding rapid growth — \$4B committed projects and \$2B potential
  - DCP Midstream funds one-third of growth requirements
  - DCP Partners funds remainder
  - Sizable asset drop-down potential for DCP Partners
  - Fee-based capital projects like
     Sand Hills Pipeline and Southern Hills
     Pipeline

## Prudent Financial Management





Disciplined financial management and balance sheet flexibility provides competitive advantage



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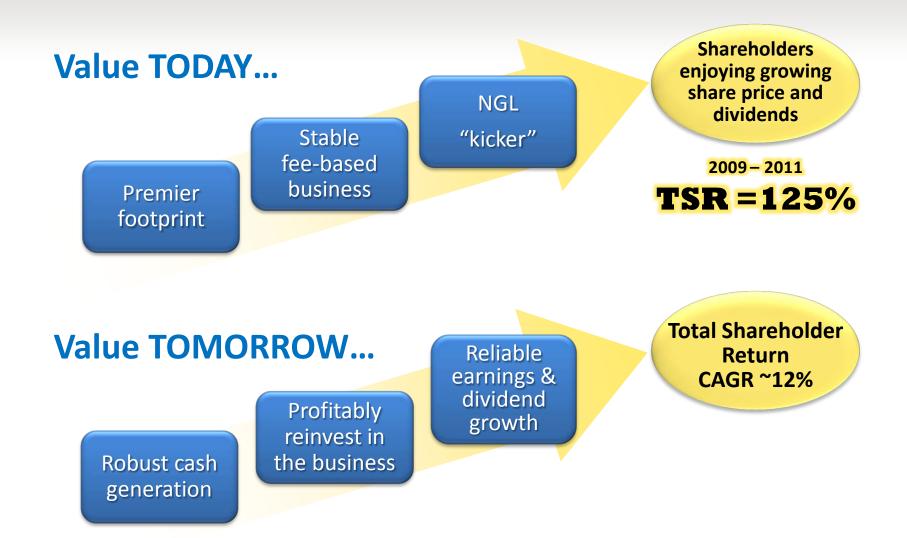
## Spectra Energy Value Today, Value Tomorrow

Greg Ebel
President & CEO





#### **Providing Shareholder Value**









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