

**FIRST HAWAIIAN BANK**  
**Business Activity Report**  
2013 to 2014 Comparison\*  
(Third Quarter 2013 vs. 2014)

Industry	----- Third Quarter Sales -----		% Change
	2014	2013	
<b>Saipan</b>			
Retail	\$ 5,000,288	\$ 3,870,569	29.19%
Home Improvement	\$ 1,596,659	\$ 1,271,494	25.57%
Travel Activities	\$ 391,611	\$ 332,105	17.92%
Restaurants	\$ 2,367,318	\$ 2,037,813	16.17%
Other	\$ 2,841,485	\$ 2,472,271	14.93%
Utilities, Communications	\$ 1,885,100	\$ 1,664,523	13.25%
Supermarkets	\$ 3,916,384	\$ 3,496,399	12.01%
Insurance	\$ 186,955	\$ 168,478	10.97%
Hotels	\$ 4,430,479	\$ 4,227,840	4.79%
Shipping	\$ 6,117,465	\$ 6,316,298	-3.15%
Travel Agencies	\$ 1,408,810	\$ 1,718,934	-18.04%
<b>Total Sales</b>	<b>\$ 30,142,553</b>	<b>\$ 27,576,724</b>	<b>9.30%</b>

\* Only includes card sales by the same company, year over year.