

30th Anniversary

ATLANTA BUSINESS CHRONICLE

October 10-16, 2008

ATLANTA'S TOP 100 PRIVATE COMPANIES

Ranked by latest annual revenue

Rank	Company*	Brief description of type of business / Chief Atlanta officer(s)	Revenue (in millions) / Percent change Atlanta employees / Companywide Year est. in Atlanta	Rank	Company*	Brief description of type of business / Chief Atlanta officer(s)	Revenue (in millions) / Percent change Atlanta employees / Companywide Year est. in Atlanta
1.	Cox Enterprises Inc. 6205 Peachtree-Dunwoody Road Atlanta, Ga. 30328 (678) 645-0000 www.coxenterprises.com	media company and provider of automotive services James C. Kennedy, Dennis Berry, Jimmy	\$14,500 / 14.2% 8,176 / 56,563 2007	26.	National Distributing Co. 3 National Drive S.W. Atlanta, Ga. 30336 (404) 696-9440 www.ndcweb.com	wholesale distributor of wine and spirits Jay M. Davis	\$500 / 8.7% 350 / 500 1939
2.	HD Supply 3100 Cumberland Blvd., Suite 1700 Atlanta, Ga. 30339 (770) 852-9000 www.hdsupply.com	wholesale distribution for infrastructure, maintenance and specialty construction markets Joe DeAngelo	\$12,300 / 1.7% 900 / 18,000 2007	27.	McCar Homes Inc. 4125 Old Milton Parkway Alpharetta, Ga. 30005 (770) 206-9100 www.mccarhomes.com	residential home-builder Steve Roberts	\$486 / -20.1% 151 / 250 1995
3.	Federal Home Loan Bank of Atlanta 1475 Peachtree St. N.E. Atlanta, Ga. 30309 (404) 888-8000 www.fhbatl.com	provides turning and offers credit products, investment programs, cash management services Richard A. Dorfman	\$8,400 / 16.7% 348 / NA 1972	28.	Travel Inc. 4355 River Green Parkway Duluth, Ga. 30096 (770) 291-4100 www.travelinc.com	corporate travel management, travel technology services, online fulfillment Wil Brown, Mike Brown, Tina Haney	\$474.1 / 6.5% 159 / 289 1979
4.	RaceTrac Petroleum Inc. 3225 Cumberland Blvd., Suite 100 Atlanta, Ga. 30339 (770) 431-7600 www.racetrac.com	convenience stores, retail gasoline Carl Bolch Jr., Max V. Lenker, Robert J. Dumbacher, Philip F. Gura, Allison Moran	\$6,228 / 10.2% 775 / 4,234 1976	29.	EmployBridge Holding Co. 1040 Crown Pointe Parkway, Suite 1040 Atlanta, Ga. 30335 (770) 671-1900 www.employbridge.net	provide staffing and direct hire services Thomas A. Bickes	\$467.8 / 4.5% 85 / 849 2000
5.	Unisource Worldwide Inc. 6600 Governors Lake Parkway Norcross, Ga. 30071 (770) 447-9000 www.unisourceinc.com	marketer and distributor of commercial printing, packaging systems Allan Dragoner, John Sills, Jenny Williams	\$5,300 / 8.6% 350 / 6,000 1999	30.	MACTEC Inc. 1105 Lakewood Parkway, Suite 300 Alpharetta, Ga. 30004 (770) 360-0600 www.mactec.com	engineering, design, environmental consulting, construction services Ann E. Massey	\$456.9 / -9.4% 523 / 1,025 1946
6.	Southwire Co. 1 Southwire Drive Carrollton, Ga. 30119 (770) 832-4242 www.southwire.com	wire and cable provider Stuart Thorn	\$4,600 / 6.1% 1,911 / 3,917 1950	31.	Facility Group Inc. 2233 Lake Park Drive Smyrna, Ga. 30080 (770) 437-2700 www.facilitygroup.com	architecture, engineering, construction management and program management services W. Ennis Parker, Bill Moultrie	\$442 / 129% 210 / 250 1986
7.	Chick-fil-A Inc. 5200 Buford Road Atlanta, Ga. 30349 (404) 765-8000 www.chick-fil-a.com	national quick-service chicken restaurant chain S. Truett Cathy	\$2,640.9 / 16.1% 600 / NA 1967	32.	Cives Corp. 1825 Old Alabama Road, Suite 200 Roswell, Ga. 30076 (770) 993-4424 www.cives.com	structural steel fabrication, truck body manufacturing, ice control product manufacturing Raymond A. Phillips	\$417.3 / 39.5% 30 / 1,025 1978
8.	Infors 13350 Morris Road, Suite 4100 Alpharetta, Ga. 30004 (770) 319-8000 www.infors.com	develops business-specific software Jim Schaper	\$2,100 / 165.8% 651 / 9,000 2002	33.	The Paradises Shops Inc. 5950 Peachtree Industrial Blvd. S.W. Atlanta, Ga. 30336 (404) 344-7905 www.theparadisesshops.com	operates more than 450 stores in over 70 airports Dick Dickson, Gregg Paradies, Lou Bottino, Bruce Feuer, Don Marek	\$416 / 8.9% 165 / 2,475 1960
9.	Printpack Inc. 2800 Overlook Parkway Atlanta, Ga. 30339 (404) 691-5830 www.printpack.com	converter and manufacturer of flexible packaging for a variety of industries Gay Love, Dennis M. Love	\$1,330.2 / -4.3% 250 / 4,400 1956	34.	American Proteins Inc. 4705 Lenard Drive Cumming, Ga. 30141 (770) 886-2250 www.americanproteins.com	manufacturer of protein-based animal feed products T.N. Bagwell	\$404.1 / 37.5% 230 / 764 1949
10.	Euramax International Inc. 5445 Triangle Parkway, Suite 350 Norcross, Ga. 30092 (770) 449-7066 www.euramax.com	international producer of aluminum, steel, vinyl, copper and fiberglass products Mitchell B. Lewis	\$1,297.2 / 7.2% 161 / 3,388 1996	35.	Lou Sobh Automotive Group 2473 Pleasant Hill Road Duluth, Ga. 30096 (770) 232-0099 www.lousobh.com	sale and service of automobiles and sale of related parts and accessories Lou Sobh	\$404 / -5.8% 175 / 616 1990
11.	Trammell Crow Residential 3050 Peachtree Road, Suite 500 Atlanta, Ga. 30305 (770) 801-1600 www.tcrresidential.com	multifamily development and construction in more than 20 cities J. Ronald Terwilliger	\$1,295 / 9.1% 85 / 615 1977	36.	Jackson Healthcare Solutions 2655 Northwinds Parkway Alpharetta, Ga. 30009 (770) 643-5500 www.jacksonhealthcare.com	provides clinician staffing, anesthesia management and health-care information technology Richard L. Jackson, Shane Jackson	\$385 / 47.5% 389 / 518 1995
12.	Holder Construction Co. 3333 Riverwood Parkway, Suite 400 Atlanta, Ga. 30339 (770) 988-3000 www.holderconstruction.com	full-service construction company Thomas M. Holder	\$1,229 / 55% 493 / 253 1960	37.	National Vision Inc. 296 Grayson Highway Lawrenceville, Ga. 30045 (770) 822-3600 www.nationalvision.com	optical retailer, operating 500 retail locations in 44 states L. Reade Fahs	\$381 / 7% 450 / 3,200 1990
13.	Oglethorpe Power Corp. 2100 East Exchange Place Tucker, Ga. 30084 (770) 270-7600 www.opc.com	electricity, power supplier to 38 of Georgia's electric membership corporations Thomas A. Smith	\$1,151.2 / 4.2% 116 / 156 1974	38.	H.J. Russell & Co. 504 Fair St. S.W. Atlanta, Ga. 30313 (404) 330-1000 www.hjrussell.com	real estate development, construction, property management, program management, concessions Michael Russell, H. Jerome Russell	\$376.6 / 3.4% 197 / 446 1952
14.	Simmons Bedding Co. 1 Concourse Parkway, Suite 800 Atlanta, Ga. 30328 (770) 512-7700 www.simmons.com	bedding manufacturer Charlie Eitel, Steve Fendrich, Bill Creekmuir, Rob Burch	\$1,126 / 17.2% 395 / 3,600 1975	39.	MAG Mutual Insurance Co. 3525 Piedmont Road, Building 8, Suite 600 Atlanta, Ga. 30305 (404) 842-5600 www.magmutual.com	medical professional liability insurance for physicians Darrel O. Grimes, Roy W. Vandiver	\$329.7 / -1.6% 214 / 280 1982
15.	Hooters of America Inc. 1815 The Exchange Atlanta, Ga. 30339 (770) 951-2040 www.hooters.com	casual dining restaurant specializing in wings, burgers and seafood Coby Brooks	\$963 / 3.7% 1,000 / 30,000 1986	40.	Bowen Family Homes Inc. 6850 Sugarloaf Parkway Duluth, Ga. 30137 (678) 325-4500 www.bowenfamilyhomes.com	residential construction David Bowen, Eric T. Cape, Mike Phelps	\$329 / 8.4% 85 / 155 1993
16.	Consolidated Container Company LLC 3101 Towercreek Parkway, Suite 300 Atlanta, Ga. 30339 (678) 742-4600 www.ccccl.com	manufacturer of rigid plastic containers Jeffrey M. Greene	\$850 / 0% 170 / 3,000 2001	41.	Noble Investment Group 3424 Peachtree Road, Suite 1100 Atlanta, Ga. 30326 (404) 262-9660 www.nobleinvestment.com	real estate private equity fund manager and integrated operating and development organization Mitesh B. Shah	\$309 / 10.4% 2,830 / 5,687 1993
17.	Hardin Construction Company LLC 3301 Windy Ridge Parkway, Suite 400 Atlanta, Ga. 30339 (404) 264-0404 www.hardinconstruction.com	general construction, construction management, design/build services, interior construction, renovation Grantley Barrow, Bill Pinto	\$839.6 / 2.7% 181 / 352 1946	42.	Novare Group Holdings LLC 817 West Peachtree St., Suite 400 Atlanta, Ga. 30308 (404) 815-1234 www.novaregroup.com	real estate development of high-rise mixed-use communities James R. Borders, J. Tucker Alford	\$295 / 19.4% 280 / 329 1992
18.	Waffle House Inc. 5986 Financial Drive Norcross, Ga. 30071 (770) 729-5700 www.wafflehouse.com	fast casual, 24-hour quick-service restaurants Joe Rogers Jr.	\$835** / 0% NA / NA 1955	43.	The Conlan Co. 3900 Parkway Place, Suite 1010 Marietta, Ga. 30067 (770) 423-8000	warehouse, distribution, office, institution, medical Gary D. Condon, Kevin R. Turpin	\$292.8 / 7% 172 / 634 1987
19.	Golder Associates Inc. 3730 Chamblee Tucker Road Atlanta, Ga. 30341 (770) 496-1893 www.golder.com	consulting, specializing in ground engineering and environmental science Terry McClean, Randy Sullivan, Joe Volpe	\$825 / 30.1% 135 / 6,500 1970	44.	FleetCor Technologies Inc. 555 Engineering Drive, Suite 300 Norcross, Ga. 30092 (770) 449-0479 www.fleetcor.com	fuel card processing Ronald F. Clarke, Eric Day, Van Huff	\$291 / 38.6% 221 / 800 2000
20.	Colonial Pipeline Co. 1155 Sanctuary Parkway, Suite 100 Alpharetta, Ga. 30004 (678) 762-2200 www.colpipe.com	refined petroleum products pipeline Norm Szydlowski, Rod Gray, Kalin Jones, Wayne St. Claire	\$824 / 3.2% 221 / 674 1962	45.	The Winter Construction Co. 3300 Spring St. N.W. Atlanta, Ga. 30309 (404) 588-3300 www.winter-construction.com	commercial, environmental and industrial construction Brent Reid	\$289.9 / 35.7% 300 / 425 1978
21.	AJC International Inc. 5188 Roswell Road Atlanta, Ga. 30342 (404) 252-6750 www.ajcfood.com	frozen and refrigerated food products, logistics services Gerald Allison, Eric Joiner, Brad Allison, Evan Davidman, John Partington	\$810.2 / 15.4% 101 / 276 1972	46.	Pacesetter Steel Service Inc. 3300 Town Point Drive Kennesaw, Ga. 30144 (770) 919-8000 www.teampacesetter.com	steel service center distributing to the appliance, HVAC and railroad industries Steve Leebow, Jon Rapaport	\$289 / 19.4% 92 / 137 1977
22.	Choate Construction Co. 8200 Roberts Drive, Suite 600 Atlanta, Ga. 30350 (678) 892-1200 www.choateco.com	full-service commercial general contractor William Millard Choate, Bill Bland, David Page, Ben Bunyard	\$738.9 / 17% 255 / 515 1989	47.	Cajun Operating Co. dba Church's Chicken 980 Hammond Drive, Suite 1100 Atlanta, Ga. 30328 (770) 350-3800 www.churchs.com	quick service restaurant concept specializing in fried chicken Harsha V. Agadi	\$273.6 / -2.6% 157 / 4,244 1992
23.	U.S. Security Associates Inc. 200 Mansell Court, Fifth Floor Roswell, Ga. 30076 (770) 625-1500 www.ussecurityassociates.com	uniformed security services Charles R. Schneider, Michael J. Geisler	\$634.3 / 5.2% 1,250 / 25,000 1970	48.	Kaufman Tire Inc. 2832 Anvil Block Road Ellenwood, Ga. 30294 (404) 762-4944 www.kauffmantire.com	retail and wholesale tire sales Mark Kaufman, John Kaufman	\$256 / 13.3% 475 / 840 1975
24.	John Wieland Homes & Neighborhoods Inc. 1950 Sullivan Road Atlanta, Ga. 30337 (770) 996-1400 www.jwhomes.com	home-building, residential real estate John Wieland, Eric Price	\$611.1 / -18.9% 454 / 569 1970	49.	Bennett International Group LLC 1801 Industrial Parkway McDonough, Ga. 30253 (770) 957-1866 www.bennettig.com	logistics and transportation management services Marcia G. Taylor	\$255.1 / 22.5% 256 / 637 1974
25.	UniPro Foodservice Inc. 2530 Cumberland Parkway, Suite 600 Atlanta, Ga. 30339 (770) 952-0871 www.uniprofoodservice.com	wholesale foodservice distribution cooperative Roger Toomey	\$602.1 / 1.9% 109 / 141 1958	50.	Wade Ford Inc. 3850 South Cobb Drive S.E. Smyrna, Ga. 30080 (404) 436-1200 www.wadeford.com	Ford Motor Co. franchise and dealer Steven R. Ewing	\$249.9 / 0.4% 105 / NA 1933

* Company must have its headquarters in the 20-county metro Atlanta area and not be a subsidiary of another company or a joint venture partnership. Some exceptions include companies that have significant autonomy or that operate independently but are listed as subsidiaries to holding companies in name only.
** Atlanta Business Chronicle estimate from Restaurants and Institutions, Reed Business Information.
NA - Company submitted a statement of verification supporting figures.
- Not available or not applicable

United Distributors Inc., W.B. Johnson International and SavaSeniorCare LLC qualify for this list but did not report.

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail pconn@bizjournals.com.

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