



FY 2010 Financial Results

3rd March 2011

Agenda

➤ Draka Tender Offer

- FY 2010 Highlights
 - Group Overview
 - Division Results
- Financials
- Appendix

Full support from Draka shareholders to the new Prysmian industrial project

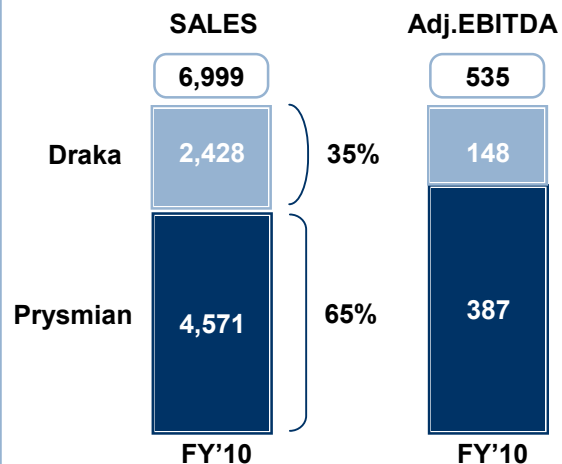
- **99.0% of Draka ordinary shares tendered (48,257,719 shares)**
 - 90.4% tendered during the Offer Period (06 Jan – 03 Feb). Settlement on the 22nd of February
 - 8.6% tendered during the Post Closing Acceptance Period (09 Feb – 22 Feb). Settlement on the 8th of March
- **Prysmian capital increase of 31,824,570 shares**
 - 29,059,677 on the first settlement (22nd of February)
 - 2,764,893 on the second settlement (8th of March)
- **New Prysmian total share capital of 213,853,872 (*) shares**
- **First consolidation of Draka from 1st March 2011**
- **Holding more than 95% of the shares, squeeze-out procedure to start before Draka delisting**
- **Delisting of Draka shares from NYSE Euronext Amsterdam on 7 April 2011**



(*) includes treasury shares (3,028,500)

The new global market leader

Combined Financials (€m)



New organizational structure will be defined by Q1 2011



Global presence:

- over 50 countries
- over 90 plants
- over 20.000 people

1. Preliminary segmentation based on existing reporting by Prysmian and Draka. Actual segmentation post-transaction may differ from the one presented above
2. Trade and Installers Business segment for Prysmian, Energy and Infrastructure Business segment for Draka
3. Includes: Other Prysmian Energy Business

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2010 Key Achievements

- Adj.EBITDA at € 387m: upper range of initial expectations (€ 350-400m)
- € 120m Free Cash Flow* despite approx. € 100m negative metal price effect
- Sound Balance Sheet
 - Net debt decreased to € 459m
 - Net Debt/Adj.EBITDA to 1.2x
 - Improvement in working capital performance (9.2% on sales Vs 12.2% in 2009)

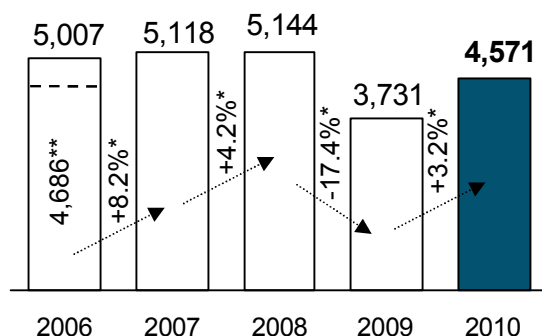
Entering 2011 with sound balance sheet and strong business model to undertake Draka integration

* Free Cash flow levered before dividends and other equity movements

FY 2010 Key Financials

Euro Millions, % of Sales

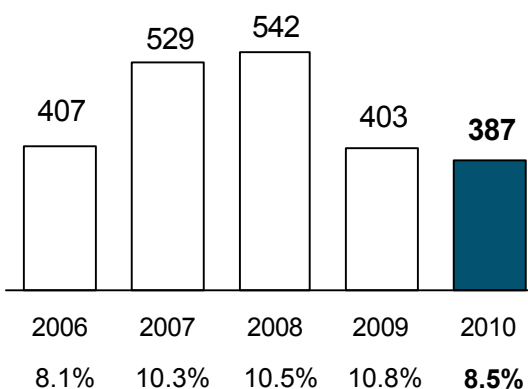
Sales



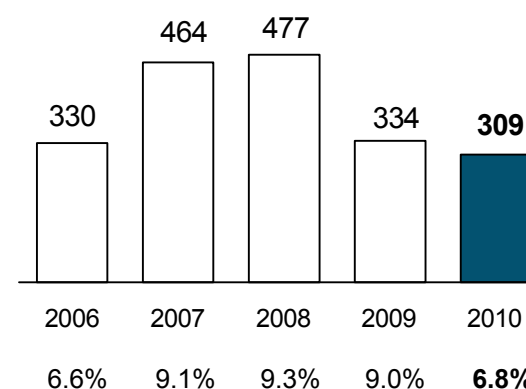
* Organic Growth

** Like for like excl. UK ROD business (€321m)

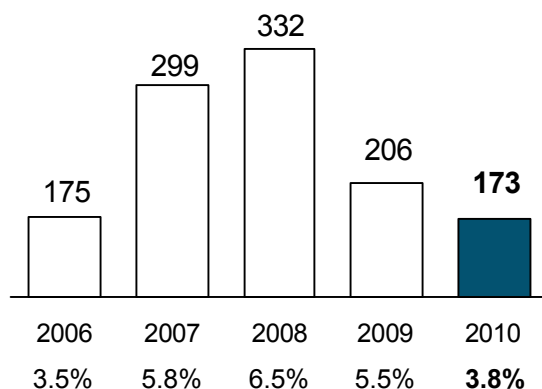
Adjusted EBITDA ⁽¹⁾



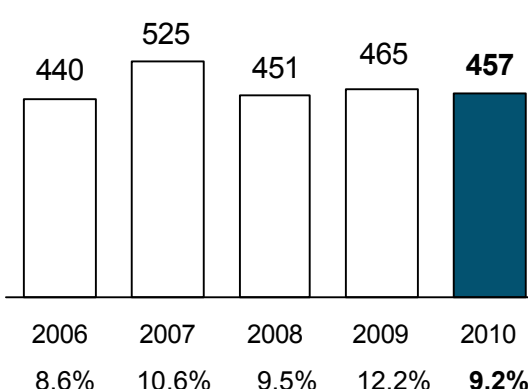
Adjusted EBIT ⁽¹⁾



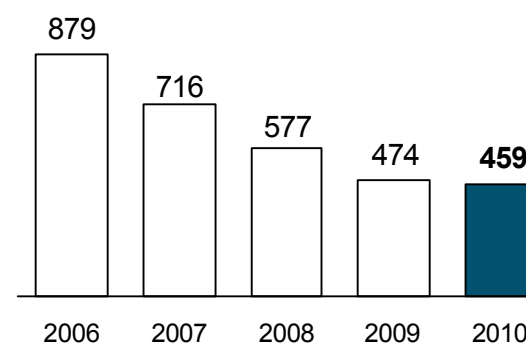
Adjusted Net Income ⁽²⁾



Operative Net Working Capital ⁽³⁾



Net Financial Position

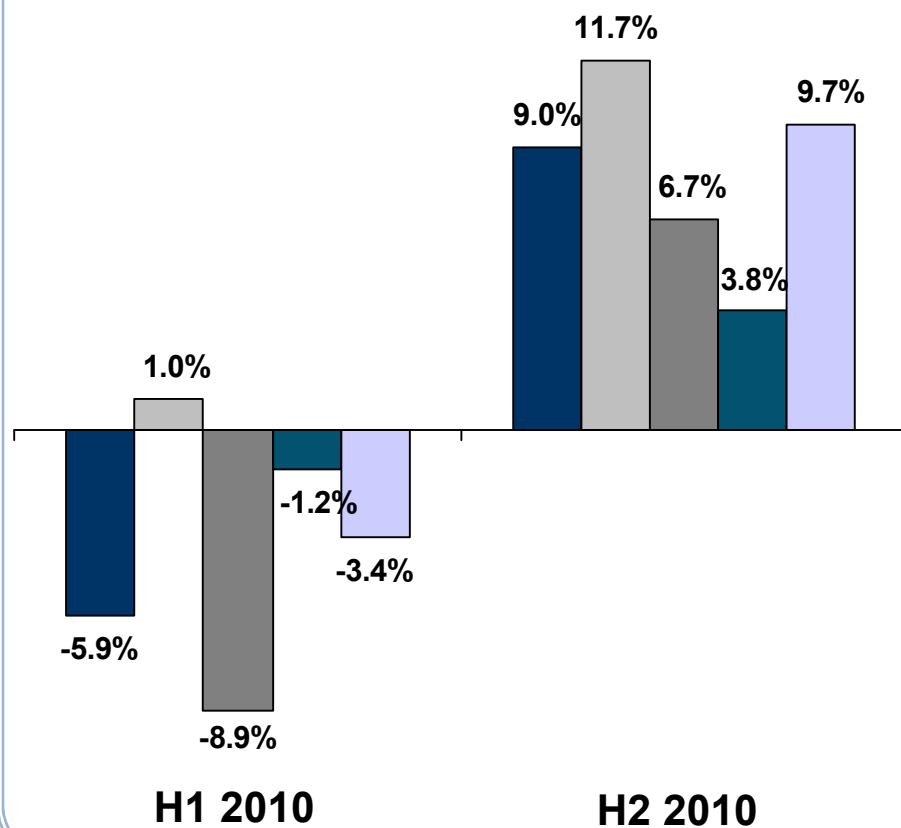


(1) Adjusted excluding non-recurring income/expenses and fair value change in derivatives; (2) Adjusted excluding non-recurring income/expenses, the effect of derivatives and exchange rate differences and the related tax effects; (3) Operative Net Working capital defined as Net Working Capital excluding the effect of derivatives; % of sales is defined as Operative Net Working Capital on annualized last quarter sales

Growing volume across all the segments starting to convert into profits

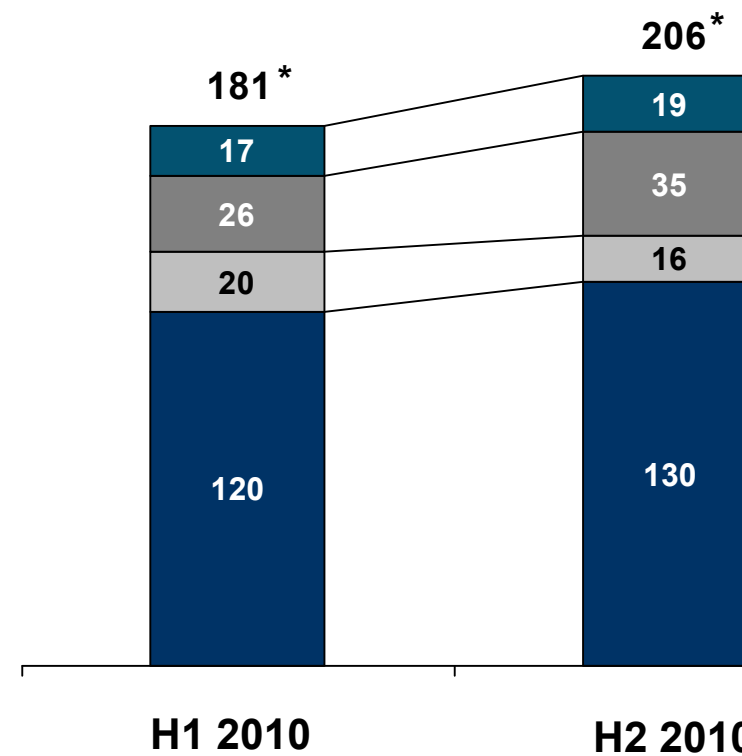
Org.Growth (%)

■ Utilities ■ T&I ■ Industrial ■ Telecom ■ Total



Adj. EBITDA evolution (€m)

■ Utilities ■ T&I ■ Industrial ■ Telecom

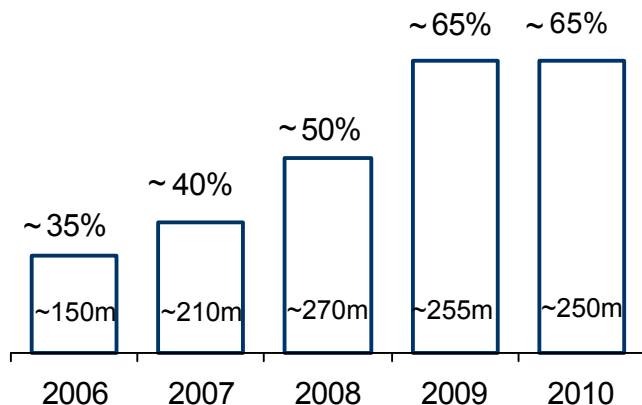


*Includes Others (H1'10: € -2m; H2'10: € 6m)

Confident in the strength of High technology segments and recovery in cyclical business

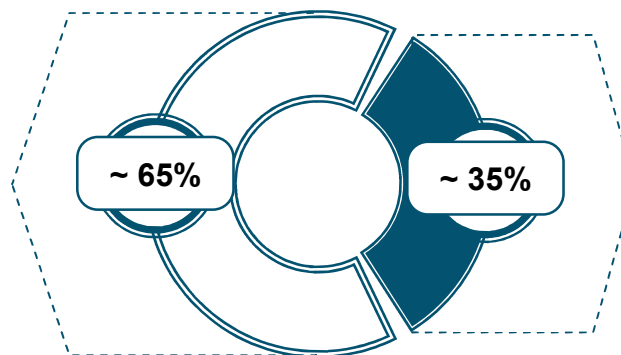
High technology business ⁽¹⁾

% on total Adj.EBITDA



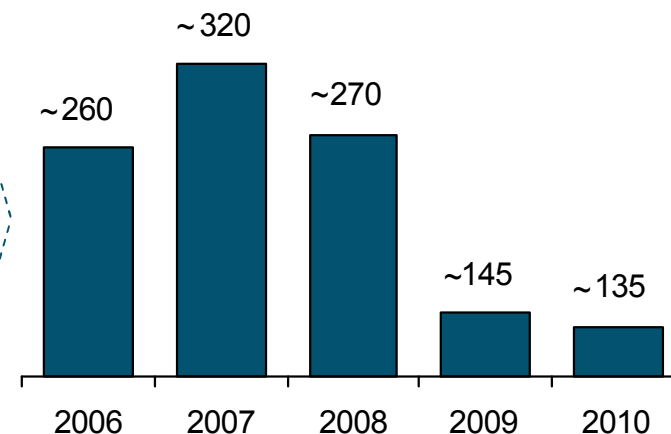
(1) Includes Utilities Transmission, Industrial (Priority), TLC Optical

FY2010 Adj. EBITDA
€ 387 m



Cyclical business ⁽²⁾

Adj.EBITDA (€m)



(2) Includes Trade&Installer, Power Distribution, Industrial (no priority segments), TLC copper

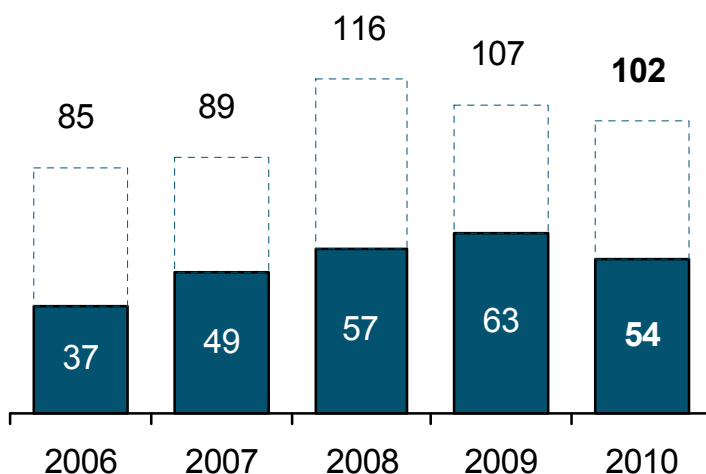
- Resilient profitability during the global downturn sustained by long visibility order book
- Transmission, Oil&Gas and Renewable confirmed as long term trends with a peak order book achieved year-end 2010
- Group capex focused on capacity increase in High value added businesses to maintain leadership and benefit from demand pick-up
- Growing exposure to emerging markets to increase exposure to high growth countries

- Volume recovery from Q2'10 to drive higher capacity utilization
- Price recovery as main driver of profitability improvement
- Potential upside (over 50% adj.EBITDA decrease compared to 2007) from cycle recovery
- Diversified geographical presence as key asset to benefit from demand recovery

Building up future growth in high value added business and expansion in emerging markets

Capacity Increase & Product mix development ⁽¹⁾ (€m)

■ Capacity Increase & Product mix

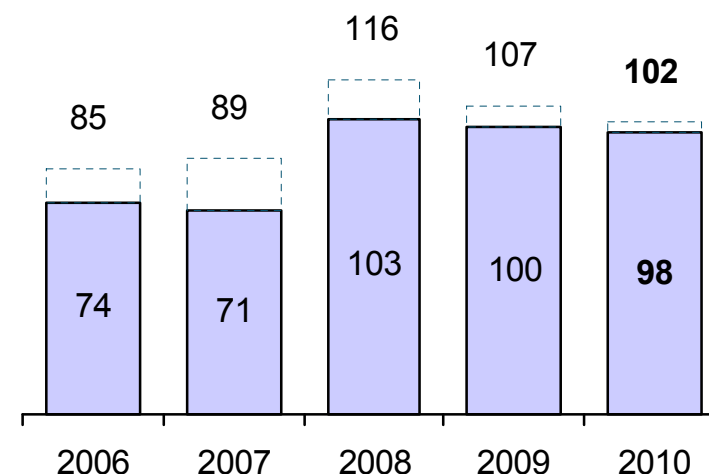


Utilities	35%	73%	72%	43%	22%
Industrial	3%	14%	9%	6%	2%
Surf	57%	-	4%	43%	65%
T&I	-	10%	2%	-	-
Telecom	5%	3%	13%	8%	11%
Total ⁽²⁾	100%	100%	100%	100%	100%

(1) Total Capex includes Capacity increase & Product mix, Maintenance, Efficiency, IT and R&D
 (2) % of Capacity Increase & Product mix

Capex development by geographical area (€m)

■ Capex excluding Submarine



APAC	14%	20%	10%	8%	7%
Latin Am.	34%	8%	18%	34%	39%
North Am.	3%	3%	20%	15%	13%
EMEA	50%	69%	52%	43%	41%
Total ⁽³⁾	100%	100%	100%	100%	100%

(3) % of Total Capex excluding Submarine

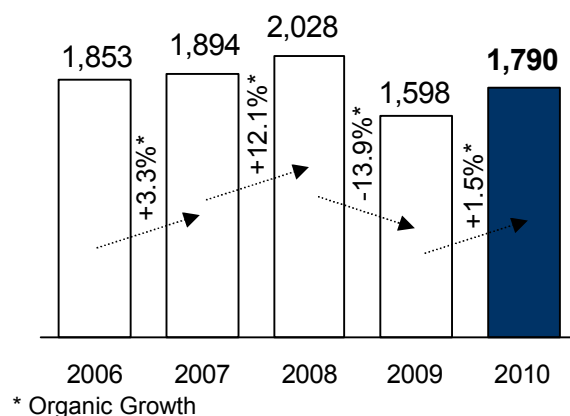
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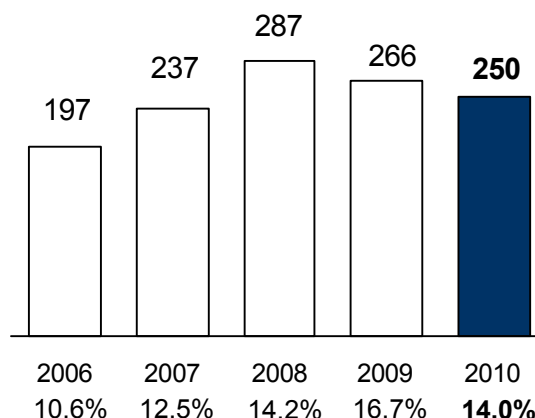
Utilities

Euro Millions, % of Sales

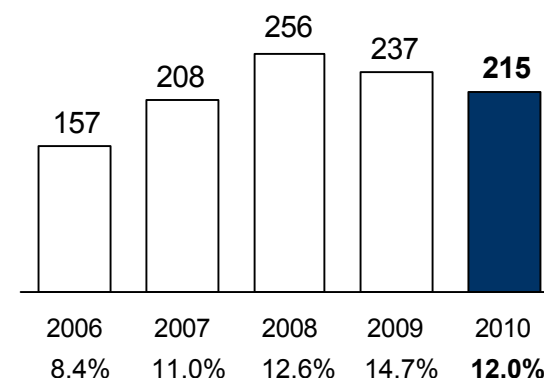
Sales Vs Third Parties



Adjusted EBITDA ⁽¹⁾



Adjusted EBIT ⁽¹⁾



Distribution

- Double digit volume growth in H2'10 (vs both H1'10 and H2'09) driven by capex recovery and strengthened position with key European clients
- Continuous positive development in Brazil with signs of recovery in North America
- High raw material price (non metal) still limiting profitability improvement
- P-Laser now the leading technology in Italy with 7,000 km already delivered

HV

- Strengthened leadership in the underground market with an order intake close to 1bn during FY 2010
- Record orders backlog covering over 1 year sales
- Europe confirmed as largest transmission market with increasing capex spending to enhance grid efficiency and develop renewable energies
- Ongoing capacity increase in China to benefit from the strong position achieved in a fast growing market

Transmission

SUBMARINE

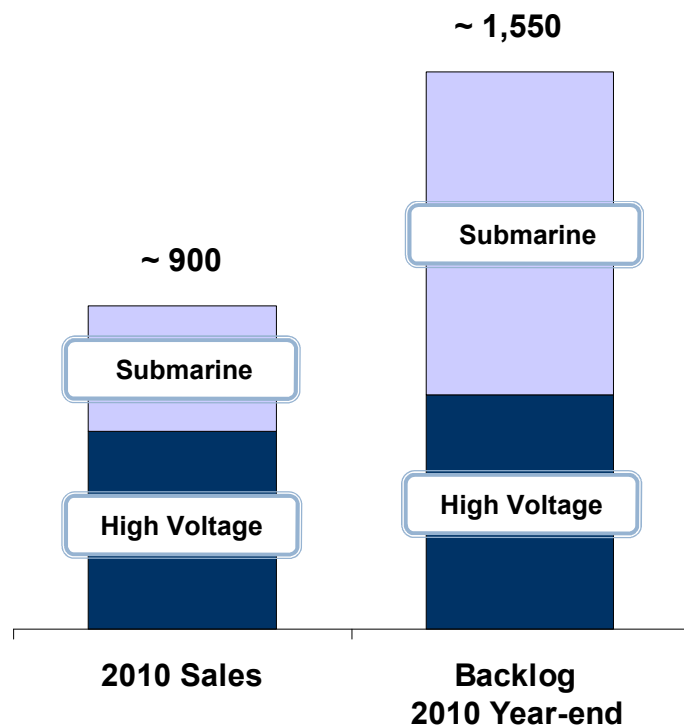
- Improving demand in submarine mainly driven by Off-shore wind farms projects
- Large wind-farms projects recently awarded to Prysmian confirming leadership in the sector and excellent track record in execution
- First application of new HVDC 320Kv technology with Sylwin1 in Germany
- Ongoing capacity increase to support growth from 2012 onwards based on strong order-book.

(1) Adjusted excluding non-recurring income/expenses and fair value change in derivatives

Transmission – Growing orders intake boosting backlog at record level

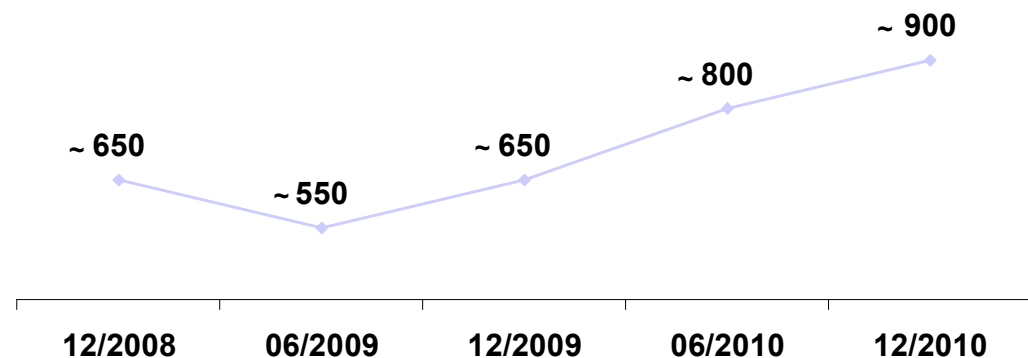
Transmission (€ million)

2010 Sales and Backlog



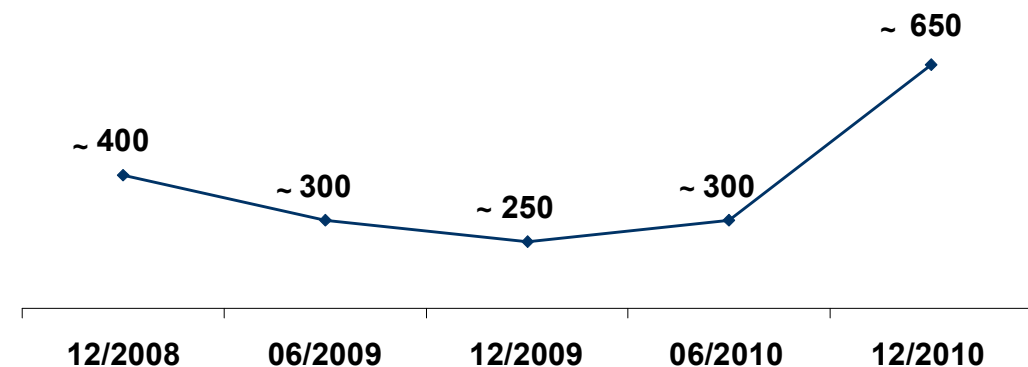
Submarine (€ million)

Orders Backlog evolution



High Voltage (€ million)

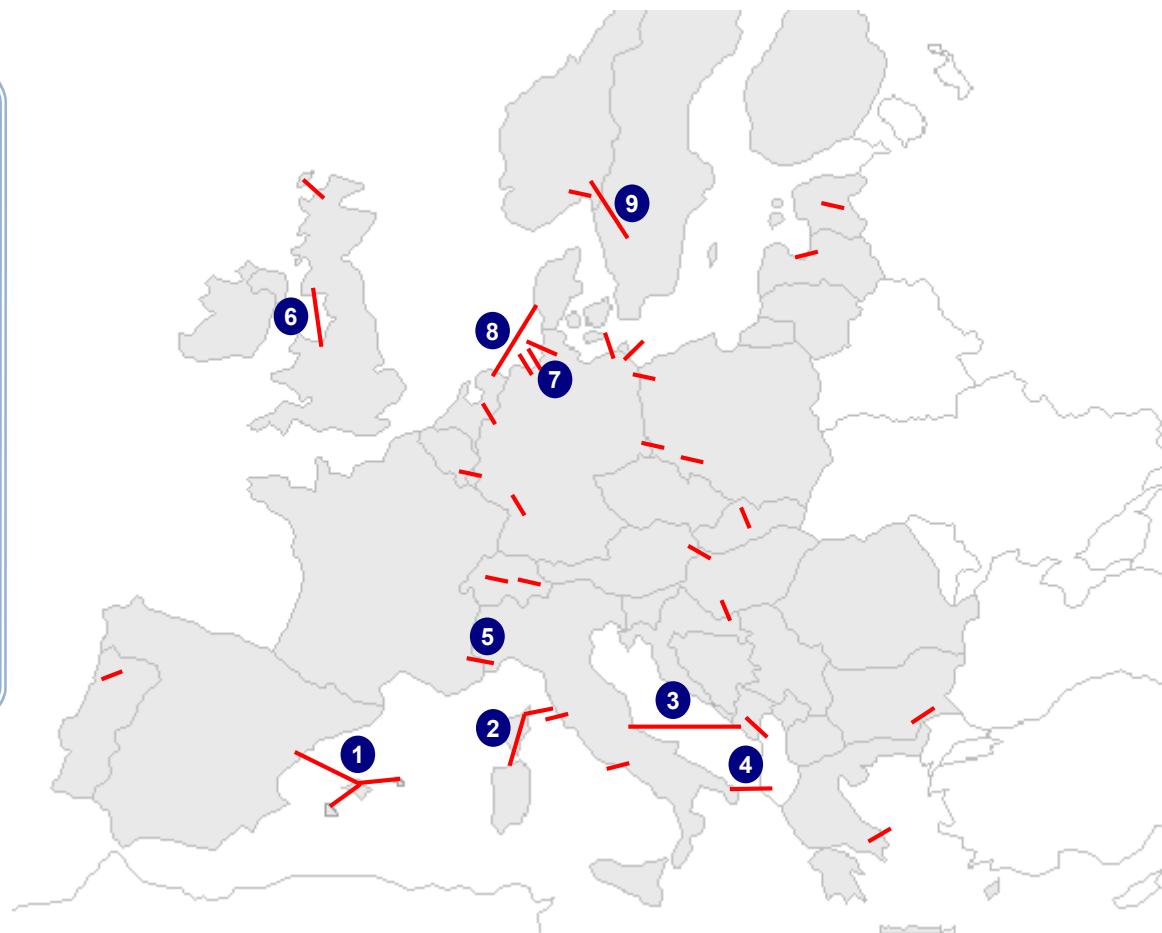
Orders Backlog evolution



Transmission – Major European underground and submarine interconnection projects already in permitting phase or under construction

Major projects to be awarded

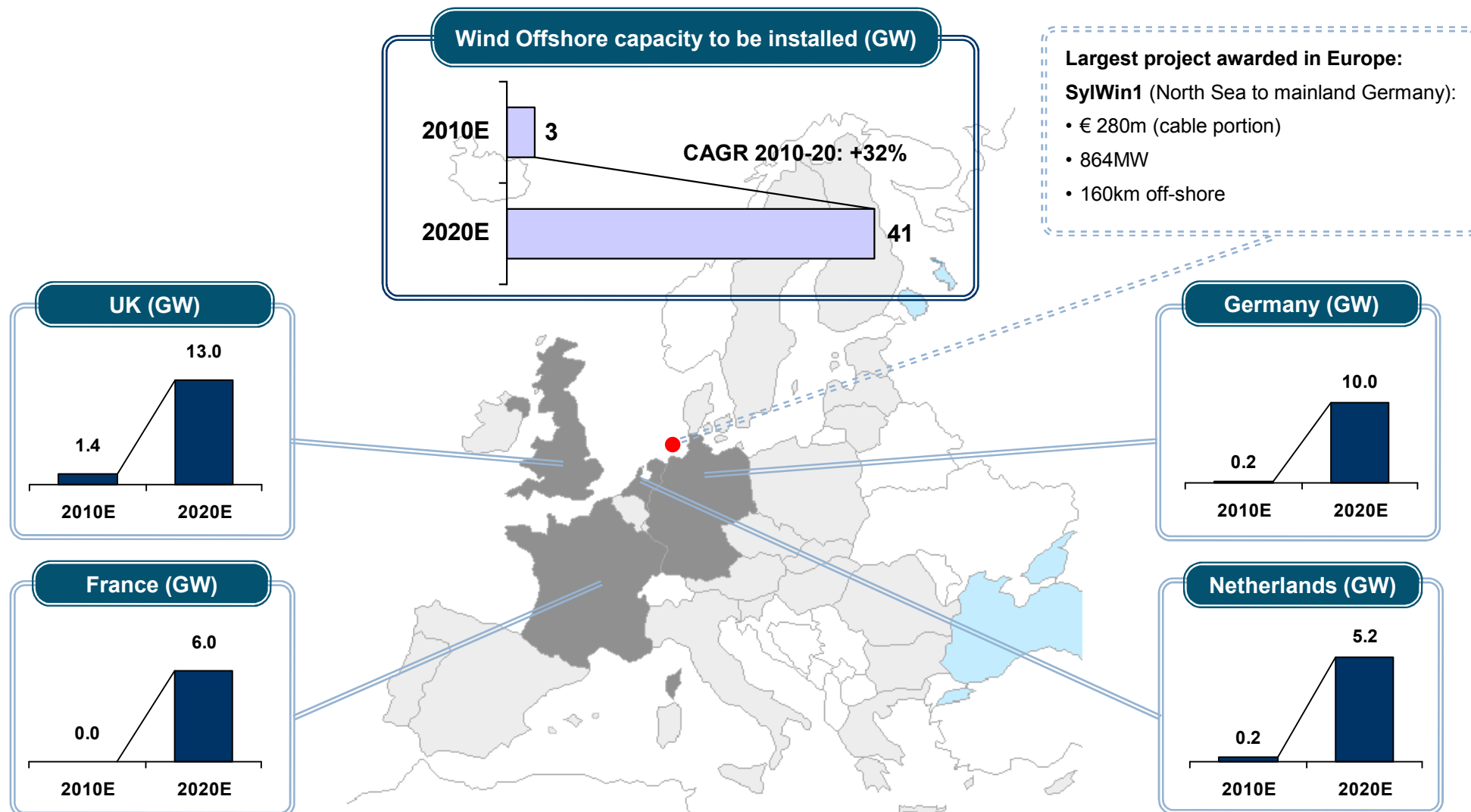
1. Balearic Islands – Mainland Spain
2. Sa.Co.I. (Sardinia-Corsica-Italy)
3. Italy – Montenegro
4. Italy – Albania
5. Italy – France
6. Scotland – Wales
7. Germany (Borwin III, Dolwin II, Helwin II)
8. Netherlands – Denmark
9. Sweden – Norway



— Main interconnection projects

Wind Offshore – 38GW of new capacity by 2020 to achieve EU Target

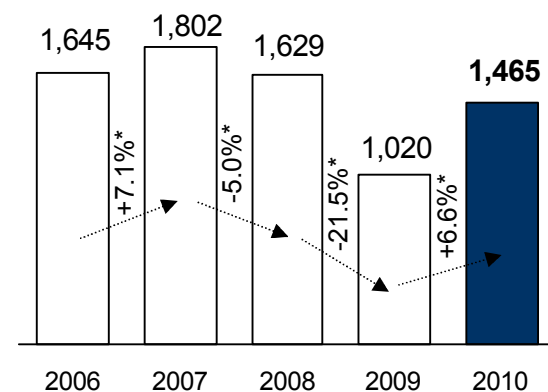
Four major countries accounting for about 85% of total new capacity



Trade & Installers

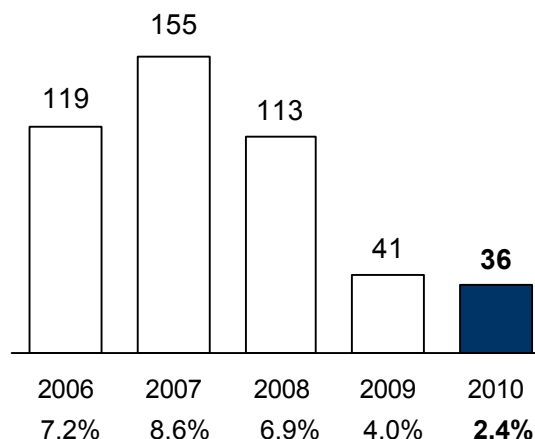
Euro Millions, % of Sales

Sales Vs Third Parties

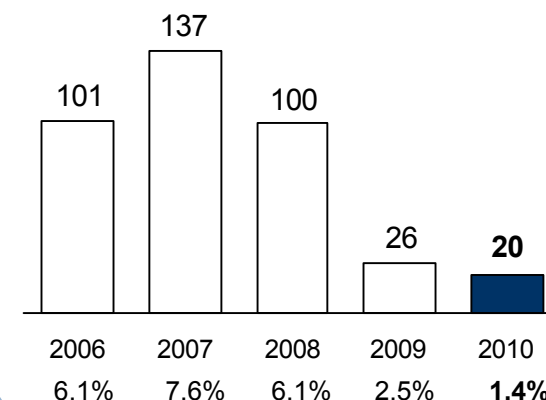


* Organic Growth

Adjusted EBITDA ⁽¹⁾



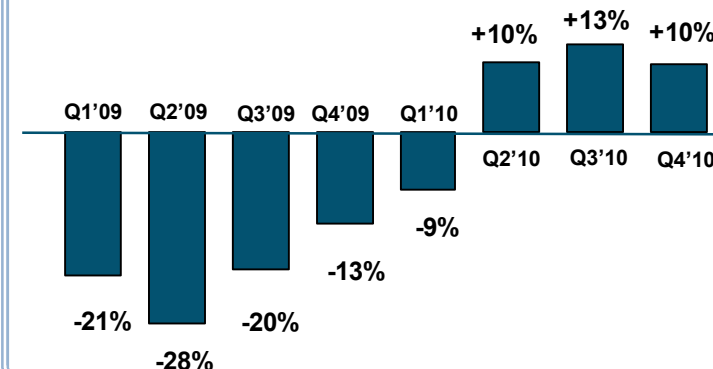
Adjusted EBIT ⁽¹⁾



Highlights

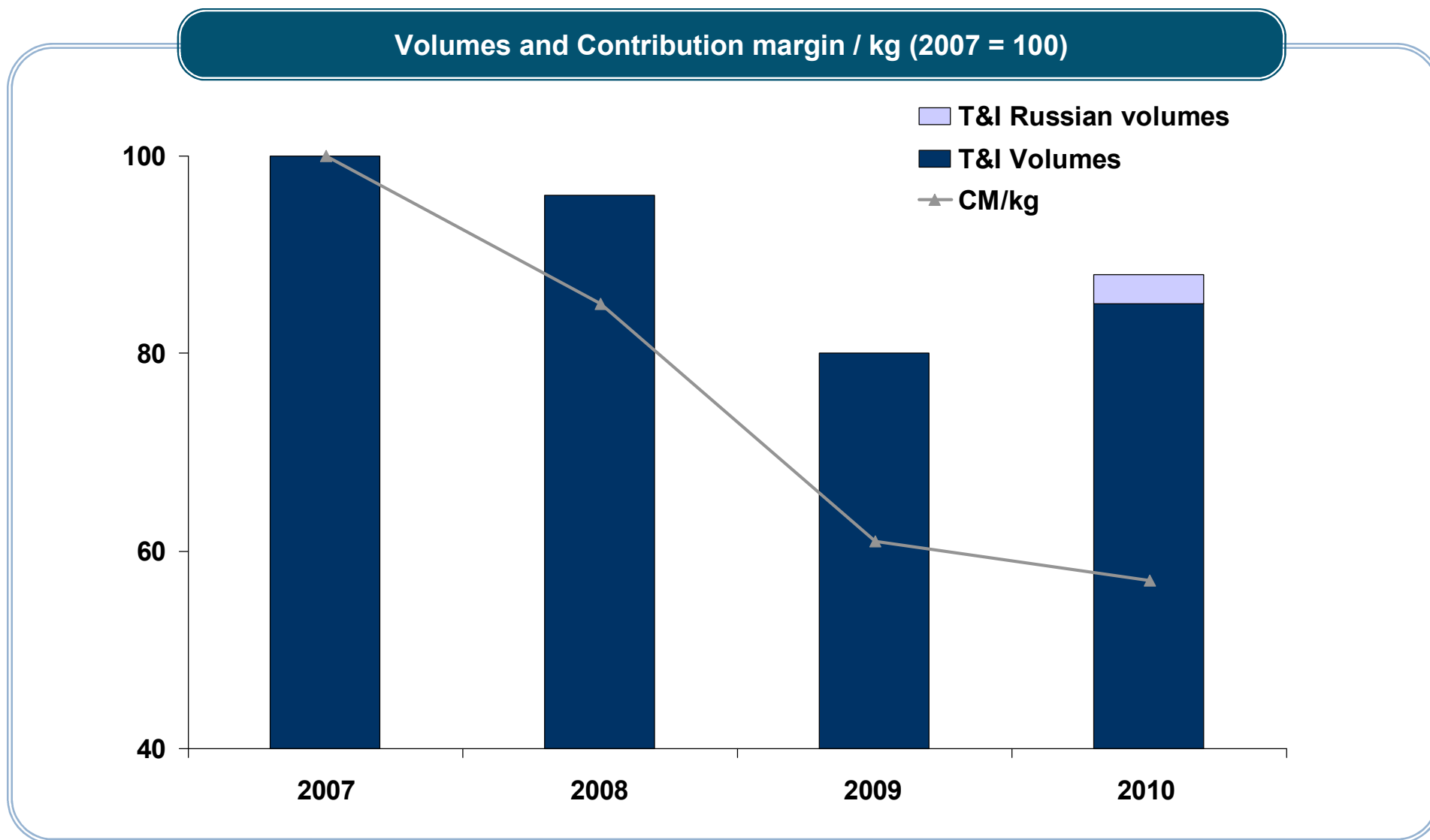
- Ongoing volume recovery from Q2'10 with main improvements in Germany, Italy, Eastern Europe and South America
- Entering 2011 with better capacity utilization to drive profitability increase despite still high raw material prices
- Continuous focus on fire resistant/LSOH and solar applications to improve product mix
- Cost and customer service optimization to strengthen market position
- Increase of 3% expected in new residential construction in Europe (Euroconstruct Dec'10) after 3 years of sequential decline

Sales Org.growth development



(1) Adjusted excluding non-recurring income/expenses and fair value change in derivatives

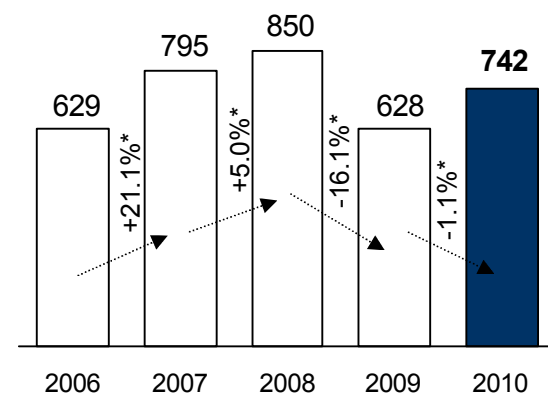
Trade & Installers – Ongoing volume recovery still not driving profitability improvement



Industrial

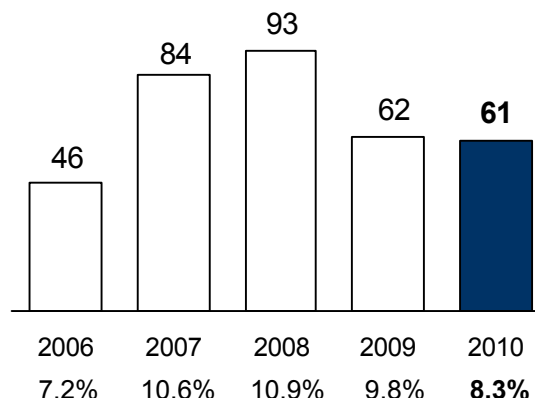
Euro Millions, % of Sales

Sales Vs Third Parties

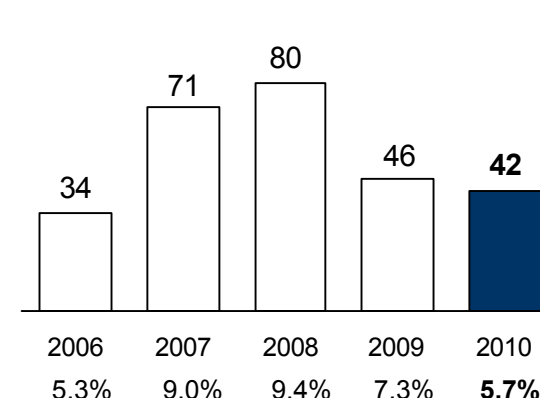


* Organic Growth

Adjusted EBITDA ⁽¹⁾



Adjusted EBIT ⁽¹⁾



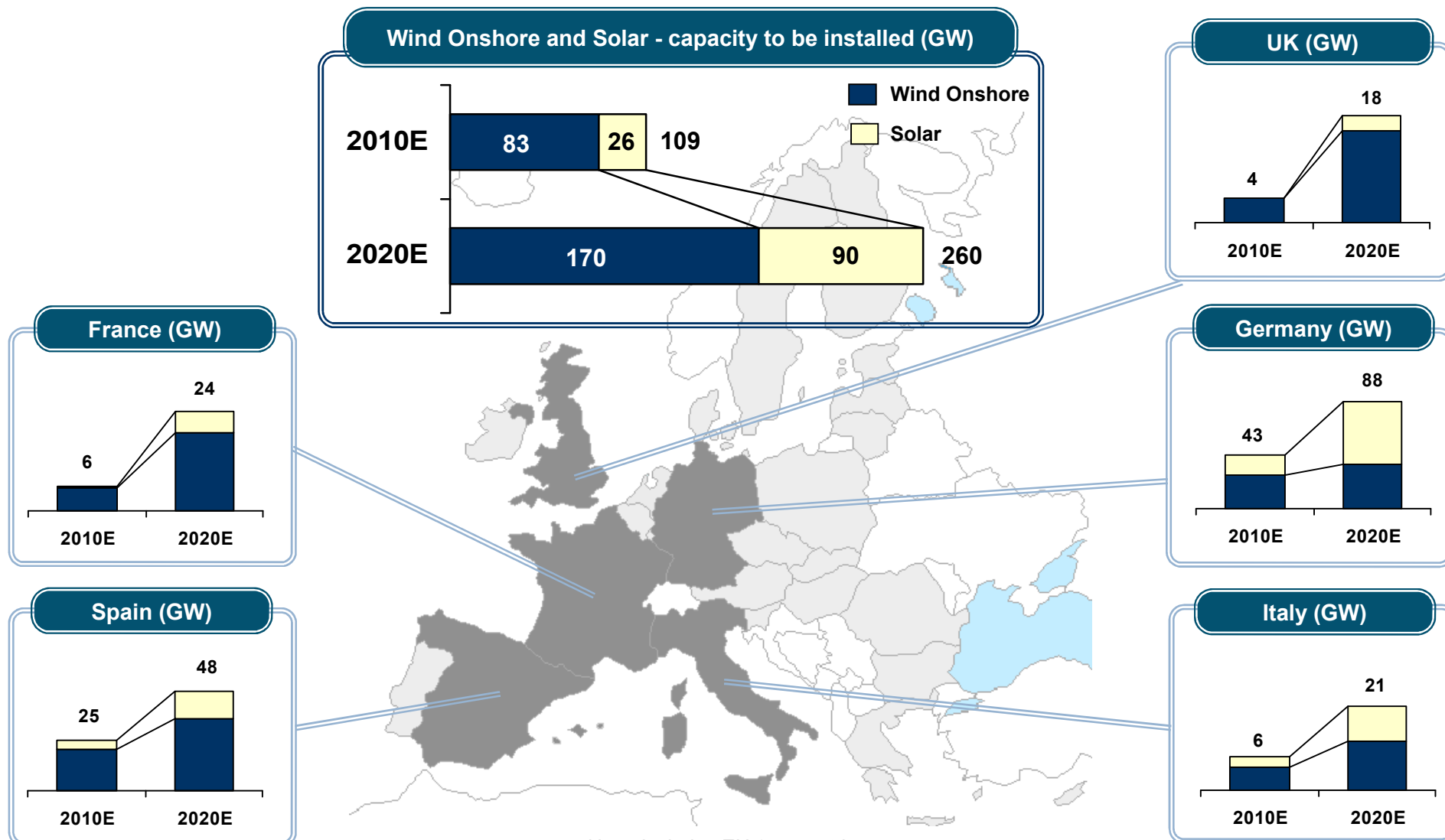
Highlights

- Higher profitability in Q4 mainly driven by positive demand in Oil&Gas, SURF and Renewable. Still low volumes in all other applications with first signs of order book recovery in Q4
 - OGP: positive development in H2'10 supported by new off-shore projects in Brazil and Singapore. Growing order intake in on-shore from Australia and Middle East
 - SURF: strong Q4 in umbilicals driven by recovery in oil demand. Completed qualification of 2.5" and 4.0" flexible pipes; new plant expected to be up and running by H1'11
 - Renewable energy: capacity increase in wind outside Europe to support higher market share and growing demand. Sales in Solar and Wind towers increased by 47% in 2010 (Vs '09) to over € 100m with strong orders book at year-end
 - Others: significant recovery in emerging markets for Mining and Auto. Growing trend in nuclear but still bottom levels for all other applications

(1) Adjusted excluding non-recurring income/expenses and fair value change in derivatives

Solar and Wind Onshore – 150GW of new capacity by 2020 to achieve EU Target

Five major countries accounting for about 75% of total new capacity



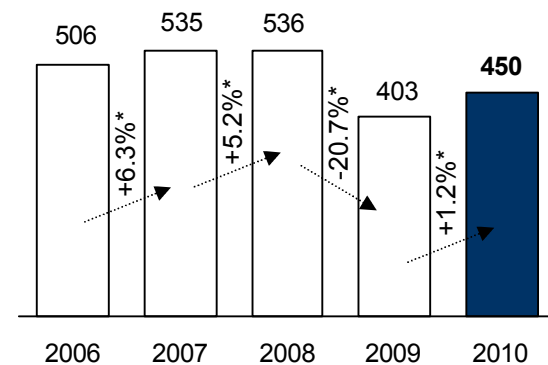
Source: National Renewable Energy Action Plans (June 2010)

Note: includes EU-27 countries

Telecom Division

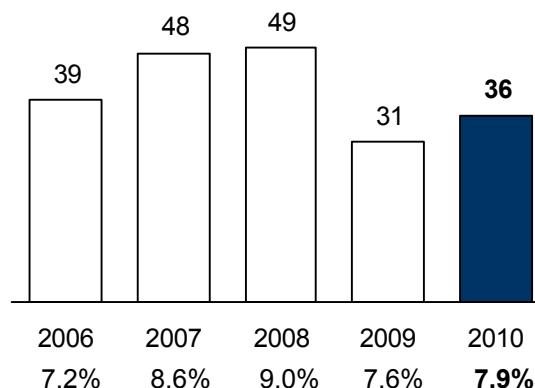
Euro Millions, % of Sales

Sales Vs Third Parties

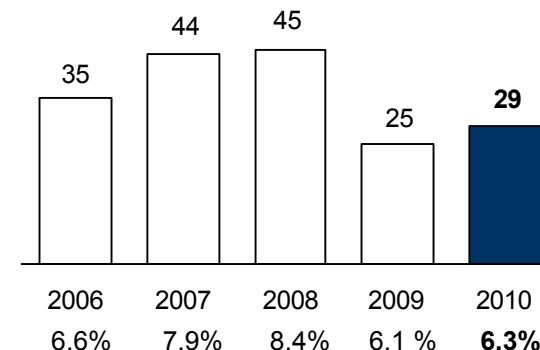


* Organic Growth

Adjusted EBITDA ⁽¹⁾



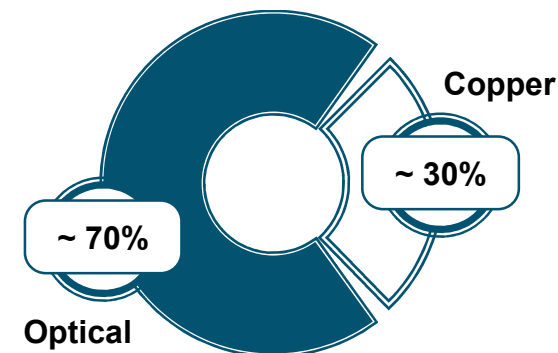
Adjusted EBIT ⁽¹⁾



Highlights

- Growing volume in optical cables (FY'10: +8% Vs 2009) outperforming market demand thanks to enlarged customer and channel base
 - Positive development in the US market also driven by stimulus packages
 - Lower volume in China not expected to recover due to higher import duties
 - Leadership achieved in key emerging markets (e.g. Brazil) to benefit from large capex plan
- Start-up of next generation broadband network in Australia with new frame agreements signed with NBN and Telstra
- Slight improvement in profitability due to better volume and product mix

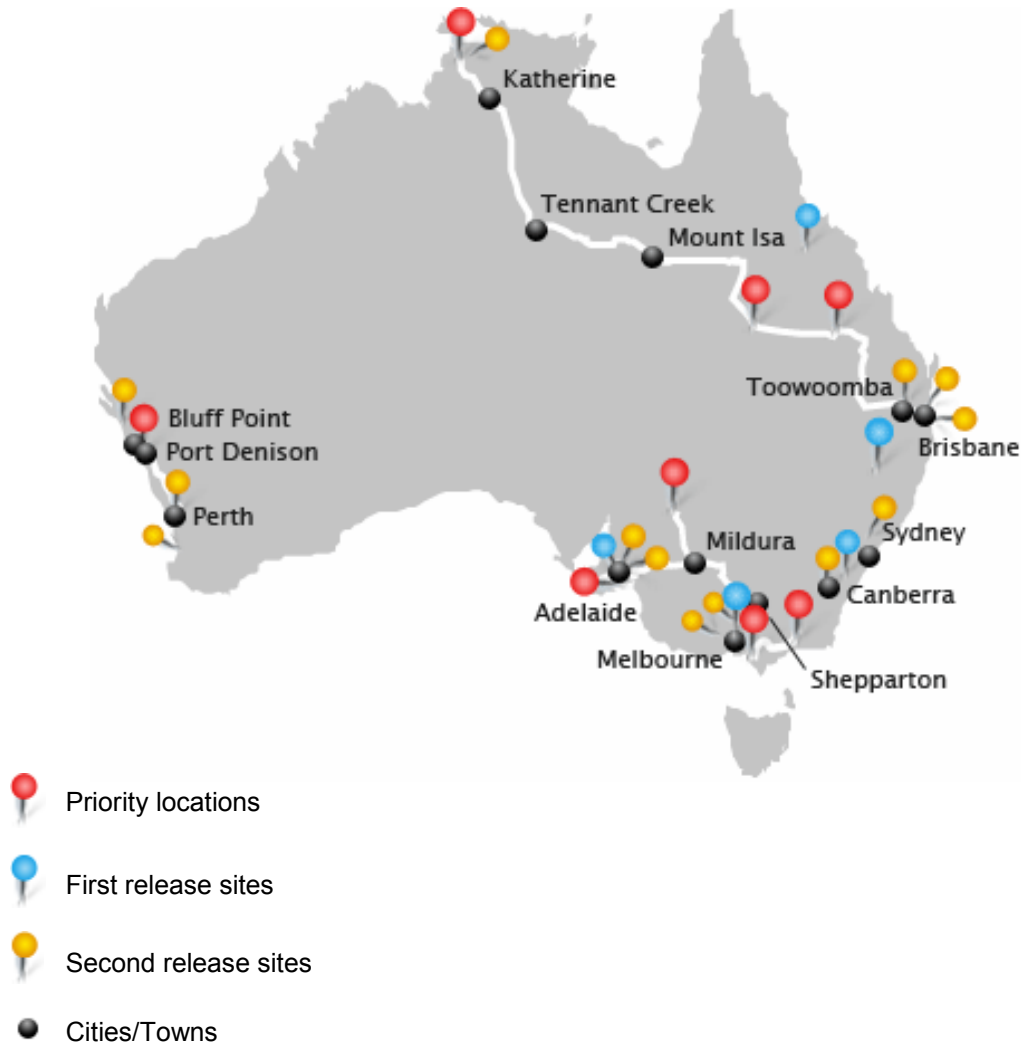
2010 Sales by business



(1) Adjusted excluding non-recurring income/expenses and fair value change in derivatives

Telecom – Consolidated leadership in Australia to benefit from new NBN project

Start-up of National broadband network in 2011

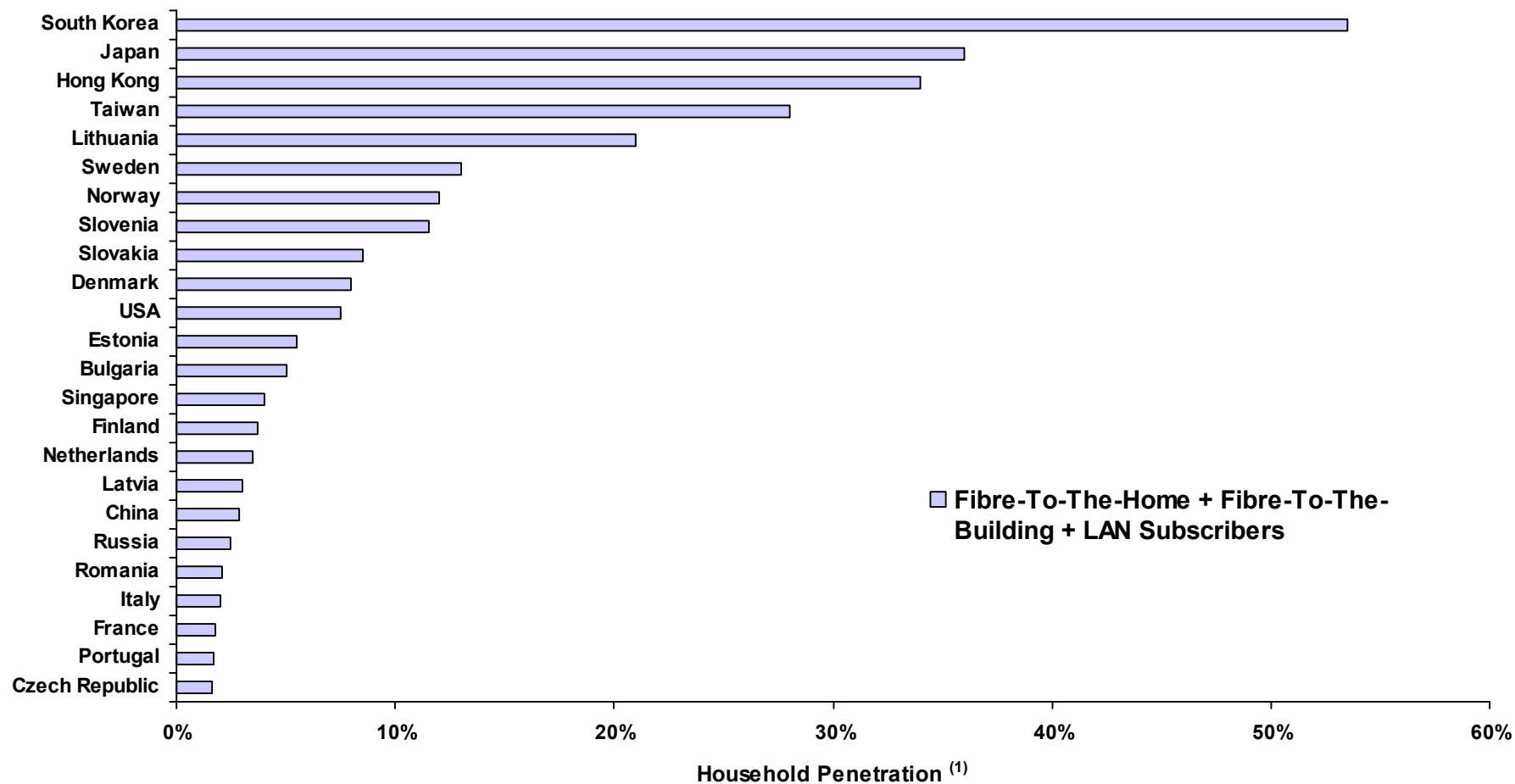


Rollout plan for National Broadband Network

- Government initiative to provide direct fibre connection to 93% of Australian subscribers (residential and business)
- AUD 43 bn capex planned during the period (2011-2019); construction will begin in 2011
- Telstra and NBN agreed to jointly develop the new network
- Prysmian signed a 5-year agreement with NBN as major supplier of optical cables for the network (AUD 300m)
- Prysmian signed new 4-year frame agreement with Telstra to supply optical and copper cables
- Large part of existing and new Telstra cable infrastructure being used within the NBN network
- Prysmian doubling optical cable capacity in Australian Dee Why site

Telecom – Asian markets leading Fiber to the home penetration

Weak optical cables infrastructure in Europe to drive higher investments by large incumbents



Source: IDATE and FTTH Council (October 2010)

(1) Economies with at least 200,000 households and with greater than 1% household penetration

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➤ Financials

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Profit and Loss Statement

Euro Millions

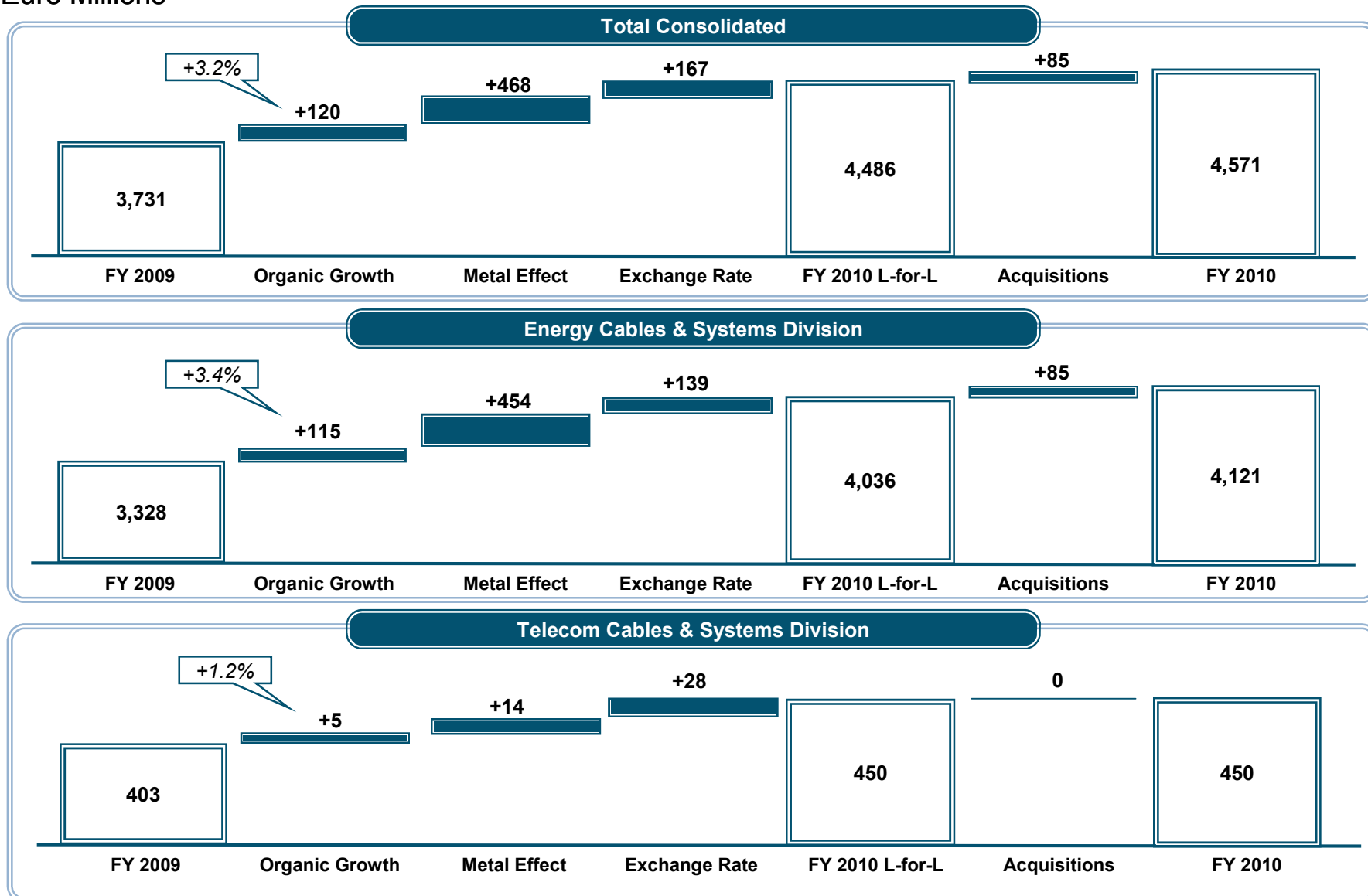
	FY 2009	FY 2010
Sales	3,731	4,571
<i>YoY total growth</i>	-27.5%	22.5%
<i>YoY like for like growth</i>	-27.8%	20.3%
<i>YoY organic growth</i>	-17.4%	3.2%
Contribution Margin	791	803
<i>% on sales</i>	21.2%	17.6%
Fixed Costs	(388)	(416)
Adj.EBITDA	403	387
<i>% on sales</i>	10.8%	8.5%
<i>Non recurring items</i>	(37)	(22)
EBITDA	366	365
<i>% on sales</i>	9.8%	8.0%
Adj.EBIT	334	309
<i>% on sales</i>	9.0%	6.8%
<i>Non recurring items</i>	(37)	(22)
<i>Special items (1)</i>	89	20
EBIT	386	307
<i>% on sales</i>	10.3%	6.7%
<i>Financial charges</i>	(49)	(94)
EBT	337	213
<i>% on sales</i>	9.0%	4.7%
Taxes	(85)	(63)
<i>% on EBT</i>	25.2%	29.8%
Net income	252	150
<i>Extraordinary items (after tax)</i>	46	(23)
Adj.Net income	206	173

Notes

(1) Starting from Q3'09 fair value of raw material derivatives (previously included in Financial charges) is included in Special items.

Sales Drivers Vs Third Parties

Euro Millions



Extraordinary Effects

Euro Millions

	FY 2009	FY 2010
Restructuring	(19)	(11)
Legal costs	(11)	(5)
Other	(7)	(6)
EBITDA adjustments	(37)	(22)
Special items	89	20
<i>Gain/(loss) on metal derivatives</i>	91	28
<i>Assets impairment (1)</i>	(2)	(8)
EBIT adjustments	52	(2)
Gain/(Loss) on other derivatives (2)	(2)	(38)
Gain/(Loss) exchange rate	(1)	7
Other one-off financial Income/exp.	9	2
EBT adjustments	58	(31)
Tax	(12)	8
Net Income adjustments	46	(23)

Notes

- (1) Includes put option fair value change
(2) Includes currency and interest derivatives

Financial Charges

Euro Millions

	FY 2009	FY 2010
Net interest expenses	(44)	(59)
- One-off effects	9	2
Bank fees Amortization	(5)	(6)
Gain/(loss) on exchange rates	(1)	7
Gain/(loss) on derivatives (1)	(2)	(38)
Net financial charges	(52)	(96)
Share in net income of associates	3	2
Total financial charges	(49)	(94)

Notes

(1) Including currency and interest derivatives.

Balance Sheet

Euro Millions

	FY 2009	FY 2010
Net fixed assets	958	1,029
Net working capital	479	494
<i>of which Derivatives assets/(liabilities)</i>	14	37
<i>Operative Net working capital</i>	465	457
Provisions	(123)	(120)
Net Capital Employed	1,314	1,403
Employee provisions	142	145
Shareholders' equity	698	799
<i>of which attributable to minority interest</i>	21	44
Net financial position	474	459
<i>Bank Fees</i>	(11)	(20)
<i>Net financial position vs Third Parties</i>	485	479
Total Financing and Equity	1,314	1,403

Affected by
(FY'10 Vs FY'09):

- Metal price: ~€ +100m
- Acquisitions: ~€ +14m
- Project Business: ~€ -32m

Cash Flow

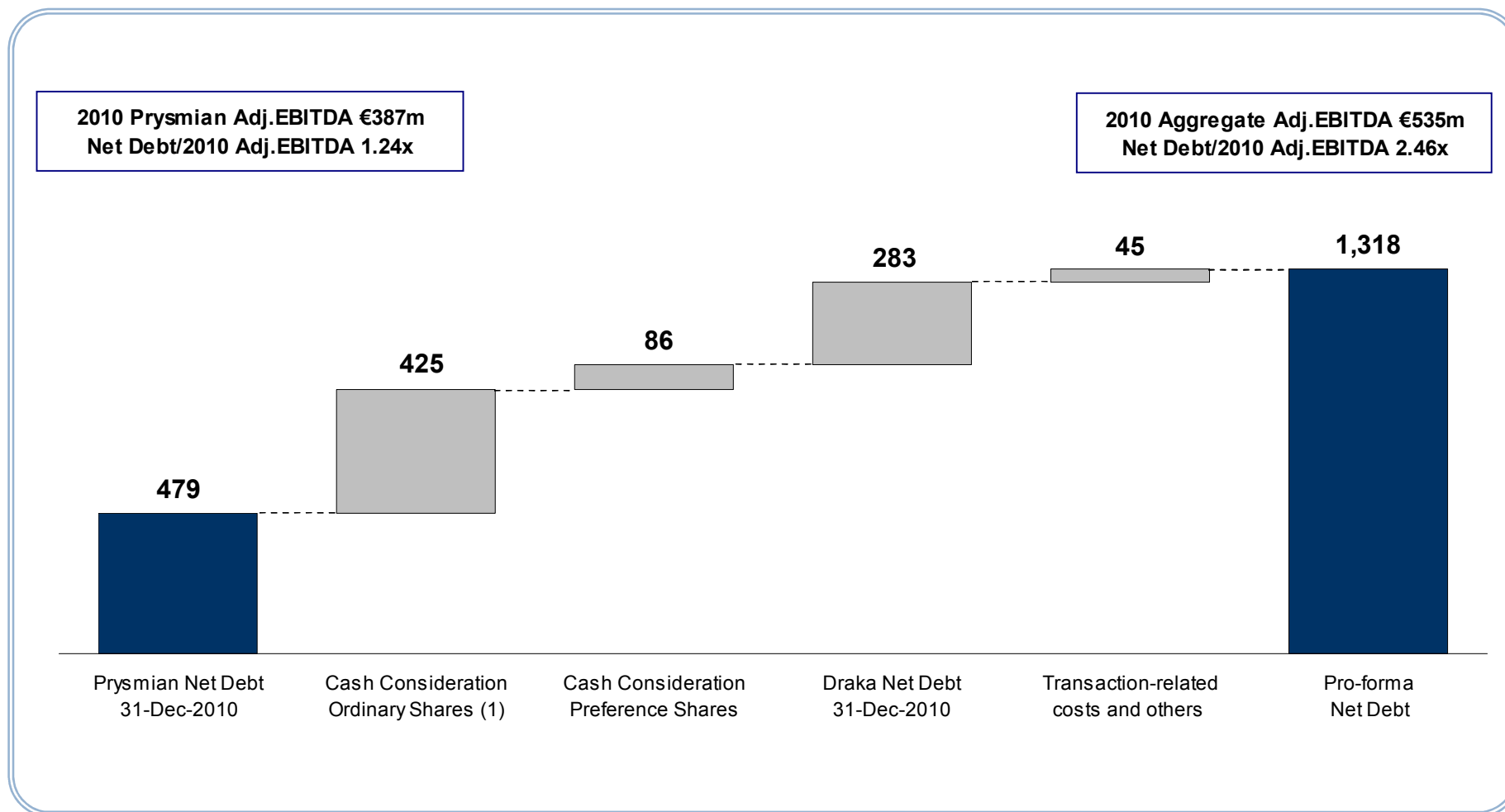
Euro Millions

Including ~€ 100m negative metal price effect

	FY 2009	FY 2010
Adj.EBITDA	403	387
Non recurring items	(37)	(22)
EBITDA	366	365
Equity Compensation IFRS2	1	-
Net Change in provisions	(12)	(17)
Cash flow from operations (before WC changes)	355	348
Working Capital changes	36	(6)
Paid Income Taxes	(62)	(59)
Cash flow from operations	329	283
Acquisitions	(3)	(21)
Net Operative CAPEX	(106)	(95)
Net Financial CAPEX	9	5
Free Cash Flow (unlevered)	229	172
Financial charges	(46)	(52)
Free Cash Flow (levered)	183	120
Dividends	(75)	(75)
Other Equity movements	5	13
Net Cash flow	113	58
Net financial position at the beginning of the period	(577)	(474)
Net cash flow	113	58
Other variations	(10)	(43)
Net financial position at the end of the period	(474)	(459)

Aggregate Net Debt at 31.12.2010 – Pro-forma including Draka

Net Financial Position Vs Third Parties



(1) Includes 100% of Draka ordinary shares

Dividend Proposal

Dividend payment confirmed despite re-leverage related to Draka Acquisition

- **Dividend x share at € 0.166**
 - Total payout: € 35m ⁽¹⁾
 - Ex-dividend date: 18 April 2011
 - Payment date: 21 April 2011
- **Pay-out ratio:** 24% on reported Net Income
- **Dividend Yield:** 1.1% ⁽²⁾

*(1) Based on 210,825,372 shares with dividend right:
Total shares (213,853,872) – Treasury shares (3,028,500)*

(2) Based on last 30 trading days average share price (€ 15.17) at 28/02/2011

(3) Including 3,028,500 Treasury shares

(4) Based on 178,860,000 shares (average n° of shares in 2010; excl. Treasury shares)

Total Shares ⁽³⁾

213,853,872

Earning Per Share ⁽⁴⁾

€ 0.82

Dividend Per Share

€ 0.166

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Energy Division: Profit and Loss Statement

Euro Millions

	FY 2009	FY 2010
Sales	3,344	4,145
Sales vs. Third Parties	3,328	4,121
<i>YoY total growth</i>	-27.8%	23.8%
<i>YoY like for like growth</i>	-28.1%	21.3%
<i>YoY organic growth</i>	-17.0%	3.4%
Contribution Margin	706	711
<i>% on sales</i>	21.1%	17.2%
Fixed Costs	(334)	(360)
Adj. EBITDA	372	351
<i>% on sales</i>	11.1%	8.5%
Adj. EBIT	309	280
<i>% on sales</i>	9.3%	6.8%

Energy – Sales by business

Euro Millions, % of Sales Growth

	FY 2009	FY 2010	Total Growth	Organic Growth
Utilities	1,598	1,790		
<i>of which to third parties</i>	1,598	1,790	12.0%	1.5%
Trade & Installers	1,021	1,467		
<i>of which to third parties</i>	1,020	1,465	43.6%	6.6%
Industrial	628	742		
<i>of which to third parties</i>	628	742	18.3%	-1.1%
Others	97	146		
<i>of which to third parties</i>	82	124	n.m.	n.m.
Total Energy	3,344	4,145		
<i>of which to third parties</i>	3,328	4,121	23.8%	3.4%

Energy – Profitability by business

Euro Millions, % of Sales

	FY 2009	FY 2010	FY 2009 % on Sales	FY 2010 % on Sales
Adjusted EBITDA				
Utilities	266	250	16.7%	14.0%
Trade & Installers	41	36	4.0%	2.4%
Industrial	62	61	9.8%	8.3%
Others	3	4	n.m.	n.m.
Total Energy	372	351	11.1%	8.5%
Adjusted EBIT				
Utilities	237	215	14.7%	12.0%
Trade & Installers	26	20	2.5%	1.4%
Industrial	46	42	7.3%	5.7%
Others	-	3	n.m.	n.m.
Total Energy	309	280	9.3%	6.8%

Telecom Division: Profit and Loss Statement

Euro Millions

	FY 2009	FY 2010
Sales	411	454
Sales vs. Third Parties	403	450
<i>YoY total growth</i>	-24.8%	11.7%
<i>YoY like for like growth</i>	-24.9%	11.7%
<i>YoY organic growth</i>	-20.7%	1.2%
Contribution Margin	85	92
<i>% on sales</i>	20.7%	20.2%
Fixed Costs	(54)	(56)
Adj. EBITDA	31	36
<i>% on sales</i>	7.6%	7.9%
Adj. EBIT	25	29
<i>% on sales</i>	6.1%	6.3%

Net Working Capital

Euro Millions

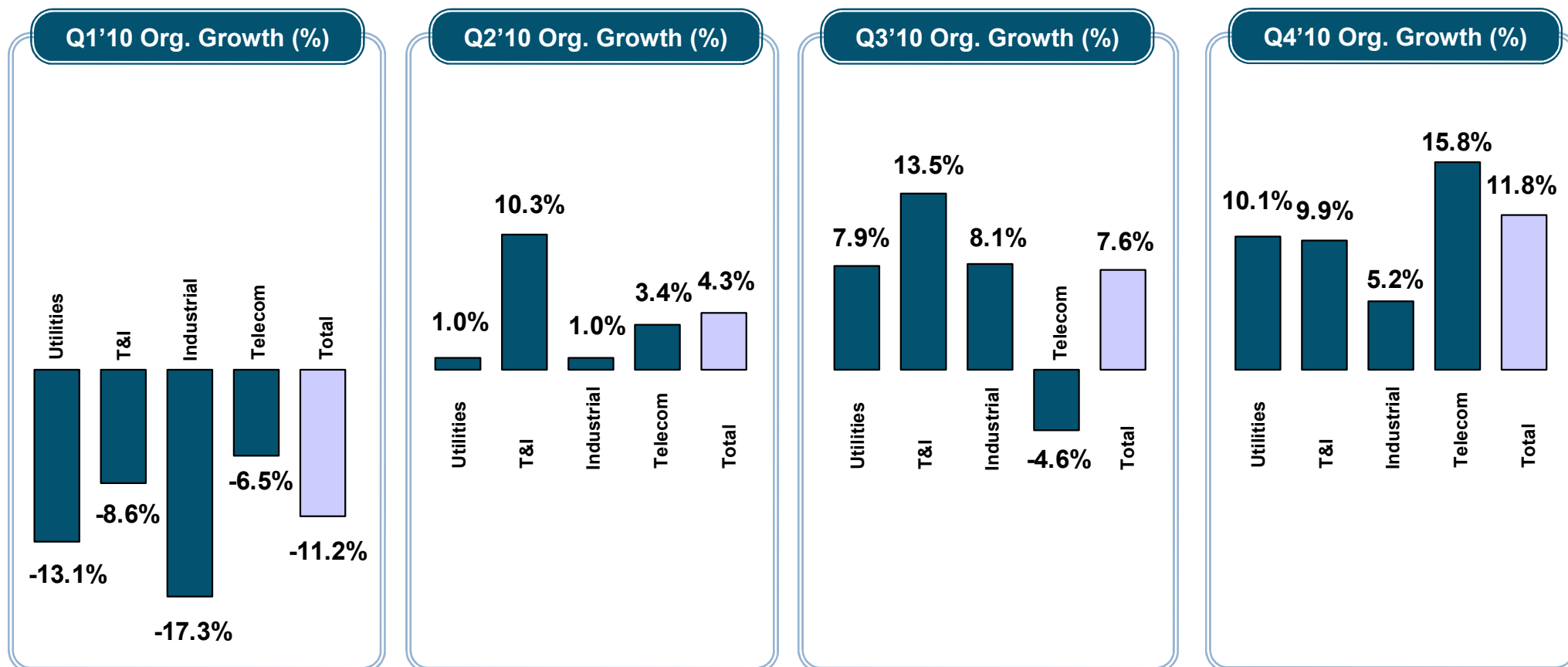
	FY 2009	FY 2010
Inventories	443	600
Trade accounts receivables	622	764
Trade accounts payables	(561)	(862)
Other receivables/(payables)	(39)	(45)
Operative Net working capital	465	457
Derivatives assets/(liabilities)	14	37
Net working capital	479	494
% Operative NWC on sales ⁽¹⁾	12.2%	9.2%

Notes

(1) Defined as Operative Net Working Capital on annualized last quarter sales

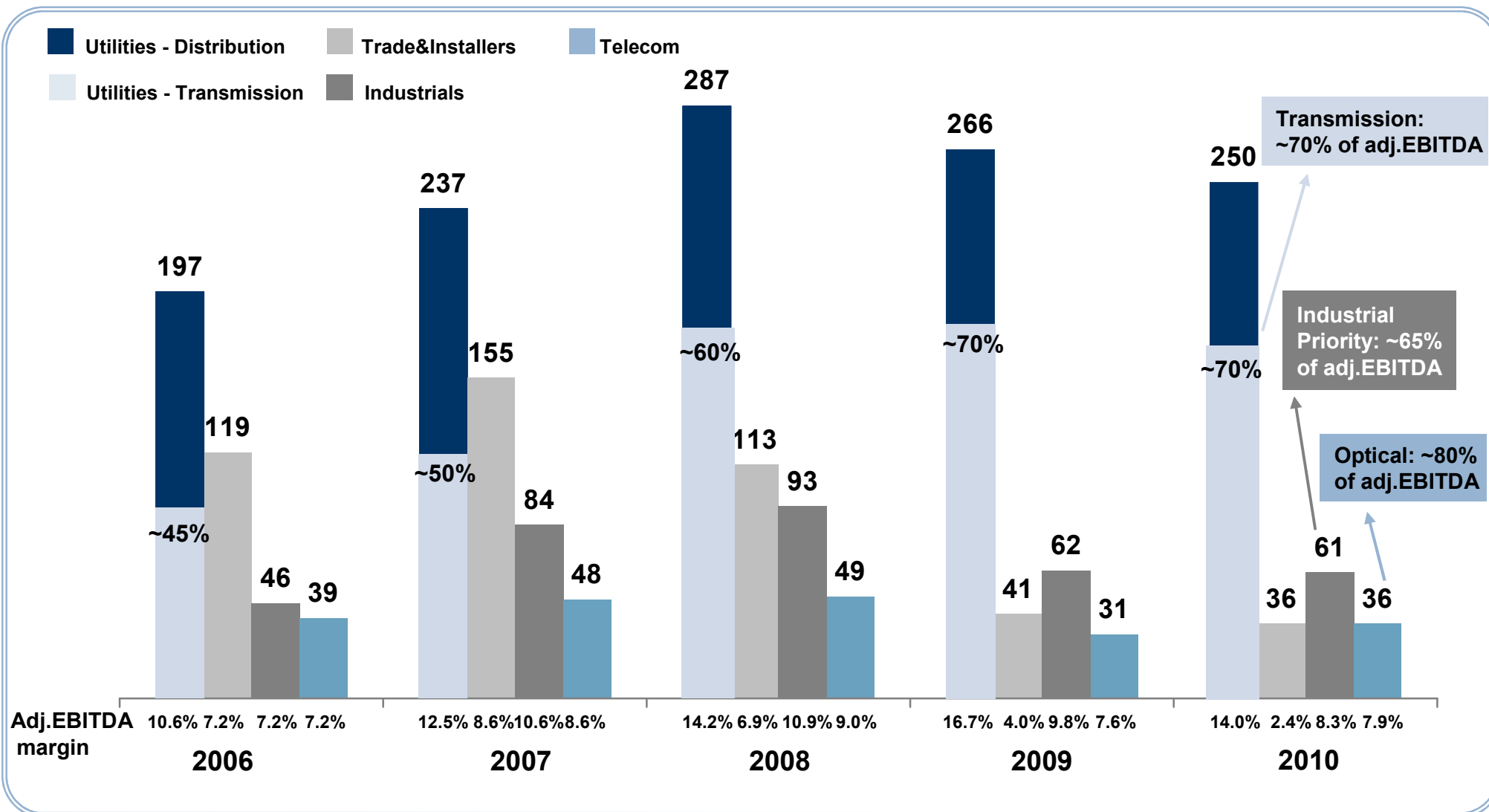
Organic growth improvement confirmed across all the segments

% Variation

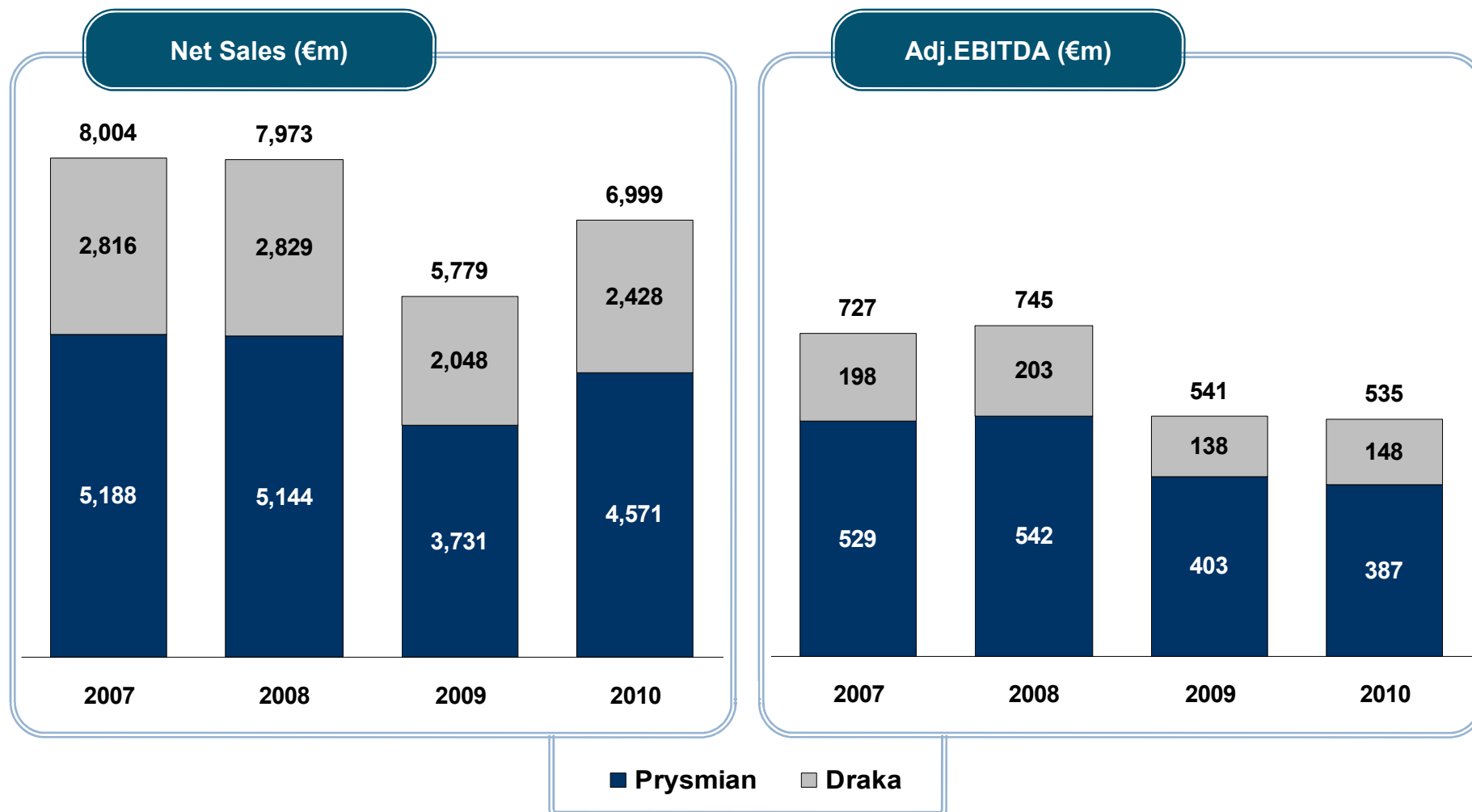


A unique portfolio driving sustainable margin growth

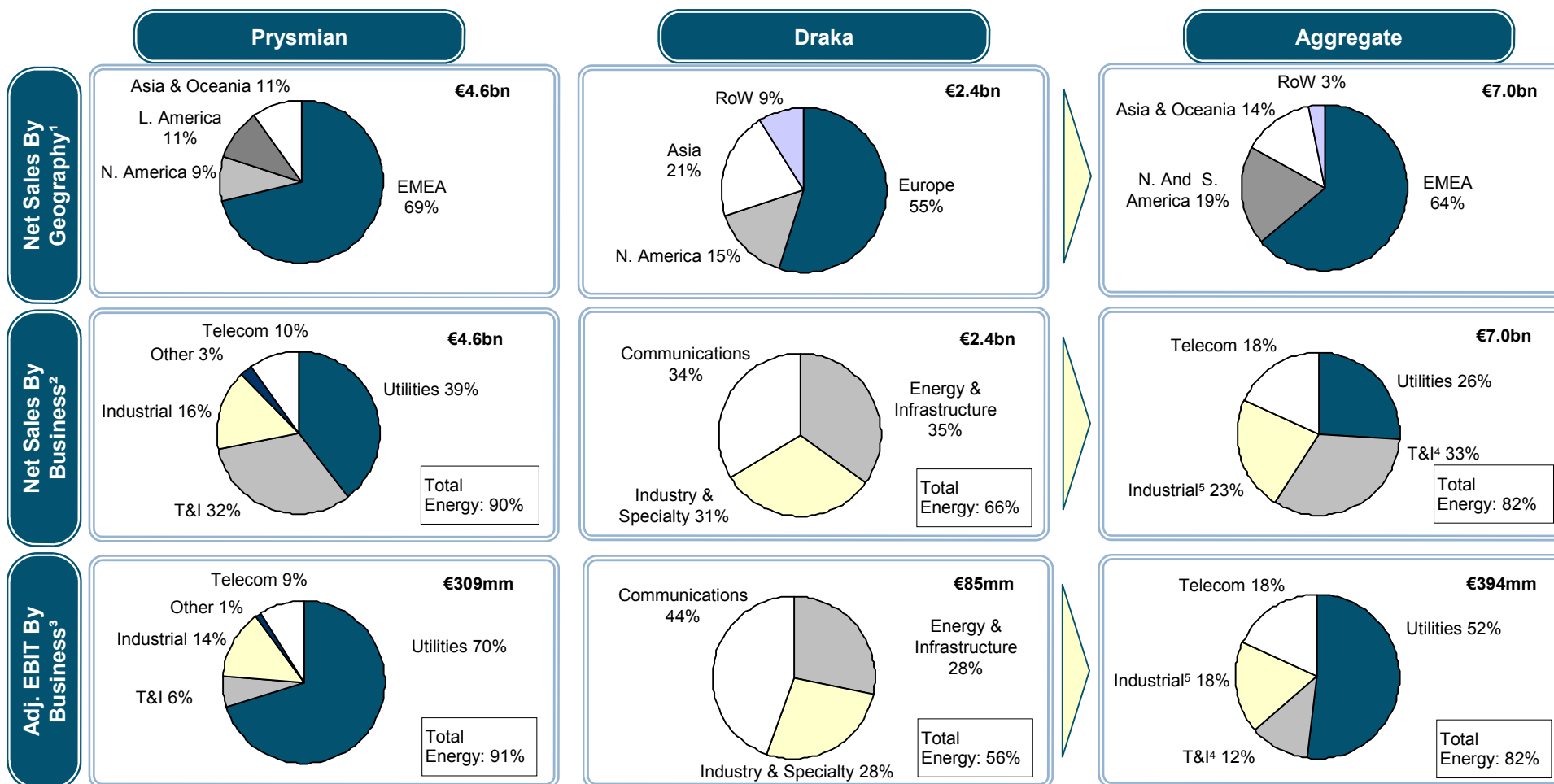
Adj. EBITDA (€ Millions); Adj. EBITDA margin (%)



Combined Financials – 2010A Figures



Combined Financials – 2010A Figures



1. Preliminary estimate segmentation based on existing reporting by Prysmian and Draka. Actual segmentation may differ from the one presented above as the two Companies reported geographic segmentation is not fully consistent
2. Preliminary segmentation based on existing reporting by Prysmian and Draka. Actual segmentation post-transaction may differ from the one presented above
3. Draka and Aggregate percentage split excludes €(17)m EBIT unallocated by Draka
4. Trade and Installers Business segment for Prysmian, Energy and Infrastructure Business segment for Draka
5. Includes: Other Prysmian Energy Business

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