



THE REAL LIFE
COMPANY

AIA Group Limited 友邦保險控股有限公司

(Incorporated in Hong Kong with limited liability)
Stock Code: 1299

24 March 2017

Dear Sir or Madam,

Letter to New Registered Shareholders - Election of Languages and Means of Receipt of Corporate Communications

We are pleased to enclose the annual report 2016 (in both English and Chinese) and circular dated 24 March 2017 containing the notice of the annual general meeting together with proxy form of AIA Group Limited (the “Company”) for your attention.

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) and the articles of association of the Company, the shareholders of the Company (the “Shareholders”) may elect (i) to receive the Corporate Communications ^(Note) in printed form, in English and/or Chinese (“Printed Version”) or (ii) to read the Corporate Communications published on the Company’s website at www.aia.com and the Hong Kong Stock Exchange’s website at www.hkexnews.hk (the “HKEx website”) (the “Website Version”).

You are encouraged to elect to receive the Website Version which is environmentally friendly and also reduces printing and distribution costs. To make your election, please complete and sign the enclosed reply form (the “Reply Form”) and return it to the Company c/o the Company’s Share Registrar, Computershare Hong Kong Investor Services Limited (the “Share Registrar”) at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong by post using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong) or by hand delivery. The Reply Form may also be downloaded from the Company’s website or the HKEx website.

If the Company does not receive your duly completed and signed Reply Form or receives no response from you indicating your objection to receive the Corporate Communications through the Website Version by 27 April 2017, you are deemed to have elected the Website Version instead of the Printed Version.

If you have elected (or are deemed to have elected) the Website Version, the Company will, on the same day when the Printed Version is mailed, notify you of the publication of such Corporate Communication on the Company’s website and the HKEx website by email or, if no email address is provided, by post to your address as appearing in the Company’s register of members.

You may send a request at any time by reasonable notice in writing to the Company c/o the Share Registrar or via email at aia.ecom@computershare.com.hk or write to the Share Registrar to change your choice of English or Chinese language or means of receipt of the Corporate Communications even if you have elected (or are deemed to have elected) to receive all Corporate Communications through the Website Version, the Company will promptly, upon your request, send the Corporate Communications to you in printed form free of charge.

Please note that printed copies of the English and Chinese versions of all Corporate Communications will be available from the Company or the Share Registrar on request, and both versions will also be available on the Company’s website at www.aia.com and the HKEx website.

Should you have any queries in relation to this letter, please call the enquiry hotline of the Share Registrar at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. (Hong Kong time), Mondays to Fridays, excluding Hong Kong public holidays or send an email to aia.ecom@computershare.com.hk.

Yours faithfully,
AIA Group Limited

Note: Corporate Communication(s) refers to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and annual accounts together with the auditor’s report, interim report, notice of meeting, listing document, circular and proxy form.

REPLY FORM 回條

To: AIA Group Limited (the "Company") (Stock Code: 1299) c/o Computershare Hong Kong Investor Services Limited 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

致: 友邦保險控股有限公司 ("公司") (股份代號: 1299) 經香港中央證券登記有限公司 香港灣仔皇后大道東 183 號 合和中心 17M 樓

I/We would like to receive the Corporate Communications* in the manner indicated below:

本人/我們希望以下列方式收取公司通訊*:

(Please mark "X" in ONLY ONE of the following boxes)

(請從下列選擇中, 僅在其中一個空格內劃上「X」號)

- by electronic means through the Company's website (www.aia.com) (instead of printed version) with a notification letter mailed to my/our address when the Corporate Communications are published; OR 瀏覽公司網站(www.aia.com)發表之公司通訊文件網上版本, 以代替印刷本, 並在公司通訊刊發時郵寄通知信函至本人/我們的地址; 或
to receive the printed English version of all Corporate Communications ONLY; OR 僅收取所有公司通訊的英文印刷本; 或
to receive the printed Chinese version of all Corporate Communications ONLY; OR 僅收取所有公司通訊的中文印刷本; 或
to receive both the printed English and Chinese versions of all Corporate Communications; OR 同時收取所有公司通訊的英文及中文印刷本; 或
by electronic means through the Company's website (www.aia.com) (instead of printed version) with an email notification to the following e-mail address when the Corporate Communications are published. 瀏覽公司網站(www.aia.com)發表之公司通訊文件網上版本, 以代替印刷本, 並在公司通訊刊發時通過以下電郵地址收取電郵通知。

E-mail Address 電郵地址

Grid for e-mail address input.

Signature:

簽名: _____ 姓名: _____

Contact telephone number:

聯絡電話號碼: _____ 日期: _____

Notes:

附註:

- 1. Please complete all your details clearly. 請 閣下清楚填寫所有資料。
2. If the Company does not receive this Reply Form or receive a response indicating your objection by 27 April 2017, you are deemed to have elected to receive the Website Version. We will then send the Company's printed notification letter by post to your address appearing in the register of members of the Company maintained by the Company's Share Registrar when the Corporate Communications are published on the Company's website and the HKEx website. 倘若本公司於 2017 年 4 月 27 日仍未收到 閣下的回條或 閣下表示反對的回覆, 閣下將被視作選擇收取網上版本。本公司將在 閣下在回條中提供之地址郵寄通知信函的印刷本予 閣下。
3. By selecting the Website Version i.e. to read the Corporate Communications published on the Company's website and the HKEx website in place of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form. 在選擇網上版本(即瀏覽在本公司網站及聯交所網站登載的公司通訊)以代替收取印刷本後, 閣下已明示同意放棄收取公司通訊印刷本的權利。
4. If your shares are held in joint names, the Shareholder whose name stands first on the register of members of the Company in respect of the joint holding should sign this Reply Form in order to be valid. 如屬聯名股東, 則本回條須由本公司股東名冊上聯名持有股份人中姓名位列首位的股東簽署, 方為有效。
5. The above instruction will apply to all future Corporate Communications to be sent to Shareholders of the Company until you notify otherwise by reasonable notice in writing to the Company's Share Registrar, Computershare Hong Kong Investor Services Limited, 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or send an email to the Company's Share Registrar at aia.ecom@computershare.com.hk. 上述指示適用於將來寄發予本公司股東之所有公司通訊, 直至 閣下發出給予合理時間書面通知予本公司證券登記處, 香港中央證券登記有限公司, 地址為香港灣仔皇后大道東 183 號合和中心 17M 樓, 或以電郵方式發送至 aia.ecom@computershare.com.hk 予本公司證券登記處另作選擇為止。
6. Shareholders are entitled to change their choice of language or means of receipt of the Corporate Communications at any time by reasonable notice in writing to the Company's Share Registrar. Such notice may also be sent via email to aia.ecom@computershare.com.hk. 股東有權隨時發出合理書面通知予本公司證券登記處, 要求更改收取公司通訊之語言版本或收取方式的選擇。股東亦可透過電郵發出更改通知, 電郵地址為 aia.ecom@computershare.com.hk。
7. For the avoidance of doubt, the Company does not accept any other instructions given on this Reply Form. 為免存疑, 任何在本回條上的額外指示, 本公司將不予處理。
* Corporate Communication(s) refers to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and annual accounts together with the auditor's report, interim report, notice of meeting, listing document, circular and proxy form. 公司通訊乃指本公司已發出或將予發出以供其任何證券的持有人參照或採取行動的任何文件, 其中包括但不限於董事會報告及年度賬目連同核數師報告、中期報告、會議通告、上市文件、通告及代表委任表格。

PERSONAL INFORMATION COLLECTION STATEMENT

收集個人資料聲明

- (i) "Personal Data" in this statement has the same meaning as "personal data" in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong ("PDPO"). 本聲明中所指的「個人資料」與香港法例第 486 章《個人資料(私隱)條例》(《私隱條例》)中「個人資料」的涵義相同。
(ii) Your Personal Data provided in this form will be used in connection with processing your request for obtaining the relevant Corporate Communications. Your supply of Personal Data to the Company is on a voluntary basis. In case of a failure to provide sufficient information, the Company may not be able to process your instructions and/or requests as stated in this form. 閣下於本表格所提供的個人資料將用以處理 閣下要求索取相關公司通訊之指示。閣下是自願向本公司提供個人資料。若 閣下未能提供足夠資料, 本公司可能無法處理 閣下在本回條上所指示的指示及/或要求。
(iii) Your Personal Data may be disclosed or transferred by the Company to its subsidiaries, its share registrar, and/or other companies or bodies for any of the stated purposes, or when it is required to do so by law and will be retained for such period as may be necessary for our verification and record purposes. 本公司可就任何所說明的用途或在法例規定的情況下, 將 閣下的個人資料披露或轉移給本公司的附屬公司、證券登記處、及/或其他公司或團體, 並將在適當期間保留該等個人資料作核實及紀錄用途。
(iv) You have the right to request access to and/or correction of your Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of your Personal Data should be in writing, by mail to the Personal Data Privacy Officer of Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or by email to hkinfo@computershare.com.hk. 閣下有權根據《私隱條例》的條文查閱及/或修改 閣下的個人資料。任何該等查閱及/或修改個人資料的要求均須以書面方式郵寄至香港中央證券登記有限公司(地址為香港灣仔皇后大道東 183 號合和中心 17M 樓)的個人資料私隱主任提出, 或電郵至 hkinfo@computershare.com.hk。

郵寄標籤 MAILING LABEL

香港中央證券登記有限公司 Computershare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37 香港 Hong Kong

閣下寄回此回條時, 請將郵寄標籤剪貼於信封上。 如在本港投寄毋須貼上郵票。 Please cut the mailing label and stick it on the envelope to return this Reply Form to us. No postage stamp necessary if posted in Hong Kong.