



Q2-2008 RESULTS



24 JULY 2008

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CONTINUED REVPAR GROWTH

MARKET DATA

REVPAR GROWTH - EUROPE	
IN EUR	JAN-JUN 08
WARSAW	14.3
VIENNA	13.2
BRUSSELS	11.8
STOCKHOLM	9.5
PARIS CENTRAL	8.6
COPENHAGEN	8.0
MOSCOW	8.0
LONDON (GBP)	5.8
LONDON	-8.1
BERLIN	5.1
AMSTERDAM	0.6
FRANKFURT	-0.2

- Underlying RevPAR trend still positive
- RevPAR remained strong in the Nordic region and in the Middle East

REVPAR GROWTH - MIDDLE EAST	
IN USD	JAN-JUN 08
MUSCAT	35.9
SHARM-EL-SHEIKH	32.9
JEDDAH	24.1
RIYADH	23.1
MANAMA	21.3
UAE REGIONAL	20.0
KUWAIT	14.8
DUBAI CITY CENTRE	13.7

HIGHLIGHTS

- Solid growth in Revenue and EBITDA
- L/L RevPAR (+7.9%), Revenue (+7.5%), EBITDA margin (+70bps), in H108
- Negative impact in Q108 of Easter timing fully offset in Q208
- Outperformed comparable hotels, in respective markets
- Signings continued at record levels - predominantly with management contracts - supporting EBITDA margin
- 2nd largest pipeline in Europe
- Performance in line with our promises
- Uncertain global economy - difficult to predict market outlook for FY08

HEDGING FOR TURBULENCE

- Shift in business model
 - More fee based revenue
 - Committed contracts less frequent
 - Faster ramp-ups and focus on conversions
- Strengthened foothold in emerging markets
 - 40% of portfolio
- Careful monitoring of central costs
- A multi-brand portfolio
 - 200+ Radisson SAS
 - 100+ Park Inn
- Downside capped



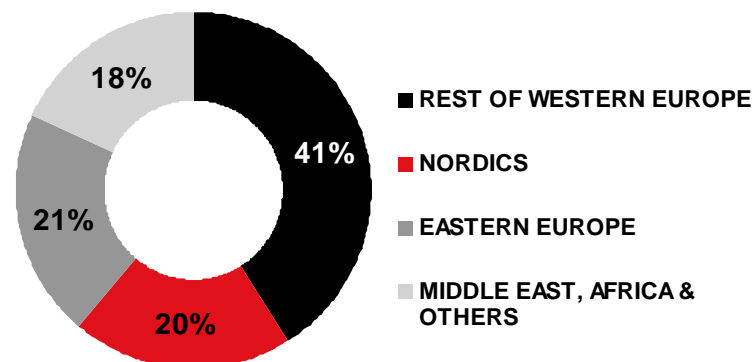


BUSINESS DEVELOPMENT HIGHLIGHTS

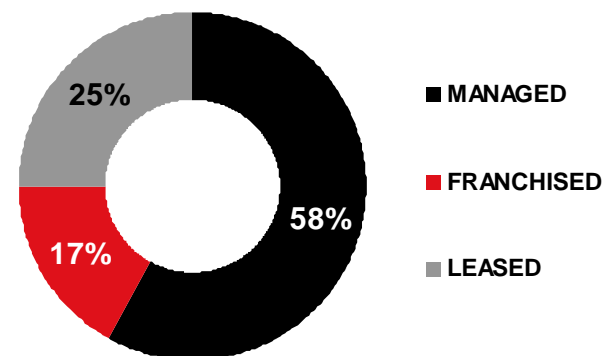
H1 2008

- **+ 50%** more rooms signed in H108 over H107
- **+ 50,000** rooms in operation
- **+ 50** hotels in MEAO in operation or under development
- **+ 50** countries
- **+ 20,000** rooms in pipeline

FEATURING 53 COUNTRIES



FOCUS ON NON-COMMITTED CONTRACTS



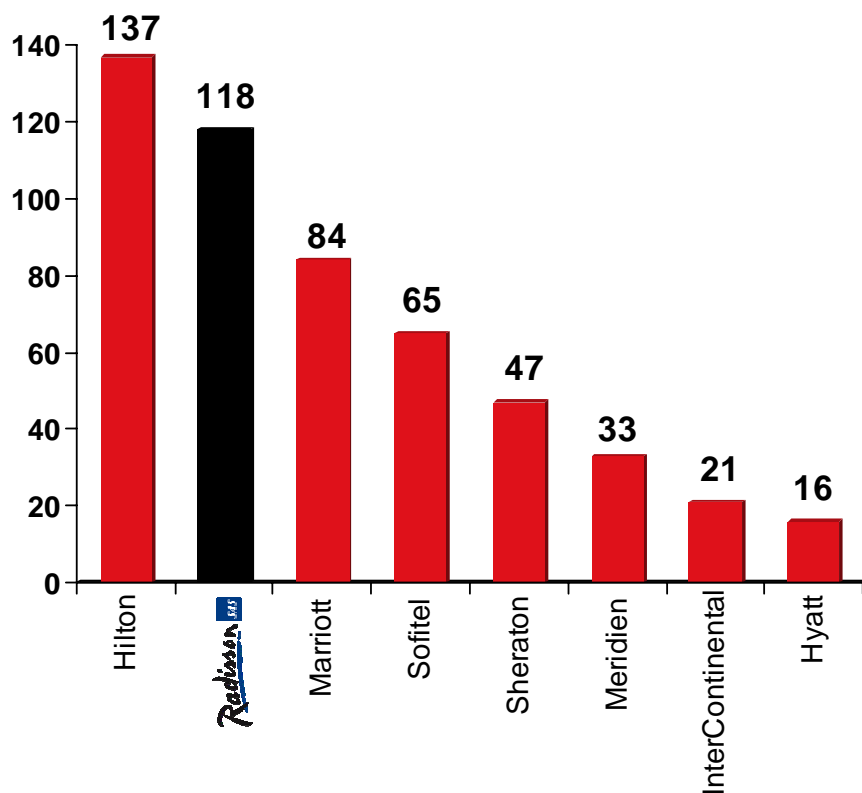
NUMBER 1 IN RUSSIA & CIS



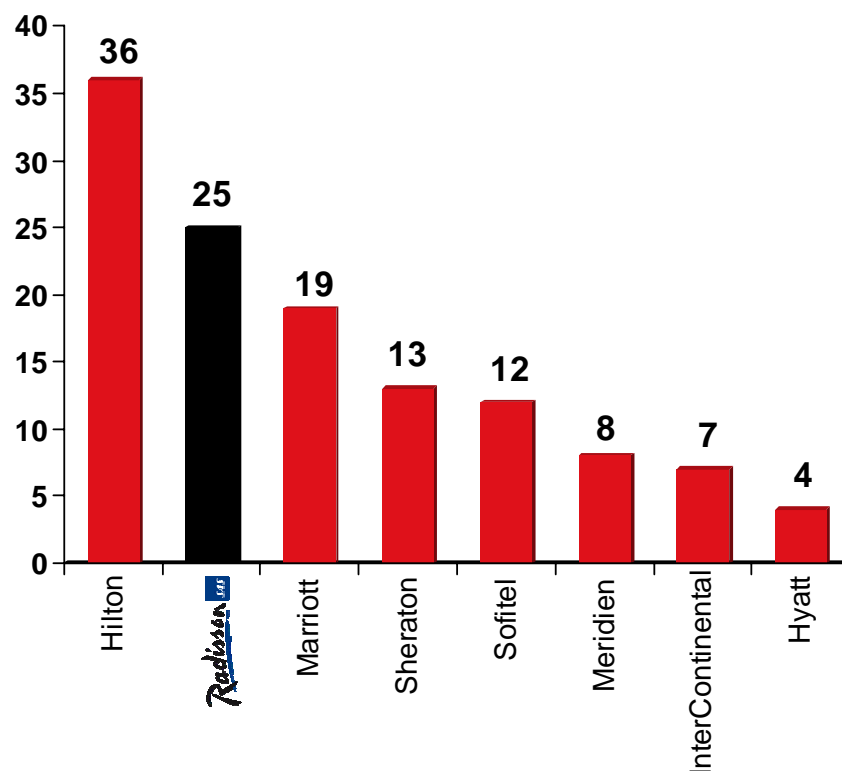
NUMBER 2 IN THE EU



NUMBER OF HOTELS











NUMBER OF ROOMS (000s)



NUMBER 2

ON EUROPE'S LARGEST PIPELINE

BRANDS	ROOMS	HOTELS
	20,101	137
	13,407	74
	12,191	92
	6,442	33
	6,259	32
	5,105	22
	3,669	11
	3,307	21

- **Rezidor #2**
with 13,407 rooms
- **Rezidor #1**
with 44 upscale projects

DIVERSIFYING & **EXPANDING** OUR PORTFOLIO

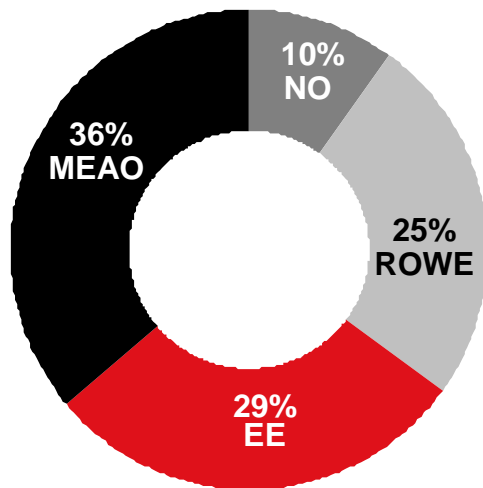
- Signings continue at record levels
 - 31 contracts (7,142 rooms) in H108 vs. 28 contracts (4,605 rooms) in H107
- 40% of portfolio in emerging markets
- One of the leading operators of **airport** hotels
 - 27 hotels and nearly 7,500 rooms in operation or under development
 - In 2008, contracts signed for Cairo, Oslo and Frankfurt
- 2008 contracts include **6 mega cities** and **14 primary markets**
 - 2/3rd of contracts in mega or primary markets
- Expanding **resort** portfolio with 32 hotels and 8,000 rooms
 - Notable 2008 contracts in Morocco, Ukraine, Norway and Turkey

STRATEGIC FOCUS

PIPELINE – 100+ HOTELS OPENING 2008-2011

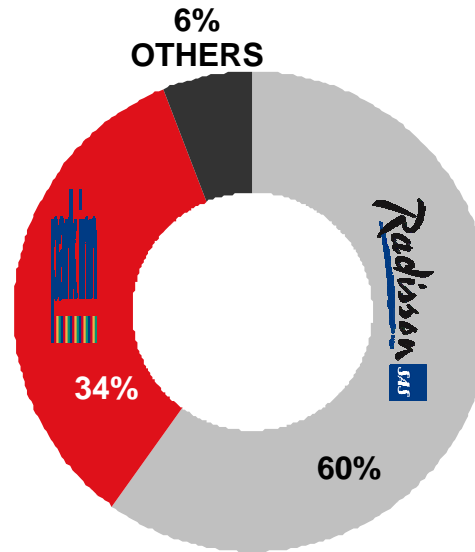
By Region

20,000 rooms



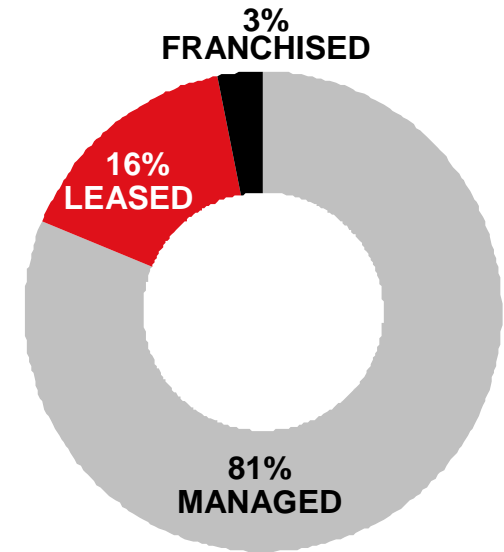
By Brand

20,000 rooms



By Contract Type

20,000 rooms





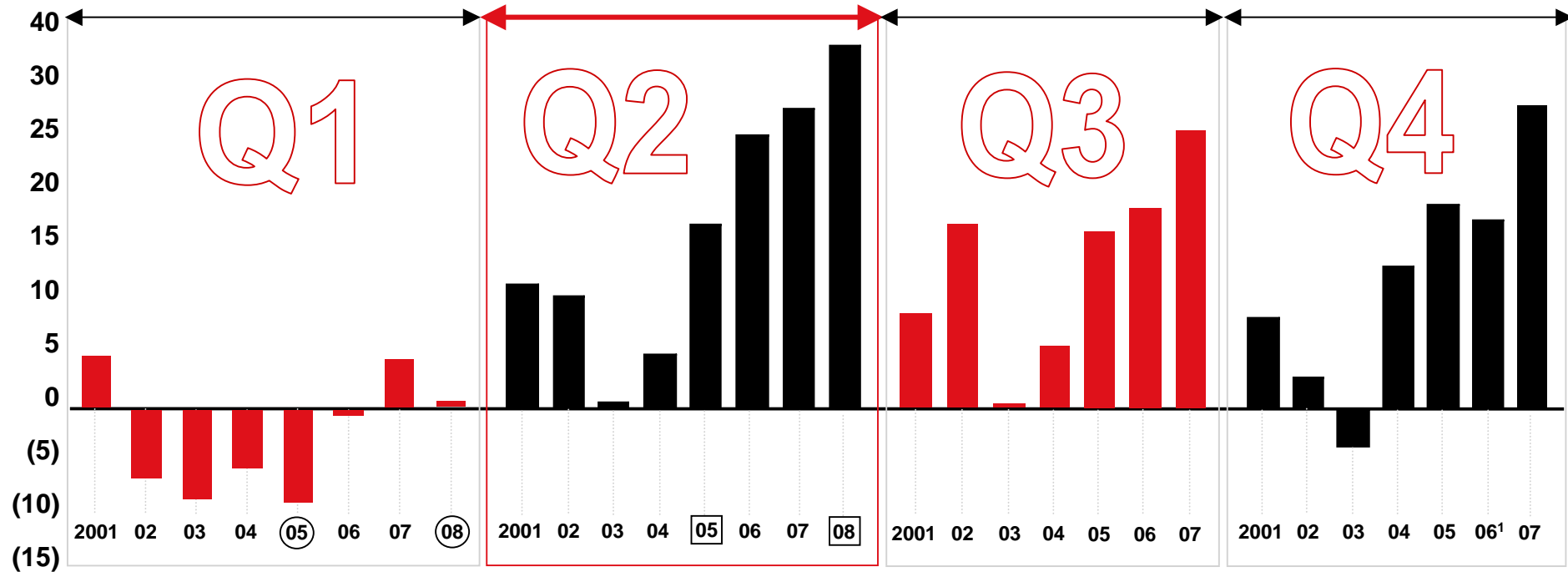
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FINANCIALS

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SEASONALITY

EBITDA (MEUR)






○ = Easter quarter

□ = Post-Easter quarter

REVPAR DEVELOPMENT BY BRAND




L/L REVPAR PER BRAND¹⁾

IN EUR	Q208	Q207	VAR	H108	H107	VAR
	99.9	88.6	12.8%	89.3	82.6	8.1%
	57.6	51.8	11.2%	47.5	44.3	7.2%
	90.7	80.7	12.4%	80.2	74.3	7.9%

REVPAR ANALYSIS Q208

L/L GROWTH ²⁾	12.4%
FX IMPACT	-3.8%
NEW OPENINGS	-1.8%
REPORTED GROWTH ²⁾	6.8%

TOTAL REVPAR PER BRAND

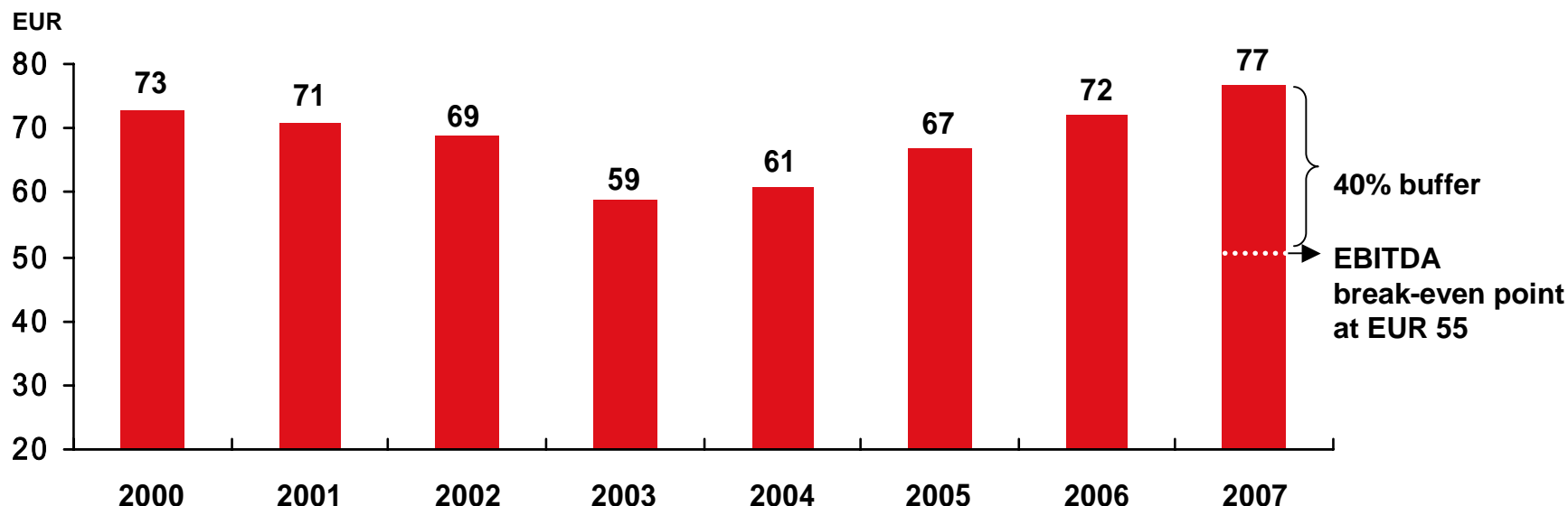
IN EUR	Q208	Q207	VAR	H108	H107	VAR
	95.8	88.5	8.2%	85.8	82.3	4.3%
	54.7	51.8	5.6%	45.6	44.5	2.5%
	86.2	80.7	6.8%	76.2	74.1	2.8%

REVPAR ANALYSIS H108

L/L GROWTH	7.9%
FX IMPACT	-3.8%
NEW OPENINGS	-1.3%
REPORTED GROWTH	2.8%

(14) **NOTE 1:** Like-for-like (L/L): same hotels in operation during the previous period compared at constant exchange rates
NOTE 2: Negative impact of Easter in Q1 of ca 3% pts, fully offset in Q2

REVPAR FOR EBITDA BREAK-EVEN AND SENSITIVITY



- RevPAR for EBITDA break-even expected at ca EUR 55
- EUR 1 change in RevPAR expected to impact EBITDA by ca MEUR 5-6 on an annual basis

INCOME STATEMENT HIGHLIGHTS

IN MEUR	Q208	Q207	VAR	H108	H107	VAR
OPERATING REVENUE	221.8	197.6	12%	398.8	371.0	7%
EBITDAR	89.3	75.5	18%	140.8	128.8	9%
EBITDA	37.1	27.7	34%	37.3	32.3	15%
PROFIT AFTER TAX	21.7	15.0	45%	14.7	13.9	6%
EBITDAR Margin %	40.2%	38.2%	200 bps	35.3%	34.7%	60 bps
EBITDA Margin %	16.7%	14.0%	270 bps	9.4%	8.7%	70 bps
EPS (EUR)	0.15	0.10	50%	0.10	0.09	11%

COST RATIOS

	Q208	Q207	VAR	H108	H107	VAR
F&B AND OTHER RELATED EXPENSES ¹⁾	25.2%	25.0%	-20 bps	25.4%	24.8%	-60 bps
PERSONNEL COSTS ²⁾	32.8%	33.1%	30 bps	34.9%	34.4%	-50 bps
OTHER OPERATING EXPENSES ²⁾	18.3%	20.3%	200 bps	20.8%	22.0%	120 bps
PROPERTY INSURANCE & TAX ³⁾	1.6%	1.4%	-20 bps	1.7%	1.8%	10 bps
RENT ³⁾	27.3%	28.3%	100 bps	30.0%	30.2%	20 bps

NOTE 1): % of F&B Revenue

NOTE 2): % of Operating Revenue

NOTE 3): % of Leased Hotel revenue

REVENUE SEGMENTATION

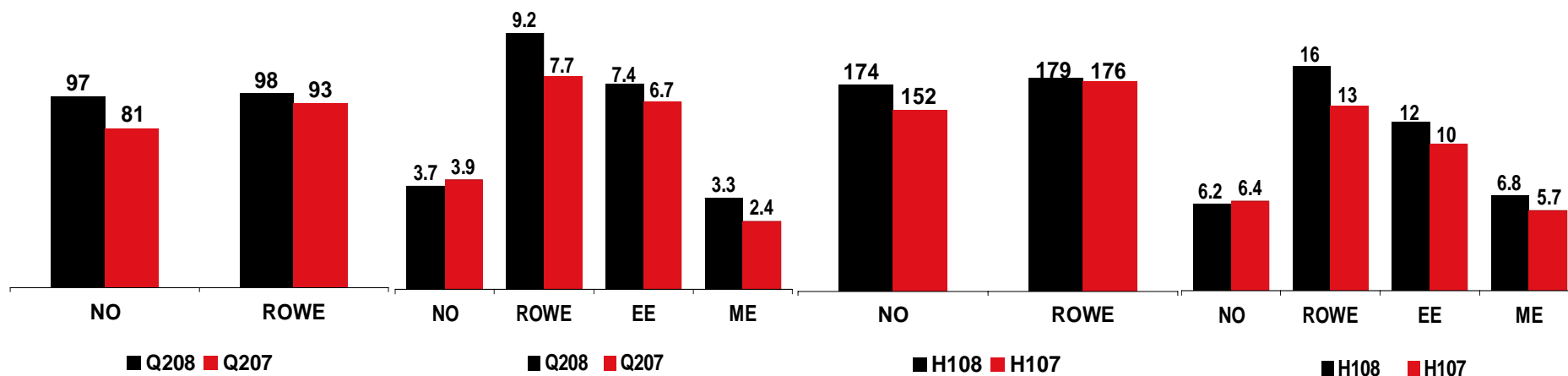
IN MEUR	Q208	Q207	VAR	H108	H107	VAR
LEASED HOTEL REVENUE	195.3	174.0	12%	352.3	328.0	7%
FEE REVENUE	23.5	20.7	14%	41.1	35.8	15%
OTHER REVENUE	3.0	2.8	8%	5.4	7.2	-25%
TOTAL REVENUE	221.8	197.6	12%	398.8	371.0	7%

LEASED REVENUE IN Q208

FEE REVENUE IN Q208

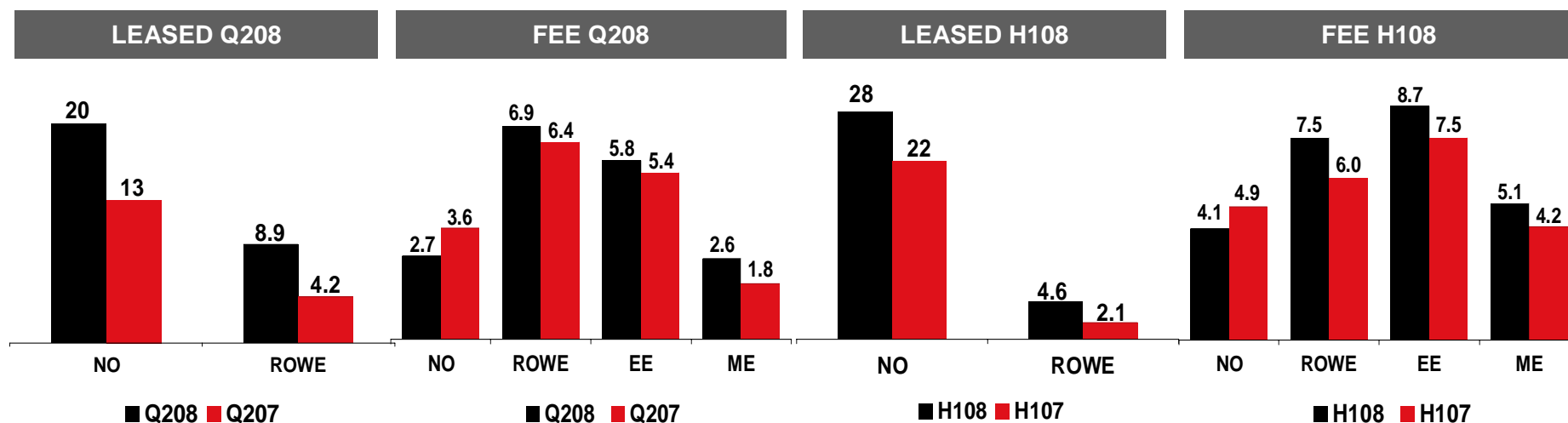
LEASED REVENUE IN H108

FEE REVENUE IN H108



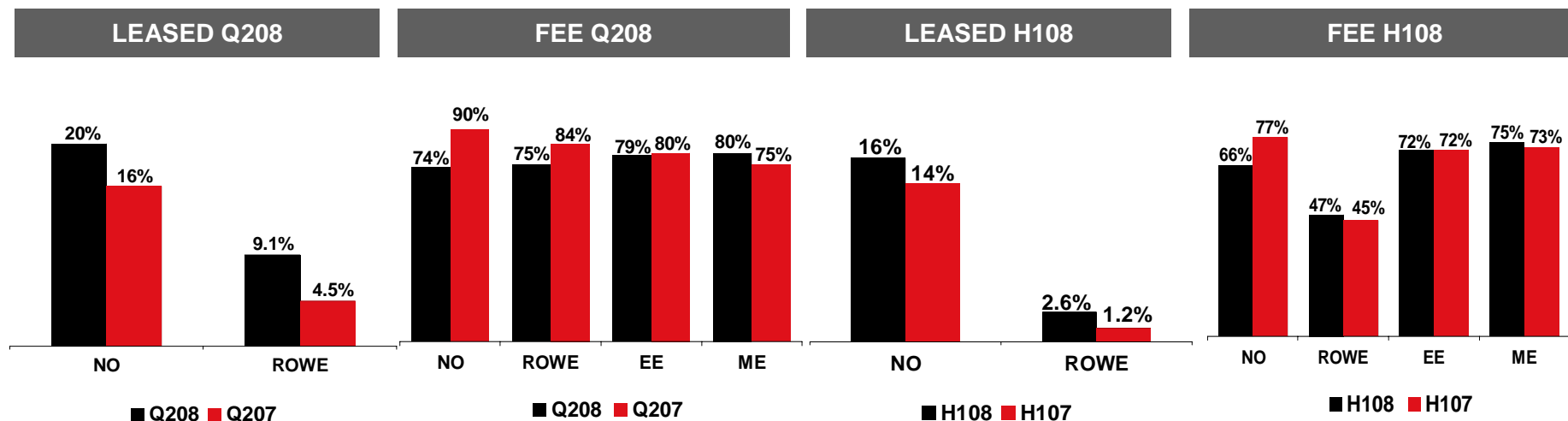
EBITDA SEGMENTATION

IN MEUR	Q208	Q207	VAR	H108	H107	VAR
Leased	28.5	17.2	66%	32.7	24.1	36%
Managed & Franchised	18.1	17.1	6%	25.4	22.6	12%
Other	2.6	1.1	140%	3.3	3.0	7%
TOTAL EBITDA (before central costs)	49.3	35.4	39%	61.4	49.9	23%
Central Costs	-12.2	-7.7	58%	-24.1	-17.6	37%
TOTAL EBITDA	37.1	27.7	34%	37.3	32.3	16%



EBITDA MARGIN SEGMENTATION

IN MEUR	Q208	Q207	VAR	H108	H107	VAR
Leased	14.6%	9.9%	440 bps	9.3%	7.4%	190 bps
Managed & Franchised	77.0%	82.6%	-560 bps	61.7%	63.2%	-150 bps
Other	87.7%	39.2%	4850 bps	61.2%	43.0%	1820 bps
REPORTED EBITDA margin	16.7%	14.0%	270 bps	9.4%	8.7%	70 bps



BALANCE SHEET HIGHLIGHTS

IN MEUR	JUN 2008	DEC 2007
TOTAL EQUITY	193	201
BALANCE SHEET TOTAL	406	413
INVESTMENTS IN INTANGIBLE & TANGIBLE ASSETS	15	46
NET CASH	39	48

LIQUIDITY HIGHLIGHTS

IN MEUR	JUN 2008	DEC 2007
UNUTILISED OVERDRAFTS	101	96
CASH & EQUIVALENTS	37	51
TOTAL AVAILABLE LIQUIDITY	138	147



OUTLOOK & FINANCIAL TARGETS

OUTLOOK

- Continued uncertainties surrounding the global economy
- Maintain target of adding 20,000 rooms to operation from 2007 to end 2009.
- Rising contribution from hotels in their ramp up phase and gradual shift in business model to support our EBITDA margin target.

FINANCIAL AND GROWTH TARGETS

Profitability Target	EBITDA margin of 12% over a business cycle
Balance Sheet	Small positive average net cash position
Dividend Policy	Approximately one third of annual after-tax income to be distributed to shareholders
Growth Targets	20,000 new hotel rooms to be opened from 2007 to 2009



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Q & A

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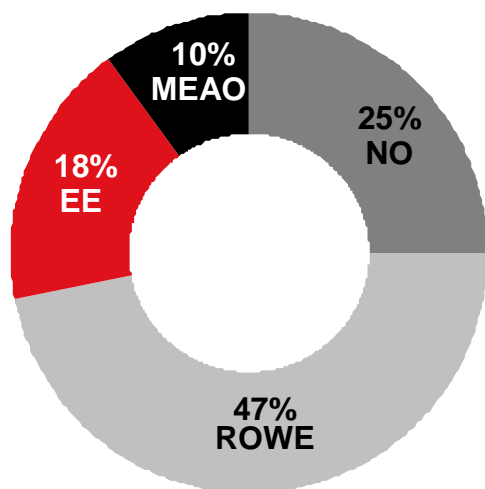
APPENDIX

IN OPERATION Q2 – 2008

Ca 240 HOTELS – 50,000 ROOMS

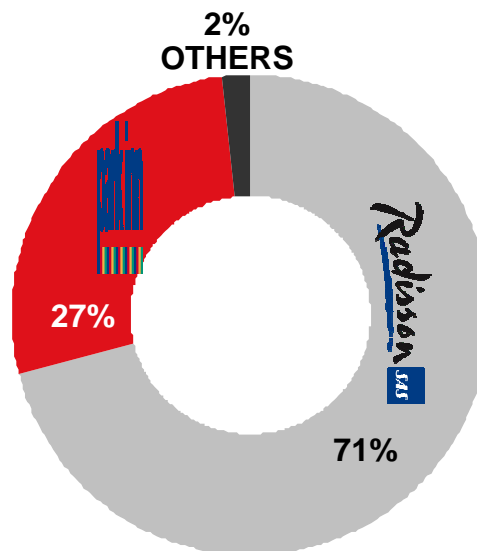
By Region

50,000 rooms



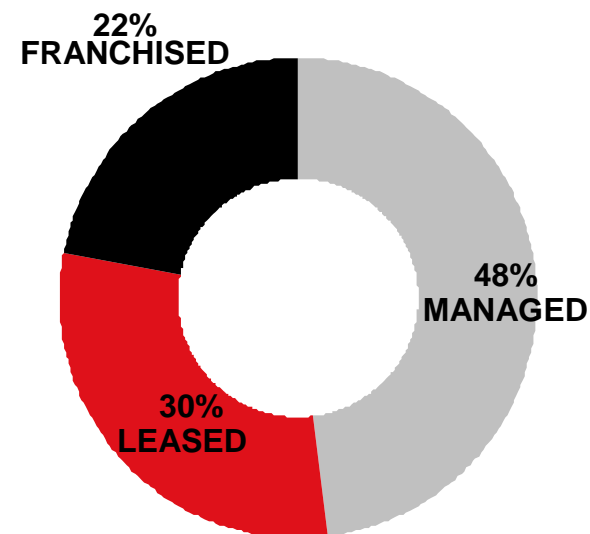
By Brand

50,000 rooms



By Contract Type

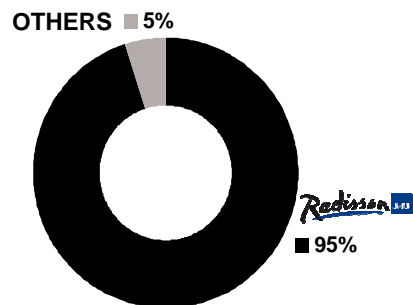
50,000 rooms



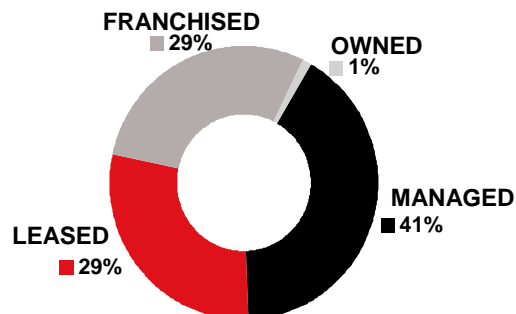
APPENDIX

CHANGING THE BUSINESS MODEL

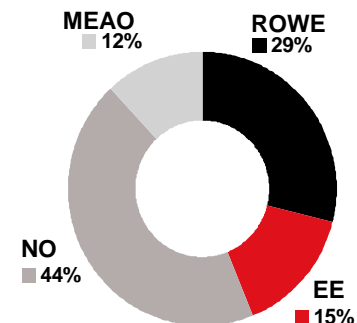
BY BRAND



BY CONTRACT TYPE



BY REGION



30 JUNE 2008
341 HOTELS – 71,667 ROOMS

