



Overview

With production capacity of about 4.8 million tons annually, International Paper is the third largest manufacturer of containerboard in the United States. Our products include linerboard, medium, whitetop and saturating kraft. About 70% of our production is converted domestically into corrugated boxes and other packaging by our 65 U.S. container plants. In Europe, our operations include two recycled containerboard mills in France and Morocco and 22 container plants in France, Italy, Spain, Turkey and Morocco. In Asia, our operations include nine container plants in China and one container plant in Thailand. Our container plants are supported by regional design centers, which offer total packaging solutions and supply chain initiatives.

Demand for Industrial Packaging products is closely correlated with non-durable industrial goods production, as well as with demand for processed foods, poultry, meat and agricultural products. In addition to prices and volumes, major factors affecting the profitability of Industrial Packaging are raw material and energy costs, freight costs, manufacturing efficiency and product mix.

Financials

2007 Industrial Packaging Net Sales: \$5.2 Billion

North America	\$3.9 Billion
Non-North America	\$1.3 Billion

2007 Industrial Packaging Operating Profit: \$501 Million

North America	\$407 Million
Non-North America	\$94 Million

Products, Customers & Markets

We provide linerboard and corrugated packaging for customers in these industries ...

- Agriculture
- Beverage
- Cosmetics & Personal Care
- General & Specialty Chemicals
- Multimedia Electronics & Appliances
- Restaurants
- Automotive
- Converters
- Foodservice & Distribution
- Industrial Manufacturers
- Pharmaceuticals
- Theaters & Recreation
- Tobacco
- Warehousing & Transportation

International Paper Industrial Packaging

Fast Facts

Headquarters:
Memphis, Tenn.

On the Web:
Internationalpaper.com/Packaging

9,530 Employees

Containerboard Capacity:
4.8 million short tons

Products:
Linerboard
Shipping Containers
Bulk Bins
Corrugated Boxes

Regions Served:
North America
Europe
Latin America
Asia
North Africa

Containerboard

U.S.:

Prattville, Alabama
Pensacola, Florida
Savannah, Georgia
Mansfield, Louisiana
Pineville, Louisiana
Vicksburg, Mississippi

Corrugated Container

U.S.:

Bay Minette, Alabama
Decatur, Alabama
Dothan, Alabama *leased*
Conway, Arkansas
Jonesboro, Arkansas
Russellville, Arkansas
Carson, California
Hanford, California
Modesto, California
San Leandro, California *leased*
Stockton, California
Vernon, California
Putnam, Connecticut
Auburndale, Florida
Jacksonville, Florida *leased*
Lake Wales, Florida
Forest Park, Georgia
Savannah, Georgia
Stockbridge, Georgia *leased*
Bedford Park, Illinois *leased*
Chicago, Illinois
Des Plaines, Illinois
Northlake, Illinois
Fort Wayne, Indiana
Hartford City, Indiana
Portland, Indiana *leased*
Lexington, Kentucky
Lafayette, Louisiana
Shreveport, Louisiana
Springhill, Louisiana
Auburn, Maine
Brownstown, Michigan
Howell, Michigan
Kalamazoo, Michigan
Monroe, Michigan *leased*
Arden Hills, Minnesota

International:

Yanzhou City, China
Arles, France (Etienne Mill)
Kenitra, Morocco

Minneapolis, Minnesota
Houston, Mississippi *leased*
Kansas City, Missouri
North Kansas City, Missouri *leased*
Statesville, North Carolina
Byesville, Ohio
Cincinnati, Ohio
Newark, Ohio
Solon, Ohio
Wooster, Ohio
Eighty-four, Pennsylvania
Lancaster, Pennsylvania
Mount Carmel, Pennsylvania
Georgetown, South Carolina
Laurens, South Carolina
Spartanburg, South Carolina
Lavergne, Tennessee *leased*
Morristown, Tennessee
Murfreesboro, Tennessee
Dallas, Texas
Edinburg, Texas (2 locations)
El Paso, Texas
Ft. Worth, Texas
Hidalgo, Texas *leased*
San Antonio, Texas
Chesapeake, Virginia
Richmond, Virginia
Cedarburg, Wisconsin
Fond du Lac, Wisconsin

International:

Tillsonburg, Ontario, Canada *leased*
Las Palmas, Canary Islands
Tenerife, Canary Islands
Rancagua, Chile
Beijing, China

International Paper Industrial Packaging

2007 Facilities List

Chengdu, China
Dalian, China
Dongguan, China
Guangzhou, China
Shanghai, China
Shenyang, China
Tianjin, China
Wuxi, China
Arles, France
Chalon-sur-Saone, France
Creil, France
LePuy, France
Mortagne, France
Guadeloupe, French West Indies
Bellusco, Italy
Catania, Italy
Pomezia, Italy
San Felice, Italy
Jaurez, Mexico *leased*
Puebla, Mexico *leased*
Agadir, Morocco (2 locations) *1 leased*
Casablanca, Morocco
Kenitra, Morocco
Alcala, Spain *leased*
Almeria, Spain
Barcelona, Spain
Bilbao, Spain
Gandia, Spain
Valladolid, Spain
Bangkok, Thailand

For media inquiries, please contact
Amy Sawyer
International Paper Media Relations
901-419-4312 or amy.sawyer@ipaper.com

