

# FACT SHEET | Q1 2018



825 Ajax, City of Industry, CA - New 421,478-square-foot warehouse; 78% leased to Sealy Mattress

### Q1 2018 AT-A-GLANCE

- 97.0% occupancy in total in-service portfolio at end of Q1
- More than 6.9 million square feet of leases signed during Q1
- Tenant retention of 68% for the quarter and re-lease of 94% of expiring leases
- Nearly 26% growth in annualized net effective rents on new and renewal leases
- 3.4% increase in same-property net operating income for the 3 months ended March 31, 2018 compared to the same period in 2017

- \$226 million in new development starts in the quarter
- \$170 million in building dispositions in Q1
- \$23 million of building acquisitions in Q1
- Core FFO/diluted share of \$0.30 for the quarter



#### • Owner, manager and developer of industrial assets

- 149 million rentable square feet in 20 major U.S logistics markets
- Member of S&P 500
- Strong balance sheet, liquidity and access to capital
- Investment-grade debt ratings of BBB+/Baa1 by
  Standard & Poor's and Moody's respectively

#### • Services include:

- Leasing
- Property management
- Site selection
- Development
- Construction
- Financino

### TRADING INFORMATION

(as of March 31, 2018

NYSE	DR
Price	\$26.4
52-Wk Range	\$24.30-\$30.1
Annual Dividend	\$0.8
Dividend Yield	3.0
Equity Market Cap	\$9.5 billic
Total Market Cap	\$12.1 billic





**ACQUISITIONS** 

Arbor Lakes 10500 - Maple Grove, MN  $277,\!222\text{-square-foot, build-to-suit headquarters/manufacturing/warehouse facility for ILLUME}$ 



1380 Jesse Cronic Road - Braselton, GA 589,680-square-foot speculative development



16171 Santa Ana Avenue -Fontana, CA 282,154-square-foot industrial building; 100% preleased to Sub-Zero



Liberty Distribution 250 -McDonough, GA New 759,300-square-foot lease with Vert Logistics



ePort 1000 - Perth Amboy, NJ New 354,250-square-foot lease with 4PX



500 and 700 Burning Tree Road -Fullerton, CA 119,431 square feet in two, fully leased industrial buildings

#### SELECTED FINANCIAL DATA (in thousands) Q1 2018 Q1 2017 YE 2017 \$ 7,427,674 Assets 6,958,510 \$ 7,388,196 Total shareholders' equity (GAAP) \$ 4,533,505 3,467,201 4,532,844 **PER SHARE:** NAREIT FFO - diluted\* 0.31 0.32 1.27 Core FFO - diluted\* 0.30 \$ 0.32 1.24

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## Transfer Agent and Registrar



<sup>\*</sup>FFO definitions and reconciliation to net income attributable to common shareholders are provided in the company's quarterly financial supplement available in the Investor Relations section of the Duke Realty website.