

Investor Fact Sheet

Fourth Quarter 2017

Corporate Profile

Huntington Ingalls Industries is America's largest military shipbuilding company and a provider of professional services to partners in government and industry. For more than a century, HII's Newport News and Ingalls shipbuilding divisions in Virginia and Mississippi have built more ships in more ship classes than any other U.S. naval shipbuilder. HII's Technical Solutions division provides a wide range of professional services through its Fleet Support, Integrated Missions Solutions, Nuclear and Environmental, and Oil and Gas operations. Headquartered in Newport News, Virginia, HII employs nearly 38,000 people operating both domestically and internationally. For more information, visit www.huntingtoningalls.com



Ship's Sponsor Jazania H. O'Neal smashes a bottle of sparkling wine against the bow of the National Security Cutter *Midgett* (WMSL 757). Photo by Andrew Young/HII

Segment Strategy

Newport News Shipbuilding

- Continue solid performance in core Navy programs including CVN 79, CVN 80, VCS Blocks IV and V and CVN 73 RCOH
- Grow core and adjacent Navy business including Columbia-class and Nimitz-class inactivation

Ingalls Shipbuilding

- Leverage core product lines and capabilities and evaluate complementary product lines and markets
- Compete for future programs by investing to create a competitive advantage in a dynamic environment

Technical Solutions

- Grow organically and inorganically to increase market share and customer base
- Cross-sell capabilities across existing customer base and up-sell capabilities to new customers

Cash Deployment Highlights

- Invested \$133 million in the business during the quarter; \$361 million year to date
- Returned \$74 million to shareholders in the quarter; \$403 million year to date

Key Figures			
\$ in millions, except EPS	<u>2017</u>	<u>2016</u>	<u>2015</u>
Operating Metric			
Revenues	\$7,441	\$7,068	\$7,020
Operating Income	\$865	\$858	\$769
Operating Margin	11.6%	12.1%	11.0%
Adjusted Diluted EPS (1)	\$12.14	\$12.14	\$10.55
Shares Outstanding	45.8 mn	47.2 mn	48.3 mn
Free Cash Flow ⁽²⁾	\$453	\$537	\$673

Capital Structure as of December 31, 2017

Cash	\$701	
Revolving Credit Facility	\$0	
(\$1.235B Avail)		
Senior Notes due 2025	600	
Senior Notes due 2027	600	
Other Debt	<u>105</u>	
Total Debt	\$1,305	

⁽¹⁾Non-GAAP measure that excludes the tax-effected purchase intangible asset impairment charge in 2015; the net-effect of the non-cash goodwill impairment charges in 2015; the tax-effected expense for early extinguishment of debt in 2015 and 2017, the tax expense associated with the 2017 Tax Act and the tax expense related to discretionary pension contributions in 2017.

(2)Non-U.S. GAAP measure. See below for the reconciliation:

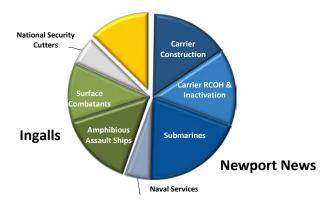
	FY 2017	FY 2016	FY 2015
Net cash provided by (used in) operating activities	\$814	\$822	\$861
Less capital expenditures	(382)	(285)	(188)
Grant proceeds for capital expenditures	<u>21</u>	<u>0</u>	<u>0</u>
Free cash flow	\$453	\$537	\$673

Credit Ratings

	S&P	Moody's	<u>Fitch</u>
Corporate Credit Rating	BBB-	Baa3	BBB-
Senior Secured Rating	BBB-	Baa3	BBB-
Senior Unsecured Rating	BBB-	Baa3	BBB-

Revenues by Segment – 2017 (\$7.44 billion)

Technical Solutions



Recent Operational Highlights

- Delivered guided missile destroyer *Ralph Johnson* (DDG 114)
- Christened guided missile destroyer Delbert D. Black (DDG 119) and National Security Cutter Midgett (NSC 8)
- Authenticated keel for amphibious transport dock Fort Lauderdale (LPD 28) and guided missile destroyer Lenah H. Sutcliffe Higbee (DDG 123)
- Awarded a contract worth up to \$468 million to begin integrated product and process development for the U.S. Navy's *Columbia*-class submarines
- Awarded a U.S. Department of Energy contract for the Los Alamos
 Legacy Cleanup as part of a joint venture
- Awarded a \$60 million contract to overhaul USS Boise (SSN 764)
- Awarded a \$1.43 billion construction contract for amphibious



Newport News shipbuilders recently reached a significant construction milestone at the Joint Manufacturing and Assembly Facility, installing a 400-metric ton caisson that will revolutionize the way submarines are constructed. Photo by John Whalen/HII

Leadership

Board of Directors

Thomas B. Fargo Chairman Mike Petters President, CEO and Director Philip M. Bilden Director Augustus Leon Collins Director Kirkland H. Donald Director Victoria D. Harker Director Anastasia Kelly Director Tom Schievelbein Director John K. Welch Director Stephen R. Wilson Director

Management

Mike Petters, Chief Executive Officer Chris Kastner, Chief Financial Officer Jennifer Boykin, President, Newport News Shipbuilding Brian Cuccias, President, Ingalls Shipbuilding Andy Green, President, Technical Solutions

HII Shipbuilding Capabilities

	2016 Force Structure Assessment (FSA)	HII % Participation	
Aircraft Carriers	Assessment (1 3A)	raiticipation	
Aircraft Carriers			
Aircraft Carrier RCOH	12	100%	
Aircraft Carrier Inactivation			
Submarines			
Virginia–Class Submarines	66	50%	
Cruise Missile Submarines	4 to 0	Capability	
Ballistic Missile Submarines	12	~25%	
Surface Combatants			
Large Surface Combatants (DDG-51)	104	~50%	
Small Surface Combatants	52	Capability	
Amphibious Ships			
Amphibious Ships LHA		100%	
Amphibious Ships LPD	38		
Amphibious Ships LXR		Capability	
Auxiliaries			
Combat Logistics	32	Capability	
Support Vessels	39	Capability	
TOTAL FLEET	355		

Source: U.S. Navy FY 2016 30-year Force Structure Assessment (FSA) Plan.

The Spin-Off

General Information: The spin-off was a series of transactions by which HII separated from Northrop Grumman Corporation. To complete the spin-off, Northrop Grumman distributed to its stockholders all of the shares of HII common stock. Following the spin-off, HII is a separate company from Northrop Grumman, and Northrop Grumman does not retain any ownership interest in HII.

The Mechanics: The spin-off was completed by way of a pro rata distribution of HII common stock to Northrop Grumman stockholders of record as of 5:00 p.m., Eastern time, on March 30, 2011, the spin-off record date. Each Northrop Grumman stockholder received one share of HII common stock for every six shares of Northrop Grumman common stock held by such stockholder on the record date. No fractional shares of HII common stock were issued.

Transaction Date: March 31, 2011

Where to Find More Information: Find information related to the spin-

off at

http://investor.northropgrumman.com/phoenix.zhtml?c=112386&p=irol-HIISpin-off or contact Huntington Ingalls Investor Relations.

HII Share Information

Total diluted shares (weighted-average for Q4 2017): 45.4 million

Stock Performance (quarter ended 12/31/2017):

Close on 12/29/2017: \$235.70 High during Q4 2017: \$253.44 Low during Q4 2017: \$226.65

Contact Us

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