## DTE ENERGY REPORTS 2004 EARNINGS, MAINTAINS EARNINGS GUIDANCE FOR 2005

DETROIT – DTE Energy (NYSE:DTE) today reported earnings for 2004 of \$431 million, or \$2.49 per diluted share, compared with 2003 reported earnings of \$521 million, or \$3.09 per diluted share.

Operating earnings, which exclude non-recurring items and discontinued operations, for 2004 were \$427 million, or \$2.46 per diluted share, compared with 2003 operating earnings of \$500 million, or \$2.97 per diluted share.

A reconciliation of reported to operating earnings for both the fourth quarter and 12 months ended Dec. 31, 2003 and 2004 is at the end of this release.

"Last year was a difficult year from an earnings perspective, but I believe our 2004 accomplishments have DTE Energy well-positioned for the future," said Anthony F. Earley Jr., DTE Energy chairman and CEO. "The successful completion of Detroit Edison's rate case and the expected first quarter resolution of MichCon's rate case will strengthen DTE Energy's utility core. Additionally, we continued our record of successfully growing our non-utility businesses while maintaining a strong balance sheet and healthy dividend."

DTE Energy President Gerard M. Anderson concurred: "We made tremendous progress on the regulatory front in 2004, but we have some key milestones in 2005, including the conclusion of the MichCon gas rate case and the recently filed electric rate restructuring process. During 2005 we plan to retire \$200 million of parent company debt, and redeploy an additional \$250 to \$300 million. The redeployment will focus on high quality growth investments, but if we do not have a sufficient volume of investment opportunities, we will repurchase stock."

DTE Energy also reported 2004 cash from operations of approximately \$1.0 billion, compared with \$950 million reported in 2003. Including the ongoing proceeds from the sale of majority interests in the company's synthetic fuel production facilities, adjusted cash from operations increased to \$1.2 billion in 2004 from \$1.0 billion in 2003.

Operating earnings results for 2004, by business unit, were as follows:

• DTE Energy Resources operating earnings were \$1.84 per diluted share versus \$2.72 per diluted share in 2003. The utility operations of this business unit, which are the power generation services of Detroit Edison, declined \$0.89 per diluted share versus last year. The decrease was driven by reduced gross margins, due primarily to the loss of retail customer sales to the electric Customer Choice program, as well as milder summer weather than in 2003. Increased operation and maintenance expenses, reflecting costs associated with maintaining the generation fleet and higher benefits costs, also impacted 2004 results negatively. Earnings for the year benefited from increased regulatory deferrals.

The non-utility operations of this business unit include the company's energy services, energy marketing and trading, coal services and biomass businesses. Operating earnings at these non-utility operations were \$1.35 per diluted share, an increase of \$0.01 over 2003. The increase was attributable to higher earnings recognized from selling interests in the company's synfuel plants, as well as higher production of synthetic fuel, partially offset by a mark-to-market loss on oil price hedges. In 2004, the company produced 15.6 million tons of synfuel versus 13.5 million tons in 2003. Earnings from the company's energy marketing and trading operations benefited from stronger trading results and the

timing of gas storage accounting. These increases were partially offset by the absence of a gain recorded in 2003 from the early termination of a power contract.

• **DTE Energy Distribution** reported operating earnings of \$0.43 per diluted share versus \$0.09 per diluted share in 2003. The utility operations of this business unit are the electric distribution services of Detroit Edison. These utility operations experienced a year-over-year increase of \$0.36 per diluted share, driven primarily by increased revenues from interim and final base rate relief, but partially offset by lower sales due to milder summer weather and higher reserves for uncollectable accounts receivable.

The non-utility operations of this business unit consist primarily of DTE Energy Technologies, which markets and distributes a portfolio of distributed generation products and services. Year-over-year losses at this business increased by \$0.02 per diluted share.

- **DTE Energy Gas** recorded operating earnings of \$0.25 per diluted share versus \$0.44 per diluted share in 2003. The Energy Gas utility operations include the gas distribution services provided by MichCon. Utility operations were down \$0.14 per diluted share due mainly to the impact of mild weather and higher reserves for uncollectable accounts receivable. Non-utility operations of this business unit include the production of gas in northern Michigan and the gathering, transporting, processing and storage of gas. Operating earnings from these businesses declined by \$0.05 per diluted share year-over-year due primarily to gains recorded in 2003 from selling interests in joint ventures.
- Corporate & Other includes non-allocated interest costs, as well as certain non-utility investments, including assets held for sale and investments in emerging energy technologies. Corporate & Other operating losses were \$0.06 per diluted share, compared with a loss of \$0.28 per diluted share in 2003, due to lower financing costs and gains from the sale of some of the company's investment in Plug Power.

For the fourth quarter of 2004, DTE Energy reported earnings were \$113 million, or \$0.65 per diluted share, down from 2003 reported earnings of \$229 million, or \$1.36 per diluted share. Operating earnings for the fourth quarter 2004 were \$162 million, or \$0.94 per diluted share, up from 2003 operating earnings of \$138 million, or \$0.82 per diluted share.

Fourth quarter operating earnings results by business unit were:

- **DTE Energy Resources** operating earnings were down \$0.08 per diluted share versus the fourth quarter 2003. Earnings from utility operations decreased \$0.27 per diluted share, driven primarily by lost sales under the electric Customer Choice program and higher power plant operations and maintenance expenses, which were offset partially by cost reductions. Earnings from non-utility operations increased \$0.19 per diluted share versus 2003, due mostly to higher synthetic fuel production, earnings from the sale of interests in synfuel projects and increased storage profits related to gas prices.
- **DTE Energy Distribution** operating earnings increased \$0.15 per diluted share versus the fourth quarter 2003. Utility operations increased \$0.15 per diluted share, mostly caused by interim and final rate relief. The non-utility operations were flat compared with the fourth quarter 2003.
- **DTE Energy Gas** operating earnings increased by \$0.14 per diluted share versus the fourth quarter 2003. Utility operations improved by \$0.12 per diluted share due to interim rate relief, higher off-system sales, favorable weather and additional margin due to the acceleration of several midstream services contracts. Non-utility earnings were up \$0.02 per diluted share due to higher gas storage revenues.
- Corporate & Other operating losses were \$0.14 per diluted share versus a \$0.05 per diluted share loss in the fourth quarter 2003. The decline was due to technology investment writeoffs partially offset by decreased financing costs.

Use of Operating Earnings Information – DTE Energy management believes that operating earnings provide a more meaningful representation of the company's earnings from ongoing operations and uses operating earnings as the primary performance measurement for external communications with analysts and investors. Internally, DTE Energy uses operating earnings to measure performance against budget and to report to the Board of Directors.

#### 2005 Outlook

DTE Energy reconfirmed its 2005 earnings guidance of \$3.30 to \$3.60 per diluted share.

"We believe that 2005 will be a brighter year for DTE Energy," said David E. Meador, DTE Energy executive vice president and CFO. "Financially, we expect that our electric rate restructuring proposal and the resolution of MichCon's rate case will bring our utilities back to financial health and provide a sustainable and stable regulatory structure. We also plan to continue our successful strategy of growing our non-utility businesses while maintaining a strong balance sheet and an attractive dividend. Operationally, our focus will be to effectively redeploy the \$1.65 billion in cash that we expect our non-utility businesses to generate from 2005 to 2008 into corporate debt reduction, investments in promising non-utility businesses and stock repurchases."

"With the utilities moving towards their authorized return on equity and continued non-utility growth, we expect earnings and cash flows to improve dramatically in 2005 and put us on the right path for 2006," Meador said.

## **Recent Events and Developments**

## MPSC Issues Detroit Edison Final Rate Order

On Nov. 23, 2004, the MPSC issued the final order in Detroit Edison's general rate case. The order granted \$374 million in rate relief based on an 11 percent allowed return on an equity base of \$2.9 billion, with a 54 percent debt and 46 percent equity capital structure. The final order authorized full recovery of \$550 million in past environmental expenditures, established surcharges to recover almost \$400 million of accrued regulatory assets, enacted a pension expense tracking mechanism and allowed recovery of costs associated with transmission, the Midwest Independent System Operator and nitrogen oxide emission allowances through the power supply cost recovery mechanism.

## **Detroit Edison Files Rate Restructuring Proposal**

On Feb. 4, 2005, Detroit Edison filed the rate restructuring proposal mandated by the Michigan Public Service Commission's (MPSC) final order in Detroit Edison's general rate case. The primary purpose of this filing is to ensure that all customers, including participants in the electric Customer Choice program, pay their fair and proportionate share of each element of service. This will be achieved through the creation of a fair, equitable and unbundled rate structure that is free of subsidization and based on actual cost of service. In addition, Detroit Edison's proposed method will provide a rational transition period for the removal of rate subsidies. Detroit Edison is not requesting any incremental revenues from this rate restructuring proposal above those granted in the final rate order.

### Administrative Law Judge Recommendation on MichCon Final Rate Relief

On Dec. 10, 2004, the Administrative Law Judge (ALJ) issued a Proposal for Decision regarding final rate relief requested by MichCon. The ALJ recommended a \$60 million base rate increase compared with the MPSC staff's recommendation of \$76 million and MichCon's originally requested increase of \$194 million. Additionally, the ALJ agreed with the MPSC staff in recommending the adoption of MichCon's proposed mechanism to allow MichCon to recover or refund 90 percent of uncollectable accounts receivables expense above or below the amount that is reflected in base rates. The ALJ also agreed with the MPSC staff in

supporting a 50 percent debt and 50 percent equity capital structure utilizing a rate of return on common equity of 11 percent. MichCon expects a final order in the first quarter of 2005.

This earnings announcement, as well as a package of detailed financial information, is available on the company's website at www.dteenergy.com/investors.

DTE Energy will conduct a conference call with the investment community at 9 a.m. EST Friday, Feb. 11, to discuss fourth quarter and 2004 earnings results. Investors, the news media and the public may listen to a live internet broadcast of the DTE Energy conference call at www.dteenergy.com/investors. The internet broadcast will be archived on the company's website.

DTE Energy is a Detroit-based diversified energy company involved in the development and management of energy-related businesses and services nationwide. DTE Energy's largest operating subsidiaries are Detroit Edison, an electric utility serving 2.1 million customers in Southeastern Michigan, and MichCon, a natural gas utility serving 1.2 million customers in Michigan. Information about DTE Energy is available at www.dteenergy.com.

The information contained herein is as of the date of this press release. DTE Energy expressly disclaims any current intention to update any forward-looking statements contained in this document as a result of new information or future events or developments. Words such as "anticipate," "believe," "expect," "projected" and "goals" signify forward-looking statements. Forward-looking statements are not guarantees of future results and conditions but rather are subject to various assumptions, risks and uncertainties. This press release contains forward-looking statements about DTE Energy's financial results and estimates of future prospects, and actual results may differ materially. Factors that may impact forward-looking statements include, but are not limited to: the effects of weather and other natural phenomena on operations and sales to customers, and purchases from suppliers; economic climate and growth or decline in the geographic areas where we do business; environmental issues, laws and regulations, and the cost of remediation and compliance associated therewith; nuclear regulations and operations associated with nuclear facilities; the higher price of oil and its impact on the value of Section 29 tax credits, and the ability to utilize and/or sell interests in facilities producing such credits; implementation of electric and gas Customer Choice programs; impact of electric and gas utility restructuring in Michigan, including legislative amendments; employee relations and the impact of collective bargaining agreements; unplanned outages; access to capital markets and capital market conditions and the results of other financing efforts which can be affected by credit agency ratings; the timing and extent of changes in interest rates; the level of borrowings; changes in the cost of coal and the availability of coal and other raw materials, purchased power and natural gas; effects of competition; impacts of FERC, MPSC, NRC and other applicable governmental proceedings and regulations; contributions to earnings by nonutility businesses; changes in federal, state and local tax laws and their interpretations, including the Internal Revenue Code, regulations, rulings, court proceedings and audits; the ability to recover costs through rate increases; the availability, cost, coverage and terms of insurance; the cost of protecting assets against, or damage due to, terrorism; changes in accounting standards and financial reporting regulations; changes in federal or state laws and their interpretation with respect to regulation, energy policy and other business issues; and changes in the economic and financial viability of our suppliers, customers and trading counterparties, and the continued ability of such parties to perform their obligations to the company. This press release should also be read in conjunction with the "Forward-Looking Statements" section in each of DTE Energy's, MichCon's and Detroit Edison's 2003 Form 10-K (which sections are incorporated herein by reference), and in conjunction with other SEC reports filed by DTE Energy, MichCon and Detroit Edison.

- 30 -

Members of the Media – For Further Information:

Lorie N. Kessler (313) 235-8807

Scott Simons (313) 235-8808

Analysts – For Further Information: Investor Relations (313) 235-8030

## **DTE ENERGY COMPANY** CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED)

	Ye	ear Ended	Decem	ber 31
(in Millions, Except per Share Amounts)	20	004	2	003
Operating Revenues	\$	7,114	\$	7,041
operating trevenues	Ψ		4	7,011
Operating Expenses				
Fuel, purchased power and gas		2,007		2,241
Operation and maintenance		3,420		3,109
Depreciation, depletion and amortization		744		687
Taxes other than income		312		334
Asset gains and losses, net (1)		(215)		(77)
		6,268		6,294
Operating Income		846		747
Other (Income) and Deductions				
Interest expense		518		546
Interest income		(55)		(37)
Other, net		(13)		(28)
Q.1.2., 1.2.		450		481
Income Before Income Taxes and Minority Interest		396		266
Income Tax Provision (Benefit)		165		(122)
theome Tax Flovision (Benefit)		105		(123)
Minority Interest (2)		(212)		(91)
Income from Continuing Operations		443		480
Income (Loss) from Discontinued Operations, net of tax		(12)		68
Cumulative Effect of Accounting Changes,		(12)		00
net of tax				(27)
Net Income	\$	431	\$	521
Basic Earnings per Common Share				
Income from continuing operations	\$	2.56	\$	2.87
Discontinued operations		<b>(.06)</b>		.41
Cumulative effect of accounting changes		-		(.17)
Total	\$	2.50	\$	3.11
Diluted Fornings per Common Shore				
Diluted Earnings per Common Share Income from continuing operations	\$	2.55	\$	2.85
	Φ		Ф	.40
Discontinued operations		(.06)		(.16)
	•	2 40	\$	
Total	\$	2.49	<u> </u>	3.09
Average Common Shares				
Basic		173		168
		173		168
Diluted		175		

Primarily represents gains on the sale of interests in synfuel projects.
 Primarily represents our partners' share of synfuel project losses.

## **DTE ENERGY COMPANY** SEGMENT NET INCOME (UNAUDITED)

		Three Months Ended December 31										
				2004					-	2003		
	Rei	ported			Op	erating	Re	ported			Оре	erating
(in Millions)		rnings	Adj	ustments	Earnings		Earnings		Adjustments		Earnings	
Energy Resources												
Utility – Power Generation	\$	11	\$	28 A	\$	39	\$	103	\$	(21 ) A	\$	82
Non-utility												
Energy Services		43		-		43		48		-		48
Energy Marketing & Trading		30		-		30		(7)		-		(7)
Other		2		-		2		(1)				(1)
Total Non-utility		75				75		40		<del></del> .		40
		86		28		114		143		(21)		122
Energy Distribution												
Utility – Power Distribution		25		1 B		26		2		_		2
Non-utility		(4)				(4)		(3)		_		(3)
Tion unity		21		1		22		(1)	-	<del>-</del>		(1)
								(1)	-		-	(1)
Energy Gas												
Utility – Gas Distribution		42		1 B		43		22		-		22
Non-utility		7		-		7		4		-		4
		49		1		50		26	-	<u>-</u>		26
0 101		(20.)		44.0		(24)		<i>c</i> 1		(70.) C		(0.)
Corporate and Other		(38)		14 C		(24)		61		(70 ) C		(9)
		(38)		14		(24)		61		(70)		(9)
<b>Income from Continuing Operations</b>												
Utility		78		30		108		127		(21)		106
Non-utility		78		-		78		41		-		41
Corporate and Other		(38)		14		(24)		61		(70)		(9)
		118		44	-	162	-	229		(91)		138
<b>Discontinued Operations</b>												
Income from operations		-		-		-		-		-		-
Impairment loss/Gain on sale		<u>(5</u> )		5 D						<u> </u>		
		(5)		5		<u>-</u>		<u> </u>		<u>-</u>		<u> </u>
<b>Cumulative Effect of Accounting</b>												
Changes												
Asset retirement obligations		_		-		-		_		_		_
Energy trading activities		-		-		-		-		-		_
2, 2		_				_	-	_		_	-	_
Net Income	\$	113	\$	49	\$	162	\$	229	\$	(91)	\$	138
	-		-		-		<u> </u>		<u> </u>			

#### ADJUSTMENTS KEY

## **DTE ENERGY COMPANY** SEGMENT DILUTED EARNINGS PER SHARE (UNAUDITED)

			Three Months En	nded December	31					
		2004	111100 11101111111111111111111111111111	2003						
	Reported		Operating	Reported		Operating				
	Earnings	Adjustments	Earnings	Earnings	Adjustments	Earnings				
Energy Resources	Φ 006	<b>.</b>	Φ 0.22	Φ 0.61	Φ (0.12.) Α	Φ 0.40				
Utility – Power Generation	\$ 0.06	\$ 0.16 A	\$ 0.22	\$ 0.61	\$ (0.12) A	\$ 0.49				
Non-utility Energy Services	0.25		0.25	0.29		0.29				
Energy Marketing & Trading	0.25 0.17	-	0.25 0.17	(0.04)	-	(0.04)				
Other		-	0.17	(0.04)	-	(0.04)				
Total Non-utility	0.43	<del></del>	0.43	0.24	<del></del>	0.24				
Total Non-utility	0.49	0.16	0.65	0.85	(0.12)	0.73				
	0.49	<u> </u>	0.05	0.63	(0.12)	0.73				
<b>Energy Distribution</b>										
Utility – Power Distribution	0.15	0.01 B	0.16	0.01	_	0.01				
Non-utility	(0.02)	• • • • • • • • • • • • • • • • • • • •	(0.02)	(0.02)	_	(0.02)				
,	0.13	0.01	0.14	(0.01)		(0.01)				
Energy Gas										
Utility – Gas Distribution	0.24	0.01 B	0.25	0.13	-	0.13				
Non-utility	0.04	-	0.04	0.02	-	0.02				
•	0.28	0.01	0.29	0.15		0.15				
Corporate and Other	(0.22)	0.08 C	(0.14.)	0.27	(0.42 ) C	(0.05.)				
Corporate and Other	$\frac{(0.22)}{(0.22)}$	0.08	$\frac{(0.14)}{(0.14)}$	$\frac{0.37}{0.37}$	$\frac{(0.42)}{(0.42)}$	$\frac{(0.05)}{(0.05)}$				
	(0.22)	<u> </u>	(0.14)	0.37	(0.42)	(0.03)				
<b>Income from Continuing Operations</b>										
Utility	0.45	0.18	0.63	0.75	(0.12)	0.63				
Non-utility	0.45	-	0.45	0.24	-	0.24				
Corporate and Other	(0.22)	0.08	(0.14)	0.37	(0.42)	(0.05)				
r	0.68	0.26	0.94	1.36	(0.54)	0.82				
<b>Discontinued Operations</b>										
Income from operations	-	-	-	-	-	_				
Impairment loss/Gain on sale	(0.03)	0.03 D	-	-	-	-				
	(0.03)	0.03			<u> </u>					
Cumulative Effect of Accounting										
Changes										
Asset retirement obligations	-	-	-	-	-	-				
Energy trading activities					<del></del>					
	-	<u> </u>	-	<del></del>	<del></del> .	-				
Net Income	\$ 0.65	\$ 0.29	\$ 0.94	\$ 1.36	\$ (0.54)	\$ 0.82				

#### ADJUSTMENTS KEY

A) Stranded cost adjustment ...... Stranded costs adjustment made pursuant to November 2004 MPSC order

# DTE ENERGY COMPANY SEGMENT NET INCOME (UNAUDITED)

		2	2004			_			2003		
Repo		A 31.		-	erating		ported	٨. ٦	ivatmanta	•	erating
Earn	ings	Aaji	ustments	<u>Ea</u>	rnings	Ea	rnings	Au	justments	E	ırnings
. \$	62	\$	21 A 2 B	\$	85	\$	235	\$	(21 ) A 16 F	\$	230
			- 2						10 1		
	188		-		188		199		-		199
			(48) C		44				(16) G		29
			-		1				<u>-</u>		(2
·	281 343		(48 ) (25 )		318		477		(16)		226 456
	88		5 B		93		17		14 H		31
	(19 69		5		(19) 74		$\frac{(15)}{2}$		14		16
•	20		4 B		24		29		17 I		46
	21		-		21		29				29
	41		4		45		58		17		75
	(10)		-		(10)		(57)		10 J		(47)
-	(10)				(10)		(57)		10	-	(47)
	170		22		202		201		26		207
											307 240
			-						` /		(47
	443		(16)		427		480		20		500
							~		(5 ) II		
	(7.)		- 7 D		-		3		(5 ) K		-
					-		63		- (63.) F		_
	(12)	_	12 E		<u> </u>		68		(68) (68)		
							(11.)		11 I		
	-		-		-		. ,				_
			_			-	(27)		27		
	431	\$									-
	\$	Earnings \$ 62  188 92 1 281 281 343  88 (19) 69  20 21 41  (10) (10)  170 283 (10) 443	Earnings Adj  \$ 62 \$  188 92	Earnings     Adjustments       \$ 62     \$ 21 A 2 B       188     -       92     (48) C       1     -       281     (48)       343     (25)       88     5 B       (19)     -       69     5       20     4 B       21     -       41     4       (10)     -       (10)     -       283     (48)       (10)     -       443     (16)       (7)     7 D       (5)     5 E       (12)     12	Earnings         Adjustments         Ea           \$ 62         \$ 21 A	Earnings         Adjustments         Earnings           \$ 62         \$ 21 A \$ 85           \$ 188         - 188           \$ 92         (48) C 44           \$ 1         - 1           \$ 281         (48)           \$ 233         343           \$ 25         318           \$ 88         5 B 93           \$ (19)         - (19)           \$ 69         5           \$ 74           \$ 20         4 B 24           \$ 21         - 21           \$ 41         4 45           \$ (10)         - (10)           \$ (10)         - (10)           \$ (10)         - (10)           \$ (10)         - (10)           \$ (283         (48)           \$ (35)         (48)           \$ (35)         (48)           \$ (36)         (48)           \$ (37)         (37)           \$ (38)         (38)           \$ (38)         (38)           \$ (38)         (38)           \$ (38)         (38)           \$ (48)         (23)           \$ (10)         - (10)           \$ (38)         (38)	Earnings         Adjustments         Earnings         Ea           \$ 62         \$ 21 A         \$ 85         \$           \$ 188         -         \$ 188         \$           \$ 92         (48) C         44         \$           \$ 1         -         1         \$           \$ 281         (48)         233         \$           \$ 343         (25)         318         \$           \$ 88         5 B         93         \$           \$ (19)         -         (19)         \$           \$ 69         5         74         \$           \$ 20         4 B         24         \$           \$ 21         -         21         \$           \$ 41         4         45         \$              \$ 170         32         202         \$           \$ 283         (48)         235         \$           \$ (10)         -         (10)         -           \$ 283         (48)         235         -           \$ (10)         -         -         -           \$ (7)         7 D         -         -           \$ (5)         5 E         -	Earnings         Adjustments         Earnings         Earnings           \$ 62         \$ 21 A         \$ 85         \$ 235           188         -         188         199           92         (48) C         44         45           1         -         1         (2)           281         (48)         233         242           343         (25)         318         477           88         5 B         93         17           (19)         -         (19)         (15)           69         5         74         2           20         4 B         24         29           21         -         21         29           41         4         45         58           (10)         -         (10)         (57)           (10)         -         (10)         (57)           170         32         202         281           283         (48)         235         256           (10)         -         -         -           283         (48)         235         256           (10)         -         -         - <td>Earnings         Adjustments         Earnings         Earnings         Addition           \$ 62         \$ 21 A         \$ 85         \$ 235         \$           188         -         188         199         44         45         44         45         44         45         44         45         44         45         442         477         47         2         48         233         242         242         242         242         242         242         244         29         47         2         47         2         47         2         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48<td>Earnings         Adjustments         Earnings         Earnings         Adjustments           \$ 62         \$ 21 A 2 B         \$ 85         \$ 235         \$ (21) A 16 F           188         -         188 199         -           92         (48) C         44 45         (16) G           1         -         1 (2)         -           281         (48)         233 242         (16)           343         (25)         318 477         (21)           88         5 B         93 17 14 H         14 H           (19)         -         (19) (15) -         -           69         5         74         2         14           20         4 B         24 29 17 I         2           21         -         21 29 -         -           41         4 4 45 58         58 17           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           283         (48) 235 256 (16) (16) (16) (10) (57) 10 J           443         (16) 427 480 20           -         -         -         -           (5) 5 E<td>Earnings         Adjustments         Earnings         Earnings         Adjustments         Earnings           \$ 62         \$ 21 A         \$ 85         \$ 235         \$ (21) A         \$ 16 F           188         -         188         199         -         -           92         (48) C         44         45         (16) G         -           1         -         1         (2)         -         -           281         (48)         233         242         (16)         -           343         (25)         318         477         (21)         -           88         5 B         93         17         14 H         -           (19)         -         (19)         (15)         -         -           69         5         74         2         14         -           20         4 B         24         29         17 I         1           21         -         21         29         -         -           41         4         45         58         17           (10)         -         (10)         (57)         10         10           170</td></td></td>	Earnings         Adjustments         Earnings         Earnings         Addition           \$ 62         \$ 21 A         \$ 85         \$ 235         \$           188         -         188         199         44         45         44         45         44         45         44         45         44         45         442         477         47         2         48         233         242         242         242         242         242         242         244         29         47         2         47         2         47         2         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48         477         48 <td>Earnings         Adjustments         Earnings         Earnings         Adjustments           \$ 62         \$ 21 A 2 B         \$ 85         \$ 235         \$ (21) A 16 F           188         -         188 199         -           92         (48) C         44 45         (16) G           1         -         1 (2)         -           281         (48)         233 242         (16)           343         (25)         318 477         (21)           88         5 B         93 17 14 H         14 H           (19)         -         (19) (15) -         -           69         5         74         2         14           20         4 B         24 29 17 I         2           21         -         21 29 -         -           41         4 4 45 58         58 17           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           283         (48) 235 256 (16) (16) (16) (10) (57) 10 J           443         (16) 427 480 20           -         -         -         -           (5) 5 E<td>Earnings         Adjustments         Earnings         Earnings         Adjustments         Earnings           \$ 62         \$ 21 A         \$ 85         \$ 235         \$ (21) A         \$ 16 F           188         -         188         199         -         -           92         (48) C         44         45         (16) G         -           1         -         1         (2)         -         -           281         (48)         233         242         (16)         -           343         (25)         318         477         (21)         -           88         5 B         93         17         14 H         -           (19)         -         (19)         (15)         -         -           69         5         74         2         14         -           20         4 B         24         29         17 I         1           21         -         21         29         -         -           41         4         45         58         17           (10)         -         (10)         (57)         10         10           170</td></td>	Earnings         Adjustments         Earnings         Earnings         Adjustments           \$ 62         \$ 21 A 2 B         \$ 85         \$ 235         \$ (21) A 16 F           188         -         188 199         -           92         (48) C         44 45         (16) G           1         -         1 (2)         -           281         (48)         233 242         (16)           343         (25)         318 477         (21)           88         5 B         93 17 14 H         14 H           (19)         -         (19) (15) -         -           69         5         74         2         14           20         4 B         24 29 17 I         2           21         -         21 29 -         -           41         4 4 45 58         58 17           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           (10)         -         (10) (57) 10 J           283         (48) 235 256 (16) (16) (16) (10) (57) 10 J           443         (16) 427 480 20           -         -         -         -           (5) 5 E <td>Earnings         Adjustments         Earnings         Earnings         Adjustments         Earnings           \$ 62         \$ 21 A         \$ 85         \$ 235         \$ (21) A         \$ 16 F           188         -         188         199         -         -           92         (48) C         44         45         (16) G         -           1         -         1         (2)         -         -           281         (48)         233         242         (16)         -           343         (25)         318         477         (21)         -           88         5 B         93         17         14 H         -           (19)         -         (19)         (15)         -         -           69         5         74         2         14         -           20         4 B         24         29         17 I         1           21         -         21         29         -         -           41         4         45         58         17           (10)         -         (10)         (57)         10         10           170</td>	Earnings         Adjustments         Earnings         Earnings         Adjustments         Earnings           \$ 62         \$ 21 A         \$ 85         \$ 235         \$ (21) A         \$ 16 F           188         -         188         199         -         -           92         (48) C         44         45         (16) G         -           1         -         1         (2)         -         -           281         (48)         233         242         (16)         -           343         (25)         318         477         (21)         -           88         5 B         93         17         14 H         -           (19)         -         (19)         (15)         -         -           69         5         74         2         14         -           20         4 B         24         29         17 I         1           21         -         21         29         -         -           41         4         45         58         17           (10)         -         (10)         (57)         10         10           170

## DTE ENERGY COMPANY SEGMENT DILUTED EARNINGS PER SHARE (UNAUDITED)

	Twelve Months Ended December 31										
	2004			2003							
	Reported Earnings	Adjustments	Operating Earnings	Reported Earnings	Adjustments	Operating Earnings					
<b>Energy Resources</b>	Larinigs	rujustments	Larinings	Lamings	rajustinents	Lamings					
Utility – Power Generation	\$ 0.36	\$ 0.12 A	\$ 0.49	\$ 1.40	\$ (0.12) A	\$ 1.38					
Non-utility		0.01 B			0.10 F						
Energy Services	1.08	_	1.08	1.18	_	1.18					
Energy Marketing & Trading	0.53	(0.27 )C	0.26	0.27	(0.10) G	0.17					
Other	0.01	<u>-</u>	0.01	(0.01)		(0.01)					
Total Non-utility	1.62	(0.27)	1.35	1.44	(0.10)	1.34					
	1.98	(0.14)	1.84	2.84	(0.12)	2.72					
<b>Energy Distribution</b>											
Utility – Power Distribution	0.51	0.03 B	0.54	0.10	0.08 H	0.18					
Non-utility	(0.11)		(0.11)	(0.09)		(0.09)					
	0.40	0.03	0.43	0.01	0.08	0.09					
Energy Gas											
Utility – Gas Distribution	0.11	0.02 B	0.13	0.17	0.10 I	0.27					
Non-utility	0.12		0.12	0.17	<del>-</del>	0.17					
	0.23	0.02	0.25	0.34	0.10	0.44					
	(0.06)		(0.06)	(0.24.)	0.06 1	(0.20.)					
Corporate and Other	$\frac{(0.06)}{(0.06)}$		$\frac{(0.06)}{(0.06)}$	$\frac{(0.34)}{(0.34)}$	0.06 J 0.06	$\frac{(0.28)}{(0.28)}$					
	(0.06)	<u>-</u>	(0.06)	(0.34)	0.00	(0.28)					
<b>Income from Continuing Operations</b>											
Utility	0.98	0.18	1.16	1.67	0.16	1.83					
Non-utility  Corporate and Other	1.63 (0.06)	(0.27)	1.36 (0.06)	1.52 (0.34)	(0.10 ) 0.06	1.42 (0.28)					
Corporate and other	2.55	(0.09)	2.46	2.85	0.12	2.97					
<b>Discontinued Operations</b>											
Income from operations	_	-	_	0.03	(0.03) K	_					
Impairment loss/Gain on sale	(0.04)	0.04 D	-	-	-	-					
	(0.02)	<u>0.02</u> E		0.37	(0.37) E						
	(0.06)	0.06		0.40	(0.40)	<del>-</del>					
<b>Cumulative Effect of Accounting</b>											
Changes											
Asset retirement obligations	-	-	-	(0.07)	0.07 L	-					
Energy trading activities		<del>-</del>	<u>-</u>	$\frac{(0.09)}{(0.16)}$	0.09 M 0.16						
Net Income	\$ 2.49	\$ (0.03)	\$ 2.46	\$ 3.09	\$ (0.12)	\$ 2.97					
Net income	\$ 2.49	\$ (0.03)	\$ 2.40	\$ 3.09	\$ (0.12)	\$ 2.91					
ADJUSTMENTS KEY											
A) Stranded cost adjustment  B) DTE2 project costs				lovember 2004 MPS	C order						
C) Adjustment for contract termination / mod	ification Termin			ent and modified a re	elated transportation agr	reement with a					
D) Impairment loss / Discontinued operations E) Gain on sale of ITC	sImpairr	nent charge relating				ny					
F) Blackout Costs					поэтон Сотграну						
G) Adjustment of EITF 98-10 accounting cha					iple from rescission of I	EITF Issue					

M) Adjustment of EITF 98-10 accounting change...... Cumulative effect of a change in accounting principle from rescission of EITF Issue No. 98-10

No. 98-10