

Second Quarter Fiscal 2013 Financial Results



Communications • Computing & Storage • Medical Systems • Defense & Aerospace • Multimedia • Clean Technology • Industrial • Automotive

Quarter Ended March 30, 2013

Safe Harbor Statement



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Certain statements made during this presentation, including the discussion regarding our third quarter fiscal 2013 outlook, constitute forward-looking statements within the meaning of the safe harbor provisions of Section 21E of the Securities Exchange Act of 1934. Actual results could differ materially from those projected in these statements as a result of a number of factors, including changes to or a deterioration in the markets for the Company's customers' products; inability of customers to pay for the Company's products due to insolvency or otherwise; the sufficiency of the Company's cash position and other sources of liquidity to operate and expand its business; any failure of the Company's Components, Products and Services business to meet expectations; component shortages, which could result in production delays or increases in manufacturing costs; the need to adopt future restructuring plans as a result of changes in the Company's business, which would increase the Company's costs and decrease its net income; and the other factors set forth in the Company's annual and quarterly reports filed with the Securities Exchange Commission ("SEC"). In addition, during the course of today's presentation, we may refer to certain non-GAAP financial information for historical periods. The corresponding GAAP financial information and a reconciliation from GAAP to Non-GAAP for such information is contained in our second quarter earnings release, which is available at www.sanmina.com, as well as at the conclusion of this presentation.

The Company is under no obligation to (and expressly disclaims any such obligation to) update or alter any of the forward-looking statements made in this presentation, the press release, the conference call or the Investor Relations section of our website whether as a result of new information, future events or otherwise, unless otherwise required by law.

Non-GAAP Financial Results Compared to Outlook



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	Q2'13 (A)	Q2'13 Outlook <u>WAS</u>
Revenue:	1.43B	\$1.40 - \$1.45B
Diluted earnings per share:	\$0.30	\$0.26 - \$0.32

Financial Results

(Unaudited)



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Three Month Periods

(\$ in millions, except per share data)	Q2'13	Q1'13	Q2'12
GAAP⁽¹⁾:			
Revenue	\$1,428	\$1,495	\$1,463
Net income (loss)	\$21	\$1	(\$1)
Diluted earnings (loss) per share	\$0.25	\$0.01	(\$0.02)
Non-GAAP⁽²⁾:			
Gross profit	\$102	\$101	\$108
Operating expense	\$62	\$60	\$63
Operating income	\$40	\$41	\$45
Other expense	\$10	\$13	\$18
Taxes	\$4	\$4	\$4
Net income	\$25	\$24	\$23
Diluted earnings per share	\$0.30	\$0.29	\$0.27

⁽¹⁾GAAP net income and earnings per share for the second quarter of fiscal 2013 included a one-time gain from the sale of real estate during the quarter.

⁽²⁾Non-GAAP financial results exclude charges or gains relating to: stock-based compensation expenses, restructuring costs (including employee severance and benefits costs and charges related to excess facilities and assets), acquisition and integration costs (consisting of costs associated with the acquisition and integration of acquired businesses into our operations), impairment charges for goodwill and intangible assets, amortization expense and other infrequent or unusual items, to the extent material or which we consider to be of a non-operational nature in the applicable period. Please refer to "Reconciliation of GAAP to Non-GAAP Measures" in our Q2 earnings release available at www.sanmina.com as well as at the conclusion of this presentation.

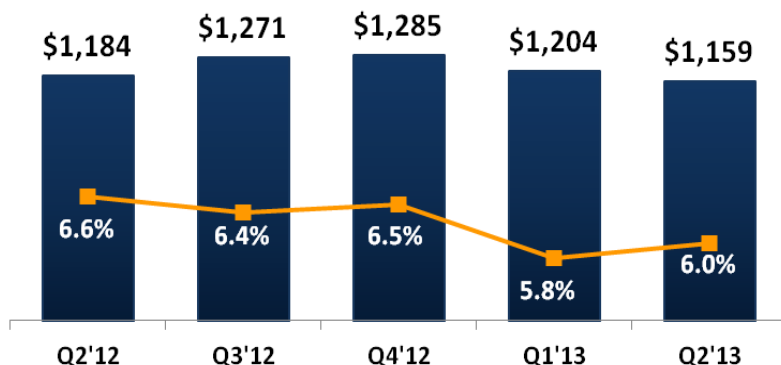
Numbers may not foot due to rounding.

Segment Reporting - Revenue and Non-GAAP Gross Margin* (\$ in Millions)

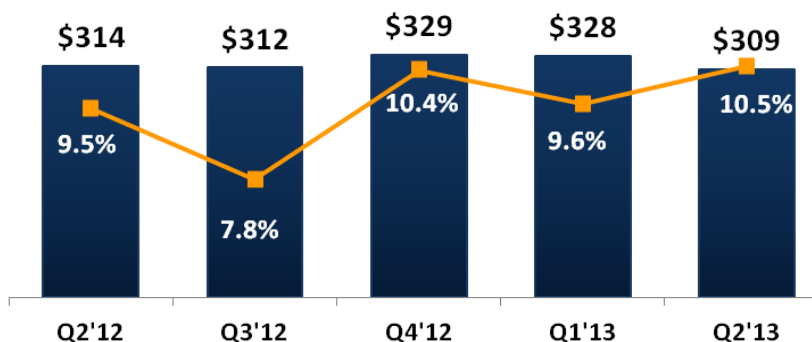


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Integrated Manufacturing Solutions



Components, Products and Services



Integrated Manufacturing Solutions

- PCB Assembly & Test
- Optical & RF Modules
- Final System Assembly & Test
- Direct Order Fulfillment

Components, Products & Services

- Components
 - Interconnect Systems
 - High Technology Printed Circuits
 - Backplane Assemblies
 - Cable Assemblies
 - Mechanical Systems
 - Precision Machining
 - Enclosures
 - Plastics
- Products
 - Computing & Storage
 - Defense & Aerospace
 - Memory & SSD Modules
- Services
 - Design & Engineering
 - Logistics
 - Repair

*Non-GAAP gross margin for IMS segment and CPS category includes inter-segment revenues that are eliminated under GAAP and exclude the same GAAP items that are excluded from the calculation of non-GAAP margin for the consolidated business. The GAAP reconciliation of non-GAAP gross margin for the consolidated business is shown on slide 18.

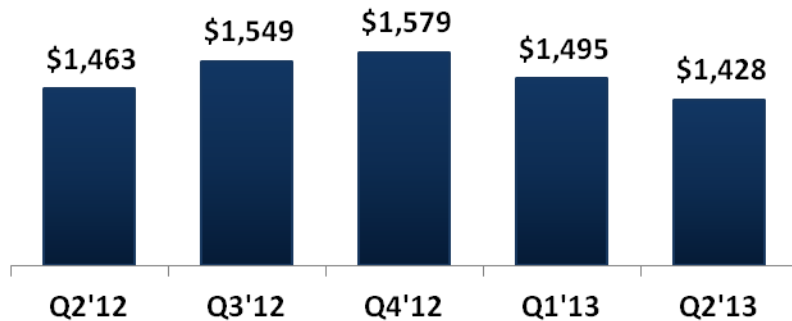
Non-GAAP P&L Metrics

(\$ in Millions)

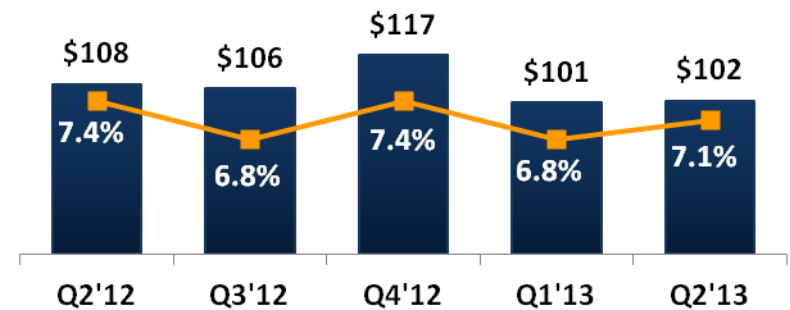


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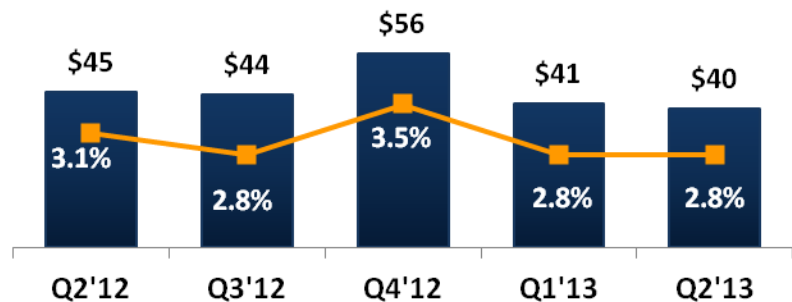
Revenue



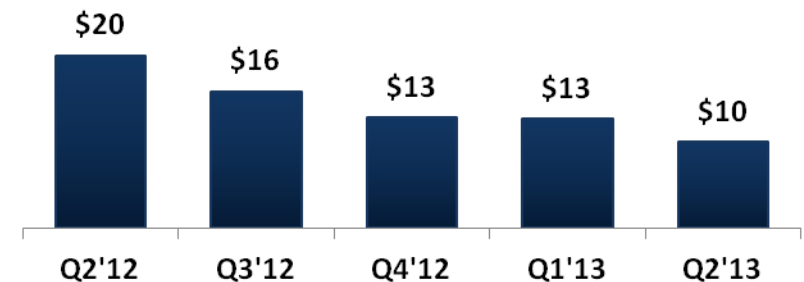
Gross Profit / Margin



Operating Income / Margin



Net Interest Expense (GAAP)



Summary Balance Sheet

(\$ in Millions)



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	3/30/13	12/29/12	3/31/12
Cash and cash equivalents	\$412	\$491	\$464
Accounts receivable, net	\$871	\$897	\$929
Inventories	\$799	\$780	\$862
Property, plant and equipment, net	\$548	\$563	\$577
Other assets	\$335	\$349	\$198
Total assets	\$2,965	\$3,079	\$3,031
Accounts payable	\$852	\$834	\$834
Short-term debt	\$170	\$163	\$30
Long-term debt	\$574	\$735	\$1,033
Other liabilities	\$354	\$361	\$341
Total stockholders' equity	\$1,015	\$986	\$793
Total liabilities and stockholders' equity	\$2,965	\$3,079	\$3,031

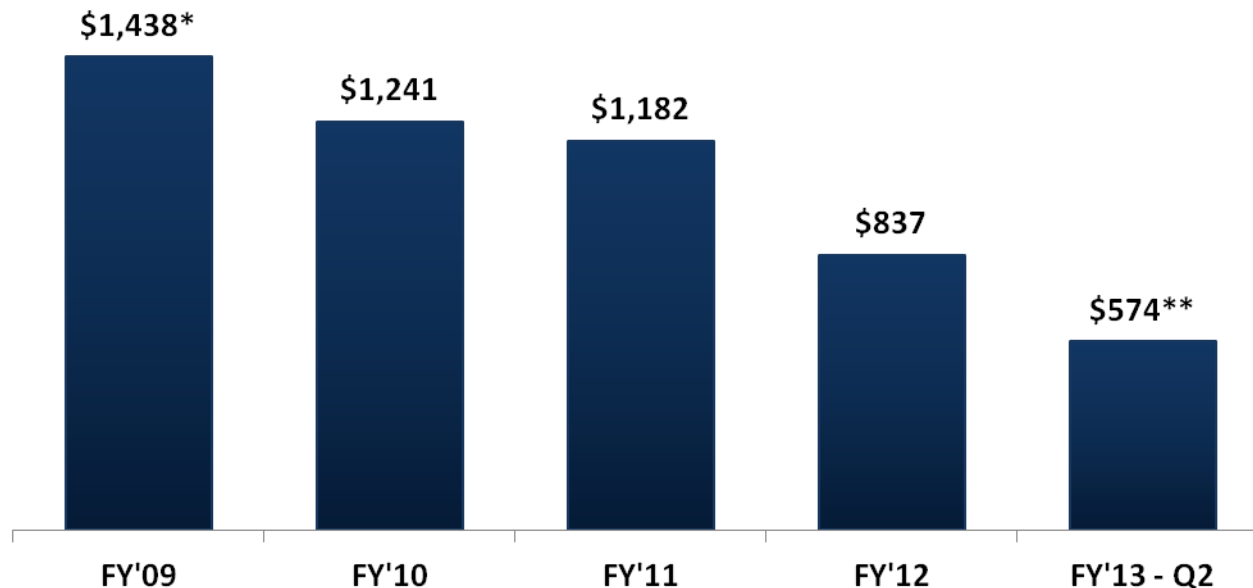
Long-term Debt Reduced

(\$ in Millions)



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- Completed full redemption of 2014 Notes
- No material long-term debt obligations until 2019



* Includes \$176M of 2010 Notes.

** Includes \$34M adjustment for interest rate swap.

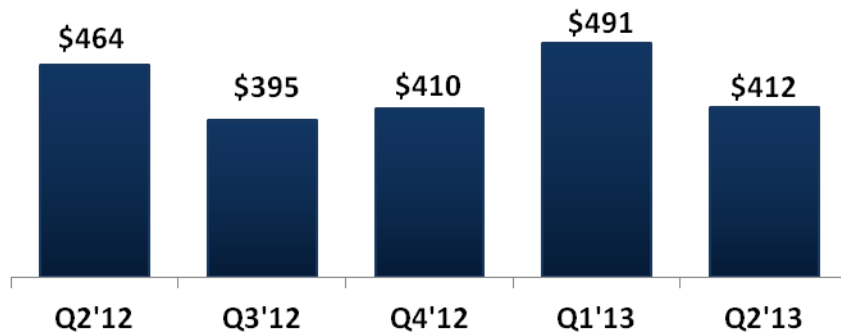
Balance Sheet Metrics

(\$ in Millions)

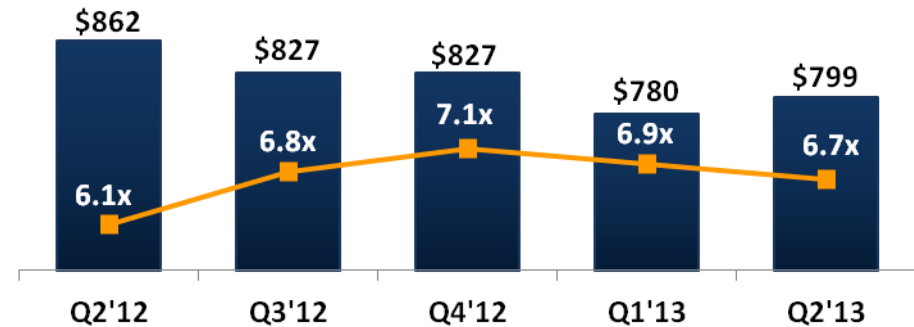


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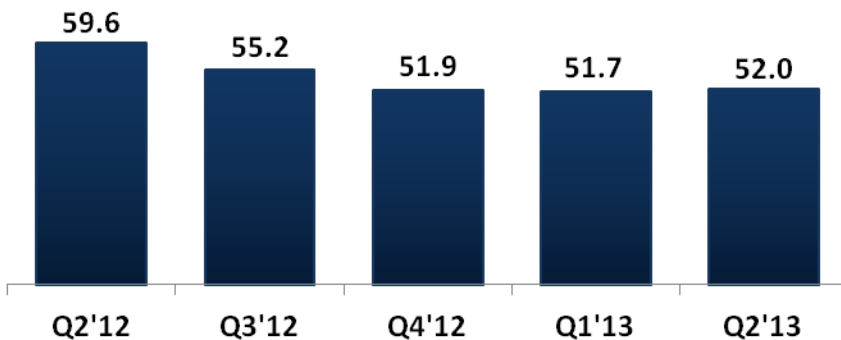
Cash and Cash Equivalents



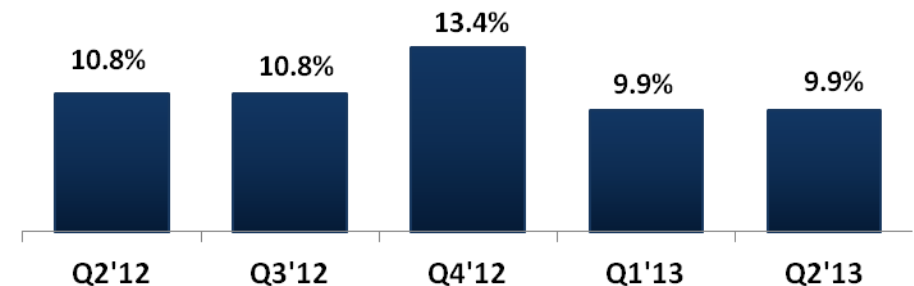
Inventory \$ / Turns



Cash Cycle Days



ROIC



Q3'13 Outlook⁽¹⁾



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The following outlook is for the third fiscal quarter ending June 29, 2013. These statements are forward-looking and actual results may differ materially.

Revenue:	\$1.45 - \$1.50B
Non-GAAP EPS:	\$0.32 - \$0.38

⁽¹⁾ The above identified outlook for the quarter ending June 29, 2013 is on a non-GAAP basis. The comparable GAAP earnings or loss per share amount is not accessible without unreasonable effort due to inherent difficulties in predicting certain expenses and gains affecting GAAP earnings or loss, such as the amount and timing of Sanmina's restructuring costs, as well as debt and repurchases, if any, that could result in gains or losses reported in GAAP earnings.



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CEO Remarks



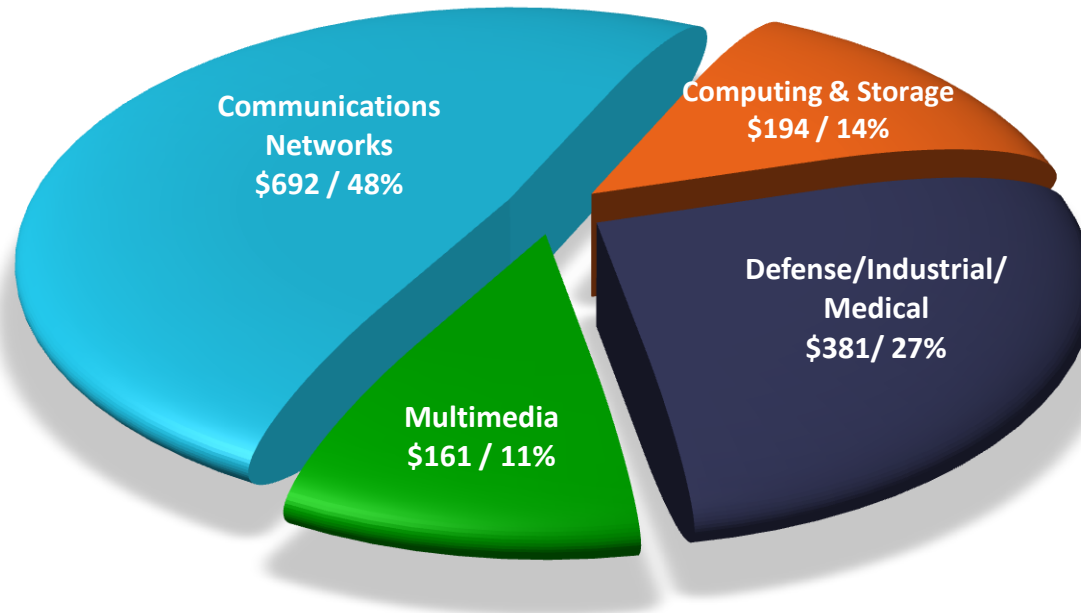
What we make, makes a difference

Q2'13 Revenue Breakdown By End-Market

(\$ in Millions)



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Communications Networks
(Networking, Wireline & Wireless Infrastructure)

Computing & Storage
(High-end enterprise servers and storage)

Defense/Industrial/Medical
(Industrial equipment, aerospace and defense, MRI and CT machines and clean-tech)

Multimedia
(Gaming equipment, set-top boxes, cinematography and automotive electronics)

Sequential

↑ 0.5%

↓ 15.8%

↑ 2.9%

↓ 22.0%

Numbers may not foot due to rounding.

Top 10 Customers - 50.3% of Revenue

Q3'13 End-Market Outlook



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Collaborative
Design and
Engineering

Interconnect
Systems

Mechanical
Systems

Optical / RF
Solutions

Integrated
Manufacturing
Solutions

Products and
Services

Direct Order
Fulfillment
and Logistics

Q3'13

Communications Networks

(Networking, Wireline & Wireless Infrastructure)



Computing & Storage

(High-end enterprise servers and storage)



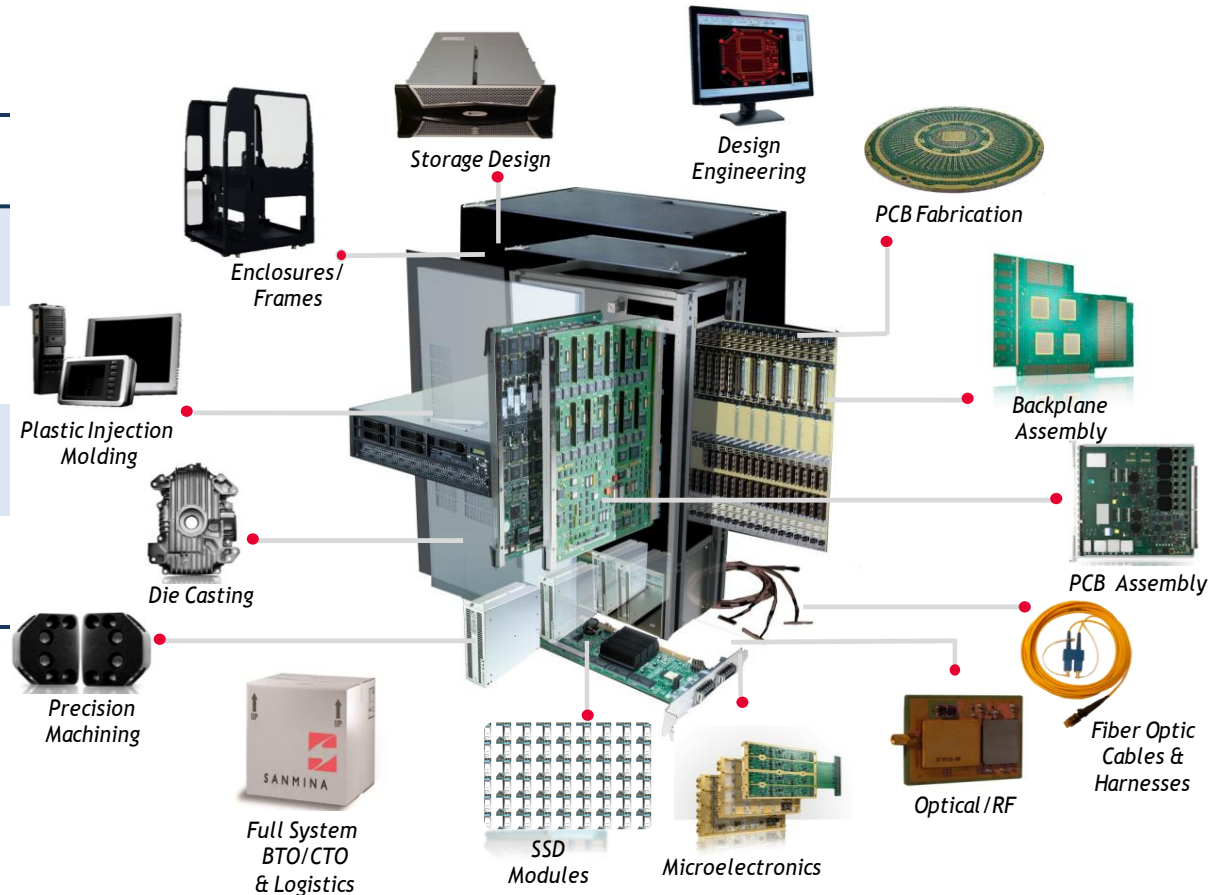
Defense/Industrial/Medical

(Industrial equipment, aerospace & defense, MRI and CT machines and clean-tech)



Multimedia

(Gaming equipment, set-top boxes, cinematography and automotive electronics)



Strong Foundation and Building for the Future

Summary



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- Better customer forecasts are starting to drive growth
- Investing in R&D, manufacturing processes and systems
- Inventories across most of the markets we serve are at low levels
- Sanmina is well positioned and market opportunities are positive

Consolidated Financial Statements

Reconciliation of GAAP vs. Non-GAAP



Communications • Computing & Storage • Medical Systems • Defense & Aerospace • Multimedia • Clean Technology • Industrial • Automotive

Quarter Ended March 30, 2013

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GAAP Condensed Consolidated Balance Sheet



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	March 30, 2013 (Unaudited)	September 29, 2012
<u>ASSETS</u>		
Current assets:		
Cash and cash equivalents	\$ 411,942	\$ 409,618
Accounts receivable, net	870,905	1,001,543
Inventories	798,820	826,539
Prepaid expenses and other current assets	74,680	88,599
Total current assets	<u>2,156,347</u>	<u>2,326,299</u>
Property, plant and equipment, net	547,850	569,365
Other	260,631	272,122
Total assets	<u>\$ 2,964,828</u>	<u>\$ 3,167,786</u>
<u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>		
Current liabilities:		
Accounts payable	\$ 851,767	\$ 937,737
Accrued liabilities	109,514	104,741
Accrued payroll and related benefits	100,984	117,074
Short-term debt	170,216	59,995
Total current liabilities	<u>1,232,481</u>	<u>1,219,547</u>
Long-term liabilities:		
Long-term debt	574,046	837,364
Other	143,795	147,094
Total long-term liabilities	<u>717,841</u>	<u>984,458</u>
Total stockholders' equity	<u>1,014,506</u>	<u>963,781</u>
Total liabilities and stockholders' equity	<u>\$ 2,964,828</u>	<u>\$ 3,167,786</u>

GAAP Condensed Consolidated Statement of Operations

(Unaudited)



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	Three Months Ended		Six Months Ended	
	Mar. 30, 2013	Mar. 31, 2012	Mar. 30, 2013	Mar. 31, 2012
Net sales	\$ 1,427,642	\$ 1,463,082	\$ 2,922,587	\$ 2,965,448
Cost of sales	1,327,338	1,356,734	2,725,355	2,750,075
Gross profit	100,304	106,348	197,232	215,373
Operating expenses:				
Selling, general and administrative	58,954	62,940	118,822	122,081
Research and development	6,020	5,923	11,415	10,056
Amortization of intangible assets	474	767	948	1,723
Restructuring and integration costs	6,925	5,486	10,872	9,540
Asset impairments	1,100	1,024	1,100	2,077
Gain on sales of long-lived assets	(18,967)	-	(23,185)	-
Total operating expenses	54,506	76,140	119,972	145,477
Operating income	45,798	30,208	77,260	69,896
Interest income	246	442	444	726
Interest expense	(10,416)	(20,367)	(23,500)	(42,230)
Other expense, net	(1,477)	(4,841)	(16,399)	(6,359)
Interest and other, net	(11,647)	(24,766)	(39,455)	(47,863)
Income before income taxes	34,151	5,442	37,805	22,033
Provision for income taxes	12,960	6,881	15,993	14,897
Net income (loss)	\$ 21,191	\$ (1,439)	\$ 21,812	\$ 7,136
Basic income (loss) per share	\$ 0.26	\$ (0.02)	\$ 0.27	\$ 0.09
Diluted income (loss) per share	\$ 0.25	\$ (0.02)	\$ 0.26	\$ 0.09
Weighted-average shares used in computing per share amounts:				
Basic	82,543	81,225	82,226	81,059
Diluted	84,683	81,225	84,369	83,511

Reconciliation of GAAP to Non-GAAP Measures

(Unaudited)



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(\$ in thousands, except per share data)	Three Month Periods			Six Month Periods	
	Q2'13	Q1'13	Q2'12	FY13	FY12
GAAP Gross Profit	\$ 100,304	\$ 96,928	\$ 106,348	\$ 197,232	\$ 215,373
GAAP gross margin	7.0%	6.5%	7.3%	6.7%	7.3%
Adjustments					
Stock compensation expense (1)	1,291	1,340	983	2,631	1,890
Amortization of intangible assets	-	-	-	-	104
Distressed customer charges (2)	321	3,020	325	3,341	325
Non-GAAP Gross Profit	\$ 101,916	\$ 101,288	\$ 107,656	\$ 203,204	\$ 217,692
Non-GAAP gross margin	7.1%	6.8%	7.4%	7.0%	7.3%
GAAP Operating Expenses	\$ 54,506	\$ 65,466	\$ 76,140	\$ 119,972	\$ 145,477
Adjustments					
Stock compensation expense (1)	(3,051)	(3,326)	(3,546)	(6,377)	(6,703)
Amortization of intangible assets	(474)	(474)	(767)	(948)	(1,723)
Distressed customer charges (2)	-	(2,071)	(2,469)	(2,071)	(2,469)
Restructuring, acquisition and integration costs	(6,925)	(3,947)	(5,486)	(10,872)	(9,540)
Gain on sales of long-lived assets	18,967	4,218	-	23,185	-
Asset impairments	(1,100)	-	(1,024)	(1,100)	(2,077)
Non-GAAP Operating Expenses	\$ 61,923	\$ 59,866	\$ 62,848	\$ 121,789	\$ 122,965
GAAP Operating Income	\$ 45,798	\$ 31,462	\$ 30,208	\$ 77,260	\$ 69,896
GAAP operating margin	3.2%	2.1%	2.1%	2.6%	2.4%
Adjustments					
Stock compensation expense (1)	4,342	4,666	4,529	9,008	8,593
Amortization of intangible assets	474	474	767	948	1,827
Distressed customer charges (2)	321	5,091	2,794	5,412	2,794
Restructuring, acquisition and integration costs	6,925	3,947	5,486	10,872	9,540
Gain on sales of long-lived assets	(18,967)	(4,218)	-	(23,185)	-
Asset impairments	1,100	-	1,024	1,100	2,077
Non-GAAP Operating Income	\$ 39,993	\$ 41,422	\$ 44,808	\$ 81,415	\$ 94,727
Non-GAAP operating margin	2.8%	2.8%	3.1%	2.8%	3.2%
GAAP Interest and Other, net	\$ (11,647)	\$ (27,808)	\$ (24,766)	\$ (39,455)	\$ (47,863)
Adjustments					
Loss on repurchases of debt (3)	1,401	-	6,461	1,401	6,461
Loss on dedesignation of interest rate swap (4)	-	14,903	-	14,903	-
Non-GAAP Interest and Other, net	\$ (10,246)	\$ (12,905)	\$ (18,305)	\$ (23,151)	\$ (41,402)

Reconciliation of GAAP to Non-GAAP Measures (Continued)

(Unaudited)



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(\$ in thousands, except per share data)	Three Month Periods			Six Month Periods	
	Q2'13	Q1'13	Q2'12	FY13	FY12
GAAP Provision for Income Taxes	\$ 12,960	\$ 3,033	\$ 6,881	\$ 15,993	\$ 14,897
Adjustments					
Pro forma tax adjustment for non-GAAP items	(8,498)	1,245	(2,906)	(7,253)	(6,899)
Non-GAAP Provision for Income Taxes	\$ 4,462	\$ 4,278	\$ 3,975	\$ 8,740	\$ 7,998
GAAP Net Income (Loss)	\$ 21,191	\$ 621	\$ (1,439)	\$ 21,812	\$ 7,136
Adjustments:					
Operating income adjustments (see above)	(5,805)	9,960	14,600	4,155	24,831
Loss on repurchases of debt (3)	1,401	-	6,461	1,401	6,461
Loss on dedesignation of interest rate swap (4)	-	14,903	-	14,903	-
Pro forma tax adjustment for non-GAAP items	8,498	(1,245)	2,906	7,253	6,899
Non-GAAP Net Income	\$ 25,285	\$ 24,239	\$ 22,528	\$ 49,524	\$ 45,327
GAAP Net Income (Loss) Per Share:					
Basic	\$ 0.26	\$ 0.01	\$ (0.02)	\$ 0.27	\$ 0.09
Diluted	\$ 0.25	\$ 0.01	\$ (0.02)	\$ 0.26	\$ 0.09
Non-GAAP Net Income Per Share:					
Basic	\$ 0.31	\$ 0.30	\$ 0.28	\$ 0.60	\$ 0.56
Diluted	\$ 0.30	\$ 0.29	\$ 0.27	\$ 0.59	\$ 0.54
Weighted-average shares used in computing per share amounts:					
Basic - GAAP	82,543	81,920	81,225	82,226	81,059
Diluted - GAAP	84,683	84,011	81,225	84,369	83,511
Basic - Non-GAAP	82,543	81,920	81,225	82,226	81,059
Diluted - Non-GAAP	84,683	84,011	84,051	84,369	83,511

(1) Stock compensation expense was as follows:

	Three Month Periods			Six Month Periods	
	Q2'13	Q1'13	Q2'12	FY13	FY12
Cost of sales	\$ 1,291	\$ 1,340	\$ 983	\$ 2,631	\$ 1,890
Selling, general and administrative	3,004	3,295	3,519	6,299	6,649
Research and development	47	31	27	78	54
Stock compensation expense - total company	\$ 4,342	\$ 4,666	\$ 4,529	\$ 9,008	\$ 8,593

(2) Relates to inventory and bad debt reserves / recoveries associated with distressed customers.

(3) Represents a loss, including write-off of unamortized debt issuance costs, on debt redeemed or repurchased prior to maturity.

(4) Represents a non-cash loss resulting from dedesignation of an interest rate swap.

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