

**FIRST HAWAIIAN BANK**  
**Business Activity Report**  
2014 to 2015 Comparison\*  
(First Quarter 2014 vs. 2015)

Industry	----- First Quarter Sales -----		% Change
	2015	2014	
<b>Saipan</b>			
Hotels	\$ 5,467,374	\$ 4,392,430	24.47%
Utilities, Communications	\$ 2,815,194	\$ 2,283,294	23.30%
Supermarkets	\$ 4,195,863	\$ 3,641,861	15.21%
Restaurants	\$ 2,497,584	\$ 2,347,930	6.37%
Other	\$ 2,131,838	\$ 2,037,715	4.62%
Home Improvement	\$ 1,719,908	\$ 1,681,965	2.26%
Travel Activities	\$ 1,251,807	\$ 1,229,318	1.83%
Insurance	\$ 170,771	\$ 170,999	-0.13%
Travel Agencies	\$ 1,728,960	\$ 1,754,770	-1.47%
Retail	\$ 5,394,990	\$ 5,827,027	-7.41%
Shipping	\$ 5,162,696	\$ 5,828,195	-11.42%
<b>Total Sales</b>	<b>\$ 32,536,983</b>	<b>\$ 31,195,505</b>	<b>4.30%</b>

\* Only includes card sales by the same company, year over year.