



AllianceData.

## Joseph Motes

Senior VP, General Counsel & Secretary



### **About Alliance Data (NYSE: ADS)**

*Leading global provider of data-driven marketing and loyalty solutions*

*Comprised of three businesses: Alliance Data's card services business, Epsilon and LoyaltyOne*

*Our three businesses manage more than 100 million consumer relationships*

*Alliance Data is among the top 1% of all publicly traded companies based on shareholder return*

*Responsible corporate citizen and designated "Best Places to Work" in multiple locations*

**Joe Motes** joined Alliance Data in 2015, after nearly 20 years as a partner with leading law firm Akin, Gump, Strauss, Hauer & Feld, LLP, where he was the partner and lead relationship manager for Alliance Data. At Akin Gump, Joe's practice focused on mergers and acquisitions, public debt and equity offerings, corporate and securities matters, corporate governance and general corporate advice. He served as lead outside counsel on substantially all of Alliance Data's material acquisitions, dispositions and debt financings, including the company's \$2.3 billion acquisition of Conversant.

Joe holds a Bachelor's degree in geology from Trinity University and a J.D. from Southern Methodist University Dedman School of Law, where he served as Editor-in-Chief of the SMU Law Review and graduated magna cum laude. He has served on various service-oriented non-profit boards, donates significant pro bono service hours to Texas non-profits each year, and is an advocate for individuals with cognitive disabilities. Away from the office, Joe enjoys spending time with his wife and their three children and is an avid live music fan.