

FIRST HAWAIIAN BANK
Business Activity Report
2013 to 2014 Comparison*
(First Quarter 2013 vs. 2014)

Industry	----- First Quarter Sales -----		% Change
	2014	2013	
Saipan			
Home Improvement	\$ 1,630,596	\$ 1,280,848	27.31%
Retail	\$ 3,934,581	\$ 3,128,893	25.75%
Restaurants	\$ 2,343,189	\$ 1,921,865	21.92%
Supermarkets	\$ 3,150,019	\$ 2,739,706	14.98%
Other	\$ 2,302,806	\$ 2,013,824	14.35%
Insurance	\$ 111,192	\$ 98,932	12.39%
Utilities, Communications	\$ 1,736,297	\$ 1,552,474	11.84%
Hotels	\$ 4,241,295	\$ 3,959,415	7.12%
Travel Activities	\$ 198,507	\$ 189,251	4.89%
Travel Agencies	\$ 1,389,115	\$ 1,356,963	2.37%
Shipping	\$ 5,695,070	\$ 5,787,272	-1.59%
Total Sales	\$ 26,732,667	\$ 24,029,442	11.25%

* Only includes card sales by the same company, year over year.