

# **Investor Fact Sheet**

# First Quarter 2015

#### **Corporate Profile**

Huntington Ingalls Industries is America's largest military shipbuilding company and a provider of engineering, manufacturing and management services to the nuclear energy, oil and gas markets. For more than a century, HII's Newport News and Ingalls shipbuilding divisions in Virginia and Mississippi have built more ships in more ship classes than any other U.S. naval shipbuilder. Headquartered in Newport News, Virginia, HII employs approximately 38,000 people operating both domestically and internationally. For more information, visit www.huntingtoningalls.com



Photo of CVN-65 Enterprise

# **Segment Strategy**

#### **Newport News Segment**

- · Protect and Strengthen Market Position
  - Continue strong execution of programs
  - Maintain financial predictability, backlog and stability
- Leverage unique expertise, facilities and highly trained workforce in energy and unmanned undersea vehicles markets

# Ingalls Segment

- Utilize Ingalls operating system to strengthen program performance
  - Class plans
  - First time quality
  - Labor resource management
  - Risk & opportunity management
  - Consistent recurring ship metrics

### **Cash Deployment Highlights**

- Sold the Gulfport facility to Mississippi State Port Authority in Q1 2015 for ~\$32 million
- Acquired The Columbia Group's Engineering Solutions Division for \$6 million and rebranded it Undersea Solutions Group. The company designs and builds unmanned underwater vehicles for domestic and international use
- Invested \$20 million in the business during the quarter via capital expenditures
- Repurchased \$29 million or 0.21million shares and paid \$19 million in dividends in Q1 2015

Key Figures			
\$ in millions, except EPS	Q1 2015	2014	2013
Operating Metric			
Adjusted Revenues (1)	\$1,570	\$6,957	\$6,817
Adjusted Operating Income (2)	\$156	\$702	\$465
Adjusted Operating Margin <sup>(2)</sup>	9.9%	10.1%	6.8%
Adjusted Diluted EPS (3)	\$1.79	\$7.14	\$5.36
Shares Outstanding	48.7 mn	49.3 mn	50.4 mr
Free Cash Flow <sup>(4)</sup>	(\$23)	\$551	\$97
Capital Structure as of March 31, 2015			
Cash	\$904		
Revolving Credit Facility	\$0		
Term Loan	395		
Senior Notes due 2021	600		
Senior Notes due 2021	600		

<sup>(1)</sup>Non-U.S. GAAP metric that excludes the impacts of \$6 million of unfavorable hurricane insurance recoveries and \$9 million of favorable Gulfport closure costs in 2013

105

\$1,700

(4)Non-U.S. GAAP measure. See below for the reconciliation:

	Q1 2015	2014	2013
Net cash provided by (used in) operating activities	(\$3)	\$716	\$236
Less capital expenditures	(20)	(165)	(139)
Free cash flow from operations	(\$23)	\$551	\$97

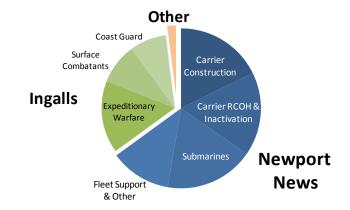
# **Credit Ratings**

Other Debt

Total Debt

	<u>S&amp;P</u>	Moody's	<u>Fitch</u>
Corporate Credit Rating	BB+	Ba1	BB+
Senior Secured Rating	BBB	Baa2	BBB-
Senior Unsecured Rating	BB+	Ba2	BB+

# Revenues by Segment - 2014 (\$6.96 billion)



<sup>&</sup>lt;sup>(2)</sup>Non-GAAP metrics that exclude \$47 million of goodwill impairment charges in 2014 and \$64 million of favorable hurricane insurance recoveries and \$17 million of unfavorable Gulfoort closure costs in 2013

<sup>&</sup>lt;sup>[3]</sup>Non-GAAP metric that excludes the net-effect of the non-cash goodwill impairment charge and the tax-effected expense for early extinguishment of debt in 2014; the tax-effected impacts of hurricane insurance recoveries and the Gulfport closure in 2013 and the tax-effected FAS/CAS Adjustment.

# **Recent Operational Highlights**

- CVN-65 moved from Pier 2 to its original birthplace, Dry Dock 11
- NSC-5 James completed successful acceptance trials
- Christened John Finn (DDG 113)
- UPI awarded contract to provide engineering services for Canada's Trans Mountain Pipeline expansion project
- Awarded \$499.8 million contract to build NSC-8 Midgett
- Launched John Finn (DDG 113)
- Received a \$604.3 million contract modification to fund construction of Arleigh Burke-class guided missile destroyer DDG-121
- Christened LPD-26 John P. Murtha
- AMSEC wins U.S. Navy engineering and technical services contract
- Awarded a \$224 million modification to an existing contract for advanced planning of the refueling and complex overhaul (RCOH) of aircraft carrier CVN-73 George Washington
- Crew move aboard Virginia-class submarine John Warner (SSN-785)
- Acquired Engineering Solutions Division from The Columbia Group and rebranded it as Undersea Solutions Group
- SN3 began work on \$2 million contract at Hanford site
- Combined the expertise of S.M. Stoller Corporation and Newport News Nuclear to create Stoller Newport News Nuclear (SN3)
- Started construction on NSC-7 Kimball



Photo of NSC-5 James

#### Leadership

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Thomas B. Fargo Chairman

Mike Petters President, CEO and Director

Robert Bruner Director
Victoria D. Harker Director
Anastasia Kelly Director
Paul D. Miller Director
Tom Schievelbein Director
Karl von der Heyden Director
John K. Welch Director

#### Management

Mike Petters, Chief Executive Officer Barbara Niland, Chief Financial Officer Matt Mulherin, President, Newport News Shipbuilding Brian Cuccias, President, Ingalls Shipbuilding Philip Luna, President, UniversalPegasus International

# HII Capabilities

	U.S. Navy Warship Force Structure	HII %	
	Force Structure	Participation	
Aircraft Carriers			
Aircraft Carriers			
Aircraft Carrier RCOH	11	100%	
Aircraft Carrier Inactivation			
Submarines			
Virginia – Class Submarines	48	50%	
Cruise Missile Submarines	0-4	Capability	
Ballistic Missile Submarines	12	Capability	
Surface Combatants		_	
Surface Combatants DDG-51	88	~50%	
Littoral Combat Ships	52	Capability	
Amphibious Ships			
Amphibious Ships LHA		100%	
Amphibious Ships LPD	33		
Amphibious Ships LSD(X) (1)		Capability	
Auxiliaries	·		
Combat Logistics	29	Capability	
Joint High Speed Vessels	10	Capability	
Mine Warfare / Support	23	0%	
Total Fleet	306 <sup>(2)</sup>		

Source: U.S. Navy FY 2015 30-year Shipbuilding Plan.

Contract not yet awarded.
 30-year plan projects procurement for 264 ships over the next 30 years.

### The Spin-Off

**General Information:** The spin-off was a series of transactions by which HII separated from Northrop Grumman Corporation. To complete the spin-off, Northrop Grumman distributed to its stockholders all of the shares of HII common stock. Following the spin-off, HII is a separate company from Northrop Grumman, and Northrop Grumman does not retain any ownership interest in HII.

**The Mechanics:** The spin-off was completed by way of a pro rata distribution of HII common stock to Northrop Grumman stockholders of record as of 5:00 p.m., Eastern time, on March 30, 2011, the spin-off record date. Each Northrop Grumman stockholder received one share of HII common stock for every six shares of Northrop Grumman common stock held by such stockholder on the record date. No fractional shares of HII common stock were issued.

Transaction Date: March 31, 2011

Where to Find More Information: Find information related to the spin-

off at:

http://investor.northropgrumman.com/phoenix.zhtml?c=112386&p=irol-HIISpin-off or contact Huntington Ingalls Investor Relations.

### **HII Share Information**

Total diluted shares (weighted-average for Q1 2015): 48.7 million

Stock Performance (quarter ended 3/31/2015):

Close on 3/31/2015: \$140.15 High during Q1 2015: \$144.00 Low during Q1 2015: \$109.42

## **Contact Us**

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