

# Investor Presentation

**NYSE: KOS** 

December 2014

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Potential drilling locations and resource potential estimates have not been risked by the Company. Actual locations drilled and quantities that may be ultimately recovered from the Company's interest may differ substantially from these estimates. There is no commitment by the Company to drill all of the drilling locations that have been attributed these quantities. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of capital, drilling and production costs, availability of drilling and completion services and equipment, drilling results, agreement terminations, regulatory approval and actual drilling results, including geological and mechanical factors affecting recovery rates. Estimates of reserves and resource potential may change significantly as development of the Company's oil and gas assets provides additional data.

# **Key Messages**



## The Right People

 Track Record: Contrarian thinkers who are serial oil finders with a proven track record of deepwater exploration success

## The Right Strategy

- Discipline and Diligence: Identifying and accessing strategic opportunities in under-explored frontier / emerging basins with substantial hydrocarbon potential
- Success and Sustainability: Portfolio provides multiple basin / play-opening wells that on success will unlock substantial, de-risked, follow-on prospectivity

## The Right Financing

 Financial Strength: Fully self-funded to execute exploration and appraisal drilling program through success

## The Right Opportunities

- Kosmos 1<sup>st</sup> Inning: Portfolio that delivered >1 billion barrels gross in Ghana
- Kosmos 2<sup>nd</sup> Inning: Portfolio with the potential to deliver substantially more

## The Right Time

 Kosmos is now poised to deliver transformational growth with 4 basin / play-opening wells scheduled over the next 18 months testing 4 billion barrels of potential gross resource

# The Challenge



Apr 2014

Nov 2014

Recent lack of international deepwater success and the steady growth of U.S. shale have driven investors to the North American unconventional sector

## Current view of unconventionals:

- Low geologic risk
- Acceptable returns
- Predictable, long term reserves / production replacement and growth

## Current view of deepwater explorers:

- Poor exploration success record
- Development delays
- Increasing costs

# Relative Stock Performance (in percent, rebased to 100) 250 200 Lexplorers 100

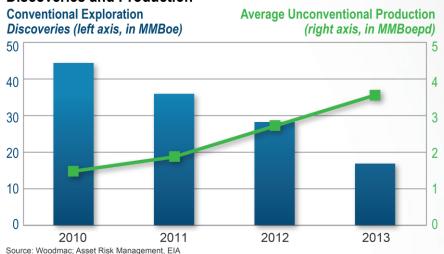
Deepwater Explorers include: AFR, CIE, KOS, OPHR, TLW. Unconventionals include: CLR, CRZO, EOG, OAS, PXD

Jul 2013

## **Discoveries and Production**

Oct 2012

50 \_\_\_\_\_ Jan 2012



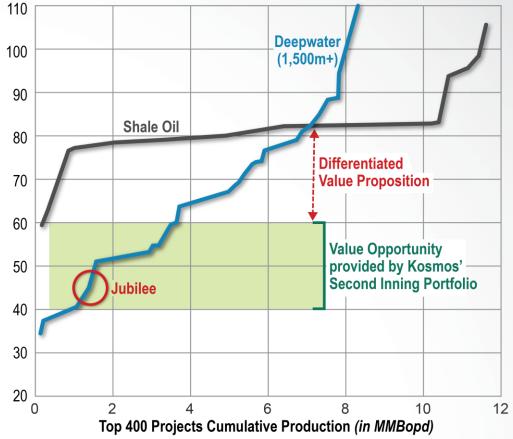
# The Opportunity



## Kosmos focuses on the lowest portion of the deepwater cost curve to create differentiated value

- **Deepwater exploration can deliver** sustained, industry-leading returns
  - Kosmos "Second Inning" breakevens in \$40-\$60/bbl range
  - Average Shale breakeven of \$80/bbl
- Key to maximum value creation is sustained delivery of high-value, high-volume barrels
  - Requires repeated opening of new petroleum systems and dependable follow-on success





Source: Goldman Sachs Research

# **How is Kosmos Differentiated?**



## Proven and repeatable business model targeting high-volume, high-value barrels

## Focused Strategy

 Identify and capture high-volume and high-value barrels



## Disciplined Execution

 Manage risks to deliver early, sustained exploration success

## Self-Funding

Maximize flexibility and returns

Delivers Performance



# **Contrarian Perspective**



## Disciplined exploration has positioned Kosmos to benefit from Industry failure

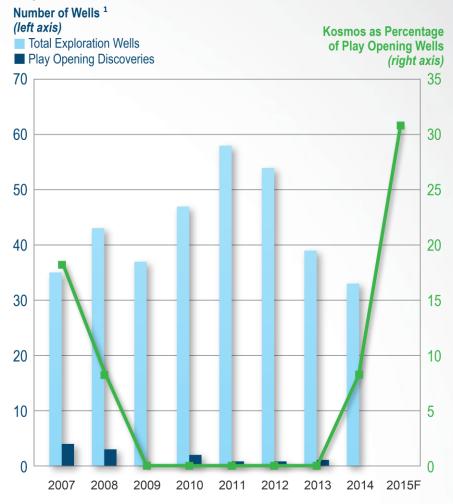
## Industry Perspective:

- Activity in the Atlantic Margin increased significantly post pre-salt and Cretaceous discoveries (Brazil & Jubilee)
- Despite increase in exploration activity, new play opening discoveries have declined since 2007/2008
- E&Ps are now reducing exploration exposure

## Kosmos Perspective:

- Reduced industry activity places KOS in a favorable, countercyclical position
- Advantages for Kosmos:
  - Relevance: Drilling ~30% of key frontier Atlantic
     Margin deepwater exploration wells in 2015
  - Cost: Reduced activity has resulted in lower exploration and drilling costs
  - Knowledge: Benefit from recent activity in the region

# **Key Atlantic Margin Deepwater Exploration Wells and Discoveries**



Source: IHS Energy

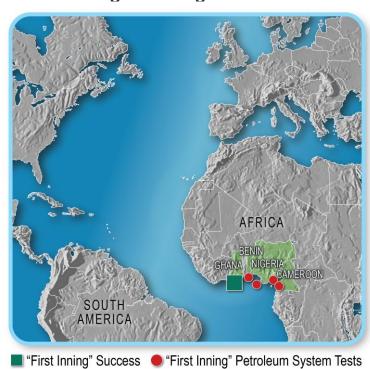
<sup>&</sup>lt;sup>1</sup> Through September 1, 2014

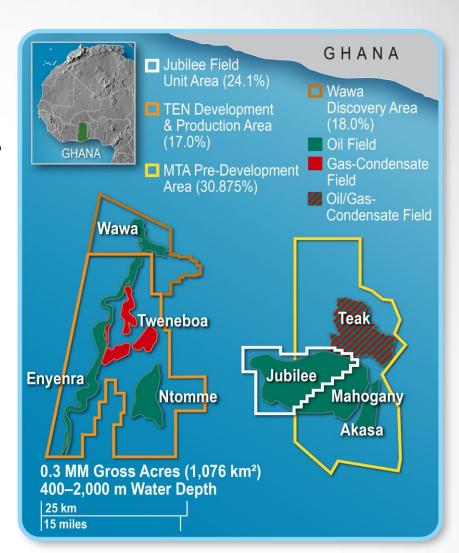
# "First Inning" Exploration Success – Ghana KOSM



## Success in Ghana resulted from a well-executed exploration strategy

- Focused on West Africa Transform Margin Cretaceous play
- **Opened Tano Basin petroleum system offshore Ghana** 
  - Drilled 5 basin / play-opening wells with 20% success record
  - Delivered follow-on commercial success rate in Ghana of ~50%
- Discovered >1BBbl gross of high-value barrels





## **Ghana Asset Growth**



Ghana expected to deliver over 200 MBopd of production (gross) providing continued reserves, production and cash flow growth

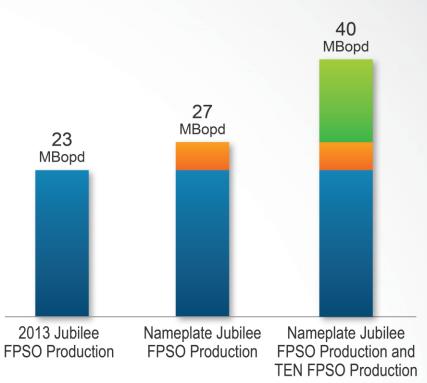
## **Growing Production**

- Jubilee FPSO debottlenecking (>120 MBopd)
  - Greater Jubilee (including MTA) long-term production plateau of 5-7 years
- TEN development
  - First oil expected in 2H 2016
  - Ramping production to FPSO capacity of 80 MBopd gross

## **Growing Reserves**

- 140% RRR at year-end 2013
- **Greater Jubilee** 
  - Upon approval of PoD of future phases and MTA, additional reserves to be booked
- TEN
  - Initial booking anticipated year-end 2014

## **Substantial Net Production Growth**



# **Self-Funded Explorer**



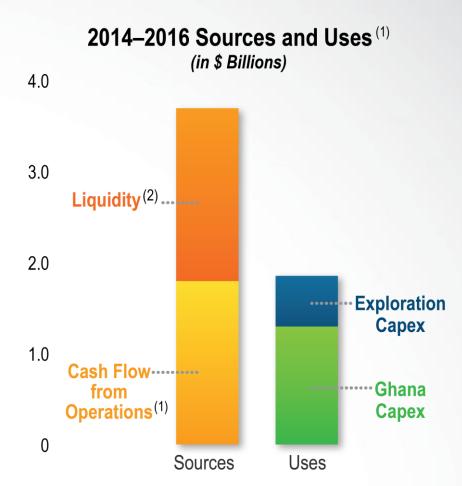
## Unique business model enables us to execute our strategy and provides a competitive advantage

## Strong cash flow generation from Jubilee

 Significant cash margin due to first mover advantage

## Disciplined financial management

- Diversified sources of capital
  - Q3 2014 Liquidity ~ \$1.9 Billion to fund success capital
- Strategic hedging program
  - ~10MMBbls hedged through 2016 with floors of ~\$85-\$94 bbl
  - In 2015, realized revenue only decreases by \$10-15 million if Brent decreases \$5 per barrel net of hedges



- Assumes \$100/bbl Brent and TEN comes online in 2H 2016; excludes new ventures and potential success capital.
- (2) As of 3Q 2014.

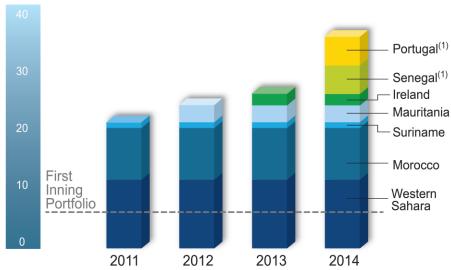
# **Exploration "Second Inning"**



Strategy being successfully executed to create an expanded "Second Inning" portfolio with substantial hydrocarbon potential

- Exported the core Cretaceous theme along the Atlantic Margin
  - Established an industry-leading position in Northwest Africa
- "Second Inning" portfolio continues to grow
  - Recently added positions in Portugal and Senegal
- ~37 BBoe of potential gross, unrisked inventory

"Second Inning" Exploration Potential (Unrisked BBoe)



(1) Pending final government approval



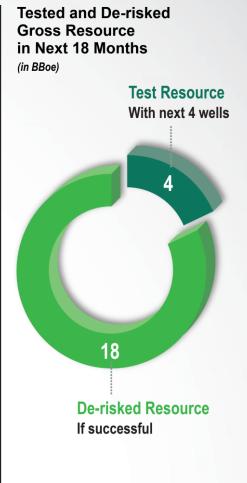
- First Inning" Success
- "First Inning" Petroleum System Tests
- Potential "Second Inning" Petroleum System Tests

# **Near-Term Transformational Catalysts**



Poised to drill 4 play opening wells over the next 18 months to test over 4 BBoe gross resource which, on success, would de-risk an additional 18 BBoe of identified, follow-on potential

Play Opening Exploration Schedule		Pre-Drill	Unrisked Prospect Pmean	
Prospect	Country	Target Interest	Gross (BB	Net
TOP 4 PROS	SPECTS			
Al Khayr	Western Sahara	55%	1.0	0.6
Tortue	Mauritania / Senegal	60%	2.1	1.3
Orca	Mauritania	60%	0.3	0.2
Anapai	Suriname	30%	0.7	0.2
TOP 4 TOTA	L		4.1	2.2
OTHER LICEN	ISES			
Multiple	Morocco	30%	High-grading prospectivity with drilling scheduled in 2016	
Multiple	Ireland	30%	Post-3D prospect evaluation with drilling possible in 2016	
Multiple	Portugal <sup>(1)</sup>	31%	Seismic acquisition in 2015 with drilling possible in 2017	

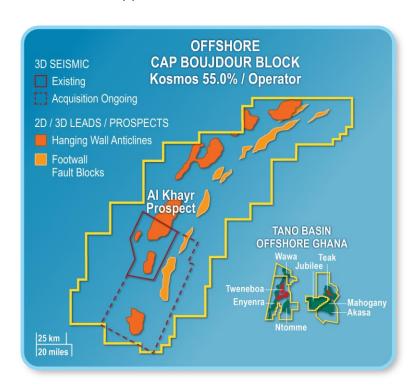


# Western Sahara - Aaiun Basin

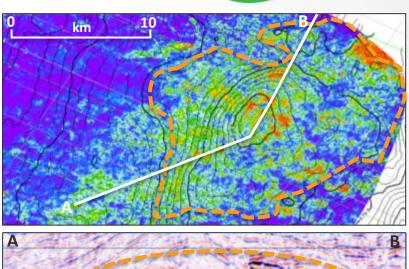


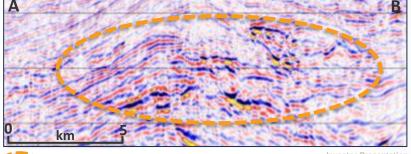
## 1+ BBoe Al Khayr Prospect scheduled to spud late this year using the Atwood Achiever drillship

- ~22,000 km² position captures undrilled, Cretaceous age delta (~950 GOM blocks)
  - 12+ BBoe potential in multiple plays / fairways
  - Strong evidence of reservoir and source
- Key Prospect Al Khayr (formerly Gargaa)
  - Stacked Cretaceous channels in four-way dip closure with AVO support









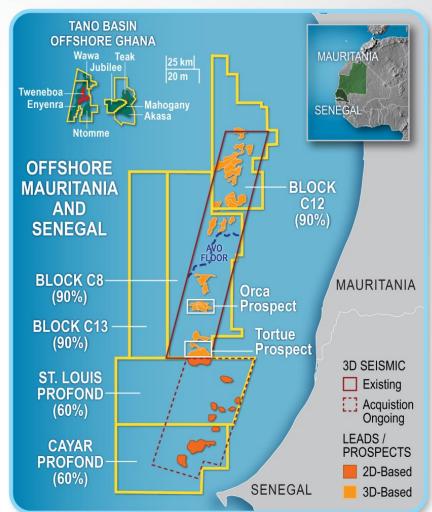
# Mauritania / Senegal



## Farm-out process underway ahead of two potential play-opening wells next year

- ~45,000 km<sup>2</sup> contiguous position captures multiple undrilled, Cretaceous age, petroleum systems
  - 8+ BBoe potential in multiple plays / fairways
  - Equivalent to ~1900 GOM blocks
  - Down-dip of proven working petroleum system
  - Proven sources and reservoir
- Key Prospects Tortue & Orca





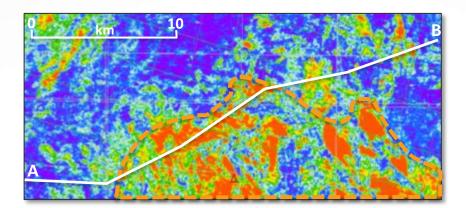
# Mauritania / Senegal Key Prospects

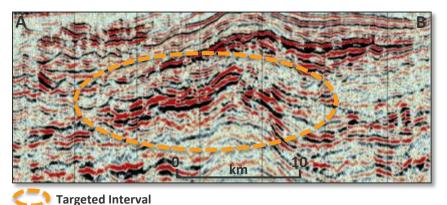


Two high potential prospects with AVO support to be tested in 2015

## **Tortue Prospect – 2.1BBoe**

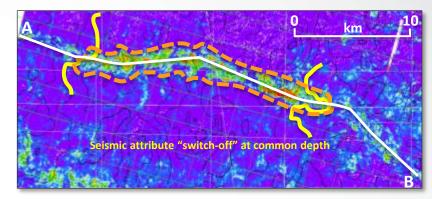
Cretaceous age fan with AVO support

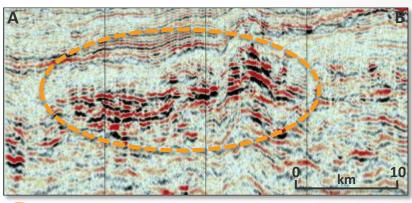




## Orca Prospect – 0.3BBoe

Stacked, Cretaceous age channel with **AVO** support





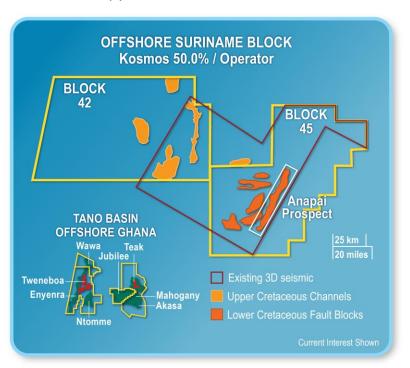


# Suriname – Guyana Basin

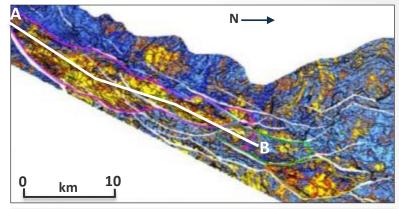


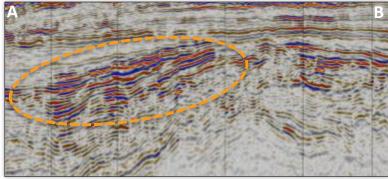
## 3D seismic complete and farm-out in process ahead of a potential basin / play-opening well

- ~11,000 km<sup>2</sup> position captures undrilled, Cretaceous-age, outboard Guyana petroleum system (~475 GOM blocks)
  - 1+ BBoe currently identified potential in multiple deepwater plays / fairways
  - Down-dip of the producing Tambaredjo oil field
- **Key Prospect Anapai** 
  - Cretaceous reservoirs trapped in large, structural trap with AVO support











# The Right Time



Kosmos is poised for transformational value creation with a growing production base, large "Second Inning" exploration portfolio, strong balance sheet, and active play-opening drilling schedule



<sup>(1)</sup> Liquidity, net debt and stock price as of end of period; Next 18 months liquidity and net debt as of 9/30/14

<sup>2)</sup> Next 18 months EBITDAX assumes \$100/bbl Brent

<sup>(3)</sup> Excludes Ghana



