## **Tom Griffin**

## **Senior Vice President of Corporate Development**

Tom is Senior Vice President of Corporate Development, responsible for leading Demandware's strategy development, fostering new growth initiatives, and managing the company's partner ecosystem. Tom joined Demandware in September of 2006 as Vice President of Business Development. Tom has worked in the retail and multi-channel industries since 1999, serving as Vice President of Strategic Alliances at Sterling Commerce (now IBM) and Vice President of Business Development for Yantra, a multi-channel supply chain solution provider. Previously, Tom held various Sales, Marketing, and Business Development positions with Siemens Business Services. Tom holds a B.A. in History from Washington University in St. Louis, and an M.B.A. from Boston University.

