

**The Manitowoc Company, Inc.**  
***Information Disclosure Policy***  
***As Revised – January 2, 2007***

The investor relations program for The Manitowoc Company, Inc., its subsidiaries, and affiliates (“Manitowoc” or the “company”), provides private and institutional investors with information to assist them in making informed decisions about our company and its potential. The following policy guides our efforts in establishing and maintaining open communication with the investing public and avoiding selective disclosure issues. In addition, it defines our parameters for providing and distributing, in a timely manner, information that could reasonably affect the market value of our shares.

***Spokespersons***

The company will respond to any reasonable inquiry for information of a public or non-material and non-competitively sensitive nature. When answering such queries, we will not necessarily make broad release of such information to others who have not requested it. Only the following employees are authorized to make public statements for the company: the chairman and chief executive officer; senior vice president and chief financial officer; senior vice president of human resources and administration; senior vice president, general counsel, and secretary; and the director of investor relations/corporate communications (such persons are hereafter referred to as “spokespersons”). In seeking information, the following should be contacted:

*Institutional investors, please contact:*

Senior Vice President & Chief Financial Officer – (920) 652-1720

*Shareholders and individual investors, please contact:*

Director of Investor Relations & Corporate Communications – (920) 652-1713

Shareholder Relations – (920) 652-1731

*News media, please contact:*

Director of Investor Relations & Corporate Communications – (920) 652-1713

No other company representative is authorized to answer inquiries or to discuss the financial or operating affairs of the company without approval from the chief executive officer or the chief financial officer.

We recognize there are occasions when investors, news media, and others would prefer to speak directly with operating heads, unit managers, or line and staff managers within our business units. Contact with these individuals should be arranged through the director of investor relations and corporate communications who will endeavor to make these employees available as time and schedules permit.

To reduce the necessity for such contact and the time taken from running our businesses, Manitowoc will attempt to hold meetings in selected financial centers so investors can meet and talk personally with the CEO, CFO, and other members of our key management group.

Manitowoc will also accept, when possible, invitations to appear at financial meetings and investment forums sponsored by others. Please keep in mind, however, that any information shared at such meetings will only consist of public and/or non-material information.

An employee of the company (in addition to any spokesperson) may communicate with customers, suppliers, outside consultants, etc., if the communication is within the ordinary course of business and is consistent with the employee's job description (e.g., a sales person can discuss sales and marketing topics with a customer). However, employees who are not spokespersons should be cautioned by their supervisors about making statements or disclosing information that is reasonably likely to impact the market for the company's stock, and employees who are not spokespersons should decline to provide material, non-public information regarding the company to outside parties. If any employee who is not a spokesperson is asked a question regarding the company's financial results or projections relating to future financial performance, he/she should refer the question to the company's general counsel.

If anyone has a reasonable belief that an unintentional disclosure of material non-public information on a non-confidential basis has been made (or that the movement of the company's stock price suggests that there has been a disclosure of material, non-public information), he/she should promptly notify the company's general counsel. The general counsel will determine whether disclosure of the information should be made to the public and, if so, whether Manitowoc will disseminate the same information to the public by furnishing the information in a press release and/or by furnishing the SEC with a Form 8-K. If public disclosure is deemed necessary or appropriate, it will be made as soon as reasonably practicable but in no event after the later of (i) 24 hours or (ii) the commencement of the next day's trading on the New York Stock Exchange after the discovery by the general counsel that there has been an unintentional disclosure of information that is material and that has not been previously disclosed publicly.

### ***Information Parameters***

During any meeting or telephone discussion, Manitowoc:

- will provide general public or non-material information to help investors understand the size, sales performance, market trends, and other factors involving the company and its individual business units; and
- will provide generalized market share data to help interested parties understand the relative size and competitive position of our major product lines.

While Manitowoc will candidly discuss all non-material matters, we:

- will not provide selective direct or indirect earnings guidance
- will not discuss the production volume of individual business units
- will not specify operating earnings data of individual product lines or individual business units
- will not provide information regarding specific customers, or their business partners, in any of our business units; nor will we reference customers by name, without their prior approval
- will not make specific or detailed earnings forecasts, nor will we normally comment on the earnings estimates of others. When appropriate, we may question the assumptions on which estimates are based – particularly, when such estimates differ markedly from our own. Furthermore, Manitowoc will not implicitly or explicitly confirm the accuracy of earnings estimates made by others.

■ will not comment on rumors or speculation. This position should not be construed as either affirmation or denial, particularly when involving mergers or acquisitions. It is logical to assume that Manitowoc is frequently involved in various stages of merger or acquisition discussions, and we will not comment on such discussions until appropriate.

■ we will, if requested, review investment research drafts as prepared by others. Any comments or feedback, however, will be limited to errors or questions of fact. We will not comment on opinion, qualitative data, or projections. These reviews do not imply our endorsement of such reports, nor that we necessarily agree with any statements or suppositions made by the author(s).

### ***Quarter-ending Information***

Prior to the close of each quarter, Manitowoc will observe a quiet period beginning ten (10) days before the quarter's close and lasting until its quarterly earnings are publicly released. During this time, Manitowoc will continue to answer routine business questions, but will not comment on specific performance estimates for the company or any of its business units.

Manitowoc makes a practice of holding open, publicly-accessible conference calls (usually on the day following its quarterly earnings release) to discuss quarterly financial results and certain other significant events that arise in the course of its business. Normally, the time, date, and means of access to the conference call will be announced in advance in a press release separate from the quarterly earnings release and will be listed on Manitowoc's website so that all parties have the option of listening in on the call.

Manitowoc announces its quarterly earnings by news release, usually within the fourth week following the close of each quarter. Upon issuing its quarterly earnings release and prior to the start of the conference call, a Form 8-K containing the release will be furnished by Manitowoc to the Securities and Exchange Commission. Manitowoc will generally hold the conference call within 24 hours after the related-press release is issued. If (i) the conference call is more than 24 hours after the issuance of the earnings release, (ii) the Form 8-K is not submitted to the SEC prior to oral presentation, (iii) the financial and statistical information contained in the presentation is not provided on the company's website, or (iv) the call is not complementary to the earnings release, then, to the extent required by applicable SEC rules, Manitowoc will furnish a second Form 8-K containing the text of any announcement or release disclosing material, non-public information regarding Manitowoc's results of operations or financial condition for a completed quarterly fiscal period that is included in the oral presentation.

Manitowoc endeavors to pre-script all of its conference calls to the extent possible. The script of a conference call will not contain any material, non-public information not in the related earnings press release. All interested parties are invited to listen to the call via the Internet through Manitowoc's website or through a specified telephone number. Generally, Manitowoc will try to promptly post an audio transcript of the call on its website and make a recorded replay of the call available through a dial-in process. All transcripts and archived materials on Manitowoc's website are considered time-dated and Manitowoc undertakes no obligation to update such information, which shall not later be considered a current representation of Manitowoc's views or forecasts.

### ***Other Information***

Manitowoc routinely distributes annual and quarterly reports, 10-K's, and other items to registered representatives, security analysts, portfolio managers, and other members of the financial community in addition to our shareholders.

If you are not receiving these publications and wish to be added to our mailing list, contact shareholder relations at 920-652-1731. We will forward these materials as requests are received.

Manitowoc believes it is inappropriate to provide copies of investment research reports about the company prepared by others. However, we will provide a list of those reports we are aware of as a matter of reference.

The Manitowoc Company appreciates your cooperation in helping us comply with our information disclosure policy. Your comments and inquiries are always welcome.